# DO ATLANTA RESIDENTS VALUE MARTA? SELECTING AN AUTOREGRESSIVE MODEL TO RECOVER WILLINGNESS-TO-PAY

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## HEDONIC MODELS

Understanding what homeowners are willing to pay to live close to public transit infrastructure is important for policy and forecasting. This is usually estimated with a hedonic linear regression model,

$$y = X\beta + \epsilon \tag{1}$$

with  $y_i$  the price of a home and  $x_i$  its attributes, and  $\beta$  the marginal willingness-to-pay (MWTP) for the attributes. But this model may be inadequate under the following conditions:

**Spatial Dependence** The price of a home is relative to the prices of homes nearby. This creates a missing variable bias on  $\hat{\beta}$ . This is remedied with a spatial autoregressive lag (SAR) model,

$$\mathbf{y} = \rho W \mathbf{y} + X \boldsymbol{\beta} + \boldsymbol{\epsilon} \tag{2}$$

**Spatial Correlation** Homes near each other have similar characteristics, and thus correlated errors. This invalidates OLS estimates of  $\sigma$ . This can be remedied with the spatial error model (SEM),

$$y = X\beta + u, u = \lambda Wu + \epsilon \tag{3}$$

Spatial Endogeneity Unobservable neighborhood attributes are important to price. This can cause both a missing variable bias and correlated errors. This is remedied with the spatial Durbin model (SDM)

$$y = \rho W y + X \beta + W X \gamma + \epsilon \tag{4}$$

In these models, the matrix W defines the spatial relationship between observations in the dataset. If i and j are neighbors,  $[W]_{ij} \neq 0$ . Identifying the appropriate model for a given situation is an unresolved empirical problem.

# EMPIRICAL APPLICATION

4,812 Targeted marketing records of households within 5 miles of a Metropolitan Atlanta Rapid Transit Authority (MARTA) rail station. Variables:

- (log) Market value of home dependent variable
- (log) Euclidean distance to MARTA station
- (log) Property acreage
- (log) Home square footage
- (log) Age of home
- (log) Household income
- (log) Euclidean distance to freeway entrance.
- Property type (condo/single)
- Ethnicity

We estimate the models by maximum likelihood with the spdep package for R [3].

# Model Selection

| Misspecification Consequences   |                                   |                          |                                   |             |  |  |  |
|---|-----------------------------------|--------------------------|-----------------------------------|-------------|--|--|--|
|   | $Estimated\ Model$                |                          |                                   |             |  |  |  |
| $True \ DGP$  | OLS                               | SAR                      | SEM                               | SDM         |  |  |  |
| OLS: $y = X\beta + \epsilon$  | _                                 | inefficient              | inefficient                       | inefficient |  |  |  |
| SAR: $\mathbf{y} = \rho W \mathbf{y} + X \boldsymbol{\beta} + \boldsymbol{\epsilon}$  | $\hat{\boldsymbol{\beta}}$ biased | _                        | $\hat{\boldsymbol{\beta}}$ biased | inefficient |  |  |  |
| SEM: $\mathbf{y} = X\boldsymbol{\beta} + \boldsymbol{\epsilon}, \boldsymbol{\epsilon} = \lambda W \boldsymbol{\epsilon} + \boldsymbol{u}$ | $\hat{\sigma}^2$ invalid          | $\hat{\sigma}^2$ invalid | _                                 | inefficient |  |  |  |
| SDM: $\mathbf{y} = \rho W \mathbf{y} + X \boldsymbol{\beta} + W X \boldsymbol{\gamma} + \mathbf{u}$                                       | $\hat{\boldsymbol{\beta}}$ biased | $\hat{\sigma}^2$ invalid | $\hat{\boldsymbol{\beta}}$ biased | _           |  |  |  |

### CLASSICAL FRAMEWORK

(2) Spatial models can be expensive to estimate, can OLS residuals show need?

$$H_0: \rho, \lambda, \gamma = 0;$$
  
 $H_a: \rho \text{ or } \lambda \text{ or } \gamma \neq 0;$ 

No spatial effects.

Spatial effects.

Test: Lagrange multipliers [1, 2]

$$LM_{\rho} = \frac{(\hat{\boldsymbol{\epsilon}}' W \boldsymbol{y} / \hat{\sigma}^2)^2}{nJ}$$
$$LM_{\lambda} = \frac{(\hat{\boldsymbol{\epsilon}}' W \hat{\boldsymbol{\epsilon}} / \hat{\sigma}^2)^2}{T}$$

with

$$J = \frac{1}{n\hat{\sigma}^2} [(WX\hat{\boldsymbol{\beta}})'(I - X(X'X)^{-1}X')(WX\hat{\boldsymbol{\beta}}) + T\hat{\sigma}^2]$$

and T the trace of the matrix  $W'W + W^2$ 

## GENERAL FRAMEWORK

The SDM is a general model that subsumes the other three.

$$H_0: \rho, \lambda, \gamma \neq 0;$$
  
 $H_a: \rho \text{ or } \lambda \text{ or } \gamma = 0;$ 

Spatial effects.

No spatial effects.

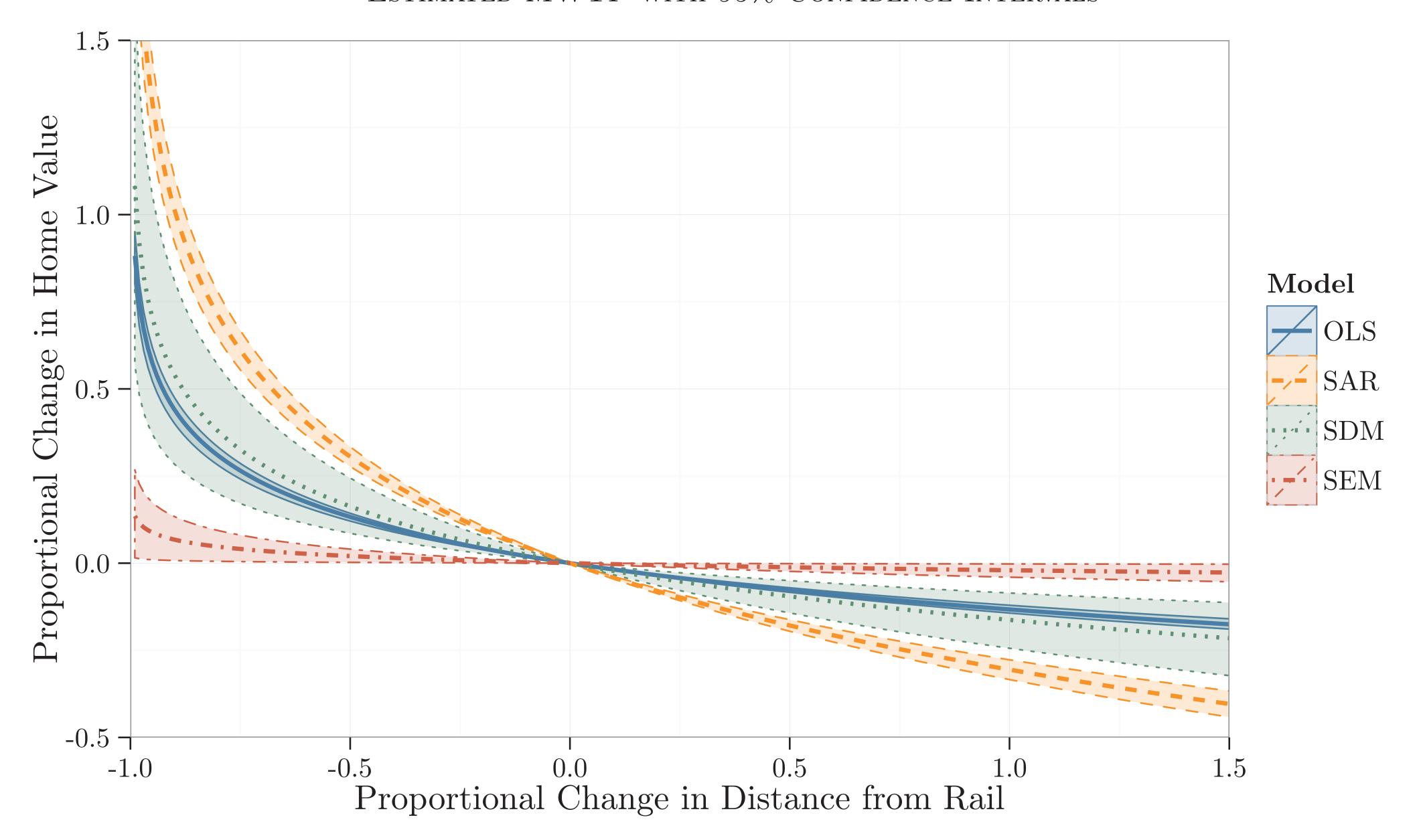
Test: likelihood ratio to estimate posterior probabilities  $SAR + SEM = SDM : \pi_a + \pi_b = 1$  [4, 6]

$$\mathbf{y}_c = \pi_a \mathbf{y}_a + \pi_b \mathbf{y}_b$$

$$\mathbf{y}_c = \pi_a ((I - \rho W)^{-1} (X \boldsymbol{\beta} + \boldsymbol{\epsilon})) + \pi_b (X \boldsymbol{\beta} + (I - \rho W)^{-1} \boldsymbol{\epsilon})$$

 $(I - \rho W)\mathbf{y}_c = X(\pi_a \boldsymbol{\beta}) + (I - \rho W)(X\pi_b \boldsymbol{\beta}) + (\pi_a + \pi_b)\boldsymbol{\epsilon}$  $\mathbf{y}_c = \rho W \mathbf{y}_c + (\pi_a + \pi_b)X\boldsymbol{\beta} + WX(-\rho \pi_b \boldsymbol{\beta}) + \boldsymbol{\epsilon}$ 

#### Estimated MWTP with 95% Confidence Intervals





| OTHER | STUDIES |
|-------|---------|
|       |         |

| Osland [8]           | Löchl [7]                             | Ibeas [5]   | This Study   |
|----------------------|---------------------------------------|---|--|
| 96.9                 | 4192.6                                | -2.1  | -272.7   |
| 80.9                 | 4118.0                                | -34.8   | -338.1   |
| 65.8                 |                                       | -75.0   | -838.8   |
| 52.0                 | 3183.3                                | -111.9  | -2006.7  |
| 31.9*                | 149.2*                                | $65.5^{*}$  | 130.9*   |
| ${ m SEM}^{\dagger}$ | SEM                                   | Unknown <sup>‡</sup>  | SEM  |
| SDM                  | SDM                                   | SDM   | SDM  |
|                      | 96.9<br>80.9<br>65.8<br>52.0<br>31.9* | 96.9 4192.6<br>80.9 4118.0<br>65.8<br>52.0 3183.3<br>31.9* 149.2* | $96.9$ $4192.6$ $-2.1$ $80.9$ $4118.0$ $-34.8$ $65.8$ $-75.0$ $52.0$ $3183.3$ $-111.9$ $31.9^*$ $149.2^*$ $65.5^*$ SEM†SEMUnknown‡ |

<sup>\*</sup> Reject null hypothesis with p < 0.01.

#### Conclusions

The econometric treatment of spatial effects matters for policy interpretations; the SDM estimates of MWTP are substantially less certain than the OLS estimates in this case.

Existing selection frameworks lead to different models; the classical framework selected the SEM which in this case appears inconsistent.

The general framework minimizes the consequences of Type I error error; hypothesis testing is built to minimize the risk of Type I error.

#### The SDM is general and conservative:

- It is a linear combination of the SAR and SEM models.
- It is the outcome of a spatial fixed effects process.
- It is the outcome of a spatially endogenous variables process.

The SDM may be inefficient; if researchers wish for a more efficient model they can test restrictions to the SDM.

#### References

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<sup>†</sup> Selected SDM after likelihood ratio test.

 $<sup>^{\</sup>ddagger}$  Did not report LM statistics, but selected SEM.