

COMMUNICATING RESULTS

Adam Jones, PhD

Data Scientist @ Critical Juncture

COMMUNICATING RESULTS

LEARNING OBJECTIVES

- Explain the trade-offs between the precision and recall of a model while articulating the cost of false positives vs. false negatives
- Describe the difference between visualization for presentations vs. exploratory data analysis
- Identify the components of a concise, convincing report and how they relate to specific audiences/stakeholders

COURSE

PRE-WORK

PRE-WORK REVIEW

- Understand results from a confusion matrix and measure true positive rate and false positive rate
- Create and interpret results from a binary classification problem
- Know what a decision line is in logistic regression

OPENING

COMMUNICATING RESULTS

WE BUILT A MODEL! NOW WHAT?

- We've built our model, but there is still a **gap** between your notebook with plots/figures and a slideshow needed to present your results
- Classes so far have focused on two core concepts:
 - developing consistent practices
 - interpreting metrics to evaluate and improve model performance
- But what does that mean to your audience?

WE BUILT A MODEL! NOW WHAT?

- Imagine how a non-technical audience might respond to the following statements:
 - The predictive model has an accuracy of 80%
 - Logistic regression was optimized with L2 regularization
 - Gender was more important than age in the predictive model because it has a larger coefficient
 - Here's the AUC chart that shows how well the model did

WE BUILT A MODEL! NOW WHAT?

- Who is your audience? Are they technical? What are their concerns?
- **Remember:** in a business setting, you may be *the only person* who can interpret what you've built
- Some people may be familiar with basic visualization,
 - but you will likely have to do a lot of “hand holding”
- You need to be able to efficiently explain your results in a way that makes sense to **all** stakeholders (technical or not)

WE BUILT A MODEL! NOW WHAT?

- Today, we'll focus on communicating results for “simpler” problems, but this applies to any type of model you may work with
- First, let's review classification metrics, review our knowledge, and talk about how we might communicate what we know

REVIEW

BACK TO THE CONFUSION MATRIX

BACK TO THE CONFUSION MATRIX

- Confusion matrices allow for the interpretation of correct and incorrect predictions for *each class label*
- It is the first step for the majority of classification metrics and goes deeper than just accuracy

BACK TO THE CONFUSION MATRIX

- Let's recall our confusion matrix

		<u>True class</u>			
		p	n		
<u>Hypothesized class</u>	Y	True Positives	False Positives	$\text{fp rate} = \frac{FP}{N}$	$\text{tp rate} = \frac{TP}{P}$
	N	False Negatives	True Negatives	$\text{precision} = \frac{TP}{TP+FP}$	$\text{recall} = \frac{TP}{P}$
Column totals:		P	N	$\text{accuracy} = \frac{TP+TN}{P+N}$	
				$\text{F-measure} = \frac{2}{1/\text{precision}+1/\text{recall}}$	

ACTIVITY: KNOWLEDGE CHECK

ANSWER THE FOLLOWING QUESTIONS



EXERCISE

1. How do we calculate the following?
 - a. Accuracy
 - b. True positive rate
 - c. False positive rate

DELIVERABLE

Answers to the above questions

INTRODUCTION

PRECISION AND RECALL

PRECISION AND RECALL

- Our previous metrics were primarily designed for less biased data problems:
 - we could be interested in **both outcomes**, so it was important to generalize our approach
- For example, we may be interested if a person will vote for a Republican or Democrat
 - This is a binary problem, but we're interested in both outcomes

PRECISION AND RECALL

- Precision and recall, metrics built from the confusion matrix,
 - focus on *information retrieval*,
 - particularly when one class is more “interesting” than the other
- For example, we may want to predict if a person will be a customer
 - We care much more about people who *will* be a customer of ours than people who *won't*

PRECISION AND RECALL

- *Precision* aims to product a high amount of relevancy instead of irrelevancy
 - “Out of all of our *positive predictions* (both true positive and false positive), how many were correct?”
- *Recall* aims to see how well a model returns specific data
 - (literally, checking whether the model can *recall* what a class label looked like)
 - “Out of all of our *positive class labels*, how many were correct?”

ACTIVITY: KNOWLEDGE CHECK

ANSWER THE FOLLOWING QUESTIONS



EXERCISE

1. If the goal of the “recall” metric is to identify specific values of a class correctly, what other metric performs a similar calculation?

DELIVERABLE

Answers to the above question

THE MATH FOR RECALL

- Recall is the count of predicted *true positives* over the total count of that class label
- This is the same as True Positive Rate or *sensitivity*

		<u>True class</u>			
		p	n		
<u>Hypothesized class</u>	Y	True Positives	False Positives	fp rate = $\frac{FP}{N}$	tp rate = $\frac{TP}{P}$
	N	False Negatives	True Negatives	precision = $\frac{TP}{TP+FP}$	recall = $\frac{TP}{P}$
Column totals:		P	N	accuracy = $\frac{TP+TN}{P+N}$	F-measure = $\frac{2}{1/\text{precision}+1/\text{recall}}$

THE MATH FOR RECALL

- Imagine predicting the color of a marble as either red or green
 - There are 10 of each
- If the model identifies 8 identifies 8 of the green marbles as green, the recall is $8 / 10 = 0.80$
- However, this says nothing of the number of *red* marbles that are also identified as green

THE MATH FOR PRECISION

- Precision, or positive predictive value, is calculated as the count of predicted true positives over the count of all values predicted to be positive

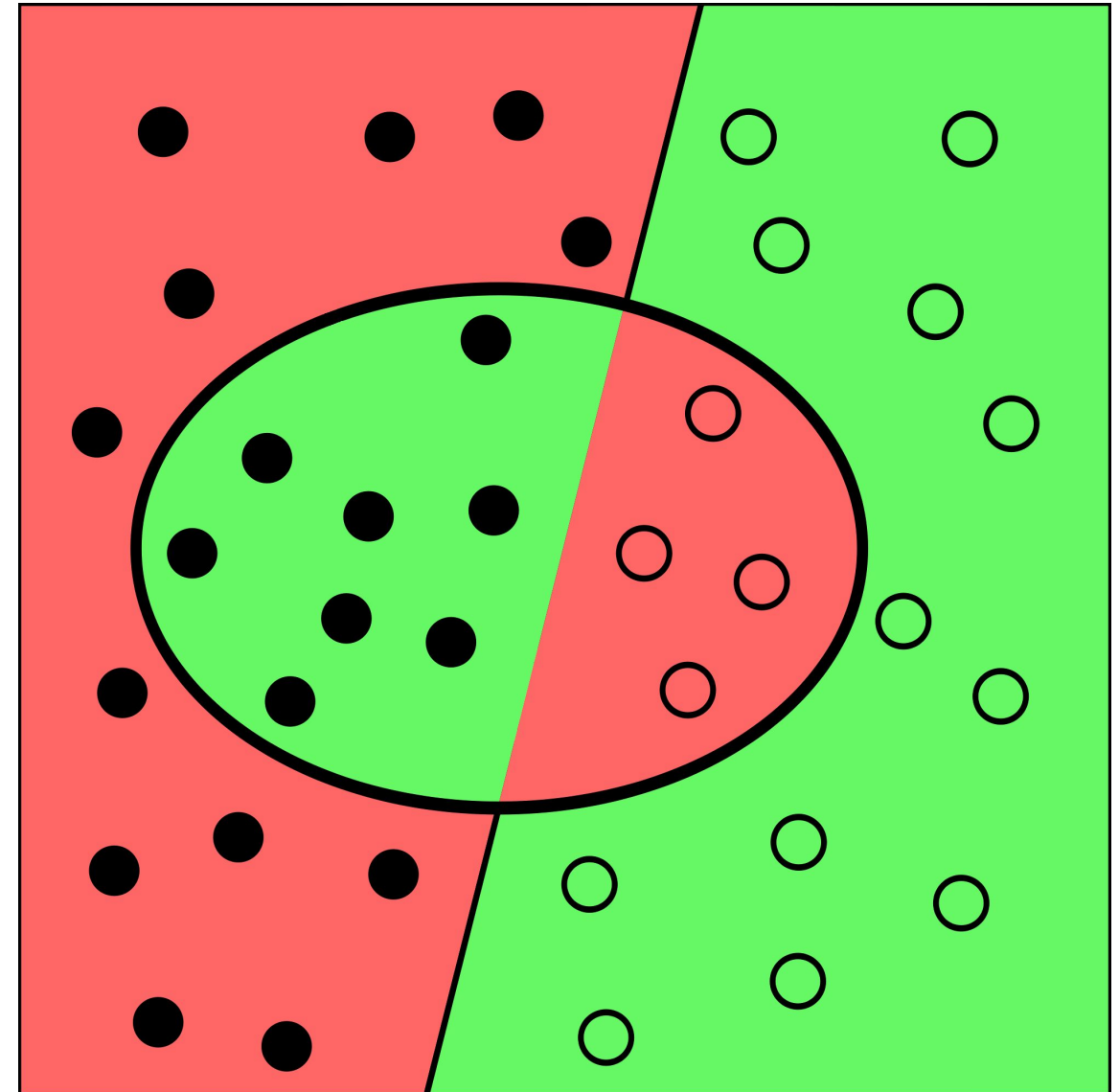
		<u>True class</u>			
		P	N		
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Column totals:		P	N	$accuracy = \frac{TP+TN}{P+N}$	
				$F\text{-measure} = \frac{2}{1/precision + 1/recall}$	

THE MATH FOR PRECISION

- Let's use our marble example again
- If a model predicts 8 of the green marbles as green, then precision would be 1.00, because all marbles predicted as green were in fact green
- Let's assume all red marbles were predicted correctly, and 2 green were predicted as red
- The precision of red marbles would be $10 / (10 + 2) = 0.833$

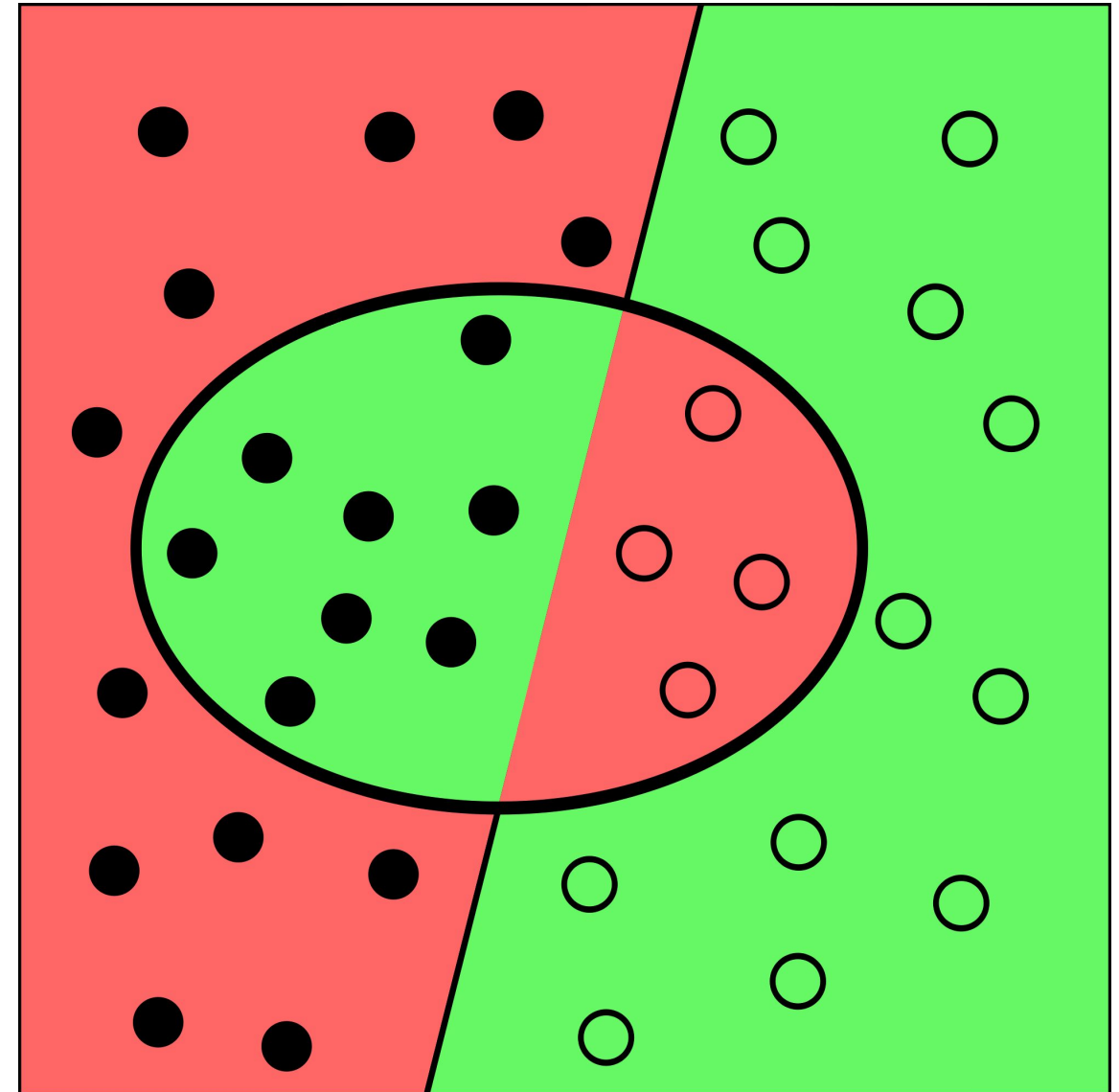
ANOTHER EXAMPLE

- ▶ Imagine another marble problem
 - green = positive class (1)
 - red = 0
- ▶ Shaded circles = correct predictions (e.g. green was predicted as green)
- ▶ Unshaded circles = incorrect predictions (e.g. green was predicted red)



ANOTHER EXAMPLE

- Background = color predicted
- E.g. a shaded circle on green = a green marble that was predicted as green
- E.g. an unshaded circle on red = a red marble that was predicted as green



ANOTHER EXAMPLE

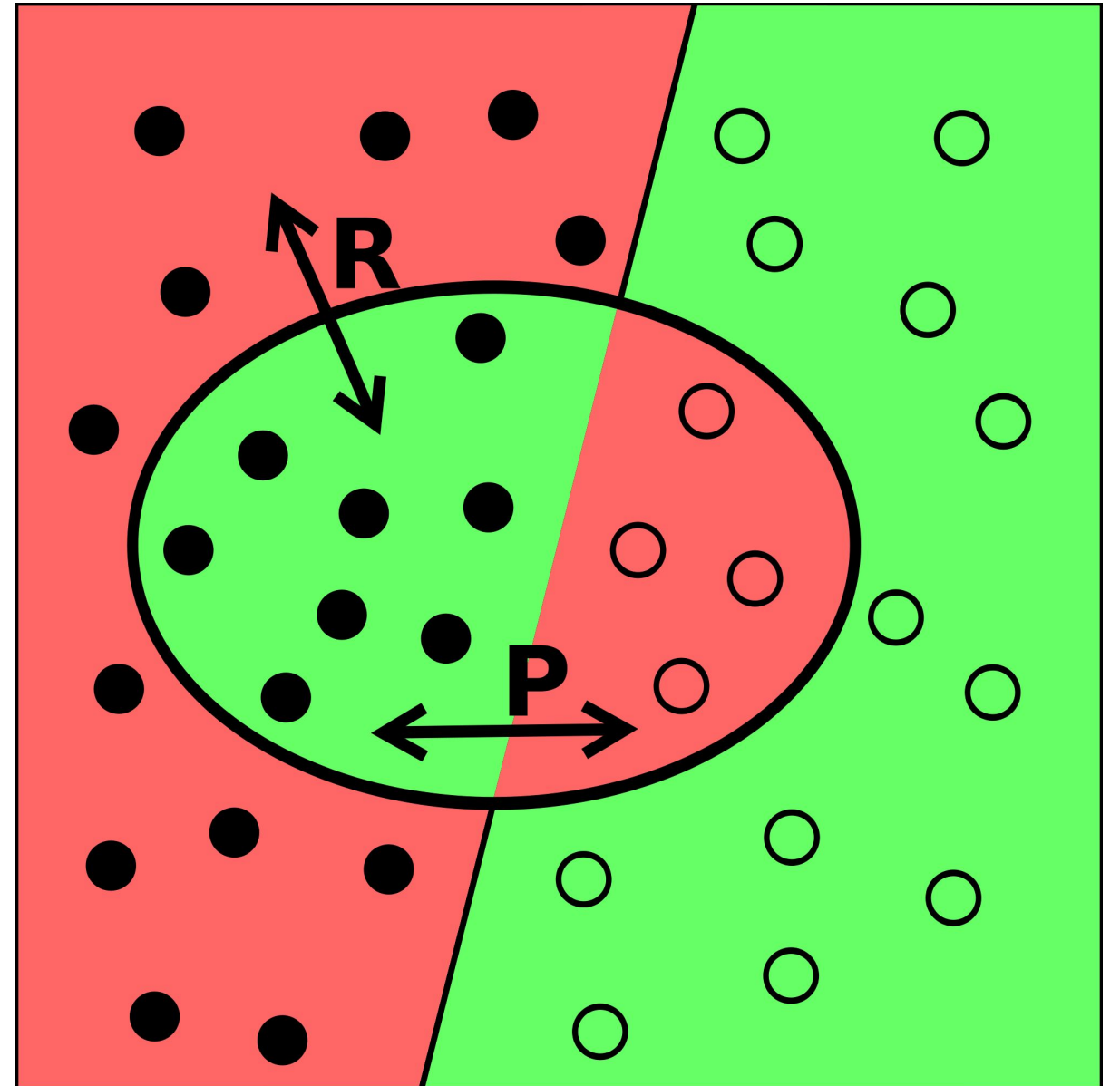
- For this example, we would have the following confusion matrix

		True Class	
		Green	Red
Predicted Class	Green	8	4
	Red	12	12

- We could calculate precision for green marbles as $8 / (8 + 4) = 0.6666$
- We could calculate recall for green marbles as $8 / (8 + 12) = 0.4000$

ANOTHER EXAMPLE

- ▶ Notice we don't talk about the red marbles predicted as green
- ▶ We've chosen to focus on our model's accuracy as it relates to predicting green marbles



ACTIVITY: KNOWLEDGE CHECK

ANSWER THE FOLLOWING QUESTIONS

1. What would the precision and recall be for the following confusion matrix (with “green” being “true”)?

	predicted_green	predicted_not_green
is_green	13	7
is_not_green	8	12

DELIVERABLE

Answers to the above question



THE DIFFERENCE BETWEEN PRECISION AND RECALL

- The key difference between the two is the attribution and value of error
- Should our model be more pick in avoiding false positives (precision)?
- Or should it be more pick in avoiding false negatives (recall)?
- The answer should be determined by the problem you're trying to solve

DEMO

UNDERSTANDING TRADEOFF

UNDERSTANDING TRADEOFF

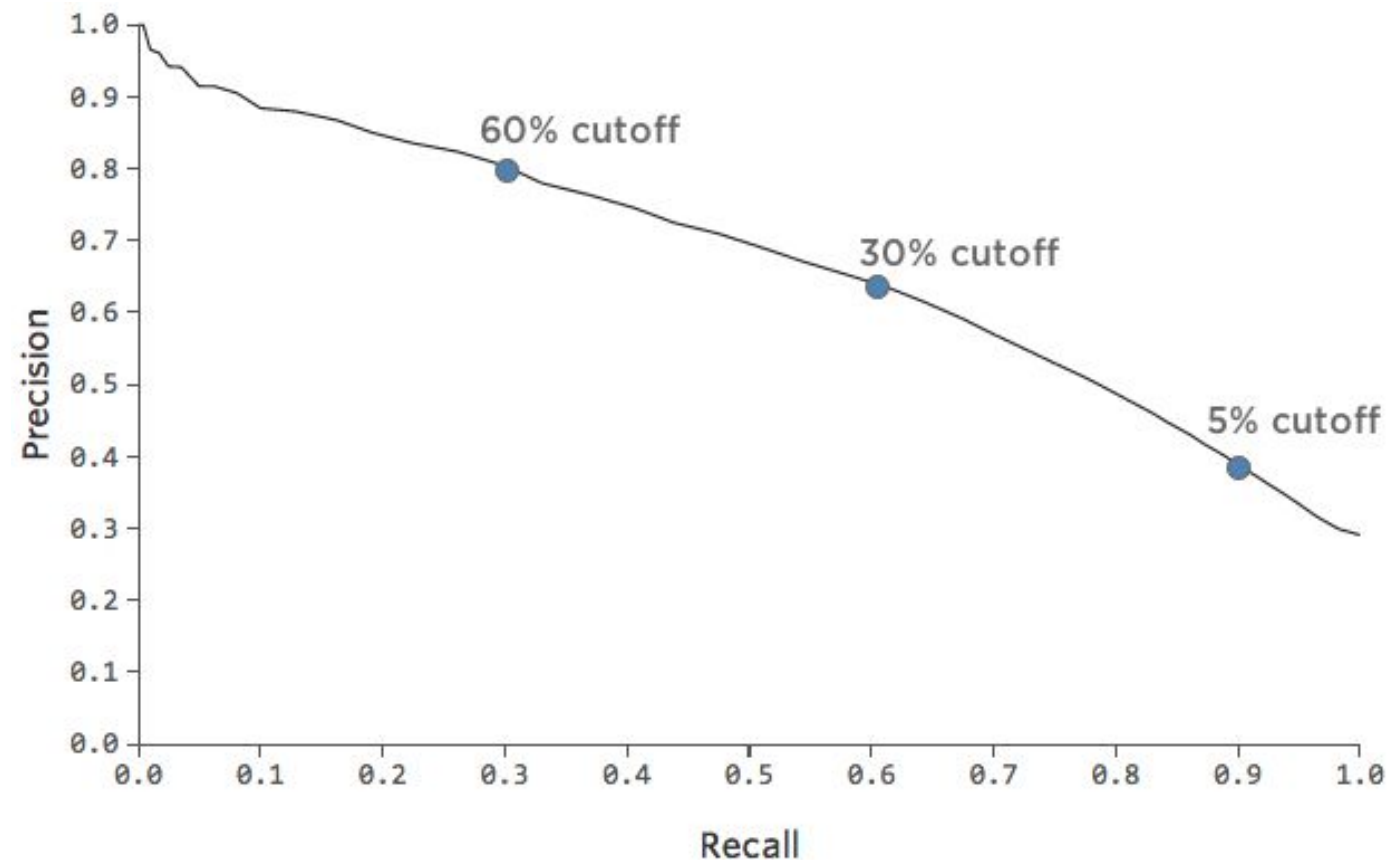
- Let's consider the following data problem:
 - we are given a data set in order to predict or identify traits for *typically late flights*
- Optimizing toward **recall**, we could assume that every flight will be delayed
- The trade-off, a lower precision, is that this could create even further delays, missed flights, etc.

UNDERSTANDING TRADEOFF

- Optimizing toward **precision**, we would specifically look to identify flights that will be late
- The trade-off here would be lower recall
 - We might miss flights that would be delayed, causing a strain on the system

UNDERSTANDING TRADEOFF

- Below is a sample plot that shows how precision and recall are related for a model used to predict late flights



UNDERSTANDING TRADEOFF

- This plot is based on choosing decision line **thresholds**,
 - much like the AUC figure from the previous class
- In terms of modeling delays,
 - this would be like moving the decision line for lateness from a probability of 0.01 up to 0.99,
 - and then calculating the precision and recall each time

UNDERSTANDING TRADEOFF

- Takeaways:

- At a lower recall, there is typically greater precision in the model
...and vice-versa
- Establish that your model outperforms some benchmark
- Whether we're optimizing for recall or precision,
 - plotting helps us decide on our threshold

GUIDED PRACTICE

COST BENEFIT ANALYSIS

ACTIVITY: COST BENEFIT ANALYSIS



EXERCISE

DIRECTIONS (15 minutes)

One tool that complements the confusion matrix is ***cost-benefit analysis***

- attaching a *value* to correctly and incorrectly predicted data

Like the Precision-Recall tradeoff, there's a balancing point to the *probabilities* of a given position in the confusion matrix,

- and the *cost* or *benefit* to that position

This approach allows you to not only add a *weighting system* to your confusion matrix, but also to speak the language of your business stakeholders

- i.e. communicate your values in *dollars*!

ACTIVITY: COST BENEFIT ANALYSIS



EXERCISE

DIRECTIONS

Consider the following:

You've built a model that reduces user churn--the number of users who decide to stop paying for a product--through a marketing campaign.

Your model generates a confusion matrix with the following probabilities (these probabilities are calculated as the value in that position over the sum of the sample):

TP: 0.2	FP: 0.2

FN: 0.1	TN: 0.5

ACTIVITY: COST BENEFIT ANALYSIS



EXERCISE

DIRECTIONS (15 minutes)

In this case:

- The *benefit* of a true positive is the retention of a user (\$10 for the month)
- The *cost* of a false positive is the spend of the campaign per user (\$0.05)
- The *cost* of a false negative (someone who could have retained if sent the campaign) is, effectively, 0 (we didn't send it... but we certainly didn't benefit!)
- The *benefit* of a true negative is 0: No spend on users who would have never retained

To calculate Cost-Benefit, we'll use this following function:

$$(P(TP) * B(TP)) + (P(TN) * B(TN)) + (P(FP) * C(FP)) + (C(FN) * C(FN))$$

which for our marketing problem, comes out to this:

$$(.2 * 10) + (.5 * 0) - (.2 * .05) - (.1 * 0)$$

or \$1.99 per user targeted

ACTIVITY: COST BENEFIT ANALYSIS



EXERCISE

FOLLOW UP QUESTIONS

Think about **precision**, **recall**, and **cost benefit analysis** to answer the following questions:

1. How would you rephrase the business problem if your model was optimizing toward *precision*?
 - i.e. How might the model behave differently, and what effect would it have?
2. How would you rephrase the business problem if your model was optimizing toward *recall*?
3. What would the most ideal model look like in this case?

DELIVERABLE

Answers to the above questions

INTRODUCTION

SHOWING WORK

SHOWING WORK

- We've spent a lot of time exploring our data and building a reasonable model that performs well
- This can be lost on our audience if our visuals are:
 - Statistically heavy
 - Most people don't understand histograms
 - Overly complicated
 - Scatter matrices produce too much information (internal use only!)
 - Poorly labeled
 - Labels aren't required, so you may not have added them

SHOWING WORK

- In order to convey important information to our audience, make sure our charts are:
 - Simplified
 - Easily interpretable
 - Clearly labeled

SIMPLIFIED

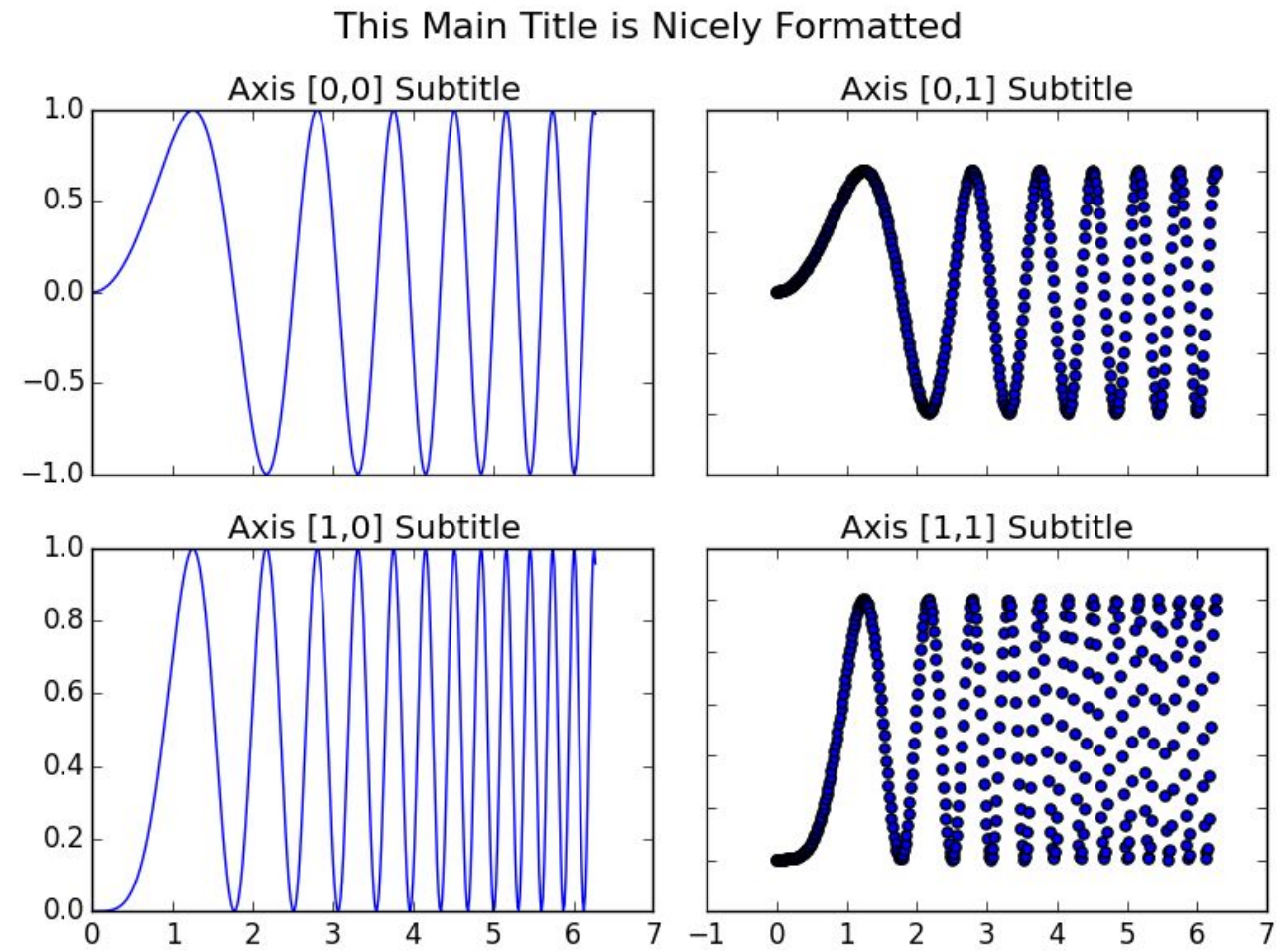
- At most, include figures that either:
 - explain a variable on its own
 - or explain that variable's relationship with a target
- If your model used a data transformation (like natural log),
 - try to visualize the original data (where practical)
- Try to remove any unnecessary complexity
 - Think hard about what to keep, and how to simplify

EASILY INTERPRETABLE

- Any stakeholder looking at a figure should be seeing the exact same thing you're seeing
- A good test for this is to share the visual with others less familiar with the data and see if they come to the same conclusion
- How long did it take them?

CLEARLY LABELED

- Take the time to:
 - clearly label your axis
 - title your plot
 - double check your scales
 - especially if the figures should be comparable
- If you're showing two graphs side by side
 - they should follow the same Y axis (where feasible)



QUESTION TO ASK

- When building visuals for another audience, ask yourself these questions:
 - **Who:** Who is my target audience for the visual?
 - **What:** What do they already know about this project? What do they need to know?
 - **How:** How does my project affect this audience? How might they interpret (or misinterpret) the data?

DEMO

VISUALIZING MODELS OVER VARIABLES

VISUALIZING MODELS OVER VARIABLES

- One effective way to explain your model over particular variables is to plot the predicted values against the most explanatory variables
- For example, in logistic regression, plotting the probability of a class against a variable can help explain the range of effect of the model

VISUALIZING MODELS OVER VARIABLES

- Let's build our first model and plot
 - We'll use the flight delay data for all following examples
- Found in the starter code from the class repo

VISUALIZING MODELS OVER VARIABLES

```
# read in the file and generate a quick model (assume we've done the data exploration already)
```

```
import pandas as pd
import sklearn.linear_model as lm
import matplotlib.pyplot as plt
```

```
df = pd.read_csv('./datasets/flight_delays.csv')
```

```
df = df.join(pd.get_dummies(df['DAY_OF_WEEK'], prefix='dow'))
```

```
df = df[df.DEP_DEL15.notnull()].copy()
```

VISUALIZING MODELS OVER VARIABLES

```
# Build a model
model = lm.LogisticRegression()
features = ['dow_1', 'dow_2', 'dow_3', 'dow_4', 'dow_5', 'dow_6']
model.fit(df[features + ['CRS_DEP_TIME']], df['DEP_DEL15'])

df['probability'] = model.predict_proba(df[features + ['CRS_DEP_TIME']]).T[1]
```

VISUALIZING MODELS OVER VARIABLES

```
# Create a plot
ax = plt.subplot(111)
colors = ['blue', 'green', 'red', 'purple', 'orange', 'brown']
for e, c in enumerate(colors):
    df[df[features[e]] == 1].plot(x='CRS_DEP_TIME', y='probability',
kind='scatter', color=c, ax=ax)

ax.set(title='Probability of Delay\n Based on Day of Week and Time of Day')
```

VISUALIZING MODELS OVER VARIABLES

- This visual highlights the range of effects on delays from both day of the week and time of day
- Some days appear more likely to have delays than others
- Delay likelihood increases as the day goes on



ACTIVITY: TRY IT OUT



EXERCISE

DIRECTIONS

1. Adjust the model to make delay predictions using **airlines instead of day of week**, and time, then plot the effect on CRS_DEP_TIME=1
2. Try plotting the inverse:
 - pick either model and plot the effect on CRS_DEP_TIME=0

DELIVERABLE

The new plots

DEMO

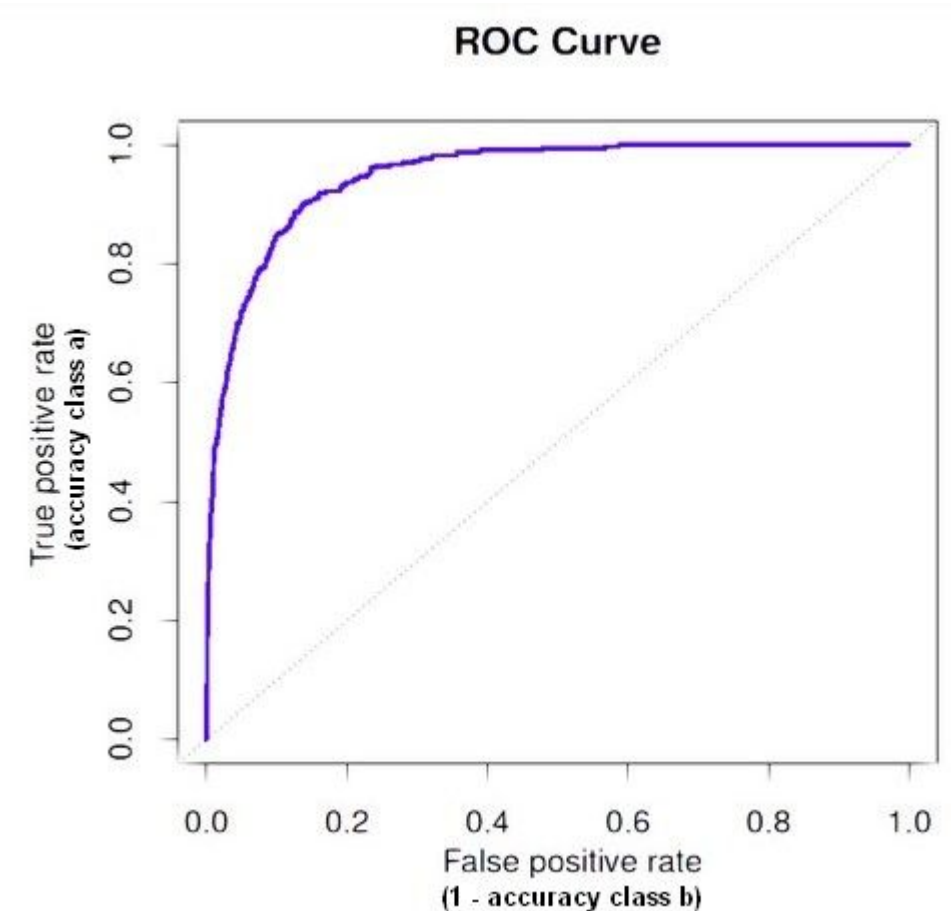
VISUALIZING PERFORMANCE AGAINST BASELINE

VISUALIZING PERFORMANCE AGAINST BASELINE

- Another approach of visualization is the effect of your model against a baseline
 - or - even better - against previous models
- Plots like this will also be useful when talking to your peers
 - other data scientists or analysts who are familiar with your project and interested in the progress you've made

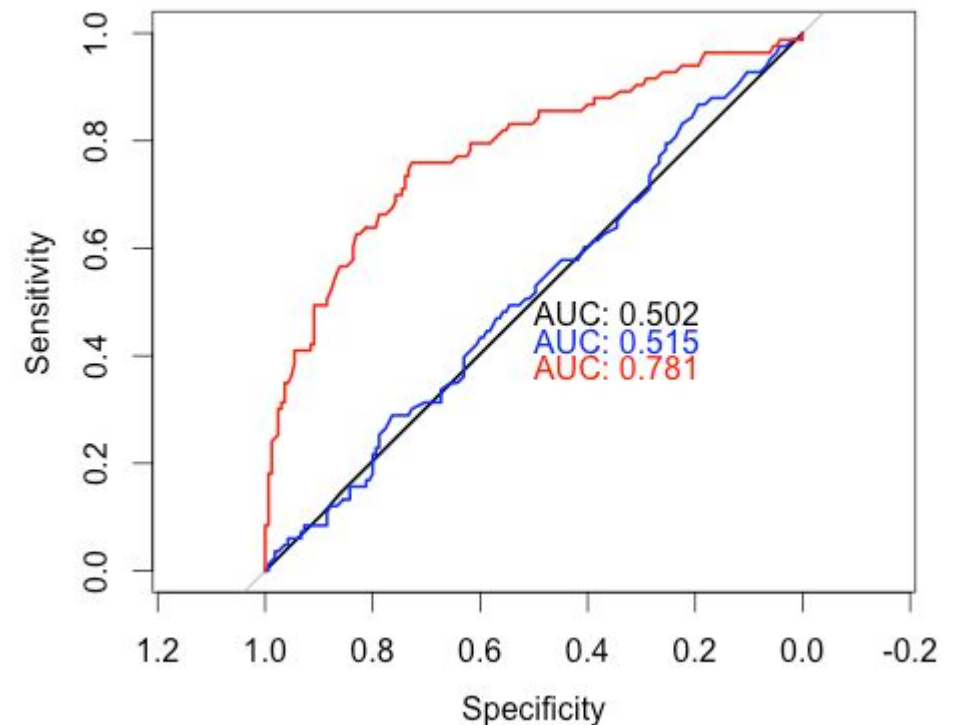
VISUALIZING PERFORMANCE AGAINST BASELINE

- For classification, we've practiced plotting AUC and precision-recall plots
- Consider the premise of each:
 - AUC plots represent “accuracy” as having the largest area under the curve
 - Good models = high and to the left
 - For precision-recall plots, it will depend on the *cost* requirements
 - Either a model will have good recall at the cost of precision or vice versa



VISUALIZING PERFORMANCE AGAINST BASELINE

- When comparing multiple models:
 - For AUC plots, you'll be interested in which model has the *largest* area under the curve
- For precision-recall plots, based on the cost requirement, you are looking at which model has:
 - the best precision given the same recall
 - or the best recall given the same precision



VISUALIZING PERFORMANCE AGAINST BASELINE

- Example found in the starter code...
- We've plotted 2 models for AUC:
 - a dummy model and a logistic regression model

```
model0 = dummy.DummyClassifier()  
model0.fit(df[features[1:]], df.DEP_DEL15)  
df['probability_0'] = model0.predict_proba(df[features[1:]]).T[1]
```

```
model = lm.LogisticRegression()  
model.fit(df[features[1:]], df.DEP_DEL15)  
df['probability_1'] = model.predict_proba(df[features[1:]]).T[1]
```

VISUALIZING PERFORMANCE AGAINST BASELINE

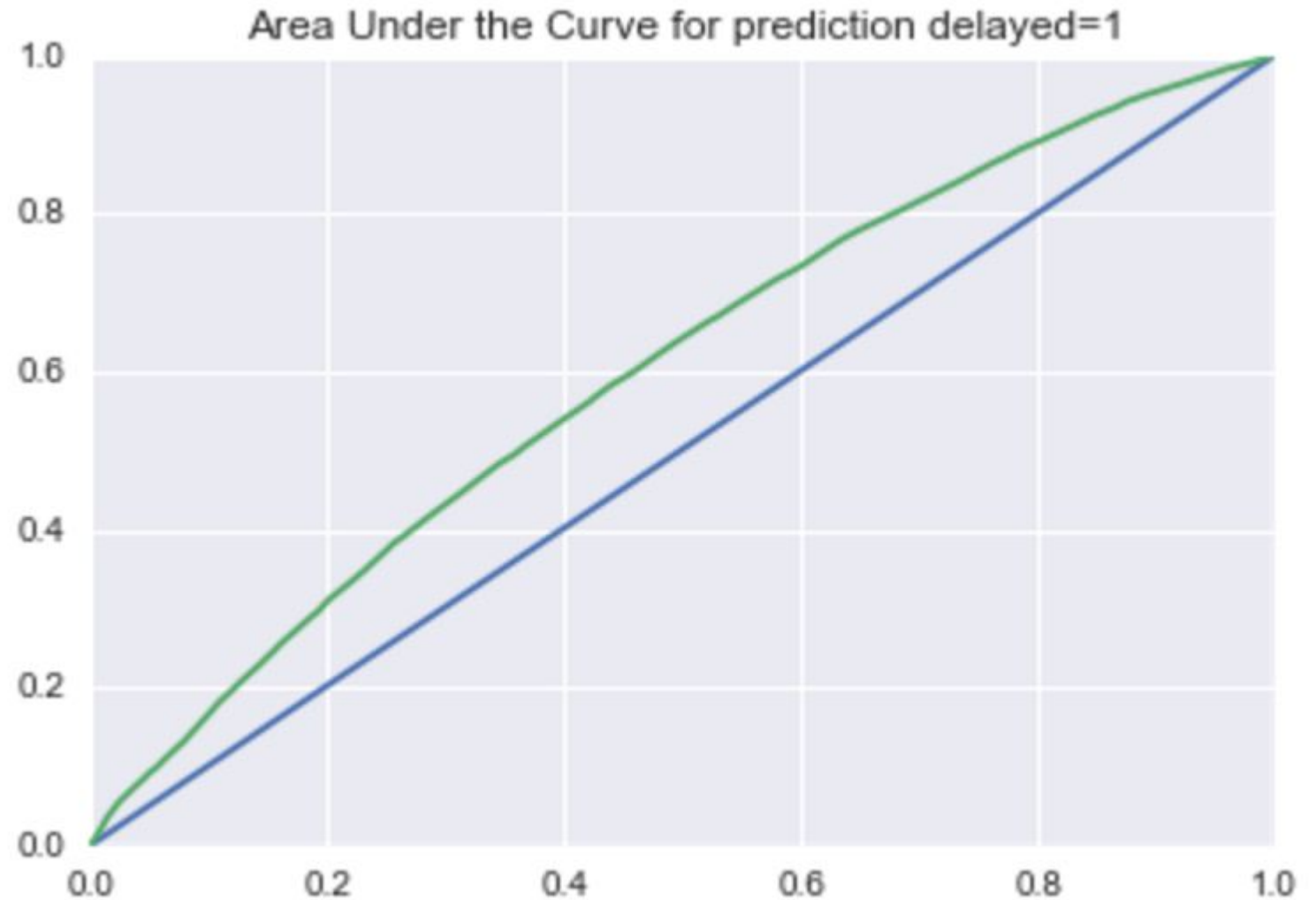
```
ax = plt.subplot(111)
vals = metrics.roc_curve(df.DEP_DEL15, df.probability_0)
ax.plot(vals[0], vals[1])
vals = metrics.roc_curve(df.DEP_DEL15, df.probability_1)
ax.plot(vals[0], vals[1])
```

```
ax.set(title='Area Under the Curve for prediction delayed=1',
xlabel='FRP', ylabel='TRP', xlim=(0, 1), ylim=(0, 1))
```

VISUALIZING PERFORMANCE AGAINST BASELINE

▸ This plot showcases:

1. The model using data outperforms a baseline dummy model
2. By adding other features, there's some give and take with probability as the model gets more complicated



ACTIVITY: TRY IT OUT



EXERCISE

DIRECTIONS

1. In a similar approach, use the sklearn `precision_recall_curve` function to enable you to plot the precision-recall curve of the four models from above
 - Keep in mind precision is on the y-axis
2. Explain what is occurring when the recall is below 0.2
3. Based on this performance, is there a clear winner at different thresholds?

DELIVERABLE

The new plots and associated answers

INDEPENDENT PRACTICE

PROJECT PRACTICE

ACTIVITY: PROJECT PRACTICE



EXERCISE

DIRECTIONS (45 minutes)

Using models built from the flight data problem earlier in class, work through the same problems (your data and models should already be accessible)

Your goals:

1. Consider what is a proper "categorical" variable, and keep *only* what is significant
 - You'll have 20+ variables
 - Aim to have at least **3 visuals** that clearly **explain the relationship** of variables you've used against the predictive survival value
2. Generate the AUC or precision-recall curve,
 - and have a statement that defines, compared to a baseline, how your model performs and any caveats

For example:

"My model on average performs at x rate, but the features under-perform and explain less of the data at these thresholds."

DELIVERABLE

New models and performance statement

CONCLUSION

TOPIC REVIEW

REVIEW AND NEXT STEPS

- What do precision and recall mean? How are they similar and different to True Positive Rate and False Positive Rate?
- How does cost benefit analysis play a role in building models?
- What are at least two very important details to consider when creating visuals for a project's stakeholders?
- Why would an AUC plot work well for a data science audience but not for a business audience? What would be a more effective visualization for that group?

COURSE

BEFORE NEXT CLASS

BEFORE NEXT CLASS

UPCOMING

- Final Project Proposal & Unit 4 Project Due: Thurs (4/26)

LESSON

Q & A

LESSON

EXIT TICKET

DON'T FORGET TO FILL OUT YOUR EXIT TICKET