# SHAUN GROOMES

CONTACT

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# USER EXPERIENCE DESIGNER

### WHO?

UX Designer based in Greenville, SC focusing on enlivening the user experience of web and mobile content platforms, applications, and conversion funnels.

# **FDUCATION**

**Defense Language Institute** (2002-2003) Korean Language, Immersion

Greenville Technical College (2008-2010) General studies, University Transfer

University of South Carolina Upstate (2012-2013)

Economics & Finance

Career Foundry: UX Design (2018-2019)

User Experience Design with a specialization in User Interaction.

# SKILLS!

Photoshop Client Management

Illustrator Wireframing

Sketch Product Management

Prott App Landing Page Design

HTML / CSS Sales

Copywriting Media Buying

# **EXPERIENCE**

#### US Army (2002-2007)

Korean Linguist Airborne Infantry

I joined the Army directly after graduating high school. After basic training, I attended The Defense Language school and was assigned Korean. I later reclassed to infantry, attended Airborne School and volunteered for The 75th Ranger Regiment. I deployed to Afghanistan from 2005 to 2006 and partook in Operation RedWings II and provided Presidential security in Pakistan in February 2006 along with the Secret Service.

#### Hoplite Media (2008 - Current)

Owner

Media Buying

Lead generation

I founded Hoplite Media as an affiliate media buying company. The mission of Hoplite Media was to provide the best leads and sales to various vendors on a commission basis. This company is still operational.

#### **Stealth Media** (2012 - 2015)

Affiliate Manager Network Manager Product Specialist Media Buyer

I was asked to assist with the operations of Stealth Media for a business opportunity. My primary role was to manage other affiliate media buyers, recruit new media buyers, and maintain and grow company profit margins by negotiating deals on Stealth Media's behalf.

#### Unnamed SEO Company (2015 - 2017)

Vice President

Brand & Reputation Management

I was offered the position of Vice President at this failing SEO agency one winter due to my performance at other companies and industry connections. My role was to bring in clients and manage those relationships based on reputation management. I brought the company to +\$1mm revenue my first year there. I later resigned from the company due to their failure to pay me on a year's worth of comissions.

#### ShipChain (2018 - current)

Product Liason UX / UI Designer

I was offered an opportunity in the summer of 2018 to get back into client mangement in addition to designing certain software offerings.