

**Igor Grossmann, Ph. D.**

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**Education****University of Michigan, Ann Arbor**

Ph.D. in Social Psychology, 2012

Thesis: *Getting wisdom: Aging, culture and perspective*

Committee: Richard E. Nisbett (Advisor), Phoebe C. Ellsworth, Ethan F. Kross, & Peter A. Railton

M.S. in Psychology, 2009

Thesis: *Russian interdependence and holistic cognition*

Committee: Richard E. Nisbett (Advisor), Shinobu Kitayama

The International Max Planck Research School on the Life Course (LIFE) (2010-2012)  
DAAD-honored visiting student (2005-2006)

**Albert-Ludwigs-Universität Freiburg, Germany**

Vordiplom (B.S. equivalent) in Psychology, 2002-2005

**Professional appointments**

2017 - present	Associate Professor Department of Psychology, University of Waterloo, Canada
2012 - 2017	Assistant Professor Department of Psychology, University of Waterloo, Canada

**Research summary**

Research Grants awarded:	19 since 2012 (CAD\$ 1,694,939 total)
Chapters in Books:	17
Peer Reviewed Journal Publications:	72
Citations = 5,427      h-index = 34      i10-index = 53	Source: Google Scholar (April 6, 2021)

**Research Interests**

Affective Science; Cultural change; Moral psychology Psychometrics, Social Cognition; Wisdom

**Honors and awards**

2021	Site of the day for WorldafterCovid.info <a href="http://www.awwwards.com/sites/world-after-covid">www.awwwards.com/sites/world-after-covid</a> <i>The award of design, creativity and innovation on the internet</i>
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- 2020 MDPI 2019 Young Investigator Award  
*Award from the [Societies](#) journal for ground-breaking research and significant contribution to advancements concerning understanding of the social realm*
- 2019 Joseph B. Gittler Award from the American Psychological Foundation  
*Recognizes scholarly contribution to the philosophical foundations of psychology*
- 2019 SAGE Young Scholars award from the Society for Personality and Social Psychology  
*The Sage Young Scholar Awards recognize outstanding achievements by young scholars who are early in their research careers, recognizing their accomplishments and potential*
- 2018 [USERN Prize](#) in Social Sciences  
*Universal Scientific Education and Research Network Award for a scientist under 40 years of age for novel advancement / achievement in scientific education and research*
- 2018 [LIFE](#) (International Max Plank Research School on the Life Course) Outstanding Alumni Award
- 2017 Ontario Early Researcher Award, Ontario Ministry of Research, Innovation and Science
- 2015 Rising Star Award, Association for Psychological Science  
*Recognition of outstanding psychological scientists in the earliest stages of their research career post-PhD whose innovative work has already advanced the field*
- 2015 Runner-Up for “NeuroLeadership Application of Science Award”  
*Award for innovative, thorough, and insightful research that contributes to bridging the gap between science and application*
- 2015 *Psychological Science* Editor’s Choice article – Grossmann & Kross (2014)
- 2015 President’s New Researcher Award, Canadian Psychological Association
- 2013 The Otto Klineberg Intercultural and International Relations Award, The Society for the Psychological Study of Social Issues – Grossmann, Karasawa et al. (2012)  
*Best paper of the year on intercultural or international relations*
- 2013 APA Dissertation Award (Div 20: Adult Development & Aging)
- 2012 2013 Summer China Program Fellow (declined)
- 2011 Rackham Pre-doctoral Fellowship, University of Michigan
- 2010 *Science* Editor's Choice article – Grossmann & Kross (2010)
- 2010 Daniel Katz Dissertation Fellowship in Psychology, University of Michigan
- 2010 APS RISE Research Award, Association for Psychological Science  
*Award for outstanding research on socially under-represented population*
- 2009 Philip Brickman Memorial Prize, University of Michigan  
*Award for Most Outstanding Paper in Social Psychology*
- 2008 APS RISE Research Award, Association for Psychological Science  
*Award for outstanding research on socially under-represented populations*

2005 - 2006	DAAD Fellowship, DAAD: German Academic Exchange Service, Germany
2005 - 2006	Max-Kade Scholarship, University of Michigan <i>Scholarship and tuition expenses for graduate studying at the University of Michigan</i>
2005	Outstanding Poster, European Congress of Psychology Students
2004	Outstanding Poster, Student Congress of the Association of German Psychologists
2003 - 2005	e-fellows.net Scholarship, e-fellows.net, Germany
2002 - 2008	Stipendium der Studienstiftung des deutschen Volkes (German National Academic Foundation Fellowship), Germany <i>Scholarship granted to the top 0.3 % of German students</i>
2002 - 2003	Undergraduate Fellowship, Konrad Adenauer Foundation, Germany

### Awards of supervised students

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2020	PCH-SSHRC Initiative for Digital Citizen Research (for Abdelrahman Elnakouri)
2017	Honours Thesis Award (for Yoonjee Michelle Yeh)
2016	Diversity Fund Travel Award to attend the 2017 SPSP convention (for J. Brienza)
2016	Diversity Fund Travel Award to attend the 2017 SPSP convention (for H. Santos)
2016	Vanier Canada Graduate Scholarship (for H. Oakes)
2016	Graduate Student Travel Award, APS convention (for H. Oakes)
2016	Warren Ober Award for outstanding teaching at the UW (for H. Santos)
2015	Diversity Fund Travel Award to attend the 2016 SPSP convention (for H. Oakes)
2015	Joseph-Armand Bombardier Canadian Graduate Scholarship (for H. Oakes)
2015	Graduate Student Poster Award Finalist, SPSP convention (for H. C. Santos)
2014 - 2015	International Ontario Graduate Scholarship (CAD\$25,000; 1 of 5 allotted to University of Waterloo; for A. C. Huynh)
2014	Diversity Fund Travel Award to attend the 2015 SPSP convention (for H. Oakes)
2014	Diversity Fund Travel Award to attend the 2015 SPSP convention (for A. C. Huynh)
2014	Graduate Student Travel Award, APS convention (for A. C. Huynh)
2014	Graduate Student Poster Award Finalist, SPSP convention (for A. C. Huynh)
2013	Brendan Gail Rule Award for best student presentation, CPA (for A.C. Huynh)

### Grants

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2021 - 2023	Transformative Quantum Technologies (TQT) - Quantum Quest Seed Fund (CAD\$46,328), "Folk Understanding of Quantum Physics", <i>PI</i>
2021 - 2026	SSHRC Insight Grant (CAD\$270,200), Social Sciences and Humanities Research Council of Canada, <i>Co-applicant with Anna Triandafyllidou, Ryerson University, (PI)</i>
2021 - 2026	SSHRC Insight Grant (CAD\$192,725), Social Sciences and Humanities Research Council of Canada, <i>Collaborator</i>

- with Matthew Feinberg, University of Toronto, (PI)*
- 2020 - 2021 Templeton World Charity Foundation (US\$25,000/CAD\$32,833), “Post-Pandemic Kaleidoscope: Documenting Social Scientists Wisdom on how to Navigate the New Normal,” *PI*
- 2020 - 2021 SSHRC Connection Grant (CAD\$15,926), “Behavioral and Social Scientists' Wisdom for Navigating the New Normal,” *PI*
- 2020 - 2021 National Science Foundation, “RAPID: Implications of Coronavirus for Prejudices, Cultural Change, and Health,” *Collaborator*  
*with Steven Neuberg, Arizona State University, USA (PI)*
- 2019 - 2024 SSHRC Insight Grant (CAD\$239,703), Social Sciences and Humanities Research Council of Canada, *PI*
- 2019 - 2021 Global Innovations in Character Development Grant (CAD\$299,919), Templeton World Charity Foundation, co-*PI*  
*with Santushi Amarasuriya, University of Colombo, Sri Lanka (PI)*
- 2017 - 2020 Templeton Pathways to Character Grant (US\$210,000/CAD\$260,000), *PI*  
*with David Moscovitch (co-PI)*
- 2017 - 2022 Ontario Early Researcher Award Grant (CAD\$190,000), Ontario Ministry of Research, Innovation and Science & University of Waterloo
- 2018 UW/SSHRC Travel Grant (CAD\$2,000)
- 2018 UW/SSHRC Seed Grant (CAD\$6,980)
- 2018 - 2019 Shastri Research Grant (CAD\$6,500), Shastri Indo-Canadian Institute, co-PI  
*with Naved Iqbal, Jamia Millia Islamia University, New Delhi (PI)*
- 2016 Chronic Disease Prevention Initiative Seed Grant (CAD\$10,000), University of Waterloo, co-*PI*  
*with Mehrnaz Mostafapour (student PI)*
- 2016 Chronic Disease Prevention Initiative Seed Grant (CAD\$10,000), University of Waterloo, *PI*
- 2016 Finalist for Happiness and Well-Being Project (top 50 out of 300)
- 2016 Network for Aging Research Catalyst Grant (CAD\$6,500), co-*PI*  
*with Ian McGregor (PI)*
- 2015 - 2016 Emerging Scholar Mentorship Grant (CAD\$10,000), University of Waterloo, *PI*
- 2014 - 2016 Templeton Science of Prospection Award (\$145,000), *PI*  
*with Kathleen Vohs (co-PI)*
- 2014 - 2018 SSHRC Insight Grant (CAD\$153,243), Social Sciences and Humanities Research Council of Canada, *PI*
- 2013 UW/SSHRC 4A Award (CAD\$8,000)
- 2013 RBC Your Future Grant, University of Waterloo (CAD\$9,942.24)
- 2012 UW/SSHRC Travel Grant (CAD\$1,200)

- 2011 Rackham Doctoral Research Grant, University of Michigan
- 2011 Hough Summer Research Grant for Psychology & Ethics, University of Michigan
- 2010 Spring/Summer Research Grant, Rackham Graduate School, University of Michigan
- 2008 Center for Russian and Eastern European Studies, University of Michigan  
*Research grant awarded for summer research in Russia*
- 2007 Rackham Graduate Student Research Grant, University of Michigan  
*Research grant awarded for summer research outside of the United States*
- 2007 Individual Fellowship, International Institute, University of Michigan  
*Research grant awarded for research outside the United States*
- 2006 Summer Research Grant, Culture and Cognition Program, University of Michigan  
*Research grant awarded for field research in Russia*
- 2006 Research Grant, German National Academic Foundation  
*Research grant awarded for independent research in Eastern Europe*

#### **Publications (student co-authors are underlined / impact factor in parentheses)**

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##### **Articles**

- Bialek, M. & **Grossmann, I.** (in press). Social bias insights concern judgments rather than real-world decisions. *Behavioral and Brain Sciences*. [commentary] **(14.20)**
- Dorfman, A., Moscovitch, D.A., Chopik, W. J. & **Grossmann, I.** (in press). None the wiser: How adversity type and self-distancing impact change in wisdom following adversity. *European Journal of Personality*. **(3.91)**
- Rotella, A., Varnum, M. E. W., Sng, O. & **Grossmann, I.** (in press). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. *American Psychologist*. **(6.54)**
- Grossmann, I.**, Dorfman, A., Oakes, H., Santos, H. C., Vohs, K. D., & Scholer, A. A. (2021). Training for wisdom: The distanced self-reflection diary method. *Psychological Science*, 32, 381–394. **(4.90)**
- Dorfman, A., Oakes, H., Santos, H. C. & **Grossmann, I.** (2021). Self-distancing promotes positive emotional change after adversity: Evidence from a micro-longitudinal field experiment. *Journal of Personality*, 89, 132–144. doi: 10.1111/jopy.12534 **(3.08)**
- Jayawickreme, E., Infurna, F. J., Alajak, K., Blackie, L. E. R., Chopik, W. J., Chung, J. M., Dorfman, A., Fleeson, W., Forgeard, M. J. C., Frazier, P., Furr, R. M., **Grossmann, I.**, ...& Zonneveld, R. (2021). Post-Traumatic Growth as Positive Personality Change: Challenges, Opportunities and Recommendations, 89, 145–165. *Journal of Personality*. **(3.08)**
- Varnum, M. E. W., Krems, J. A., Morris, C., Wormley, A., & **Grossmann, I.** (2021). Why are song lyrics becoming simpler? A time series analysis of lyrical complexity in six decades of American popular music. *PLOS ONE*, 16(1), e0244576. <https://doi.org/10.1371/journal.pone.0244576> **(2.87)**

- Grossmann, I., Dorfman, A., & Oakes, H.** (2020). Wisdom is a social-ecological rather than person-centric phenomenon. *Current Opinion in Psychology*, 20, 66-71. doi: 10.1016/j.copsyc.2019.07.010 (**SJR 1.61**)
- Grossmann, I. & Eibach, R. E.** (2020). Reasonable bounds on rationality. *Mind & Society*. doi: 10.1007/s11299-020-00267-9.
- Grossmann, I., Eibach, R. P., Koyama, J., & Sahi, Q.** (2020). Folk standards of sound judgment: Rationality versus reasonableness. *Science Advances*, 6(2), eaaz0289. doi: 10.1126/sciadv.aaz0289 (**12.80**)
- Grossmann, I., Weststrate, N. M., Ardel, M., Brienza, J. P., Dong, M., Ferrari, M., Fournier, M. A., Hu, C. S., Nusbaum, H. C. & Vervaeke, J.** (2020). The science of wisdom in a polarized world: Knowns and unknowns. *Psychological Inquiry*, 31(2), 103-133. doi: 10.1080/1047840X.2020.1750917 [target article] (**10.27**)
- Grossmann, I., Weststrate, N. M., Ferrari, M., & Brienza, J. P.** (2020). A common model is essential for a cumulative science of wisdom. *Psychological Inquiry*, 31(2), 185-194. doi: 10.1080/1047840X.2020.1750920 [reply to commentaries] (**10.27**)
- Hanaei, S., Takian, A., Majdzadeh, R., Maboloc, C. R., **Grossmann, I.**, Gomes, O., Milosevic, M., Gupta, M., Shamshirsaz, A. A., Harbi, A., Burhan, A. M., Uddin, L. Q., Kulasinghe, A., Lam, C.-M., Ramakrishna, S., Alavi, A., Nouwen, J. L., Dorigo, T., Schreiber, M., ... Rezaei, N. (2020). Emerging Standards and the Hybrid Model for Organizing Scientific Events During and After The COVID-19 Pandemic. *Disaster Medicine and Public Health Preparedness*, 1-17. doi: 10.1017/dmp.2020.406 (**0.98**)
- Huynh, A. C. & **Grossmann, I.** (2020). Rising ethnic diversity in the United States accompanies shifts toward an individualistic culture. *Social Psychological and Personality Science*. (**4.39**)
- Huynh, A. C. & **Grossmann, I.** (2020). A pathway to wisdom-focused education. *Journal of Moral Education*, 49, 9-29. doi: 10.1080/03057240.2018.1496903 (**1.02**)
- Ko, A., Pick, C., Kwon, J. Y., Barlev, M., Krems, J. A., Varnum, M. E. W., Neel, R., Peysha, M., Boonyasirawat, W., Brandstätter, E., Vasquez, J. E. C., Galindo, O., Pereira de Felipe, R., Crispim, A. C., Fetvadjeiev, V. H., Fischer, R., Karl, J., David, D., Galdi, S., Gomez-Jacinto, L., **Grossmann, I.** ... & Kenrick, D. T. (2020). Family matters: Rethinking the psychology of human social motivation. *Perspectives on Psychological Science*, 15, 173-201. doi: 10.1177/1745691619872986 (**7.51**)
- Na, J. \*, **Grossmann, I.** \*, Varnum, M. E.W., Karasawa, M., Cho, Y., Kitayama, S., & Nisbett, R. E. (2020). Culture and personality revisited: Behavioral profiles and within-person stability in interdependent (vs. independent) social orientation and holistic (vs. analytic) cognitive style. *Journal of Personality*, 88(5), 908-924. doi: 10.1111/jopy.12536 (**3.08**) \*corresponding authors
- Peetz, J. & **Grossmann, I.** (2020). Wise reasoning about the future is associated with adaptive interpersonal feelings after relational challenges. *Social Psychological and Personality Science*. doi: 10.1177/1948550620931985 (**4.39**)

- Prentice, L., Klackl, J., Agroskin, D., Grossmann, I., Alexandrov, Y., Apanovich, V., Bezdenezhnykh, B., & Jonas, E. (2020). Reaction to norm transgressions and Islamization threat in culturally tight and loose contexts: A case study of Germany vs. Russia. *Culture & Brain*, 8, 46–69. doi: 10.1007/s40167-018-0073-3
- Santos, H. C. & Grossmann, I. (2020). Cross-temporal exploration of the relationship between wisdom-related cognitive broadening and subjective well-being: Evidence from a cross-validated national longitudinal study. *Social Psychological and Personality Science*. doi: 10.1177/1948550620921619 (4.39)
- Ferrari, M., **Grossmann, I.**, Grimm, S., & Staffell, J. (2019). A process model of wisdom from adversity. *The Journal of Value Inquiry*, 5, 471-473. doi: 10.1007/s10790-019-09711-7.
- Grossmann, I.**, Oakes, H. & Santos, H. C. (2019). Wise reasoning benefits from emodiversity, irrespective of emotional intensity. *Journal of Experimental Psychology: General*, 148(5), 805-823. doi: 10.1037/xge0000543 (5.78)
- Huh, M., **Grossmann, I.**, & Friedman, O. (2019). Children show reduced trust in confident advisors who are partially-informed. *Cognitive Development*, 50, 49-55. doi: 10.1016/j.cogdev.2019.02.003 (2.00)
- Varnum, M. E. W. & **Grossmann, I.** (2019). The wealth→life history→innovation account of the Industrial Revolution is largely inconsistent with empirical time series data. *Behavioral and Brain Sciences*, 42, e212. [commentary] (14.20) doi: 10.1017/S0140525X19000086
- Brienza, J. P.\*, Kung, F., Santos, H. C., Bobocel, D. R., & **Grossmann, I.\*** (2018). Wisdom, bias, and balance: Toward a process-sensitive measurement of wisdom-related cognition. *Journal of Personality and Social Psychology*, 115(6), 1093-1126. doi: 10.1037/pspp0000171 (5.03)  
\*corresponding authors
- De Freitas, J., Cicara, M., **Grossmann, I.** & Schegel, R. (2018). Moral goodness is the essence of personal identity. *Trends in Cognitive Sciences*, 22(9), 739-740. doi: 10.1016/j.tics.2018.05.006 (17.85)
- De Freitas, J., Sarkissian, H., Newman, G. E., **Grossmann, I.**, De Brigard, F, Luco, A., & Knobe, J. (2018). Consistent Belief in a Good True Self in Misanthropes and Three Interdependent Cultures. *Cognitive Science*, 42, 134-160. doi: 10.1111/cogs.12505 (2.92)
- Elnakouri, A., McGregor, I., & **Grossmann, I.** (2018). Dying for the group: Towards a general theory of extreme self-sacrifice. *Behavioral and Brain Sciences*, 41, e201. [commentary]. doi: 10.1017/S0140525X18001723 (14.20)
- Grossmann, I.** & Brienza, J. P. (2018). The strengths of wisdom provide unique contribution to improved leadership, sustainability, inequality, Gross National Happiness, and civic discourse in the face of contemporary world problems. *Journal of Intelligence*, 6(22). doi: 10.3390/jintelligence6020022 (new journal)
- Grossmann, I.** & Jowhari, N. (2018). Cognition and the self: Attempt of an independent close replication of the effects of self-construal priming on spatial memory recall. *Journal of Experimental Social Psychology*, 74, 65-73. doi: 10.1016/j.jesp.2017.08.005 (2.31)

- Leckelt, M., Wetzel, E., Gerlach, T. M., Ackerman, R. A., Miller, J. D., Chopik, W. J., Penke, L., Geukes, K., Kuefner, A. C.P., Hutteman, R., Richter, D., Renner, K., Allroggen, M., Brecheen, C., Campbell, W. K., **Grossmann, I.**, & Back, M. D. (2018). Validation of the Narcissistic Admiration and Rivalry Questionnaire short scale (NARQ-S) in convenience and representative samples. *Psychological Assessment*, 30(1), 86-96. doi: 10.1037/pas0000433 (**2.90**)
- Brienza, J. P. & **Grossmann, I.\*** (2017). Social class and wise reasoning about interpersonal conflicts across regions, persons and situations. *Proceedings of the Royal Society B: Biological Sciences*, 284(1869). doi: 10.1098/rspb.2017.1870 (**4.94**) \*corresponding author  
top 10 most up-voted Social Psychology articles on reddit (McPhetres, 2019)  
featured in Science magazine
- De Freitas, J., Cicara, M., **Grossmann, I.** & Schegel, R. (2017). Origins of the belief in Good True Selves. *Trends in Cognitive Sciences*, 21(9), 634-636. doi: 10.1016/j.tics.2017.05.009 (**17.85**)
- Grossmann, I.** (2017). Wisdom and how to cultivate it: Review of emerging evidence for a constructivist model of wise thinking. *European Psychologist*, 22(4), 233-246. doi: 10.1027/1016-9040/a000302 (**3.42**)
- Grossmann, I.** (2017). Wisdom in context. *Perspectives on Psychological Science*, 12(2), 233-257. (**7.51**)  
top 5 most cited papers in the journal in the last 3 years
- Grossmann, I.**, Brienza, J. P., & Bobocel, D.R. (2017). Wise deliberation sustains cooperation. *Nature Human Behaviour*, 1(0061). doi: 10.1038/s41562-017-0061. (**10.57**)
- Grossmann, I.** & Ellsworth, P.C. (2017). What are mixed emotions and what conditions foster them? Life-span experiences, culture and social awareness. *Current Opinion in Behavioral Science*, 15, 1-5. (**new journal**)
- Kimel, S. Y., **Grossmann, I.**, & Kitayama, S. (2017). Corrigendum to “When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others” [Journal of Experimental Social Psychology 48 (2012) 1221-1224]. *Journal of Experimental Social Psychology*. doi: 10.1016/j.jesp.2017.02.002 (**2.31**)
- Grossmann, I.** & Varnum, M. E.W. (2017). Divergent life histories and other ecological adaptations: Examples of social class differences in attention, cognition, and attunement to others. *Behavioral and Brain Sciences*, 40, e329 [commentary] doi: 10.1017/S0140525X17000991 (**14.20**)
- Santos, H. C.\*, Huynh, A. C., & **Grossmann, I.\*** (2017). Wisdom in a complex world: A situated account of wise reasoning and its development. *Social and Personality Psychology Compass*, 11(1), e12341. doi: 10.1111/spc3.12341 (**h = 25**) \*corresponding authors
- Santos, H. C.\*, Huynh, A. C., & **Grossmann, I.\*** (2017). Teaching & Learning Guide for: Wisdom in a Complex World. *Social and Personality Psychology Compass*. doi: 10.1111/spc3.12343 (**h = 25**)  
\*corresponding authors
- Santos, H. C.\*, Varnum, M. E. W., **Grossmann, I.\*** (2017). Global increases in individualism. *Psychological Science*, 28(9), 1228-1239. doi: 10.1177/0956797617700622 (**4.94**) \*corresponding authors



top 7 most cited papers in the journal in the last 3 years

Varnum, M. E. W. & **Grossmann, I.** (2017). Cultural change: The how and the why. *Perspectives on Psychological Science*, 12(6), 956–972. doi: 10.1177/1745691617699971 (**7.51**)

top 15 most cited papers in the journal in the last 3 years

Varnum, M. E. W. & **Grossmann, I.** (2017). Socio-ecological factors are linked to changes in prevalence of contempt over time. *Behavioral and Brain Sciences*, 40, 40-41 [commentary] doi: 10.1017/S0140525X16000881, e250 (**14.20**)

Varnum, M. E. W. & **Grossmann, I.** (2017). Pathogen prevalence is associated with cultural changes in gender equality. *Nature Human Behaviour*, 1(0003). doi: 10.1038/s41562-016-0003 (**10.57**)

**Grossmann, I.**, Gerlach, T. M., & Denissen, J. J. A. (2016). Wise reasoning in the face of everyday life challenges. *Social Psychological and Personality Science*, 7(7), 611–622. doi: 10.1177/1948550616652206 (**3.61**) top 10 most cited papers in the journal within 3 years of publication

**Grossmann, I.**, Huynh, A.C., & Ellsworth, P. C. (2016). Emotional complexity: Clarifying definitions and cultural correlates. *Journal of Personality and Social Psychology*, 111(6), 895–916. doi: 10.1037/pspp0000084 (**5.03**)

**Grossmann, I.** Sahdra, B. & Ciarocci, J. (2016). A heart and a mind: Self-distancing facilitates the association between heart rate variability, and wise reasoning. *Frontiers in Behavioral Neuroscience*, 10(68). doi: 10.3389/fnbeh.2016.00068 (**3.27**)

**Grossmann, I.** (2016). Wisdom and heart rate. *European Heart Journal*, 37(44), 3315. doi:10.1093/eurheartj/ehw479 (**15.06**)

Huynh, A. C., Yang, D. Y. & **Grossmann, I.** (2016). The value of prospective reasoning for close relationships. *Social Psychological and Personality Science*, 7(8), 893–902. doi: 10.1177/1948550616660591 (**3.61**)

Kung, F., Eibach, R., & **Grossmann, I.** (2016). Culture, fixed-world beliefs, relationships and perceptions of identity change. *Social Psychological and Personality Science*, 7(7), 631–639. doi: 10.1177/1948550616652208 (**3.61**)

Ford, B. Q., Dmitrieva, J. O., Heller, D., Chentsova-Dutton, Y., **Grossmann, I.**, Tamir, M., Uchida, Y., Koopmann-Holm, B., Uhrig, M., Floerke, V., Bokhan, T., & Mauss, I. B. (2015). Culture shapes whether the pursuit of happiness predicts higher or lower well-being. *Journal of Experimental Psychology: General*, 144(6), 1053–1062. doi: 10.1037/xge0000108 (**5.93**)

**Grossmann, I.** & Varnum, M. E. W. (2015). Social structure, infectious diseases, disasters, secularism, and cultural change in America. *Psychological Science*, 26(3) 311–324. doi: 10.1177/0956797614563765 (**4.94**)

Hughes, J., **Grossmann, I.** & Cohen, A. B. (2015). Tolerating the “doubting Thomas”: How centrality of religious beliefs versus practices influences prejudice against atheists. *Frontiers in Psychology*, 6(1352). doi: 10.3389/fpsyg.2015.01352 (**2.60**)

- Klein, N., **Grossmann, I.**, Uskul, A., Kraus, A., & Epley, N. (2015). It pays to be nice, but not really nice: Asymmetric reputations from prosociality across 7 countries. *Judgment and Decision Making*, 10(4), 355-364. **(2.82)**
- Grossmann, I.** & Kross, E. (2014). Exploring “Solomon’s paradox”: Self-distancing eliminates the self-other asymmetry in wise reasoning about close relations in younger and older adults. *Psychological Science*, 25(8), 1571-1580. doi: 10.1177/0956797614535400 **(4.94)**
- + featured as “Editor's Choice”: in *APS Observations* (February 10, 2015), runners-up for the NeuroLeadership Award (2015)
- ++ featured as a reproducible teaching example on [Open Stats Lab](#)
- Grossmann, I.**, Karasawa, M., Kan, C. & Kitayama, S. (2014). A cultural perspective on emotional experiences across the lifespan. *Emotion*, 14(4), 679-692. doi: 10.1037/a0036041 **(3.38)**
- Ross, M., **Grossmann, I.** & Schryer, E. (2014). Contrary to psychological and popular opinion, there is no compelling evidence that older adults are disproportionately victimized by consumer fraud. *Perspectives on Psychological Science*, 9(4), 427-442. doi: 10.1177/1745691614535935 **(7.51)**
- Grossmann, I.**, & Na, J. (2014). Research in Culture and Psychology: Past lessons and future challenges. *Wiley Interdisciplinary Reviews: Cognitive Science*, 5, 1-14. doi: 10.1002/wcs.1267 **(2.22)**
- Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2013). A route to well-being: Intelligence vs. wise reasoning. *Journal of Experimental Psychology: General*, 142(3), 944-953. doi: 10.1037/a0029560 **(5.93)**
- Grossmann, I.** & Huynh, A. C. (2013). Where is the culture in social class? *Psychological Inquiry*, 24(2), 112-119. doi: 10.1080/1047840X.2013.792568 **(10.27)**
- Grossmann, I.**, Karasawa, M., Izumi, S., Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2012). Aging and wisdom: Culture matters. *Psychological Science*, 23(10), 1059-1066. doi: 10.1177/0956797612446025 **(4.94)**
- + SPSSI Otto Klineberg Intercultural and International Relations Award
- Kimel, S. Y.\*, **Grossmann, I.\***, & Kitayama, S. (2012). When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others. *Journal of Experimental Social Psychology*, 48(5), 1221-1224. doi:10.1016/j.jesp.2012.05.012 **(2.31)**
- \* both authors contributed equally to this research
- Kross, E.\*, & **Grossmann, I.\*** (2012). Boosting wisdom: Distance from the self enhances wise reasoning, attitudes, and behavior. *Journal of Experimental Psychology: General*, 141(1), 43-48. doi: 10.1037/a0024158 **(5.93)** \* both authors contributed equally to this research
- Grossmann, I.**, Ellsworth, P. C., & Hong, Y.-y. (2012). Culture, Attention, and Emotion. *Journal of Experimental Psychology: General*, 141(1), 31-36. doi: 10.1037/a0023817 **(5.93)**
- Grossmann, I.** & Varnum, M. E. W. (2011). Culture, social class, and cognition. *Social Psychological and Personality Science*, 2(1), 81-89. doi: 10.1177/1948550610377119 **(3.61)**
- Grossmann, I.** & Kross, E. (2010). The impact of culture on adaptive vs. maladaptive self- reflection. *Psychological Science*, 21(8), 1150-1157. doi: 10.1177/0956797610376655 **(4.94)**

- \* APS RISE Research Award 2010; featured as “Editor's Choice: in *Science* (2010), 329, 492
- \*\* Philip Brickman Prize for most outstanding paper in Social Psychology, University of Michigan
- Grossmann, I.**, Na, J., Varnum, M.E.W., Park, D. C., Kitayama, S., & Nisbett, R. E. (2010). Reasoning about social conflicts improves into old age. *Proceedings of the National Academy of Sciences of the United States of America*, 107(16), 7246-7250. doi: 10.1073/pnas.1001715107 (**9.80**)
- \* APS RISE Research Award 2008
- Na, J., **Grossmann, I.**, Varnum, M.E.W., Kitayama, S., Gonzalez, R., & Nisbett, R. E. (2010). Cultural differences are not always reducible to individual differences. *Proceedings of the National Academy of Sciences of the United States of America*, 107(14), 6192-6197. doi: 10.1073/pnas.1001911107 (**9.80**)
- Varnum, M.E.W., **Grossmann, I.**, Kitayama, S., & Nisbett, R.E. (2010) .The origin of cultural differences in cognition: Evidence for the social orientation hypothesis. *Current Directions in Psychological Science*, 19(1), 9-13. doi: 10.1177/0963721409359301 (**5.13**)
- Varnum, M.E.W., **Grossmann, I.**, Katunar, D., Nisbett, R.E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. *Journal of Cognition and Culture*, 8, 321-333. doi: 10.1163/156853708X358209 (**h = 27**)

### Chapters in books

- Dorfman, A., Moscovitch, D. & **Grossmann, I.** (in press). Pathways from adversity to wisdom. In F. J. Infurna & E. Jayawickreme (Eds.), *Redesigning Research on Post-Traumatic Growth*. New York: Oxford University Press.
- Kara-Yakoubian, M., Rotella, A. M., Dorfman, A., & Grossmann, I. (2021). How wisdom engages the possible. In V.P. Glăveanu (Ed.), *The Palgrave Encyclopedia of the Possible*. Springer Nature.
- Grossmann, I.** (2020). Evidence-based training of wisdom in business and management: Use of scientific insights about malleability of practical wisdom for rigorous interventions. In B. Schwartz, C. Bernacchio, C. González-Cantón & A. Robson (Eds.), *Handbook of Practical Wisdom in Business and Management*. New York: Springer. doi: 10.1007/978-3-030-00140-7\_14-1#DOI
- Kung, F. Y. H. & **Grossmann, I.** (2020). Wisdom across cultures. In O. Braddick (Ed.), *Oxford Research Encyclopedia of Psychology*. New York: Oxford University Press. doi: 10.1093/acrefore/9780190236557.013.586
- Santos, H. C., Varnum, M. E.W. & **Grossmann, I.** (2019). Culture, cognition and cultural change in social class. In W. H. Brekhus & G. Ingatow (Eds.), *Oxford Handbook of Cognitive Sociology* (pp. 1-19). Oxford: Oxford University Press. doi: 10.1093/oxfordhb/9780190273385.013.15
- Dorfman, A. & **Grossmann, I.** (2019). Social incentives. In V. Zeigler-Hill & T. K. Shackelford, *Encyclopedia of Personality and Individual Differences*. New York: Springer. doi: 10.1007/978-3-319-28099-8\_1834-1

- Grossmann, I. & Dorfman, A.** (2019). Wisdom in an uncertain world. In R. Sternberg, H. Nusbaum, & J. Glück (Eds.). *Applying Wisdom to Contemporary World Problems* (pp. 51-79). London: Palgrave-Macmillan. doi: 10.1007/978-3-030-20287-3\_3
- Grossmann, I., Kung, F. Y. H., & Santos, H. C.** (2019). Wisdom as state vs. trait. In R. Sternberg & J. Glück (Eds.). *Handbook of Wisdom* (pp. 249-273). Cambridge: Cambridge University Press.
- Grossmann, I., & Kung, F. Y. H.** (2018). Wisdom and culture. In S. Kitayama & D. Cohen (Eds.), *Handbook of Cultural Psychology* (2nd Edition) (pp. 343-364). New York: Guilford Press.
- Oakes, H., Brienza, J. P., Elnakouri, A., & Grossmann, I.** (2019). Wise reasoning: Converging evidence for the psychology of sound judgment. In R. Sternberg & J. Glück (Eds.). *Handbook of Wisdom* (pp. 202-225). Cambridge: Cambridge University Press.
- Grossmann, I., & Ross, L.** (2018). Attributions. In M. H. Bornstein, M.E. Arterberry, K. L. Fingerman, & J.E. Lansford (Eds.), *The SAGE Encyclopedia of Lifespan Human Development* (pp. 189-191). Thousand Oaks: Sage. doi: 10.4135/9781506307633.n74
- Grossmann, I.** (2018). Dialecticism across the lifespan. In J. Spencer-Rogers & K. Peng (Eds.), *The Psychological and Cultural Foundations of East Asian Cognition: Contradiction, Change, and Holism* (pp. 135-180). Oxford: Oxford University Press. doi: 10.1093/oso/9780199348541.003.0005
- Huynh, A.C., Oakes, H., Grossmann, I.** (2018). The role of culture in understanding and evaluating emotional intelligence. In K. V. Keefer, J. D. Parker, & D. H. Saklofske (Eds.). *Handbook of Emotional Intelligence in Education* (pp. 111-132). New York: Springer.
- Huynh, A. C. & Grossmann, I.** (2017). Middle class ideologies: Norms and historical changes. In R. Rycroft (Ed.), *The American Middle Class: An Economic Encyclopedia of Progress and Poverty*. Santa Barbara, CA: ABC Clio - Greenwood Press.
- Grossmann, I. & Santos, H. C.** (2016). Individualistic cultures. In V. Zeigler-Hill & T. K. Shackelford, *Encyclopedia of Personality and Individual Differences*. New York: Springer. doi: 10.1007/978-3-319-28099-8\_2024-1
- Grossmann, I. & Bushman, B. J.** (2007). Falsification. In R.F. Baumeister & K.D. Vohs (Eds.) *Encyclopedia of Social Psychology* (pp. 346-346). Thousand Oaks, CA: Sage. doi: 10.4135/9781412956253.n214
- Grossmann, I. & Bushman, B. J.** (2007). Reductionism. In R.F. Baumeister & K.D. Vohs (Eds.) *Encyclopedia of Social Psychology* (pp. 732-732). Thousand Oaks, CA: Sage. doi: 10.4135/9781412956253.n439

### Podcasts/OP-EDs/Blogs

- Cassidy, C. & **Grossmann, I.** – On Wisdom Podcast ([onwisdompodcast.com](http://onwisdompodcast.com)) – Monthly show discussing scientific advances at the intersection of psychology, philosophy, and neuroscience topics. **Top 50 Social Science Podcasts on Apple Podcast**. Over 60,000 downloads since May 2018.
- Grossmann, I. & Twardus, O.** (2021, April). How Life Could Get Better (or Worse) After COVID. *Greater Good Magazine*.  
[https://greatergood.berkeley.edu/article/item/how\\_life\\_could\\_get\\_better\\_or\\_worse\\_after\\_covid](https://greatergood.berkeley.edu/article/item/how_life_could_get_better_or_worse_after_covid)

- Varnum, M. E. W., Hutcherson, C. & **Grossmann, I.** (2021, March). Everyone was wrong on the pandemic's societal impact. *Foreign Policy*. <https://foreignpolicy.com/2021/03/18/pandemic-social-science-predictions-wrong/>
- Grossmann, I.** (2021, February). Want to defeat the coronavirus? Empower people to follow the rules better. *Medium*. <https://medium.com/templeton-world/want-to-defeat-the-coronavirus-empower-people-to-follow-the-rules-better-60dfc7d6dc1>
- Grossmann, I.** (2021, January). Words of wisdom: 4 tips from experts on how to endure until the COVID-19 pandemic ends. *The Conversation*. <https://theconversation.com/words-of-wisdom-4-tips-from-experts-on-how-to-endure-until-the-covid-19-pandemic-ends-152162>
- Grossmann, I.** (2020, December). World after Covid ([www.WorlداfterCovid.info](http://www.WorlداfterCovid.info)) – a multimedia portal showcasing diversity of visions from top scientists about the societal outcomes of the pandemic.
- Grossmann, I.** (2020, October). The science of wisdom. *AEON*. <https://aeon.co/essays/how-psychological-scientists-found-the-empirical-path-to-wisdom>
- Grossmann, I., & Eibach, R. P.** (2020, January). When “reasonable” trumps “rational.” *Scientific American*. <https://blogs.scientificamerican.com/observations/when-reasonable-trumps-rational/>
- Grossmann, I., Dorfman, A., & Moscovitch, D.** (2019, January). A pathway to wisdom in the face of adversity: Type of self-reflection matters. *Pathway to Character Project*. <http://pathwaystocharacter.org/a-pathway-to-wisdom-in-the-face-of-adversity-type-of-self-reflection-matters/>
- Huynh, A. C. & Grossmann, I.** (2018, January). How to find wisdom in a divided society. *Cardiff University Open for Debate*. <http://blogs.cardiff.ac.uk/openfordebate/2018/01/01/how-to-find-wisdom-in-a-divided-society/>
- Grossmann, I. & Varnum, M. E. V.** (2017, October). Can we foresee the future? Explaining and predicting cultural change. *SPSP Character & Context* <http://spsp.org/news-center/blog/future-prediction-culture>
- Grossmann, I.** (2016, October). The stark nature of wisdom - and what you need to know to have more of it. *HRZone*. <http://www.hrzone.com/perform/people/the-stark-nature-of-wisdom-and-what-you-need-to-know-to-have-more-of-it>
- Grossmann, I.** (2015, April). Why we give good advice to others but can't take it ourselves. *Forbes Magazine*. <http://www.forbes.com/sites/datafreaks/2015/04/07/why-we-give-great-advice-to-others-but-cant-take-it-ourselves/#24b2dc617c8b>

#### Invited talks and symposia

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03/2021	Career "Zoom In" Webinar, The Guelph and Tri-City Career Collective, Ontario, Canada
03/2021	Behavioral Science Workshop, University of Chicago Booth School of Business
03/2021	Invited webinar on “World after Covid” at the Waterloo Institute of Complexity & Innovation, University of Waterloo, Canada
03/2021	Social Psychology Colloquium, Harvard University

- 02/2021 Invited panelist at the session on “Narrative self” of the Neuroscience of the Self webinar series, Centre for the Convergence of Health and Economics, McGill University, Canada
- 02/2021 Invited talk “Wisdom and decision-making in the context of migration uncertainty” at the Migration and the Future of Work, organized by the Canada Excellence Research Chair in Migration & Integration, Ryerson University, Canada
- 12/2020 Invited talk “COVID exposure notification apps: Behavioural and social insights” at the Data and Privacy During a Global Pandemic Conference, Waterloo Cybersecurity & Privacy Institute, University of Waterloo, Canada
- 11/2020 Invited talk “World After COVID: Behavioural and Social Science Forecasting Collaborative” at the [CanCOVID](#) Speaker Series, Canada
- 11/2020 Invited talk at the 5<sup>th</sup> USERN (Universal Scientific Education & Research Network) Congress, Tehran, Iran
- 10/2020 Invited talk at the *COVID-19 Survey Research Working Group* of the Collaboration on Emergency Management, Policy, and Preparedness Research Lab, York University, Canada
- 09/2020 Invited workshop at the Oxford Character Project, University of Oxford, UK
- 08/2020 Keynote at the International conference “Science, Leadership. Society” of the Western-Siberian World-class Research Center for Science and Education, Tyumen, Russia
- 08/2020 Hard Data Café (psychology department colloquium), University of North Carolina, Greensboro, USA
- 05/2020 [Hanoi Philosophy Forum](#)
- 10/2019 Invited Webinar for the *European Society for Research in Adult Development*, UK
- 06/2019 School of Psychology, Higher School of Economics, Moscow, Russia
- 06/2019 University-wide lecture, Moscow Psychological Pedagogical University, Russia
- 04/2019 Invited workshop at the “Tabula Rasa: Neuroscienze e culture” conference of the Intercultura Foundation in Florence, Italy
- 03/2019 Invited flash talk at the Sixth Annual Conference of the Society for Affective Science, Boston, USA
- 01/2019 Invited talk at The Jubilee Centre for Character and Virtues, University of Birmingham, UK
- 11/2018 Invited talk at the Festschrift Symposium “Emotion, Policy, and Social Life: A Symposium Celebrating Phoebe C. Ellsworth” at the University of Michigan
- 11/2018 Invited talk at the Waterloo Institute for Complexity and Innovation, University of Waterloo, ON

- 11/2018 Award lecture at the 3<sup>rd</sup> International USERN (Universal Scientific Education and Research Network) Prize Festival, Universita Mediterranea of Reggio Calabria, Italy
- 10/2018 Invited talk at the Shanghai International Studies University, Shanghai, P.R.C.
- 10/2018 Keynote at the “Small Group Meeting of Wisdom Psychology” of the Asian Association of Social Psychology, Nanjing, P R.C.
- 10/2018 Department of Psychology, York University, Canada
- 10/2018 Keynote at the “Enterprising Culture Toronto 2018. From Facts to Insights: Wisdom in the Digital Age” conference at the Canadian Film Centre, Canada
- 07/2018 Talk at the invited symposium “On Epistemic and Moral Virtue” chaired by V. Tiberius at the 44<sup>th</sup> annual meeting of the Society for Philosophy and Psychology, Ann Arbor, USA
- 06/2018 Alumni Award Lecture at the Max Plank Institute for Human Development, Harnack House, Berlin, Germany
- 05/2018 Invited discussant at the Happiness & Well-being Project Capstone Conference, Saint Louis University, St. Louis, USA
- 04/2018 Department of Psychology, Jamia Millia Islamia University, New Delhi, India
- 03/2018 Limmud Ottawa Jewish Festival, Ottawa, Canada
- 03/2018 Department of Psychology, Arizona State University, USA
- 02/2018 Department of Psychology, Ryerson University, Canada
- 01/2018 Workshop at the Auslandstreffen der Studienstiftung Kanada [meeting of the fellows of the German National Academic Foundation], Goethe Institute, Montreal, Canada
- 01/2018 Social-Personality Psychology Colloquium, McGill University, Canada
- 12/2017 Social-Personality Psychology Colloquium, Carleton University, Canada
- 11/2017 Invited talk at the conference “Arrogance and Polarization,” Cardiff University, UK
- 10/2017 Invited workshop at the SCARBLAB, University of Toronto, Canada
- 08/2017 Invited talk at the Center for Practical Wisdom, University of Chicago, USA
- 06/2017 NYC Wisdom Seminar, Fordham University, NY, USA
- 05/2017 Keynote address at the Western-Waterloo-Wilfred Laurier Social Psychology conference
- 05/2017 Invited talk at the Festschrift Symposium “Cognition, Rationality, and Culture: Celebrating Richard E. Nisbett’s Career” at the University of Michigan
- 04/2017 Behavioral Economics & Decision Research (BEDR) Workshop, Cornell University, USA
- 03/2017 Talk at the invited symposium “Widening The Boundaries of Knowledge on Human Behavior: The Cultural Perspective” chaired by M. Fulop at the second

biennial International Convention of Psychological Science (ICPS), Vienna,  
Austria

01/2017	Department of Psychology, University of Toronto, Canada
12/2016	Department of Psychology, University of Heidelberg, Germany
10/2016	Stein Institute for Research on Aging, University of California, San Diego, USA
07/2016	Center for Practical Wisdom, University of Chicago, USA
06/2016	Department of Psychology, Queen's University, Canada
10/2015	Department of Psychology, Brock University, Canada
07/2015	Department of Psychology, University of Zurich, Switzerland
06/2015	Department of Psychology, University of Salzburg, Austria
06/2015	Center for Autobiographic Memory Research (CON AMORE), Aarhus University, Denmark
06/2015	Social Psychology Pre-conference, CPA annual convention, Ottawa, ON
05/2015	Invited talk at the Department of Psychology, Alpen-Adria-University Klagenfurt, Austria
05/2015	Invited lecture at the Department of Psychology, Eötvös Loránd University, Hungary
05/2015	Invited talk at the Institute of Psychology and Neuroscience, Hungarian Academy of Sciences
05/2015	Invited talk at the Wisdom Research Forum, the University of Chicago
03/2015	Konrad Lorenz Institute for Advanced Studies in Theoretical Biology, Klosterneuburg, Austria
03/2015	Invited talk at the conference "Philosophy Meets Cultural Diversity", University of Pittsburgh
03/2015	CIMCYC (Centre for Mind, Brain, and Behavior), University of Granada, Spain.
02/2015	Department of Communication, Pompeu Fabra University, Spain
08/2014	Invited talk at the Science of Propection symposium, University of Pennsylvania.
07/2014	Invited symposium at the 22 <sup>nd</sup> Congress for Cross-Cultural Psychology in Reims, France
03/2014	Webinar for the Canadian Positive Psychology Association, Canada
02/2014	Cultural Psychology Pre-conference, SPSP annual meeting, San Diego, CA
01/2014	Department of Psychology, University of Pennsylvania
01/2014	Department of Psychology, York University, Canada
06/2013	Department of Psychology, University of Leipzig, Germany
05/2013	Programme Doctoral Romande en Psychologie, University of Lausanne, CH
03/2013	Ebbinghaus Empire Series. Department of Psychology, University of Toronto, Canada
12/2013	Department of Psychology, University of Heidelberg, Germany



12/2013	School of Psychology, University of Glasgow, Scotland
10/2012	Department of Psychology, Wilfred-Laurier University, Canada
05/2012	Western-Waterloo Conference, University of Western Ontario, Canada
11/2011	Department of Psychology, Michigan State University
03/2011	Department of Psychology, University of Waterloo, Canada
11/2010	Department of Psychology, University of Illinois at Urbana-Champaign
10/2010	The Swiss Center for Affective Sciences, University of Geneva, Geneva, CH

### Conference paper presentations (graduate student co-authors are underlined)

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- Dorfman, A., Oakes, H. & Grossmann, I. (2020, August). Rejection sensitivity hurts your open mind: Rejection sensitivity and wisdom in workplace conflicts. Paper presentation at the *Academy of Management annual meeting*, (Virtual Conference).
- Dorfman, A., & Grossmann, I. (2020, May). Training wisdom in daily life – Evidence from diary-based interventions. Paper in the symposium “Brief interventions to cultivate wisdom, stronger relationships and school persistence” chaired by E. Auger. *81<sup>st</sup> Canadian Psychological Association Annual National Convention*, Montréal, Quebec, Canada. (Conference cancelled due to COVID-19)
- Dorfman, A., Oakes, H. & Grossmann, I. (2020, January). Wisdom in conflict: How rejection sensitivity and power positions influence wise reasoning. Paper presented at the *Annual Israeli Organization Behavior Conference*, Tel Aviv, Israel.
- Grossmann, I. & Dorfman, A.** (2019, August). *Wisdom, self-distance, and adversity*. Paper presented at the capstone conference of the Pathways to Character Initiative at Wake Forest University, Winston-Salem, North Carolina.
- Grossmann, I., Dorfman, A., Oakes, H., Santos, H. C. & Scholer, A.** (2019, June). *Wisdom training: Self-distancing training promotes growth in wise reasoning and emotion diversity*. Paper presented in the symposium “A process view on wisdom: Antecedents, mechanisms, and consequences” chaired by A. Dorfman at the biennial conference of the Association for Research in Personality, Grand Rapids, Michigan.
- Dorfman, A., Oakes, H. & Grossmann, I. (2019, June). *Wisdom in conflict: How rejection sensitivity and power positions influence wise-reasoning*. Paper presented in the symposium “A process view on wisdom: Antecedents, mechanisms, and consequences” chaired by A. Dorfman at the biennial conference of the Association for Research in Personality, Grand Rapids, Michigan.
- Turpin, M. H., Walker, A. C., Bialek, M., Fugelsang, J. A., & Grossmann, I. (2019, June). *Why we hate utilitarians: The search for predictable moral partners*. Paper presented in the symposium “Decision Making” chaired by J. Fugelsang at the 29<sup>th</sup> Annual Meeting of the Society for Canadian Brain, Behaviour, and Cognitive Science, Waterloo, Ontario.
- Grossmann, I. & Varnum, M. E.W.** (2019, February). *Can we foresee the future? Challenges in explaining and predicting social cultural change*. Paper presented in the symposium “The

promise and limits of long-term social change” chaired by T. Charlesworth at the 20<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Portland, Oregon.

Huynh, A. C. & **Grossmann, I.** (2019, February). *Explaining and discussing your political views to others: Does it encourage inclusive reasoning?* Paper presented in the symposium “Understanding civil discourse: Predictors, outcomes, and indicators of intellectual humility” chaired by B. Meagher (Chair) at the 20<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Portland, Oregon.

**Grossmann, I.** & Brienza, J. P. (2019, January). *Wisdom and social class.* Paper presented at the Jubilee Centre for Character and Virtues, Oriel College, Oxford, UK.

**Grossmann, I.** & Brienza, J. P. (2018, November). *Social class as an ecological framework for the development of wisdom.* Paper presented in the in the symposium “Wisdom in Social Context” chaired by N. M. Weststrate at the Annual Convention of the Gerontological Society of America, Boston, MS.

**Grossmann, I.** & Varnum, M.E.V. (2018, August). *Cultural change in collectivism around the world.* Paper presented in the in the symposium “The Changing Landscape of Asian Collectivism in the Globalizing Era” chaired by L. Sundararajan at the 126<sup>th</sup> Annual Convention of the American Psychological Association, San Francisco, CA.

**Grossmann, I.** & Brienza, J. P. (2018, July). *Wisdom, Balance and Bias: Towards a process-sensitive measurement of wisdom-related qualities.* Paper presented in the in the symposium “New Directions in Wisdom Research” chaired by E. Jayawickreme at the 19<sup>th</sup> European Conference on Personality, Zadar, Croatia.

**Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S. & Nisbett, R. E. (2018, July). *Social orientation and cognitive style across cultures, classes, and individuals: Divergent patterns, reliability, and isomorphisms.* Paper presented in the in the symposium “Cultural and Cross-cultural research traditions: Complementary or Incommensurable?” chaired by J. Fontaine (Chair) and **I. Grossmann** (Co-Chair) at the 24<sup>th</sup> Congress of the International Association for Cross-cultural Psychology, Guelph, Canada.

Santos, H.C., Varnum, M, E. W. & **Grossmann, I.** (2018, July). *Global shifts in climate, development, and individualism: Cultural change across 78 countries.* Paper presented in the in the symposium “Climato-economic Imprints on Culture” chaired by E. van de Vliert (Chair) at the 24<sup>th</sup> Congress of the International Association for Cross-cultural Psychology, Guelph, Canada.

Santos, H.C., & **Grossmann, I.** (2018, March). *Cultivating the good life.* Paper presented in the Student/Early Career Data Blitz at the 19<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Atlanta, Georgia.

Santos, H. C. & **Grossmann, I.** (2018, March). *Cultural Change in a Global Community: The How and the Why.* Paper presented in the symposium “Culture in a Globalizing World” chaired by K. Wu (Chair) at the 19<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Atlanta, Georgia.

- Grossmann, I.** (2017, Oct). *Wisdom as meta-cognition: Measurement, utility, and interventions*. Paper presented in the symposium “Advances in Meta-cognition: Implications for Thoughts, Motivation, Emotions, and Wisdom” chaired by **I. Grossmann** (Chair) and Abigail Scholer at the 2017 conference of the Society for Experimental Social Psychology, Boston, Massachusetts.
- Varnum, M.E.W, & **Grossmann, I.** (2017, Oct). *Using Ecology to Understand Patterns of Cultural Change*. Paper to be presented in the symposium “The Psychology of Ecology: Key Dimensions of the Physical and Social World” chaired by Oliver Sng and Josh Ackerman at the 2017 conference of the Society for Experimental Social Psychology, Boston, Massachusetts.
- Grossmann, I.** (2017, July). *The power of the situation for unveiling insights about daily wisdom*. Paper presented in the symposium “Situating Wisdom in the Context of Everyday Life: States, Traits, and Changes over Lifespan” chaired by **I. Grossmann** at the 2017 Congress of the International Association for Gerontology and Geriatrics, San Francisco, California.
- Huynh, A. C., Kung, F. Y. H., **Grossmann, I.**, & Eibach, R. P. (2017, June). *Diversity and culture: The impact of diverse environments on cultural values, self-perceptions, and academic performance*. *Data Blitz* to be presented at the 78<sup>th</sup> Annual Convention of the Canadian Psychological Association, Toronto, Ontario, Canada.
- Huynh, A. C., Santos, H. C., Tse, C. & **Grossmann, I.** (2017, May). *Advice-Giving and Wise Reasoning: The Cognitive Benefits of Adopting an Advisory Mindset*. Paper presented in the symposium “Tell Me Something I Don’t Know: The Psychological Processes and Consequences of Expertise and Giving Advice” chaired by A. C. Huynh (Chair) and H. C. Santos (co-Chair) at the 29<sup>th</sup> Annual Convention of the Association for Psychological Science, Boston, MA
- Grossmann, I.** (2017, May). *Wise deliberation sustains cooperation*. Competitive paper presented at the 13<sup>th</sup> Southern Ontario Behavioural Decision Research Conference, Kingston, ON.
- Grossmann, I.**, Huynh, A. C. & Santos, H. C. (2017, March). *Advice-giving, wisdom, and reasoning about intergroup conflicts*. Paper presented in the symposium “Group Flourishing Benefits from Hope, Wisdom, Blame, and Social Roles” chaired by K. Vohs (Chair) and **I. Grossmann** (Co-chair) at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria.
- Grossmann, I.** (2017, March). *Searching for wisdom: Personal quality or situation-contingent process*. Paper presented in the symposium “New Perspectives on Age-Old Questions” chaired by T. Talhelm (Chair) and **I. Grossmann** (Co-chair) at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria.
- Grossmann, I.**, Santos, H.C., & Varnum, M.E.W. (2017, Jan). Social class and the rise of individualism. Paper presented in the symposium “How Social-Class Cultures Shape Human Functioning and Flourishing” chaired by P. Dietze and E. Knowles (Co-Chair) at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX.
- Santos, H.C., Huynh, A. C., Tse, C. & **Grossmann, I.** (2017, Jan). *Good advice pays back: The act of giving advice promotes wiser reasoning about politics and daily life*. Paper presented in the

Student/Early Career Data Blitz at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX.

Huynh, A. C., Santos, H.C., & Grossmann, I. (2017, Jan). *Understanding our cultural ecology: How ethnically diverse networks are shaping cultural values*. Paper presented at the Data Blitz at the Advances in Cultural Psychology Pre-conference at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX.

**Grossmann, I.** (2017, Jan). *Wisdom in context*. Talk presented at the “Character, Wisdom, and Virtue” conference of the Jubilee Centre for Character and Virtues, Oriel College, Oxford, UK.

**Grossmann, I.** (2016, August). *Wisdom-related reasoning: Experimental and diary evidence of malleability in daily life*. Talk presented in the symposium “Fresh looks at classic perspectives: Social dimensions of essentialism, reasoning, mental time travel, and consciousness” chaired by J. Knobe at The International Conference on Thinking, Providence, Rhode Island.

**Grossmann, I., Santos, H., Huynh, A.C. & Varnum, M.E.W.** (2016, August). *Rise of individualism: Determinants and moderators of cultural change*. Paper presented in the invited symposium “Social / cultural change: Determinants, moderators, and consequences” chaired by T. Hamamura at the 23<sup>rd</sup> International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

**Grossmann, I.** (2016, August). *Cross-cultural developmental psychology of emotion*. Discussant in the symposium “Continuity and changes in emotion socialization with globalization” chaired by M. Karasawa at The 23<sup>rd</sup> International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

Kung, F., Eibach, R. & Grossmann, I. (2016, August). *Culture, fixed-world beliefs, and perceptions of identity change*. Rapid paper presented at The 23<sup>rd</sup> International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

Oakes, H. & Grossmann, I. (2016, July). *Promoting wise reasoning in interpersonal conflicts: The interactive roles of power and interpersonal expectations*. Paper presented at the conference of the International Association for Relationship Research, Toronto, Canada.

**Grossmann, I.** (2016, May). *Emotional complexity: Clarifying definitions and cultural correlates*. Paper presented in the symposium “Operationalizing affective complexity: Theory, measurement, and applications” chaired by R. Gonzalez (Chair) and J. Smith (Co-Chair) at The 28<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.

Huynh, A. C., Santos, H. C., & Grossmann, I. (2016, May). *Bringing about cultural change: The role of ethnic and linguistic diversity in shifting cultural values and behavior*. Paper presented in the symposium “Cultural transmission and change: Mechanisms and psychological consequences” chaired by **I. Grossmann** (Chair) and H. C. Santos (Co-Chair) at The 28<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.

Santos, H. C., Grossmann, I., & Vohs, K. D. (2016, May). *Making wise predictions about the future*. Paper presented in the symposium “Advances in prospection research: Making the future

bright” chaired by B. A. Teachman at the 28<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.

- Grossmann, I.** (2016, March). *Emotional complexity: Clarifying definitions and cultural correlates*. Flash talk presented at the 4<sup>th</sup> annual conference of the Society for Affective Science in Chicago, IL.
- Grossmann, I.** & Varnum, M. E. V. (2016, January). *Unpacking the rise of individualism: Social structure, infectious diseases, disasters, secularism and cultural change in America*. Paper presented in the symposium “The times they have changed: Cultural change and reactions to generational differences” chaired by J. Grubbs (Chair) & J. Exline (Co-chair) at The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Brienza, J. & **Grossmann, I.** (2016, January). *Ego-decentered reasoning predicts cross-domain prosociality*. Paper presented in the symposium “The evolution and maintenance of human prosociality” chaired by J. Brienza (Chair) & **I. Grossmann** (Co-chair) at The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Grossmann, I.** (2015, November). *Beat of the wise heart: Self-distancing moderates the relationship between wise reasoning and cardiac vagal tone*. Paper presented in the symposium “Situational and long-term predictors of wisdom” chaired by U. M. Staudinger at the 68<sup>th</sup> Annual Scientific Meeting of the Gerontological Society of America, Orlando, FL.
- Santos, H.C. & **Grossmann, I.** (2015, August). *The rise of individualism: The universality and cultural specificity of cultural change in 42 countries*. Paper presented at the 11<sup>th</sup> Biennial Conference of the Asian Association of Social Psychology, Cebu City, Philippines.
- De Freitas, J., Sarkissian, H., **Grossmann, I.**, De Brigard, F., Luco, A., Newman, G. E., Knobe, J. (2015, July). *Is there universal belief in a good true self?* Paper presented at the 23rd Annual Meeting of the European Society for Philosophy and Psychology, Tartu, Estonia.
- Grossmann, I.**, Karasawa, M., & Kitayama, S. (2015, July). *A cultural perspective on emotional experiences across the life span*. Paper presented in the symposium “Emotions across adulthood: The role of cognition, motivation, and culture” chaired by **I. Grossmann** (Chair) and Alexandra M. Freund (Co-Chair) at the the International Society for Research on Emotion conference at the University of Geneva, Geneva, Switzerland.
- De Freitas, J., Sarkissian, H., **Grossmann, I.**, De Brigard, F., Luco, A., Newman, G. E., Knobe, J. (2015, June). *Is there universal belief in a good true self?* Paper presented at the 2015 Meeting of the Society for Philosophy and Psychology, Durham, North Carolina.
- Grossmann, I.** (2015, June). *Wise reasoning: Evidence of cultural variability and modifiability*. Paper presented in the President’s New Researcher’s Award Symposium at the convention of the Canadian Psychological Association in Ottawa, ON.
- Grossmann, I.** (2015, March). *Wisdom and prospection*. Paper presented in the symposium “Making sense of the future: Towards an integrative science of prospection” chaired by **I. Grossmann**

(**Chair**) at the inaugural International Convention of Psychological Science (ICPS), Amsterdam, Netherlands.

- Grossmann, I.**, (2014, October). *Emotional complexity, culture and the self*. Paper presented in a symposium “The Cultural Shaping of Negative Emotion and Their Implications for Empathy and Sympathy” chaired by J. Tsai and B. Mesquita at the 50<sup>th</sup> Annual Meeting of the Society of Experimental Social Psychology in Columbus, Ohio.
- Grossmann, I.**, (2014, July). *Malleability of wisdom: Experimental and cross-cultural evidence*. Paper presented in a symposium “Understanding Wisdom in Later Life: Implications for Practice” chaired by B. Knight at the 28<sup>th</sup> International Congress of Applied Psychology in Paris, France.
- Grossmann, I.**, (2014, June). *Malleability of wisdom: Experimental and cross-cultural evidence*. Paper presented in a symposium “Wisdom: Characteristics, contexts, and consequences” chaired by S. Etezadi at the convention of the Canadian Psychological Association in Vancouver, BC.
- Grossmann, I.** (2013, November). *Smart, but not wise? Relationship between wise reasoning and intelligence*. Paper presented in the symposium “Toward a Clearer Conceptualization of the Relations of Wisdom to Other Constructs: Distinguishing Resources, Correlates, and Outcomes” chaired by J. Glueck at the 66<sup>th</sup> Annual Scientific Meeting of the Gerontological Society of America, New Orleans, LA.
- Schryer, E., **Grossmann, I.**, Mock, S., & Eibach, E. (2013, October). *What does it mean to feel older or younger? A socio-communication account of perceived aging*. Paper presented at the 74th annual meeting of the Canadian Association on Gerontology – CAG2013: Aging...from Cells to Society, Halifax, New Brunswick.
- Grossmann, I.** (2013, August). *Emotional differentiation across eight cultures: Systematic evidence from written media and diary surveys*. Paper presented at the International Society for Research on Emotion conference at the University of California, Berkeley, CA.
- Grossmann, I.** & Varnum, M.E.W. (2013, June). *The rise of the middle-class individualism in America*. Paper presented in the symposium “Sociocultural approaches to values, academic engagement, and health” chaired by V. Kwan (Chair) at the regional conference of the International Association for Cross-Cultural Psychology, Los Angeles, CA.
- Grossmann, I.** (2013, June). *Emotional differentiation, culture, and perspective*. Paper presented in the symposium “A Process-oriented approach to emotion regulation in a cross-cultural context” chaired by **I. Grossmann (Chair)** at the regional conference of the International Association for Cross-Cultural Psychology, Los Angeles, CA.
- Huynh, A. C. & **Grossmann, I.** (2013, June). *When distancing goes bad: Reasoning from the future perspective undermines effective conflict resolution for entity theorists*. Paper presented in the symposium “Why Time Matters Interpersonally: Examining Relational Outcomes from a Temporal Perspective” Chaired by K. Cortes at the 74th annual convention of the Canadian Psychological Association, Québec City, QC.

- Grossmann, I.** & Varnum, M. E. W. (2013, May). *The rise of the middle-class individualism in America*. Paper presented in the symposium “When and How Social Class Makes a Differences” chaired by J. Na & **I. Grossmann** at the 25th APS convention, Washington, DC.
- Grossmann, I.** & Kross, E. (2013, May). *Solomon’s Paradox: Wisdom and distance in close Relations*. Paper presented in the symposium “So Close, So Far: Motivation, Metacognition, and Perceptions of Distance” chaired by M. Travers at the 25th APS convention, Washington, DC.
- Ellsworth, P. C. & **Grossmann, I.** (2013, May). *Linguistic and cultural differences in emotional complexity*. Paper presented in the symposium “The Emotion Lexicon: Underlying Dimensions and Cultural Differences” chaired by J. Fontaine at the 25th APS convention, Washington, DC.
- Grossmann, I.** (2012, November). *Boosting wisdom via psychological distance*. Paper presented in the symposium “Wisdom as an Integration of Affect and Cognition: Life-Span Developmental Perspectives” chaired by U. Kunzmann & S. Thomas at the 65<sup>th</sup> Annual Scientific Meeting of the Gerontological Society of America, San Diego, CA.
- Grossmann, I.** (2012, July). *Emotion regulation and culture*. Paper presented in the symposium “Unpacking emotion regulation: From brain through mind to social contexts” chaired by E. Kross & J. Moser at the 16<sup>th</sup> European Conference on Personality, Trieste, Italy
- Grossmann, I.** (2012, May). *Getting Wisdom: Aging, Culture and Perspective*. Paper presented at the 2012 Southern Ontario Behavioural Decision Research Conference, Waterloo, ON.
- Grossmann, I.**, Kross, E., & Nisbett, R.E. (2012, May). *On Wisdom*. Paper presented at the 2012 *Social Psychology-Economics* Day, Ann Arbor, MI.
- Grossmann, I.** & Ellsworth, P.C. (2012, January). *Mixed positive and negative emotions in Asians and Americans*. Paper presented in the symposium “There is no sweet without bitterness’: Cultural differences in the experience of mixed emotions” chaired by J. Larsen at the SPSP meeting, San Diego, CA.
- Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R.E. (2012, January). *Aging, Wisdom, and Well-being*. Paper presented in the symposium “Social Cognition across Adulthood: Gaze Preferences, Decisions, and Wisdom” chaired by A. Freund & **I. Grossmann** at the Social-Personality Gerontology Preconference, SPSP meeting, San Diego, CA.
- Grossmann, I.** (2011, July). *Wisdom, psychological distance, and well-being*. Paper presented at the 16<sup>th</sup> General Meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Grossmann, I.** & Kross, E. (2011, May). *Boosting wisdom: Psychological distance enhances wise reasoning and behavior*. Paper presented in the symposium “Creativity and wisdom: New experimental and training developments” chaired by **I. Grossmann (Chair)** & O. Ybarra (Co-Chair) at the 23<sup>rd</sup> APS convention, Washington, DC.
- Grossmann, I.** & Varnum, M.E.W. (2011, January). *Culture, social class and cognition*. Paper presented in the symposium “Culture “within”: the impact of religion, social class, and political ideology on cognition” chaired by **I. Grossmann (Chair)** & M. Varnum (Co-Chair) at the SPSP meeting, San Antonio, TX.

- Grossmann, I.** & Kross, E. (2010, May). *The impact of culture and psychological distance on adaptive vs. maladaptive self-reflection*. Paper presented in the symposium “Psychological Distance, Embodiment, and Affect” chaired by J. I. Davis at the 22<sup>nd</sup> APS convention, Boston, MA.
- Grossmann, I.** & Kross, E. (2010, January). *The impact of culture on adaptive vs. maladaptive self-reflection*. Paper presented in the symposium “Culture and Emotion Regulation” chaired by **I. Grossmann (Chair)** & E. Kross (Co-Chair) at the SPSP meeting, Las Vegas, Nevada.
- Grossmann, I.**, Kitayama, S., & Nisbett, R.E. (2008, July). *Bridging between West and East: Holism, dialecticism, and prediction of change in Russia*. Paper presented at the 19th International Congress of the International Association for Cross-Cultural Psychology (IACCP), Bremen, Germany.
- Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2008, July). *Not smarter, but wiser: Dialectical reasoning and wisdom across the lifespan*. Paper presented at the 29th annual International Congress of Psychology, Berlin, Germany.
- Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2008, May). *Dialectical reasoning and wisdom across the lifespan*. Paper presented at the 20th APS convention, Chicago, IL.
- Grossmann, I.** (2008, April). *Bridging between West and East: Holism, dialecticism, and perception of change in Russia*. Paper presented at the Midwestern Cultural Psychology Conference 2008, Ann Arbor, MI.

#### **Selected poster presentations (graduate student co-authors are underlined)**

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- Rotella, A., & **Grossmann, I.** (2020, December). *Judging others' wise reasoning: Wise writers are perceived more favorably and are more often chosen as partners*. Poster presentation at the 2020 Society for Judgement and Decision-Making conference. December 12, 2020, online.
- Dorfman, A., & **Grossmann, I.** (2019, November). Perceptions of wise decision making. Poster presented at the *Society for Judgment and Decision Making 40<sup>th</sup> Annual Conference*, Montréal, Québec, Canada.
- Dorfman, A., **Grossmann, I.**, Oakes, H., Vohs, K., Santos, H. C., & Scholer, A. (2019, November). Training for wisdom: The illeist diary method. Poster presented at the *Psychonomic Society 2019 Annual Meeting*, Montréal, Québec, Canada.
- Fischer, E., Sharpinskyi, K. & **Grossmann, I.** (2019, October). *Improving the prediction of subjective stress from physiology markers in virtual reality*. Poster presented at the 2019 Technology, Mind & Society conference. Washington, DC.
- Mostafapour, M., Meyer, S., **Grossmann, I.**, Corbett, K., & Chiarelli, A. (2017, Nov). *Investigating the role of emotions on breast cancer screening behavior*. Poster presented at the International Women's and Children's Health Conference 2017. Hamilton, Ontario.
- Santos, H. C., Varnum, M. E. W. & **Grossmann, I.** (2017, May). *Global Increases in Individualism*. Poster presented at the 29<sup>th</sup> Annual Convention of the Association for Psychological Science, Boston, MA



- Huynh, A. C., Santos, H. C., & Grossmann, I. (2017, May). *Uniquely Diverse? Understanding How Increasing Ethnic Diversity Is Shaping Cultural Values*. Poster presented at the 29<sup>th</sup> Annual Convention of the Association for Psychological Science, Boston, MA
- Huynh, A. C., Santos, H. C., & Grossmann, I. (2017, Jan). *Understanding our cultural ecology: Exploring ethnic diversity's impact on changing cultural values and behavior*. Poster presented at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX
- Kung, F., & Grossmann, I. (2016, August). *Lay theories of wisdom across cultures*. Poster presented at The 23rd International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.
- Santos, H. C., Huynh, A. C. & Grossmann, I. (2016, March). *The social origins of emotional complexity*. Poster presented at the 4<sup>th</sup> annual conference of the Society for Affective Science in Chicago, IL.
- Oakes, H. & Grossmann, I. (2016, March). *Cultivating wisdom in the face of conflict: The role of self-distancing and emotional complexity*. Poster presented at the 4<sup>th</sup> annual conference of the Society for Affective Science in Chicago, IL.
- Oakes, H. & Grossmann, I. (2016, January). Rising Above and Sinking Below: Rejection Sensitivity Moderates the Impact of Power on Wise Reasoning. The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Huynh, A. C. & Grossmann, I. (2016, January). Please Advise: The Impact of Advice-Giving Roles on Psychological Construal and Reasoning over Social Issues. The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Santos, H. C. & Grossmann, I. (2016, January). The Rise of Individualism: The Universality and Cultural Specificity of Cultural Change. The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Grossmann, I.** (2015, June). Universality and Cultural Specificity of Aging-related Differences in Emotional Differentiation. The Aarhus Institute of Advanced Studies conference "The Hands of Time. Multiple Perspectives on Aging" in Aarhus, Denmark.
- Hughes, J., Grossmann, I., & Cohen, A. B. (2015, February). Tolerating the "Doubting Thomas": How religious beliefs versus practices influence anti-atheist prejudice. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Huynh, A. C., Kung, F. Y. H., & Grossmann, I. (2015, February). *When Class Matters: Inter-Class Interactions and Prosocial Behavior in a Competitive Situation*. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Koyama, J. & Grossmann, I. (2015, February). *Wise Reasoning and Sustainability: Problem solving from a distance*. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Santos, H. C. & Grossmann, I. (2015, February). *The wisdom of the ironic observer*. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.

- Huynh, A. C., & Grossmann, I. (2014, May). *Exploring the Roles of Social Class on Luck Beliefs and Class Essentialism*. The 26<sup>th</sup> Annual Association for Psychological Science Convention, San Francisco, CA.
- Santos, H. C. & Grossmann, I. (2014, May). *Irony and wise reasoning*. The Waterloo-Western Social Psychology Conference, London, ON, Canada.
- Koyama, J. & Grossmann, I. (2014, May). *Wise Reasoning and Sustainability: Problem solving from a distance*. The 44<sup>th</sup> Annual Undergraduate Thesis Conference, Kingston, ON.
- Huynh, A. C., & Grossmann, I. (2014, February). *The Company We Keep: The Transactive Effects of Wise Reasoning Across Individuals*. The 15<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.
- Grossmann, I. & Kross, E.** (2010, April). *The impact of culture on adaptive versus maladaptive self-reflection*. Conference on Cultural Neuroscience, Ann Arbor, MI
- Grossmann, I., Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E.** (2009, May). *Social class, aging, IQ and holistic vs. analytic cognitive style*. The 21<sup>st</sup> annual convention of the Association for Psychological Science, San Francisco, CA
- Varnum, M.E.W., **Grossmann, I., Na, J., Kitayama, S., & Nisbett, R.E.** (2009, May). *Aging and interdependence*. The 21<sup>st</sup> annual convention of the Association for Psychological Science, San Francisco, CA.
- Grossmann, I., Enock, P., & Kross, E.** (2009, Jan). *Rumination and distancing in Russia and the U.S.* The 14<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Grossmann, I., & Nisbett, R.E.** (2008, Feb). *Russia. Mixed cultures, contradictions, and change*. The Cultural Psychology Preconference, SPSP annual meeting, Albuquerque, NM.
- Grossmann, I., Chao, M., Hong, Y-y.** (2007, May). *Essentialism and exposure to foreign culture moderate intergroup perception*. The 19<sup>th</sup> annual convention of the Association for Psychological Science, Washington, DC.
- Varnum, M. E. W., **Grossmann, I., Nisbett, R.E., Kitayama, S., Katunar, D.** (2007, April). *Differences in cognitive style between Central and East Europeans and Westerners*. The Cultural Psychology Preconference, SPSP annual meeting, Memphis, TN.
- Grossmann, I. & Scornia, A.** (2005, April). *Cultural differences: National identity and attitudes in Italy and Germany*. The European Congress of Psychology Students, Madrid, Spain.

### Teaching interests

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Cultural Psychology	Research & Statistical Methods
Emotions & Emotion Regulation	Social Cognition
Folk epistemology	Wisdom and Moral Psychology

### Courses taught

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Winter 2021/Fall 2018	<b>Applied Multi-level Modeling (Psych 804)</b>
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Fall 2019/ 2017/2014/ Winter 2013	<b>Social Psychology (Psych 704)</b> <i>Graduate-level introductory course to the field of social psychology.</i>
Fall 2019 / Winter 2013	<b>Cultural Psychology (Psych 352)</b> <i>Advanced undergraduate lecture course in cultural psychology</i>
Fall 2018/ Fall 2012 – 2016	<b>Research Methods in Social Psychology (Psych 395)</b> <i>Honors' course on research methods in social psychology.</i>
Spring 2018	<b>Basic Data Analysis (Psych 292)</b>
Fall 2017	<b>Wisdom and Leadership (<i>Canadian Student Leadership Conference</i>)</b>
Fall 2016	<b>Wisdom (Psych 690)</b>
Fall 2015	<b>Positive Psychology (Psych 690)</b>
Spring 2012 / Fall 2013	<b>Cultural Psychology (Psych 690)</b> <i>Graduate course exploring cultural influence on behavior, thought, and emotions.</i>
Fall 2010	<b>University of Michigan Graduate Teacher Certificate</b> <i>Facilitation and refinement of pedagogical skills for college-level instructors.</i>
Fall 2009 / Winter 2010	<b>Advanced Statistical Methods I&amp; II w/ Richard Gonzalez</b> <i>Graduate Student Instructor, University of Michigan. Created and graded problem sets and exams, hold office hours, consulted students on group projects, gave an introductory workshop and a guest lecture.</i>
Fall 2008 / Winter 2009	<b>Introduction to Psychology w/ Brian Malley &amp; Ann Phillips</b> <i>Graduate Student Instructor, University of Michigan. Hold two weekly 2h seminars, created assignments, exams and class activities, graded papers.</i>
Winter 2008	<b>Introduction to Social Psychology w/ Carla Grayson</b> <i>Graduate Student Instructor, University of Michigan. Hold two weekly 2h seminars, created assignments, exams and class activities, graded papers.</i>
2005 – 2010	<b>Individual Advising: UROP &amp; Honor's Thesis Supervision</b> <i>Supervised over 20 research assistants from the Undergraduate Research Opportunity Program (UROP), as well as two honors theses</i>

#### Guest lectures

Winter 2021	<i>What makes us human?</i> Lecture for the Teens Speak Canada Workshop, Kids Speak Canada
Winter 2021	<i>Rational and reasonable judgment.</i> Lecture for the Environment and Popular Media class (ERS 275), University of Waterloo, Canada
Fall 2019	<i>Wisdom and intelligence.</i> Lecture for the Introduction to Anthropology, Psychology and Sociology class, Sydenham High School, Ontario
Winter 2019	<i>Measuring wisdom.</i> Graduate seminar in psychological science, Department of Psychology, Ryerson University

Fall 2018	<i>Wise Reasoning</i> . Seminar in Judgment and decision-making, Department of Psychology, Ryerson University
Fall 2018	<i>Wisdom: Life's chief optimization problem</i> . Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo
Winter 2018	<i>Solomon's Paradox: Wisdom and how to get it</i> . Lecture at the 2018 Limmud Ottawa Jewish Festival, Ottawa, ON
Fall 2017	<i>Wisdom and Leadership</i> . Three workshops presented at the 2017 Canadian Student Leadership Conference, Waterloo, ON
Fall 2017	<i>Wisdom</i> . Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo
Winter 2017	<i>Affect and culture</i> . Affective Computing (CS 886), Cheriton School of Computer Science, Faculty of Mathematics, University of Waterloo.
Winter 2016	<i>Wisdom and how to get it</i> . Multidisciplinary Perspectives on Aging (HLTH/GERON 400/ HSG 620), Faculty of Applied Health Sciences, University of Waterloo
Winter 2016	<i>Culture and emotions</i> . Affective Computing (CS 886), Cheriton School of Computer Science, Faculty of Mathematics, University of Waterloo.
Spring 2015	<i>Culture and emotion</i> . IES Abroad, Granada Center, Spain.
Winter 2010	<i>Some notes on Russia: A cultural psychological perspective</i> . Marketing and Culture in Russia (BA 685), Ross School of Business, University of Michigan.
Winter 2010	<i>Multidimensional scaling and cluster analysis</i> . PSYCH 614, University of Michigan.
Winter 2010	<i>Aging, emotion regulation, and wisdom</i> . Culture, Self, and Brain (PSYCH 487), University of Michigan.
Fall 2010	<i>Introduction to SPSS</i> . Advanced Statistical Methods I (PSYCH 613), University of Michigan.
May 2006	<i>Culture &amp; Cognition</i> . 20th European Congress of Psychology Students, Spindleruv Mlyn, Czech Republic.

## Supervision

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### *Graduate Students (Primary/Co- Supervisor)*

2020 – present	Konstantyn Sharpinskyi
2012 – 2018	Alex Huynh
2013 – 2018	Henri Santos
2013 – 2017	Justin Brienza
2014 – 2016	Harrison Oakes

### *Undergraduate Honors Students*

2021 – present	Amanda Pileggi
2021 – present	Chelsea Chen
2019 – 2021	Oliver Twardus

2019 – 2020	Emil Harvey
2018 – 2019	Laura Jackson
2018 – 2019	Hanxiao Zhang
2018 – 2019	Ethan Fischer
2018 – 2019	Takuya Shibayama
2017 – 2018	Sonia Vintan
2017	Alex White
2016 – 2017	Chris Willms
2016 – 2017	Jessica Pelletier
2016 – 2017	Michelle Huh
2016 – 2017	Jennifer Loew
2016 – 2017	Madeline Stauffer
2015 – 2016	Ceara Khoramshani
2015 – 2016	Hilda Wong
2013 – 2014	Jacklyn Koyama
2013 – 2014	Fizza Jafry
2009 – 2010	Joshua Prasad

*Bachelor Thesis*

2012	Svenja Roch, Department of Psychology, Humboldt-University Berlin, Germany
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*Masters' Thesis*

2016	Harrison Oakes, University of Waterloo, Canada
2013	Alex Huynh, University of Waterloo, Canada

*Dissertation Thesis*

2018	Alex Huynh, University of Waterloo, Canada
2018	Henri Santos, University of Waterloo, Canada
2017	Justin Brienza, University of Waterloo, Canada

*Masters Committees*

2019	Ethan Meyers, Department of Psychology, University of Waterloo, Canada
2018	Abdo Elnakouri, Department of Psychology, University of Waterloo, Canada
2017	Christopher Lok, Department of Psychology, University of Waterloo, Canada
2016	Matthew Wilmot, Department of Psychology, University of Waterloo, Canada
2015	Danielle Nadeau, Department of Anthropology, University of Waterloo, Canada

*Dissertation Committees*

2019	Chris Wong, School of Accounting and Finance, University of Waterloo, Canada
2014	Genevieve Sansone, Department of Psychology, University of Waterloo, Canada
2014	Courtney Plante, Department of Psychology, University of Waterloo, Canada

*External Dissertation Committees*

2020	Anna Adamyan, School of Psychology, Higher School of Economics, Russia
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2020	Lindsay Tunbridge, Faculty of Health, Deakin University, Australia
2019	Emily Hong, Department of Psychology, Queen's University, Canada
2019	Dmitrij Dubov, School of Psychology, Higher School of Economics, Russia
2016	Ning Zhang, Department of Psychology, Queen's University, Canada
2013	Paul Conway, Department of Psychology, University of Western Ontario, Canada

## Leadership

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### Department

2020 – present	Organizer of the Social Area colloquium series
2019 – present	Department of Psychology Graduate Committee
2012 – present	Organizer of the Department of Psychology Colloquium Series
2019	Department of Psychology Executive Committee
2016; 2019	(Co-)Organizer of the Ziva Kunda Memorial Lecture
2015	Annual Performance Review Committee (APRC)
2013	Department of Psychology Website Overhaul Committee

### Faculty

2019	Presenter at the University of Waterloo Arts Faculty Interdisciplinary Mashup Event <i>New Ways of Learning</i>
2015	Presenter at the Dean's Panel at the UW Arts Reunion
2014	Presenter at the University of Waterloo Arts Faculty event <i>How to bring your research into the undergraduate classroom</i>

### University

2019 - present	Steering Committee and Core Member of Waterloo Institute for Complexity and Innovation (WICI)
2019	Organizer of a university-wide workshop on <i>Meaning of Rationality</i>
2019	Roundtable discussant at the <i>Nature of Experiment</i> conference
2016	Organizer of the <i>Cognitive Science Confessions</i> academic event (talk series, and evaluation of undergraduate prize submissions)
2016	Organizer of the Cognitive Science social program committee
2016	Presenter at the University of Waterloo Network on Aging Winter Event
2015	Presenter at the <i>This Idea Must Die Day</i> (Cognitive Science meeting)
2014	Organizer of the University of Waterloo speaker series on "Successful Aging"
2012	Presenter at the <i>Ignorance Day</i> (Cognitive Science)

### Professional

#### Conference organizer

2018 - 2021	Organizer of the <i>Cultural Psychology Pre-Conference</i> at the 20 <sup>th</sup> - 22 <sup>nd</sup> Annual Conferences of the Society for Personality and Social Psychology
2018 - 2020	Organizer of the <i>Pan-Asian Summit on Wisdom, Morality and Character in the Polarized World</i> , to take place in Colombo, Sri Lanka

- 2019 Organizer of the Toronto Wisdom Task Force Meeting  
*Small conference of leading empirical scholars to identify the core components of wisdom in empirical sciences*
- 2015 - 2018 Organizing Committee of the 24<sup>th</sup> International Congress of the International Association for Cross-cultural Psychology in Guelph, Canada
- 2007 - 2008 Organizing Committee of the *Midwestern Cultural Psychology Conference*
- 2004 Organizing Committee of the 10th *German Psychology Students' Congress*  
*Conference symposia organizer*
- 2019 Biannual Meeting of the Society for Research in Personality
- 2017 The International Convention of Psychological Science
- 2016 Annual Convention of the Association for Psychological Science
- 2016 Annual Society for Personality and Social Psychology Conference
- 2015 The International Society for Research on Emotion Conference
- 2015 The Inaugural International Convention of Psychological Science
- 2013 Regional Conference of the International Association for Cross-Cultural Psychology
- 2013 Annual Convention of the Association for Psychological Science
- 2012 Social-Personality Gerontology Preconference and the Annual Society for Personality and Social Psychology Conference
- 2011 Annual Convention of the Association for Psychological Science
- 2011 Annual Society for Personality and Social Psychology Conference
- 2010 Annual Society for Personality and Social Psychology Conference
- Conference/ Proceedings referee*
- 2018 - 2019 24<sup>th</sup> International Congress of the *International Association for Cross-cultural Psychology*, Guelph, ON
- 2018 44th Annual *Society for Philosophy & Psychology Conference*, Ann Arbor, MI

## Editorial Services

### Editor

- 2020 – present Associate Editor at *Social Psychological and Personality Science*  
**Flagship journal of SESP, ARP, SPSP, and EASP/Impact factor = 4.39**
- 2020 Guest Editor at *American Psychology* (special issue on Cultural Change)  
**Impact factor = 4.86**
- 2019 – 2020 Guest Editor at *Journal of Personality and Social Psychology: ASC*  
**Impact factor = 4.74**
- 2020 Guest Editor at *Personality and Social Psychology Bulletin*  
**Impact factor = 2.60**
- 2017 – 2020 Associate Editor at *Emotion*  
**Impact factor = 3.08**

- 2016 – 2017 Associate Editor at *Frontiers in Personality and Social Psychology*  
**Impact factor = 2.46**
- 2015 Guest Editor at *Emotion*  
**Impact factor = 3.08**

*Editorial Boards/Consulting Editor*

- 2019 – present *Affective Science*  
**New flagship journal of the Society for Affective Science**
- 2017 – 2020 *Psychology & Aging*  
**Impact factor = 2.81**
- 2019 *Social Psychological and Personality Science*  
**Premier journal in social and personality psychology / Impact factor = 4.39**
- 2018 – present *Journal of Personality and Social Psychology: Attitudes and Social Cognition*  
**Flagship journal in social psychology / Impact factor = 4.74**
- 2016 – present *Frontiers in Theoretical and Philosophical Psychology*  
**Impact factor = 2.46**
- 2015 – present *Frontiers in Cultural Psychology*  
**Impact factor = 2.46**
- 2014 – 2017 *Journal of Personality and Social Psychology: IRGP*  
**Flagship journal in social psychology / Impact factor = 4.74**
- 2014 – 2016 *Frontiers in Personality and Social Psychology*  
**Impact factor = 2.46**

*Reviewer*

Age and Ageing  
 American Psychologist  
 Annals of the New York Academy of Sciences  
 Basic and Applied Social Psychology  
 Behavioral and Brain Sciences  
 British Journal of Psychology  
 Cognition and Emotion  
 Developmental Psychology  
 Developmental Review  
 Emotion  
 European Journal of Personality  
 Europe's Journal of Psychology  
 Journal of Cross-Cultural Psychology  
 Journal of Experimental & Theoretical Artificial Intelligence  
 Journal of Experimental Psychology: General



Journal of Experimental Social Psychology  
 Journal of Gerontology: Psychological Science  
 Journal of Intelligence  
 Journal of Personality and Social Psychology  
 Journal of Research in Personality  
 Journal of Theoretical and Philosophical Psychology  
 Intelligence  
 International Journal of Psychology  
 Medical Decision Making  
 MIT Press  
 Motivation and Emotion  
 Nature Human Behaviour  
 Organizational Behavior and Human Decision Processes  
 Organizational Research Methods  
 Personality and Social Psychology Bulletin  
 Personality and Social Psychology Review  
 PLOS ONE  
 Proceedings of the National Academy of Sciences of the U.S.A.  
 Proceedings of the Royal Society: Biological Sciences  
 Psychological Science  
 Psychological Review  
 Psychology & Aging  
 Psychonomic Bulletin & Review  
 Review of General Psychology  
 Social Psychological and Personality Science  
 Transactions of Affective Computing

### **Grant Reviewing**

2021	External grant reviewer for the Israel Science Foundation
2021	External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
2020	External grant reviewer for the John Templeton Foundation
2020	External grant reviewer for the Time-Sharing Experiments for the Social Sciences
2020	Expert Reviewer for Scientific Projects at the Scientific Leadership School of the Western-Siberian World-class Research Center for Science and Education, Tyumen, Russia
2020	Review Committee of the COVID-19 Rapid Research – Social Policy and Public Health Responses of the Canadian Institute of Health Research
2019	External grant reviewer for the German National Science Foundation (DFG)

- 2019 Chair for the Psychology section of the Insight Development Grants of the Social Sciences and Humanities Research Council of Canada
- 2019 External grant reviewer for the Mitacs Accelerate
- 2019 External grant reviewer for the United States-Israeli Binational Science Foundation
- 2018 Review Committee of the Insight Development Grants of the Social Sciences and Humanities Research Council of Canada
- 2018 External grant reviewer for the Mitacs Accelerate
- 2018 External grant reviewer for the Alexander von Humboldt Foundation, Germany
- 2018 External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
- 2017 External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
- 2017 External grant reviewer for Netherlands Organization for Scientific Research
- 2017 External grant reviewer for The Research Grants Council (RGC) of Hong Kong
- 2016 External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
- 2016 External grant reviewer for Polish National Science Foundation, Poland
- 2016 External grant reviewer for National Science Foundation, U.S.A.
- 2016 External grant reviewer for the Research Grants Council (RGC) of Hong Kong
- 2016 External grant reviewer for the United States-Israeli Binational Science Foundation
- 2015 External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
- 2015 External grant reviewer for The German-Israeli Foundation for Scientific Research and Development
- 2014 External grant reviewer for the Research Foundation – Flanders, Belgium

#### **Advisory Board**

- 2018-2021 The *Geography of Philosophy* Project – an Exploration of Universality and Diversity in Fundamental Philosophical Concepts (PIs: E. Machery, S. Stich, H. C. Barrett)