

GREGORY LANE

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ACADEMIC POSITIONS

Harris School of Public Policy, University of Chicago
Assistant Professor

July 2022 - Present

American University
Assistant Professor of Economics

August 2019 - June 2022

EDUCATION

University of California, Berkeley
Ph.D in Agriculture and Resource Economics

June 2019

Cornell University
M.S. in Applied Economics

June 2013

Tufts University
B.A. in International Relations and Economics

May 2008

PUBLISHED PAPERS

- The Psychosocial Value of Employment (*with Reshmaan Hussam, Erin Kelley, and Fatima Tuz Zahra*)
American Economic Review 2022, 112(11)
- Adapting to Floods with Guaranteed Credit: Evidence from Bangladesh
Econometrica 2024, 92(2)
- Monitoring in Target Contracts: Theory and Experiment in Kenyan Public Transit (*with Erin Kelley and David Schönholzer*)
American Economic Review 2024, 114(10)
- Customer Discrimination in the Workplace: Evidence from Online Sales (*with Erin Kelley, Matthew Pecenco, and Edward Rubin*)
Forthcoming at Journal of Labor Economics

WORKING PAPERS

- Long-range forecasts as climate adaptation: Experimental evidence from developing-country agriculture (*with Fiona Burlig, Amir Jina, Erin Kelley, and Harshil Sahai*)
- Competitive Job Seekers: When Sharing Less Leaves Firms at a Loss (*with Gaurav Chiplunkar and Erin Kelley*)

The Household at Work (*with Reshmaan Hussam, Erin Kelley, and Yue Hya Hsu*)

Information and Strategy in Lemon Markets: Improving Safety in Informal Transit (*with Erin Kelley and David Schönholzer*)

WORKS IN PROGRESS

- Online Marketplaces and Reducing Barriers for Small Firms (*with Erin Kelley and Matthew Pecenco*)
- Can Public Works Increase Women's Empowerment and Autonomy? Experimental Evidence from Six Countries (*with Paul Christian, Lelys Dinarte, Jonas Heirman, Saahil Karpe, Erin Kelley, Florence Kondylis, and John Loeser*)
- DNA Fingerprinting and Information Asymmetries (*with Kyle Emrick and Erin Kelley*)
- Subsidized Insurance and Crowd Out: Experimental evidence from India (*with Fiona Burlig, Xavier Gine, and Erin Kelley*)

AWARDS AND GRANTS

Research Grants

2024	Institute for Climate and Sustainable Growth	\$150,000
2024	CGIAR SPIA	\$250,000
2024	Weiss Family Program Grant	\$45,000
2023	IGC	£50,000
2023	IGC	£67,000
2022	JPAL Crime and Violence Initiative	\$90,000
2022	JPAL Social Protection Initiative	\$78,000
2021	J-PAL King Climate Action Initiative	\$150,000
2020	ATAI	\$80,432
2020	IGC	£63,175
2020	IGC	£86,480
2020	World Bank Research Fund	\$97,000
2020	World Bank Research Fund	\$60,000
2019	DFID-TF Impact Evaluations Program	\$250,000
2018	T-TRIID Grant	£28,500
2018	Bill and Melinda Gates Foundation	\$66,000
2017	BRAC-CEGA Summer Research Grant	\$4,620
2016	Weiss Family Program Grant	\$35,000
2016	PEDL Major Research Grant	£359,000
2015	PEDL Exploratory Research Grant Scale-Up	£34,000
2015	Development Impact Lab (DIL) Innovate Grant	\$24,000

TEACHING

University of Chicago, Harris School of Public Policy

September 2022 - Present

- Labor Markets: A Global Perspective *Masters and Undergraduate level*
- Program Evaluation *Masters level*

American University

August 2019 - May 2022

- Economic Development: *Undergraduate level*
- Development Microeconomics: *PhD level*
- Labor Economics: *Masters level*

University of California, Berkeley

June 2017 - August 2017

- Introductory Applied Econometrics: *Summer session*