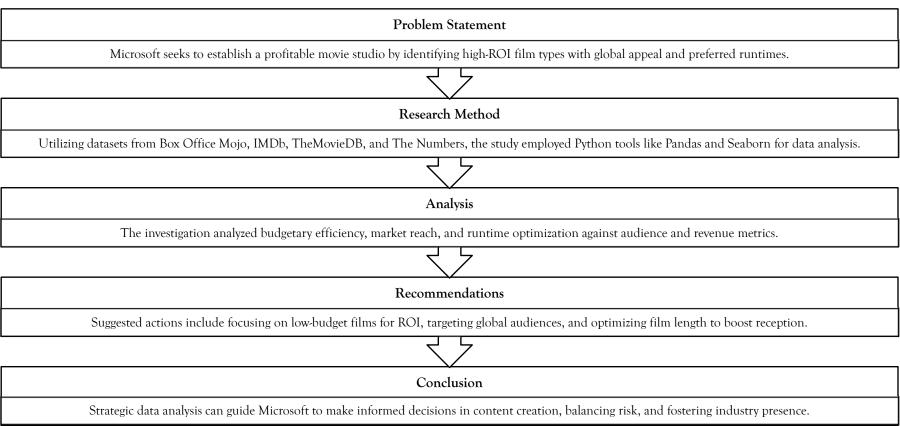


#### Summary



## Problem Statement

Microsoft is embarking on a new venture into movie production and needs to establish a data-driven strategy to maximize return on investment, ensure global market penetration, and align with consumer preferences in film length.



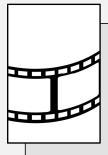
#### Research Questions



What are the defining financial characteristics of films in terms of budget that achieve a high ROI?



What markets can Microsoft tailor its film content to appeal to optimize worldwide revenue?



What film lengths correlate with higher audience ratings and should be targeted by Microsoft in production?



What are the most profitable and critically acclaimed film genres that Microsoft should focus on to ensure both financial success and positive reception in their new movie studio venture?

#### **Data Sources**

Box Office Mojo • This dataset provided detailed box office revenue data which will be instrumental in assessing financial performance.

**IMDb** 

 Leveraging IMDb's extensive database, insights into film ratings, genre popularity, and critical reception was obtained.

TheMovie DB

• Data from this resource was utilized to supplement findings with additional movie metrics and viewer ratings.

The Numbers

• This compilation of financial film data was crucial in understanding the budgeting aspects of the film production process.







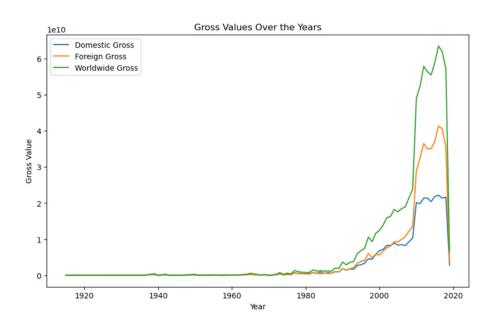


#### Data Analysis Tools

The analysis was conducted using several Python libraries, ensuring robust data manipulation and visualization:

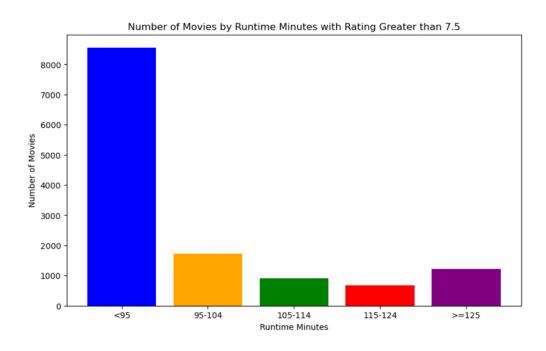
- pandas for efficient data manipulation and analysis.
- numpy for comprehensive numerical computations.
- matplotlib.pyplot and seaborn for insightful and high-quality data visualizations.
- zipfile to access compressed data files.
- sqlite3 to query and manipulate the database from IMDb.

#### Comparison on Domestic and Foreign Investment Performance



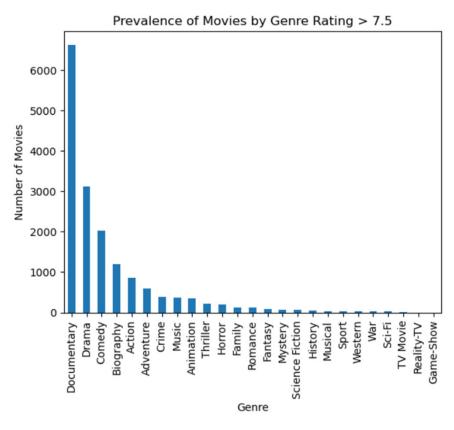
- The graph illustrates a pronounced escalation in worldwide gross, outpacing domestic gross, especially in recent years.
- Microsoft could, therefore, benefit from crafting content with universal appeal, tailored to resonate across diverse international audiences.
- The steep decline in all revenue streams highlights the volatility and potential risks in the film industry, which calls adaptive strategies.

### Runtime VS Rating



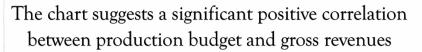
- The bar chart illustrates that films with runtimes of less than 95 minutes have the highest number of movies rated above 7.5.
- Prioritizing shorter, high-quality narratives could enhance audience engagement and critical acclaim.

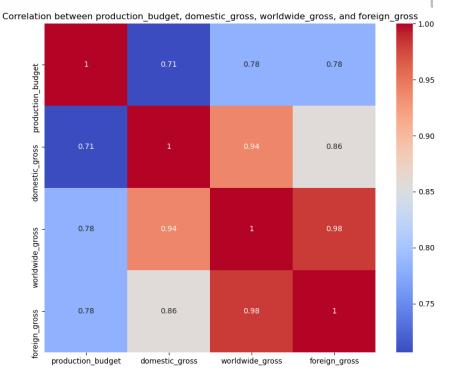
#### Genre Vs Average Rating

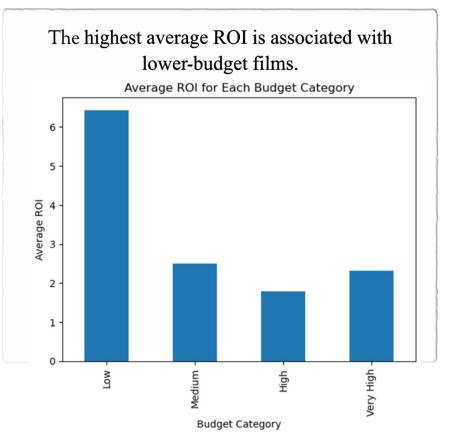


- The chart underscores that documentaries, comedies, biographies, dramas, and action genres boast the most significant number of films with ratings above 7.5.
- Microsoft's nascent film studio might consider focusing on these top-performing genres.

#### Production Budget Vs Gross Revenue







#### Recommendations









Focus on low-budget films for higher ROI while also investing in select highbudget films to balance portfolio and brand visibility. Create content with universal appeal, targeting global markets through localization and international collaboration. Produce shorter films, optimizing runtime for audience preferences and ratings.

Concentrate on producing documentaries, comedies, biographies, dramas, and action films, leveraging data to align with audience preferences and enhance critical reception and viewer ratings.

#### Conclusion



In conclusion, Microsoft's strategic entry into the film production industry is guided by comprehensive data analysis, emphasizing investments in low-budget, high-ROI films, targeting global markets, optimizing film length, and focusing on data-driven genre selection to maximize audience engagement and financial success.



Moving forward, Microsoft should continue to refine its content strategy based on ongoing data analysis, exploring emerging genres and innovative distribution models to stay ahead in a dynamic industry landscape.

# Questions



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