# THE MEDIA

J. Alexander Branham Spring 2016



## WHAT IS THE MEDIA?

- Not a singular institutions (like Congress and the presidency)
- An industry
- · Business model: develop and distribute (news) content
  - Make money through ads and subscription fees

# MEDIA'S MARKET

- Try to reach as many people as possible
- · Basically all homes have at least one TV
  - About 75% have internet access



MEDIA AS POLITICAL INSTITUTION

# TYPES OF MEDIA

- Print
- Broadcast
- Internet

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Which do you use most?

# **PRINT**

- More than a thousand daily newspapers in the US
- Historically a cheaper option that broadcast
- Very unregulated

## PRINT MEDIA

- Newspapers hugely important
- Set the news agenda
- Provides details and context not usually seen in the short TV segments

#### **PRINT MEDIA TROUBLES**

- Many newspapers are in serious financial trouble
- · Many (most?) newspapers will close over the next few years
- Remains to be seen whether the internet can replace them, especially with regard to local news coverage

#### **BROADCAST**

- · Historically more expensive than print
- Technological limitations forced the federal government to heavily regulate licenses for the broadcast spectrum

## **BROADCAST NEWS**

- · More Americans get their news from TV than anywhere else
- Oftentimes programs provide less analysis than newspapers
- · Radio
  - Talkshows (Rush Limbaugh, etc)
- · Rise of soft news and infotainment

#### RISE OF THE INTERNET

- Emerges as a form of communication in the mid-1990s
- $\boldsymbol{\cdot}$  Internet has displaced newspaper and radio in importance
- · Since 2008

#### INTERNET MEDIA

- Occupies a place between TV (short but constantly updated) and print (detailed but once per day)
- Allows people to get involved directly
- Becoming more popular
- · People, media, candidates can all talk directly to each other
  - · Hard to implement well

## **REGULATION OF THE MEDIA**

- US has fewer regulations than many other countries
  - · Also no government-owned media outlets
- Print media has little regulation
- · Government regulates both content and ownership of broadcast media

#### **BROADCAST REGULATION**

- Between 6am and 10pm, the FCC limits obscenity, indecency, and profanity on TV and radio
- The FCC attempted to limit ownership, but the 1996 Telecommunications Act did away with that
  - Led to many mergers

# **EQUAL TIME RULE**

 The equal time rule says that a broadcaster must provide candidates for political office equal opportunity to broadcast their message

## RIGHT OF REBUTTAL

• The right of rebuttal is an FCC regulation that gives individuals the opportunity to respond to personal attacks

## **FAIRNESS DOCTRINE**

- FCC requirement that broadcasters must provide time for opposing viewpoints
- $\cdot$  No longer enforced by the FCC since there are so many stations

- Prior restraint: an effort by a government agency to block the publication of material it deems harmful in some way (censorship)
- In the US, except under extraordinary circumstances, the First Amendment prohibits government from preventing

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- · Should the NY Times be allowed to publish these documents?
- The Supreme Court said yes

 Other court decisions have ruled that network stations have the same protections as traditional print media

## **ORGANIZATION & OWNERSHIP**

- · ~2,000 TV stations, ~1,400 daily newspapers, 13,000+ radio stations
- 20 major TV networks
- Through the 80s, TV dominated by the big 3
- · CNN gains substantial viewing in the 1990s
- FOX comes along shortly after

## MEDIA CONCENTRATION

- The US only has one wire service: AP
  - · Reuters in Europe is similar
- · Since 1996, many mergers and acquisitions
  - · ABC bought by Disney
  - · CNN bought by Time Warner
  - NBC bought by Comcast
  - FOX bought by Rupert Murdoch

#### MEDIA CONCENTRATION

- Many point to the internet as being less concentrated than print and broadcast media
- But large corporations (e.g. Google) have a large presence on the internet and can effectively censor parts



WHAT AFFECTS COVERAGE?

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- Journalists
- Sources
- Consumers

# **JOURNALISTS**

- · Historically publishers had lots of leeway in what they wanted reported
- · Not the case as much today business interests (money) tend to prevail
- · Journalists have large leeway in interpretation of news stories

# **JOURNALISTS AND BIAS**

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- $\boldsymbol{\cdot}$  One worry is that journalism is biased for or against one party
- · What do you think?

# **JOURNALISTS AND BIAS**

- Journalists tend to be Democratic and liberal in their personal beliefs
- But does this translate into their stories?

- Little evidence that news stories are more or less positive (or negative) about one party or the other...
- However, some networks tend to use loaded words for one party more than the other
  - FOX and the Wall Street journal tend to be conservative
  - Most other major outlets lean slightly to the left
  - PBS leans neither way

- Many journalists follow an ethical code requiring them to be fair and unbiased
- This may be shifting with the rise of FOX and MSNBC

# **NEWS SOURCES**

- Leaks
- Press releases
- Hiring reporters

#### LEAKS

- · News leak disclosure of confidential information to the media
- Sometimes are whistle-blowers low-level workers aiming to call attention to improper behavior
- · More often high-level officials who regularly leak information to the press
  - Establish relationship
  - Ensure the story is published on their terms

#### PRESS RELEASES

- Companies & politicians put out press releases that are basically pre-written news stories
- · Newspapers often publish these with little or no revision
- · Allows companies/politicians to control a story's context

# HIRING REPORTERS

- Some governments/corporations pay reporters to write favorable things about them
- · At best questionably ethical

## **CONSUMERS**

 Consumers tend to be middle-upper or upper class, so the news reports tend to cater to their interests

# MEDIA EFFECTS

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- · Agenda setting
- Priming
- Framing

## AGENDA SETTING

- Media sets the agenda
- $\boldsymbol{\cdot}$  Decides what to cover, which side(s) of the story to focus on

# **PRIMING**

- · Prime people to think of a story in a certain light
- · Cover the debt, then cover a welfare story
- This makes people think of welfare in terms of money and expenses

#### **FRAMING**

- Framing theory states that an issue can be viewed from a variety of perspectives and have implications for multiple values and considerations
- Small changes in the presentation of an issue can produce large changes in opinion

# FRAMING EXAMPLES

Do you favor or oppose allowing a hate group to hold a political rally?<sup>1</sup>

<sup>&</sup>lt;sup>1</sup>Examples from Sniderman & Theriault 2004

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Do you favor or oppose allowing a hate group to hold a political rally?¹ Given the importance of free speech - 85% favor

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#### FRAMING EXAMPLES

Do you favor or oppose allowing a hate group to hold a political rally?<sup>1</sup>

Given the importance of free speech - 85% favor

Given the risk of violence - 45% favor

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