

WCIALIZE

Hack the Globe 2025

Toronto Hub

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Meet the Team



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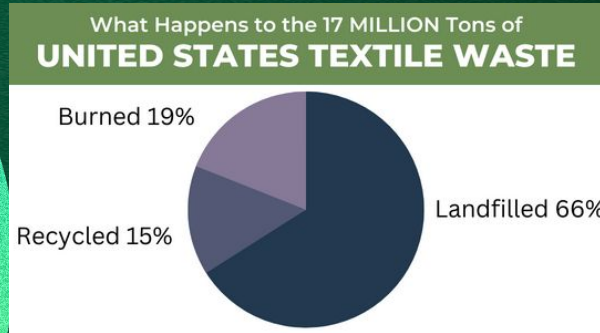
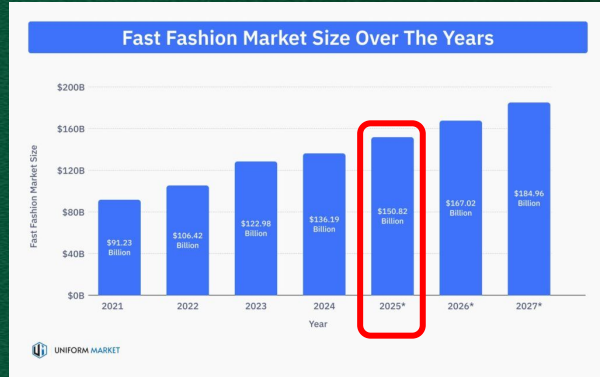
Computer Engineering
University of Waterloo



Maria Chzhen

Industrial Engineering
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The Environmental Impact of Fast Fashion



Second biggest consumer of water in the world

*Grown **10.7%** from beginning of 2024*

*US alone generates **15.8 megatons** of textile waste*

*Greenwashing: **39%** could be **false or deceptive***

*Shein adds **10,000 new items** to inventory every day*

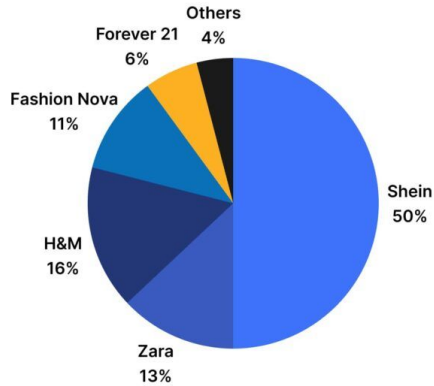
141+ billion
cubic meters of water

10% of
microplastics
in our oceans every
year

200% increase
in production since
2000

Analysis of Current Market

Leading Fast Fashion Brands As per Market Share



Barriers for sustainable clothes shopping:

Pricing of clothing

Lack of Knowledge

Lack of Choice/Availability

Lack of Aesthetic Choice

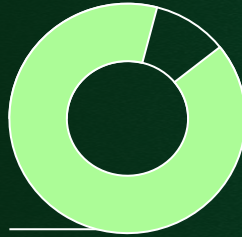
Scepticism Over Transparency

Social Desirability

Surveys say...

94%
Gen Z
Consumers

say they support sustainable clothing



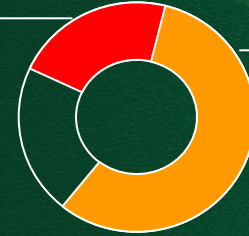
Most pieces of clothing are only worn **7 to 10 times** before being thrown away

The average consumer buys **60% more clothing** today than 15 years ago, but wears each item for **half as long**

Secondhand fashion market is growing 3x faster than fast fashion, projected to reach \$77 billion by 2025 and double by 2027

Actual Consumption of Fast Fashion

17%
Shop
Weekly



62%
Shop
Monthly

THREDUP

karrot

Facebook Marketplace

POSHMARK

Problem Breakdown

Live Demo

Technical Overview

Business Overview

Implementation Timeline



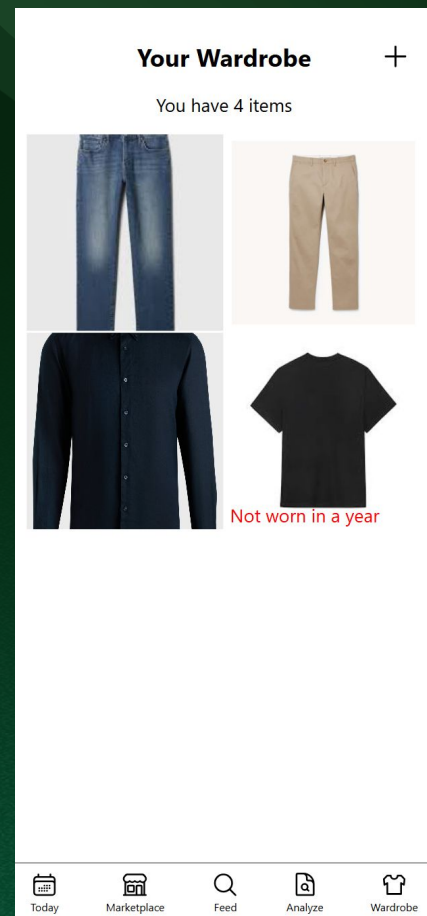
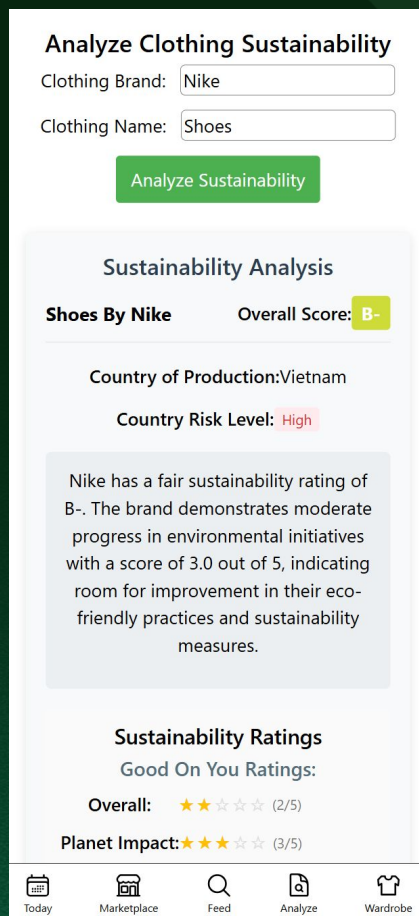
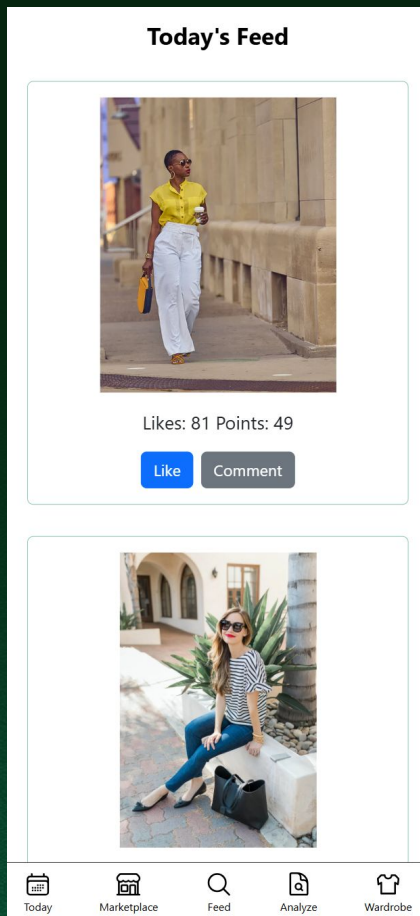
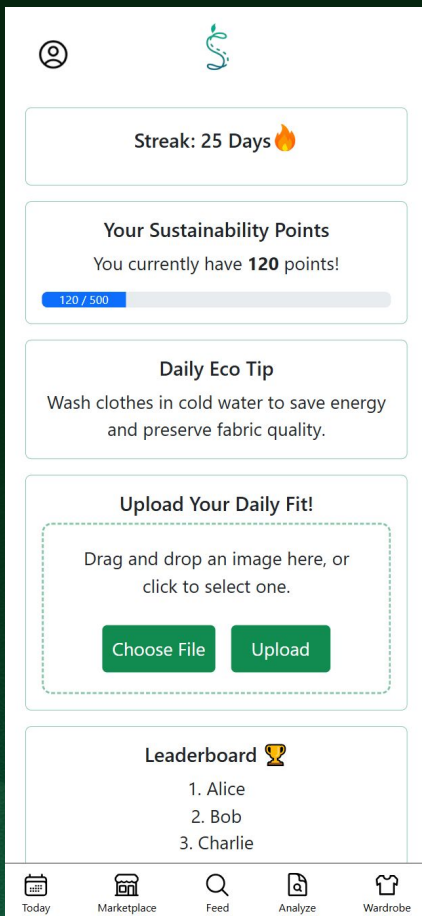
There's opportunity to **gamify**
sustainability.

Introducing...





SEW CIALIZE



Technical Breakdown

Frontend Development

Powered by:



Backend Development

Powered by:



Database

Powered by:



Firebase

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Who we are

Sewcialize is a community of sustainability advocates, fashion enthusiasts, and technology innovators.

Vision and Values

Our vision is to lead a global shift towards sustainable fashion consumption by transforming how individuals interact with their wardrobes.

Stakeholders

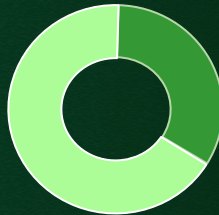
- Users and consumers
- Sustainable fashion brands
- Advertisers
- Environmental and social advocacy groups

Revenue generation

Stream 1: 70%
Marketplace commission (10-15% commission) and partnerships.

Stream 2: 30%
In-app advertisements.

Stream 1: 70%



Stream 2: 30%

Stage	Operating Costs (annual)	Potential Revenue (annual)	Profit/Loss (annual)
Year 1-2 (Early)	~\$5,000	~\$12,000 - \$21,000	Positive (\$7,000-\$16,000)
Year 3-5 (Growth)	~\$10,000	~\$140,000 - \$485,000	Positive (\$100k - \$400k+)
Year 5+ (Mature)	~\$10,000	~\$620,000 - \$850,000+	Strong Positive

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Marketing Strategy: Gamification and Community

Gamification: using game mechanics to make experiences more interactive and enjoyable.

Gamification benefits

Better engagement

Enhanced collaboration

Real-world connection

Regular app use



Habit formation: gamified programs improve customer retention by **22%**.



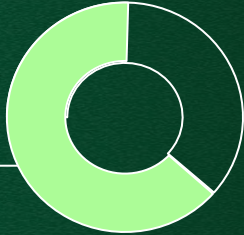
Engagement boost: gamification increases engagement by up to **65%**.



Challenges improve completion rates and learning outcomes by up to **89%**.

60% Gen Z Consumers

find gamified systems appealing



Incentivize users to wear sustainable brands in a sustainable fashion, use the app regularly.

Streak system for everyday use

BeReal.

Streak: 25 Days 🔥

Your Sustainability Points
You currently have **120** points!

120 / 500

Points for sustainable practices



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Assessing Market Dynamics and Competitive Position

Competitive Rivalry Analysis

Industry Rivalry – **Low/Medium**

- **fragmented sustainable market**
- **potential expansions from established competitors**

Building loyal community with limited-time events

Threat of New Entrants – **Moderate**

- **low technical barriers**
- **network effects + user loyalty**

Capitalize off first-mover advantage

Threat of Substitutes – **Moderate/High**

- **existing alternatives in fashion tech**
- **manual alternatives**

Enhancing unique gamification and community-driven incentives

Bargaining Power of Buyers – **High**

- **price sensitivity, low switching cost**
- **demand for tailored recommendations**

AI-driven personalization

Bargaining Power of Suppliers – **Moderate**

- **resale/marketplace relationships**
- **moderate bargaining power with partnerships**

Expand marketplace integrations, build exclusive long-term partnerships

Case Study: Brands growing from Sustainable

FARFETCH

Partnerships



93% rise

in searches for Conscious terms

1.8x faster

sales growth of conscious products
compared to regular marketplace
average

60% growth

in consumers buying Conscious
products year-on-year

100% Conscious by 2032



Increased Sales and Customer Loyalty
Consumer Engagement Surge



**Business
Impact**

Scalable Brand Rating Solution
Credible, Independent Methodology



**Operational
Strategy**

Empowering Brands to Improve
50+ brands improved ratings
Launch of sustainability hub



Industry-Wide Impact

Helps brands improve performance
Empowers creators, curators, and
consumers by educating on
sustainability



Foundation for Change

Problem Breakdown

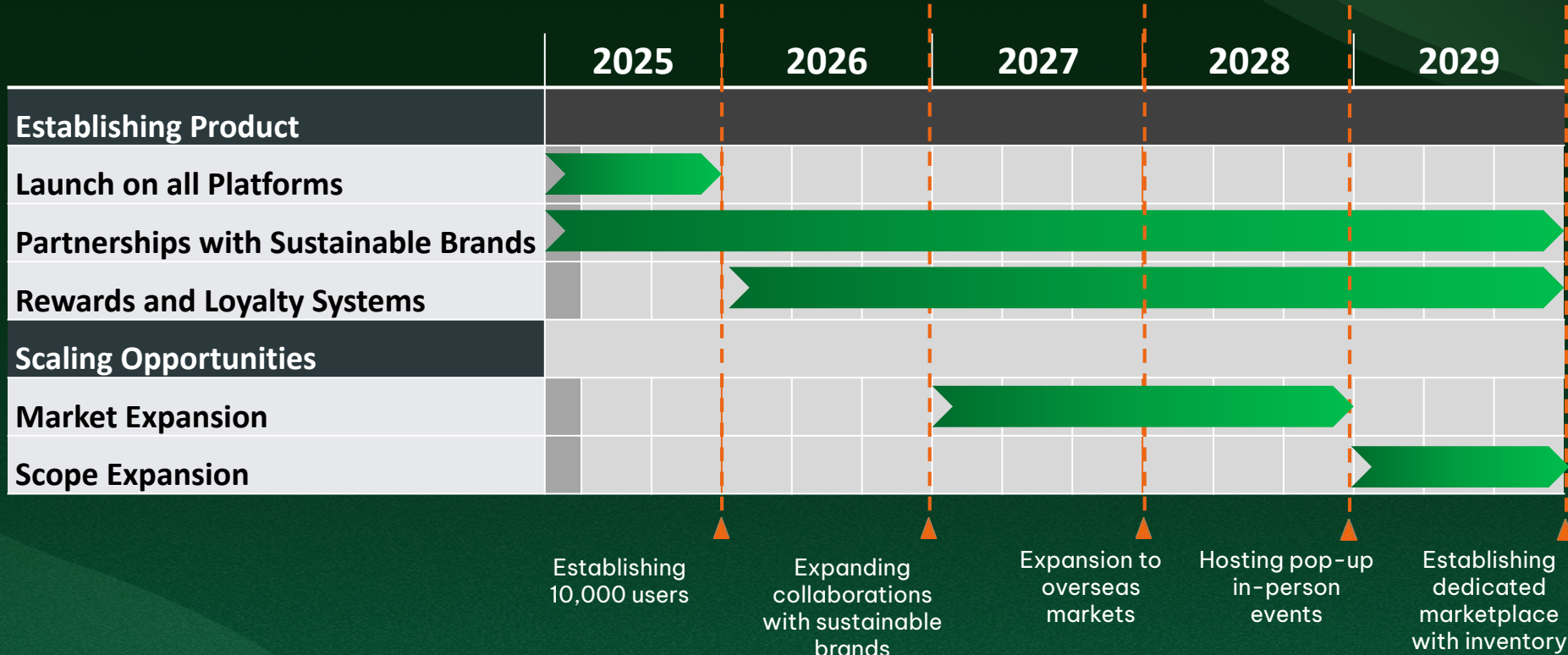
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Timeline of our Impact: Projection of Next 5 Years



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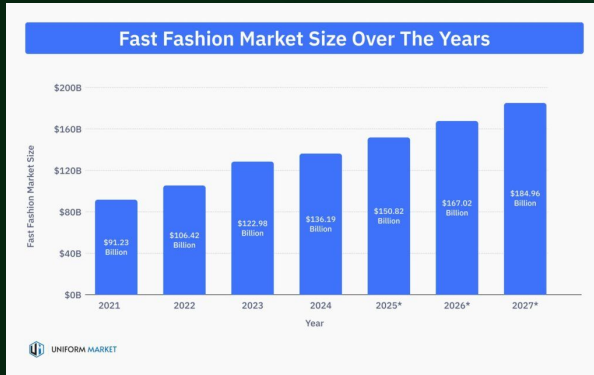
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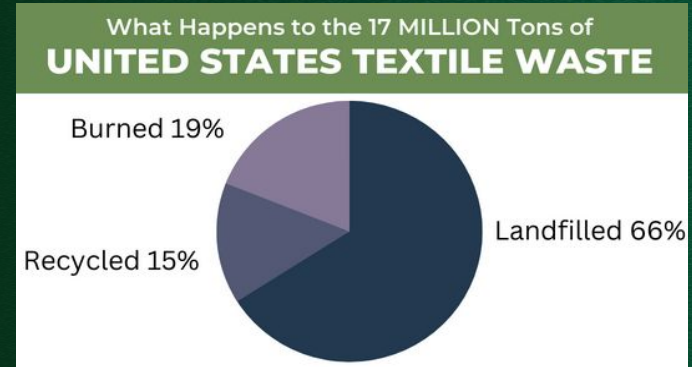
Q&A SESSION

Appendices

- <https://www.unep.org/news-and-stories/story/putting-brakes-fast-fashion>
- <https://www.shu.ac.uk/news/all-articles/latest-news/fast-fashion>
- <https://www.asustainablecloset.com/home/the-second-hand-market-is-expected-to-double-by-2027#:~:text=ThredUP%20is%20an%20online%20marketplace,by%20an%20average%20of%2025%25.>



<https://www.uniformmarket.com/statistics/fast-fashion-statistics>



<https://davidsuzuki.org/living-green/the-environmental-cost-of-fast-fashion/>