# **CAMPAIGNS AND ELECTIONS**

J. Alexander Branham Fall 2016

# **INTRODUCTION**

• The US has *very* frequent elections

- The US has *very* frequent elections
- President, (most) governors every four years

- The US has *very* frequent elections
- President, (most) governors every four years
- Federal and state legislators every two years

- The US has *very* frequent elections
- · President, (most) governors every four years
- Federal and state legislators every two years
- · Thousands of other offices (mayors, councilors, commissioners, etc)

- The US has *very* frequent elections
- President, (most) governors every four years
- Federal and state legislators every two years
- · Thousands of other offices (mayors, councilors, commissioners, etc)
- There are somewhere around 90,000 governments in the US, most of which are elected

• A typical election asks a voter about some of the aforementioned offices, bond issues, referenda, initiatives, and other issues

- A typical election asks a voter about some of the aforementioned offices, bond issues, referenda, initiatives, and other issues
- Most Americans can vote three or four times a year

## **ELECTIONS - POTENTIAL PROBLEMS**

 $\cdot$  Incomplete information

## **ELECTIONS - POTENTIAL PROBLEMS**

- Incomplete information
- · Knowing what politicians will do once elected

# **ELECTIONS AS INSTITUTIONS**

## **ELECTORAL INSTITUTIONS**

 $\boldsymbol{\cdot}$  Elections are run through a combination of federal and state laws

#### **ELECTORAL INSTITUTIONS**

- Elections are run through a combination of federal and state laws
- These laws determine everything from the timing to who can vote, how votes are counted, what it takes to win, etc

• Most citizens over the age of 18

- · Most citizens over the age of 18
- This has changed since the founding, where oftentimes only white male property owners over the age of 21 could vote

- Most citizens over the age of 18
- This has changed since the founding, where oftentimes only white male property owners over the age of 21 could vote
- Who can vote is different than who actually votes

- Most citizens over the age of 18
- This has changed since the founding, where oftentimes only white male property owners over the age of 21 could vote
- · Who can vote is different than who actually votes
  - Presidential election: usually ~60% of people eligible to vote do so

- Most citizens over the age of 18
- This has changed since the founding, where oftentimes only white male property owners over the age of 21 could vote
- · Who can vote is different than who actually votes
  - Presidential election: usually ~60% of people eligible to vote do so
  - · Midterms: ~45%

- Most citizens over the age of 18
- This has changed since the founding, where oftentimes only white male property owners over the age of 21 could vote
- · Who can vote is different than who actually votes
  - Presidential election: usually ~60% of people eligible to vote do so
  - Midterms: ~45%
  - · Local: ~10-20%

# WHO VOTES

Voting isn't mandatory

## WHO VOTES

- Voting isn't mandatory
  - It is in some other countries (e.g. Australia, Brazil, etc)

## WHO VOTES

- Voting isn't mandatory
  - · It is in some other countries (e.g. Australia, Brazil, etc)
- Should the US have mandatory voting?

• Turnout in the US is on the lower end of other comparable countries

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote
- · The denominator is actually harder to define

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote
- · The denominator is actually harder to define
- Most of the time voting age population is used

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote
- · The denominator is actually harder to define
- Most of the time voting age population is used
- There's roughly 320 million people in the US

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote
- · The denominator is actually harder to define
- Most of the time voting age population is used
- There's roughly 320 million people in the US
  - Under 18 not allowed to vote (~75 million people)

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote
- · The denominator is actually harder to define
- Most of the time voting age population is used
- There's roughly 320 million people in the US
  - Under 18 not allowed to vote (~75 million people)
  - Noncitizens not allowed to vote (~20 million people)

- Turnout in the US is on the lower end of other comparable countries
- Turnout rate is simply the number of people who vote divided by the number of people who are allowed to vote
- · The denominator is actually harder to define
- Most of the time voting age population is used
- There's roughly 320 million people in the US
  - Under 18 not allowed to vote (~75 million people)
  - Noncitizens not allowed to vote (~20 million people)
  - Prison and felons (and sometimes ex-felons) (~3 million)

Registration

- Registration
  - Registration is atypical in a democracy

- Registration
  - · Registration is atypical in a democracy
  - $\cdot\,$  Only about 80% of the electorate is registered

- Registration
  - · Registration is atypical in a democracy
  - Only about 80% of the electorate is registered
  - Helps determine precincts

- Registration
  - · Registration is atypical in a democracy
  - Only about 80% of the electorate is registered
  - Helps determine precincts
  - "Motor voter" helps since 1993

#### OTHER RESTRICTIONS ON THE VOTE

- Registration
  - · Registration is atypical in a democracy
  - Only about 80% of the electorate is registered
  - Helps determine precincts
  - "Motor voter" helps since 1993
- · Voter ID laws

#### OTHER RESTRICTIONS ON THE VOTE

- Registration
  - · Registration is atypical in a democracy
  - · Only about 80% of the electorate is registered
  - Helps determine precincts
  - "Motor voter" helps since 1993
- Voter ID laws
  - · Being challenged in the courts

 $\boldsymbol{\cdot}$  Today, voting viewed as a private matter

- · Today, voting viewed as a private matter
- Voting is done by secret ballot

- · Today, voting viewed as a private matter
- Voting is done by secret ballot
- Only the case since the end of the 1800s as a way to end vote buying and voter intimidation

- · Today, voting viewed as a private matter
- Voting is done by secret ballot
- Only the case since the end of the 1800s as a way to end vote buying and voter intimidation
  - · Not all votes in the US are secret for example, town halls and (some) caucuses

· Along with the secret ballot the US adopted the Australian ballot

- · Along with the secret ballot the US adopted the Australian ballot
  - $\boldsymbol{\cdot}$  This lists the names of all candidates on a single ballot

- · Along with the secret ballot the US adopted the Australian ballot
  - This lists the names of all candidates on a single ballot
- This allows/encourages split-ticket voting

- · Along with the secret ballot the US adopted the Australian ballot
  - This lists the names of all candidates on a single ballot
- This allows/encourages split-ticket voting
- · Also lets voters choose candidates rather than parties

- · Along with the secret ballot the US adopted the Australian ballot
  - This lists the names of all candidates on a single ballot
- This allows/encourages split-ticket voting
- · Also lets voters choose candidates rather than parties
  - · Allows for the personal vote

- · Along with the secret ballot the US adopted the Australian ballot
  - This lists the names of all candidates on a single ballot
- This allows/encourages split-ticket voting
- · Also lets voters choose candidates rather than parties
  - · Allows for the personal vote
  - · Allows for incumbency advantage

- · Along with the secret ballot the US adopted the Australian ballot
  - This lists the names of all candidates on a single ballot
- This allows/encourages split-ticket voting
- · Also lets voters choose candidates rather than parties
  - · Allows for the personal vote
  - · Allows for incumbency advantage
- Produces greater fragmentation in control over government

• The US mostly employs single-member districts

- The US mostly employs single-member districts
  - The House, most state legislatures, most local governments

- The US mostly employs single-member districts
  - The House, most state legislatures, most local governments
  - · One representative per district

- The US mostly employs single-member districts
  - The House, most state legislatures, most local governments
  - · One representative per district
  - All districts have equal population

 $\boldsymbol{\cdot}$  House members elected by different rules

- House members elected by different rules
  - Some states used single-member districts

- House members elected by different rules
  - Some states used single-member districts
  - $\boldsymbol{\cdot}$  Others elected all at large

- House members elected by different rules
  - Some states used single-member districts
  - Others elected all at large
  - Most states from the 1840s onward use single member districts

- House members elected by different rules
  - Some states used single-member districts
  - Others elected all at large
  - Most states from the 1840s onward use single member districts
  - In 1967, Congress mandates single-member districts

### HOUSE ELECTIONS - EQUAL POPULATION

• The Supreme Court mandates beginning in the 1960s that House districts must be equal in population

#### HOUSE ELECTIONS - EQUAL POPULATION

- The Supreme Court mandates beginning in the 1960s that House districts must be equal in population
- 1972 is the first election with single-member districts with equal populations

#### HOUSE ELECTIONS - EQUAL POPULATION

- The Supreme Court mandates beginning in the 1960s that House districts must be equal in population
- 1972 is the first election with single-member districts with equal populations
- Eventually, civil rights groups and the courts extend this to most other elections (city councils, school districts, etc)

Not single-member districts

- Not single-member districts
  - Two senators per state

- Not single-member districts
  - Two senators per state
- · States don't have equal population

- Not single-member districts
  - Two senators per state
- · States don't have equal population
  - · California ~ 39 million people

- Not single-member districts
  - Two senators per state
- · States don't have equal population
  - · California ~ 39 million people
  - Wyoming ~ 0.6 million people

## SENATE ELECTIONS

 $\boldsymbol{\cdot}$  Senators originally elected by state legislatures

#### **SENATE ELECTIONS**

- · Senators originally elected by state legislatures
  - 17th amendment changes this

# **PRESIDENT**

• Electoral college

### **PRESIDENT**

- Electoral college
- $\boldsymbol{\cdot}$  Number of votes is number of Senators plus number of representatives

## WINNING AN ELECTION

• Using single-member districts magnifies the power of the majority

#### WINNING AN ELECTION

- Using single-member districts magnifies the power of the majority
- In 2014, Republicans won about 51.2% vote but get 57% of the seats in the House

- Using single-member districts magnifies the power of the majority
- In 2014, Republicans won about 51.2% vote but get 57% of the seats in the House
  - In 2012, Democrats received 49% of the vote and Republicans 48%, but Democrats received 46% of seats while Republicans got 54%.

- Using single-member districts magnifies the power of the majority
- In 2014, Republicans won about 51.2% vote but get 57% of the seats in the House
  - In 2012, Democrats received 49% of the vote and Republicans 48%, but Democrats received 46% of seats while Republicans got 54%.
- In 2012, Barack Obama won 51% of the two-party vote, but 62% of the electoral votes

- · Using single-member districts magnifies the power of the majority
- In 2014, Republicans won about 51.2% vote but get 57% of the seats in the House
  - In 2012, Democrats received 49% of the vote and Republicans 48%, but Democrats received 46% of seats while Republicans got 54%.
- In 2012, Barack Obama won 51% of the two-party vote, but 62% of the electoral votes
- · This makes it hard for small parties to get any seats

- · Using single-member districts magnifies the power of the majority
- In 2014, Republicans won about 51.2% vote but get 57% of the seats in the House
  - In 2012, Democrats received 49% of the vote and Republicans 48%, but Democrats received 46% of seats while Republicans got 54%.
- In 2012, Barack Obama won 51% of the two-party vote, but 62% of the electoral votes
- This makes it hard for small parties to get any seats
- Majority tendency of districts makes it hard for minorities to get representation

 Today, about a quarter of the US population is black or Hispanic, but only about 15% of Congress is

- Today, about a quarter of the US population is black or Hispanic, but only about 15% of Congress is
- · Gerrymandering can give unfair advantage to one party

- Today, about a quarter of the US population is black or Hispanic, but only about 15% of Congress is
- · Gerrymandering can give unfair advantage to one party
  - Today, the bias tends to be about 5 percentage points

- Today, about a quarter of the US population is black or Hispanic, but only about 15% of Congress is
- · Gerrymandering can give unfair advantage to one party
  - Today, the bias tends to be about 5 percentage points
  - This is down from the 1960s (~11 points)

- Today, about a quarter of the US population is black or Hispanic, but only about 15% of Congress is
- · Gerrymandering can give unfair advantage to one party
  - · Today, the bias tends to be about 5 percentage points
  - This is down from the 1960s (~11 points)
- · Gerrymandering can dilute the influence of a group too cracking

Most elections in the US are decided by plurality rule

- Most elections in the US are decided by plurality rule
- Plurality rule inflates winners:

- Most elections in the US are decided by plurality rule
- Plurality rule inflates winners:
  - 2005 in the UK: Labor gets 35% of the vote, 55% of the seats

- Most elections in the US are decided by plurality rule
- Plurality rule inflates winners:
  - 2005 in the UK: Labor gets 35% of the vote, 55% of the seats
  - Conservatives get 31% of the vote and 31% of the seats

- Most elections in the US are decided by plurality rule
- Plurality rule inflates winners:
  - 2005 in the UK: Labor gets 35% of the vote, 55% of the seats
  - · Conservatives get 31% of the vote and 31% of the seats
  - Liberal Democrats get 22% of the vote and 8% of the seats

- Most elections in the US are decided by plurality rule
- Plurality rule inflates winners:
  - 2005 in the UK: Labor gets 35% of the vote, 55% of the seats
  - · Conservatives get 31% of the vote and 31% of the seats
  - · Liberal Democrats get 22% of the vote and 8% of the seats
- Main alternative to plurality rule is proportional representation

# **DUVERGER'S LAW**

 Duverger's law states that plurality rule systems tend to produce two-party systems

# **DUVERGER'S LAW**

- Duverger's law states that plurality rule systems tend to produce two-party systems
- Politicians don't want to split the vote

# **DUVERGER'S LAW**

- Duverger's law states that plurality rule systems tend to produce two-party systems
- Politicians don't want to split the vote
- · Voters don't want to waste theirs

## **DIRECT DEMOCRACY**

**Referendum** a measure proposed by the legislature that is referred to the vote of the electorate for approval or rejection

### **DIRECT DEMOCRACY**

**Referendum** a measure proposed by the legislature that is referred to the vote of the electorate for approval or rejection

Initiative citizens may petition to place a policy proposal on the ballot for vote

#### **DIRECT DEMOCRACY**

Referendum a measure proposed by the legislature that is referred to the vote of the electorate for approval or rejection

Initiative citizens may petition to place a policy proposal on the ballot for vote

**Recall** removing a public official by vote

# **DIRECT DEMOCRACY IN TEXAS**

 $\boldsymbol{\cdot}$  Texas only allows legislatively referred proposed constitutional amendments

# How voters decide

• Two decisions to make in any election:

- Two decisions to make in any election:
  - · Whether to vote or not

- Two decisions to make in any election:
  - · Whether to vote or not
  - · Who to vote for

- Two decisions to make in any election:
  - · Whether to vote or not
  - · Who to vote for
- Age and education play a large role in determining whether someone will vote or not

- Two decisions to make in any election:
  - · Whether to vote or not
  - · Who to vote for
- Age and education play a large role in determining whether someone will vote or not
- · In 2012, about 60% of the voting eligible population voted

- Two decisions to make in any election:
  - · Whether to vote or not
  - · Who to vote for
- Age and education play a large role in determining whether someone will vote or not
- · In 2012, about 60% of the voting eligible population voted
- However, only 41% of those under 25 voted

- Two decisions to make in any election:
  - · Whether to vote or not
  - · Who to vote for
- Age and education play a large role in determining whether someone will vote or not
- In 2012, about 60% of the voting eligible population voted
- However, only 41% of those under 25 voted
- · 71% of those above 65 voted

More highly educated individuals tend to turnout more

- $\boldsymbol{\cdot}$  More highly educated individuals tend to turnout more
- More than 75% of college-educated people vote

- More highly educated individuals tend to turnout more
- More than 75% of college-educated people vote
- · Less than 40% of people without a high school degree voted,

- More highly educated individuals tend to turnout more
- More than 75% of college-educated people vote
- · Less than 40% of people without a high school degree voted,
- 52% of people with a high-school degree

Other factors also matter

- Other factors also matter
- 51% of people who have lived in their current residence less than a year voted

## **VOTERS AND NONVOTERS**

- · Other factors also matter
- 51% of people who have lived in their current residence less than a year voted
- 76% of people voted who lived there more than 5 years

#### **VOTERS AND NONVOTERS**

- · Other factors also matter
- 51% of people who have lived in their current residence less than a year voted
- 76% of people voted who lived there more than 5 years
- 67% of homeowners voted, only 49% of renters

# HOW DO PEOPLE VOTE?

 $\cdot$  After deciding whether to vote, need to decide who to vote for

## How do people vote?

- · After deciding whether to vote, need to decide who to vote for
- Strongest single predictor is partisanship

· People tend to identify with a political party

- People tend to identify with a political party
- $\cdot\,$  Only about 10% of Americans identify as an independent

- People tend to identify with a political party
- · Only about 10% of Americans identify as an independent
- · Partisans vote with their party about 90% of the time

- People tend to identify with a political party
- · Only about 10% of Americans identify as an independent
- · Partisans vote with their party about 90% of the time
- But what is partisan identification?

 People identify with a party not unlike how they identify with a religion or community

- People identify with a party not unlike how they identify with a religion or community
- The first few presidential elections someone experiences have a profound experience

- People identify with a party not unlike how they identify with a religion or community
- The first few presidential elections someone experiences have a profound experience
- Those 18–25 in 1984 ID with the Republicans (Reagan)

- People identify with a party not unlike how they identify with a religion or community
- The first few presidential elections someone experiences have a profound experience
- Those 18–25 in 1984 ID with the Republicans (Reagan)
- Those 18–25 in 2008 ID with the Democrats (Obama)

# PARTY ID AS IDEOLOGICAL AFFINITY

 $\boldsymbol{\cdot}$  People ID with parties that pursue policies that they will like

# PARTY ID AS IDEOLOGICAL AFFINITY

- People ID with parties that pursue policies that they will like
- Today's parties are much more ideologically coherent than those in the 70s and 80s

## PARTY ID AS TALLY OF EXPERIENCES

 $\boldsymbol{\cdot}$  Party ID reflects experiences with leaders, especially the president

#### PARTY ID AS TALLY OF EXPERIENCES

- · Party ID reflects experiences with leaders, especially the president
- Which party is able to govern better?

## PARTY ID AS TALLY OF EXPERIENCES

- · Party ID reflects experiences with leaders, especially the president
- · Which party is able to govern better?
- · Each president lets us update our beliefs about that

## **ISSUES**

 Of course, partisanship doesn't totally determine individuals' votes, especially in non-presidential elections

#### **ISSUES**

- Of course, partisanship doesn't totally determine individuals' votes, especially in non-presidential elections
- · Voters vote for candidates based on the issues too

- Of course, partisanship doesn't totally determine individuals' votes, especially in non-presidential elections
- Voters vote for candidates based on the issues too
- · Prospective voting: making choices that focus on future behavior

- Of course, partisanship doesn't totally determine individuals' votes, especially in non-presidential elections
- Voters vote for candidates based on the issues too
- · Prospective voting: making choices that focus on future behavior
- · Retrospective voting: making choices that focus on past performance

# SPATIAL ISSUES

 $\boldsymbol{\cdot}$  Many issues can be mapped in a continuous space

# **SPATIAL ISSUES**

- Many issues can be mapped in a continuous space
  - $\boldsymbol{\cdot}\,$  e.g. tax rates, spending, abortion, etc

# **SPATIAL ISSUES**

- Many issues can be mapped in a continuous space
  - e.g. tax rates, spending, abortion, etc
- Median voter theorem pushes candidates towards the middle of the spectrum

• Valence issues lack conflict about what is desirable

- · Valence issues lack conflict about what is desirable
  - $\cdot$  Everyone wants less crime, better health, peace, etc

- · Valence issues lack conflict about what is desirable
  - · Everyone wants less crime, better health, peace, etc
- The economy is the most important valence issue

- · Valence issues lack conflict about what is desirable
  - · Everyone wants less crime, better health, peace, etc
- The economy is the most important valence issue
- · When the economy is improving, people tend to vote for the party in power

- · Valence issues lack conflict about what is desirable
  - · Everyone wants less crime, better health, peace, etc
- The economy is the most important valence issue
- · When the economy is improving, people tend to vote for the party in power
- · When the economy is in decline, people tend to vote for the opposition

# **CANDIDATE CHARACTERISTICS**

 $\cdot$  Voters tend to vote for people like them

#### **CANDIDATE CHARACTERISTICS**

- Voters tend to vote for people like them
- · Race, ethnicity, religion, gender, geography, and social background all matter

#### **CANDIDATE CHARACTERISTICS**

- Voters tend to vote for people like them
- · Race, ethnicity, religion, gender, geography, and social background all matter
- Personality also matters people tend to like candidates who appear "honest," or "competent"

# CAMPAIGNS

# **ELECTIONS IN THE US**

• Elections in the US are unregulated compared to other countries

# **ELECTIONS IN THE US**

- Elections in the US are unregulated compared to other countries
- Millions of dollars spent on elections

# **ELECTIONS IN THE US**

- Elections in the US are unregulated compared to other countries
- Millions of dollars spent on elections
- Advertising on TV, radio

- Elections in the US are unregulated compared to other countries
- Millions of dollars spent on elections
- Advertising on TV, radio
- Door-to-door canvassing and direct mail

# WHAT IT TAKES TO WIN

 $\boldsymbol{\cdot}$  Campaigns mount competitive campaigns to win votes

#### WHAT IT TAKES TO WIN

- · Campaigns mount competitive campaigns to win votes
- $\boldsymbol{\cdot}$  Campaigns spend millions or billions of dollars

#### WHAT IT TAKES TO WIN

- · Campaigns mount competitive campaigns to win votes
- · Campaigns spend millions or billions of dollars
- $\boldsymbol{\cdot}$  Campaigns inform voters through competition

 $\boldsymbol{\cdot}$  Campaigns are long, often lasting a year or more

- · Campaigns are long, often lasting a year or more
- The Federal Election Commission (FEC) calls the election cycle the two-year period leading up to the election

- · Campaigns are long, often lasting a year or more
- The Federal Election Commission (FEC) calls the election cycle the two-year period leading up to the election
- Super expensive in 2012, the Obama campaign spend 1.2 billion, Romney spent 1.25 billion

- · Campaigns are long, often lasting a year or more
- The Federal Election Commission (FEC) calls the election cycle the two-year period leading up to the election
- Super expensive in 2012, the Obama campaign spend 1.2 billion, Romney spent 1.25 billion
  - This cycle has been cheaper as of October 19, Clinton had spent \$897.7 million (with \$171.6 M on hand) and Trump had spent \$429.5 M (with \$83.9 M on hand)

# **ELECTIONS ABROAD**

· Many other countries have a much shorter campaign cycle

### **ELECTIONS ABROAD**

- · Many other countries have a much shorter campaign cycle
- Government calls for election, campaign for a month or three, then have an election

#### **ELECTIONS ABROAD**

- · Many other countries have a much shorter campaign cycle
- Government calls for election, campaign for a month or three, then have an election
- · Most other democracies also limit expenditures and fundraising activities

 $\cdot$  1971 Congress passes the Federal Elections Campaign Act

- 1971 Congress passes the Federal Elections Campaign Act
  - · Imposes limits on (some) giving

- 1971 Congress passes the Federal Elections Campaign Act
  - · Imposes limits on (some) giving
  - Sets up political action committees (PACs)

- 1971 Congress passes the Federal Elections Campaign Act
  - · Imposes limits on (some) giving
  - · Sets up political action committees (PACs)
  - · Creates the Federal Election Commission

- 1971 Congress passes the Federal Elections Campaign Act
  - Imposes limits on (some) giving
  - · Sets up political action committees (PACs)
  - · Creates the Federal Election Commission
  - Public funding for presidential elections

• Buckley v. Valeo: the Supreme Court decides that money is a form of speech - 1976

- Buckley v. Valeo: the Supreme Court decides that money is a form of speech 1976
  - Candidates, groups, and parties may spend as much as they like, but the donations must come in small amounts

 2002: Congress enacts the Bipartisan Campaign Reform Act (BCRA, McCain-Feingold Act)

- 2002: Congress enacts the Bipartisan Campaign Reform Act (BCRA, McCain-Feingold Act)
  - prohibited unlimited party spending (soft money)

- 2002: Congress enacts the Bipartisan Campaign Reform Act (BCRA, McCain-Feingold Act)
  - prohibited unlimited party spending (soft money)
  - Banned certain sorts of political attack advertisements in the last weeks of a campaign

· Citizens United v. Federal Election Commission: 2010

- · Citizens United v. Federal Election Commission: 2010
  - · Strikes down limits on independent expenditures by corporations

- · Citizens United v. Federal Election Commission: 2010
  - · Strikes down limits on independent expenditures by corporations
  - Decides that corporations have the same right to political speech as individuals

### **CONGRESSIONAL CAMPAIGNS**

 An important difference between presidential elections and congressional elections is the incumbency advantage

#### **CONGRESSIONAL CAMPAIGNS**

- An important difference between presidential elections and congressional elections is the incumbency advantage
- Seems like it's around 5–10 percentage points in most non-presidential elections

## **EFFECTIVENESS OF CAMPAIGNS**

 Whether campaigns are effective or not has been studied by political scientists quite a bit

#### **EFFECTIVENESS OF CAMPAIGNS**

- Whether campaigns are effective or not has been studied by political scientists quite a bit
- While individual ads can have a large impact, their effect tends to die out relatively quickly

## **EFFECTIVENESS OF CAMPAIGNS**

- Whether campaigns are effective or not has been studied by political scientists quite a bit
- While individual ads can have a large impact, their effect tends to die out relatively quickly
- · Competing campaigns also tend to cancel out each others' effects