# **INTEREST GROUPS**

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# WHAT ARE INTEREST GROUPS?

Evil corporate groups who exploit the democratic system...

## WHAT ARE INTEREST GROUPS?

Or a varied system of organizations who represent the interests of their members?

# THE WEST WING

Cartographers for Social Equality

### INTEREST GROUPS AND DEMOCRACY

- Education of members on issues that affect them
- · Lobbying on behalf of members
- Promote democratic participation (voting, etc)

## THE EVIL OF FACTION

- · Founders concern with faction
- Especially a majority

#### PLURALISM

- Pluralism interests should be free to compete for influence over government
- This will (hopefully) produce desired outcomes
- · Interests groups not equal in resources, though

# (ECONOMIC?) INTERESTS

- · Many (most?) interest groups represent economic interests
  - · Corporate: Chamber of Commerce, Microsoft, etc
  - · Labor: AFL-CIO, Teamsters
  - Professional organizations: The Bar Association, the American Medical Association

# GROUPS' LIFELINES: MEMBERS

- Membership essential
  - Collective action problems (and solutions)

# GROUPS' LIFELINES: MONEY

- · Groups usually rely on membership dues
- As well as voluntary contributions

## GROUPS' LIFELINES: LEADERS

- · Leadership and organization essential
- · Can be simple
- Or complicated melding local chapters into states, then states into national...

## **MEMBERSHIP**

- Many more upper-class citizens belong to interest groups than lower-class citizens
  - · Wealthier people tend to have more money and time
  - These groups can also provide professional contacts for their careers

### **MEMBERSHIP**

• Even groups associated with progressive politics and support for the poor tend to have upper-middle and upper-class members

# How and Why?

### INTEREST GROUPS

- Interest groups don't represent interests in proportion to the interest in the population
- In the 1980s, 7% of adults were in managerial/administrative roles, but 71% of interests groups represented them
  - Or, 4% of the population looking for work but only 0.1% of organizations

### **FACILITATION OF COOPERATION**

- · Interest groups join to facilitate cooperation between their members
- · All members better off if they achieve some shared goal
- But it's costly to obtain that goal...

## PRISONER'S DILEMMA

- · You and your friend are accused of stealing & are kept in separate rooms
- $\boldsymbol{\cdot}$  The police need one of you to rat the other in order to build their case

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	Snitch	Don't snitch
Snitch	(3,3)	(0,6)
Snitch Don't snitch	(6,0)	(1,1)

# WHAT'S THE BEST CHOICE?

### WHAT'S THE BEST CHOICE?

- · If we're A, then we're always better off snitching
  - If B also snitches, we get 3 instead of 6 years
  - If B doesn't, then we go free instead of getting 1 year
- · So both end up snitching on each other, getting (3,3) instead of (1,1)

### THE LOGIC OF COLLECTIVE ACTION

- The free-rider problem is pervasive in interest group formation
- · Large groups tend to be anonymous
- · Difficult to argue that any one person's actions will make a difference
- Enforcement
- $\cdot$  Thus, it's hard for large groups to form

### **COLLECTIVE ACTION PROBLEM SOLUTIONS**

- Selective benefits benefits of joining a group that are only available to its members
- · Informational: Conferences, research
- · Material: insurance, discounts
- · Solidarity: networking, friendship
- Purposive: advocacy & participation

# (How) do interest groups influence

POLICY?

### INSIDER AND OUTSIDER STRATEGIES

- · Insider strategies involve directly working with politicians and their staff
- · Outsider strategies involve going public and using electoral tactics
- Many groups use both of these

### LOBBYING

- Lobbying is attempting to influence the policy process through persuasion of government officials
- · Lobbyists have to register with the government & disclose what they lobby on
- Approximately \$4 billion per year is spent on lobbying at the federal and state level

## LOBBYING MEMBERS OF CONGRESS

- Lobbyists provide information to Congresspeople
- Testify on behalf of clients at hearings
- · Direct members' campaign contributions

## LOBBYING THE PRESIDENT

- · Lobbying Congress is hard
- $\cdot$  Lobbying the President is harder
- Very limited time

### LOBBYING THE EXECUTIVE BRANCH

- Continue to lobby after laws passed
- · Comment period on new rules is frequently used by lobbyists

### LOBBYING REGULATION

- · Many regulations on what lobbyists must (not) do:
  - Business can't deduct lobbying costs from taxes
  - · Associations must report percent of membership dues that goes to lobbying
  - Registration of lobbyists

## LOBBYING REGULATION

- Limitation of gifts to Congresspeople:
  - \$50, no more than \$100 annually

## **USING THE COURTS**

- Bringing suit directly
- Financing suits brought by individuals
- · Filing amicus curiae briefs

## USING THE COURTS

- $\boldsymbol{\cdot}$  Increasingly, the courts are a battleground where various interests fight
- E.g. the privacy and abortion fights, segregation, etc

## MOBILIZING PUBLIC OPINION

 Going public - launching a campaign to raise awareness of your issue and persuade people

## **ADVERTISING**

- TV, newspapers, radio, etc
- Both image-building
- And persuasive

## **GRASSROOTS LOBBYING**

- · Direct mail & email
- Increasingly prevalent

### **PROTEST**

- · Raises public recognition for protestors
- $\cdot$  Can be disruptive to commerce & traffic, forcing negotiation with protestors
- · Strikes and general strikes are some of union's most powerful weapons

## **ELECTORAL POLITICS - PACS**

- PACs Political action committees
- Separate and segregated from campaigns
- Typically focus on House races
- · Little evidence that PAC contributions "buy" votes from those members

### **ELECTORAL POLITICS - INDEPENDENT EXPENDITURES**

- Independent expenditure committees Super PACs
- · Allowed after 2010 Citizens United case
- May raise unlimited amounts of money from any source
  - must report donors
  - may not directly coordinate

## **ELECTORAL POLITICS - CAMPAIGN ACTIVISM**

- Get out the vote campaigns
- · Can have large effects in low-turnout elections

### **ELECTORAL POLITICS - THE INITIATIVE**

- The initiative allows citizens to pass policy without going through the legislature
- Interest groups can run campaigns to get the requisite number of signatures

### ARE INTEREST GROUPS EFFECTIVE?

- $\cdot$  Lots of research shows that lobbying and such has little or no effect
- If it is effective, why don't we see much more?