

COMPUCAT TECHNOLOGIES

MARKETING REPORT FOR MONTH FEBRUARY 2024

GREYSON BUSSA,

MARKETING OFFICER,

0742482053.

greysonbussa1@gmail.com

SUPERVISOR'S NAME.....Signature.....

Table of Contents

Day 1	1
Day 2-3	2
Day 5-7	2
Day 8	2
Day 9	2
Day 10	3
Day 12	3
Day 13	4
Day 14	4
Day 14	5
Day 15	5
Day 16	5
Day 19-20	6
Day 21	6
Day 22	6
Day 23-29	7
Summary Notes	7

DAY	NAME/BUSINESS NAME	LOCATION	DESCRIPTION	CONTACT & REMARKS
1	CORTEVA AGRISCIENCE	UNGA LIMITED Industrial Area	<ul style="list-style-type: none"> - The management was in meeting, I talked to person in reception and left him our service card 	0782111558 Manager's contact
	St. GABRIEL COLLEGE	UNGA LIMITED Industrial Area	<ul style="list-style-type: none"> - It is new mechanic college still under construction. - They will check on us when everything get ready 	I let them our service card and contact
	GUPTA AUTOSPARES	UNGA LIMITED Industrial Area	<ul style="list-style-type: none"> - They are already our customer, they will contact us when they are in need of anything 	I left them our service card and contact
	SAMEER PARTS LTD	UNGA LIMITED INDUSTRIAL AREA	<ul style="list-style-type: none"> - They asked about text machines, definitely type writer - They will contact us for any issue 	I left them our service card and contact

2-3	COMPUCAT OFFICE	OFFICE	<ul style="list-style-type: none"> - Recap and follow up to the organizations visited on month January - Most of them will come to our office 	
5-7	COMPUCAT OFFICE	OFFICE	<ul style="list-style-type: none"> - Report writing for month January - Office works 	
8	SUNKIST INVESTMENT LTD	ENGUTOTO INDUSTRIAL AREA	<ul style="list-style-type: none"> - They will contact us when they need laptops to send them quotation when they are well arranged 	I left them our service card and contact investments-sales@sunkistgrou.co.tz
	HANSPAL COMPANY	ENGUTOTO INDUSTRIAL AREA	<ul style="list-style-type: none"> - They have their own supplier vendor for IT solutions - They may check us if they have any issue 	I left them our service card and contact
	CHEMICAL INDUSTRIES AREA PV	ENGUTOTO INDUSTRIAL AREA	<ul style="list-style-type: none"> - They buy staff from us, that means they are already our customers - They will be contacting us when they are in need 	I left them our Contact and service card
	NABAKI AFRICA	NJIRO, BP ROAD	<ul style="list-style-type: none"> - They have their partners in IT solutions - They may contact us when in need 	I left them our service card and contact info@nabaki.co.tz
9	MULTFLOWER LTD	ENGUTOTO Industrial Area	<ul style="list-style-type: none"> - I didn't met with the management but I will make another visit 	I left them our service card and contact
	KAKUTE PROJECTS	NJIRO NANENANE	<ul style="list-style-type: none"> - They asked to send them a quotation for printer Toner Model LaserJet MFP 227-M231 	0758181524 info@kakute.or.tz

	GREWAL'S	ENGUTOTO Industrial Area	- They will contact us when in need, definitely to send us email.	I left our contact and service card
	MEA	NANENANE	- They will contact us when in need	I left them contact and our service card
10	MULTFLOWER LTD	ENGUTOTO Industrial Area	- I visited again, and I did met with their sales manager - He will contact his Boss first and the Boss will decide for our idea of installing them systems	I left them contact and our service day
	SUNOLA LTD	ENGUTOTO Industrial Area	- They will contact us when in need	I left them our contact and our service card
	RED GOLD	ENGUTOTO Industrial Area	- They purchase everything from GX technology - They will tell their Boss about us	I left them our service card and contact
	COMFY LTD	ENGUTOTO Industrial Area	- They will contact us when in need and if they find friendly price they will take	I left them contact and service card panafrica@bellafrica.com
12	BRAC FINANCE LTD	SAKINA	- They were interested in installing Biometric attendance register at later time - I will make follow-up with them	I left them our contact and service card
	HELP TO SELF HELP ORGANIZATION(VETA)	SAKINA	- They will contact us when they need anything	I left them our service card
	ASA MICROFINANCE LTD	SAKINA	- They contact us in need of anything	I left them our service card and our contact

	OBERET HOME	SAKINA	<ul style="list-style-type: none"> - They have their own IT support - They will think about us 	I left them our service day
13	MASAILAND SAFARI	SAKINA JUU	<ul style="list-style-type: none"> - They will email us on issue of printer problems and Toners 	I left them our service card and our contact info@masailandsafari.com
	MICHAEL RUKINDO (production studio)		<ul style="list-style-type: none"> - He will come for Monitor, definitely Inch 27 wide and computer 	I left them our service card and our contact
	FORLEASE	NGARAMTONI	<ul style="list-style-type: none"> - They have everything under control with their IT partner solutions 	I left them our service card and our contact
	OKASEN LODGE	NGARAMTONI	<ul style="list-style-type: none"> - They will contact us when they need anything specially in Fiber Internet 	I left them our service card and our contact info@okasenilodge.com gmn@okasenilodge.com
14	EL SHAAH SEC SCHOOL	NJIRO MSOLA	<ul style="list-style-type: none"> - They are always come with a new partnership in IT solutions every year in open tender - They will contact us when in need of printing problem, like Toners, Ink cartridges 	I left them our service card and our contact
	NJIRO CLIMAX RESOLT	NJIRO	<ul style="list-style-type: none"> - They have everything they need right now but will make contact when in need 	I left them our service card and contact njiroclimaxresorts@gmail.com
	CANOSSA SPIRITUAL CENTRE	NJIRO	<ul style="list-style-type: none"> - They send all their IT problems to Main Office and they will be responsible for resolving from their technicians - About stock, they request also from their Main Head Office - But they will contact the Head Office about 	I left them our service card and our contact

			us, so that they will check on us	
	CANOSSA PRIMARY SCHOOL	NJIRO	- They have their IT technicians may be they will call us when in need of purchasing	I left them our service card and our contact
14	CANOSSA DISPENSARY	NJIRO	- They request Everything from their HQ	I left them our service card and our contact
	BEN BELLA ACADEMY	NJIRO	- They will contact us when in need	I left them our service card and our contact
	FRANKFURT ZOOLOGY SOCIETY	NJIRO	- They will contact us	I left them our service card and our contact
15	RECAP and FOLLOW UPS	TOWN,MOSHONO	- Most of the them will email us when they are in need of Toners, - MOSHONO LODGE LTD, will contact us for Data security specifically Cyberoam	I left service card for those whose it is first time to visit
16	DSW, Deutsche Stiftung Weltbevölkerung	TENGERU	- They will contact us for the AMC to send them quotation	I left them a service card and our contact dsw@dswtz.org
	TARI	TENGERU	- It is a government organization, they send their request to higher - level in the Government	I left them a service card and our contact
	NEW BUILDING HOTEL	TENGERU CENTER Alongside the Road	- They will contact us after finishing the construction	I left them a service card and our contact
	DURUTI CAMP	TENGERU	- They are our customers, they will contact us if they are in need	I left them a service card and our contact

19-20	RECAP AND FOLLOWS	UNGA LIMITED Industrial Area	<ul style="list-style-type: none"> - Most of them claim about our website not having product listing for later review, but current it is maintenance - Also they claim higher price on some of staffs, like camera, computers, printers and Printer accessories - Some will contact us when everything get in line 	
21	MEAT KING DISTRIBUTORS LTD	MOSHONO CORNER	<ul style="list-style-type: none"> - They requested a Quotation Toners and Ink Cartridges 	assistant@meatking.co.tz
	St. MONICA SCHOOL	MOSHONO CORNER	<ul style="list-style-type: none"> - They requested a quotation of 85a Toner 	0682925328 Sister at St. Monica School
	PLANET LODGE	MOSHONO CORNER	<ul style="list-style-type: none"> - The manager was in trip, I talked to one in charge, they will check us when the manager come back and see if they can cooperate - I will make another visit next time 	I left them our service card and contact number Bookings@Planet-Lodges.com
	EASY TRAVEL	MOSHONO CORNER	<ul style="list-style-type: none"> - They partner with Kitotech Technology 	I left them our service card and contact
22	St. JUDE SCHOOL	MOSHONO	<ul style="list-style-type: none"> - They will Email us when in need of toners 	They have our contact in their system
	VOYAGE CAMP LODGE	MOSHONO	<ul style="list-style-type: none"> - They will contact us when in need 	I left them our contact and service card info@voyagecamplodge.com

	SUYE HEALTH INSTITUTE	MOSHONO	<ul style="list-style-type: none"> - Currently they are in partner with other vendor who provide them everything but they will contact us to see if they can afford our price compared to their vendor - So then they may cooperate with us 	I left them our contact and service card principalsuhia@gmail.com
23-29	OFFICE WORK	OFFICE	<ul style="list-style-type: none"> - System design, front-end - Design UI for Computat shopping and ordering system 	

Summary Notes

Replied Customers

- MOSHONO LODGE LTD, this is our new customer, they asked about Cyberoam and came to our office and they purchased Desktop All-In-One and Printer, also they we will be directed to Boss for the issue of data security in their organization.
Contact: 0754695670

Customers that we are still making follow-Ups

- ST MONICA SCHOOLS
We already sent them a quotation. Follow up in toner and seek for partnership with them
0682925328, Sister at St. Monica School
- MEAT KING DISTRIBUTORS
We already sent them a quotation as they requested. Follow in Toners and ink cartridges
Email: assistant@meatking.co.tz
- KAKUTE PROJECT
We sent them a quotation. Follow up in Toners and seek for partnership with them
Contact: 0758181524; Email: info@kakute.or.tz
- BRAC FINANCE LTD
Follow up in Biometric access units, this will be head to head follow ups, this will be head to head follow ups.

- SUNKIST INVESTMENT LTD
Still making follow-ups for the office laptops they intended to purchase, this will be head to head follow ups
- ALLIANCE FRANÇAISE
Still contact with them in upgrading their CCTV camera from DVR to NVR,
Contact: 0769821725, Ahmed; 0786 111 414, office; Email: contact@afterusha.org
- NJIRO LEGACY
Still follow up with them to ensure they give us a tender of installing systems, like CCTV, Biometrics soon after they finish up maintenance, Head to head follow up
- St. GABRIEL COLLEGE
Still follow up with them in the issue of installing them with Biometric access units; Head to head follow up