



BROWN & WILLIAMSON TOBACCO CORPORATION

A member of the BATUS Group

1600 West Hill Street • P. O. Box 35090 • Louisville, Kentucky 40232

February 9, 1984

Ms. Staci Clark
Burke Marketing Research
2600 Victory Parkway
Cincinnati, OH 45206

Dear Staci:

This will inform you of required information for the topline report on our Sterling Ad/Product Test (MRD #1983-337NP).

Sample segments to be reported are:

- Total
- Gender: Male/Female
- Tar Level: Full-Taste/Hi-Fi
- Flavor: Menthol/Non-Menthol
- Attitude: Try new brands/use established brands

Results in each of the above cells are to be reported for the following questions:

(Ad exposure only questionnaire)

- Q.2A: difference from own brand
- Q.2B: assumed likeability of test product
- Q.5: purchase interest

(Post-trial questionnaire)

- Q.2A: difference from own brand
- Q.2B: likeability
- Q.3: product fulfillment vs. expectation
- Q.7: purchase interest
- Q.9A: purchase opportunity

If there is a problem or question concerning these toplines, let me know.

670543533

- 2 -

It's great to be working with you again, Staci. Please contact me with any questions you may have on these projects.

Sincerely,



Bruce R. Pellett

cc: S. Schaller
J. D. Woods

538003509



BROWN & WILLIAMSON TOBACCO CORPORATION

1500 Brown & Williamson Tower
Louisville Galleria • P.O. Box 35090 • Louisville, Kentucky 40232

November 14, 1984

Ms. Staci Clark
Burke Marketing Research
2600 Victory Parkway
Cincinnati, OH 45206

Dear Staci:

This letter confirms our telephone conversation today, authorizing Burke Marketing Research to conduct two projects:

LaMark G KS CPT	1984-268B
LaMark G 100 CPT	1984-269B

Attached are copies of the proposals and designs for these tests. Also, you will find the product codes and amount of product ordered.

Cost authorized for each of these projects is \$57,000.

Staci, since our last CPT together, a Product Testing Methodology Task Force has issued guidelines regarding questionnaire order. Specifically:

"Overall ratings can be influenced by whether overall likeability is asked before or after attributes in the questionnaire. The task force agreed that the order of the questionnaire would be 1) dislikes and likes in an open-ended format, 2) attribute ratings, and 3) likeability or preference to own brand."

Please be sure to conform to this question order when designing any and all future CPT questionnaires.

I will inform you of the final shipment date. Let me know if any changes are necessary in the following address:

Burke Marketing Research
1529 Madison Rd.
Cincinnati, OH 45206

"Call Tom or Mark (559-7364) before delivery".

538003508



The Mount Sinai Medical Center

The Mount Sinai Hospital
Mount Sinai School of Medicine

One Gustave L. Levy Place
New York, NY 10029-6574

Dorothy H. and Lewis S. Rosenstiel
Department of Biochemistry

Box 1020

Tel (212) 241- 9451
Fax (212) 996-7214

Dr. Arthur Eisenberg
Council for Tobacco Research - U.S.A., Inc.
900 Third Avenue
New York, NY 10022

27 August 1996

Dear Arthur:

This short note is to ask you for permission to transfer \$7,000 of unspent budget from the last year (7/1/95 - 6/30/96) to the current fiscal year (7/1/96). My move from the Rockefeller University to the Mount Sinai School of Medicine, and changes in personnel, were in part responsible for inefficient control of the budget.

I hope you will visit my new laboratory at Mount Sinai in the near future.

Yours sincerely,

Marius Sudol, Ph.D.
Associate Professor

cc: Ms. Lorraine Pollice





The Mount Sinai Medical Center

Dorothy H. and Lewis S. Rosenstiel
Department of Biochemistry

The Mount Sinai Hospital
Mount Sinai School of Medicine

Box 1020

One Gustave L. Levy Place
New York, NY 10029-6574

Tel (212) 241- 9431
Fax (212) 996-7214

3035 AR/

OK
al

Dr. Arthur Eisenberg
Council for Tobacco Research - U.S.A., Inc.
900 Third Avenue
New York, NY 10022

27 August 1996

Dear Arthur:

This short note is to ask you for permission to transfer \$7,000 of unspent budget from the last year (7/1/95 - 6/30/96) to the current fiscal year (7/1/96). My move from the Rockefeller University to the Mount Sinai School of Medicine, and changes in personnel, were in part responsible for inefficient control of the budget.

I hope you will visit my new laboratory at Mount Sinai in the near future.

Yours sincerely,

Marius

Marius Sudol, Ph.D.
Associate Professor

cc: Ms. Lorraine Pollice



Ronald S. Goldbrenner, Esq.
July 13, 1983
Page 3

between Loew's Theatres, Inc., and Moorgate Tobacco Co., Ltd. Moorgate's rights under the June 22, 1977 Agreement were assigned on December 31, 1980 to Brown & Williamson (International) Inc. which was subsequently merged into Brown & Williamson Tobacco Corporation on December 17, 1982.

Please signify your acknowledgment by signing and returning the attached copy of this letter. Thank you for your kind cooperation in this matter.

Sincerely,


Michael L. Hendershot

/slh67991

ACCEPTED AND AGREED:

Lorillard, Division of Loew's Theatres, Inc.

By: _____

Title: _____

46987278



not used

BROWN & WILLIAMSON TOBACCO CORPORATION

1600 West Hill Street • P.O. Box 35090 • Louisville, Kentucky 40232

MICHAEL L. HENDERSHOT
INTERNATIONAL COUNSEL

TELEPHONES
(502) 774-7615
(502) 774-7011

July 13, 1983

Ronald S. Goldbrenner, Esq.
Associate General Counsel
Lorillard
Division of Loew's Theatres, Inc.
666 Fifth Avenue
New York, New York 10019

Re: KENT Advertisements in
"TWA Ambassador" Magazine

Dear Ron:

This letter confirms our recent discussions on the captioned matter.

As we discussed, the ads in question are intended to be clearly linked to in-flight duty-free sales. We believe the linkage is adequately accomplished by the proximity of the ads to the duty-free price list and the direct reference in that list to the KENT product. We have instructed and will continue to instruct TWA to insert our advertising only in the immediate proximity to the duty-free price list of "TWA Ambassador" magazine. This advertising always appears on the same page as and contiguous to the duty-free price list.

You have our assurance that the in-flight duty-free market is our only interest in advertising in the "TWA Ambassador" magazine, and that any advertisements in other U.S. airline in-flight magazines which might be distributed to passengers on flights or flight segments solely within the U.S. do or will conform to the same standards as in the "TWA Ambassador."

This agreement will serve to confirm that the advertising described above, including that which has been the subject of our correspondence, is covered by the terms of the Limited Trademark and Trade Name Agreement, dated June 22, 1977,

87278966

RECEIVED

MAR 8 1993

DEPT. OF R & QA



THE
AMERICAN
TOBACCO
COMPANY

Memorandum

To: Mr. R. S. Sprinkle, III Date: 3/5/93
Executive Vice President - Research and Quality Assurance

From: E. C. Wortham
Leaf Purchases Manager

Re: Tobacco Samples

Enclosed are samples on which we would appreciate your sending us an analysis:

From: Armada
Santa Cruz do Sul - Brazil

BRAZILIAN FLUE-CURED Strips

<u>Dealer's Grade</u>	<u>Our Grade</u>	<u>Crop</u>	<u>Quantity</u>	<u>Price (cwt)</u>
BT-BRA	BT-BRA	1993	--	--

Packed in Cases

ECW:MKH
G5-93

c: Mr. J. H. Hager
Mr. R. H. Ligon

RECEIVED

JUN 12 1987

S. GOLDBRENNER

93786419



LORILLARD, INC. Research Center, 420 English Street, P.O. Box 21688, Greensboro, North Carolina 27420-1688

June 11, 1987

Ms. M. Andrea Ryan
Brumbaugh, Graves, Donohue & Raymond
30 Rockefeller Plaza
New York, NY 10112

RE: European Patent No. 0069934 for
Smoking Articles Having a
Reduced Free Burn Time
(Our Files F24170-Australia &
24170-EPC-Austria, Belgium,
France, West Germany, Italy,
Luxemburg, Holland, Sweden,
Switzerland and Gt. Britain)

Dear Andrea:

Pursuant to our telephone conversation of June 10, we do not
wish to pay the taxes for the above-referenced files.

Thank you in advance for your assistance.

Sincerely,

A handwritten signature in cursive ink that appears to read "Hallie S. Jessup".

Hallie S. Jessup
Research Administrator

/lgm
Xc: ~~H. C. Goldbremmer~~, Esq.

93786418

83692067

RECEIVED
JAN 22 1999
J. A. WILSON

WACHTELL, LIPTON, ROSEN & KATZ

MARTIN LIPTON
 HERBERT M. WACHTELL
 THEODORE GEWERTZ
 BERNARD W. NUSSBAUM
 RICHARD D. KATCHER
 DOUGLAS S. LIEBHAFSKY
 STEVEN M. BARNETT
 CHAIM J. FORTGANG
 PETER C. CANELLOS
 MICHAEL W. SCHWARTZ
 ALLAN A. MARTIN
 BARRY A. BRYER
 LAWRENCE B. PEDOWITZ
 ROBERT B. HAZUR
 PAUL VIZCARRONDO, JR.
 PETER G. HEIN
 HAROLD S. NOVIKOFF
 DAVID M. EINHORN
 KENNETH B. FORREST
 MEYER G. KOPLOW
 THEODORE N. MIRVIS
 EDWARD D. HERLIHY
 RICHARD D. FEINTUCH
 DANIEL A. NEFF
 ERIC M. ROTH
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 ANDREW R. BROWNSTEIN
 MICHAEL H. BYOWITZ
 PAUL K. ROWE
 MICHAEL B. BENNER
 MARC WOLINSKY
 DAVID GRUENSTEIN
 PATRICIA A. VLAKHAKIS

STEPHEN G. GELLMAN
 SETH A. KAPLAN
 BARBARA ROBBINS
 STEVEN A. ROSENBLUM
 PAMELA S. SEYMON
 STEPHANIE J. SELIGMAN
 ERIC S. ROBINSON
 ELLIOTT V. STEIN
 JOHN F. SAVARESE
 ANDREW G. HOUSTON
 PHILIP HINDLIN
 DAVID S. NEILL
 JODI J. SCHWARTZ
 ADAM O. EMMERICH
 CRAIG M. WASSERMAN
 ADAM D. CHINN
 GEORGE T. CONWAY III
 RALPH M. LEVENE
 RICHARD G. MASON
 KAREN G. KRUEGER
 DOUGLAS K. MAYER
 DAVID M. SILK
 ROBIN PANOVKA
 DAVID A. KATZ
 MITCHELL S. PRESSER
 ILENE KNABLE GOTTS
 JEFFREY R. BOFFA
 DAVID M. MURPHY
 JEFFREY M. WINTNER
 TREVOR S. NORWITZ
 BEN M. GERMANA
 ANDREW J. NUSSBAUM

51 WEST 52ND STREET
 NEW YORK, N.Y. 10019-6150
 TELEPHONE: (212) 403-1000
 FACSIMILE: (212) 403-2000

GEORGE A. KATZ (1965-1989)
 JAMES H. FOGELSON (1967-1991)

COUNSEL

WILLIAM T. ALLEN	NORMAN REDLICH
SCOTT K. CHARLES	JOHN M. RICHMAN
RICHARD K. KIM*	LEONARD M. ROSEN
LAWRENCE P. KING	AMY R. WOLF
PETER D. MCKENNA	

PAMELA EHRENKRANZ
 MICHAEL S. KATZKE
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 STEVEN M. ABRAMOWITZ
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 MICHAEL A. CHARISH
 ASHWINI K. CHHABRA
 MICHAEL E. GILLIGAN
 JOHN F. LYNCH
 ROBERT T. MILLER
 JAMES R. RESKE
 PETER F. WILKNISS

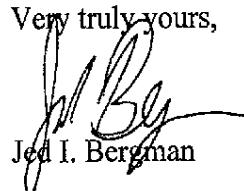
*OF DC BAR ONLY

January 21, 1999

Mr. James A. Wilson
 Lorillard Tobacco Company
 714 Green Valley Road
 Greensboror, NC 27408

Dear Mr. Wilson:

I enclose a final copy of the MSA Release memorandum.

Very truly yours,

 Jed I. Bergman

JIB:lrp
 Enclosure

83692066

THE COUNCIL FOR TOBACCO RESEARCH - U. S. A.

Dr. T. C. Tsu
U. S. Department of Agriculture

- 3 -

October 14, 1964

that such smoke really functions in humans as a direct chemical carcinogen. Hence we have not felt that major efforts to reduce further the infinitesimal levels of polynuclear hydrocarbons in smoke were likely to be productive of any real benefits. If others, however, wish to try removing, diminishing or neutralizing the possible effects of such substances on the basis of what they believe to be justifiable assumptions, and provided that any modifications proposed can be shown clearly to produce no other change potentially deleterious to health, we could not disapprove. At present the limitations of our bioassay methods make such assurance difficult. We could give other illustrations in addition to this discussion of possible carcinogenicity, such, for example as ciliostasis, but the general perspective is much the same.

You will be able to apply the general statements that we have made, to the specific cases of the components suggested in your list as candidates for analytical study in tobacco leaf samples. We would applaud the acquisition of information on all these ingredients as additions to the stock-pile of knowledge that should eventually be useful in one manner or another. But there is no possible assurance at present that any of these will ever turn out to be significantly related to health problems.

In the special case of additives to cigarette tobacco, we have felt that these were quite unlikely to bear any relation to the health picture. The reason for this feeling is that no such additives are used in Britain where the incidence of diseases held to be related statistically to cigarette smoking is, nevertheless, much higher than in the United States.

The Council will be glad to be kept in touch with the program of the U. S. Department of Agriculture and the National Cancer Institute by correspondence and by personal contact. In turn we shall be glad to furnish those agencies with any desired data or information from our own program either now or in the future.

Sincerely,



Dr. Clarence Cock Little
The Scientific Director

CCL:gts
Enclosure

cc: Dr. B. T. Shaw - U. S. Department of Agriculture

680227237

THE COUNCIL FOR TOBACCO RESEARCH - U. S. A.

Dr. T. C. Tso
U. S. Department of Agriculture

- 2 -

October 14, 1964

Such studies have, indeed, long been conducted by the U. S. Department of Agriculture and many state experiment stations.

In its own program of research, the Council is mainly biologically oriented. Its approach, in general, is first to study the effects of whole, normal cigarette smoke, in as nearly as possible the condition in which human smokers encounter it, on various biological systems. Second, when effects are found that may be potentially related to health or disease, the plan is to evaluate such effects in the total physiological economy of the animal and then, finally, to trace any significant and undesirable effects, if possible, to the specific ingredients of the smoke that cause them. At this point, when and if reached, we would have a satisfactory basis and incentive for looking into the origins of such a component from the constituents of the tobacco itself during the combustion process.

At present we are still engaged almost wholly in studies within the first two of the three phases stated above.

Although our program has many ramifications, as perusal of our latest Annual Report (copy enclosed) will show, we can illustrate our approach further by reference to studies on carcinogenesis.

In this area also, we feel that it is actually whole, normal cigarette smoke in the form and condition in which it is encountered by humans, that really needs to be tested for any activity it may conceivably have as a direct contact carcinogen or cocarcinogen. Studies of condensates are far less satisfactory since the opportunity for changes in chemical composition and physical properties that occurs on condensation and preservation may be very significant. Where it has seemed necessary to use such condensates as a temporary expedient, we have defined and controlled the methods of production and preservation with great care in order to make these products at least reproducible.

A large number of bioassay systems have been devised and tested, mostly with such condensates, in the hope of producing a quick and reliable assay method of the kind for which great need was expressed in Lexington. No system has yet been shown to be wholly satisfactory, though one or two still look somewhat hopeful. Other possible methods need to be studied and, where promising, compared with and evaluated in relation to those already in use. The Council is vitally interested in this type of research.

The experience with such assays as have been studied does not support the assumption that polynuclear hydrocarbons in cigarette smoke are playing any significant role in human lung cancer genesis or indeed

680227236

C C

THE COUNCIL FOR TOBACCO RESEARCH - U.S.A.
SUCCESSION TO THE
TOBACCO INDUSTRY RESEARCH COMMITTEE
633 THIRD AVENUE
NEW YORK, N.Y. 10017

Citing recent article

October 14, 1964

Dr. T. C. Tso, Plant Physiologist
Tobacco Quality Investigations
Crops Research Division
Agricultural Research Service
U. S. Department of Agriculture
Beltsville, Maryland.

Rec'd 10/12/64

R.R.

GOT BY R.S.

A. Y.

Dear Dr. Tso:

We have received your letter of September 30, 1964, concerning "Federal-State health oriented research programs on tobacco". In particular you raise the question as to what chemical components in tobacco "are considered to be potentially health hazardous and should be studied".

I am sure you realize, particularly after the Lexington Kentucky conference, that in the present state of knowledge it is really impossible to compile any such list of "potentially hazardous components" of tobacco. The reason, of course, is that the presumed dangers of cigarette smoking are conjectural in nature, being inferred largely from statistical relationships by methods that are still under question and challenge by many of our leading statisticians. There is no disease whose relationship to cigarette smoking as a significant causal or contributory factor has been convincingly demonstrated by clinical or experimental methods. Still less has any contributory mechanism been traced out in detail or shown to be due to any specific ingredient of cigarette smoke.

This certainly does not mean that it is impossible to do useful analytical work by way of stock-piling knowledge that may eventually become important. It must, however, be realized, as someone pointed out in Lexington, that such studies can only be based upon "limited working hypotheses" or "speculative presumptions" that may prove to have no foundation. As was said there "opportunities to waste time on futile leads are enormous". Fortunately the by-products of scientific work so often become more important than the original goals that good scientific effort is not likely to be wasted in the long run. On this clearly defined basis we would approve competent efforts to accumulate new knowledge of the components of the tobacco plant as affected by strain differences, soil components, weather conditions, genetic factors, fertilizers, insecticides, plant diseases, curing methods, ageing etc.

680227235

DANIEL & CHARLES ASSOCIATES, LTD.

TAREYTON LIGHTS

1978 ESTIMATED MONTHLY EXPENDITURES
FOR NEWSPAPER ADVERTISING

	Net Space Costs		
	<u>Minn./St. Paul</u>	<u>Milwaukee</u>	<u>Total</u>
January	\$ 7	\$ -	\$ 7
February	7	-	7
March	8	3	11
April	-	3	3
May	-	4	4
June	-	4	4
July	-	4	4
August	-	4	4
September	-	-	-
October	-	-	-
November	-	-	-
December	-	-	-
	<hr/>	<hr/>	<hr/>
	\$ 22	\$ 22	\$ 44

DANIEL & CHARLES ASSOCIATES, LTD.
261 MADISON AVENUE, NEW YORK, NEW YORK 10016 (212) M01-0200

May 12, 1978

Mr. J. R. Costello
American Tobacco Company
245 Park Avenue
New York, New York 10017

Dear Mr. Costello:

Attached is the 1978 newspaper budget report which has been revised to include both Milwaukee and Minneapolis/St. Paul.

The total expenditure for the First Quarter Minneapolis/St. Paul activity was \$22,000. The Milwaukee activity is also estimated to cost \$22,000. Since there was a rate increase in April, we do not anticipate another increase before the end of our schedule in August.

Therefore, we are releasing the \$6,000 contingency, reducing the total newspaper budget from \$50,000 to \$44,000.

Cordially,

Marilyn Schan

Marilyn Schan
Media Planner

MS:j
Att.
cc: W. Degenhardt

R. Adler
R. Brown
D. Karsch
I. Waks

OKAY

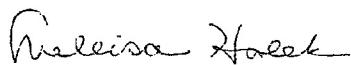
EW/JW

Please provide us with a schedule for the completion of this model and the rest of the selective binding process as soon as possible. We are looking at closing dates around 11/1/93 for mid-December insertions.

Any questions, please let me know.

Thank you.

Sincerely,



Meleisa L. Holek
Manager, Direct Marketing

MLH/bjs

cc: B. Degenhardt, G. Maresca, K. Noone, J. Murray, J. Bogie, R. DeMasi
M. Megdal - MIT, B. Adler - LCF&L



THE AMERICAN TOBACCO COMPANY

9/17
- Next step:
Schedule from MIT
by Tues. 9/21

AMERICAN BULL DURHAM CARLTON LUCKY STRIKE MALIBU
MISTY MONTCLAIR PALL MALL TAREYTON

September 16, 1993

Ms. Susan Levey
Marketing Information Technologies, Inc.
International Corporate Center
555 Theodore Fremd Avenue
Rye, NY 10580

Re: ULT/LT Model Development for Selective Binding

Dear Susan:

Attached are my corrections to the Simmons Tar level classifications that you sent to us. Since MRD recently audited the brand information on the database, we should use the tar level classifications on the database. Hopefully, this recategorization of the tar levels will bring the percentage of full flavor smokers up closer to 38%. According to our latest MSA data, about 38% of the category is full flavor and the remainder is low tar (49%) and ultra low tar (13%).

There are a few newer brands missing from the 1991 Simmons information. Most of these are franchise brands (Bull Durham, Misty, Montclair, Riviera). This is not really an issue since we would not want to target our franchise brands for Carlton selective binding anyway. The competitive brands that are missing are as follows: Merit Ultima, Saratoga, Savannah, Savvy and Sterling. Of these, Merit Ultima is the only brand that is a ULT full revenue target for Carlton.

If possible, the model should prioritize full revenue ULT/LT brands. We have seen from our NOTS data that 96% of Carlton inswitchers come from full revenue brands. We may want to weight tar level as well. 47% of the inswitchers come from low tar brands and 30% from ULT brands.

SIX STAMFORD FORUM
P.O. BOX 10380
STAMFORD CONNECTICUT 06904-2380

TELEPHONE: 203 325 4900
FACSIMILE: 203 352 8164

REFERENCES

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2. J. Agr. Food Chem. 17, 397 (1969)
3. Tetrahedron Lett. 15, 1243 (1970)
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10. Agr. Biol. Chem. 34, 845 (1970)
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14. Agr. Biol. Chem. 40, 325 (1976)
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17. J. Agr. Food Chem 25, 641 (1977)
18. J. Agr. Food Chem. 26, 894 (1978)
19. J. Agr. Food Chem. 18, 926 (1970)
20. Nippon Shokuhin Kogyo Gakkaishi 25, 549 (1978)
21. Tob. Sci. 20, 59 (1975)

620607802

<u>Found</u>	<u>Compounds</u>	<u>Reference (Notes on Odor)</u>
	1-ethyl pyrrole	11
	2-ethyl-5-methyl pyrazine	19
	3-ethyl-5-methyl pyrazine	11
	6-ethyl-2-methyl pyrazine	12
	2,5-dimethyl-1-ethyl pyrrole	11
	3,6-dimethyl-2-ethyl pyrazine	19
	2,5-dimethyl-3-ethyl pyrazine	11, 12, 16
	2,6-dimethyl-3-ethyl pyrazine	13
	2,6-diethyl-3-methyl pyrazine	11, 12
	2,5-diethyl-3-methyl pyrazine	12
	2,3-dimethyl-5-ethyl pyrazine	21 (green, woody note)
	1-ethylpyrrol-2-aldehyde	11, 12
	2-acetyl-1-ethylpyrrole	11
	5-methyl-2-furfurylalcohol	11
	1-ethyl-5-methylpyrrole-2-aldehyde	11
	2,5-dimethyl-3-vinyl pyrazine	12
	5-acetyl-2,3-dihydro-1H-pyrrolizine	15 (smoke, sweet, weak amine-like)
	5-formyl-6-methyl-2,3-dihydro-1H-pyrrolizine	15 (smoky, sweet, cinnamic)
	2-methyl-3-tetrahydrofuranone	16

620607801

<u>Found</u>	<u>Compounds</u>	<u>Reference (Notes on Odor)</u>
	3-methyl-2-(2'-furyl) pyrazine	12
	5-vinyl-2-formylpyrrol	12
	N-furfuryl-2-formyl pyrrole	12
	2,4-dimethoxy-3-hydroxypyridine	12
	2-methoxy-3-hydroxy-4-formyl pyridine	12
	2,2'-difurylmethane	4
	2-furyl-(2'-methyl-5'-furyl) methane	4
	acetamide	4
	2-butanoic acid- γ -lactone	4
	propionamide	4
	methyl 5-ethyl-2-furoate	20
	pyrrolidinone	4
	methyl-2-furoate	20
	2-furoic acid	4, 21 (weak, sweet, nutty)
	β -acetyl butyrolactone	4
	β -hydroxybutyrolactone	4
	acrolein	6
	cyclopentanone	6
	2-methyltetrahydrofuran-3-one	6, 12
	3-hydroxy-2-butanone	6, 16
	acetol	6, 7
	acetol acetate	6
	2-furfuryl formate	6
	furfuryl acetate	16
	benzaldehyde	6, 12, 16, 19
	benzalcohol	12
	pyruvaldehyde	7
	acetaldehyde	7
	propionaldehyde	7
	butyric acid	7
	isovaleric acid	7
	2-formylpyrrol-1-yl acetic acid	8
	3-(2-formylpyrrol-1-yl) propionic acid	8
	2-methyl-5-(5'-methyl-2'-furyl)furan	6
	methyl thiofuroate	6
	2,3-dimethyl-2-butenoic acid	6
	γ -lactone	6, 12
	phenol	6
	difurfuryl ether	6
	pyrrole-2-aldehyde	6, 12, 19, 21 (sweet, smoothing)
	5-(2'-furfuryl)-2-furaldehyde	6, 12
	5-hydroxymethyl-2-furaldehyde	6, 21 (sweet, floral, adds body)
	5-(2'-furfuryl)-2-furfuryl alcohol	6
	2-(2'-furfuryl)-5-(2"-furfuryl)-furan	6

620607800

<u>Found</u>	<u>Compounds</u>	<u>Reference (Notes on Odor)</u>
	2-2-(formylpyrrol-1-yl)-3-methyl valeric acid	21 (soapy, sweet, floral)
	2-(5-hydroxymethyl-2-formylpyrrol-1-yl) isocaproic acid lactone	9 (miso, soy sauce, a little chocolate-like)
	5-hydroxy-maltool	10 (sweet)
	N-ethyl-2-formylpyrrole	19
	2,2'-bifuran	6
	1-(2'-furyl)-2-butanone	6
	2,2-dimethyl-4-hydroxymethyl-1,3-dioxolane	6
	2-acetylpyridine	6
	2-furfuryl vinyl acrylate	6
	N-methyl-2-formylpyrrole	6, 12, 21 (sweet, cherry, adds body)
*	2-methylbenzofuran	6
	1-(2'-furyl)-3-butanone	6
	N-methyl-2-acetyl-pyrrole	6, 12
	Acetophenone	6
	4-methyl-2-butenoic acid γ -lactone	6
	3,4-dimethyl-2-butenoic acid γ -lactone	6
	5-methyl-2-propionylfuran	6
	N-methyl-2-pyrrolidinone	6
	propiophenone	6
	2-methyl-1-penten-3-one	12
	4-methyl-3-penten-2-one	12
	n-Butanol	12
	furfuryl methyl ether	12
	diacetone alcohol	12
	decanal	12
	methylfuroate	12
	ethylfuroate	12
	acetyl pyrazine	12
	5-methyl-2-acetyl pyrazine	12
	1-acetyl-2-methylpyrrole	12
	5-methyl-furfuryl alcohol	12
	6-ethyl-2-acetyl pyrazine	12
	2,4-decadienal	12
	N-furfurylpyrrol-2-aldehyde	19
	N-furfurylpyrrole	12, 19
	2-acetyl-5-methoxypyrazine	12
	2-acetyl-6-allyl pyridine	12
	2-phenylbutenal	12
	5-hydroxymethylfurfural	19
	2,5-diacetylpyrazine	12
	2 (2'-furyl) pyrazine	12

620607799

<u>Found</u>	<u>Compounds</u>	<u>Reference (Notes on Odor)</u>
*	maltool (3-hydroxy-2-methyl-pyran-4-one)	3, 4, 10 (sweet) 13, (sweet, cotton candy) 16, 21 (sweet)
*	2,5-dimethyl-4-hydroxy-3(2H)-furanone 4-hydroxy-2-hydroxymethyl-5-methyl-3(2H)-furanone 4-hydroxy-5-hydroxymethyl-2-methyl-3(2H)-furanone 3-hydroxy-4,5-dimethyl-2(5H)-furanone, 5-ethyl-3-hydroxy-4-methyl-2(5H)-4-hydroxy-5-methyl-3(2H) furanone	12, 5 (caramel) 13 (caramel, sweet) 18, 19, 20, 15 (caramel, burnt sugar) 12, 13 (charred paper) 18 14 (burnt) 13 (caramel, sweet, maple) 2 (meat), 5 (roasted chicory root), 13, 20
*	3,5-dihydroxy-2-methyl-5,6-dihdropyran-4-one	3, 15, 18
*	3,5-dihydroxy-2-methyl-4H-pyran-4-one cyclotene (2-hydroxy-3-methyl-2-cyclopenten-1-one) 2-hydroxy-3-ethyl-2-cyclopenten-1-one 2-hydroxy-3,4-dimethyl-2-cyclopenten-1-one 2-hydroxy-3,5-dimethyl-2-cyclopenten-1-one 5-acetyl-2-hydroxy-3-methyl-2-cyclopenten-1-one 2-hydroxy-3-methyl-2-cyclohexen-1-one 2-hydroxy-3,5-dimethyl-2-cyclohexen-1-one 5-methylcyclopent-2-en-2-ol-1-one 4-methylcyclopent-2-en-ol-1-one 3-propyl-cyclopent-2-en-2-ol-1-one 2-(5-hydroxymethyl-2-formylpyrrol-1-yl) propionic acid lactone 2-(5-hydroxymethyl-2-formylpyrrol-1-yl)-3-phenylpropionic acid lactone 2-(5-hydroxymethyl-2-formalpyrrol-1-yl) n-butyric acid lactone 2-(2-formylpyrrol-1-yl)-3-methyl butanoic acid 2-(5-hydroxymethyl-2-formylpyrrol-1-yl) isovaleric acid lactone 2-(2-formylpyrrol-1-yl)-4-methyl valeric acid	15 12, 13 (burnt sugar, sweet, maple, chocolate), 15, 17, 20 (caramel maple) 13 (burnt sugar, sweet), 20 13 (strong caramel), 20 13 (caramel) 13 (weak maltool, slight maple) 13 (burnt sugar, caramel) 13 (charred wood, phenolic sweet) 10 (sweet) 20 : 20 9, 21 (caramel, a little scorching) 21 (hot, peppery) 19 (maple, strong sweet) 21 9 (miso, soy sauce, a little chocolate-like) 8, 21 (smooth, sweet, nutty)

620607798

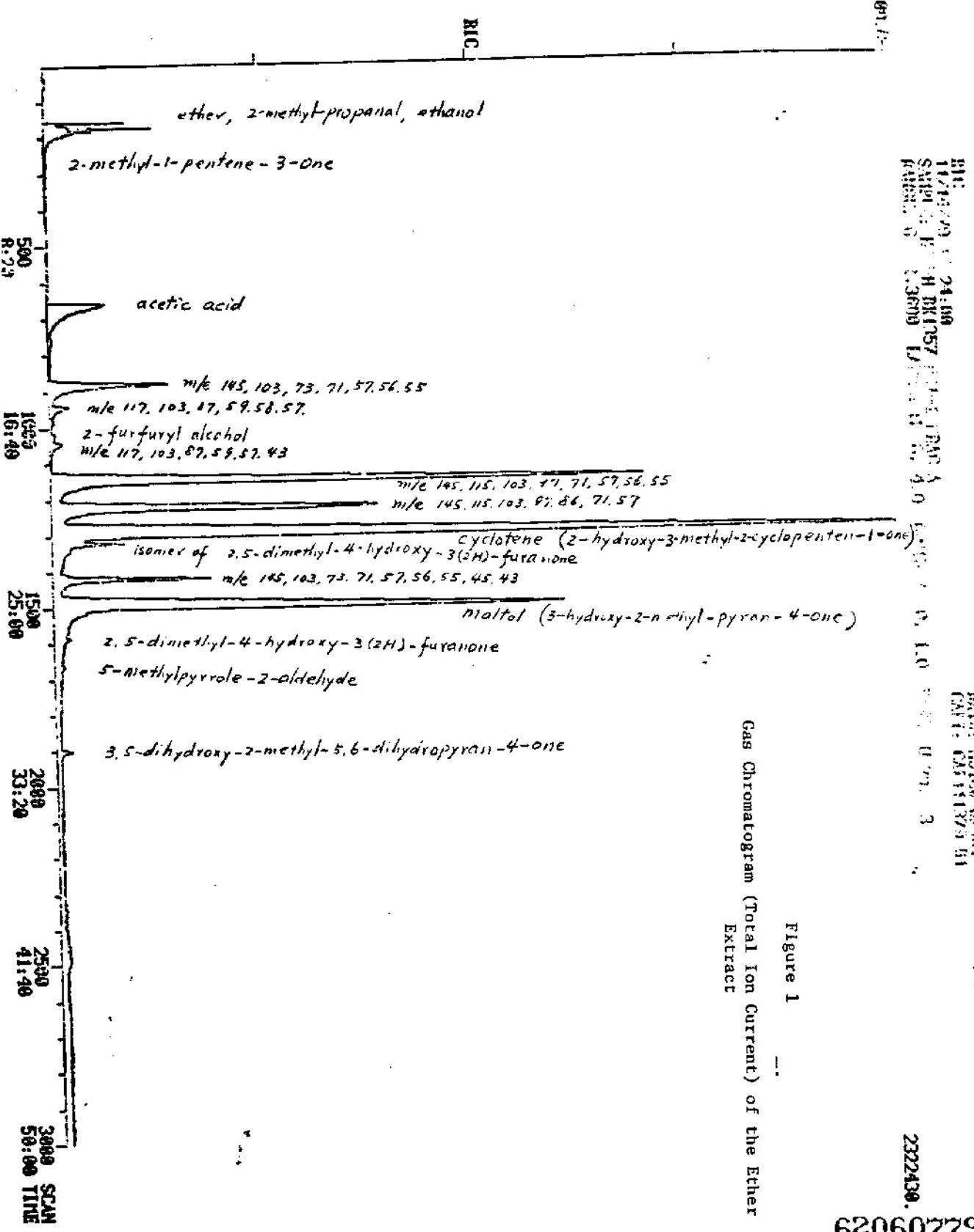
Table II

Maillard Reaction Related Compounds (Literature Review)

Compounds also found in the ether extract of the reaction "A" mixture are listed with a "*" mark preceding the chemical names. Numbers following the chemical name indicate the reference numbers.

<u>Found</u>	<u>Compounds</u>	<u>Reference (Notes on Odor)</u>
*	Ethanol	16, 19
*	2-methyl-propanal	16, 19
*	furfural	1 (sharp), 6, 7, 11, 12, 16, 17, 19, 21 (sweet yeast bread)
*	acetic acid	1, 4, 7, 16, 17, 19
	2-acetyl furan	1, 4, 7, 11, 12, 16, 17, 19, 20 (green herbaceous, adds harshness)
*	furfuryl alcohol	1 (coconut), 4, 7, 12, 15 (burnt), 16, 17, 19, 20, 21 (cereal, bran, oily)
	2-hydroxyacetyl furan	1
	5-methyl-furfuryl alcohol	20
	hydroxymethylfural	1, 20
	N-ethylpyrrole-2-aldehyde	1
	2-acetyl pyrrole	1, 4, 7, 11, 12, 16, 17, 19, 21 (floral, green, winey, adds body)
*	5-methyl-2-formyl-pyrrole	1 (sharp) 11, 12, 17, 19
	tetramethylpyrazine	6, 21 (burley note, smoothing, mellowing)
	trimethylpyrazine	12, 19, 21 (burley character, sweet, adds body)
	2-methyl furan	4
	2-heptanone	4
	pyridine	4
	pyrazine	4
	2-methyl pyridine	4
	2-methyl pyrazine	4, 16, 19, 21 (dully sweet, aromatic)
	2,5-dimethyl pyrazine	4, 12, 19
	2,3-dimethyl pyrazine	4, 16
	2,6-dimethyl pyrazine	4, 12, 16, 21 (dully herbal sweetness)
	3-butenoic acid - lactone	4
	2-furfurylmethyl sulfide	4
	propionic acid	4, 7
	furfuryl acetate	4, 12
	5-methyl-2-acetyl furan	4, 11, 19, 21 (sweet, aromatic spicy, enhanced burley note)
	2-furfuryl methyl ketone	4
	5-methyl-2-furfural	4, 7, 12, 17, 19, 21 (sweet, adds body)
	2-propionyl furan	4

620607797



Gas Chromatogram (Total Ion Current) of the Ether Extract

620607796

Table I
Components in the Ether Extract

2-Methylpropanal

Ethanol

2-Methyl-1-penten-3-one

Acetic acid

Unknown (m/e 145, 103, 73, 71, 57, 56, 55)

Unknown (m/e 117, 103, 87, 59, 58, 57)

2-Furfuryl alcohol

Unknown (m/e 117, 103, 97, 59, 57, 43)

Unknown (m/e 145, 115, 103, 97, 71, 57, 56, 55) (sweet, bready)

Unknown (m/e 145, 115, 103, 97, 86, 71, 57) (brown sugar)

Cyclotene (2-hydroxy-3-methyl-2-cyclopenten-1-one) (sweet)

Isomer of 2,5-dimethyl-4-hydroxy-3(2H)-furanone (sweet, floral)

Unknown (m/e 145, 103, 73, 71, 57, 56, 55, 45, 43) (sweet, bready)

Maltol (3-hydroxy-2-methyl-pyran-4-one) (sweet)

2,5-dimethyl-4-hydroxy-3(2H)-furanone (sweet)

5-Methyl-pyrrole-2-aldehyde (sweet)

3,5-dihydroxy-2-methyl-5,6-dihydropyran-4-one (sweet)

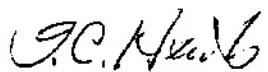
620607795

RESULTS

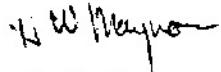
It has been proposed that the Amadori compounds (the intermediate sugar-amino acid complex from Maillard reactions) upon thermal degradation would give flavor compounds such as furans, furanones, pyranones, pyrroles, pyrazines, etc. The sweet flavor compounds identified so far in the ether extract (Table I) belong to these categories.

Figure 1 gives the mass spectral total ion chromatogram of the ether extract. Table II gives a list of flavor compounds related to Maillard reactions as a result of literature review of pertinent studies.

The possibility of the presence of Amadori compounds in the aqueous fraction of the reaction "A" mixture is being investigated. Nevertheless, application of Amadori compounds instead of the volatile flavor compounds (produced upon pyrolysis) may prove to be a better approach to impart Maillard reaction-type aroma to tobacco smoke.



T. C. H.



H. W. M.

620607794

BROWN & WILLIAMSON TOBACCO CORPORATION
INTERNAL CORRESPONDENCE

TO	MR. T. F. RIEHL
DEPT.	
C. C. to	DR. R. M. MATULIS
"	MR. C. J. ROSENE
"	MR. T. C. CRAVOTTA
FROM	DR. T. C. HSIEH & MR. H. W. MAYNOR/bfw/314
SUBJECT	MAILLARD REACTION "A" MIXTURE 29099

DATE JANUARY 8, 1980

Reaction "A" flavor mixture provided by the Product Department was partitioned between diethyl ether and water. This communication reports the twelve ether soluble components identified so far. A list of Maillard reaction related compounds from literature review is also included. Further separation and characterization of flavor components in the ether extract and possible flavor precursors (e.g., Amadori compounds) in the aqueous fraction will be reported later.

MATERIAL AND METHODSEther Extraction

To a 30-g sample of reaction "A" mixture was added 300 ml of methanol/water (70/30). The sample was mixed thoroughly and filtered with suction. White crystals retained on the filter paper were identified as amino acid valine. The methanol in the filtrate was evaporated under reduced pressure. The sample was then extracted with 100 ml of diethyl ether four times. The aqueous fraction was saved for further analyses. The combined ether layers were washed with 50 ml of NaCl-saturated water two times. Ten grams of anhydrous sodium sulfate was added to the ether extract followed by filtration. The filtrate was evaporated under reduced pressure to remove ether.

Gas Chromatography with Sensory Evaluation

The ether extract was chromatographed on a 60 meter glass capillary column of 12% Carbowax 20M in a Perkin-Elmer gas chromatograph (Model 900) equipped with an exit port for organoleptic evaluation of part of the column effluent.

Gas Chromatography/Mass Spectrometry

Aliquots of the ether extract were also analyzed using a Finnigan 4021 GC/MS/ Data System (Environmental Consultants, Inc.) in an electron impact mode. Fragmentation of the capillary gas chromatographic effluents in the ion source was followed by repetitive scanning (1-3 sec/scan) of the entire mass range. The relative abundance of each fragment was recorded on a computer disc. Mass spectral identification was carried out by computer reference library matching and/or manual interpretation.

Mr. C. E. Gramsey

- 2 -

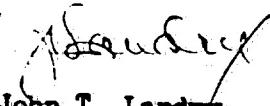
February 5, 1958

It is anticipated that film processing will also be affected to a great degree during this month, but I can assure you that we will make every possible effort to complete these commercials on a crash basis. We hope to have our new films on the air by the end of February but, in view of the possible obstructions outlined above, I cannot guarantee that our current filmed spots will be off the air before the second week in March.

All changes discussed with you yesterday have been passed along to the advertising agency and the work described to you has already been initiated. Since the only appreciable time required for a change in any of these media lies in the area of our television spots, I hope you will find this program satisfactory.

Our thanks for taking the time and trouble to meet with us yesterday - your advice and explanations, I am sure, will be most helpful to us.

Sincerely yours,


John T. Landry
Parliament Brand Manager

JTL:rp

1005112841

February 5, 1958

Mr. Charles E. Grandey, Director
Bureau of Consultation
Federal Trade Commission
Washington 25, D. C.

Dear Mr. Grandey:

In accordance with your request, following are listed our present commitments for our current advertisement and a schedule of the time required for the proposed changes in each medium.

Our advertising agency is now reworking the suggested ad for newspapers which we hope to be able to send to the engravers by this Friday, February 7th. In this case, the plates would be shipped to all newspapers during the early part of next week. Accordingly, our current ad should not appear in print subsequent to February 13th. Although we are planning to work the engravers over the weekend, it would be impossible to be certain of any earlier date.

The one exception to this date in print is the issue of Life magazine which will appear February 19th, dated February 24th. At this moment, we are two weeks past closing, and it is not possible to cancel or change the insertion. This is, however, the only national magazine commitment we have at the present time which cannot be changed.

In television, we will rewrite the live commercials for the Mike Wallace Show to conform with our discussions of yesterday, starting with next week's telecast. The filmed commercials for our spot schedule, however, cannot be reshot until February 18th and 19th. The threatened strike of the Screen Actor's Guild on March 1st has compelled all advertisers to prepare a stockpile of filmed commercials during the month of February. Therefore, there are no studio facilities available during this entire month. Fortunately, in anticipation of our possible needs in this direction, we committed ourselves over a week ago for a studio on the 18th and 19th.

1005112840

03543146

RECEIVED
12/12/00
C. H. JUDGE

THE TOBACCO INSTITUTE

1875 I STREET, NORTHWEST
WASHINGTON, DC 20006
202/457-4800 • 800/424-9876

WILLIAM D. TOOHEY, JR.
Director of Media Relations
202/457-4856

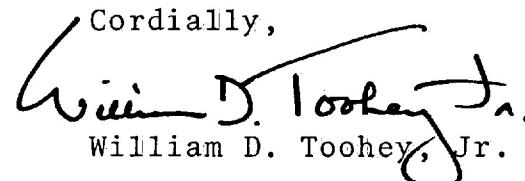
May 24, 1982

Mr. Curtis H. Judge
President
Lorillard, A Division of
Loews Theatres, Inc.
666 Fifth Avenue
New York, NY 10103

Dear Mr. Judge:

You'll find the attached letter from Ray Cave, TIME's managing editor, of interest. While Cave's defense of the magazine's coverage of the recent surgeon general's report is unsatisfactory -- he'd probably even admit it's awkward -- we did seem to get his attention.

Cordially,


William D. Toohey, Jr.

WDTjr:mss

cc: J. Robert Ave
Arthur Stevens, Esq.

03543145

FROM WACHTELL LIPTON ROSEN & KATZ
WACHTELL, LIPTON, ROSEN & KATZ

(WED) 9. 2' 98 11:54 ST. 11:54/NO. 4861296247 P 3

Harry G. Potter III, Esq.
September 2, 1998
Page 2

The Settling Defendants are unable to take the risk that -- were they to consent now to the release of the escrowed funds -- a second putative appellant might thereafter (but on or before September 8) file a notice of appeal in this action and persuade an appellate court that Mr. Chesebro was in fact a "party" within the meaning of Rule 4(a)(3), with the result that by operation of that Rule the second appellant's appeal would be timely.

Accordingly, if -- as the Settling Defendants hope -- no further appeals are filed in this action on or before September 8, the Settling Defendants will promptly thereafter instruct the Escrow Agent that Final Approval has occurred and that the appropriate funds may be released from escrow. Any signed escrow instruction that you may already have received should be held by you until further instruction from us.

In addition, this letter also serves to confirm our mutual understanding that the Court's August 28, 1998 Order does not require release of the escrowed funds in the absence of the Settling Defendants' written consent to the release of those funds.

Sincerely,

A-LG/BH-

Jeffrey R. Boffa

cc: Arthur Golden
Bill Marshall
Cary Patterson
Steve Patton
Richard Verheij

83824675

FROM WACHTELL LIPTON ROSEN & KATZ

(WED) 9. 2' 98 11:54/ST. 11:54/NO. 4861296247 P 2

PL/TX

WACHTELL, LIPTON, ROSEN & KATZ

MARTIN LIPTON
HERBERT M. WACHTELL
THEODORE GEWEIZ
BERNARD W. NUSSBAUM
RICHARD D. RATCHER
DOUGLAS S. LIEBHAFFSKY
STEVEN M. BARNIA
CHARLES T. HEDDERICK
DAVID J. FORTGANG
PETER C. CANELLOS
MICHAEL W. SCHWARTZ
ALLAN A. MARTIN
BARRY A. BAYER
LAWRENCE B. PEDOWITZ
ROBERT B. HAZUR
PAUL VIZCARRONDO, JR.
PETER C. HEIN
HAROLD S. NOVIKOFF
DAVID N. EINHORN
KENNETT B. FORREST
HEYER G. KOPLOW
THEODORE N. MIVIS
EDWARD D. HERLIHY
RICHARD D. FEINTUCH
DANIEL A. NEFF
ERIC M. ROTH
WARREN R. STERN
ANDREW R. BROWNSTEIN
MICHAEL H. BYOWITZ
PAUL K. ROWE
MICHAEL B. BENNER
MARC WOLINSKY

DAVID GRUNSTEIN
PATRICIA A. VLAKHIS
STEPHEN G. GELLMAN
SETH A. KAPLAN
BARBARA HORNING
STEVEN A. ROSENBLUM
PAMELA S. REYHON
STEPHANIE J. SELIGMAN
ERIC S. ROBINSON
ELLIOTT V. STEIN
JOHN F. SAVARGESE
SCOTT X. CHARLES
ANDREW C. HOUSTON
PHILIP HINDLIN
DAVID S. NEILL
JODI J. SCHWARTZ
ADAM C. ENGERICH
CRAIG M. WASSERMAN
ADAM D. CHINN
GEORGE T. CONWAY III
RALPH M. LEVENE
RICHARD G. MASON
KAREN G. KRUEGER
DOUGLAS K. MAYER
DAVID M. SILK
ROBIN PANOVKA
DAVID A. KATZ
MITCHELL S. PRESSER
ILNE KNABLE GOTTS
JEFFREY R. BOFFA
DAVID M. MURPHY
JEFFREY M. WINTNER

51 WEST 62ND STREET
NEW YORK, N.Y. 10019-6150
TELEPHONE: (212) 403-1000
FACSIMILE: (212) 403-2000

GEORGE A. KATZ (1965-1989)
JAMES H. FOOLEON (1987-1991)

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NORMAN REDLICH
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ADAM J. SHAPIRO
ROBB L. TRETTER
ASHWINI K. CHADRA
ROBERT Z. MILLER

*OF DELAWARE AND
PENNSYLVANIA BARS ONLY

September 2, 1998

BY FACSIMILE

Harry G. Potter III, Esq.
Special Assistant Attorney General
Office of the Attorney General
State of Texas
P.O. Box 12548
Austin, Texas 78711-2548

Re: State of Texas v. The American Tobacco Co., et al.

Dear Harry:

I write on behalf of the Settling Defendants in the above action. This will confirm my conversation with you of yesterday morning regarding the status of Final Approval in this action.

As I explained to you, as a result of Kenneth J. Chesebro's apparently timely filing of a notice of appeal in this action, the Settling Defendants cannot at this time instruct the Escrow Agent to release the funds it is holding. Under Federal Rule of Appellate Procedure 4(a)(3), "[i]f one party timely files a notice of appeal, any other party may file a notice of appeal within 14 days after the date when the first notice was filed". Mr. Chesebro's notice of appeal was filed on August 24, and thus the 14-day period specified by Rule 4(a)(3) will expire at the end of September 8, 1998 (September 7 is a federal holiday).

83824674

MONTCLAIR Modern Cigarettes

1963 SPOT RADIO

LEAF MARKETS

<u>CITY & STATE</u>	<u>STATION & AMOUNT OF ACTIVITY</u>	
	15 Spots Per Week	5 Spots Per Week
Winchester, Ky.	WWKY	
Richmond, Ky.	WEKY	
Moultrie, Ga.	WMGA	WMTM
Madison, Ind.	WORX	
Bowling Green, Ky.	WLBJ	
Glasgow, Ky.	WKAY	WKCT
Greenville, N.C.	WOOW	WGTC
Henderson, N.C.	WHNC	WIZS
Kinston, N.C.	WELS	WFTC
Lumberton, N.C.	WTSB	WAGR
Reidsville, N.C.	WFRC	
Rocky Mount, N.C.	WCEC	WRMT
Sanford, N.C.	WWGP	WEYE
Wilson, N.C.	WLLY	WGTM
Greeneville, Tenn.	WGRV	
Martinsville, Va.	WMVA	
Danville, Va.	WDVA	WBTM
Owensboro, Ky.	WOMI	WVJS

SPOT TELEVISION

Albany, Ga. WALB-TV 3 spots per week

MONTCLAIR Modern Cigarettes

1963 DAILY NEWSPAPERS

LEAF MARKETS

<u>CITY & STATE</u>	<u>*NEWSPAPER</u>	<u>**INSERTION DATE</u>
Wilson, N.C.	Times (E)	April 9 23 May 14 June 18
Henderson, N.C.	Dispatch (E)	April 9 23 May 14 June 18
Sanford, N.C.	Herald (E)	April 9 23 May 14 June 18
Rocky Mount, N.C.	Telegram (E) 2-color	April 2 16 May 14 June 18

* All newspaper advertisements are 1,000 lines and are black and white except where noted.

** Insertion dates for July, August and September have not been finalized.

(E) Evening edition
(M) Morning edition

MONTCLAIR Modern Cigarettes

1963 DAILY NEWSPAPERS

LEAF MARKETS

<u>CITY & STATE</u>	<u>*NEWSPAPER</u>	<u>**INSERTION DATE</u>
Glasgow, Ky.	Times (E)	April 9 23 May 14 June 18
Owensboro, Ky.	Messenger & Inquirer (Dly.)	April 9 23 May 14 June 18
Richmond, Ky.	Register (E)	April 9 23 May 14 June 18
Winchester, Ky.	Sun (E)	April 9 23 May 14 June 18
Greeneville, Tenn.	Sun (E)	April 9 23 May 14 June 18
Madison, Ind.	Courier (E)	April 9 23 May 14 June 18
Greenville, N.C.	Reflector (E)	April 9 23 May 14 June 18
Kinston, N.C.	Free Press (E)	April 9 23 May 14 June 18

MONTCLAIR Modern Cigarettes

1963 DAILY NEWSPAPERS

LEAF MARKETS

<u>CITY & STATE</u>	<u>*NEWSPAPER</u>	<u>**INSERTION DATE</u>
Albany, Ga.	Herald (E) 2-color	April 9 23 May 14 June 18
Moultrie, Ga.	Observer (E)	April 9 23 May 14 June 18
Valdosta, Ga.	Times (E)	April 9 23 May 14 June 18
Lumberton, N.C.	Robesonian (E)	April 9 23 May 14 June 18
Reidsville, N.C.	Review (E)	April 9 23 May 14 June 18
Danville, Va.	Bee Register (M/E)	April 9 (E) 10 (M) 23 (E) 24 (M) May 14 (E) 15 (M) June 18 (E) 19 (M)
Martinsville, Va.	Bulletin (E)	April 9 23 May 14 June 18
Bowling Green, Ky.	Park City News (E)	April 9 23 May 14 June 18



CABLE ADDRESS:
POWHATTAI

The American Tobacco Company
150 East 42nd Street
New York 17, N.Y.

DISTRIBUTION	
MAILED TO SECTIONS	
① EXECUTIVES	② SALES MANAGERS?
③ 4511234121	<input checked="" type="checkbox"/> YES
FIELD SALES MANAGERS?	
①	<input checked="" type="checkbox"/> YES
SECT. SALES MANAGERS?	
①	<input checked="" type="checkbox"/> YES
FIELD SALES SUPERVISOR?	
②	<input checked="" type="checkbox"/> YES
MERCHANDISING SUPERVISORS?	
①	<input checked="" type="checkbox"/> YES
DISTRICT MANAGERS?	
①	<input checked="" type="checkbox"/> YES
SALES SUPERVISORS?	
①	<input checked="" type="checkbox"/> YES
MERCHANDISING REPS?	
①	<input checked="" type="checkbox"/> YES
SALESMEN?	
①	<input checked="" type="checkbox"/> YES
OFFICE LIST?	
②	<input checked="" type="checkbox"/> YES

April 24, 1963

TO SELECTED MEMBERS OF THE SALES ORGANIZATION INVOLVED IN THE SALES CAMPAIGN ON MONTCLAIR MODERN CIGARETTES WHICH STARTED ON JANUARY 2, 1963.

Supplementing Mr. Mooney's letter of January 17, attached is a schedule of the additional advertising plans for MONTCLAIR Modern Cigarettes in your area during the period April through September 1963.

REMEMBER: AVAILABILITY EQUALS SALES FOR MONTCLAIR MODERN CIGARETTES. SALES MEAN PROFITS. AND PROFITS MEAN PROFIT SHARING FOR YOU.

① See LUST ATTACHED
② No. 1 incl. OUTSIDE
BOARD OF DIRECTORS
STENO-CLERKS DID NOT
RECEIVE RELEASE

J.R.

F. X. Whelan

F. X. Whelan
Executive Sales Manager

Attachment

Let's continue to win more consumers for LUCKY STRIKE
and DUAL FILTER TAREYTON by capitalizing on our sponsor-
ship through -

- an outstanding showing of the baseball material
- the building and maintaining of displays wherever possible
- creative and imaginative promotional efforts.



F. X. Whelan
Executive Sales Manager



CABLE ADDRESS:
POWHATAN

The American Tobacco Company

150 East 42nd Street

New York 17, N.Y.

April 10, 1963

TO SELECTED MEMBERS OF THE SALES ORGANIZATION

The 1963 baseball season promises to be an exciting campaign and in all probability will produce some surprises. The season started on April 9 and it will be interesting to see how the pennant races in both leagues develop.

We are, as you know, cosponsoring radio and television coverage of the following teams:

San Francisco Giants
Los Angeles Dodgers
St. Louis Cardinals
Detroit Tigers
Boston Red Sox
Houston Colt .45s

LUCKY STRIKE and DUAL FILTER TAREYTON will share sponsorship in each instance.

As an assist in promoting our sponsorship, we are shipping a supply of baseball posters and carton cards to you for use in your area. This material features LUCKY STRIKE and DUAL FILTER TAREYTON and will include an appropriate team imprinting.

Please refer to the requisition form which you will receive for quantities shipped and shipping destination. A small additional supply of posters and carton cards is available and may be requisitioned in the usual manner.

Just as it is in our own operation, the success of any baseball team relies on initiative, imagination and coordination. You, as members of a championship organization, have a reputation to live up to and a winning "battery" in LUCKY STRIKE and DUAL FILTER TAREYTON.

WACHTELL, LIPTON, ROSEN & KATZ

MARTIN LIPTON
HERBERT W. WACHTELL
THEODORE SCHWARTZ
BERNARD W. NUSSBAUM
RICHARD D. KATCHER
DOUGLAS C. LIEBNAUFTY
STEVEN M. DARNA
CHAIM J. PORTOGAS
PETER C. CANELLOS
MICHAEL W. SCHWARTZ
ALLAN A. MARTIN
DARBY A. BYTER
LAWRENCE D. PECOWITZ
ROBERT D. MAZUR
PAUL VIZCARRONDO, JR.
PETER C. HEIN
MAROLD S. NOVICKOFF
DAVID H. EINHORN
KENNETH D. FORREST
NEVER G. KOPLOW
THEODORE N. KIRVIS
EDWARD D. HEALTY
RICHARD D. FEINTUCH
DANIEL A. NEFF
ERIC M. ROTH
WARREN R. STERN
ANDREW R. BROWNSTEIN
MICHAEL H. BYWYSTEIN
PAUL K. ROWE
MICHAEL B. DENNER
MARC WOLINSKY
DAVID GRUENSTEIN
PATRICIA A. VLAHAKIS

STEPHEN C. GELLMAN
SETH A. KAPLAN
BARBARA ROBBINS
STEVEN A. ROSENBLUM
PAMELA E. REYMON
STEPHANIE J. SELIGMAN
CRIS S. ROBINSON
ELLIOTT V. STEIN
JOHN F. SAVARESE
ANDREW C. HOUSTON
PHILIP MINOLI
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ADAM D. EHNERICH
CRAIG M. WASSERMAN
ADAM D. CHINN
GEORGE T. CONNELL III
RALPH H. LEVENE
RICHARD G. MASON
KAREN C. KRUEGER
DOUGLAS K. MAYER
DAVID N. SILK
ROBIN PANOVKA
DAVID A. KATZ
MITCHELL E. PRESSER
ILENE ANABEL BOYDS
JEFFREY R. BOFFA
DAVID H. MURPHY
JEFFREY M. WINTHER
TREVOR S. HORWITZ
BEN M. GERMANA
ANDREW J. NUSSBAUM

51 WEST 52ND STREET
NEW YORK, N.Y. 10019-8150
TELEPHONE: (212) 403-1000
FACSIMILE: (212) 403-2000

GEORGE A. KATZ (1982-1988)
JAMES H. PODOLSKY (1987-1988)

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NANCY B. FRECCIAUVM
BALIL KHAN
ARRIC R. PARK
ERIC A. RUTKOSKE
DAVID A. SCHWARTZ
JULIUS R. SCHWARTZ
ALEXANDER SHARNES
KEVIN P. SHEEHAN
WAYNE W. YU
ANDREW J. H. CHEUNG
NICOLE E. CLARK
BRUCE N. GOLDBERGER
CLAYNE R. GOLIN
MICHAEL P. HASLAWNEY
JONATHAN M. MOSES
SUSAN POWELL
ADAK J. SHAPIRO
DHANANJAI BHIVARUNAR
ROD L. YETTER
JED I. BERGMAN
MICHAEL A. CHARISH
ASHWINI N. CHHADRA
MICHAEL E. GILLIGAN
JOHN P. LYNCH
ROBERT T. MILLER
JAMES R. RESKE
PETER P. WILKINSS

*OF COUNSEL

May 26, 1999

BY FACSIMILE

Margaret Moses Branch, Esq.
Branch Law Firm
2025 Rio Grande Boulevard, NW
Albuquerque, New Mexico 87104

Re: Branch Law Firm Audit

Dear Ms. Branch:

This will confirm our agreement that the date by which the Original Participating Manufacturers will complete their audit of your firm's costs and expenses pursuant to the New Mexico Fee Payment Agreement is extended to October 31, 1999. This extension of time -- which is occasioned by your unavailability to participate in the on-site visit of our auditors until July -- does not otherwise affect or alter the rights and remedies of any of the parties to the New Mexico Fee Payment Agreement.

This will also confirm that our auditors (and any accompanying personnel) will make their initial audit visit to your firm during the week of July 12. Specifically, they will be at your firm on July 13, 14 and 15, and possibly on July 16 as well if necessary (July 12 itself does not work). Unless I hear from you by tomorrow, I will assume these dates are acceptable to you and will plan accordingly.

Sincerely yours,

Jeffrey R. Boffa

8
3
5
5
6
0
0

cc: Turner W. Branch, Esq.
Elizabeth David, Esq.

EXHIBIT C

83556007

Jeff,

Expecting September
to look like this →

Chuck

THE AMERICAN TOBACCO COMPANY

ACTUAL VS ESTIMATE ▲

PERIOD ENDING: SEPTEMBER 30, 1990

PRELIMINARY

THE AMERICAN TOBACCO COMPANY
ACTUAL VS BUDGET †

PERIOD ENDING: SEPTEMBER 30, 1990

10.19%
12.48%
PER

INCREASE (DECREASE)

INCREASE (DECREASE)

	Y-T-D SEPTEMBER ACTUAL	SEPTEMBER ESTIMATE	VARIANCE		Y-T-D SEPTEMBER ACTUAL	SEPTEMBER BUDGET	VARIANCE	
NET SALES	\$1,156,833	\$1,026,374	\$130,459	\$137,467	\$1,026,374	\$136,455	\$136,470	(211)
COST OF SALES	442,684	391,468	51,216	53,933	442,684	51,216	49,700	2,016
GROSS PROFIT	714,149	634,906	79,243	81,314	714,149	634,906	79,243	81,470
ADVERTISING	52,940	44,366	8,074	10,458	(1,982)	44,966	8,074	5,393
SELLING	209,298	182,741	26,557	24,982	1,575	182,741	26,557	73,355
DISTRIBUTION	14,980	13,249	1,733	1,803	(76)	13,249	1,733	1,611
RESEARCH	3,471	3,023	438	(35)	3,471	3,023	358	100
GEN & ADMIN	53,258	45,997	7,261	7,139	(178)	45,997	7,261	5,816
F&S & INCENTIVES	10,184	8,934	1,250	1,250	6	8,934	1,250	0
RESTRUCTURING CHARGES	417	418	(1)	0	(1)	417	418	(1)
TOTAL OPERATING EXPENSES	344,498	279,216	45,272	45,983	(691)	344,998	279,226	45,272
OPERATING INCOME	363,651	315,480	33,351	33,390	43,380	369,551	315,480	33,391
OTHER INCOME/EXPENSE‡	(131)	(131)	0	7	(7)	OTHER INCOME/EXPENSE§	(131)	0
INTEREST ON NOTE	(25,543)	(24,798)	(2,945)	(2,971)	(44)	INTEREST ON NOTE	(25,613)	(22,798)
OTHER INTEREST EXPENSE	(3,756)	(3,433)	(413)	(440)	27	OTHER INTEREST EXPENSE	(3,756)	(3,343)
INTEREST INCOME	6,914	6,021	723	(121)	6,914	6,914	6,914	6,914
INCOME BEFORE TAXES	347,827	316,482	31,345	31,370	(43,523)	INCOME BEFORE TAXES	347,827	316,482
DOMESTIC UNITS (IN MILLIONS)	25,830	22,840	2,990	3,023	(193)	DOMESTIC UNITS (IN MILLIONS)	25,830	22,840
EXPORT UNITS (IN MILLIONS)	732	723	29	112	(83)	EXPORT UNITS (IN MILLIONS)	732	723

† BASED ON SEPT 15, 1990 BUDGET

‡ BASED ON FEBRUARY 14, 1990 BUDGET

§ BASED ON FEBRUARY 14, 1990 BUDGET

FOREIGN CURRENCY YEN ANALYSIS - AS OF SEPTEMBER 30 1990

BALANCE SHEET ANALYSIS

TOTAL OUTSTANDING RECEIVABLES IN YEN	815,259,460
TOTAL OUTSTANDING PAYABLES IN YEN	407,626,252

	ATCO RATE	SPOT RATE
ACCOUNTS RECEIVABLE	150.04	138.50
ACCOUNTS PAYABLE	** 142.13	138.50

* Average invoice rate for all outstanding invoices.
** Average forecasting rate established by ATCO management.

FUTURE FOREIGN CURRENCY EXPOSURE AS SHOWN ON BALANCE SHEET

ACCOUNTS RECEIVABLE	\$452,767 GAIN
ACCOUNTS PAYABLE	(\$75,168) LOSS
***	<u>\$377,599 NET GAIN</u>

*** This represents the accumulated impact of foreign currency changes since the inception of the original transactions which could crossover years.

PROFIT and LOSS ANALYSIS

<u>TRANSACTIONAL GAIN OR (LOSS)</u>	<u>MONTH</u>	<u>YTD</u>
SALES RECEIPTS	\$72,884	(\$708,547)
ADVERTISING PAYMENTS	(99,776)	(225,125)
SELLING PAYMENTS	(47,605)	(224,551)
TOTAL	(\$74,497)	(\$1,158,223)
<u>UNREALIZED TRANSACTIONAL GAIN OR (LOSS)</u>		
ACCOUNTS RECEIVABLE	\$213,210	\$721,779
ACCOUNTS PAYABLE	(144,173)	40,009
TOTAL	\$69,037	\$761,788
TOTAL P&L IMPACT	(\$5,460)	(\$396,435)

Transactional gains and losses have been realized where as unrealized transactional gains and losses have been recognized but not realized.
The YTD unrealized transactional gain or loss shown on the P&L only reflects the current year impact(See *** above). The current month portion reflects the net change in the unrealized transaction portion between the current and previous month.

copy to: Mr. E. J. Davis
Mr. C. Guss
Mr. D. Honeycutt
Mr. T. P. Kriz
Mr. D. C. Riggan
Mr. S. E. Scarce
Mr. J. D. Upson

PAYMENTS TO SUBSIDIARIES OF AMERICAN BRANDS
FOR PERIOD ENDING SEPTEMBER 30, 1990

VENDOR NAME	VEND NO.	1989 Y-T-D TOTAL	1990 Y-T-D TOTAL
ACCO WORLD CORP.	0010445	\$0.00	\$0.00
ACUSHNET CO.	NO ACCT.	\$0.00	\$0.00
JIM BEAM BRANDS CO.	0002332	\$0.00	\$0.00
DAY-TIMERS INC.	0003560	\$1,690.54	\$1,615.40
FOOT JOY INC.	0001095	\$6,695.90	\$5,479.94
FRANKLIN LIFE INSURANCE CO.	0004295	\$206,675.96	\$28,789.19
FRANKLIN UNITED	0004296	\$0.00	\$156,359.01
GALLAHER LTD.	0004368	\$164.00	\$3,430.26
GOLDEN BELT MFG. CO.	0004493	\$12,034,636.59	\$14,320,697.17
MASTER LOCK CO.	0000122	\$431.64	\$109,109.75
PERMA PRODUCTS CO.	0011716	\$2,206.77	\$2,760.95
SWINGLINE INC.	0008307	\$3,781.00	\$940.50
TITLEIST GOLF DIVISION	0010352	\$34,781.77	\$12,590.54
WILSON JONES	0005238	\$3,518.48	\$1,999.20
W. R. CASE & SONS	0002942	\$646.78	\$27.00
TOTAL		\$12,295,229.43	\$14,643,795.31

10/15/90

The American Tobacco Company
 Employee Benefit Plans – Estimated Contributions
 1990 Estimate

	Profit-Sharing Wages	Benefit Plan Contribution Limitation
Total Retirement Wages	120,675	
Less: Estimated Wages – Employees Ineligible For 1990 Profit-Sharing	(3,548)	
Profit-Sharing Wages	117,127	117,127
Add: Eligible Deduction of Earnings		500
Estimated IRC Sec. 415 Wages		117,627
		X 25%
Limit on Deductable Contribution		29,407
Less: Desired Pension Plan Contribution		16,500
Adjustment Employees Over Social Security Wage Base	1.03	
Adjusted Wages	120,641	
Amount Available For Profit-Sharing	12,907	12,907
Contribution Percentage		10.70

SENSITIVITY ANALYSIS	
Pension Contribution	Profit Share %
16,000	11.11
16,250	10.91
16,750	10.49
17,000	10.28
17,500	9.87

THE AMERICAN TOBACCO COMPANY
CLOSED CAPITAL PROJECTS REPORT
AS OF SEPTEMBER 30, 1980

YEAR-TO-DATE

LOCATION	JOB DESCRIPTION	C.A.R.	JOB #	AUTH	AUTH	PRIORITY	CAPITAL EXPENSE	PERIOD	MONTH	TO DATE	CAPITAL EXPENSE			MECH COMP	
											PRIOR	URGEN	QUARTER		
LEAF PURCHASES	1990 OLDS 98 REGENCY SEDAN	5052		18,000		17,741		17,741		0	0	0	0	259	02290 6
ADMIN CTR	1990 OLDSMOBILE REGENCY	2173		22,000		19,464		19,464		0	0	0	0	2,536	02290 6
ADMIN CTR	CHEVROLET 1990 WAGON	2176		14,900		14,806		14,806		0	0	0	0	94	03290 6
				54,900		52,011		52,011		0	0	0	0	2,849	

19,555.812 3,309.282 17,997.398 135,096 428,549 18,455.945 30,015.508 1,245 113,519 3,129.027 1,280.951

SCOPE 1=AT JOBS \$400,000 & ABOVE SCOPE 2=JOBS FROM \$200,000 TO \$399,999
SCOPE 3=JOBS FROM \$100,000 TO \$199,999 SCOPE 4=JOBS FROM \$25,000 TO \$99,999
SCOPE 5=JOBS UNDER \$25,000 SCOPE 6=VEHICLES

THE AMERICAN TOBACCO COMPANY
 CLOSED CAPITAL PROJECTS REPORT
 AS OF SEPTEMBER 30, 1990
 YEAR-TO-DATE

LOCATION	JOB DESCRIPTION	C.A.R. #	JOE #	AUTH. CAPITAL EXPENSE	PRIORITY PERIOD	CURRENT MONTH	QUARTER	TOTAL	CAPITAL EXPENSE			MECH COMP BALANCE	DATE	SCOPE	
									PRIOR. MONTH	TODATE	PRIOR. MONTH	TODATE	TOTAL		
HAMMER	PURCHASE AIR CONDITIONER	750	11,195	6,270			9,995	9,995	0	0	0	0	1,200	07/90	5
ADMIN CTR	PURCHASE MEDIA MGT. SYSTEM	2226	6,300				6,270	6,270	0	0	30	05/90	5		
HAMMER	CONCRETE BLOCK WALLS	752	1,300				1,300	1,300	0	0	0	0	0	06/90	5
ENGINEERING	UPDATE COMPUTER SOFTWARE DRAFTING	161	3,830				1,769	2,284	4,053	0	0	(223)	07/90	5	
HAMMER	3-POINTABLE RADIOS	754	2,682				2,528	2,528	0	0	156	06/90	5		
ADMIN CTR	PURCHASE PRINTER - EPSON	2202	440				523	0	0	0	(83)	04/90	5		
REEDSVILLE	CONSTRUCT STEPS/CLOSE DOOR	6078	7,500				7,007	0	0	0	1,493	04/90	5		
MGT CTR	PC386 SCREEN BOARDS, MULTIMATE	1061	10,185				8,731	8,731	336	336	1,313	05/90	5		
HAMMER	THREADING MACHINE	755	3,524				3,432	3,432	0	0	92	08/90	5		
		988,816	81,965	763,232	19,199	181,170	944,402	52,398	1,245	1,134	53,832	83,386			

SCOPE 1=ALL JOBS \$400,000 & ABOVE SCOPE 2=JOBS FROM \$200,000 TO \$399,999
 SCOPE 3=JOBS FROM \$100,000 TO \$199,999 SCOPE 4=JOBS FROM \$25,000 TO \$99,999
 SCOPE 5=JOBS UNDER \$25,000 SCOPE 6=VEHICLES

**THE AMERICAN TOBACCO COMPANY
CLOSED CAPITAL PROJECTS REPORT
AS OF SEPTEMBER 30, 1990
YEAR-TO-DATE**

LOCATION	JOB DESCRIPTION	C.A.R.	JOB #	AUTH #	AUTH PRIOR	CAPITAL EXPENSE	PERIOD	PRIORITY	CAPITAL	URGEN	QUARTER	TOTAL	PRIORITY	EXPENSE	PERIOD	PRIORITY	URGEN	QUARTER	TOTAL	BALANCE	MECH COMP	DATE	SCOPE		
ADMIN CTR	PURCHASE PANASONIC TYPEWRITER	2231	680																						
HAMMER	VHS VIDEO RECORDING EQUIPMENT	730	1,590																						
ADMIN CTR	WESTERN 2200 AQUALITH PLATE PRO	2244	1,255																						
HAMMER	REPAIRS WASTE TREATMENT	731	0																						
LEAF SERVICES	CONSTRUCT STORAGE HOUSE	5553	10,050																						
HAMMER	COMPUTER BACKUP, PRINTERS, SOFT.	732	9,200																						
ADMIN CTR	EPSON PRINTER	2163	455																						
HAMMER	PORTABLE DIGITAL REFRACTOMETER	733	900																						
R&QA	LAPTOP COMPUTER W/ACCESSORIES	1560	4,295																						
HAMMER	BAR CODE, PRINTER MODIFICATION	734	5,500																						
REDSVILLE	SCREWWORTHING CONVEYORS	6063	15,500																						
HAMMER	1-MELEX 3 WHEEL ELEC. GOLF CAR	736	1,000																						
REIDSVILLE	SELF CONTAINED PORTABLE OFFICE	6088	4,400																						
HAMMER	REPAIR RAILROAD TRACKS	737	0																						
ADMIN CTR	ENCLOSE AREA IN A/P FILE BOX	2192	1,140																						
MGT CTR	TELECOMMUNICATIONS ADDITIONS	1084	10,205																						
ADMIN CTR	PC'S, MONITORS, PRINTERS, UPGRADE	2214	11,435																						
MGT CTR	TRAVEL FAX MACHINE	1088	1,595																						
ADMIN CTR	PUR. 2-CELLULAR TRANS. PHONES	2237	1,455																						
MGT CTR	INSTALL CABLE 2 OFFICE HOOKUPS	1078	3,000																						
ADMIN CTR	PRINTER TAPE DRIVE-HARDSOFT	2169	5,373																						
HAMMER	PURCHASE HORNYARD WELDER	745	2,012																						
R&QA	WATER PURIFICATION SYSTEM	1554	2,610																						
HAMMER	AIR CONDITIONER, WINDOW UNIT	747	1,000																						
MGT CTR	REFINISH DESKS & CREDENZAS	1043	16,000																						
			14,415																						

SCOPE 1=LT JOBS \$40,000 & ABOVE SCOPE 2=JOBS FROM \$20,000 TO \$39,999
 SCOPE 3=JOBS FROM \$10,000 TO \$19,999 SCOPE 4=JOBS FROM \$25,000 TO \$39,999
 SCOPE 5=JOBS UNDER \$25,000 SCOPE 6=VEHICLES

**THE AMERICAN TOBACCO COMPANY
CLOSED CAPITAL PROJECTS REPORT
AS OF SEPTEMBER 30, 1990
YEAR-TO-DATE**

LOCATION	JOB DESCRIPTION	C.A.R. #	JOB #	AUTH. CAPITAL	AUTH. EXPENSE	PRIOR PERIOD	CURRENT MONTH	QUARTER TO DATE	CAPITAL			EXPENSE			MECH COMP	DATE	SCOPE
									1,500	1,328	1,328	PRIOR PERIOD	CURRENT MONTH	TO DATE	TOTAL	BALANCE	
HAMMER	5 TABLES FOR LUNCHROOM	713	2168	2,185	1,460				1,500	1,328	1,328	0	0	0	0	1,725 11/89	5
ADMIN CTR	LASER JET PRINTER, MEMORY UPGD	714	1107	1,900	2,287				1,500	1,328	1,328	(387) 08/90	0	0	0	(387) 08/90	5
MGT CTR	PRINTER LASERJET II	715	5939	22,200	21,459				1,500	1,328	1,328	21,459	0	0	0	741 08/90	5
REDSVILLE	1 FILTRATION SYSTEM	716	7,334	7,584	7,584				1,500	1,328	1,328	7,684	0	0	0	(330) 03/90	5
HAMMER	COPIER W/ACCESSORIES	717	1584	1,600	1,589				1,500	1,328	1,328	1,589	11	08/90	5	11 08/90	5
R&QA	TEEL TRASH PUMP	718	2,900	4,153	4,153				1,500	1,328	1,328	4,153	(1,253) 08/90	5	5	(74) 08/90	5
MGT CTR	PURCHASE IBM 5394 CONTROLLER	719	1106	11,075	11,149				1,500	1,328	1,328	11,149	2,180	0	0	(193) 08/90	5
R&QA	MICROWAVE PREPARATION SYSTEM	720	1056	2,000	2,190				1,500	1,328	1,328	2,190	0	0	0	14 08/90	5
MGT CTR	PURCHASE 3 TYPEWITERS	721	1553	850	836				1,500	1,328	1,328	836	0	0	0	709 03/90	5
R&QA	ELECTRONIC TAPE	722	1095	10,000	4,751				1,500	1,328	1,328	4,540	9,281	0	0	0	5
MGT CTR	PURCHASE ADDITIONAL FILES	723	1585	11,056	11,056				1,500	1,328	1,328	11,056	12,527	0	0	517 07/90	5
R&QA	CHROMATOGRAPHY WORKSTATION	724	1548	24,100	24,100				1,500	1,328	1,328	24,100	23,583	0	0	0	5
HAMMER	3 HIGH PRESSURE 800W LIGHTS	725	720	4,200	4,200				1,500	1,328	1,328	4,200	0	0	0	0 08/90	5
REDSVILLE	RELOCATE BLDG 7 TO 19 GARAGE	726	6082	17,000	16,744				1,500	1,328	1,328	16,744	0	0	0	256 03/90	5
HAMMER	RAMPS FOR HANDICAPPED EMPLOYEE	727	1,375	1,375	1,375				1,500	1,328	1,328	1,375	0	0	0	0 01/90	5
R&QA	2 METTLER BALANCES	728	1542	4,100	4,061				1,500	1,328	1,328	4,061	4,061	0	0	39 08/90	5
HAMMER	4 PERSONAL RADIOS W/ACCESSORIES	729	3,317	3,331	3,331				1,500	1,328	1,328	3,331	0	0	0	(14) 08/90	5
ADMIN CTR	HARVARD GRAPHICS	730	2166	300	350				1,500	1,328	1,328	350	0	0	0	(30) 02/90	5
HAMMER	1-APPROBE CT CURRENT TRACER	731	578	559	559				1,500	1,328	1,328	559	0	0	0	19 02/90	5
ADMIN CTR	PURCHASE 3 BOOKCASES- WALNUT	732	2198	1,285	0				1,500	1,328	1,328	0	0	0	0	0 04/90	5
HAMMER	CONCRETE RAMP FOR MAIN OFFICE	733	990	0	1,285				1,500	1,328	1,328	0	0	0	0	990 02/90	5
ADMIN CTR	PRINT-INTERMANT AGREEMENT	734	2209	12,010	2,215				1,500	1,328	1,328	12,553	0	0	0	1,672 05/90	5
HAMMER	2-TABLES FOR MAIN OFF LOBBY	735	726	1,300	1,077				1,500	1,328	1,328	1,077	0	0	0	223 05/90	5
ADMIN CTR	PRINTER, LASERJET SERIES II	736	2221	1,700	1,735				1,500	1,328	1,328	1,735	0	0	0	(35) 05/90	5
HAMMER	PURCHASE S10 PICKUP	737	728	9,850	9,839				1,500	1,328	1,328	9,839	0	0	0	11 06/90	5

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**THE AMERICAN TOBACCO COMPANY
CLOSED CAPITAL PROJECTS REPORT
AS OF SEPTEMBER 30, 1990
YEAR-TO-DATE**

LOCATION	JOB DESCRIPTION	C.A.R. #	JOB #	AUTH: CAPITAL	AUTH: EXPENSE	PRIOR: PERIOD	CARTAL URREN: QUARTER MONTH TO DATE	TOTAL	PRIOR: PERIOD	EXPENSE: URREN: QUARTER MONTH TO DATE	TOTAL	BALANCE	MECH COMP	DATE	SCOPE	
ADMIN CTR	CIRCUIT PACKS, EXT SUPERFRAME	2195	13,270	13,527	13,527			0				(257) 03/90			5	
R&Q,A	METTLER TITRATION SYSTEM	1519	12,675	12,724	12,724			0				(49) 03/90			5	
ADMIN CTR	PORTABLE PC WRAPPER & CASE	2200	3,165	0	3,065		3,065	0			0	110 04/90			5	
R&Q,A	2-EIGHT PORT HOMOGENIZER SHAKS	1517	3,000	3,821	3,821			0				(821) 01/90			5	
ADMIN CTR	READER-PRINTER MICRO DESIGN	2206	5,335	5,324	5,324			0				11 05/90			5	
R&Q,A	COMPUTER & ACCESSORIES	1505	5,000	4,790	4,790			0				210 03/90			5	
ADMIN CTR	LIFESTEP MACHINE	2212	3,195	3,339	3,339			0				(144) 05/90			5	
HAMMER	1 AGITATOR & VARIABLE FREQ	636	11,400	9,840	9,840			0				1,560 02/90			5	
ADMIN CTR	4-EXECUTIVE POSTURE CHAIRS	2218	1,710	0	1,710		1,710	0			0	0 06/90			5	
R&Q,A	PRINTER & ACCESSORIES	1498	7,900	7,687	7,687			0				(193) 05/90			5	
ADMIN CTR	PURCHASE FILE AND BOOKCASE	2224	1,555	0	1,552		1,552	0			0	3 07/90			5	
HAMMER	FURNITURE FOR SUPERVISORS OFF	704	7,600	7,632	7,632			0				(632) 11/90			5	
ADMIN CTR	DATE TIME ELECTRONIC STAMPER	2228	370	0	368		368	0			0	2 05/90			5	
R&Q,A	COMPUTER & SOFTWARE	1484	9,935	11,727	(899)	(899)	10,628	99	899	899	998	(1,891) 05/90			5	
ADMIN CTR	OVERHEAD PORTABLE PROJECTOR	2234	526	0	526		526	0			0	0 06/90			5	
HAMMER	ABOVE GROUND TANKS	706	15,550	11,894	11,894			1,852				1,804 06/90			5	
ADMIN CTR	CONSTRUCT PARTITIONS FOR OFF.	2241	7,900	0	6,750		6,750	0			0	250 08/90			5	
HAMMER	REFRACTOMETER,CIRCULATOR,TESTK	706	10,580	6,239	6,239			0				4,341 04/90			5	
ADMIN CTR	PC/WINGA MONITOR & SOFTWARE	2248	3,515	285	3,528		3,528	0			0	(74) 08/90			5	
MGT CTR	PLOTMASTER,ZENOGRAPHICS	1112	9,000	3,470	10,683		10,683					(1,683) 05/90			5	
ADMIN CTR	LASERJET PRINTER SERIES III	2251	1,580	0	1,735		1,735					(655) 08/90			5	
MGT CTR	ARTWORK FOR CORRIDOR AREAS	1058	10,000	10,659	10,659			0				0 (659) 05/90			5	
MGT CTR	INTEL 386 BOARD,MICROBACK,KEYB	1063	1,600	792	792			182				182 05/90			5	
MGT CTR	INSTALL WALLCOVERING,TACKABLE	1111	2,000	2,030	2,030			0				(30) 08/90			5	
ADMIN CTR	ANALOG/DIGITAL LINE CIRCUIT CD	2171	4,990	5,002	5,002			0				0 (12) 12/90			5	

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										PRIOR	URGEN.	QUARTER				
ADMIN CTR	FILE AXOYE	2250		11,550				12,070	12,070	13,152	0	0	3,848	08/90	5	
REIDSVILLE	1-DREIS & KRUMM METAL BRAKE	6172		17,000						513	0	0	(18)	12/90	5	
ADMIN CTR	COLOR MONITOR	2176		495						2,167	0	0	(1,220)	06/90	5	
REIDSVILLE	COMPUTER HWWR FOR PROD. SCHED.	6177		12,000						11,053	2,167	13,220	422	(43) 01/90	5	
ADMIN CTR	MICROFICHE EQUIPMENT/SUPPLIES	2174		5,102						5,138	0	0	(52) 02/90	5		
R&D	SOFTWARE CHEM BASE TEXT TALK	1526		3,400						3,452	0	0	2,019	05/90	5	
ADMIN CTR	PURCHASE 15 OFFICE CHAIRS	2172		9,010						9,008	0	0	2,019	05/90	5	
REIDSVILLE	EMULATION BOARD & OTHER SOFTWARE	6181		1,256						1,319	0	0	(63) 03/90	5		
LEAF SERVICES	PURCHASE FLAGPOLE W/ FLAG	5552		2,500						1,758	0	0	742	06/90	5	
REIDSVILLE	COMPUTER & LASER JET PRINTER	6190		7,581						8,065	0	0	(384) 06/90	5		
MGT CTR	SHELVING UNIT FOR STORAGE SPAC	1077		500						468	0	0	32	07/90	5	
REIDSVILLE	PORTABLE BAR CODE READER	6191		3,000						2,792	0	0	208	08/90	5	
ADMIN CTR	TELEPHONE W/MDISPLAY-BLACK	2170		480						532	0	0	(52) 11/90	5		
REIDSVILLE	1-IBM TYPEWRITER	6192		750						722	0	0	28	06/90	5	
REIDSVILLE	CONNECT TAMPER SWITCH TO PANEL	5806		10,000						11,118	0	0	(1,118) 01/90	5		
REIDSVILLE	INTEL ABOVE BOARD W/MEMORY	6193		925						902	0	0	23	06/90	5	
ADMIN CTR	HARDWAD GRAPHICS	2167		500						316	497	497	(313) 11/90	5		
REIDSVILLE	1-3586 DISPLAY TERMINAL	6196		750						824	0	0	(74) 06/90	5		
REIDSVILLE	MONITORING EQUI-AUTO FIRE SYS	5863		12,390						11,059	11,059	0	2,441	12/90	5	
REIDSVILLE	NEC DISK DRIVE-BRANCH SECRETAR	6201		3,287						3,451	0	0	(164) 07/90	5		
ADMIN CTR	ALLWAYS HARDWAD GRAPHICS	2160		850						768	199	199	(117) 10/90	5		
R&D	PURCHASE ROLL BENDING MACHINE	1525		2,115						2,114	0	0	1,039	5		
ENGINEERING	MODICON CONTROLLER	160		2,000						1,930	0	0	70	01/90	5	
REIDSVILLE	PRINTER FOR TRAINING DEPT.	6206		429						524	0	0	(25) 06/90	5		
REIDSVILLE	NEPTUNE METER	6015		3,000						2,344	13,198	13,198	(3,442) 02/90	5		

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									PRIOR PERIOD	CURRENT MONTH	TOTAL			
REEDSVILLE	1-ELECTROCHEMICAL MARKING UNIT	R&QA	6208	825	819	819	819	819	0	0	825	06930	5	
REEDSVILLE	BALANCE METTLER TOP-LOADING	R&QA	1558	2,900	2,900	2,900	2,900	2,900	0	0	2,900	06930	5	
REEDSVILLE	2-PIPE THREADING MACHINES	R&QA	6209	9,600	0	7,761	7,761	7,761	0	0	1,839	12900	5	
REEDSVILLE	TECHNICAL APPLICATION SOFTWARE	R&QA	1555	4,160	0	4,087	4,087	4,087	0	0	73	06930	5	
REEDSVILLE	1-NEC POWERMATE 386/25 COMPUTER	R&QA	6212	3,800	0	4,202	4,202	4,202	0	0	(402)	06930	5	
REEDSVILLE	CONSTRUCT WOMEN'S TOILET	R&QA	6000	6,000	3,308	3,308	3,308	3,308	0	0	2,692	03930	5	
REEDSVILLE	ELECTRONIC WATCHCLOCK SYSTEM	R&QA	6213	4,160	4,135	4,135	4,135	4,135	0	0	(35)	07930	5	
REEDSVILLE	1-YALE ELECT POWER FORK TRUCK	R&QA	6000	20,436	21,548	21,548	21,548	21,548	0	0	(1,112)	02930	5	
REEDSVILLE	DELTA 12" RADIAL ARM SAW	R&QA	6219	1,800	1,567	1,567	1,567	1,567	0	0	233	10/30	5	
REEDSVILLE	SAMPLE EVAPORATION CONCENTRATE	R&QA	1552	4,845	0	4,888	4,888	4,888	0	0	(43)	08930	5	
REEDSVILLE	PRESSURE DROP & DILUTION INST.	R&QA	1523	9,860	9,850	9,850	9,850	9,850	0	0	50	04/90	5	
REEDSVILLE	2-COMPUTERS W/ACCESS/SOFTWARE	R&QA	1547	16,000	15,295	15,295	15,295	15,295	0	0	23	07/90	5	
REEDSVILLE	HAMMER DIVISION TOXIC GAS DETECTION SYSTEM	R&QA	668	4,100	1,950	1,950	1,950	1,950	0	0	2,150	08/90	5	
REEDSVILLE	2 SECURITY CAMERAS	R&QA	6079	10,000	1,182	1,182	1,182	1,182	0	0	8,818	02/90	5	
REEDSVILLE	5-TWO WAY RADIOS	R&QA	1522	2,475	2,373	2,373	2,373	2,373	0	0	102	01/90	5	
REEDSVILLE	HAUNI TRANSPORT JET	R&QA	1546	1,500	1,439	1,439	1,439	1,439	0	0	61	08/90	5	
HANMER	REFURBISH EMP LUNCHROOM	R&QA	681	17,035	5,965	6,488	6,488	6,488	6,409	6,409	10,103	10/28	5	
HANMER	COMPUTER W/M ACCESSORIES	R&QA	1514	5,400	5,393	5,393	5,393	5,393	0	0	7	06/90	5	
HANMER	TANDY COMPUTER W/M ACCESSORIES	R&QA	1521	4,975	4,812	4,812	4,812	4,812	0	0	163	02/90	5	
HANMER	1 BUFFALO FORGE 37" VOLUME FAN	R&QA	6002	18,000	16,747	16,747	16,747	16,747	0	0	1,253	03/90	5	
HANMER	SOFTWARE FOR NEW PAYROLL SYSTEM	ADMIN CTR	686	11,000	6,023	5,023	5,023	5,023	0	0	4,977	12/89	5	
HANMER	PC/COM/PRINTER/PRINTER SOFTWARE	ADMIN CTR	2181	7,655	8,707	(1,563)	7,124	44	189	189	283	298	03/90	5
HANMER	TANDY COMPUTER PRINTER SOFTWARE	ADMIN CTR	687	9,500	5,957	5,957	5,957	5,957	0	0	3,543	10/39	5	
HANMER	3-VGA PLUS, MONITORS, ETC..	ADMIN CTR	2159	4,590	7,573	(1,076)	6,485	0	0	0	(1,905)	03/90	5	
HANMER	COMPUTER SYSTEM W/ACCESSORIES	R&QA	1520	1,766	0	0	0	0	0	0	836	01/90	5	

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REIDSVILLE	COLOR MONITOR PURCHASE	1528	320	313	313	0	0	0	0	(56) 05/90	5	5
ADMIN CTR	PURCHASE PRINTER MICRO QUAD 8000 PROCESS ASSEMBLY	2213	480	511	35	18,425	0	0	0	(95) 05/90	5	5
ADMIN CTR	LOTUS 2.2 MULTIMATE, FLOWCHART	2215	1,595	1,255	1,255	379	379	0	0	(89) 05/90	5	5
REIDSVILLE	1-VERTICAL BAND SAW	6136	6,500	6,762	0	0	0	0	0	(262) 01/90	5	5
ADMIN CTR	PURCHASE DIGITAL LINE CARD	2219	1,515	1,529	0	0	0	0	0	(14) 05/90	5	5
REIDSVILLE	2-PORTABLE RADIOS FOR POWER PL	6137	955	955	0	0	0	0	0	7 12/95	5	5
ADMIN CTR	PRINTER, UPGRADE IRMA BOARD	2222	2,155	1,894	1,894	0	0	0	0	261 06/90	5	5
REIDSVILLE	2 MARS MEQ PORTABLE SCANNER	6138	6,500	6,284	6,284	1,990	1,990	0	0	6,726 04/90	5	5
ADMIN CTR	PURCHASE PRINTER EPSON	2226	600	512	512	0	0	0	0	88 06/90	5	5
REIDSVILLE	1- IDEACOMP 5221 PLUS EMULATION	6139	585	614	614	0	0	0	0	(29) 01/90	5	5
ADMIN CTR	PURCHASE FREELANCE PLUS	2227	320	333	333	0	0	0	0	(13) 06/90	5	5
REIDSVILLE	2-YALE WORKSAVERS - LIFT TRUCK	6143	13,146	12,387	12,387	0	0	0	0	759 06/90	5	5
ADMIN CTR	PURCHASE TELEPHONE WIDESCREEN	2230	570	501	501	0	0	0	0	69 06/90	5	5
REIDSVILLE	PC FOR THE CNC TURNING CENTER	6144	6,206	7,673	7,673	0	0	0	0	(1,467) 05/90	5	5
ADMIN CTR	PURCHASE INBOARD 386PC	2233	800	582	582	0	0	0	0	218 07/90	5	5
REIDSVILLE	XCOM 6.2 FOR THE AS400	6146	15,000	15,750	15,750	0	0	0	0	(750) 09/90	5	5
ADMIN CTR	LASER/JET PRINTER W/ACCESSORIES	2236	2,315	0	2,414	0	0	0	0	(59) 06/90	5	5
R&OA	COMPUTER SYSTEM PLUS/SOFTWARE	1527	13,540	13,291	13,291	74	74	0	0	175 04/90	5	5
ADMIN CTR	EXTEND/COM SOFTWARE PKG.	2240	2,650	0	2,869	0	0	0	0	(219) 06/90	5	5
REIDSVILLE	1-3000LB ELECTRIC LIFT TRUCK	6164	21,350	22,051	22,051	0	0	0	0	(701) 09/90	5	5
ADMIN CTR	PURCHASE STORAGE RACK SYSTEM	2243	6,270	6,270	6,270	0	0	0	0	0 06/90	5	5
REIDSVILLE	REMODEL SUPERVISIONS BREAKROOM	6165	4,250	4,142	4,142	8,909	8,909	0	0	3,659 07/90	5	5
ADMIN CTR	PURCHASE ONE HANGING FILE SYS.	2246	1,800	0	1,843	1,843	0	0	0	(43) 06/90	5	5
REIDSVILLE	1 PACK TUMBLER	6168	1,848	(31)	1,817	0	0	0	0	(17) 05/90	5	5

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MGT CTR	EPSON PRINTER/CABLE IRMA PRINT	1067		2,250	225	1,287			1,297	71			1,107	0599	5		
REIDSVILLE	50 POLYETHYLENE TOBACCO TUBS	6098		38,000	29,694				29,694	0			3,306	0290	5		
ADMIN CTR	COLOR MONITOR	2177		495	494				494	0			1	1289	5		
REIDSVILLE	1 AUTOMATIC GATE OPENER	6104		2,500	1,968				1,968	0			532	0290	5		
ADMIN CTR	BOOKCASE WALNUT	2179		410	428				428	0			(18)	0390	5		
REIDSVILLE	INSTALL SECURITY GATE	6105		5,400	5,331				5,331	0			69	0290	5		
ADMIN CTR	REFRIGERATED MILK BOX	2183		815	815				815	0			0	0290	5		
R&QA	GAS CHROMATOGRAPH W/FLAM DET.	1540		13,250	13,210				13,210	0			40	0590	5		
ADMIN CTR	3-LASER/JET PRINTERS	2187		3,290	3,312				3,312	0			(22)	0390	5		
REIDSVILLE	1 LOMA METAL DETECTOR	6108		22,060	16,322				16,322	0			5,678	0890	5		
ADMIN CTR	4-BUCHKASES	2191		1,655	1,223				1,223	428			0	4 0390	5		
R&QA	METTLER BALANCE	1538		1,450	1,430				1,430	0			20	0390	5		
ADMIN CTR	PURCHASE BOOKCASE - GREY	2194		310	308				308	0			2	0490	5		
REIDSVILLE	COMPUTER SYSTEM FOR FET DEPT.	6121		8,000	8,605				8,605	0			(605)	1289	5		
ADMIN CTR	SHREDDER HEAVY DUTY - LENTZ	2196		3,220	3,236				3,236	0			(16)	0490	5		
REIDSVILLE	1 AUTOCAD RELEASE 10 SOFT PKGS.	6123		3,200	3,203				3,203	0			(3)	1289	5		
ADMIN CTR	PRINTER LASERJET III	2199		1,800	1,758				1,758	0			42	0490	5		
R&QA	RECORDING THERMOMETER W/ROBE	1537		585	567				567	0			18	0590	5		
ADMIN CTR	PURCHASE 2 BOOKCASES-WALNUT	2201		860	0				857	0			3	0690	5		
R&QA	MONITOR/PRINTER, & COMPONENTS	1533		2,850	2,716				2,716	0			134	0490	5		
ADMIN CTR	PRINTER DICONIX	2204		395	380				380	0			15	0490	5		
R&QA	PURCHASE DENSIMETER	1532		10,350	10,350				10,350	0			0	0490	5		
ADMIN CTR	MULTIMATE ADVANTAGE SOFTWARE	2203		265	0				0	0			265	0490	5		
R&QA	SWE-LAVOH BASE	1531		2,515	2,405				2,405	0			110	0390	5		
ADMIN CTR	2-10 NET PLUS RELEASE/UPGRADES	2210		790	724				724	183			98	0590	5		

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HAMMER	WHEEL LOADER & BUCKET	714	59,300		51,218												
REEDSVILLE	VENTILATION PRESSURE DROP INST	6070	94,600	28,409	28,409	0			0	0	6,191	0,390	0	4			
	2 TRANSFORMERS & 2 SHUNT FILTE	5989	96,800	85,317	85,317	0			0	0	11,463	1,288	0	4			
HAMMER	1-TOYOTA LIFT TRUCK/LAMP	694	32,000	32,299	32,299	0			0	0	(289)	11,98	0	4			
HAMMER	ROTARY AIR COMPRESSOR & EQUIP	717	96,080	1,920	1,920							(16,730)	0,896	0	4		
HAMMER	FACE RUBBER YANKEE PAPER ROLLS	671	29,500	32,179	32,179	0			0	0	(2,679)	1,288	0	4			
REEDSVILLE	SELECTIVE AUTO SAMPLING DEVICE	5934	75,150	58,585	58,585	0			0	0	16,585	0,980	0	4			
REEDSVILLE	3-PRESSURE DROF INSTRUMENT	6156	28,150	0	28,906	0			0	0	(1,776)	10,96	0	4			
R&QA	VAR. COMPUTER HW & SW	5888	37,000	24,835	24,835	0			0	0	12,185	0,490	0	4			
HAMMER	EXTRACTION SCREENING SYSTEM	1504	48,000	50,073	50,073	0			0	0	(2,073)	0,490	0	4			
R&QA	VAR. FREQUENCY DRIVE & EQUIP	718	31,920	27,134	27,134	0			0	0	4,786	0,980	0	4			
HAMMER	SMOKING MACHINE 20 CHANNEL	1541	72,100	68,976	68,976	0			0	0	2,124	0,980	0	4			
REEDSVILLE	ETIEMARK STAMP UNIT	5637	79,320	82,840	82,840	0			0	0	(3,520)	0,980	0	4			
REEDSVILLE	HYDRAULIC DUMPER	6075	28,000	25,445	25,445	0			0	0	4,555	0,690	0	4			
HAMMER	REMOVE ASBESTOS-ADD FIBERGLAS	738	65,080	0	0						0	10,90	0	4			
HAMMER	REMODEL RESTROOMS/INSTALL A.C.	695	29,600	32,842	32,842	0			0	0	(3,042)	0,190	0	4			
MGT CTR	ELECTRIC SECURITY SYSTEM	1089	33,800	2,435	36,254	0			0	0	(19)	0,290	0	4			
REEDSVILLE	PLUMBING EQUIPMENT	6133	34,500	10,071	10,071	0			0	0	24,429	0,450	0	4			
HAMMER	REFAR. ATLAS AIR COMPRESSOR	739	34,210	0	0						24,681	9,529	0,590	4			
REEDSVILLE	REPLACE ROOFS ON 3 LUCKY SHEDS	6089	90,000	0	0						85,500	4,500	0,690	4			
MGT CTR	METAPHOR DISK DRIVE/CONTROLLER	1082	43,150	45,395	45,395	0			0	0	(2,245)	1,288	0	4			
REEDSVILLE	1-INFL LAB MOISTURE DETERMINER	6206	26,500	0	26,010	26,010	0		0	0	(5,19)	0,980	0	4			
R&QA	CIGARETTE TEST STATION	1508	94,000	92,938	92,938	0			0	0	1,982	0,490	0	4			
HAMMER	TIME CLOCKS, COMM. SYSTEMS	611	43,000	43,370	43,370	0			79	79	(44,9)	0,680	0	4			
HAMMER	PURCHASE 2 TOYOTA LIFT TRUCKS	740	43,992	0	46,177	46,177	0		0	0	(2,185)	0,980	0	4			
			2,043,661	598,147	1,718,650	0			192,483	1,911,143	485,375	0	65,363	0			
													581,338				
													169,327				

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SCOPE 5=JOBS UNDER \$25,000 SCOPE 6=VEHICLES

**THE AMERICAN TOBACCO COMPANY
CLOSED CAPITAL PROJECTS REPORT
AS OF SEPTEMBER 30, 1990
YEAR-TO-DATE**

LOCATION	JOB DESCRIPTION	C.A.R.	JOB #	AUTH.	CAPITAL EXPENSE	PRIORITY PERIOD	CAPITAL URGENT QUARTER	EXPENSE PRIOR PERIOD	EXPENSE URGENT QUARTER	MECH. COMP.	
REEDSVILLE	STEAM HEATER FOR BLDG 10 BASE	6128		25,500	13,814	0	0	0	0	11,686 0389	4
R&O	VARIABLE PUFF SMOKING MACHINE	1549		50,000	45,065	0	0	4,935 0849	4		
R&O	DCO SPECTRASCAN PLASMA SPECT	1507		49,000	47,906	0	0	1,094 0229	4		
R&O	MOISTURE DETERMINATOR	1551		25,050	0	25,930	0	0	(889) 0890	4	
R&O	SMOKING MACHINES 20 CHANNEL	1513		79,988	70,582	9,480	80,162	0	0	(174) 0950	4
REEDSVILLE	1 ELECTRIC & 1 LP GAS FORK TRUCK	6069		43,000	37,163	0	0	5,837 0190	4		
HAMMER	2-1000 JVA DRY TRANSFORMERS	689		90,100	3,800	69,202	3,525	3,525	1,173 1289	4	
REEDSVILLE	WASTE WATER TESTING	6056		50,000	0	0	48,527	1,473 0569	4		
HAMMER	DISPOSE UNDERGROUND TANK	685		70,000	0	0	64,649	5,351 0989	4		
REEDSVILLE	REMOVE ASBESTOS FR LUCKY STRIK	6053		40,000	0	0	41,412	(1,412) 1289	4		
HAMMER	2 PC 19 ROLL SHOWER/HIGH PRESSU	654		39,500	40,301	0	40,301	0	(801) 0989	4	
HAMMER	2 WEIGHT SCALE-ELECTRONIC	710		47,500	52,910	0	0	0	(5,410) 0450	4	
REEDSVILLE	1-LASER JET PRINTER & MEM BD	6178		3,853	4,204	0	0	0	(351) 0890	4	
REEDSVILLE	AUTOCALL MAIN FIRE CONTROL PAN	6045		56,000	52,747	0	0	0	3,253 1289	4	
REEDSVILLE	4 QM60 INFARED MOISTURE ANA.	6134		39,000	37,520	0	0	0	1,480 0290	4	
REEDSVILLE	REPAIR 2 TEXTILE DRYERS	6036		75,100	0	73,475	73,475	1,625 0590	4		
REEDSVILLE	CASING FLOW CONTROL SYSTEM	6126		57,400	57,400	0	0	0	0	0	
REEDSVILLE	3 DUST BINS FOR BLD 12 DUST SY	6032		86,500	2,060	70,305	4,889	200	5,089	4	
REEDSVILLE	8 PANEL COIL FLIGHTS FOR DRYER	6124		66,000	42,640	0	42,540	0	23,360 0390	4	
REEDSVILLE	PACK SEAL MODIFICATION KIT	6005		45,000	0	0	40,182	4,818 0190	4		
REEDSVILLE	MACHINERY FOR CRAFT SHOP	6106		31,060	30,789	0	30,789	0	271 0390	4	
REEDSVILLE	3 HAUNI CONTROL BOXES	6000		26,250	23,100	9,456	9,456	13,421	26,473 0793	4	
HAMMER	UPGRADE OFFICES-MISC. BLD EQUIP	699		3,510	43,847	43,847	2,196	2,196	(6,215) 0190	4	
HAMMER	RECOVER ROOF/BOILER/ADMIN#3	712		89,982	0	90,982	90,982	0	(1,000) 0690	4	
REEDSVILLE	15 SPIRAL PIN DOFFERS	6084		96,000	87,189	87,189	0	0	8,811 0690	4	

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THE AMERICAN TOBACCO COMPANY
 CLOSED CAPITAL PROJECTS REPORT
 AS OF SEPTEMBER 30, 1980
 YEAR-TO-DATE

LOCATION	JOB DESCRIPTION	C.A.R. #	JOB #	AUTH CAPITAL	AUTH EXPENSE	PRIORITY	CURRENT MONTH	QUARTER	TOTAL	CAPITAL PERIOD	EXPENSE PERIOD	PRIORITY	CURRENT MONTH	QUARTER	TOTAL	BALANCE	MICH COMP	DATE	SCOPE
ADMIN CTR	11500 PALLETS/LENTZ WHSE	2132		170,000	0	0	0	0	0	171,830	171,830	(1,830)	12/90	3					
LEAF SERVICES	REPLACE ROOFS ON 5,6,7,8 & 21	5537		195,000	0	0	0	0	0	153,592	153,592	0	0	3					
R&QA	LAB LASER PERFORATOR	1439		140,000	123,132	123,132	0	0	0	16,668	02/90	0	0	3					
HAMMER	REMOVE & PUR. 2 TRANSFORMERS	719		96,560	3,800	0	0	0	0	0	0	100,350	07/90	3					
REIDSVILLE	FREIGHT ELEVATOR FOR BLDG #12	5999		140,000	38,000	142,956	4,541	11,220	15,761	19,283	09/90	3							
HAMMER	PLATFORM & RC BLDG MODIFICATIONS	705		126,120	6,480	136,294	7,040	7,040	7,040	(10,734)	01/90	3							
ADMIN CTR	SOFTWARE	2232		110,455	115,457	115,457	0	0	0	(4,972)	08/90	3							
				613,135	413,280	402,382	115,457	115,457	517,839	336,703	0	11,220		347,923		160,673			

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 SCOPE 5=JOBS UNDER \$25,000 SCOPE 6=VEHICLES