

# GREGORY V.P. LANE

304 Giannini Hall ◊ Berkeley, CA 94720  
(215) · 913 · 3597 ◊ gregory.lane@berkeley.edu

## EDUCATION

---

<b>University of California, Berkeley</b> Ph.D (ABD) in Agriculture and Resource Economics	<i>Expected June 2019</i>
<b>University of California, Berkeley</b> M.S. in Agriculture and Resource Economics	<i>June 2015</i>
<b>Cornell University</b> M.S. in Applied Economics	<i>June 2013</i>
<b>Tufts University</b> B.A. in International Relations and Economics	<i>May 2008</i>

## WORKS IN PROGRESS

---

- Credit Lines as Insurance: Evidence from Bangladesh (*Job Market Paper*)
- Mitigating Market Frictions by Monitoring Employees in Small and Medium-sized Enterprises: A Field Experiment in Kenya's Public Transport Sector (*with Erin Kelley, David Schoenholzer and Peter Waigacha Waiganjo*)
- The Value of Safe Driving: Evidence from Kenya's Public Transport Sector (*with Erin Kelley and David Schoenholzer*)
- Does the Gig Economy Help Disadvantaged Workers? A Field Experiment in India (*with Erin Kelley and John Loeser*)
- How Important are Vocational Training Certificates in the Search for Employment in India? (*with Teevrat Garg, Erin Kelley, and Maulik Jagnani*)
- Space for Growth: Evaluating Child Friendly Spaces in Refugee Camps (*with Erin Kelley and Eric Mvukiyehe*)

## AWARDS AND GRANTS

---

### Research Grants

- DFID-TF Impact Evaluations Program, \$250,000 awarded 2018
- BRAC-CEGA Summer Research Grant, \$4,620 awarded 2017
- Weiss Family Program Grant, \$35,000 awarded 2016
- Private Enterprise Development in Low-Income Countries (PEDL) Major Research Grant, \$420,000 awarded 2016
- PEDL Exploratory Research Grant Scale-Up, £34,000 awarded 2015
- Development Impact Lab (DIL) Innovate Grant, \$24,000 awarded 2015
- UC Berkeley Summer Research Grant, \$5,000 awarded 2014
- UC Berkeley ARE Research Travel Grant, \$3,500 awarded 2014

### Teaching Awards

- Outstanding Graduate Student Instructor, 2017

## RESEARCH EXPERIENCE

---

### University of California, Berkeley

May 2014 - June 2018

*Research Assistant*

- Collaboration with Professor Elisabeth Sadoulet on developing new flexible financial products for BRAC Bangladesh, a microfinance organization
- Research assistant to Professor Edward Miguel on the Kenya Life Panel Survey (KLPS), a longitudinal study of Kenyan youth

### Cornell University

January 2012 - December 2012

*Research Assistant*

- Worked under Professor Jura Liaukonyte on examining television advertising data and its impact on website revenue

## TEACHING EXPERIENCE

---

### University of California, Berkeley

June 2017 - August 2017

*Lecturer*

- *Introductory Applied Econometrics* for UC Berkeley summer session

### University of California, Berkeley

August 2014 - May 2017

*Teaching Assistant*

- *Development Economics*: Introductory undergraduate course under Professor Aprajit Mahajan
- *Applied Econometrics*: Upper-level undergraduate course under Professor Sofia Villas-Boas

### Cornell University

January 2012 - June 2013

*Teaching Assistant*

- *Managerial Economics*: mid-level economics courses in the AEM department under Professor Garrick Blalock
- *International Trade and Finance*: mid-level economics courses in the AEM department under Professor David Lee.

## WORK EXPERIENCE

---

### Abt Associates

November 2008 - June 2011

*Contract Analyst*

*Bethesda, MD*

- Worked as a contractor on multiple USAID development projects. Projects included: Food, Agribusiness and Rural Markets (FARM) Sudan, Mozambique AgriFuturo, Agribusiness and Trade Promotion (ATP) in West Africa, Central American Labor, and Mexico Competitiveness Development. Managed a project portfolio totaling more than 150 million USD
- Provided research assistance on proposal teams

### Camino Seguro (Safe Passage)

June 2008 - September 2008

*Financial Analyst*

*Guatemala City, Guatemala*

- Improved budget projections for end 2008 and 2009 through data analysis of prices and spending patterns

## SOFTWARE

---

- Stata
- R
- MATLAB