Figure axes and labels:

- Vertical axis: Wage per unit of effort, $c = \dfrac{w}{e}$
- Horizontal axis: Total labor used by the employer, $l = eh$

Labels within the figure:

- $\dfrac{w_2}{e} = c_2$
- $\dfrac{w_1}{e} = c_1$
- n_3, n_1, n_2
- l^{n3}, l^{n1}, l^{n2}
- Increase in $\dfrac{dy}{dl}$
- $\dfrac{dy}{dl}$ = marginal benefit
- marginal cost of labor
- c_2 (higher B)
- $c_1 = \dfrac{w_1}{e}$
- mb_1
- mb_2