J. Alexander Branham Fall 2016



WHAT ARE INTEREST GROUPS?

Evil corporate groups who exploit the democratic system...

WHAT ARE INTEREST GROUPS?

Or a varied system of organizations who represent the interests of their members?

THE WEST WING

Cartographers for Social Equality

INTEREST GROUPS AND DEMOCRACY

 $\boldsymbol{\cdot}$ Education of members on issues that affect them

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- · Lobbying on behalf of members

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- Education of members on issues that affect them
- · Lobbying on behalf of members
- Promote democratic participation (voting, etc)

THE EVIL OF FACTION

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- Especially a majority

PLURALISM

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- · Interests groups not equal in resources, though

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 - · Corporate: Chamber of Commerce, Microsoft, etc
 - · Labor: AFL-CIO, Teamsters
 - Professional organizations: The Bar Association, the American Medical Association

GROUPS' LIFELINES: MEMBERS

Membership essential

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- Membership essential
 - · Collective action problems (and solutions)

GROUPS' LIFELINES: MONEY

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- · Groups usually rely on membership dues
- As well as voluntary contributions

GROUPS' LIFELINES: LEADERS

 \cdot Leadership and organization essential

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- · Leadership and organization essential
- · Can be simple
- Or complicated melding local chapters into states, then states into national...

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 - \cdot Wealthier people tend to have more money and time

- Many more upper-class citizens belong to interest groups than lower-class citizens
 - · Wealthier people tend to have more money and time
 - These groups can also provide professional contacts for their careers

• Even groups associated with progressive politics and support for the poor tend to have upper-middle and upper-class members

How and Why?

• Interest groups don't represent interests in proportion to the interest in the population

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- In the 1980s, 7% of adults were in managerial/administrative roles, but 71% of interests groups represented them
 - \cdot Or, 4% of the population looking for work but only 0.1% of organizations

FACILITATION OF COOPERATION

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- · All members better off if they achieve some shared goal
- But it's costly to obtain that goal...

PRISONER'S DILEMMA

• You and your friend are accused of stealing & are kept in separate rooms

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	Snitch	Don't snitch
Snitch	(3,3)	(0,6)
Don't snitch	(6,0)	(1,1)

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 - If B also snitches, we get 3 instead of 6 years
 - If B doesn't, then we go free instead of getting 1 year
- · So both end up snitching on each other, getting (3,3) instead of (1,1)

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- · Large groups tend to be anonymous
- · Difficult to argue that any one person's actions will make a difference
- Enforcement
- Thus, it's hard for large groups to form

 Selective benefits - benefits of joining a group that are only available to its members

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- · Informational: Conferences, research

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- · Solidarity: networking, friendship
- Purposive: advocacy & participation

(How) do interest groups influence

POLICY?

INSIDER AND OUTSIDER STRATEGIES

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- Many groups use both of these

LOBBYING

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- \cdot Lobbyists have to register with the government & disclose what they lobby on
- Approximately \$4 billion per year is spent on lobbying at the federal and state level

LOBBYING MEMBERS OF CONGRESS

 $\boldsymbol{\cdot}$ Lobbyists provide information to Congresspeople

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- Lobbyists provide information to Congresspeople
- Testify on behalf of clients at hearings
- Direct members' campaign contributions

LOBBYING THE PRESIDENT

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- · Lobbying the President is harder

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- Very limited time

LOBBYING THE EXECUTIVE BRANCH

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- Continue to lobby after laws passed
- · Comment period on new rules is frequently used by lobbyists

LOBBYING REGULATION

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 - Business can't deduct lobbying costs from taxes
 - · Associations must report percent of membership dues that goes to lobbying
 - Registration of lobbyists

LOBBYING REGULATION

• Limitation of gifts to Congresspeople:

LOBBYING REGULATION

- Limitation of gifts to Congresspeople:
 - \$50, no more than \$100 annually

• Bringing suit directly

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- Financing suits brought by individuals

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- · Financing suits brought by individuals
- · Filing amicus curiae briefs

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- E.g. the privacy and abortion fights, segregation, etc

MOBILIZING PUBLIC OPINION

 Going public - launching a campaign to raise awareness of your issue and persuade people

ADVERTISING

• TV, newspapers, radio, etc

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- TV, newspapers, radio, etc
- Both image-building

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- TV, newspapers, radio, etc
- Both image-building
- And persuasive

GRASSROOTS LOBBYING

• Direct mail & email

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- Increasingly prevalent

PROTEST

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- \cdot Can be disruptive to commerce & traffic, forcing negotiation with protestors

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- Raises public recognition for protestors
- · Can be disruptive to commerce & traffic, forcing negotiation with protestors
- · Strikes and general strikes are some of union's most powerful weapons

• PACs - Political action committees

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- · Little evidence that PAC contributions "buy" votes from those members

• Independent expenditure committees - Super PACs

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 - must report donors
 - may not directly coordinate

ELECTORAL POLITICS - CAMPAIGN ACTIVISM

 $\boldsymbol{\cdot}$ Get out the vote campaigns

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- Get out the vote campaigns
- · Can have large effects in low-turnout elections

ELECTORAL POLITICS - THE INITIATIVE

• The <u>initiative</u> allows citizens to pass policy without going through the legislature

ELECTORAL POLITICS - THE INITIATIVE

- The initiative allows citizens to pass policy without going through the legislature
- $\boldsymbol{\cdot}$ Interest groups can run campaigns to get the requisite number of signatures

ARE INTEREST GROUPS EFFECTIVE?

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ARE INTEREST GROUPS EFFECTIVE?

- · Lots of research shows that lobbying and such has little or no effect
- If it is effective, why don't we see much more?