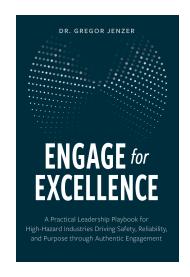
Engage for Excellence (E4X)TM

A Practical Leadership Playbook for High-Hazard Industries

Driving Safety, Reliability, and Purpose through Authentic Engagement

What if the key to safer, more reliable operations isn't another rule—but the way leaders show up?



Quick start guide

What E4X is (and why it works)

E4X turns authentic engagement into daily routines that crews can run on the night shift—without big programs.

- Three pillars: People & Culture · Systems & Discipline · Purpose & Alignment
- Nine Cards: compact, repeatable routines that surface weak signals early and close them fast.
- Impact loop: leader presence → trust & voice ↑ → hazards surface earlier → faster fixes → reliability ↑ → pride & purpose ↑.

Starter Cards in this Quick Start

- 1. **Dark-Corners Visits** show up off-shift, ask three honest questions, fix one small thing fast.
- 2. 4W Near-Miss Log simple Who/What/When/Where capture, daily triage, visible "before/after."
- 3. Link Tasks to Purpose a 60-second "why today matters" line at the start of each shift.

Want the full playbooks? The book explains step-by-step guidance, variations, pitfalls, and rollout options.

 $\textbf{Try now} \rightarrow \underline{\textbf{Pilot Kit}} \cdot \underline{\textbf{Sample Chapter}} \cdot \underline{\textbf{Contact}}$





The 4-Week Micro-Pilot

Goal: prove value quickly with lightweight routines and visible wins.

Week 0 — Prep (60–90 min)

- Choose one area/crew and a real pain point.
- Baseline last 30 days: near-misses, average closure time, any downtime you track.
- Name roles (see Page 3). Book a 30-min weekly check-in.
- Print: 4W Log sheet, Dark-Corners cue card, Purpose line script.
- Aim by Week 4: more near-misses reported, faster closure, one visible fix per week, better shift handovers.

Week 1 — Launch

- Run 1 Dark-Corners visit (preferably off-shift). Ask: "What's the ugliest task here?" · "What nearly went wrong last week?" · "With €500 and 1 day, what would you fix?" Capture 1–2 items in the 4W.
- Start 4W: daily triage, assign owners/dates, post one "before/after" fix.
- Begin **Purpose** line each shift; end with one specific recognition.

Week 2 — Make it visible

- Keep **4W** flowing; close quick wins in <7 days.
- Add a 30-min Weekly TOR (Team-of-Rivals) mini-forum: review 4W, challenge groupthink, confirm owners/dates.
- Remove one friction ("Serve First") the crew flagged.

Week 3 — Strengthen habits

- Second Dark-Corners visit (new time/area).
- Check early trends (reports \uparrow , closure time \downarrow). Celebrate one story.

Week 4 — Close-out & decide

- Tally results (see Measures).
- Capture 3 lessons + 3 fixes to scale.
- Decide: continue 90 days here or extend to a second area.

Use the worksheets

Weekly 4W tables

Dark Corners guidance + checklist

Weekly TOR agenda + action log





Roles & Measures (what "good" looks like)

Lightweight roles

- Sponsor (site lead/VP) remove blockers; 10-min weekly review; praise publicly.
- **Pilot Lead (ops supervisor)** runs daily 4W triage; keeps board/SharePoint current.
- **Shift Leads** deliver the Purpose line; log near-misses; close small actions.
- Safety/Integrity Rep coach no-blame capture; share learnings.
- Data/Comms update one simple dashboard/notice board weekly.

Lead measures (weeks 1-4)

- Near-misses reported ↑ (expect 1.5–2× baseline—more reporting is good).
- Average closure time ↓ (target <7 days for quick fixes).
- Dark-Corners visits ≥ 1 per week by a named leader.
- Purpose line delivered each shift (spot-check 3×/week).
- Recognitions ≥ 1 per shift (brief, specific).

Early lag signals (don't over-promise in 4 weeks)

• Fewer repeat causes in 4W; cleaner handovers; first signs of downtime reduction.

Safety & ethics guardrails

- E4X **complements**—never replaces—regulatory and company procedures.
- If a serious hazard surfaces: **stop**, **make safe**, **escalate**. Reporting is never punished.
- Be fair & firm: accountability = standards + support, not blame.

What next

- Try the **2-Card challenge** with the Pilot Kit.
- Grab the <u>Sample Chapter</u> for the six core behaviors and all nine Cards.
- For a 90-day rollout, request the Pilot.



