

HTML Sample Email



From Line: Mailer chooses from two options –

- List Owner (i.e. ReedBusinessDirect), or
- Advertiser that is being represented throughout the message

CAN-SPAM Requirement

If you would like a person's name to be included in the from line it must come after the advertiser's name (i.e. PharmaDiscovery – Kevin Richards).

*some exceptions apply

Subject Line: Must be honest and clear as to what is being offered. *CAN-SPAM Requirement*

Words to avoid: "FREE", "Giveaway", "prizes", "Save", "Survey", "Win", "Act Now", "advertisement", "XX% Off", "\$\$", "!" and "\$", "!" and "free"

Mardev-DM2 Header – standard relationship header is inserted into all email messages by Mardev-DM2 staff

Advertiser's HTML Message:

- Do not use frames
- Ideal File size 30K
- Images must be hosted on advertiser's server and the HTML file should reference the URL where the image is stored (i.e.

Words to avoid: "\$\$\$", "100% satisfied", "FREE", "free", "order now!", "order today", "prizes", "removal instructions", "SPECIAL PROMOTION", "survey"

Advertiser's Opt-Out Mechanism: a functional email address or URL that is used by the advertiser to collect the email addresses of those people who no longer wish to receive email from the advertiser. The opt-out mechanism must be clearly defined as the opt-out mechanism for the advertiser that is being represented throughout the message (i.e. PharmaDiscovery opt-out). CAN-SPAM Requirement

Advertiser's Postal Address: The physical address of the advertiser that is being represented throughout the message. *CAN-SPAM Requirement*

Mardev-DM2 Standard Footer: will be inserted into the message by Mardev-DM2 staff. No changes allowed. The footer includes:

- Mardev-DM2 Opt-Out
- Mardev-DM2 Change of Address
- Mardev-DM2 Postal Address & Privacy
 Information

Please reference PRIORITY CODE EG29 when registering.

To opt-out of receiving future promotional email from PharmaDiscovery please click here.

PharmaDiscovery Attn: Privacy Administrator 383 Main Ave. Norwalk, CT 06851

This email service was established to inform our readers of special deals, new products and other third party offers that we believe they will find helpful in their business or career. It does not imply an endorsement.

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To CHANGE your email address, please fill out the form at: Address Change

If you would like a copy of our privacy statement or have questions or problems with our procedures, please contact Privacy Manager: 2000 Clearwater Drive Oak Brook, IL 60523 E-Mail: privacymanager@dm2lists.com Please forward this email when contacting the privacy manager.

Phone: 877-504-1273 Fax: 630-288-8394

You are included in this mailing list as bjohnson@reedbusiness.com

017102148 REC JA/SJ