**Igor Grossmann, Ph. D.**

Department of Psychology • University of Waterloo

200 University Ave West • Waterloo, ON N2L 3G1 • Canada

[igrossma@uwaterloo.ca](mailto:igrossma@uwaterloo.ca) • <https://igorgrossmann.com>

**Education**

|  |  |
| --- | --- |
| 2012 | Ph.D., Social Psychology, University of Michigan  Supervisor: Richard E. Nisbett |
| 2009 | M.S., Psychology, University of Michigan  Supervisor: Richard E. Nisbett |
| 2005 - 2006 | DAAD-honored year abroad, University of Michigan |
| 2004 | Vordiplom (B.S. equivalent), Psychology, Albert-Ludwigs-Universität Freiburg, Germany |

**Research interests**

AI-augmented Cognition; Cultural change; Decision-making; Forecasting; Judgment; Intellectual humility; Measurement; Metacognition; Moral psychology; Reasoning; Decision-making; Wisdom.

**Academic appointments**

|  |  |
| --- | --- |
| 2023 - present | Professor  Department of Psychology, University of Waterloo, Canada |
| 2017 - 2023 | Tenured Associate Professor  Department of Psychology, University of Waterloo, Canada |
| 2012 - 2017 | Assistant Professor  Department of Psychology, University of Waterloo, Canada |

**h-index 50 Citations 11,204**

Google Scholar profile: <https://scholar.google.com/citations?user=akajO3QAAAAJ>

**Awards and honours (25 in total)**

|  |  |
| --- | --- |
|  |  |
| 2024 | [Fellow](https://stias.ac.za/fellowships/), Stellenbosch Institute for Advanced Study, South Africa |
| 2023 | Elected Member of the College, Royal Society of Canada |
| 2022 | [Fellow](https://spsp.org/membership/fellows), Society for Personality and Social Psychology – *recognition of extraordinary and distinctive contribution to the science of personality and social psychology* |
| 2021 | [Site of the day](http://www.awwwards.com/sites/world-after-covid), [Awwwards](http://www.awwwards.com/) – *best website of the day for* [*WorldafterCOVID.info*](https://worldaftercovid.info/) *as recognized by a world-wide panel of digital designers, developers, and agencies* |
| 2020 | [Societies 2019 Young Investigator Award](https://www.mdpi.com/journal/societies/awards/738), Multidisciplinary Digital Publishing Institute |
| 2019 | [Joseph B. Gittler Award](https://www.apa.org/apf/funding/gittler?tab=4), American Psychological Foundation – *recognition of extraordinary contributions to understanding philosophical foundations of psychology* |
| 2019 | [SAGE Young Scholar](https://spsp.org/membership/awards/earlycareer/sage-young-scholars) Award, Society for Personality and Social Psychology & SAGE Publications – *most distinguished early career award in personality and social psychology* |
| 2018 | [USERN Prize](https://en.wikipedia.org/wiki/USERN_Prize) in Social Sciences, Universal Scientific Education and Research Network– *international annual award for scientists under 40 for novel advancement or achievement in scientific education, research, or serving the humanity* |
| 2018 | [Outstanding Alumni Award](https://www.imprs-life.mpg.de/life-program/outstanding-alumni-award), [Max Plank Research School on the Life Course](https://www.imprs-life.mpg.de/life-program/) – *recognition of continued excellence in interdisciplinary developmental science post PhD* |
| 2017 | [Early Researcher Award](https://www.ontario.ca/page/early-researcher-awards), Government of Ontario – *awarded based on the excellence of the researcher, the quality of their research, their ability to develop HQP, and the strategic value of the research to the Province of Ontario* |
| 2015 | [Rising Star Award](https://www.psychologicalscience.org/members/awards-and-honors/aps-rising-stars), Association for Psychological Science – *recognizes researchers whose innovative work has already advanced the field and signals great potential for their continued contributions* |
| 2015 | Runner-Up for “Application of Science Award,” NeuroLeadership Institute |
| 2015 | Editor’s Choice article, [*Psychological Science*](https://www.psychologicalscience.org/publications/psychological_science)  – *featured article as one of the best in the journal for Grossmann & Kross (2014)’ “Exploring Solomon’s Paradox”* |
| 2015 | [President’s New Researcher Award](https://cpa.ca/aboutcpa/cpaawards/presidentsaward/), Canadian Psychological Association – *recognizes exceptional quality of the contribution of new researchers to psychology in Canada* |
| 2013 | [The Otto Klineberg Intercultural and International Relations Award](https://www.apa.org/about/awards/klineberg-award), The Society for the Psychological Study of Social Issues – *best paper or article of the year on intercultural or international relations for Grossmann, Karasawa et al. (2012)* |
| 2013 | [Dissertation Award](https://www.apadivisions.org/division-20/awards/dissertation), American Psychological Association (Div. 20: Adult Development & Aging) – *recognizes top dissertation in psychology of aging and adult development* |
| 2011 | [Rackham Pre-doctoral Fellowship](https://rackham.umich.edu/funding/funding-types/rackham-predoctoral-fellowship-program/), University of Michigan – *most selective dissertation scholarship at the university for unusually creative, ambitious, and impactful projects* |
| 2010 | Editor's Choice, [*Science*](https://www.science.org/) *– featured article as newsworthy for Grossmann & Kross (2010’s “The impact of culture on adaptive versus maladaptive self-reflection”* |
| 2010 | [Daniel Katz Dissertation Fellowship in Psychology](https://isr.umich.edu/fellowships-awards/daniel-katz-dissertation-fellowship-in-psychology-and-survey-methodology/), [Institute for Social Research](https://isr.umich.edu/), University of Michigan |
| 2010 | [Researching Injustice and Social Equality (RISE)](https://www.psychologicalscience.org/members/rise) Research Award, Association for Psychological Science *–* *supports predoctoral psychological science research in fields related to socially and economically under-represented and international populations* |
| 2009 | [Philip Brickman Memorial Prize](https://lsa.umich.edu/content/dam/psychassets/psychdocuments/graduatedocuments/Fellowship_and_Award_Winners_2009_10.pdf), University of Michigan *– recognition of best predoctoral research in social psychology at the Department of Psychology* |
| 2008 | [Researching Injustice and Social Equality (RISE)](https://www.psychologicalscience.org/members/rise) Research Award, Association for Psychological Science *–* *supports predoctoral psychological science research in fields related to socially and economically under-represented and international populations* |
| 2005 - 2006 | [Fellowship](https://www.daad.de/en/), German Academic Exchange Service (DAAD) *– highly selective study abroad scholarship* |
| 2005 - 2006 | Max-Kade Scholarship, [Max Kade Foundation](https://maxkadefoundation.org/index.html) & the University of Freiburg *– selective study abroad scholarship (tuition and stipend) for University of Michigan* |
| 2005 | Outstanding Poster, European Congress of Psychology Students |
| 2004 | Outstanding Poster, Student Congress of the Association of German Psychologists |
| 2003 - 2005 | [Scholarship](https://www.e-fellows.net/Studium/Stipendien), e-fellows.net, Germany |
| 2002 - 2008 | [Stipendium der Studienstiftung des deutschen Volkes](https://www.studienstiftung.de/en/) (Fellowship of the German National Academic Foundation), Germany – *most selective merit-based university scholarship in Germany, awarded to 0.5% of students* |
| 2002 - 2003 | [Undergraduate Fellowship](https://www.kas.de/de/web/begabtenfoerderung-und-kultur/studienfoerderung), [Konrad Adenauer Foundation](https://www.kas.de/en/about-us), Germany – *highly selective merit-based university scholarship in Germany for students showing academic excellence and outstanding societal/political engagement* |

**Research funding (4M+ external funding in total)**

|  |  |
| --- | --- |
| 2024 – 2027 | Templeton World Charity Foundation, *Wisdom across cultures beyond traditional decision-making paradigms* (PI; US$1,103,093) |
| 2021 – 2026 | Social Sciences and Humanities Research Council of Canada, Insight Grant, *Skilled migrant decision-making under uncertainty (DEMA),* (Co-PI with Anna Triandafyllidou; CAD$270,200) |
| 2019 - 2024 | Social Sciences and Humanities Research Council of Canada, Insight Grant, *Wisdom to know the difference: Unpacking knowledge of strategy-situation fit and its relationship to context-sensitive meta-cognition* (PI; CAD$239,703) |

***Completed***

|  |  |
| --- | --- |
| 2021 – 2024 | John Templeton Foundation, *Testing the power of forecasting tournaments to foster judgmental accuracy, intellectual humility and open-mindedness in debates over human progress* (Co-PI with Philip Tetlock; US$626,427) |
| 2021 – 2023 | Transformative Quantum Technologies (TQT), Quantum Quest Seed Fund, *Folk understanding of quantum physics*, (PI; CAD$46,328) |
| 2017 - 2022 | Ontario Ministry of Research, Innovation and Science & the University of Waterloo Early Researcher Award Grant, *Harnessing insights from psychology, physiology, and mobile technologies to improve emotion-regulation and mental health of Ontarians* (PI; CAD$190,000) |
| 2020 - 2021 | Templeton World Charity Foundation, *Post-Pandemic Kaleidoscope: Documenting Social Scientists’ wisdom on how to navigate the new normal*, (PI; US$25,000) |
| 2020 - 2021 | Social Sciences and Humanities Research Council of Canada, Connection Grant, *Behavioral and Social Scientists' wisdom for navigating the new normal*, (PI; CAD$15,926) |
| 2019 - 2021 | Templeton World Charity Foundation, Global Innovations in Character Development Grant, *Measuring and developing the character strengths of wisdom in low-security contexts: Testing new approaches in Sri Lanka and the Philippines* (Co-PI with Santushi Amarasuriya, Eranda Jayawickreme; US$231,679) |
| 2017 - 2020 | Pathways to Character Initiative at the Arizona State University & The Wake Forest University, *Wisdom, self-distance, and adversity: Multimethod prospective evaluation of post-traumatic character growth of open-mindedness, humility and empathy*, (PI; US$210,000) |
| 2018 | UW/SSHRC Travel Grant (CAD$2,000) |
| 2018 | UW/SSHRC Seed Grant (CAD$6,980) |
| 2018 – 2019 | Shastri Indo-Canadian Institute, Shastri Research Grant, *Conception, components and sources of wisdom: Comparison between India and Canada* (Co-PI with Naved Iqbal; CAD$6,500) |
| 2016 | University of Waterloo Chronic Disease Prevention Initiative, Seed Grant, *Harnessing psychological insights and mobile technologies to detect stress-related risk factors for mental health* (PI; CAD$10,000) |
| 2016 | University of Waterloo Network for Aging Research, Catalyst Grant, *Curbing ageism: Prejudice mechanisms and anti-ageism intervention* (Co-PI with Ian McGregor; CAD$6,500) |
| 2015 - 2016 | University of Waterloo Network for Aging Research, Emerging Scholar Mentorship Grant, *Wise acculturation and aging: Role of thinking style and emotion regulation in attenuating post-immigration health decline among older adults* (PI; CAD$10,000) |
| 2014 - 2016 | Science of Prospection Initiative at the University of Pennsylvania, *Adaptive prospection: wisdom, intensity bias, and forecasting accuracy* (PI; $145,000) |
| 2014 - 2018 | Social Sciences and Humanities Research Council of Canada, Insight Grant, *Wisdom and perspective in real life* (PI; CAD$153,243) |
| 2013 | UW/SSHRC 4A Award (CAD$8,000) |
| 2013 | University of Waterloo, RBC Your Future Gran, (PI; CAD$9,942.24) |
| 2012 | UW/SSHRC Travel Grant (CAD$1,200) |
| 2011 | University of Michigan, Rackham Doctoral Research Grant |
| 2011 | University of Michigan, Hough Summer Research Grant for Psychology & Ethics |
| 2010 | University of Michigan Rackham Graduate School, Spring/Summer Research Grant |
| 2008 | University of Michigan, Center for Russian and Eastern European Studies, Research Grant |
| 2007 | University of Michigan, Rackham Graduate Student Research Grant |
| 2007 | University of Michigan International Institute, Individual Fellowship |
| 2006 | University of Michigan, Culture and Cognition Program, Summer Research Grant |
| 2006 | German National Academic Foundation, Research Grant |

**Publications**

**(also see** [**Google Scholar**](https://scholar.google.com/citations?user=akajO3QAAAAJ) **/ students & post-docs underlined / impact factor in parentheses)**

***Peer-reviewed journal articles***

Amarasuriya, S., Salanga, M. G., Llorin, C., Morales, M. H., Jayawickreme, E., & **Grossmann, I.** (2024). Deconstructing wisdom through a cultural lens: Folk understandings of wisdom and its ontology in the Philippines and Sri Lanka. *Transcultural Psychiatry.* <https://doi.org/10.1177/13634615241233682> **(2.50)**

Elnakouri, A.\*, Huynh, A. C., & **Grossmann, I**.\* (2024). Explaining contentious political issues promotes open-minded thinking. *Cognition*, *247.* **(3.65)** \*corresponding authors

**Grossmann, I.** & Eibach, R. R. (2024). Meta-judgment: Meta-theories and beliefs about good judgment across societies. *Current Directions in Psychological Science*, *33*(4), 261-269. <https://doi.org/10.1177/09637214241262335> **(4.67)**

**Grossmann, I.,** Peetz, J., Dorfman, A., Rotella, A., & Buehler, R. (2024). The wise mind balances the abstract and the concrete. *Open Mind*, *8*, 826–858. <https://doi.org/10.1162/opmi_a_00149>. **(5.89)**

**Grossmann, I.,** Bergmeir, C., Slattery, P.(2024). How well can social scientists forecast societal change? *Foresight:* *The International Journal of Applied Forecasting*, *72*, 40-46.

**Grossmann, I.**, Varnum, M. E. W., Hutcherson, C., & Mandel, D. R.(2024). When expert predictions fail. *Trends in Cognitive Sciences*, *28*(2), 113-123. <https://doi.org/10.1016/j.tics.2023.10.005> **(15.40)**

Kachhiyapatel, N. & **Grossmann, I**. (2024). Responsiveness in context: Unpacking the causal model of the wisdom-responsiveness link. *Possibility Studies & Society.*

Rudnev, M.\*, Barrett, H.C., Buckwalter, W., Machery, E., Stich, S., Barr, K., Bencherifa, A., Clancy, R.F., Crone, D.L., Deguchi, Y., Fabiano, E., Fodeman, A.D., Guennoun, B., Halamová, J., Hashimoto, T., Homan, J., Kanovský, M., Karasawa, K., Kim, H.,... **Grossmann, I.**\* (2024). Dimensions of wisdom perception across twelve countries on five continents. *Nature Communications.* <https://doi.org/10.1038/s41467-024-50294-0> **(16.60)** \*corresponding authors

Stavropoulos, A., Crone, D.L., & **Grossmann, I.** (2024). Shadows of wisdom: Classifying meta-cognitive and morally-grounded narrative content via Large Language Models. *Behavior Research Methods.* <https://doi.org/10.3758/s13428-024-02441-0> **(5.40)**

Abedin, E., Ferreira, M., Reitmann, R., Cheong, M., **Grossmann, I**., &Alfano, M. (2023). Exploring intellectual humility through the lens of artificial intelligence: Top terms, features and a predictive model. *Acta Psychologica*, *238.* **(1.73)**

Britton, E. M., Laurin, K., **Grossmann, I**., Dorfman, A., Oakes, H., &Scholer, A. A. (2023). The dynamics of self-control conflicts in daily life in predicting self-control success and perceived self-regulatory effectiveness. *Collabra*, *9*(1)*.* **(3.02)**

**Grossmann, I.** (2023). Transparency and inclusion *in Psychological Inquiry*: Reflecting on the past, embracing the present, and building an inclusive future. *Psychological Inquiry*, *33*(4), 233–238. <https://doi.org/10.1080/1047840X.2023.2172277> **(10.27)**

**Grossmann, I**., Feinberg, M. Parker, D. C., Christakis, N., Tetlock, P. E. & Cunningham, W. A. (2023). AI and the transformation of social science research. *Science*, 380, 1108-1109. <https://doi.org/10.1126/science.adi1778> **(63.71)**

**Grossmann, I**. Meyers, E., & Eibach, R. E. (2023). The wisdom in the story: Clarifying assumptions about radical uncertainty and reasonableness in narrative judgment. *Behavioral and Brain Sciences, 46*, e96. doi:10.1017/S0140525X22002746[commentary] (**14.20**)

Hutcherson, C., Sharpinskyi, C., Varnum, M. E. W., Rotella, A. M., Wormley, A., Tay, L., & **Grossmann, I.\*** (2023). On the accuracy, media representation, and public perception of psychological scientists’ judgments of societal change. *American Psychologist*, *78*(8):968-981 **(16.36)** <https://dx.doi.org/10.1037/amp0001151> \*corresponding author

The Forecasting Collaborative**\*** (2023). Insights into accuracy of social scientists' forecasts of societal change. *Nature Human Behaviour*, *7*, 484 - 501. doi: 10.1038/s41562-022-01517-1 (**24.25**) \*founder and corresponding author

Weidmann, R., Chopik, W. J., Ackerman, R. A., Allroggen, M., Bianchi, E. C., Brecheen, C., Campbell, W. K., Gerlach, T. M., Geukes, K., Grijalva, E., **Grossmann, I**. […] & Back M. (2023). Age differences in narcissism: A comprehensive study across eight measures and over 250,000 participants. *Journal of Personality and Social Psychology*, *124*(6), 1277-1298*.* **(8.46)**

Bialek, M. & **Grossmann, I.** (2022). Social bias insights concern judgments rather than real-world decisions. *Behavioral and Brain Sciences*, *45*, e68. doi: 10.1017/S0140525X21000728 [commentary]**(14.20)**

Dorfman, A., Moscovitch, D.A., Chopik, W. J. & **Grossmann, I.** (2022). None the wiser: How adversity type and self-distancing impact change in wisdom following adversity. *European Journal of Personality*, *26*(4), 559-575. **(7.00)**

**Grossmann, I.**, Twardus, O., Varnum, M. E. W., Jayawickreme, E., & McLevey, J. (2022). Expert predictions of societal change: Insights from the World after COVID project, *American Psychologist, 77*(2), 276–290. https://doi.org/10.1037/amp0000903 **(16.36)**

Pick. C., Ko, A., Kenrick, D. Wiezel, A., Wormley, A., E., Awad, E., […] **Grossmann, I. […]** & Varnum, M. E. W. (2022). Fundamental social motives measured across forty-two cultures in two waves. *Scientific Data*. **(6.44)**

Pick, C. M., Ko, A., Wormley, A. S., Wiezel, A., Kenrick, D. T., Al-Shawaf, L., […] **Grossmann, I**. […] & Varnum, M. E. W. (2022). Family still matters: Human social motivation across 42 countries during a global pandemic. *Evolution and Human Behavior*, *43*(6), 527 - 535. doi: 10.1016/j.evolhumbehav.2022.09.003 (**5.33**)

Porter, T., Elnakouri, A., Meyers, E. A., Shibayama, T., Jayawickreme, E. & **Grossmann, I.\*** (2022). Predictors and Consequences of Intellectual Humility. *Nature Reviews Psychology, 1*, 524 – 536.

doi: 10.1038/s44159-022-00081-9 (**16.8**) **\***corresponding author

Choi, E., Farb, N. A., Pogrebtsova, E., Gruman, J., & **Grossmann, I.\*** (2021). What do people mean when they talk about mindfulness? *Clinical Psychology Review, 89.* **(12.79)** \*corresponding author

Dorfman, A., Oakes, H., Santos, H. C. **& Grossmann, I.** (2021). Self‐distancing promotes positive emotional change after adversity: Evidence from a micro‐longitudinal field experiment. *Journal of Personality, 89*, 132–144. doi: 10.1111/jopy.12534 (**5.43)**

**Grossmann, I.**, Dorfman, A., Oakes, H., Santos, H. C., Vohs, K. D., & Scholer, A. A. (2021). Training for wisdom: The distanced self-reflection diary method. *Psychological Science, 32*, 381–394*.* **(4.90)**

**Grossmann, I.** & Eibach, R. E. (2021). Reasonable bounds on rationality. *Mind & Society*, 20(1), 59-67.doi: 10.1007/s11299-020-00267-9.

Jayawickreme, E., Infurna, F. J., Alajak, K., Blackie, L. E. R., Chopik, W. J., Chung, J. M., Dorfman, A., Fleeson, W., Forgeard, M. J. C., Frazier, P., Furr, R. M., **Grossmann, I**., …& Zonneveld, R. (2021). Post-Traumatic growth as positive personality change: Challenges, opportunities and recommendations, *89*, 145–165. *Journal of Personality.* (**5.43**)

+top 10 most downloaded paper of the year in *Journal of Personality*

Rotella, A., Varnum, M. E. W., Sng, O. & **Grossmann, I.** (2021). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. *American Psychologist*, *76*, 933-946. **(16.36)** + finalist at the Post-doc Research Award Competition at the 2021 Human Behavior and Evolution Society Conference

Santos, H. C. & **Grossmann, I.** (2021). Cross-temporal exploration of the relationship between wisdom-related cognitive broadening and subjective well-being: Evidence from a cross-validated national longitudinal study**.** *Social Psychological and Personality Science*, *12*, 506-516*.* doi: 10.1177/1948550620921619(**5.32)**

Turpin, M. H., Walker, A. C., Fugelsang, J. A., Sorokowski, P., **Grossmann, I.** & Bialek, M. (2021). The search for predictable moral partners: Predictability and moral (character) preferences. *Journal of Experimental Social Psychology, 97*. (**3.60**)

Varnum, M. E. W., Krems, J. A., Morris, C., Wormley, A., & **Grossmann,** **I**. (2021).Why are song lyrics becoming simpler? A time series analysis of lyrical complexity in six decades of American popular music. *PLOS ONE*, *16*(1), e0244576. https://doi.org/10.1371/journal.pone.0244576 (**2.87**)

Varnum, M. E. W., & **Grossmann, I.** (2021). The Psychology of Cultural Change. *American Psychologist*, *76*, 833-837. https://doi.org/10.1037/amp0000898 **(16.36)**

**Grossmann, I.**, Dorfman, A., & Oakes, H. (2020). Wisdom is a social-ecological rather than person-centric phenomenon. *Current Opinion in Psychology*, *20*, 66-71*.* doi: 10.1016/j.copsyc.2019.07.010**(6.81)**

**Grossmann, I**., Eibach, R. P., Koyama, J., & Sahi, Q. (2020). Folk standards of sound judgment: Rationality versus reasonableness. *Science Advances, 6*(2), eaaz0289*.* doi: 10.1126/sciadv.aaz0289 **(16.89)**

**Grossmann, I**., Weststrate, N. M., Ardelt, M., Brienza, J. P., Dong, M., Ferrari, M., Fournier, M. A., Hu, C. S., Nusbaum, H. C. & Vervaeke, J. (2020). The science of wisdom in a polarized world: Knowns and unknowns. *Psychological Inquiry, 31*(2), 103-133.​​​​​​​doi: 10.1080/1047840X.2020.1750917 [target article]**(10.27)**

+most cited paper of the year in *Psychological Inquiry*

**Grossmann, I**., Weststrate, N. M., Ferrari, M., & Brienza, J. P. (2020). A common model is essential for a cumulative science of wisdom. *Psychological Inquiry, 31*(2), 185-194. doi: 10.1080/1047840X.2020.1750920[reply to commentaries]**(10.27)**

Hanaei, S., Takian, A., Majdzadeh, R., Maboloc, C. R., **Grossmann, I**., Gomes, O., Milosevic, M., Gupta, M., Shamshirsaz, A. A., Harbi, A., Burhan, A. M., Uddin, L. Q., Kulasinghe, A., Lam, C.-M., Ramakrishna, S., Alavi, A., Nouwen, J. L., Dorigo, T., Schreiber, M., … Rezaei, N. (2020). Emerging Standards and the Hybrid Model for Organizing Scientific Events During and After The COVID-19 Pandemic. *Disaster Medicine and Public Health Preparedness*, 1–17. doi: 10.1017/dmp.2020.406 **(0.98)**

Huynh, A. C. & **Grossmann, I.** (2020). Rising ethnic diversity in the United States accompanies shifts toward an individualistic culture.*Social Psychological and Personality Science.* (**5.32)**

Huynh, A. C. & **Grossmann, I.**  (2020). A pathway to wisdom-focused education. *Journal of Moral Education, 49*, 9-29*.* doi: 10.1080/03057240.2018.1496903(**1.02**)

Ko, A., Pick, C., Kwon, J. Y., Barlev, M., Krems, J. A., Varnum, M. E. W., Neel, R., Peysha, M., Boonyasiriwat, W., Brandstätter, E., Vasquez, J. E. C., Galindo, O., Pereira de Felipe, R., Crispim, A. C., Fetvadjiev, V. H., Fischer, R., Karl, J., David, D., Galdi, S., Gomez-Jacinto, L., **Grossmann, I**. ... & Kenrick, D. T. (2020). Family matters: Rethinking the psychology of human social motivation. *Perspectives on Psychological Science, 15*, 173-201*.* doi: 10.1177/1745691619872986 (**8.19**)

Na, J.\*, **Grossmann, I**.\*, Varnum, M. E.W., Karasawa, M., Cho, Y., Kitayama, S., & Nisbett, R. E. (2020). Culture and personality revisited: Behavioral profiles and within-person stability in interdependent (vs. independent) social orientation and holistic (vs. analytic) cognitive style. *Journal of Personality*, 88(5), 908-924*.* doi: 10.1111/jopy.12536(**5.43) \***corresponding authors

Peetz, J. & **Grossmann, I.** (2020). Wise reasoning about the future is associated with adaptive interpersonal feelings after relational challenges.*Social Psychological and Personality Science.* doi: 10.1177/1948550620931985 (**5.32)**

Prentice, L., Klackl, J., Agroskin, D., **Grossmann, I**., Alexandrov, Y., Apanovich, V., Bezdenezhnykh, B., & Jonas, E. (2020). Reaction to norm transgressions and Islamization threat in culturally tight and loose contexts: A case study of Germany vs. Russia. *Culture & Brain, 8*, 46–69*.* doi: 10.1007/s40167-018-0073-3

Ferrari, M., **Grossmann, I**., Grimm, S., & Staffel, J. (2019). A process model of wisdom from adversity. *The Journal of Value Inquiry*, *5*, 471-473*.* doi: 10.1007/s10790-019-09711-7.

**Grossmann, I.**, Oakes, H. & Santos, H. C.(2019). Wise reasoning benefits from emodiversity, irrespective of emotional intensity. *Journal of Experimental Psychology: General, 148*(5), 805-823*.* doi: 10.1037/xge0000543(**5.78**)

Huh, M., **Grossmann, I.**, & Friedman, O. (2019). Children show reduced trust in confident advisors who are partially-informed. *Cognitive Development*, *50*, 49-55. doi: 10.1016/j.cogdev.2019.02.003 (**2.00)**

Varnum, M. E. W. & **Grossmann, I.** (2019). The wealth→life history→innovation account of the Industrial Revolution is largely inconsistent with empirical time series data. *Behavioral and Brain Sciences, 42*, e212*.* [commentary] (**14.20**) doi: 10.1017/S0140525X19000086

Brienza, J. P.\*, Kung, F., Santos, H. C., Bobocel, D. R, & **Grossmann, I.\*** (2018). Wisdom, bias, and balance: Toward a process-sensitive measurement of wisdom-related cognition. *Journal of Personality and Social Psychology*, *115*(6), 1093-1126*.* doi: 10.1037/pspp0000171 **(8.46)** \*corresponding authors

De Freitas, J., Cicara, M., **Grossmann, I.** &Schegel, R. (2018). Moral goodness is the essence of personal identity. *Trends in Cognitive Sciences*, *22*(9), 739-740*.* doi: 10.1016/j.tics.2018.05.006(**17.85**)

De Freitas, J., Sarkissian, H., Newman, G. E., **Grossmann, I.**, De Brigard, F, Luco, A., & Knobe, J. (2018). Consistent Belief in a Good True Self in Misanthropes and Three Interdependent Cultures. *Cognitive Science, 42*, 134-160*.* doi: 10.1111/cogs.12505(**2.92**)

Elnakouri, A., McGregor, I., & **Grossmann, I.** (2018). Dying for the group: Towards a general theory of extreme self-sacrifice. *Behavioral and Brain Sciences, 41*, e201*.* [commentary]. doi: 10.1017/S0140525X18001723 (**14.20**)

**Grossmann, I.**  & Brienza, J. P. (2018). The strengths of wisdom provide unique contribution to improved leadership, sustainability, inequality, Gross National Happiness, and civic discourse in the face of contemporary world problems. *Journal of Intelligence, 6*(22)*.* doi: 10.3390/jintelligence6020022 **(3.18)**

**Grossmann, I.** &Jowhari, N. (2018). Cognition and the self: Attempt of an independent close replication of the effects of self-construal priming on spatial memory recall. *Journal of Experimental Social Psychology, 74,* 65-73*.* doi: 10.1016/j.jesp.2017.08.005(**3.60**)

Leckelt, M., Wetzel, E., Gerlach, T. M., Ackerman, R. A., Miller, J. D., Chopik, W. J., Penke, L., Geukes, K., Kuefner, A. C.P., Hutteman, R., Richter, D., Renner, K., Allroggen, M., Brecheen, C., Campbell, W. K., **Grossmann, I.,** & Back, M. D. (2018). Validation of the Narcissistic Admiration and Rivalry Questionnaire short scale (NARQ-S) in convenience and representative samples. *Psychological Assessment, 30*(1), 86-96*.* doi: 10.1037/pas0000433 (**2.90**)

Brienza, J. P. & **Grossmann, I.\*** (2017). Social class and wise reasoning about interpersonal conflicts across regions, persons and situations. Proceedings of the Royal Society B: Biological Sciences, 284 (1869)*.* doi: 10.1098/rspb.2017.1870 (**5.53**) \*corresponding author

+top 10 most up-voted Social Psychology articles on reddit (McPhetres, 2019)

+featured in *Science* magazine

De Freitas, J., Cicara, M., **Grossmann, I.** &Schegel, R. (2017). Origins of the belief in Good True Selves. *Trends in Cognitive Sciences, 21*(9), 634-636*.* doi: 10.1016/j.tics.2017.05.009(**17.85**)

**Grossmann, I**. (2017). Wisdom and how to cultivate it: Review of emerging evidence for a constructivist model of wise thinking. European Psychologist, *22*(4), 233–246. doi: 10.1027/1016-9040/a000302(**5.00**)

**Grossmann, I**. (2017). Wisdom in context. *Perspectives on Psychological Science,* *12*(2), 233–257*.* (**8.19**)

top 5 most cited papers in the journal in the 3 years since release of publication

**Grossmann, I**., Brienza, J. P., & Bobocel. D.R. (2017). Wise deliberation sustains cooperation. *Nature Human Behaviour*, *1*(0061).doi: 10.1038/s41562-017-0061*.*(**24.25**)

**Grossmann, I.** &Ellsworth, P.C. (2017). What are mixed emotions and what conditions foster them? Life-span experiences, culture and social awareness. *Current Opinion in Behavioral Science, 15,* 1-5*.* (**4.47**)

Kimel, S. Y., **Grossmann, I.**, & Kitayama, S. (2017). Corrigendum to “When gift-giving produces dissonance: Effects of subliminal afﬁliation priming on choices for one's self versus close others” [Journal of Experimental Social Psychology 48 (2012) 1221–1224]. *Journal of Experimental Social Psychology*. doi: 10.1016/j.jesp.2017.02.002 (**3.60**)

**Grossmann, I.** &Varnum, M. E.W. (2017). Divergent life histories and other ecological adaptations: Examples of social class differences in attention, cognition, and attunement to others. *Behavioral and Brain Sciences*, *40*, e329[commentary]doi: 10.1017/S0140525X17000991(**14.20**)

Santos, H. C.\*, Huynh, A. C, & **Grossmann, I.\*** (2017). Wisdom in a complex world: A situated account of wise reasoning and its development. *Social and Personality Psychology Compass, 11*(1), e12341*.* doi: 10.1111/spc3.12341 (**2.51**) \*corresponding authors

Santos, H. C.\*, Huynh, A. C, & **Grossmann, I.\*** (2017). Teaching & Learning Guide for: Wisdom in a Complex World. *Social and Personality Psychology Compass.* doi: 10.1111/spc3.12343 (**2.51**) \*corresponding authors

Santos, H. C.\*, Varnum, M. E. W., **Grossmann, I**.\* (2017). Global increases in individualism. *Psychological Science, 28*(9), 1228-1239. doi: 10.1177/0956797617700622 (**4.94**) \*corresponding authors

*top 7 most cited papers in the journal in the 3 years after publishing*

Varnum, M. E. W. & **Grossmann, I**. (2017). Cultural change: The how and the why. *Perspectives on Psychological Science,* *12*(6), 956–972*.* doi: 10.1177/1745691617699971 (**8.19**)

*top 15 most cited papers in the journal in the 3 years after publishing*

Varnum, M. E. W. & **Grossmann, I.** (2017). Socio-ecological factors are linked to changes in prevalence of contempt over time. *Behavioral and Brain Sciences, 40,* 40-41[commentary]doi: 10.1017/S0140525X16000881, e250 (**14.20**)

Varnum, M. E. W. & **Grossmann, I.** (2017). Pathogen prevalence is associated with cultural changes in gender equality. *Nature Human Behaviour, 1*(0003).doi: 10.1038/s41562-016-0003(**24.25**)

**Grossmann, I**., Gerlach, T. M., & Denissen, J. J. A. (2016). Wise reasoning in the face of everyday life challenges. *Social Psychological and Personality Science*, *7*(7), 611–622. doi: 10.1177/1948550616652206 (**5.32**) top 10 most cited papers in the journal within 3 years of publication

**Grossmann, I.**, Huynh, A.C., & Ellsworth, P. C. (2016). Emotional complexity: Clarifying definitions and cultural correlates. *Journal of Personality and Social Psychology, 111*(6), 895-916. doi: 10.1037/pspp0000084 **(8.46)**

**Grossmann, I.** Sahdra, B. & Ciarocci, J. (2016). A heart and a mind: Self-distancing facilitates the association between heart rate variability, and wise reasoning. *Frontiers in Behavioral Neuroscience, 10*(68)*.* doi: 10.3389/fnbeh.2016.00068 (**3.62)**

**Grossmann, I.** (2016). Wisdom and heart rate. *European Heart Journal, 37*(44), 3315. doi:10.1093/eurheartj/ehw479 **(15.06)**

Huynh, A. C., Yang, D. Y. & **Grossmann, I.** (2016). The value of prospective reasoning for close relationships. *Social Psychological and Personality Science*, *7* (8), 893-902. doi: 10.1177/1948550616660591 (**5.32**)

Kung, F., Eibach, R., & **Grossmann, I.** (2016). Culture, fixed-world beliefs, relationships and perceptions of identity change. *Social Psychological and Personality Science, 7*(7), 631-639*.* doi: 10.1177/1948550616652208 (**5.32**)

Ford, B. Q., Dmitrieva, J. O., Heller, D., Chentsova-Dutton, Y., **Grossmann, I.**, Tamir, M., Uchida, Y., Koopmann-Holm, B., Uhrig, M., Floerke, V., Bokhan, T., & Mauss, I. B. (2015). Culture shapes whether the pursuit of happiness predicts higher or lower well-being. *Journal of Experimental Psychology: General, 144*(6), 1053-1062. doi: 10.1037/xge0000108 (**5.93**)

**Grossmann, I.** & Varnum, M. E. W. (2015). Social structure, infectious diseases, disasters, secularism, and cultural change in America. *Psychological Science*, *26*(3) 311-324. doi: 10.1177/0956797614563765 (**4.94**)

Hughes, J., **Grossmann, I**. & Cohen, A. B. (2015). Tolerating the “doubting Thomas”: How centrality of religious beliefs versus practices influences prejudice against atheists. Frontiers in Psychology, 6(1352). doi: 10.3389/fpsyg.2015.01352 (**4.23**)

Klein, N., **Grossmann, I.**, Uskul, A., Kraus, A., & Epley, N. (2015). It pays to be nice, but not really nice: Asymmetric reputations from prosociality across 7 countries. *Judgment and Decision Making, 10*(4), 355-364*.* (**2.82**)

**Grossmann, I.** & Kross, E. (2014). Exploring “Solomon’s paradox”: Self-distancing eliminates the self-other asymmetry in wise reasoning about close relations in younger and older adults. *Psychological* Science, *25*(8), 1571-1580. doi: 10.1177/0956797614535400 (**4.94**)

+featured as “Editor's Choice”: in*APS Observations* (February 10, 2015), runners-up for the NeuroLeadership Award (2015)

++featured as a reproducible teaching example on [Open Stats Lab](https://sites.google.com/view/openstatslab/home/one-way-anova)

**Grossmann, I.**, Karasawa, M., Kan, C. & Kitayama, S. (2014). A cultural perspective on emotional experiences across the lifespan. *Emotion*, *14*(4), 679-692. doi: 10.1037/a0036041 (**5.56)**

Ross, M., **Grossmann, I.** & Schryer, E. (2014). Contrary to psychological and popular opinion, there is no compelling evidence that older adults are disproportionately victimized by consumer fraud. *Perspectives on Psychological Science, 9*(4), 427-442. doi: 10.1177/1745691614535935 (**8.19**)

**Grossmann, I.**, & Na, J. (2014). Research in Culture and Psychology: Past lessons and future challenges. *Wiley Interdisciplinary Reviews: Cognitive Science, 5*, 1-14. doi: 10.1002/wcs.1267 (**2.22**)

**Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2013). A route to well-being: Intelligence vs. wise reasoning. *Journal of Experimental Psychology: General*, *142*(3), 944-953. doi: 10.1037/a0029560(**5.93**)

**Grossmann, I.** & Huynh, A. C. (2013). Where is the culture in social class? *Psychological Inquiry, 24*(2), 112-119. doi: 10.1080/1047840X.2013.792568 (**10.27**)

**Grossmann, I.**, Karasawa, M., Izumi, S., Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2012). Aging and wisdom: Culture matters. *Psychological Science, 23*(10), 1059-1066. doi: 10.1177/0956797612446025 (**4.94**)

+ SPSSI Otto Klineberg Intercultural and International Relations Award

Kimel, S. Y.\*, **Grossmann, I.**\*, & Kitayama, S. (2012). When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others. *Journal of Experimental Social Psychology*, *48*(5), 1221-1224. doi:10.1016/j.jesp.2012.05.012 (**3.60**)

\* both authors contributed equally to this research

Kross, E.\*, & **Grossmann, I.**\* (2012). Boosting wisdom: Distance from the self enhances wise reasoning, attitudes, and behavior. *Journal of Experimental Psychology: General*, *141*(1), 43-48. doi: 10.1037/a0024158 (**5.93**) \* both authors contributed equally to this research

**Grossmann, I.**, Ellsworth, P. C., & Hong, Y.-y. (2012). Culture, Attention, and Emotion. *Journal of Experimental Psychology: General,* *141*(1), 31-36. doi: 10.1037/a0023817 (**5.93**)

**Grossmann, I.** & Varnum, M. E. W. (2011). Culture, social class, and cognition. *Social Psychological and Personality Science*, *2*(1), 81-89. doi: 10.1177/1948550610377119 (**5.32**)

**Grossmann, I.** & Kross, E. (2010). The impact of culture on adaptive vs. maladaptive self- reflection. *Psychological Science, 21*(8), 1150-1157. doi: 10.1177/0956797610376655 (**4.94**)

+ APS RISE Research Award 2010; featured as “Editor's Choice: in*Science* (2010), *329*, 492

+ Philip Brickman Prize for most outstanding paper, University of Michigan

**Grossmann, I.**, Na, J., Varnum, M.E.W., Park, D. C., Kitayama, S., & Nisbett, R. E. (2010). Reasoning about social conflicts improves into old age. *Proceedings of the National Academy of Sciences of the United States of America,* *107*(16), 7246-7250. doi: 10.1073/pnas.1001715107 (**9.80**)

+ APS RISE Research Award 2008

Na, J., **Grossmann, I.**, Varnum, M.E.W., Kitayama, S., Gonzalez, R., & Nisbett, R. E. (2010). Cultural differences are not always reducible to individual differences. *Proceedings of the National Academy of Sciences of the United States of America, 107*(14), 6192-6197. doi: 10.1073/pnas.1001911107 (**9.80**)

Varnum, M.E.W., **Grossmann, I.**, Kitayama, S., & Nisbett, R.E. (2010). The origin of cultural differences in cognition: Evidence for the social orientation hypothesis. *Current Directions in Psychological Science*, *19*(1), 9-13. doi: 10.1177/0963721409359301 (**5.13**)

Varnum, M.E.W., **Grossmann, I.**, Katunar, D., Nisbett, R.E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. Journal of Cognition and Culture, 8, 321-333. doi: 10.1163/156853708X358209 (**h = 27**)

***Book chapters***

Grossmann, I. (2024). Wisdom. In M. C. Frank & A. Majid (Eds.), *Open Encyclopedia of Cognitive Science*. MIT Press.

**Grossmann, I**. (2022). Wisdom: Situational, Dispositional, or Both? In In R. Sternberg & J. Glück (Eds.)., *Wisdom: An Introduction* (pp. 70-88). Cambridge: Cambridge University Press.

Dorfman, A., Moscovitch, D. & **Grossmann, I**. (2021). Pathways from adversity to wisdom. In F. J. Infurna & E. Jayawickreme (Eds.), *Redesigning Research on Post-Traumatic Growth*. (pp. 259-279). New York: Oxford University Press.

Kara-Yakoubian, M., Rotella, A., Dorfman, A., & **Grossmann, I.** (2021). Wisdom. In V. P. Glăveanu (Ed.), *The Palgrave Encyclopedia of the Possible* (pp. 1–8). Springer International Publishing. https://doi.org/10.1007/978-3-319-98390-5\_169-2

Kolahchi, Z., De Domenico, M., Uddin, L. Q., Cauda, V., **Grossmann, I.**, Lacasa, L., Grancini, G., Mahmoudi, M., and Rezaei, N. (2021). COVID-19 and Its Global Economic Impact. In N. Rezaei (Ed.), *Coronavirus Disease - COVID-19. Advances in Experimental Medicine and Biology* (Vol. 1318, pp. 825–837). Springer. https://doi.org/10.1007/978-3-030-63761-3\_46

**Grossmann, I.** (2020). Evidence-based training of wisdom in business and management: Use of scientific insights about malleability of practical wisdom for rigorous interventions. In B. Schwartz, C. Bernacchio, C. González-Cantón & A. Robson (Eds.), *Handbook of Practical Wisdom in Business and Management*. New York: Springer. doi: 10.1007/978-3-030-00140-7\_14-1

Kung, F. Y. H. & **Grossmann, I**. (2020). Wisdom across cultures. In O. Braddick (Ed.), *Oxford Research Encyclopedia of Psychology*. New York: Oxford University Press. doi: 10.1093/acrefore/9780190236557.013.586

Santos, H. C.,Varnum, M. E.W. & **Grossmann, I.** (2019). Culture, cognition and cultural change in social class. In W. H. Brekhus & G. Ingatow (Eds.), *Oxford Handbook of Cognitive Sociology* (pp. 1-19)*.* Oxford: Oxford University Press. doi: 10.1093/oxfordhb/9780190273385.013.15

Dorfman, A. & **Grossmann, I.** (2019). Social incentives. In V. Zeigler-Hill & T. K. Shackelford, *Encyclopedia of Personality and Individual Differences*. New York: Springer. doi: 10.1007/978-3-319-28099-8\_1834-1

**Grossmann, I.** & Dorfman, A. (2019). Wisdom in an uncertain world. In R. Sternberg, H. Nusbaum, & J. Glück (Eds.). *Applying Wisdom to Contemporary World Problems* (pp. 51-79). London: Palgrave-Macmillan. doi: 10.1007/978-3-030-20287-3\_3

**Grossmann, I.**, Kung, F. Y. H., & Santos, H. C. (2019). Wisdom as state vs. trait. In R. Sternberg & J. Glück (Eds.). *Handbook of Wisdom* (pp. 249-273). Cambridge: Cambridge University Press.

Oakes, H., Brienza, J. P., Elnakouri, A., & **Grossmann, I.**  (2019). Wise reasoning: Converging evidence for the psychology of sound judgment. In R. Sternberg & J. Glück (Eds.). *Handbook of Wisdom* (pp. 202-225). Cambridge: Cambridge University Press.

**Grossmann, I**., & Kung, F. Y. H. (2018). Wisdom and culture. In S. Kitayama & D. Cohen (Eds.), *Handbook of Cultural Psychology* (2nd Edition) (pp. 343-364). New York: Guilford Press.

**Grossmann, I**., & Ross, L. (2018). Attributions. In M. H. Bornstein, M.E. Arterberry, K. L. Fingerman, & J.E. Lansford (Eds.), *The* *SAGE Encyclopedia of Lifespan Human Development* (pp. 189-191). Thousand Oakes: Sage. doi: 10.4135/9781506307633.n74

**Grossmann, I.** (2018). Dialecticism across the lifespan. In J. Spencer-Rogers & K. Peng (Eds.), *The Psychological and Cultural Foundations of East Asian Cognition: Contradiction, Change, and Holism* (pp. 135-180)*.* Oxford: Oxford University Press. doi: 10.1093/oso/9780199348541.003.0005

Huynh, A.C., Oakes, H., **Grossmann, I.**  (2018). The role of culture in understanding and evaluating emotional intelligence. In K. V. Keefer, J. D. Parker, & D. H. Saklofske (Eds.). *Handbook of Emotional Intelligence in Education* (pp. 111-132). New York: Springer.

Huynh, A. C. & **Grossmann, I.** (2017). Middle class ideologies: Norms and historical changes. In R. Rycroft (Ed.), *The American Middle Class: An Economic Encyclopedia of Progress and Poverty*. Santa Barbara, CA: ABC Clio - Greenwood Press.

**Grossmann, I.** & Santos, H. C.(2016). Individualistic cultures. In V. Zeigler-Hill & T. K. Shackelford, *Encyclopedia of Personality and Individual Differences*. New York: Springer. doi: 10.1007/978-3-319-28099-8\_2024-1

**Grossmann, I.** & Bushman, B. J. (2007). Falsification. In R.F. Baumeister & K.D. Vohs (Eds.) *Encyclopedia of Social Psychology* (pp. 346-346). Thousand Oaks, CA: Sage. doi: 1[0.4135/9781412956253.n214](http://dx.doi.org/10.4135/9781412956253.n214)

**Grossmann, I.** & Bushman, B. J. (2007). Reductionism. In R.F. Baumeister & K.D. Vohs (Eds.) *Encyclopedia of Social Psychology* (pp. 732-732). Thousand Oaks, CA: Sage. doi: 10.4135/9781412956253.n439

***Articles for a public audience & podcasts***

Cassidy, C. & **Grossmann. I.** – [On Wisdom Podcast](https://onwisdompodcast.fireside.fm/) – Monthly show discussing scientific advances at the intersection of psychology, philosophy, and neuroscience.

Rudnev, M. & **Grossmann, I**. (2024, October). [Wisdom is a virtue, but how do we judge if someone has it?](https://psyche.co/ideas/wisdom-is-a-virtue-but-how-do-we-judge-if-someone-has-it) *Psyche*.

**Grossmann, I**. (2023, July). [Beyond the hype: How AI could change the game for social science research](https://theconversation.com/beyond-the-hype-how-ai-could-change-the-game-for-social-science-research-208086). *The Conversation*.

**Grossmann, I**., Hutcherson, C. & Varnum, M. E. W. (2023, March). [The limits of expert judgment: Lessons from social science forecasting during the pandemic](https://theconversation.com/the-limits-of-expert-judgment-lessons-from-social-science-forecasting-during-the-pandemic-201130). *The Conversation*.

**Grossmann, I**. & Choi. E. (2021, November). [It’s not stress that’s killing us, it’s hate: Maybe mindfulness can help](https://theconversation.com/its-not-stress-thats-killing-us-its-hate-maybe-mindfulness-can-help-171335). *The Conversation*.

**Grossmann, I**. &Twardus, O. (2021, April). [How Life Could Get Better (or Worse) After COVID](https://greatergood.berkeley.edu/article/item/how_life_could_get_better_or_worse_after_covid). *Greater Good Magazine*.

Varnum, M. E W., Hutcherson, C. & **Grossmann, I**. (2021, March). [Everyone was wrong on the pandemic’s societal impact](https://foreignpolicy.com/2021/03/18/pandemic-social-science-predictions-wrong/). *Foreign Policy*.

**Grossmann, I**. (2021, January). [Words of wisdom: 4 tips from experts on how to endure until the COVID-19 pandemic ends](https://theconversation.com/words-of-wisdom-4-tips-from-experts-on-how-to-endure-until-the-covid-19-pandemic-ends-152162). *The Conversation*.

**Grossmann, I**. (2020, December). [World after Covid](https://worldaftercovid.info/) – a multimedia portal showcasing diversity of visions from top scientists about the societal outcomes of the pandemic.

**Grossmann, I**. (2020, October). [The science of wisdom](https://aeon.co/essays/how-psychological-scientists-found-the-empirical-path-to-wisdom). *AEON*.

**Grossmann, I**., & Eibach, R. P. (2020, January). [When “reasonable” trumps “rational.”](https://blogs.scientificamerican.com/observations/when-reasonable-trumps-rational/) *Scientific American*.

**Grossmann, I.** &Varnum, M. E. V. (2017, October). [Can we foresee the future? Explaining and predicting cultural change.](https://spsp.org/news-center/character-context-blog/can-we-foresee-future-explaining-and-predicting-cultural-change) *SPSP Character & Context*.

**Grossmann, I.** (2015, April). [Why we give good advice to others but can’t take it ourselves](http://www.forbes.com/sites/datafreaks/2015/04/07/why-we-give-great-advice-to-others-but-cant-take-it-ourselves/). *Forbes Magazine*.

**Invited talks and colloquia (84 in total)**

|  |  |
| --- | --- |
|  |  |
| 09/2024 | Princeton University, Cognitive Science Colloquium |
| 06/2024 | MILA (Quebec Institute for Learning Algorithms), EQuity & EQuality Using AI and Learning (EQUAL) algorithms Lab |
| 05/2024 | MIT Brain and Cognitive Sciences, Social & Developmental Cognitive Neuroscience Laboratory |
| 04/2024 | University of Buffalo, Social Psychology Colloquium |
| 04/2024 | University of Connecticut, Department of Psychology Colloquium |
| 02/2024 | Yale University, Developmental Psychology Colloquium |
| 02/2024 | Washington University at St Louis, Department of Psychology Colloquium |
| 02/2024 | MIT FutureTech, Computer Science and Artificial Intelligence Laboratory |
| 01/2024 | University of Waterloo Human Research Ethics Board |
| 11/2023 | University of Waterloo Institute for Complexity and Innovation, Speaker Series talk |
| 11/2023 | Charité—Berlin University of Medicine, Department of Psychosomatic Medicine |
| 11/2023 | Baylor College of Medicine, Center for Medical Ethics and Health Policy |
| 10/2023 | McGill University, Centre for the Convergence of Health and Economics, Invited webinar on “Intellectual humility in an uncertain and polarized world.” |
| 09/2023 | University of Waterloo, Cognitive Neuroscience Colloquium |
| 04/2023 | Northeastern University, Interdisciplinary Affective Science Lab |
| 03/2023 | Harvard University, Social Psychology Colloquium |
| 03/2023 | Boston College, Morality Lab |
| 01/2023 | Northeastern University, SPAM – Social-Personality, Affective Science Meeting |
| 01/2023 | University of Innsbruck, Austria, SFB F63 “Credence goods, incentives and behavior” Research Seminar, |
| 12/2022 | HFE Institute - Human Flourishing Engineering Institute, Casablanca, Morocco |
| 09/2022 | University of New Brunswick, Departmental Colloquium |
| 07/2022 | International Moral Psychology Seminar Series |
| 06/2022 | McGill University, Advanced Study Institute in Cultural Psychiatry, Invited workshop on “The Politics and Practice of Epistemic Authority” |
| 05/2022 | University of Mannheim, Germany, Graduate Colloquium |
| 04/2022 | University Institute of Lisbon (ISCTE), Portugal, Doctoral Colloquium |
| 04/2022 | University of Lisbon, Portugal, Department of Psychology |
| 04/2022 | William James Center for Research, ISPA – Instituto Universitário, Portugal |
| 04/2022 | Institute of Psychology, University of Klagenfurt, Austria |
| 04/2022 | Institute of Work, Economic, and Social Psychology, University of Vienna, Austria |
| 03/2022 | University of Granada, Spain, “Perspectivas del Máster en Neurociencia Cognitiva” Seminar |
| 03/2022 | University of Oxford, St. Antony College, “Education, Purpose and Human Flourishing in Uncertain Times” Seminar |
| 02/2022 | York University, Social Psychology Colloquium |
| 11/2021 | McGill University, Culture, Mind and Brain program, Division of Social and Transcultural Psychiatry |
| 10/2021 | Stanford University, Social Psychology Colloquium |
| 06/2021 | University of Bielefeld, Germany, “Religious Change” Workshop of the Bielefeld – Chattanooga Research group |
| 03/2021 | University of Chicago, Booth School of Business |
| 03/2021 | University of Waterloo, Institute of Complexity & Innovation |
| 03/2021 | Harvard University, Social Psychology Colloquium |
| 11/2020 | [CanCOVID](https://cancovid.ca/) |
| 10/2020 | York University, COVID-19 Survey Research Working Group |
| 09/2020 | University of Oxford, Oxford Character Project |
| 08/2020 | University of North Carolina, Greensboro, Hard Data Café (psychology department colloquium) |
| 10/2019 | Invited Webinar for the *European Society for Research in Adult Development* |
| 06/2019 | Higher School of Economics, Moscow, School of Psychology Colloquium |
| 06/2019 | Moscow Psychological Pedagogical University, University-wide lecture |
| 01/2019 | University of Birmingham, The Jubilee Centre for Character and Virtues |
| 11/2018 | University of Waterloo Institute for Complexity and Innovation |
| 10/2018 | Shanghai International Studies University |
| 10/2018 | York University, Department of Psychology Colloquium |
| 06/2018 | Max Plank Institute for Human Development, Germany, LIFE Program Alumni Award Lecture |
| 04/2018 | Jamia Millia Islamia University, New Delhi, India, Departmental Colloquium |
| 03/2018 | Arizona State University, Departmental Colloquium |
| 02/2018 | Ryerson University, Departmental Colloquium |
| 01/2018 | McGill University Social-Personality Psychology Colloquium |
| 12/2017 | Carleton University, Social-Personality Psychology Colloquium |
| 10/2017 | University of Toronto, Scarborough, SCARBLAB workshop |
| 08/2017 | University of Chicago, Center for Practical Wisdom |
| 04/2017 | Cornell University, Behavioral Economics & Decision Research (BEDR) Workshop |
| 01/2017 | University of Toronto, Social Psychology Colloquium (SPRIG) |
| 12/2016 | University of Heidelberg, Germany, Department of Psychology |
| 10/2016 | University of California, San Diego, Stein Institute for Research on Aging |
| 07/2016 | University of Chicago, Center for Practical Wisdom |
| 06/2016 | Queen’s University, Social Psychology Colloquium |
| 10/2015 | Brock University, Department of Psychology |
| 07/2015 | University of Zürich, Switzerland, Department of Psychology |
| 06/2015 | University of Salzburg, Austria, Department of Psychology |
| 06/2015 | Aarhus University, Center for Autobiographic Memory Research (CON AMORE) |
| 06/2015 | Social Psychology Pre-conference, CPA annual convention, Ottawa, ON |
| 05/2015 | Alpen-Adria-University Klagenfurt, Austria, Department of Psychology |
| 05/2015 | Eötvös Loránd University, Hungary, Department of Psychology |
| 05/2015 | Institute of Psychology and Neuroscience, Hungarian Academy of Sciences |
| 05/2015 | University of Chicago, Wisdom Research Forum |
| 03/2015 | Konrad Lorenz Institute for Advanced Studies in Theoretical Biology, Austria |
| 03/2015 | University of Granada, CIMCYC (Centre for Mind, Brain, and Behavior) |
| 02/2015 | Pompeu Fabra University, Department of Communication, |
| 03/2014 | Canadian Positive Psychology Association |
| 01/2014 | University of Pennsylvania, Department of Psychology |
| 01/2014 | York University, Department of Psychology |
| 06/2013 | University of Leipzig, Germany, Department of Psychology |
| 05/2013 | University of Lausanne, CH, Programme Doctoral Romande en Psychologie |
| 03/2013 | University of Toronto, Department of Psychology, Ebbinghaus Empire Series |
| 12/2013 | University of Heidelberg, Germany, Department of Psychology |
| 12/2013 | University of Glasgow, Scotland, School of Psychology |
| 10/2012 | Wilfred-Laurier University, Department of Psychology |
| 11/2011 | Michigan State University, Social Psychology Colloquium |
| 03/2011 | University of Waterloo, Department of Psychology |
| 11/2010 | University of Illinois at Urbana-Champaign, Department of Psychology |
| 10/2010 | University of Geneva, Geneva, CH, The Swiss Center for Affective Sciences |

**Keynotes / invited conference presentations (48 in total)**

|  |  |
| --- | --- |
| 06/2024 | Canadian Psychological Association Social & Personality Pre-conference, Ottawa, ON. |
| 05/2024 | Humility in Inquiry Collection Workshop, Keynote, San Diego, CA. |
| 04/2024 | International Association of Scientific, Technology, and Medical Publishers Annual US Conference “A report from the future,” Invited talk, National Press Club, Washington, DC. |
| 12/2023 | University of Colombo, Invited talk at the Faculty of Medicine symposium on “Wisdom, Morality and Well-being in Difficult Times”, Colombo, Sri Lanka |
| 09/2023 | University of Waterloo, Invited talk at the Waterloo-Twente Symposium “Health and Beyond – Perspectives on the intertwinement between human and planetary health” |
| 09/2023 | Toronto Metropolitan University, CERC Migration, invited paper at the International workshop “The future of human mobility,” Toronto, Canada |
| 09/2023 | IBM Research, Invited panelist at the annual “24 hours of Science” webinar on “Formal Methods in the Service of Science” |
| 09/2023 | Keynote at the 3rd European X-phi (Experimental Philosophy) Conference, University of Zürich, Switzerland |
| 05/2023 | McGill University, Centre for the Convergence of Health and Economics, Invited panelist at the webinar on “Computation May Be All You Need: Is Intelligence Convergent?” |
| 10/2022 | Keynote at the Geography of Philosophy Project Final Conference, University of Pittsburgh, USA |
| 07/2022 | Keynote at the 26th International Congress of the International Association for Cross-Cultural Psychology (IACCP) |
| 06/2022 | Keynote at the “The Fragility of Truth: Social Epistemology in a Time of Polarization and Pandemic” conference, Advanced Study Institute in Cultural Psychiatry, McGill University, Canada |
| 05/2022 | Nanjing University, 10th anniversary of the School of Psychology conference |
| 05/2022 | University of Pittsburgh, Machine Wisdom Workshop 2 |
| 04/2022 | Keynote at the Brain, Behavior, & Society Spring School, Unicorn, University of Graz, Austria |
| 11/2021 | Sixth International Congress of the Universal Scientific Education and Research Network (USERN) |
| 09/2021 | University of Oklahoma, The Institute for the Study of Human Flourishing, Practical Wisdom Conference |
| 07/2021 | The Science of Wisdom in the Face of World's Social Challenges – invited symposium at the 14th biennial conference of the Asian Association of Social Psychology, Seoul, Korea |
| 06/2021 | McGill University, Centre for the Convergence of Health and Economics, Invited panelist at the webinar on “Neuroethics, free will, and the self” |
| 07/2021 | Keynote, International Society for Justice Research Conference |
| 06/2021 | International Conference on Social Neuroscience in Ecologically Valid Conditions, Higher School of Economics, Moscow, Russia |
| 06/2021 | Life Improvement Science Conference, Max Plank Institute for Intelligent Systems in Tübingen, Germany |
| 06/2021 | Keynote at the 20th UIK International Business Congress, Giresun University Faculty of Economics and Administrative Sciences, Turkey |
| 05/2021 | University of Pittsburgh, Machine Wisdom Workshop |
| 02/2021 | McGill University, Centre for the Convergence of Health and Economics, Invited panelist at the session on “Narrative self” of the Neuroscience of the Self webinar series |
| 02/2021 | Invited talk “Wisdom and decision-making in the context of migration uncertainty” at the Migration and the Future of Work conference, organized by the Canada Excellence Research Chair in Migration & Integration, Ryerson University |
| 12/2020 | Invited talk “COVID exposure notification apps: Behavioural and social insights” at the Data and Privacy During a Global Pandemic Conference, University of Waterloo Cybersecurity & Privacy Institute |
| 11/2020 | 5th USERN (Universal Scientific Education & Research Network) Congress |
| 08/2020 | Keynote at the International conference “Science, Leadership. Society” of the Western-Siberian World-class Research Center for Science and Education, Tyumen, Russia |
| 04/2019 | Invited workshop at the “Tabula Rasa: Neuroscienze e culture” conference of the Intercultura Foundation in Florence, Italy |
| 03/2019 | The Sixth Annual Conference of the Society for Affective Science, Boston, USA |
| 11/2018 | Invited talk at the Festschrift Symposium “Emotion, Policy, and Social Life: A Symposium Celebrating Phoebe C. Ellsworth” at the University of Michigan |
| 11/2018 | Award lecture at the 3rd International USERN (Universal Scientific Education and Research Network) Prize Festival, Universita Mediterranea of Reggio Calabria, Italy |
| 10/2018 | Keynote at the “Small Group Meeting of Wisdom Psychology” of the Asian Association of Social Psychology, Nanjing, P R.C. |
| 10/2018 | Keynote at the “Enterprising Culture Toronto 2018. From Facts to Insights: Wisdom in the Digital Age” conference at the Canadian Film Centre, Canada |
| 07/2018 | Talk at the invited symposium “On Epistemic and Moral Virtue” chaired by V. Tiberius at the 44th annual meeting of the Society for Philosophy and Psychology, Ann Arbor, USA |
| 05/2018 | Invited discussant at the Happiness & Well-being Project Capstone Conference, Saint Louis University, St. Louis, USA |
| 11/2017 | Invited talk at the conference “Arrogance and Polarization,” Cardiff University, UK |
| 05/2017 | Keynote at the Western-Waterloo-Wilfred Laurier Social Psychology conference |
| 05/2017 | Invited talk at the Festschrift Symposium “Cognition, Rationality, and Culture:  Celebrating Richard E. Nisbett’s Career” at the University of Michigan |
| 06/2017 | NYC Wisdom Seminar, Fordham University, NY, USA |
| 03/2017 | Talk at the invited symposium “Widening the Boundaries of Knowledge on Human Behavior: The Cultural Perspective” chaired by M. Fulop at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria |
| 03/2015 | Invited talk at the conference “Philosophy Meets Cultural Diversity”, University of Pittsburgh |
| 08/2014 | Invited talk at the Science of Prospection symposium, University of Pennsylvania. |
| 07/2014 | Invited symposium at the 22nd Congress for Cross-Cultural Psychology in Reims, France |
| 02/2014 | Cultural Psychology Pre-conference, SPSP annual meeting, San Diego, CA |
| 05/2012 | Western-Waterloo Conference, University of Western Ontario, Canada |

**Public lectures/workshops**

|  |  |
| --- | --- |
| 06/2023 | Quantum Photonics Fireside chat, Clubhouse |
| 11/2021 | Incheon International High School, Korea |
| 09/2021 | [The Stoa](https://www.youtube.com/c/TheStoa) |
| 03/2021 | Career "Zoom In" Webinar, The Guelph and Tri-City Career Collective, Ontario, Canada |
| 02/2021 | Teens Speak Canada Workshop, Kids Speak Canada |
| 05/2020 | [Hanoi Philosophy Forum](https://www.hanoiphilosophyforum.org/) |
| 03/2018 | Limmud Ottawa Jewish Festival, Ottawa, Canada |
| 01/2018 | Auslandstreffen der Studienstiftung Kanada [meeting of the fellows of the German National Academic Foundation], Goethe Institute, Montreal, Canada |

**Conference paper presentations (90 in total)**

student co-authors are underlined

**Grossmann, I**. (2024, August). *Shadows of wisdom: Classifying meta-cognitive and morally-grounded narrative content via Large Language Models.* Paper presented in the symposium “Natural Language Processing in Personality Research: Emerging Approaches and Applications” chaired by M. Rudnev and **I. Grossmann** at the 21st European Conference on Personality, Berlin, Germany.

Izydorczak, K. & **Grossmann, I**. (2024, August). *PANDexit - Predictions of post-pandemic cultural change.* Paper presented in the session “The Role of Personality and Cognition and Social Psychological Research Questions”at the 21st European Conference on Personality, Berlin, Germany.

**Grossmann, I**. (2024, February). *Cracking the crystal ball: How computation shapes social science forecasts.* Paper presented in the symposium “Computational cultural psychology: New approaches to understanding cultural variation” chaired by D. Medvedev and S. Madanat the 23rd Annual Society for Personality and Social Psychology Conference, San Diego, CA, USA.

**Grossmann, I**., Rudnev, M., Stich, S., Barrett, C., Machery, E. (2023, October). *Social perception of wisdom across cultures.* Paper presented in the symposium “Human values: An integrative perspective” at the annual meeting of the Society of Experimental Social Psychology, Madison, WI, USA.

**Grossmann, I**., Rudnev, M., Stich, S., Barrett, C., Machery, E. (2023, June). *Unpacking the fundamental dimensions of wisdom perception: A Cross-Cultural Study.* Paper presented at the Annual Meeting of the Society for Philosophy and Psychology, University of Pittsburgh, Pittsburgh, USA.

**Grossmann, I.** (2023, May). *The wise mind balances between the abstract and the concrete.* Paper presented in the Distances in Organizations - Sixth Annual Workshop, McGill University, Montreal, Canada.

**Grossmann, I.** (2023, February). *Wisdom training in the face of adversity? Societal expectations, logical fallacies and empirical evidence.* Paper presented in the symposium “Wisdom-Training and Wisdom Psychotherapy” chaired by M. Linden and D. Jesteat the 23rd World Congress of Psychotherapy of the World Federation for Psychotherapy, Casablanca, Morocco.

Elnakouri, A.,Huynh, A., & **Grossmann, I.** (2022, July). *Seek first to explain: The effects of explanation-oriented (vs. unstructured) discussion on political reasoning.* Paper presented in the symposium “How to Encourage Open-minded Engagement Around Divisive Topics” chaired by T. Spelman and S. Kassirerat the 35th annual conference of International Association for Conflict Management (IACM), Ottawa, Canada. gith

**Grossmann, I.** (2022, July). *World after COVID: Expert judgment of societal change and perspectives on wisdom in the time of a pandemic.* Paper presented in the symposium “Integrating wisdom principles to manage contemporary problems” chaired by A. Dorfman and J. Brienzaat the 35th annual conference of International Association for Conflict Management (IACM), Ottawa, Canada.

**Grossmann, I.** (2022, February). *Fostering Intellectual humility from a distance: Longitudinal field experiments and tracing intra-individual change.* Paper presented in the symposium “New Directions in intellectual humility research” chaired by J. Koetkeat the 22th Annual Society for Personality and Social Psychology Conference, San Francisco, USA.

**Grossmann, I.** (2021, November). World after COVID: Scientific forecasts, naïve reasoning, and societal change in the time of a pandemic. Paper presented in the symposium “(Re-)connecting Academia During a Sudden, Global Crisis” chaired by K. Kastenhofer. *2021 ADI International Conference,* Melbourne, Australia. (Virtual Conference).

**Grossmann, I.** (2021, October). Common wisdom model. Paper presentation in the roundtable discussion “Advances & Frontiers/Limits of the Science of Wisdom” chaired by H. Nusbaum. *2021 International Wisdom Summit,* Toronto, ON. (Virtual Conference).

Walker, A. C.,Turpin, M. H., **Grossmann, I.**, Fugelsang, J. A., & Bialek, M. (2021, October). Better the two devils you know, than the one you don’t: Predictability influences judgments of moral character. Flash talk presentation at the *2021 International Wisdom Summit,* Toronto, ON. (Virtual Conference).

**Grossmann, I.** (2021, July). Training for wisdom: The illeist diary method. Paper presentation in the featured symposium “The Science of Wisdom in the Face of World’s Social Challenges” chaired by **I. Grossmann**. *The 14th Biennial Conference of the Asian Association of Social Psychology,* Seoul, Korea. (Virtual Conference).

Rotella, A., Varnum, M. E. W., Sng, O. & **Grossmann, I**. (2021, June). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. Paper presentation at *32nd Annual Meeting of thew Human Behavior & Evolution Society* (Virtual Conference).

+ finalist at the Post-doc Research Award Competition

**Grossmann, I.** (2021, June). Sound judgment: Folk beliefs and empirical evidence. Paper presentation in the symposium “Addressing cross- and intra-cultural differences in social science, neuroscience and psychology” chaired by Y. Alexandrov. *1st International Conference on Social Neuroscience in Ecologically Valid Conditions,* Moscow, Russia. (Virtual Conference).

**Grossmann, I.** (2021, June). Training for wisdom: The illeist diary method. Paper presentation in the symposium “Personal growth symposium” chaired by F. Lieder. *Life Improvement Science Conference,* Tübingen, Germany. (Virtual Conference)

Turpin, M. H., Walker, A. C., Fugelsang, J. A. Sorokowski, P. **Grossmann, I**. & Białek, M. (2021, June). The search for predictable moral partners: Predictability and preferences in moral character. Paper presentation at *The International Conference on Thinking*, Paris, France (Virtual Conference).

Dorfman, A., Oakes, H. & **Grossmann, I.** (2020, August). Rejection sensitivity hurts your open mind: Rejection sensitivity and wisdom in workplace conflicts. Paper presentation at the *Academy of Management annual meeting* (Virtual Conference).

Dorfman, A., & **Grossmann, I.** (2020, May). Training wisdom in daily life – Evidence from diary-based interventions. Paper in the symposium “Brief interventions to cultivate wisdom, stronger relationships and school persistence” chaired by E. Auger. *81st Canadian Psychological Association Annual National Convention,* Montréal, Quebec, Canada. (Conference cancelled due to COVID-19)

Dorfman, A., Oakes, H. & **Grossmann, I**. (2020, January). Wisdom in conflict: How rejection sensitivity and power positions influence wise reasoning. Paper presented at the *Annual Israeli Organization Behavior Conference*, Tel Aviv, Israel.

**Grossmann, I.** &Eibach, R.E. (2019, Oct). *Rationality vs. Reasonableness: System Exploration of Folk Theories about Sound Judgment.* Paper presented at the symposium “A social perspective on (ir)rationality: Antecedents and consequences” chaired by **I. Grossmann** at the 2019 conference of the Society for Experimental Social Psychology, Toronto, ON, Canada.

**Grossmann, I.** &Dorfman, A. (2019, August). *Wisdom, self-distance, and adversity.* Paper presented at the capstone conference of the Pathways to Character Initiative at Wake Forest University, Winston-Salem, North Carolina.

**Grossmann, I.,** Dorfman, A., Oakes, H., Santos, H. C.& Scholer, A. (2019, June). *Wisdom training: Self-distancing training promotes growth in wise reasoning and emodiversity.* Paper presented in the symposium “A process view on wisdom: Antecedents, mechanisms, and consequences” chaired by A. Dorfmanat the biennial conference of the Association for Research in Personality, Grand Rapids, Michigan.

Dorfman, A., Oakes, H.& **Grossmann, I.** (2019, June). *Wisdom in conflict: How rejection sensitivity and power positions influence wise reasoning.* Paper presented in the symposium “A process view on wisdom: Antecedents, mechanisms, and consequences” chaired by A. Dorfmanat the biennial conference of the Association for Research in Personality, Grand Rapids, Michigan.

Turpin, M. H., Walker, A. C., Białek, M., Fugelsang, J. A., & **Grossmann, I.** (2019, June). *Why we hate utilitarians: The search for predictable moral partners.* Paper presented in the symposium “Decision Making” chaired by J. Fugelsangat the 29th Annual Meeting of the Society for Canadian Brain, Behaviour, and Cognitive Science, Waterloo, Ontario.

**Grossmann, I.** & Varnum, M. E.W. (2019, February). *Can we foresee the future? Challenges in explaining and predicting social cultural change.* Paper presented in the symposium “The promise and limits of long-term social change” chaired by T. Charlesworthat the 20th Annual Society for Personality and Social Psychology Conference, Portland, Oregon.

Huynh, A. C. & **Grossmann, I.** (2019, February). *Explaining and discussing your political views to others: Does it encourage inclusive reasoning?* Paper presented in the symposium “Understanding civil discourse: Predictors, outcomes, and indicators of intellectual humility” chaired by B. Meagher (Chair) at the 20th Annual Society for Personality and Social Psychology Conference, Portland, Oregon.

**Grossmann, I.** & Brienza, J. P. (2019, January). *Wisdom and social class.* Paper presented at the Jubilee Centre for Character and Virtues, Oriel College, Oxford, UK.

**Grossmann, I.** & Brienza, J. P. (2018, November). *Social class as an ecological framework for the development of wisdom*. Paper presented in the in the symposium “Wisdom in Social Context” chaired by N. M. Weststrate at the Annual Convention of the Gerontological Society of America, Boston, MS.

**Grossmann, I.** & Varnum, M.E.V. (2018, August). *Cultural change in collectivism around the world*. Paper presented in the in the symposium “The Changing Landscape of Asian Collectivism in the Globalizing Era” chaired by L. Sundararajan at the 126th Annual Convention of the American Psychological Association, San Francisco, CA.

**Grossmann, I.** & Brienza, J. P. (2018, July). *Wisdom, Balance and Bias: Towards a process‐sensitive measurement of wisdom‐related qualities*. Paper presented in the in the symposium “New Directions in Wisdom Research” chaired by E. Jayawickreme at the 19th European Conference on Personality, Zadar, Croatia.

**Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S. & Nisbett, R. E. (2018, July). *Social orientation and cognitive style across cultures, classes, and individuals*: *Divergent patterns, reliability, and isomorphisms*. Paper presented in the in the symposium “Cultural and Cross-cultural research traditions: Complementary or Incommensurable?” chaired by J. Fontaine (Chair) and **I. Grossmann** (Co-Chair) at the 24th Congress of the International Association for Cross-cultural Psychology, Guelph, Canada.

Santos, H.C., Varnum, M, E. W. & **Grossmann, I.** (2018, July). *Global shifts in climate, development, and individualism: Cultural change across 78 countries*. Paper presented in the in the symposium “Climato-economic Imprints on Culture” chaired by E. van de Vliert (Chair) at the 24th Congress of the International Association for Cross-cultural Psychology, Guelph, Canada.

Santos, H.C., & **Grossmann, I.** (2018, March). *Cultivating the good life*. Paper presented in the Student/Early Career Data Blitz at the 19th Annual Society for Personality and Social Psychology Conference, Atlanta, Georgia.

Santos, H. C. & **Grossmann, I.** (2018, March). *Cultural Change in a Global Community: The How and the Why.* Paper presented in the symposium “Culture in a Globalizing World” chaired by K. Wu(Chair) at the 19th Annual Society for Personality and Social Psychology Conference, Atlanta, Georgia.

**Grossmann, I.** (2017, Oct). *Wisdom as meta-cognition: Measurement, utility, and interventions.* Paper presented in the symposium “Advances in Meta-cognition: Implications for Thoughts, Motivation, Emotions, and Wisdom” chaired by **I. Grossmann** (Chair) and Abigail Scholer at the 2017 conference of the Society for Experimental Social Psychology, Boston, Massachusetts.

Varnum, M.E.W, & **Grossmann, I.** (2017, Oct). *Using Ecology to Understand Patterns of Cultural Change.* Paper to be presented in the symposium “The Psychology of Ecology: Key Dimensions of the Physical and Social World” chaired by Oliver Sng and Josh Ackerman at the 2017 conference of the Society for Experimental Social Psychology, Boston, Massachusetts.

**Grossmann, I.** (2017, July). *The power of the situation for unveiling insights about daily wisdom.* Paper presented in the symposium “Situating Wisdom in the Context of Everyday Life: States, Traits, and Changes over Lifespan” chaired by **I. Grossmann** at the 2017 Congress of the International Association for Gerontology and Geriatrics, San Francisco, California.

Huynh, A. C., Kung, F. Y. H, **Grossmann, I**., & Eibach, R. P. (2017, June). *Diversity and culture: The impact of diverse environments on cultural values, self-perceptions, and academic performance*. *Data Blitz* to be presented at the 78th Annual Convention of the Canadian Psychological Association, Toronto, Ontario, Canada.

Huynh, A. C., Santos, H. C., Tse, C. & **Grossmann, I.** (2017, May). *Advice-Giving and Wise Reasoning: The Cognitive Benefits of Adopting an Advisory Mindset.* Paper presented in the symposium “Tell Me Something I Don’t Know: The Psychological Processes and Consequences of Expertise and Giving Advice” chaired by A. C. Huynh (Chair) and H. C. Santos (co-Chair) at the 29th Annual Convention of the Association for Psychological Science, Boston, MA

**Grossmann, I.** (2017, May). *Wise deliberation sustains cooperation*. Competitive paper presented at the 13th Southern Ontario Behavioural Decision Research Conference, Kingston, ON.

**Grossmann, I.**, Huynh, A. C. & Santos, H. C. (2017, March). *Advice-giving, wisdom, and reasoning about intergroup conflicts.* Paper presented in the symposium “Group Flourishing Benefits from Hope, Wisdom, Blame, and Social Roles” chaired by K. Vohs (Chair) and **I. Grossmann** **(Co-chair)** at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria.

**Grossmann, I.** (2017, March). *Searching for* w*isdom: Personal quality or situation-contingent process.* Paper presented in the symposium “New Perspectives on Age-Old Questions” chaired by T. Talhelm (Chair) and **I. Grossmann** **(Co-chair)** at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria.

**Grossmann, I.**, Santos, H.C., & Varnum, M.E.W. (2017, Jan). Social class and the rise of individualism. Paper presented in the symposium “How Social-Class Cultures Shape Human Functioning and Flourishing” chaired by P. Dietze and E. Knowles (Co-Chair) at the 18th Annual Society for Personality and Social Psychology Conference, San Antonio, TX.

Santos, H.C., Huynh, A. C., Tse, C. & **Grossmann, I.** (2017, Jan). *Good advice pays back: The act of giving advice promotes wiser reasoning about politics and daily life*. Paper presented in the Student/Early Career Data Blitz at the 18th Annual Society for Personality and Social Psychology Conference, San Antonio, TX.

Huynh, A. C., Santos, H.C., & **Grossmann, I.** (2017, Jan). *Understanding our cultural ecology: How ethnically diverse networks are shaping cultural values*. Paper presented at the Data Blitz at the Advances in Cultural Psychology Pre-conference at the 18th Annual Society for Personality and Social Psychology Conference, San Antonio, TX.

**Grossmann, I.** (2017, Jan). *Wisdom in context.* Talk presented at the “Character, Wisdom, and Virtue” conference of the Jubilee Centre for Character and Virtues, Oriel College, Oxford, UK.

**Grossmann, I.** (2016, August). *Wisdom-related reasoning: Experimental and diary evidence of malleability in daily life.* Talk presented in the symposium “Fresh looks at classic perspectives: Social dimensions of essentialism, reasoning, mental time travel, and consciousness” chaired by J. Knobe at The International Conference on Thinking, Providence, Rhode Island.

**Grossmann, I**., Santos, H., Huynh, A.C. & Varnum, M.E.W. (2016, August). *Rise of individualism: Determinants and moderators of cultural change.* Paper presented in the invited symposium “Social / cultural change: Determinants, moderators, and consequences” chaired by T. Hamamura at the 23rd International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

**Grossmann, I.** (2016, August). *Cross-cultural developmental psychology of emotion.* Discussant in the symposium “Continuity and changes in emotion socialization with globalization” chaired by M. Karasawa at The 23rd International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

Kung, F., Eibach, R. & **Grossmann, I.** (2016, August). *Culture, fixed-world beliefs, and perceptions of identity change*. Rapid paper presented at the 23rd International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

Oakes, H. & Grossmann, I. (2016, July). *Promoting wise reasoning in interpersonal conflicts: The interactive roles of power and interpersonal expectations*. Paper presented at the conference of the International Association for Relationship Research, Toronto, Canada.

**Grossmann, I**. (2016, May). *Emotional complexity: Clarifying definitions and cultural correlates.* Paper presented in the symposium “Operationalizing affective complexity: Theory, measurement, and applications” chaired by R. Gonzalez (Chair) and J. Smith (Co-Chair) at The 28th Annual Convention of the Association for Psychological Science, Chicago, IL.

Huynh, A. C, Santos, H. C., & **Grossmann, I**. (2016, May). *Bringing about cultural change: The role of ethnic and linguistic diversity in shifting cultural values and behavior.* Paper presented in the symposium “Cultural transmission and change: Mechanisms and psychological consequences” chaired by **I. Grossmann (**Chair) and H. C. Santos (Co-Chair) at The 28th Annual Convention of the Association for Psychological Science, Chicago, IL.

Santos, H. C.**, Grossmann, I**., & Vohs. K. D. (2016, May). *Making wise predictions about the future.* Paper presented in the symposium “Advances in prospection research: Making the future bright” chaired by B. A. Teachman at the 28th Annual Convention of the Association for Psychological Science, Chicago, IL.

**Grossmann, I.** (2016, March). *Emotional complexity: Clarifying definitions and cultural correlates.* Flash talk presented at the 4th annual conference of the Society for Affective Science in Chicago, IL.

**Grossmann, I**. & Varnum, M. E. V. (2016, January). *Unpacking the rise of individualism: Social structure, infectious diseases, disasters, secularism and cultural change in America.* Paper presented in the symposium “The times they have changed: Cultural change and reactions to generational differences” chaired by J. Grubbs (Chair) & J. Exline (Co-chair) at The 17th Annual Society for Personality and Social Psychology Conference, San Diego, CA.

Brienza, J. & **Grossmann, I**. (2016, January). *Ego-decentered reasoning predicts cross-domain prosociality.* Paper presented in the symposium “The evolution and maintenance of human prosociality” chaired by J. Brienza (Chair) & **I. Grossmann** (Co-chair) at The 17th Annual Society for Personality and Social Psychology Conference, San Diego, CA.

**Grossmann, I.** (2015, November). *Beat of the wise heart: Self-distancing moderates the relationship between wise reasoning and cardiac vagal tone.* Paper presented in the symposium “Situational and long-term predictors of wisdom” chaired by U. M. Staudinger at the 68th Annual Scientific Meeting of the Gerontological Society of America, Orlando, FL.

Santos, H.C. & **Grossmann, I.** (2015, August). *The rise of individualism: The universality and cultural specificity of cultural change in 42 countries*. Paper presented at the 11th Biennial Conference of the Asian Association of Social Psychology, Cebu City, Philippines.

De Freitas, J., Sarkissian, H., **Grossmann, I.**, De Brigard, F., Luco, A., Newman, G. E., Knobe, J. (2015, July). *Is there universal belief in a good true self?* Paper presented at the 23rd Annual Meeting of the European Society for Philosophy and Psychology, Tartu, Estonia.

**Grossmann, I.**, Karasawa, M., & Kitayama, S.(2015, July). *A cultural perspective on emotional experiences across the life span.* Paper presented in the symposium “Emotions across adulthood: The role of cognition, motivation, and culture” chaired by **I. Grossmann** (Chair) and Alexandra M. Freund (Co-Chair) at the International Society for Research on Emotion conference at the University of Geneva, Geneva, Switzerland.

De Freitas, J., Sarkissian, H., **Grossmann, I.**, De Brigard, F., Luco, A., Newman, G. E., Knobe, J. (2015, June). *Is there universal belief in a good true self?* Paper presented at the 2015 Meeting of the Society for Philosophy and Psychology, Durham, North Carolina.

**Grossmann, I.** (2015, June). *Wise reasoning: Evidence of cultural variability and modifiability.* Paper presented in the President’s New Researcher’s Award Symposium at the convention of the Canadian Psychological Association in Ottawa, ON.

**Grossmann, I.** (2015, March). *Wisdom and prospection.* Paper presented in the symposium “Making sense of the future: Towards an integrative science of prospection” chaired by **I. Grossmann** **(Chair)** at the inaugural International Convention of Psychological Science (ICPS), Amsterdam, Netherlands.

**Grossmann, I.**, (2014, October). *Emotional complexity, culture and the self.* Paper presented in a symposium “The Cultural Shaping of Negative Emotion and Their Implications for Empathy and Sympathy” chaired by J. Tsai and B. Mesquita at the 50th Annual Meeting of the Society of Experimental Social Psychology in Columbus, Ohio.

**Grossmann, I.**, (2014, July). *Malleability of wisdom: Experimental and cross-cultural evidence*. Paper presented in a symposium “Understanding Wisdom in Later Life: Implications for Practice” chaired by B. Knight at the 28th International Congress of Applied Psychology in Paris, France.

**Grossmann, I.**, (2014, June). *Malleability of wisdom: Experimental and cross-cultural evidence*. Paper presented in a symposium “Wisdom: Characteristics, contexts, and consequences” chaired by S. Etezadi at the convention of the Canadian Psychological Association in Vancouver, BC.

**Grossmann, I**. (2013, November). *Smart, but not wise? Relationship between wise reasoning and intelligence.* Paper presented in the symposium “Toward a Clearer Conceptualization of the Relations of Wisdom to Other Constructs: Distinguishing Resources, Correlates, and Outcomes” chaired by J. Glueck at the 66th Annual Scientific Meeting of the Gerontological Society of America, New Orleans, LA.

Schryer, E., **Grossmann, I.,** Mock, S., & Eibach, E. (2013, October). *What does it mean to feel older or younger? A socio-communication account of perceived aging*. Paper presented at the 74th annual meeting of the Canadian Association on Gerontology – CAG2013: Aging…from Cells to Society, Halifax, New Brunswick.

**Grossmann, I.** (2013, August). *Emotional differentiation across eight cultures: Systematic evidence from written media and diary surveys.* Paper presented at the International Society for Research on Emotion conference at the University of California, Berkeley, CA.

**Grossmann, I.** & Varnum, M.E.W. (2013, June). *The rise of the middle-class individualism in America.* Paper presented in the symposium “Sociocultural approaches to values, academic engagement, and health” chaired by V.Kwan (Chair) at the regional conference of the International Association for Cross-Cultural Psychology, Los Angeles, CA.

**Grossmann, I.** (2013, June). *Emotional differentiation, culture, and perspective.* Paper presented in the symposium “A Process-oriented approach to emotion regulation in a cross-cultural context” chaired by **I. Grossmann** **(Chair)** at the regional conference of the International Association for Cross-Cultural Psychology, Los Angeles, CA.

Huynh, A. C. & **Grossmann, I**. (2013, June). *When distancing goes bad: Reasoning from the future perspective undermines effective conflict resolution for entity theorists*. Paper presented in the symposium “Why Time Matters Interpersonally: Examining Relational Outcomes from a Temporal Perspective” Chaired by K. Cortes at the 74th annual convention of the Canadian Psychological Association, Québec City, QC.

**Grossmann**, **I**. & Varnum, M. E. W. (2013, May). *The rise of the middle-class individualism in America*. Paper presented in the symposium “When and How Social Class Makes a Differences” chaired by J. Na & **I. Grossmann** at the 25th APS convention, Washington, DC.

**Grossmann**, **I**. & Kross, E. (2013, May). *Solomon’s Paradox: Wisdom and distance in close Relations*. Paper presented in the symposium “So Close, So Far: Motivation, Metacognition, and Perceptions of Distance” chaired by M. Travers at the 25th APS convention, Washington, DC.

Ellsworth, P. C. & **Grossmann**, **I**. (2013, May). *Linguistic and cultural differences in emotional complexity*. Paper presented in the symposium “The Emotion Lexicon: Underlying Dimensions and Cultural Differences” chaired by J. Fontaine at the 25th APS convention, Washington, DC.

**Grossmann, I**. (2012, November). *Boosting wisdom via psychological distance.* Paper presented in the symposium “Wisdom as an Integration of Affect and Cognition: Life-Span Developmental Perspectives” chaired by U. Kunzmann & S. Thomas at the 65th Annual Scientific Meeting of the Gerontological Society of America, San Diego, CA.

**Grossmann, I**. (2012, July). *Emotion regulation and culture.* Paper presented in the symposium “Unpacking emotion regulation: From brain through mind to social contexts” chaired by E. Kross & J. Moser at the 16th European Conference on Personality, Trieste, Italy

**Grossmann, I.** (2012, May). *Getting Wisdom: Aging, Culture and Perspective*. Paper presented at the 2012 Southern Ontario Behavioural Decision Research Conference, Waterloo, ON.

**Grossmann, I.**, Kross, E., & Nisbett, R.E.(2012, May). *On Wisdom*. Paper presented at the 2012 *Social Psychology-Economics* Day, Ann Arbor, MI.

**Grossmann, I**. & Ellsworth, P.C. (2012, January). *Mixed positive and negative emotions in Asians and Americans.* Paper presented in the symposium “There is no sweet without bitterness’: Cultural differences in the experience of mixed emotions” chaired by J. Larsen at the SPSP meeting, San Diego, CA.

**Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R.E. (2012, January). *Aging, Wisdom, and Well-being*.Paper presented in the symposium “Social Cognition across Adulthood: Gaze Preferences, Decisions, and Wisdom” chaired by A. Freund & **I. Grossmann** at the Social-Personality Gerontology Preconference, SPSP meeting, San Diego, CA.

**Grossmann, I.** (2011, July). *Wisdom, psychological distance, and well-being.* Paper presented at the 16th General Meeting of the European Association for Social Psychology, Stockholm, Sweden.

**Grossmann, I.** & Kross, E. (2011, May). *Boosting wisdom: Psychological distance enhances wise reasoning and behavior.* Paper presented in the symposium “Creativity and wisdom: New experimental and training developments” chaired by **I. Grossmann** **(Chair)** & O. Ybarra (Co-Chair) at the 23nd APS convention, Washington, DC.

**Grossmann, I.** & Varnum, M.E.W. (2011, January). *Culture, social class and cognition.* Paper presented in the symposium “Culture “within”: the impact of religion, social class, and political ideology on cognition” chaired by **I. Grossmann** **(Chair)** & M. Varnum (Co-Chair) at the SPSP meeting, San Antonio, TX.

**Grossmann, I.** & Kross, E. (2010, May). *The impact of culture and psychological distance on adaptive vs. maladaptive self- reflection.* Paper presented in the symposium “Psychological Distance, Embodiment, and Affect” chaired by J. I. Davis at the 22nd APS convention, Boston, MA.

**Grossmann, I.** & Kross, E. (2010, January). *The impact of culture on adaptive vs. maladaptive self- reflection.* Paper presented in the symposium “Culture and Emotion Regulation” chaired by **I. Grossmann** **(Chair)** & E. Kross (Co-Chair) at the SPSP meeting, Las Vegas, Nevada.

**Grossmann, I.**, Kitayama, S., & Nisbett, R.E. (2008, July). *Bridging between West and East: Holism, dialecticism, and prediction of change in Russia.* Paper presented at the 19th International Congress of the International Association for Cross-Cultural Psychology (IACCP), Bremen, Germany.

**Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2008, July). *Not smarter, but wiser:* *Dialectical reasoning and wisdom across the lifespan.* Paper presented at the 29th annual International Congress of Psychology, Berlin, Germany.

**Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2008, May). *Dialectical reasoning and wisdom across the lifespan.* Paper presented at the 20th APS convention, Chicago, IL.

**Grossmann, I.** (2008, April). *Bridging between West and East: Holism, dialecticism, and perception of change in Russia.* Paper presented at the Midwestern Cultural Psychology Conference 2008, Ann Arbor, MI.

**Selected poster presentations**

student co-authors are underlined

Kachhiyapatel, N.., Eibach, R. P., Meyers, E. & **Grossmann, I.** (2024, February).*The reasonable, the rational, and the good: Folk theories and flexible use of different concepts of good judgment*. Poster presentation at the Judgment and Decision-Making Preconference of the 23rd Annual Society for Personality and Social Psychology Conference, San Diego, CA, USA.

Andor, M. A., **Grossmann, I**., Hoenow, N. C., & Tomberg, L. (2022, December). *Wisdom and prosocial behavior*. Poster presentation at the 2022 Global Scientific Conference on Human Flourishing, online.

Rotella, A., & **Grossmann, I.** (2020, December).*Judging others’ wise reasoning: Wise writers are perceived more favorably and are more often chosen as partners*. Poster presentation at the 2020 Society for Judgement and Decision-Making conference. December 12, 2020, online.

Dorfman, A., & **Grossmann, I.** (2019, November). Perceptions of wise decision making. Poster presented at the *Society for Judgment and Decision Making 40th Annual Conference*, Montréal, Québec, Canada.

Dorfman, A., **Grossmann, I.**, Oakes, H., Vohs, K., Santos, H. C., & Scholer, A. (2019, November). Training for wisdom: The illeist diary method. Poster presented at the *Psychonomic Society 2019 Annual Meeting*, Montréal, Québec, Canada.

Fischer, E., Sharpinskyi, K. & **Grossmann, I.** (2019, October). *Improving the prediction of subjective stress from physiology markers in virtual reality*. Poster presented at the 2019 Technology, Mind & Society conference. Washington, DC.

Mostafapour, M., Meyer, S., **Grossmann, I**., Corbett, K., & Chiarelli, A. (2017, Nov). *Investigating the role of emotions on breast cancer screening behavior*.  Poster presented at the International Women's and Children's Health Conference 2017. Hamilton, Ontario.

Santos, H. C., Varnum, M. E. W. & **Grossmann, I.** (2017, May). *Global Increases in Individualism.* Poster presented at the 29th Annual Convention of the Association for Psychological Science, Boston, MA

Huynh, A. C., Santos, H. C., & **Grossmann, I.** (2017, May). *Uniquely Diverse? Understanding How Increasing Ethnic Diversity Is Shaping Cultural Values.* Poster presented at the 29th Annual Convention of the Association for Psychological Science, Boston, MA

Huynh, A. C., Santos, H. C., & **Grossmann, I.** (2017, Jan). *Understanding our cultural ecology: Exploring ethnic diversity’s impact on changing cultural values and behavior.* Poster presented at the 18th Annual Society for Personality and Social Psychology Conference, San Antonio, TX

Kung, F., & **Grossmann, I.** (2016, August). *Lay theories of wisdom across cultures*. Poster presented at The 23rd International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

Santos, H. C., Huynh, A. C. & **Grossmann, I.** (2016, March). *The social origins of emotional complexity.* Poster presented at the 4th annual conference of the Society for Affective Science in Chicago, IL.

Oakes, H. & **Grossmann, I.** (2016, March). *Cultivating wisdom in the face of conflict: The role of self-distancing and emotional complexity.* Poster presented at the 4th annual conference of the Society for Affective Science in Chicago, IL.

Oakes, H. & **Grossmann, I**. (2016, January). Rising Above and Sinking Below: Rejection Sensitivity Moderates the Impact of Power on Wise Reasoning. The 17th Annual Society for Personality and Social Psychology Conference, San Diego, CA.

Huynh, A. C. & **Grossmann, I**. (2016, January). Please Advise: The Impact of Advice-Giving Roles on Psychological Construal and Reasoning over Social Issues. The 17th Annual Society for Personality and Social Psychology Conference, San Diego, CA.

Santos, H. C. & **Grossmann, I**. (2016, January). The Rise of Individualism: The Universality and Cultural Specificity of Cultural Change. The 17th Annual Society for Personality and Social Psychology Conference, San Diego, CA.

**Grossmann, I.** (2015, June). Universality and Cultural Specificity of Aging-related Differences in Emotional Differentiation. The Aarhus Institute of Advanced Studies conference “The Hands of Time. Multiple Perspectives on Aging” in Aarhus, Denmark.

Hughes, J., **Grossmann, I**., & Cohen, A. B. (2015, February). Tolerating the “Doubting Thomas”: How religious beliefs versus practices influence anti-atheist prejudice. The 16th Annual Society for Personality and Social Psychology Conference, Long Beach, CA.

Huynh, A. C., Kung, F. Y. H., & **Grossmann, I**. (2015, February). *When Class Matters: Inter-Class Interactions and Prosocial Behavior in a Competitive Situation*. The 16th Annual Society for Personality and Social Psychology Conference, Long Beach, CA.

Koyama, J. & **Grossmann,** I. (2015, February). *Wise Reasoning and Sustainability: Problem solving from a distance.* The 16th Annual Society for Personality and Social Psychology Conference, Long Beach, CA.

Santos, H. C. & **Grossmann, I**. (2015, February). *The wisdom of the ironic observer.* The 16th Annual Society for Personality and Social Psychology Conference, Long Beach, CA.

Huynh, A. C., & **Grossmann, I**. (2014, May). *Exploring the Roles of Social Class on Luck Beliefs and Class Essentialism*. The 26th Annual Association for Psychological Science Convention, San Francisco, CA.

Santos, H. C. & **Grossmann, I**. (2014, May). *Irony and wise reasoning.* The Waterloo-Western Social Psychology Conference, London, ON, Canada.

Koyama, J. & **Grossmann, I**. (2014, May). *Wise Reasoning and Sustainability: Problem solving from a distance*. The 44th Annual Undergraduate Thesis Conference, Kingston, ON.

Huynh, A. C., & **Grossmann, I**. (2014, February). *The Company We Keep: The Transactive Effects of Wise Reasoning Across Individuals*. The 15th Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

**Grossmann, I.** & Kross, E. (2010, April). *The impact of culture on adaptive versus maladaptive self-reflection.* Conference on Cultural Neuroscience, Ann Arbor, MI

**Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2009, May). *Social class, aging, IQ and holistic vs. analytic cognitive style.* The 21st annual convention of the Association for Psychological Science, San Francisco, CA

Varnum, M.E.W., **Grossmann, I.**, Na, J., Kitayama, S., & Nisbett, R.E. (2009, May). *Aging and interdependence.* The 21st annual convention of the Association for Psychological Science, San Francisco, CA.

**Grossmann, I.**, Enock, P., & Kross, E. (2009, Jan). *Rumination and distancing in Russia and the U.S.* The 14th Annual Meeting of the Society for Personality and Social Psychology, Tampa, FL.

**Grossmann, I.**, & Nisbett, R.E. (2008, Feb). *Russia. Mixed cultures, contradictions, and change.* The Cultural Psychology Preconference, SPSP annual meeting, Albuquerque, NM.

**Grossmann, I.**, Chao, M., Hong, Y-y. (2007, May). E*ssentialism and exposure to foreign culture moderate intergroup perception.* The 19th annual convention of the Association for Psychological Science, Washington, DC.

Varnum, M. E. W., **Grossmann, I.**, Nisbett, R.E., Kitayama, S., Katunar, D. (2007, April). *Differences in cognitive style between Central and East Europeans and Westerners. T*he Cultural Psychology Preconference, SPSP annual meeting, Memphis, TN.

**Grossmann, I.** & Scornia, A. (2005, April). *Cultural differences: National identity and attitudes in Italy and Germany.* The European Congress of Psychology Students, Madrid, Spain.

**Teaching interests**

|  |  |
| --- | --- |
| Cultural Psychology  Emotions & Emotion Regulation  Folk/lay theories | Research & Statistical Methods  Judgment & Decision-making  Wisdom and Moral Psychology |

**Courses taught**

|  |  |
| --- | --- |
| 2024 - 2018/  2012 - 2016 | **Research Methods in Social Psychology (Psych 395)**  *Honors’ course on research methods in social psychology.* |
| 2023 | **Research Design and Methods in Social-Personality Psychology (Psych 870)**  *Graduate-level research methods seminar.* |
| 2021/2019/ 2017/2014 - 2013 | **Social Psychology (Psych 704)**  *Graduate-level introductory course to the field of social psychology.* |
| 2021/ 2018 | **Applied Multi-level Modeling (Psych 804)** |
| 2019 / 2013 | **Cultural Psychology (Psych 352)**  *Advanced undergraduate lecture course in cultural psychology* |
| 2018 | **Basic Data Analysis (Psych 292)** |
| Fall 2017 | **Wisdom and Leadership (*Canadian Student Leadership Conference*)** |
| Fall 2016 | **Wisdom (Psych 690)** |
| Fall 2015 | **Positive Psychology (Psych 690)** |
| Spring 2012 /  Fall 2013 | **Cultural Psychology (Psych 690)**  *Graduate course exploring cultural influence on behavior, thought, and emotions.* |
| Fall 2010 | **University of Michigan Graduate Teacher Certificate**  *Facilitation and refinement of pedagogical skills for college-level instructors.* |
| Fall 2009 /  Winter 2010 | **Advanced Statistical Methods I& II w/ Richard Gonzalez**  *Graduate Student Instructor, University of Michigan. Created and graded problem sets and exams, hold office hours, consulted students on group projects, gave an introductory workshop and a guest lecture.* |
| Fall 2008 /  Winter 2009 | **Introduction to Psychology w/ Brian Malley & Ann Phillips**  *Graduate Student Instructor, University of Michigan. Hold two weekly 2h seminars, created assignments, exams and class activities, graded papers.* |
| Winter 2008 | **Introduction to Social Psychology w/ Carla Grayson**  *Graduate Student Instructor, University of Michigan. Hold two weekly 2h seminars, created assignments, exams and class activities, graded papers.* |
| 2005 - 2010 | **Individual Advising: UROP & Honor’s Thesis Supervision**  *Supervised over 20 research assistants from the Undergraduate Research Opportunity Program (UROP), as well as two honors theses* |

**Guest lectures**

|  |  |
| --- | --- |
|  |  |
| Fall 2023 | *Wisdom*. Seminar on Critical Writing, Pace University |
| Fall 2021 | *Wisdom & Sound judgment.* Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo |
| Winter 2021 | *Rational and reasonable judgment*. Lecture for the Environment and Popular Media class (ERS 275), University of Waterloo, Canada |
| Fall 2019 | *Wisdom and intelligence.* Lecture for the Introduction to Anthropology, Psychology and Sociology class, Sydenham High School, Ontario |
| Winter 2019 | *Measuring wisdom*. Graduate seminar in psychological science, Department of Psychology, Ryerson University |
| Fall 2018 | *Wise Reasoning*. Seminar in Judgment and decision-making, Department of Psychology, Ryerson University |
| Fall 2018 | *Wisdom: Life’s chief optimization problem.* Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo |
| Winter 2018 | *Solomon’s Paradox: Wisdom and how to get it*. Lecture at the 2018 Limmud Ottawa Jewish Festival, Ottawa, ON |
| Fall 2017 | *Wisdom and Leadership.* Three workshops presented at the 2017 Canadian Student Leadership Conference, Waterloo, ON |
| Fall 2017 | *Wisdom.* Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo |
| Winter 2017 | *Affect and culture.* Affective Computing (CS 886), Cheriton School of Computer Science, Faculty of Mathematics, University of Waterloo. |
| Winter 2016 | *Wisdom and how to get it*. Multidisciplinary Perspectives on Aging (HLTH/GERON 400/ HSG 620), Faculty of Applied Health Sciences, University of Waterloo |
| Winter 2016 | *Culture and emotions.* Affective Computing (CS 886), Cheriton School of Computer Science, Faculty of Mathematics, University of Waterloo |
| Spring 2015 | *Culture and emotion.* IES Abroad, Granada Center, Spain |
| Winter 2010 | *Some notes on Russia: A cultural psychological perspective.* Marketing and Culture in Russia (BA 685), Ross School of Business, University of Michigan |
| Winter 2010 | *Multidimensional scaling and cluster analysis.* PSYCH 614, University of Michigan |
| Winter 2010 | *Aging, emotion regulation, and wisdom.* Culture, Self, and Brain (PSYCH 487), University of Michigan |
| Fall 2010 | *Introduction to SPSS.* Advanced Statistical Methods I (PSYCH 613), University of Michigan |
| May 2006 | *Culture & Cognition.* 20th European Congress of Psychology Students, Spindleruv Mlyn, Czech Republic |

**Supervision**

***Graduate Students (Primary/Co- Supervisor)***

|  |  |
| --- | --- |
| 2024 – present | Maryam Ghorbansabagh |
| 2024 – present | Peter Diep |
| 2023 – present | Niyati Kachhiyapatel |
| 2022 – 2023 | Neil Wegenschimmel |
| 2020 – 2023 | Abdelrahman Elnakouri |
| 2020 – 2022 | Konstantyn Sharpinskyi |
| 2012 – 2018 | Alex Huynh |
| 2013 – 2018 | Henri Santos |
| 2013 – 2017 | Justin Brienza |
| 2014 – 2016 | Harrison Oakes |

***Undergraduate Honors Students***

|  |  |
| --- | --- |
| 2024 – now | Irsa Duka |
| 2020 – 2024 | Laura Thomson |
| 2021 – 2023 | Amanda Pileggi |
| 2021 – 2023 | Jennifer Xie |
| 2021 – 2022 | Katherine MacDonald |
| 2020 – 2021 | Sanghamithra Ramani |
| 2019 – 2021 | Oliver Twardus |
| 2019 – 2020 | Emil Harvey |
| 2018 – 2019 | Laura Jackson |
| 2018 – 2019 | Hanxiao Zhang |
| 2018 – 2019 | Ethan Fischer |
| 2018 – 2019 | Takuya Shibayama |
| 2017 – 2018 | Sonia Vintan |
| 2017 | Alex White |
| 2016 – 2017 | Chris Willms |
| 2016 – 2017 | Jessica Pelletier |
| 2016 – 2017 | Michelle Huh |
| 2016 – 2017 | Jennifer Loew |
| 2016 – 2017 | Madeline Stauffer |
| 2015 – 2016 | Ceara Khoramshani |
| 2015 – 2016 | Hilda Wong |
| 2013 – 2014 | Jacklyn Koyama |
| 2013 – 2014 | Fizza Jafry |
| 2009 – 2010 | Joshua Prasad |

***Bachelor Thesis***

|  |  |
| --- | --- |
| 2012 | Svenja Roch, Department of Psychology, Humboldt-University Berlin, Germany |

***Masters Thesis***

|  |  |
| --- | --- |
| 2016 | Harrison Oakes, University of Waterloo, Canada |
| 2013 | Alex Huynh, University of Waterloo, Canada |

***Dissertation Thesis***

|  |  |
| --- | --- |
| 2018 | Alex Huynh, University of Waterloo, Canada |
| 2018 | Henri Santos, University of Waterloo, Canada |
| 2017 | Justin Brienza, University of Waterloo, Canada |

***Masters Committees***

|  |  |
| --- | --- |
| 2019 | Ethan Meyers, Department of Psychology, University of Waterloo, Canada |
| 2018 | Abdo Elnakouri, Department of Psychology, University of Waterloo, Canada |
| 2017 | Christopher Lok, Department of Psychology, University of Waterloo, Canada |
| 2016 | Matthew Wilmot, Department of Psychology, University of Waterloo, Canada |
| 2015 | Danielle Nadeau, Department of Anthropology, University of Waterloo, Canada |

***Dissertation Committees***

|  |  |
| --- | --- |
| 2019 | Chris Wong, School of Accounting and Finance, University of Waterloo, Canada |
| 2014 | Genevieve Sansone, Department of Psychology, University of Waterloo, Canada |
| 2014 | Courtney Plante, Department of Psychology, University of Waterloo, Canada |

***External Dissertation Committees***

|  |  |
| --- | --- |
| 2021 | Ekaterina Osavoliuk, School of Psychology, Higher School of Economics, Russia |
| 2020 | Anna Adamyan, School of Psychology, Higher School of Economics, Russia |
| 2020 | Lindsay Tunbridge, Faculty of Health, Deakin University, Australia |
| 2019 | Emily Hong, Department of Psychology, Queen’s University, Canada |
| 2019 | Dmitrij Dubov, School of Psychology, Higher School of Economics, Russia |
| 2016 | Ning Zhang, Department of Psychology, Queen’s University, Canada |
| 2013 | Paul Conway, Department of Psychology, University of Western Ontario, Canada |

**Awards of supervised students**

|  |  |
| --- | --- |
|  |  |
| 2024 | Joseph-Armand Bombardier Canadian Graduate Scholarship (for N. Kachhiyapatel) |
| 2023 | Joseph-Armand Bombardier Canadian Graduate Scholarship (for N. Wegenschimmel) |
| 2023  2021 | Banting Scholarship (for Abdelrahman Elnakouri)  finalist at the Post-doc Research Competition at the Human Behavior and Evolution Society Conference (for Amanda Rotella) |
| 2020 | PCH-SSHRC Initiative for Digital Citizen Research (for Abdelrahman Elnakouri) |
| 2017 | Honours Thesis Award (for Yoonjee Michelle Yeh) |
| 2016 | Diversity Fund Travel Award to attend the 2017 SPSP convention (for J. Brienza) |
| 2016 | Diversity Fund Travel Award to attend the 2017 SPSP convention (for H. Santos) |
| 2016 | Vanier Canada Graduate Scholarship (for H. Oakes) |
| 2016 | Graduate Student Travel Award, APS convention (for H. Oakes) |
| 2016 | Warren Ober Award for outstanding teaching at the UW (for H. Santos) |
| 2015 | Diversity Fund Travel Award to attend the 2016 SPSP convention (for H. Oakes) |
| 2015 | Joseph-Armand Bombardier Canadian Graduate Scholarship (for H. Oakes) |
| 2015 | Graduate Student Poster Award Finalist, SPSP convention (for H. C. Santos) |
| 2014 - 2015 | International Ontario Graduate Scholarship (CAD$25,000; 1 of 5 allotted to University of Waterloo; for A. C. Huynh) |
| 2014 | Diversity Fund Travel Award to attend the 2015 SPSP convention (for H. Oakes) |
| 2014 | Diversity Fund Travel Award to attend the 2015 SPSP convention (for A. C. Huynh) |
| 2014 | Graduate Student Travel Award, APS convention (for A. C. Huynh) |
| 2014 | Graduate Student Poster Award Finalist, SPSP convention (for A. C. Huynh) |
| 2013 | Brendan Gail Rule Award for best student presentation, CPA (for A.C. Huynh) |

**Leadership**

**Department**

|  |  |
| --- | --- |
| 2012 – now | Founder and co-organizer of the Department of Psychology Colloquium Series |
| 2019 – 2021 | Department of Psychology Graduate Advisory Committee |
| 2020 – 2021, 2023 – 2025 | Organizer of the Social Area colloquium series |
| 2018 – 2019 | Department of Psychology Executive Committee |
| 2016; 2019 | (Co-)Organizer of the Ziva Kunda Memorial Lecture |
| 2015 | Annual Performance Review Committee (APRC) |
| 2013 | Department of Psychology Website Overhaul Committee |

**Faculty**

|  |  |
| --- | --- |
| 2019 | Presenter at the University of Waterloo Arts Faculty Interdisciplinary Mashup Event *New Ways of Learning* |
| 2015 | Presenter at the Dean’s Panel at the UW Arts Reunion |
| 2014 | Presenter at the University of Waterloo Arts Faculty event  *How to bring your research into the undergraduate classroom* |

**University**

|  |  |
| --- | --- |
| 2019 - 2022 | Steering Committee and Core Member of Waterloo Institute for Complexity and Innovation (WICI) |
| 2019 | Organizer of a university-wide workshop on *Meaning of Rationality* |
| 2019 | Roundtable discussant at the *Nature of Experiment* conference |
| 2016 | Organizer of the *Cognitive Science Confessions* academicevent (talk series, and evaluation of undergraduate prize submissions) |
| 2016 | Organizer of the Cognitive Science social program committee |
| 2016 | Presenter at the University of Waterloo Network on Aging Winter Event |
| 2015 | Presenter at the *This Idea Must Die Day* (Cognitive Science meeting) |
| 2014 | Organizer of the University of Waterloo speaker series on “Successful Aging” |
| 2012 | Presenter at the *Ignorance Day* (Cognitive Science) |

**Professional**

***Founder / organizer***

|  |  |
| --- | --- |
| 2023 | Organizer of the South Asian Wisdom Workshop in Colombo, Sri Lanka |
| 2021 | Founder and organizer of the [2021 International Wisdom Summit](https://wisdomsummit.uwaterloo.ca/). |
| 2020 | Founder and organizer [Behavioral and Social Science Forecasting Collaborative](https://predictions.uwaterloo.ca/) |
| 2018 - 2021 | Organizer of the *Cultural Psychology Pre-Conference* at the 20th - 22nd Annual Conferences of the Society for Personality and Social Psychology |
| 2018 - 2020 | Organizer of the *Pan-Asian Summit on Wisdom, Morality and Character in the Polarized World*, to take place in Colombo, Sri Lanka (cancelled) |
| 2019 | Organizer of the Toronto Wisdom Task Force Meeting  *Small conference of leading empirical scholars to identify the core components of wisdom in empirical sciences* |
| 2015 - 2018 | Organizing Committee of the *24th International Congress of the International Association for Cross-cultural Psychology* in Guelph, Canada |
| 2007 - 2008 | Organizing Committee of the *Midwestern Cultural Psychology Conference* |
| 2004 | Organizing Committee of the 10th *German Psychology Students’ Congress* |

**Conference symposia organizer**

|  |  |
| --- | --- |
| 2024 | Biennial Meeting of the European Association for Personality Psychology |
| 2021 | Biennial Meeting of the Asian Association of Social Psychology |
| 2019 | Biennial Meeting of the Society for Research in Personality |
| 2017 | The International Convention of Psychological Science |
| 2016 | Annual Convention of the Association for Psychological Science |
| 2016 | Annual Society for Personality and Social Psychology Conference |
| 2015 | The International Society for Research on Emotion Conference |
| 2015 | The Inaugural International Convention of Psychological Science |
| 2013 | Regional Conference of the International Association for Cross-Cultural Psychology  Annual Convention of the Association for Psychological Science |
| 2012 | Social-Personality Gerontology Preconference and the Annual Society for Personality and Social Psychology Conference |
| 2011 | Annual Convention of the Association for Psychological Science |
| 2011 | Annual Society for Personality and Social Psychology Conference |
| 2010 | Annual Society for Personality and Social Psychology Conference |

***Conference/ Proceedings referee***

|  |  |
| --- | --- |
| 2018 - 2019 | 24th International Congress of the *International Association for Cross-cultural Psychology*, Guelph, ON |
| 2018 | 44th Annual *Society for Philosophy & Psychology Conference*, Ann Arbor, MI |

**Editorial Services**

***Editor***

|  |  |
| --- | --- |
| 2022 – now | Editor-in-Chief at *Psychological Inquiry* (IF = 16.46) |
| 2020 – 2022 | Associate Editor at *Social Psychological and Personality Science* (IF = 4.39) |
| 2020 – 2021 | Guest Editor at *American Psychologist* (special issue on Cultural Change; IF = 16.36) |
| 2019 – 2021 | Guest Editor at *Journal of Personality and Social Psychology: ASC* (IF = 4.74) |
| 2020 – 2021 | Guest Editor at *Personality and Social Psychology Bulletin* (IF = 2.60) |
| 2017 – 2020 | Associate Editor at *Emotion* (IF = 3.08) |
| 2016 – 2017 | Associate Editor at *Frontiers in Personality and Social Psychology* (IF = 2.46) |
| 2015 | Guest Editor at *Emotion* (IF = 3.08) |

***Editorial Board/Consulting Editor***

|  |  |
| --- | --- |
| 2019 – now | *Affective Science* |
| 2017 – 2020 | *Psychology & Aging* (IF = 2.81) |
| 2019 | *Social Psychological and Personality Science* (IF = 4.39) |
| 2018 – 2024 | *Journal of Personality and Social Psychology: Attitudes and Soc Cognition* (IF = 4.74) |
| 2016 – 2022 | *Frontiers in Theoretical and Philosophical Psychology* (IF = 2.46) |
| 2015 – 2022 | *Frontiers in Cultural Psychology* (IF = 2.46) |
| 2014 – 2017 | *Journal of Personality and Social Psychology: IRGP* (IF = 4.74) |
| 2014 – 2016 | *Frontiers in Personality and Social Psychology* (IF = 2.46) |

***Ad-hoc Reviewer***

Age and Ageing; American Psychologist; Annals of the New York Academy of Sciences; Basic and Applied Social Psychology; Behavioral and Brain Sciences; British Journal of Psychology; Cognition and Emotion; Developmental Psychology; Developmental Review; Emotion; European Journal of Personality; Europe’s Journal of Psychology; Journal of Cross-Cultural Psychology; Journal of Experimental & Theoretical Artificial Intelligence; Journal of Experimental Psychology: General;

Journal of Experimental Social Psychology; Journal of Gerontology: Psychological Science; Journal of Intelligence; Journal of Personality and Social Psychology; Journal of Research in Personality; Journal of Theoretical and Philosophical Psychology; Innovation in Aging; Intelligence; International Journal of Psychology; Medical Decision Making; MIT Press; Motivation and Emotion; Nature Human Behaviour; Organizational Behavior and Human Decision Processes; Organizational Research Methods

Personality and Social Psychology Bulletin; Personality and Social Psychology Review; PLOS ONE; PNAS Nexus; Proceedings of the National Academy of Sciences of the U.S.A.; Proceedings of the Royal Society: Biological Sciences; Psychological Science; Psychological Review; Psychology & Aging; Psychonomic Bulletin & Review; Review of General Psychology; Social Psychological and Personality Science; TESS (Time-sharing Experiments for Social Sciences); Transactions of Affective Computing

**Grant Reviewing**

|  |  |
| --- | --- |
| 2024 | Review Committee of the Insight grants of the Social Sciences and Humanities Research Council of Canada |
| 2024 | External grant reviewer for the European Research Council |
| 2023 | External grant reviewer for the Netherlands Organisation for Scientific Research |
| 2022 | External grant reviewer for the U.S. National Science Foundation |
| 2022 | External grant reviewer for the Research and Higher Degrees Committee in the Faculty of Education and Human Development (FEHD) at The Education University of Hong Kong |
| 2022 | External grant reviewer for the Transforming the Field of Cultural Evolution and its Application to Global Human Futures initiative of the Cultural Evolution Society |
| 2022 | External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada |
| 2021 | External grant reviewer for the European Research Council |
| 2021 | External grant reviewer for the Mitacs Accelerate |
| 2021 | External grant reviewer for the Israel Science Foundation |
| 2021 | External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada |
| 2020 | External grant reviewer for the John Templeton Foundation |
| 2020 | External grant reviewer for the Time-Sharing Experiments for the Social Sciences |
| 2020 | Expert Reviewer for Scientific Projects at the Scientific Leadership School of the Western-Siberian World-class Research Center for Science and Education, Tyumen, Russia |
| 2020 | Review Committee of the COVID-19 Rapid Research – Social Policy and Public Health Responses of the Canadian Institute of Health Research |
| 2019 | External grant reviewer for the German National Science Foundation (DFG) |
| 2019 | *Chair* for the Psychology committee of the Insight Development Grants of the Social Sciences and Humanities Research Council of Canada |
| 2019 | External grant reviewer for the Mitacs Accelerate |
| 2019 | External grant reviewer for the Unites States-Israeli Binational Science Foundation |
| 2018 | Review Committee of the Insight Development grants of the Social Sciences and Humanities Research Council of Canada |
| 2018 | External grant reviewer for the Mitacs Accelerate |
| 2018 | External grant reviewer for the Alexander von Humboldt Foundation, Germany |
| 2018 | External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada |
| 2017 | External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada |
| 2017 | External grant reviewer for Netherlands Organization for Scientific Research |
| 2017 | External grant reviewer for The Research Grants Council (RGC) of Hong Kong |
| 2016 | External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada |
| 2016 | External grant reviewer for Polish National Science Foundation, Poland |
| 2016 | External grant reviewer for National Science Foundation, U.S.A. |
| 2016 | External grant reviewer for the Research Grants Council (RGC) of Hong Kong |
| 2016 | External grant reviewer for the Unites States-Israeli Binational Science Foundation |
| 2015 | External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada |
| 2015 | External grant reviewer for The German-Israeli Foundation for Scientific Research and Development |
| 2014 | External grant reviewer for the Research Foundation – Flanders, Belgium |

**Advisory Board**

|  |  |
| --- | --- |
| 2021 – 2023 | Forgiveness Scientific Advisory Board, Templeton World Charity Foundation |
| 2018 – 2023 | The [*Geography of Philosophy*](https://www.geographyofphilosophy.com/) Project – an Exploration of Universality and Diversity in Fundamental Philosophical Concepts (PIs: E. Machery, S. Stich, H. C. Barrett) |