

# IGOR GROSSMANN, PH. D.

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## Education

2012	Ph.D., Social Psychology, University of Michigan Supervisor: Richard E. Nisbett
2009	M.S., Psychology, University of Michigan Supervisor: Richard E. Nisbett
2005 - 2006	DAAD-honored year abroad, University of Michigan
2004	Vordiplom (B.S. equivalent), Psychology, Albert-Ludwigs-Universität Freiburg, Germany

## Research interests

AI-augmented Cognition; Cultural change; Decision-making; Forecasting; Judgment; Intellectual humility; Measurement; Metacognition; Moral psychology; Reasoning; Uncertainty; Wisdom

## Academic appointments

2023 - present	Professor Department of Psychology, University of Waterloo, Canada
2017 - 2023	Tenured Associate Professor Department of Psychology, University of Waterloo, Canada
2012 - 2017	Assistant Professor Department of Psychology, University of Waterloo, Canada

**h-index 53   Citations 12,542**

Google Scholar profile: <https://scholar.google.com/citations?user=akajO3QAAAAJ>

## Awards and honours (25 in total)

2024	<a href="#">Fellow</a> , Stellenbosch Institute for Advanced Study, South Africa
2023	Elected Member of the College, Royal Society of Canada
2022	<a href="#">Fellow</a> , Society for Personality and Social Psychology – <i>recognition of extraordinary and distinctive contribution to the science of personality and social psychology</i>
2021	<a href="#">Site of the day</a> , <a href="#">Awwwards</a> – <i>best website of the day for <a href="#">WorldafterCOVID.info</a> as recognized by a world-wide panel of digital designers, developers, and agencies</i>
2020	<a href="#">Societies 2019 Young Investigator Award</a> , Multidisciplinary Digital Publishing Institute
2019	<a href="#">Joseph B. Gittler Award</a> , American Psychological Foundation – <i>recognition of extraordinary contributions to understanding philosophical foundations of psychology</i>
2019	<a href="#">SAGE Young Scholar Award</a> , Society for Personality and Social Psychology & SAGE Publications – <i>most distinguished early career award in personality and social</i>

- psychology
- 2018 [USERN Prize](#) in Social Sciences, Universal Scientific Education and Research Network – *international annual award for scientists under 40 for novel advancement or achievement in scientific education, research, or serving the humanity*
- 2018 [Outstanding Alumni Award, Max Plank Research School on the Life Course](#) – *recognition of continued excellence in interdisciplinary developmental science post PhD*
- 2017 [Early Researcher Award](#), Government of Ontario – *awarded based on the excellence of the researcher, the quality of their research, their ability to develop HQP, and the strategic value of the research to the Province of Ontario*
- 2015 [Rising Star Award](#), Association for Psychological Science – *recognizes researchers whose innovative work has already advanced the field and signals great potential for their continued contributions*
- 2015 Runner-Up for “Application of Science Award,” NeuroLeadership Institute
- 2015 Editor’s Choice article, [Psychological Science](#) – *featured article as one of the best in the journal for Grossmann & Kross (2014)’ “Exploring Solomon’s Paradox”*
- 2015 [President’s New Researcher Award](#), Canadian Psychological Association – *recognizes exceptional quality of the contribution of new researchers to psychology in Canada*
- 2013 [The Otto Klineberg Intercultural and International Relations Award](#), The Society for the Psychological Study of Social Issues – *best paper or article of the year on intercultural or international relations for Grossmann, Karasawa et al. (2012)*
- 2013 [Dissertation Award](#), American Psychological Association (Div. 20: Adult Development & Aging) – *recognizes top dissertation in psychology of aging and adult development*
- 2011 [Rackham Pre-doctoral Fellowship](#), University of Michigan – *most selective dissertation scholarship at the university for unusually creative, ambitious, and impactful projects*
- 2010 Editor's Choice, [Science](#) – *featured article as newsworthy for Grossmann & Kross (2010)’ “The impact of culture on adaptive versus maladaptive self-reflection”*
- 2010 [Daniel Katz Dissertation Fellowship in Psychology, Institute for Social Research, University of Michigan](#)
- 2010 [Researching Injustice and Social Equality \(RISE\) Research Award](#), Association for Psychological Science – *supports predoctoral psychological science research in fields related to socially and economically under-represented and international populations*
- 2009 [Philip Brickman Memorial Prize](#), University of Michigan – *recognition of best predoctoral research in social psychology at the Department of Psychology*
- 2008 [Researching Injustice and Social Equality \(RISE\) Research Award](#), Association for Psychological Science – *supports predoctoral psychological science research in fields related to socially and economically under-represented and international populations*
- 2005 - 2006 [Fellowship](#), German Academic Exchange Service (DAAD) – *highly selective study abroad scholarship*
- 2005 - 2006 Max-Kade Scholarship, [Max Kade Foundation](#) & the University of Freiburg – *selective study abroad scholarship (tuition and stipend) for University of Michigan*
- 2005 Outstanding Poster, European Congress of Psychology Students
- 2004 Outstanding Poster, Student Congress of the Association of German Psychologists
- 2003 - 2005 [Scholarship](#), e-fellows.net, Germany

- 2002 - 2008 [Stipendium der Studienstiftung des deutschen Volkes](#) (Fellowship of the German National Academic Foundation), Germany – *most selective merit-based university scholarship in Germany, awarded to 0.5% of students*
- 2002 - 2003 [Undergraduate Fellowship, Konrad Adenauer Foundation](#), Germany – *highly selective merit-based university scholarship in Germany for students showing academic excellence and outstanding societal/political engagement*

### Research funding (4M+ external funding in total)

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- 2025 – 2026 Canadian Artificial Intelligence Safety Institute (CAISI) Catalyst Grant, Canadian Institute for Advanced Research (CIFAR), *Democratizing human-AI engagement* (co-PI with Golnoosh Farnadi; CAD\$100,000)
- 2025 University of Waterloo Teaching Innovation Incubator, *Learning by teaching a Large Language Model* (co-PI with Pascal Poupart; CAD\$20,000)
- 2025 – 2026 UK Arts and Humanities Research Council, *Predicting the past: Testing expert historical judgement in the humanities and social sciences* (Co-PI with David Gill; £96,322)
- 2024 – 2027 Templeton World Charity Foundation, *Wisdom across cultures beyond traditional decision-making paradigms* (PI; US\$1,103,093)
- 2021 – 2026 Social Sciences and Humanities Research Council of Canada, Insight Grant, *Skilled migrant decision-making under uncertainty (DEMA)*, (Co-PI with Anna Triandafyllidou; CAD\$270,200)
- 2019 - 2025 Social Sciences and Humanities Research Council of Canada, Insight Grant, *Wisdom to know the difference: Unpacking knowledge of strategy-situation fit and its relationship to context-sensitive meta-cognition* (PI; CAD\$239,703)

### Completed

- 2021 – 2024 John Templeton Foundation, *Testing the power of forecasting tournaments to foster judgmental accuracy, intellectual humility and open-mindedness in debates over human progress* (Co-PI with Philip Tetlock; US\$626,427)
- 2021 – 2023 Transformative Quantum Technologies (TQT), Quantum Quest Seed Fund, *Folk understanding of quantum physics*, (PI; CAD\$46,328)
- 2017 - 2022 Ontario Ministry of Research, Innovation and Science & the University of Waterloo Early Researcher Award Grant, *Harnessing insights from psychology, physiology, and mobile technologies to improve emotion-regulation and mental health of Ontarians* (PI; CAD\$190,000)
- 2020 - 2021 Templeton World Charity Foundation, *Post-Pandemic Kaleidoscope: Documenting Social Scientists' wisdom on how to navigate the new normal*, (PI; US\$25,000)
- 2020 - 2021 Social Sciences and Humanities Research Council of Canada, Connection Grant, *Behavioral and Social Scientists' wisdom for navigating the new normal*, (PI; CAD\$15,926)
- 2019 - 2021 Templeton World Charity Foundation, Global Innovations in Character Development Grant, *Measuring and developing the character strengths of wisdom in low-security contexts: Testing new approaches in Sri Lanka and the Philippines* (Co-PI with Santushi Amarasuriya, Eranda Jayawickreme; US\$231,679)

- 2017 - 2020 Pathways to Character Initiative at the Arizona State University & The Wake Forest University, *Wisdom, self-distance, and adversity: Multimethod prospective evaluation of post-traumatic character growth of open-mindedness, humility and empathy*, (PI; US\$210,000)
- 2018 UW/SSHRC Travel Grant (CAD\$2,000)
- 2018 UW/SSHRC Seed Grant (CAD\$6,980)
- 2018 – 2019 Shastri Indo-Canadian Institute, Shastri Research Grant, *Conception, components and sources of wisdom: Comparison between India and Canada* (Co-PI with Naved Iqbal; CAD\$6,500)
- 2016 University of Waterloo Chronic Disease Prevention Initiative, Seed Grant, *Harnessing psychological insights and mobile technologies to detect stress-related risk factors for mental health* (PI; CAD\$10,000)
- 2016 University of Waterloo Network for Aging Research, Catalyst Grant, *Curbing ageism: Prejudice mechanisms and anti-ageism intervention* (Co-PI with Ian McGregor; CAD\$6,500)
- 2015 - 2016 University of Waterloo Network for Aging Research, Emerging Scholar Mentorship Grant, *Wise acculturation and aging: Role of thinking style and emotion regulation in attenuating post-immigration health decline among older adults* (PI; CAD\$10,000)
- 2014 - 2016 Science of Prospection Initiative at the University of Pennsylvania, *Adaptive prospection: wisdom, intensity bias, and forecasting accuracy* (PI; \$145,000)
- 2014 - 2018 Social Sciences and Humanities Research Council of Canada, Insight Grant, *Wisdom and perspective in real life* (PI; CAD\$153,243)
- 2013 UW/SSHRC 4A Award (CAD\$8,000)
- 2013 University of Waterloo, RBC Your Future Grant, (PI; CAD\$9,942.24)
- 2012 UW/SSHRC Travel Grant (CAD\$1,200)
- 2011 University of Michigan, Rackham Doctoral Research Grant
- 2011 University of Michigan, Hough Summer Research Grant for Psychology & Ethics
- 2010 University of Michigan Rackham Graduate School, Spring/Summer Research Grant
- 2008 University of Michigan, Center for Russian and Eastern European Studies, Research Grant
- 2007 University of Michigan, Rackham Graduate Student Research Grant
- 2007 University of Michigan International Institute, Individual Fellowship
- 2006 University of Michigan, Culture and Cognition Program, Summer Research Grant
- 2006 German National Academic Foundation, Research Grant

## Publications

(also see [Google Scholar](#) / students & post-docs underlined / impact factor in parentheses)

### Peer-reviewed journal articles

- Buchanan, E. M., Cuccolo, K., Heyman, T., van Berke, N., Coles, N. A., Iyer, A., Peters, K.,[...] **Grossmann, I.** [...] & Lewis, S. C. (in press). Measuring the semantic priming effect across many languages. *Nature Human Behaviour* (24.25)

- Grossmann, I.** & Johnson, S. G. B. (in press). Cultivating wisdom through metacognition: A new frontier in decision-making under radical uncertainty. *Journal of Applied Research in Memory and Cognition*. [target article]. (4.60)
- Eibach, R. R. & **Grossmann, I.** (in press). Reasonable cognition. *Behavioral and Brain Sciences*. [commentary]. (14.20)
- Smith, J. A., Wegenschimmel, N., Dorfman, A., & **Grossmann, I.** (in press). Wisdom reconsidered: A dynamic network account of metacognition and complex thought. *Journal of Experimental Psychology: General*. (5.78)
- Grossmann, I.**, Smith, J. A., Wegenschimmel, N., Diep, P. & Dorfman, A. (2025). Wisdom in time: Advancing dynamic models of wisdom, intellectual humility, open-mindedness, and perspective-taking. *European Review of Social Psychology*, 1–36.  
<https://doi.org/10.1080/10463283.2025.2500897> (10.10)
- Peetz, J., Sullivan, M., Davydenko, M., & **Grossmann, I.** (2025). Goal cognition at the beginning and the end of the day. *Collabra*, 11(1), 136883 <https://doi.org/10.1525/collabra.136883> (3.02)
- Amarasuriya, S., Salanga, M. G., Llorin, C., Morales, M. H., Jayawickreme, E., & **Grossmann, I.** (2024). Deconstructing wisdom through a cultural lens: Folk understandings of wisdom and its ontology in the Philippines and Sri Lanka. *Transcultural Psychiatry*, 61(5), 767-782.  
<https://doi.org/10.1177/13634615241233682> (2.50)
- Elnakouri, A.\*, Huynh, A. C., & **Grossmann, I.\*** (2024). Explaining contentious political issues promotes open-minded thinking. *Cognition*, 247.  
<https://doi.org/10.1016/j.cognition.2024.105769> (3.65) \*corresponding authors
- Grossmann, I.** & Eibach, R. R. (2024). Meta-judgment: Meta-theories and beliefs about good judgment across societies. *Current Directions in Psychological Science*, 33(4), 261-269.  
<https://doi.org/10.1177/09637214241262335> (4.67)
- Grossmann, I.**, Peetz, J., Dorfman, A., Rotella, A., & Buehler, R. (2024). The wise mind balances the abstract and the concrete. *Open Mind*, 8, 826–858. [https://doi.org/10.1162/opmi\\_a\\_00149](https://doi.org/10.1162/opmi_a_00149). (5.89)
- Grossmann, I.**, Bergmeir, C., Slattery, P. (2024). How well can social scientists forecast societal change? *Foresight: The International Journal of Applied Forecasting*, 72, 40-46.
- Grossmann, I.**, Varnum, M. E. W., Hutcherson, C., & Mandel, D. R. (2024). When expert predictions fail. *Trends in Cognitive Sciences*, 28(2), 113-123. <https://doi.org/10.1016/j.tics.2023.10.005> (15.40)
- Kachhiyapatel, N. & **Grossmann, I.** (2024). Responsiveness in context: Unpacking the causal model of the wisdom-responsiveness link. *Possibility Studies & Society*, 2(2), 185-190.
- Rudnev, M.\*, Barrett, H.C., Buckwalter, W., Machery, E., Stich, S., Barr, K., Bencherifa, A., Clancy, R.F., Crone, D.L., Deguchi, Y., Fabiano, E., Fodeman, A.D., Guennoun, B., Halamová, J.,



Hashimoto, T., Homan, J., Kanovský, M., Karasawa, K., Kim, H.,... **Grossmann, I.\*** (2024). Dimensions of wisdom perception across twelve countries on five continents. *Nature Communications*. <https://doi.org/10.1038/s41467-024-50294-0> (16.60) \*corresponding authors +Top 25 Social Science & Human Behavior Articles of 2024

Stavropoulos, A., Crone, D.L., & Grossmann, I. (2024). Shadows of wisdom: Classifying meta-cognitive and morally-grounded narrative content via Large Language Models. *Behavior Research Methods*. <https://doi.org/10.3758/s13428-024-02441-0> (5.40)

Abedin, E., Ferreira, M., Reitmann, R., Cheong, M., **Grossmann, I.**, & Alfano, M. (2023). Exploring intellectual humility through the lens of artificial intelligence: Top terms, features and a predictive model. *Acta Psychologica*, 238. (1.73)

Britton, E. M., Laurin, K., Grossmann, I., Dorfman, A., Oakes, H., & Scholer, A. A. (2023). The dynamics of self-control conflicts in daily life in predicting self-control success and perceived self-regulatory effectiveness. *Collabra*, 9(1). (3.02)

**Grossmann, I.** (2023). Transparency and inclusion in *Psychological Inquiry*: Reflecting on the past, embracing the present, and building an inclusive future. *Psychological Inquiry*, 33(4), 233–238. <https://doi.org/10.1080/1047840X.2023.2172277> (10.27)

**Grossmann, I.**, Feinberg, M. Parker, D. C., Christakis, N., Tetlock, P. E. & Cunningham, W. A. (2023). AI and the transformation of social science research. *Science*, 380, 1108-1109. <https://doi.org/10.1126/science.adi1778> (63.71)

**Grossmann, I.** Meyers, E., & Eibach, R. E. (2023). The wisdom in the story: Clarifying assumptions about radical uncertainty and reasonableness in narrative judgment. *Behavioral and Brain Sciences*, 46, e96. doi:10.1017/S0140525X22002746 [commentary] (14.20)

Hutcherson, C., Sharpinskyi, C., Varnum, M. E. W., Rotella, A. M., Wormley, A., Tay, L., & **Grossmann, I.\*** (2023). On the accuracy, media representation, and public perception of psychological scientists' judgments of societal change. *American Psychologist*, 78(8):968-981 (16.36) <https://dx.doi.org/10.1037/amp0001151> \*corresponding author

The Forecasting Collaborative\* (2023). Insights into accuracy of social scientists' forecasts of societal change. *Nature Human Behaviour*, 7, 484 - 501. doi: 10.1038/s41562-022-01517-1 (24.25) \*founder and corresponding author

Weidmann, R., Chopik, W. J., Ackerman, R. A., Allroggen, M., Bianchi, E. C., Brecheen, C., Campbell, W. K., Gerlach, T. M., Geukes, K., Grijalva, E., **Grossmann, I.** [...] & Back M. (2023). Age differences in narcissism: A comprehensive study across eight measures and over 250,000 participants. *Journal of Personality and Social Psychology*, 124(6), 1277-1298. (8.46) + Web of Science Highly Cited Paper

Bialek, M. & **Grossmann, I.** (2022). Social bias insights concern judgments rather than real-world decisions. *Behavioral and Brain Sciences*, 45, e68. doi: 10.1017/S0140525X21000728 [commentary] (14.20)

- Dorfman, A., Moscovitch, D.A., Chopik, W. J. & **Grossmann, I.** (2022). None the wiser: How adversity type and self-distancing impact change in wisdom following adversity. *European Journal of Personality*, 26(4), 559-575. **(7.00)**
- Grossmann, I.**, Twardus, O., Varnum, M. E. W., Jayawickreme, E., & McLevey, J. (2022). Expert predictions of societal change: Insights from the World after COVID project, *American Psychologist*, 77(2), 276–290. <https://doi.org/10.1037/amp0000903> **(16.36)**
- Pick, C., Ko, A., Kenrick, D. Wiezel, A., Wormley, A. E., Awad, E., [...] **Grossmann, I.** [...] & Varnum, M. E. W. (2022). Fundamental social motives measured across forty-two cultures in two waves. *Scientific Data*. **(6.44)**
- Pick, C. M., Ko, A., Wormley, A. S., Wiezel, A., Kenrick, D. T., Al-Shawaf, L., [...] **Grossmann, I.** [...] & Varnum, M. E. W. (2022). Family still matters: Human social motivation across 42 countries during a global pandemic. *Evolution and Human Behavior*, 43(6), 527 - 535. doi: 10.1016/j.evolhumbehav.2022.09.003 **(5.33)**
- Porter, T., Elnakouri, A., Meyers, E. A., Shibayama, T., Jayawickreme, E. & **Grossmann, I.\*** (2022). Predictors and Consequences of Intellectual Humility. *Nature Reviews Psychology*, 1, 524 – 536. doi: 10.1038/s44159-022-00081-9 **(16.8)** \*corresponding author
- Choi, E., Farb, N. A., Pogrebtsova, E., Gruman, J., & **Grossmann, I.\*** (2021). What do people mean when they talk about mindfulness? *Clinical Psychology Review*, 89. **(12.79)** \*corresponding author
- Dorfman, A., Oakes, H., Santos, H. C. & **Grossmann, I.** (2021). Self-distancing promotes positive emotional change after adversity: Evidence from a micro-longitudinal field experiment. *Journal of Personality*, 89, 132–144. doi: 10.1111/jopy.12534 **(5.43)**
- Grossmann, I.**, Dorfman, A., Oakes, H., Santos, H. C., Vohs, K. D., & Scholer, A. A. (2021). Training for wisdom: The distanced self-reflection diary method. *Psychological Science*, 32, 381–394. **(4.90)**
- Grossmann, I.** & Eibach, R. E. (2021). Reasonable bounds on rationality. *Mind & Society*, 20(1), 59-67. doi: 10.1007/s11299-020-00267-9.
- Jayawickreme, E., Infurna, F. J., Alajak, K., Blackie, L. E. R., Chopik, W. J., Chung, J. M., Dorfman, A., Fleeson, W., Forgeard, M. J. C., Frazier, P., Furr, R. M., **Grossmann, I.**, ...& Zonneveld, R. (2021). Post-Traumatic growth as positive personality change: Challenges, opportunities and recommendations, 89, 145–165. *Journal of Personality*. **(5.43)**  
+top 10 most downloaded paper of the year in *Journal of Personality*; Web of Science Highly Cited Paper

- Rotella, A., Varnum, M. E. W., Sng, O. & **Grossmann, I.** (2021). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. *American Psychologist*, 76, 933-946. **(16.36)**  
+ finalist at the Post-doc Research Award Competition at the 2021 Human Behavior and Evolution Society Conference
- Santos, H. C. & **Grossmann, I.** (2021). Cross-temporal exploration of the relationship between wisdom-related cognitive broadening and subjective well-being: Evidence from a cross-validated national longitudinal study. *Social Psychological and Personality Science*, 12, 506-516. doi: 10.1177/1948550620921619 **(5.32)**
- Turpin, M. H., Walker, A. C., Fugelsang, J. A., Sorokowski, P., **Grossmann, I.** & Bialek, M. (2021). The search for predictable moral partners: Predictability and moral (character) preferences. *Journal of Experimental Social Psychology*, 97. **(3.60)**
- Varnum, M. E. W., Krems, J. A., Morris, C., Wormley, A., & **Grossmann, I.** (2021). Why are song lyrics becoming simpler? A time series analysis of lyrical complexity in six decades of American popular music. *PLOS ONE*, 16(1), e0244576. <https://doi.org/10.1371/journal.pone.0244576> **(2.87)**
- Varnum, M. E. W., & **Grossmann, I.** (2021). The Psychology of Cultural Change. *American Psychologist*, 76, 833-837. <https://doi.org/10.1037/amp0000898> **(16.36)**
- Grossmann, I.**, Dorfman, A., & Oakes, H. (2020). Wisdom is a social-ecological rather than person-centric phenomenon. *Current Opinion in Psychology*, 20, 66-71. doi: 10.1016/j.copsyc.2019.07.010 **(6.81)**
- Grossmann, I.**, Eibach, R. P., Koyama, J., & Sahi, Q. (2020). Folk standards of sound judgment: Rationality versus reasonableness. *Science Advances*, 6(2), eaaz0289. doi: 10.1126/sciadv.aaz0289 **(16.89)**
- Grossmann, I.**, Weststrate, N. M., Ardelt, M., Brienza, J. P., Dong, M., Ferrari, M., Fournier, M. A., Hu, C. S., Nusbaum, H. C. & Vervaeke, J. (2020). The science of wisdom in a polarized world: Knowns and unknowns. *Psychological Inquiry*, 31(2), 103-133. doi: 10.1080/1047840X.2020.1750917 [target article] **(10.27)**  
+most cited paper of the year in *Psychological Inquiry*
- Grossmann, I.**, Weststrate, N. M., Ferrari, M., & Brienza, J. P. (2020). A common model is essential for a cumulative science of wisdom. *Psychological Inquiry*, 31(2), 185-194. doi: 10.1080/1047840X.2020.1750920 [reply to commentaries] **(10.27)**
- Hanaei, S., Takian, A., Majdzadeh, R., Maboloc, C. R., **Grossmann, I.**, Gomes, O., Milosevic, M., Gupta, M., Shamshirsaz, A. A., Harbi, A., Burhan, A. M., Uddin, L. Q., Kulasinghe, A., Lam, C.-M., Ramakrishna, S., Alavi, A., Nouwen, J. L., Dorigo, T., Schreiber, M., ... Rezaei, N. (2020). Emerging Standards and the Hybrid Model for Organizing Scientific Events During and



After The COVID-19 Pandemic. *Disaster Medicine and Public Health Preparedness*, 1–17. doi: 10.1017/dmp.2020.406 **(0.98)**

Huynh, A. C. & **Grossmann, I.** (2020). Rising ethnic diversity in the United States accompanies shifts toward an individualistic culture. *Social Psychological and Personality Science*. **(5.32)**

Huynh, A. C. & **Grossmann, I.** (2020). A pathway to wisdom-focused education. *Journal of Moral Education*, 49, 9-29. doi: 10.1080/03057240.2018.1496903 **(1.02)**

Ko, A., Pick, C., Kwon, J. Y., Barlev, M., Krems, J. A., Varnum, M. E. W., Neel, R., Peysha, M., Boonyasiriwat, W., Brandstätter, E., Vasquez, J. E. C., Galindo, O., Pereira de Felipe, R., Crispim, A. C., Fetvadjeiev, V. H., Fischer, R., Karl, J., David, D., Galdi, S., Gomez-Jacinto, L., **Grossmann, I.** ... & Kenrick, D. T. (2020). Family matters: Rethinking the psychology of human social motivation. *Perspectives on Psychological Science*, 15, 173-201. doi: 10.1177/1745691619872986 **(8.19)**

Na, J.\*, **Grossmann, I.\***, Varnum, M. E.W., Karasawa, M., Cho, Y., Kitayama, S., & Nisbett, R. E. (2020). Culture and personality revisited: Behavioral profiles and within-person stability in interdependent (vs. independent) social orientation and holistic (vs. analytic) cognitive style. *Journal of Personality*, 88(5), 908-924. doi: 10.1111/jopy.12536 **(5.43)** \*corresponding authors

Peetz, J. & **Grossmann, I.** (2020). Wise reasoning about the future is associated with adaptive interpersonal feelings after relational challenges. *Social Psychological and Personality Science*. doi: 10.1177/1948550620931985 **(5.32)**

Prentice, L., Klackl, J., Agroskin, D., **Grossmann, I.**, Alexandrov, Y., Apanovich, V., Bezdenezhnykh, B., & Jonas, E. (2020). Reaction to norm transgressions and Islamization threat in culturally tight and loose contexts: A case study of Germany vs. Russia. *Culture & Brain*, 8, 46–69. doi: 10.1007/s40167-018-0073-3

Ferrari, M., **Grossmann, I.**, Grimm, S., & Staffel, J. (2019). A process model of wisdom from adversity. *The Journal of Value Inquiry*, 5, 471-473. doi: 10.1007/s10790-019-09711-7.

**Grossmann, I.**, Oakes, H. & Santos, H. C. (2019). Wise reasoning benefits from emodiversity, irrespective of emotional intensity. *Journal of Experimental Psychology: General*, 148(5), 805-823. doi: 10.1037/xge0000543 **(5.78)**

Huh, M., **Grossmann, I.**, & Friedman, O. (2019). Children show reduced trust in confident advisors who are partially-informed. *Cognitive Development*, 50, 49-55. doi: 10.1016/j.cogdev.2019.02.003 **(2.00)**

Varnum, M. E. W. & **Grossmann, I.** (2019). The wealth→life history→innovation account of the Industrial Revolution is largely inconsistent with empirical time series data. *Behavioral and Brain Sciences*, 42, e212. [commentary] **(14.20)** doi: 10.1017/S0140525X19000086

- Brienza, J. P. \*, Kung, F., Santos, H. C., Bobocel, D. R., & **Grossmann, I.** \* (2018). Wisdom, bias, and balance: Toward a process-sensitive measurement of wisdom-related cognition. *Journal of Personality and Social Psychology*, 115(6), 1093-1126. doi: 10.1037/pspp0000171 **(8.46)**  
\*corresponding authors
- De Freitas, J., Cicara, M., **Grossmann, I.** & Schegel, R. (2018). Moral goodness is the essence of personal identity. *Trends in Cognitive Sciences*, 22(9), 739-740. doi: 10.1016/j.tics.2018.05.006 **(17.85)**
- De Freitas, J., Sarkissian, H., Newman, G. E., **Grossmann, I.**, De Brigard, F, Luco, A., & Knobe, J. (2018). Consistent Belief in a Good True Self in Misanthropes and Three Interdependent Cultures. *Cognitive Science*, 42, 134-160. doi: 10.1111/cogs.12505 **(2.92)**
- Elnakouri, A., McGregor, I., & **Grossmann, I.** (2018). Dying for the group: Towards a general theory of extreme self-sacrifice. *Behavioral and Brain Sciences*, 41, e201. [commentary]. doi: 10.1017/S0140525X18001723 **(14.20)**
- Grossmann, I.** & Brienza, J. P. (2018). The strengths of wisdom provide unique contribution to improved leadership, sustainability, inequality, Gross National Happiness, and civic discourse in the face of contemporary world problems. *Journal of Intelligence*, 6(22). doi: 10.3390/jintelligence6020022 **(3.18)**
- Grossmann, I.** & Jowhari, N. (2018). Cognition and the self: Attempt of an independent close replication of the effects of self-construal priming on spatial memory recall. *Journal of Experimental Social Psychology*, 74, 65-73. doi: 10.1016/j.jesp.2017.08.005 **(3.60)**
- Leckelt, M., Wetzel, E., Gerlach, T. M., Ackerman, R. A., Miller, J. D., Chopik, W. J., Penke, L., Geukes, K., Kuefner, A. C.P., Hutteman, R., Richter, D., Renner, K., Allroggen, M., Brecheen, C., Campbell, W. K., **Grossmann, I.**, & Back, M. D. (2018). Validation of the Narcissistic Admiration and Rivalry Questionnaire short scale (NARQ-S) in convenience and representative samples. *Psychological Assessment*, 30(1), 86-96. doi: 10.1037/pas0000433 **(2.90)**
- Brienza, J. P. & **Grossmann, I.** \* (2017). Social class and wise reasoning about interpersonal conflicts across regions, persons and situations. *Proceedings of the Royal Society B: Biological Sciences*, 284 (1869). doi: 10.1098/rspb.2017.1870 **(5.53)** \*corresponding author  
+top 10 most up-voted Social Psychology articles on reddit (McPhetres, 2019)  
+featured in *Science* magazine
- De Freitas, J., Cicara, M., **Grossmann, I.** & Schegel, R. (2017). Origins of the belief in Good True Selves. *Trends in Cognitive Sciences*, 21(9), 634-636. doi: 10.1016/j.tics.2017.05.009 **(17.85)**
- Grossmann, I.** (2017). Wisdom and how to cultivate it: Review of emerging evidence for a constructivist model of wise thinking. *European Psychologist*, 22(4), 233-246. doi: 10.1027/1016-9040/a000302 **(5.00)**
- Grossmann, I.** (2017). Wisdom in context. *Perspectives on Psychological Science*, 12(2), 233-257.

(8.19)

top 5 most cited papers in the journal in the 3 years since release of publication

**Grossmann, I.**, Brienza, J. P., & Bobocel, D.R. (2017). Wise deliberation sustains cooperation. *Nature Human Behaviour*, 1(0061). doi: 10.1038/s41562-017-0061. (24.25)

**Grossmann, I.** & Ellsworth, P.C. (2017). What are mixed emotions and what conditions foster them? Life-span experiences, culture and social awareness. *Current Opinion in Behavioral Science*, 15, 1-5. (4.47)

Kimel, S. Y., **Grossmann, I.**, & Kitayama, S. (2017). Corrigendum to “When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others” [Journal of Experimental Social Psychology 48 (2012) 1221–1224]. *Journal of Experimental Social Psychology*. doi: 10.1016/j.jesp.2017.02.002 (3.60)

**Grossmann, I.** & Varnum, M. E.W. (2017). Divergent life histories and other ecological adaptations: Examples of social class differences in attention, cognition, and attunement to others. *Behavioral and Brain Sciences*, 40, e329 [commentary] doi: 10.1017/S0140525X17000991 (14.20)

Santos, H. C.\*, Huynh, A. C., & **Grossmann, I.\*** (2017). Wisdom in a complex world: A situated account of wise reasoning and its development. *Social and Personality Psychology Compass*, 11(1), e12341. doi: 10.1111/spc3.12341 (2.51) \*corresponding authors

Santos, H. C.\*, Huynh, A. C., & **Grossmann, I.\*** (2017). Teaching & Learning Guide for: Wisdom in a Complex World. *Social and Personality Psychology Compass*. doi: 10.1111/spc3.12343 (2.51) \*corresponding authors

Santos, H. C.\*, Varnum, M. E. W., **Grossmann, I.\*** (2017). Global increases in individualism. *Psychological Science*, 28(9), 1228-1239. doi: 10.1177/0956797617700622 (4.94) \*corresponding authors  
+top 7 most cited papers in the journal in the 3 years after publishing; Web of Science Highly Cited Paper

Varnum, M. E. W. & **Grossmann, I.** (2017). Cultural change: The how and the why. *Perspectives on Psychological Science*, 12(6), 956–972. doi: 10.1177/1745691617699971 (8.19)  
+top 15 most cited papers in the journal in the 3 years after publishing

Varnum, M. E. W. & **Grossmann, I.** (2017). Socio-ecological factors are linked to changes in prevalence of contempt over time. *Behavioral and Brain Sciences*, 40, 40-41 [commentary] doi: 10.1017/S0140525X16000881, e250 (14.20)

Varnum, M. E. W. & **Grossmann, I.** (2017). Pathogen prevalence is associated with cultural changes in gender equality. *Nature Human Behaviour*, 1(0003). doi: 10.1038/s41562-016-0003 (24.25)

**Grossmann, I.**, Gerlach, T. M., & Denissen, J. J. A. (2016). Wise reasoning in the face of everyday life challenges. *Social Psychological and Personality Science*, 7(7), 611–622. doi:

10.1177/1948550616652206 (5.32) top 10 most cited papers in the journal within 3 years of publication

- Grossmann, I., Huynh, A.C., & Ellsworth, P. C.** (2016). Emotional complexity: Clarifying definitions and cultural correlates. *Journal of Personality and Social Psychology*, 111(6), 895-916. doi: 10.1037/pspp0000084 (8.46)
- Grossmann, I.** Sahdra, B. & Ciarocci, J. (2016). A heart and a mind: Self-distancing facilitates the association between heart rate variability, and wise reasoning. *Frontiers in Behavioral Neuroscience*, 10(68). doi: 10.3389/fnbeh.2016.00068 (3.62)
- Grossmann, I.** (2016). Wisdom and heart rate. *European Heart Journal*, 37(44), 3315. doi:10.1093/eurheartj/ehw479 (15.06)
- Huynh, A. C., Yang, D. Y. & Grossmann, I. (2016). The value of prospective reasoning for close relationships. *Social Psychological and Personality Science*, 7 (8), 893-902. doi: 10.1177/1948550616660591 (5.32)
- Kung, F., Eibach, R., & Grossmann, I. (2016). Culture, fixed-world beliefs, relationships and perceptions of identity change. *Social Psychological and Personality Science*, 7(7), 631-639. doi: 10.1177/1948550616652208 (5.32)
- Ford, B. Q., Dmitrieva, J. O., Heller, D., Chentsova-Dutton, Y., **Grossmann, I.**, Tamir, M., Uchida, Y., Koopmann-Holm, B., Uhrig, M., Floerke, V., Bokhan, T., & Mauss, I. B. (2015). Culture shapes whether the pursuit of happiness predicts higher or lower well-being. *Journal of Experimental Psychology: General*, 144(6), 1053-1062. doi: 10.1037/xge0000108 (5.93)
- Grossmann, I. & Varnum, M. E. W.** (2015). Social structure, infectious diseases, disasters, secularism, and cultural change in America. *Psychological Science*, 26(3) 311-324. doi: 10.1177/0956797614563765 (4.94)
- Hughes, J., Grossmann, I. & Cohen, A. B. (2015). Tolerating the “doubting Thomas”: How centrality of religious beliefs versus practices influences prejudice against atheists. *Frontiers in Psychology*, 6(1352). doi: 10.3389/fpsyg.2015.01352 (4.23)
- Klein, N., **Grossmann, I.**, Uskul, A., Kraus, A., & Epley, N. (2015). It pays to be nice, but not really nice: Asymmetric reputations from prosociality across 7 countries. *Judgment and Decision Making*, 10(4), 355-364. (2.82)
- Grossmann, I. & Kross, E.** (2014). Exploring “Solomon’s paradox”: Self-distancing eliminates the self-other asymmetry in wise reasoning about close relations in younger and older adults. *Psychological Science*, 25(8), 1571-1580. doi: 10.1177/0956797614535400 (4.94)  
<sup>+</sup> featured as “Editor's Choice”: in *APS Observations* (February 10, 2015), runners-up for the NeuroLeadership Award (2015)  
<sup>++</sup> featured as a reproducible teaching example on [Open Stats Lab](#)

- Grossmann, I.,** Karasawa, M., Kan, C. & Kitayama, S. (2014). A cultural perspective on emotional experiences across the lifespan. *Emotion*, 14(4), 679-692. doi: 10.1037/a0036041 **(5.56)**
- Ross, M., **Grossmann, I.** & Schryer, E. (2014). Contrary to psychological and popular opinion, there is no compelling evidence that older adults are disproportionately victimized by consumer fraud. *Perspectives on Psychological Science*, 9(4), 427-442. doi: 10.1177/1745691614535935 **(8.19)**
- Grossmann, I.,** & Na, J. (2014). Research in Culture and Psychology: Past lessons and future challenges. *Wiley Interdisciplinary Reviews: Cognitive Science*, 5, 1-14. doi: 10.1002/wcs.1267 **(2.22)**
- Grossmann, I.,** Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2013). A route to well-being: Intelligence vs. wise reasoning. *Journal of Experimental Psychology: General*, 142(3), 944-953. doi: 10.1037/a0029560 **(5.93)**
- Grossmann, I.** & Huynh, A. C. (2013). Where is the culture in social class? *Psychological Inquiry*, 24(2), 112-119. doi: 10.1080/1047840X.2013.792568 **(10.27)**
- Grossmann, I.,** Karasawa, M., Izumi, S., Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2012). Aging and wisdom: Culture matters. *Psychological Science*, 23(10), 1059-1066. doi: 10.1177/0956797612446025 **(4.94)**  
<sup>+</sup> SPSSI Otto Klineberg Intercultural and International Relations Award
- Kimel, S. Y. \*, **Grossmann, I. \***, & Kitayama, S. (2012). When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others. *Journal of Experimental Social Psychology*, 48(5), 1221-1224. doi:10.1016/j.jesp.2012.05.012 **(3.60)**  
<sup>\*</sup> both authors contributed equally to this research
- Kross, E. \*, & **Grossmann, I. \*** (2012). Boosting wisdom: Distance from the self enhances wise reasoning, attitudes, and behavior. *Journal of Experimental Psychology: General*, 141(1), 43-48. doi: 10.1037/a0024158 **(5.93)** <sup>\*</sup> both authors contributed equally to this research
- Grossmann, I.,** Ellsworth, P. C., & Hong, Y.-y. (2012). Culture, Attention, and Emotion. *Journal of Experimental Psychology: General*, 141(1), 31-36. doi: 10.1037/a0023817 **(5.93)**
- Grossmann, I.** & Varnum, M. E. W. (2011). Culture, social class, and cognition. *Social Psychological and Personality Science*, 2(1), 81-89. doi: 10.1177/1948550610377119 **(5.32)**
- Grossmann, I.** & Kross, E. (2010). The impact of culture on adaptive vs. maladaptive self- reflection. *Psychological Science*, 21(8), 1150-1157. doi: 10.1177/0956797610376655 **(4.94)**  
<sup>+</sup> APS RISE Research Award 2010; featured as "Editor's Choice: in *Science* (2010), 329, 492  
<sup>+</sup> Philip Brickman Prize for most outstanding paper, University of Michigan
- Grossmann, I.,** Na, J., Varnum, M.E.W., Park, D. C., Kitayama, S., & Nisbett, R. E. (2010). Reasoning about social conflicts improves into old age. *Proceedings of the National Academy of Sciences of the United States of America*, 107(16), 7246-7250. doi: 10.1073/pnas.1001715107 **(9.80)**

<sup>+</sup> APS RISE Research Award 2008

- Na, J., **Grossmann, I.**, Varnum, M.E.W., Kitayama, S., Gonzalez, R., & Nisbett, R. E. (2010). Cultural differences are not always reducible to individual differences. *Proceedings of the National Academy of Sciences of the United States of America*, 107(14), 6192-6197. doi: 10.1073/pnas.1001911107 (**9.80**)
- Varnum, M.E.W., **Grossmann, I.**, Kitayama, S., & Nisbett, R.E. (2010). The origin of cultural differences in cognition: Evidence for the social orientation hypothesis. *Current Directions in Psychological Science*, 19(1), 9-13. doi: 10.1177/0963721409359301 (**5.13**)
- Varnum, M.E.W., **Grossmann, I.**, Katunar, D., Nisbett, R.E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. *Journal of Cognition and Culture*, 8, 321-333. doi: 10.1163/156853708X358209 (**h = 27**)

### **Book chapters**

- Grossmann, I. (2024). Wisdom. In M. C. Frank & A. Majid (Eds.), *Open Encyclopedia of Cognitive Science*. MIT Press. <https://doi.org/10.21428/e2759450.b492816e>
- Grossmann, I.** (2022). Wisdom: Situational, Dispositional, or Both? In R. Sternberg & J. Glück (Eds.), *Wisdom: An Introduction* (pp. 70-88). Cambridge: Cambridge University Press.
- Dorfman, A., Moscovitch, D. & **Grossmann, I.** (2021). Pathways from adversity to wisdom. In F. J. Infurna & E. Jayawickreme (Eds.), *Redesigning Research on Post-Traumatic Growth*. (pp. 259-279). New York: Oxford University Press.
- Kara-Yakoubian, M., Rotella, A., Dorfman, A., & **Grossmann, I.** (2021). Wisdom. In V. P. Glăveanu (Ed.), *The Palgrave Encyclopedia of the Possible* (pp. 1–8). Springer International Publishing. [https://doi.org/10.1007/978-3-319-98390-5\\_169-2](https://doi.org/10.1007/978-3-319-98390-5_169-2)
- Kolahchi, Z., De Domenico, M., Uddin, L. Q., Cauda, V., **Grossmann, I.**, Lacasa, L., Grancini, G., Mahmoudi, M., and Rezaei, N. (2021). COVID-19 and Its Global Economic Impact. In N. Rezaei (Ed.), *Coronavirus Disease - COVID-19. Advances in Experimental Medicine and Biology* (Vol. 1318, pp. 825–837). Springer. [https://doi.org/10.1007/978-3-030-63761-3\\_46](https://doi.org/10.1007/978-3-030-63761-3_46)
- Grossmann, I.** (2020). Evidence-based training of wisdom in business and management: Use of scientific insights about malleability of practical wisdom for rigorous interventions. In B. Schwartz, C. Bernacchio, C. González-Cantón & A. Robson (Eds.), *Handbook of Practical Wisdom in Business and Management*. New York: Springer. doi: 10.1007/978-3-030-00140-7\_14-1
- Kung, F. Y. H. & **Grossmann, I.** (2020). Wisdom across cultures. In O. Braddick (Ed.), *Oxford Research Encyclopedia of Psychology*. New York: Oxford University Press. doi: 10.1093/acrefore/9780190236557.013.586



- Santos, H. C., Varnum, M. E.W. & **Grossmann, I.** (2019). Culture, cognition and cultural change in social class. In W. H. Brekhus & G. Ingtow (Eds.), *Oxford Handbook of Cognitive Sociology* (pp. 1-19). Oxford: Oxford University Press. doi: 10.1093/oxfordhb/9780190273385.013.15
- Dorfman, A. & **Grossmann, I.** (2019). Social incentives. In V. Zeigler-Hill & T. K. Shackelford, *Encyclopedia of Personality and Individual Differences*. New York: Springer. doi: 10.1007/978-3-319-28099-8\_1834-1
- Grossmann, I.** & Dorfman, A. (2019). Wisdom in an uncertain world. In R. Sternberg, H. Nusbaum, & J. Glück (Eds.). *Applying Wisdom to Contemporary World Problems* (pp. 51-79). London: Palgrave-Macmillan. doi: 10.1007/978-3-030-20287-3\_3
- Grossmann, I.**, Kung, F. Y. H., & Santos, H. C. (2019). Wisdom as state vs. trait. In R. Sternberg & J. Glück (Eds.). *Handbook of Wisdom* (pp. 249-273). Cambridge: Cambridge University Press.
- Oakes, H., Brienza, J. P., Elnakouri, A., & **Grossmann, I.** (2019). Wise reasoning: Converging evidence for the psychology of sound judgment. In R. Sternberg & J. Glück (Eds.). *Handbook of Wisdom* (pp. 202-225). Cambridge: Cambridge University Press.
- Grossmann, I.**, & Kung, F. Y. H. (2018). Wisdom and culture. In S. Kitayama & D. Cohen (Eds.), *Handbook of Cultural Psychology* (2nd Edition) (pp. 343-364). New York: Guilford Press.
- Grossmann, I.**, & Ross, L. (2018). Attributions. In M. H. Bornstein, M.E. Arterberry, K. L. Fingerman, & J.E. Lansford (Eds.), *The SAGE Encyclopedia of Lifespan Human Development* (pp. 189-191). Thousand Oakes: Sage. doi: 10.4135/9781506307633.n74
- Grossmann, I.** (2018). Dialecticism across the lifespan. In J. Spencer-Rogers & K. Peng (Eds.), *The Psychological and Cultural Foundations of East Asian Cognition: Contradiction, Change, and Holism* (pp. 135-180). Oxford: Oxford University Press. doi: 10.1093/oso/9780199348541.003.0005
- Huynh, A.C., Oakes, H., **Grossmann, I.** (2018). The role of culture in understanding and evaluating emotional intelligence. In K. V. Keefer, J. D. Parker, & D. H. Saklofske (Eds.). *Handbook of Emotional Intelligence in Education* (pp. 111-132). New York: Springer.
- Huynh, A. C. & **Grossmann, I.** (2017). Middle class ideologies: Norms and historical changes. In R. Rycroft (Ed.), *The American Middle Class: An Economic Encyclopedia of Progress and Poverty*. Santa Barbara, CA: ABC Clío - Greenwood Press.
- Grossmann, I.** & Santos, H. C. (2016). Individualistic cultures. In V. Zeigler-Hill & T. K. Shackelford, *Encyclopedia of Personality and Individual Differences*. New York: Springer. doi: 10.1007/978-3-319-28099-8\_2024-1
- Grossmann, I.** & Bushman, B. J. (2007). Falsification. In R.F. Baumeister & K.D. Vohs (Eds.) *Encyclopedia of Social Psychology* (pp. 346-346). Thousand Oaks, CA: Sage. doi: 10.4135/9781412956253.n214

**Grossmann, I. & Bushman, B. J.** (2007). Reductionism. In R.F. Baumeister & K.D. Vohs (Eds.) *Encyclopedia of Social Psychology* (pp. 732-732). Thousand Oaks, CA: Sage. doi: 10.4135/9781412956253.n439

### *Articles for a public audience & podcasts*

Cassidy, C. & **Grossmann, I.** – [On Wisdom Podcast](#) – Monthly show discussing scientific advances at the intersection of psychology, philosophy, and neuroscience.

Rudnev, M. & **Grossmann, I.** (2024, October). [Wisdom is a virtue, but how do we judge if someone has it?](#) *Psyche*.

**Grossmann, I.** (2023, July). [Beyond the hype: How AI could change the game for social science research.](#) *The Conversation*.

**Grossmann, I.,** Hutcherson, C. & Varnum, M. E. W. (2023, March). [The limits of expert judgment: Lessons from social science forecasting during the pandemic.](#) *The Conversation*.

**Grossmann, I. & Choi, E.** (2021, November). [It’s not stress that’s killing us, it’s hate: Maybe mindfulness can help.](#) *The Conversation*.

**Grossmann, I. & Twardus, O.** (2021, April). [How Life Could Get Better \(or Worse\) After COVID.](#) *Greater Good Magazine*.

Varnum, M. E W., Hutcherson, C. & **Grossmann, I.** (2021, March). [Everyone was wrong on the pandemic’s societal impact.](#) *Foreign Policy*.

**Grossmann, I.** (2021, January). [Words of wisdom: 4 tips from experts on how to endure until the COVID-19 pandemic ends.](#) *The Conversation*.

**Grossmann, I.** (2020, December). [World after Covid](#) – a multimedia portal showcasing diversity of visions from top scientists about the societal outcomes of the pandemic.

**Grossmann, I.** (2020, October). [The science of wisdom.](#) *AEON*.

**Grossmann, I., & Eibach, R. P.** (2020, January). [When “reasonable” trumps “rational.”](#) *Scientific American*.

**Grossmann, I. & Varnum, M. E. V.** (2017, October). [Can we foresee the future? Explaining and predicting cultural change.](#) *SPSP Character & Context*.

**Grossmann, I.** (2015, April). [Why we give good advice to others but can’t take it ourselves.](#) *Forbes Magazine*.

### Invited talks and colloquia (93 in total)

05/2025 Columbia University, Morris Lab  
 05/2025 University of Pennsylvania, Forecasting Research Institute Colloquium  
 04/2025 Oxford University, Department of Experimental Psychology Colloquium  
 04/2025 Cornell University, Behavioral Economics and Decision Research Workshop  
 03/2025 University of Johannesburg, African Centre for Epistemology and Philosophy of Science Talk  
 03/2025 Decision Experience and Behavior (DEB) Seminar, Technion & University of Haifa, Israel  
 02/2025 University of California, Los Angeles, Departmental Colloquium  
 01/2025 Stellenbosch Institute for Advanced Study, Stellenbosch, South Africa  
 10/2024 Iscte – Instituto Universitário de Lisboa, SocioDigital Lab for Public Policy  
 09/2024 Princeton University, Cognitive Science Colloquium  
 06/2024 MILA (Quebec Institute for Learning Algorithms), EQuity & EQuality Using AI and Learning (EQUAL) algorithms Lab  
 05/2024 MIT Brain and Cognitive Sciences, Social & Developmental Cognitive Neuroscience Laboratory  
 04/2024 University of Buffalo, Social Psychology Colloquium  
 04/2024 University of Connecticut, Department of Psychology Colloquium  
 02/2024 Yale University, Developmental Psychology Colloquium  
 02/2024 Washington University at St Louis, Department of Psychology Colloquium  
 02/2024 MIT FutureTech, Computer Science and Artificial Intelligence Laboratory  
 01/2024 University of Waterloo Human Research Ethics Board  
 11/2023 University of Waterloo Institute for Complexity and Innovation, Speaker Series talk  
 11/2023 Charité—Berlin University of Medicine, Department of Psychosomatic Medicine  
 11/2023 Baylor College of Medicine, Center for Medical Ethics and Health Policy  
 10/2023 McGill University, Centre for the Convergence of Health and Economics, Invited webinar on “Intellectual humility in an uncertain and polarized world.”  
 09/2023 University of Waterloo, Cognitive Neuroscience Colloquium  
 04/2023 Northeastern University, Interdisciplinary Affective Science Lab  
 03/2023 Harvard University, Social Psychology Colloquium  
 03/2023 Boston College, Morality Lab  
 01/2023 Northeastern University, SPAM – Social-Personality, Affective Science Meeting  
 01/2023 University of Innsbruck, Austria, SFB F63 “Credence goods, incentives and behavior” Research Seminar,  
 12/2022 HFE Institute - Human Flourishing Engineering Institute, Casablanca, Morocco  
 09/2022 University of New Brunswick, Departmental Colloquium  
 07/2022 International Moral Psychology Seminar Series  
 06/2022 McGill University, Advanced Study Institute in Cultural Psychiatry, Invited workshop on “The Politics and Practice of Epistemic Authority”  
 05/2022 University of Mannheim, Germany, Graduate Colloquium  
 04/2022 University Institute of Lisbon (ISCTE), Portugal, Doctoral Colloquium  
 04/2022 University of Lisbon, Portugal, Department of Psychology  
 04/2022 William James Center for Research, ISPA – Instituto Universitário, Portugal  
 04/2022 Institute of Psychology, University of Klagenfurt, Austria  
 04/2022 Institute of Work, Economic, and Social Psychology, University of Vienna, Austria  
 03/2022 University of Granada, Spain, “Perspectivas del Máster en Neurociencia Cognitiva” Seminar  
 03/2022 University of Oxford, St. Antony College, “Education, Purpose and Human Flourishing in

Uncertain Times” Seminar

02/2022 York University, Social Psychology Colloquium

11/2021 McGill University, Culture, Mind and Brain program, Division of Social and Transcultural Psychiatry

10/2021 Stanford University, Social Psychology Colloquium

06/2021 University of Bielefeld, Germany, “Religious Change” Workshop of the Bielefeld – Chattanooga Research group

03/2021 University of Chicago, Booth School of Business

03/2021 University of Waterloo, Institute of Complexity & Innovation

03/2021 Harvard University, Social Psychology Colloquium

11/2020 [CanCOVID](#)

10/2020 York University, COVID-19 Survey Research Working Group

09/2020 University of Oxford, Oxford Character Project

08/2020 University of North Carolina, Greensboro, Hard Data Café (psychology department colloquium)

10/2019 Invited Webinar for the *European Society for Research in Adult Development*

06/2019 Higher School of Economics, Moscow, School of Psychology Colloquium

06/2019 Moscow Psychological Pedagogical University, University-wide lecture

01/2019 University of Birmingham, The Jubilee Centre for Character and Virtues

11/2018 University of Waterloo Institute for Complexity and Innovation

10/2018 Shanghai International Studies University

10/2018 York University, Department of Psychology Colloquium

06/2018 Max Plank Institute for Human Development, Germany, LIFE Program Alumni Award Lecture

04/2018 Jamia Millia Islamia University, New Delhi, India, Departmental Colloquium

03/2018 Arizona State University, Departmental Colloquium

02/2018 Ryerson University, Departmental Colloquium

01/2018 McGill University Social-Personality Psychology Colloquium

12/2017 Carleton University, Social-Personality Psychology Colloquium

10/2017 University of Toronto, Scarborough, SCARBLAB workshop

08/2017 University of Chicago, Center for Practical Wisdom

04/2017 Cornell University, Behavioral Economics & Decision Research (BEDR) Workshop

01/2017 University of Toronto, Social Psychology Colloquium (SPRIG)

12/2016 University of Heidelberg, Germany, Department of Psychology

10/2016 University of California, San Diego, Stein Institute for Research on Aging

07/2016 University of Chicago, Center for Practical Wisdom

06/2016 Queen’s University, Social Psychology Colloquium

10/2015 Brock University, Department of Psychology

07/2015 University of Zürich, Switzerland, Department of Psychology

06/2015 University of Salzburg, Austria, Department of Psychology

06/2015 Aarhus University, Center for Autobiographic Memory Research (CON AMORE)

06/2015 Social Psychology Pre-conference, CPA annual convention, Ottawa, ON

05/2015 Alpen-Adria-University Klagenfurt, Austria, Department of Psychology

05/2015 Eötvös Loránd University, Hungary, Department of Psychology

05/2015 Institute of Psychology and Neuroscience, Hungarian Academy of Sciences

05/2015 University of Chicago, Wisdom Research Forum

03/2015 Konrad Lorenz Institute for Advanced Studies in Theoretical Biology, Austria  
 03/2015 University of Granada, CIMCYC (Centre for Mind, Brain, and Behavior)  
 02/2015 Pompeu Fabra University, Department of Communication,  
 03/2014 Canadian Positive Psychology Association  
 01/2014 University of Pennsylvania, Department of Psychology  
 01/2014 York University, Department of Psychology  
 06/2013 University of Leipzig, Germany, Department of Psychology  
 05/2013 University of Lausanne, CH, Programme Doctoral Romande en Psychologie  
 03/2013 University of Toronto, Department of Psychology, Ebbinghaus Empire Series  
 12/2013 University of Heidelberg, Germany, Department of Psychology  
 12/2013 University of Glasgow, Scotland, School of Psychology  
 10/2012 Wilfred-Laurier University, Department of Psychology  
 11/2011 Michigan State University, Social Psychology Colloquium  
 03/2011 University of Waterloo, Department of Psychology  
 11/2010 University of Illinois at Urbana-Champaign, Department of Psychology  
 10/2010 University of Geneva, Geneva, CH, The Swiss Center for Affective Sciences

#### **Keynotes / invited conference presentations (49 in total)**

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05/2025 Invited Panelist for the debate on “The Viability of Using LLMs in Higher Education” conference, JeXed, South Africa  
 06/2024 Canadian Psychological Association Social & Personality Pre-conference, Ottawa, ON  
 05/2024 Humility in Inquiry Collection Workshop, Keynote, San Diego, CA.  
 04/2024 International Association of Scientific, Technology, and Medical Publishers Annual US Conference “A report from the future,” Invited talk, National Press Club, Washington, DC  
 12/2023 University of Colombo, Invited talk at the Faculty of Medicine symposium on “Wisdom, Morality and Well-being in Difficult Times”, Colombo, Sri Lanka  
 09/2023 University of Waterloo, Invited talk at the Waterloo-Twente Symposium “Health and Beyond – Perspectives on the intertwinement between human and planetary health”  
 09/2023 Toronto Metropolitan University, CERC Migration, invited paper at the International workshop “The future of human mobility,” Toronto, Canada  
 09/2023 IBM Research, Invited panelist at the annual “24 hours of Science” webinar on “Formal Methods in the Service of Science”  
 09/2023 Keynote at the 3<sup>rd</sup> European X-phi (Experimental Philosophy) Conference, University of Zürich, Switzerland  
 05/2023 McGill University, Centre for the Convergence of Health and Economics, Invited panelist at the webinar on “Computation May Be All You Need: Is Intelligence Convergent?”  
 10/2022 Keynote at the Geography of Philosophy Project Final Conference, University of Pittsburgh, USA  
 07/2022 Keynote at the 26th International Congress of the International Association for Cross-Cultural Psychology (IACCP)  
 06/2022 Keynote at the “The Fragility of Truth: Social Epistemology in a Time of

- Polarization and Pandemic” conference, Advanced Study Institute in Cultural Psychiatry, McGill University, Canada
- 05/2022 Nanjing University, 10th anniversary of the School of Psychology conference
- 05/2022 University of Pittsburgh, Machine Wisdom Workshop 2
- 04/2022 Keynote at the Brain, Behavior, & Society Spring School, Unicorn, University of Graz, Austria
- 11/2021 Sixth International Congress of the Universal Scientific Education and Research Network (USERN)
- 09/2021 University of Oklahoma, The Institute for the Study of Human Flourishing, Practical Wisdom Conference
- 07/2021 The Science of Wisdom in the Face of World's Social Challenges – invited symposium at the 14<sup>th</sup> biennial conference of the Asian Association of Social Psychology, Seoul, Korea
- 06/2021 McGill University, Centre for the Convergence of Health and Economics, Invited panelist at the webinar on “Neuroethics, free will, and the self”
- 07/2021 Keynote, International Society for Justice Research Conference
- 06/2021 International Conference on Social Neuroscience in Ecologically Valid Conditions, Higher School of Economics, Moscow, Russia
- 06/2021 Life Improvement Science Conference, Max Plank Institute for Intelligent Systems in Tübingen, Germany
- 06/2021 Keynote at the 20<sup>th</sup> UIK International Business Congress, Giresun University Faculty of Economics and Administrative Sciences, Turkey
- 05/2021 University of Pittsburgh, Machine Wisdom Workshop
- 02/2021 McGill University, Centre for the Convergence of Health and Economics, Invited panelist at the session on “Narrative self” of the Neuroscience of the Self webinar series
- 02/2021 Invited talk “Wisdom and decision-making in the context of migration uncertainty” at the Migration and the Future of Work conference, organized by the Canada Excellence Research Chair in Migration & Integration, Ryerson University
- 12/2020 Invited talk “COVID exposure notification apps: Behavioural and social insights” at the Data and Privacy During a Global Pandemic Conference, University of Waterloo Cybersecurity & Privacy Institute
- 11/2020 5<sup>th</sup> USERN (Universal Scientific Education & Research Network) Congress
- 08/2020 Keynote at the International conference “Science, Leadership. Society” of the Western-Siberian World-class Research Center for Science and Education, Tyumen, Russia
- 04/2019 Invited workshop at the “Tabula Rasa: Neuroscienze e culture” conference of the Intercultura Foundation in Florence, Italy
- 03/2019 The Sixth Annual Conference of the Society for Affective Science, Boston, USA
- 11/2018 Invited talk at the Festschrift Symposium “Emotion, Policy, and Social Life: A Symposium Celebrating Phoebe C. Ellsworth” at the University of Michigan
- 11/2018 Award lecture at the 3<sup>rd</sup> International USERN (Universal Scientific Education and Research Network) Prize Festival, Università Mediterranea of Reggio Calabria, Italy
- 10/2018 Keynote at the “Small Group Meeting of Wisdom Psychology” of the Asian Association of Social Psychology, Nanjing, P R.C.



- 10/2018 Keynote at the “Enterprising Culture Toronto 2018. From Facts to Insights: Wisdom in the Digital Age” conference at the Canadian Film Centre, Canada
- 07/2018 Talk at the invited symposium “On Epistemic and Moral Virtue” chaired by V. Tiberius at the 44<sup>th</sup> annual meeting of the Society for Philosophy and Psychology, Ann Arbor, USA
- 05/2018 Invited discussant at the Happiness & Well-being Project Capstone Conference, Saint Louis University, St. Louis, USA
- 11/2017 Invited talk at the conference “Arrogance and Polarization,” Cardiff University, UK
- 05/2017 Keynote at the Western-Waterloo-Wilfred Laurier Social Psychology conference
- 05/2017 Invited talk at the Festschrift Symposium “Cognition, Rationality, and Culture: Celebrating Richard E. Nisbett’s Career” at the University of Michigan
- 06/2017 NYC Wisdom Seminar, Fordham University, NY, USA
- 03/2017 Talk at the invited symposium “Widening the Boundaries of Knowledge on Human Behavior: The Cultural Perspective” chaired by M. Fulop at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria
- 03/2015 Invited talk at the conference “Philosophy Meets Cultural Diversity”, University of Pittsburgh
- 08/2014 Invited talk at the Science of Prospection symposium, University of Pennsylvania.
- 07/2014 Invited symposium at the 22<sup>nd</sup> Congress for Cross-Cultural Psychology in Reims, France
- 02/2014 Cultural Psychology Pre-conference, SPSP annual meeting, San Diego, CA
- 05/2012 Western-Waterloo Conference, University of Western Ontario, Canada

### Public lectures/workshops

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- 04/2025 [BuzzRobot](#) talk on “Wise Machines”
- 12/2024 Fireside chat on “Imagining and building wise machines,” Ploutos
- 06/2023 Quantum Photonics Fireside chat, Clubhouse
- 11/2021 Incheon International High School, Korea
- 09/2021 [The Stoa](#)
- 03/2021 Career "Zoom In" Webinar, The Guelph and Tri-City Career Collective, Ontario, Canada
- 02/2021 Teens Speak Canada Workshop, Kids Speak Canada
- 05/2020 [Hanoi Philosophy Forum](#)
- 03/2018 Limmud Ottawa Jewish Festival, Ottawa, Canada
- 01/2018 Auslandstreffen der Studienstiftung Kanada [meeting of the fellows of the German National Academic Foundation], Goethe Institute, Montreal, Canada

### Conference paper presentations (96 in total)

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student co-authors are underlined

**Grossmann, I., Rudnev, M., Clark, C., & Tetlock, P. (2025, May).** *Epistemics predict forecasting accuracy of societal change above and beyond cognitive ability and education.* Competitive

paper presented at the 2025 Southern Ontario Behavioural Decision Research Conference, Toronto, ON.

Kachhiyapatel, N., & **Grossmann, I.** (2025, May). *Discerning uncertainty using scalable approaches*. Competitive data blitz presented at the 2025 Southern Ontario Behavioural Decision Research Conference, Toronto, ON.

Kachhiyapatel, N., & **Grossmann, I.** (2025, February). *Discerning uncertainty using scalable approaches*. Data blitz talk at the Computational Psychology Pre-conference of the 24<sup>rd</sup> Annual Society for Personality and Social Psychology Conference, Denver, CO, USA.

Amarasuriya, S. D., Jayawickreme, E., & **Grossmann, I.** (2024, Dec). *Uncovering folk notions in the conceptualization of wisdom in Sri Lanka*. Paper presented at the 2024 Singapore Conference on Applied Psychology.

Amarasuriya, S. D., Dhammage, T., Jayawickreme, E., & **Grossmann, I.** (2024, Dec). *Looking at things differently: The effects of perspective-taking on wise-reasoning and stress*. Paper presented at the 2024 Singapore Conference on Applied Psychology.

**Grossmann, I.** (2024, August). *Shadows of wisdom: Classifying meta-cognitive and morally-grounded narrative content via Large Language Models*. Paper presented in the symposium “Natural Language Processing in Personality Research: Emerging Approaches and Applications” chaired by M. Rudnev and **I. Grossmann** at the 21<sup>st</sup> European Conference on Personality, Berlin, Germany.

Izydorczak, K. & **Grossmann, I.** (2024, August). *PANDexit - Predictions of post-pandemic cultural change*. Paper presented in the session “The Role of Personality and Cognition and Social Psychological Research Questions” at the 21<sup>st</sup> European Conference on Personality, Berlin, Germany.

Kachhiyapatel, N., & **Grossmann, I.** (2024, June). *The role of motives and context on judgmental preferences*. Flash talk presentation at the Social & Personality Section Pre-conference of the annual Canadian Psychological Association Conference, Ottawa, ON, Canada.

**Grossmann, I.** (2024, February). *Cracking the crystal ball: How computation shapes social science forecasts*. Paper presented in the symposium “Computational cultural psychology: New approaches to understanding cultural variation” chaired by D. Medvedev and S. Madan at the 23<sup>rd</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA, USA.

**Grossmann, I.**, Rudnev, M., Stich, S., Barrett, C., Machery, E. (2023, October). *Social perception of wisdom across cultures*. Paper presented in the symposium “Human values: An integrative perspective” at the annual meeting of the Society of Experimental Social Psychology, Madison, WI, USA.

**Grossmann, I.**, Rudnev, M., Stich, S., Barrett, C., Machery, E. (2023, June). *Unpacking the fundamental dimensions of wisdom perception: A Cross-Cultural Study*. Paper presented at the Annual Meeting of the Society for Philosophy and Psychology, University of Pittsburgh, Pittsburgh, USA.

- Grossmann, I.** (2023, May). *The wise mind balances between the abstract and the concrete*. Paper presented in the Distances in Organizations - Sixth Annual Workshop, McGill University, Montreal, Canada.
- Grossmann, I.** (2023, February). *Wisdom training in the face of adversity? Societal expectations, logical fallacies and empirical evidence*. Paper presented in the symposium “Wisdom-Training and Wisdom Psychotherapy” chaired by M. Linden and D. Jeste at the 23<sup>rd</sup> World Congress of Psychotherapy of the World Federation for Psychotherapy, Casablanca, Morocco.
- Elnakouri, A., Huynh, A., & Grossmann, I. (2022, July). *Seek first to explain: The effects of explanation-oriented (vs. unstructured) discussion on political reasoning*. Paper presented in the symposium “How to Encourage Open-minded Engagement Around Divisive Topics” chaired by T. Spelman and S. Kassirer at the 35th annual conference of International Association for Conflict Management (IACM), Ottawa, Canada. gith
- Grossmann, I.** (2022, July). *World after COVID: Expert judgment of societal change and perspectives on wisdom in the time of a pandemic*. Paper presented in the symposium “Integrating wisdom principles to manage contemporary problems” chaired by A. Dorfman and J. Brienza at the 35th annual conference of International Association for Conflict Management (IACM), Ottawa, Canada.
- Grossmann, I.** (2022, February). *Fostering Intellectual humility from a distance: Longitudinal field experiments and tracing intra-individual change*. Paper presented in the symposium “New Directions in intellectual humility research” chaired by J. Koetke at the 22<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Francisco, USA.
- Grossmann, I.** (2021, November). World after COVID: Scientific forecasts, naïve reasoning, and societal change in the time of a pandemic. Paper presented in the symposium “(Re-)connecting Academia During a Sudden, Global Crisis” chaired by K. Kastenhofer. *2021 ADI International Conference*, Melbourne, Australia. (Virtual Conference).
- Grossmann, I.** (2021, October). Common wisdom model. Paper presentation in the roundtable discussion “Advances & Frontiers/Limits of the Science of Wisdom” chaired by H. Nusbaum. *2021 International Wisdom Summit*, Toronto, ON. (Virtual Conference).
- Walker, A. C., Turpin, M. H., Grossmann, I., Fugelsang, J. A., & Bialek, M. (2021, October). Better the two devils you know, than the one you don’t: Predictability influences judgments of moral character. Flash talk presentation at the *2021 International Wisdom Summit*, Toronto, ON. (Virtual Conference).
- Grossmann, I.** (2021, July). Training for wisdom: The illeist diary method. Paper presentation in the featured symposium “The Science of Wisdom in the Face of World’s Social Challenges” chaired by **I. Grossmann**. *The 14th Biennial Conference of the Asian Association of Social Psychology*, Seoul, Korea. (Virtual Conference).
- Rotella, A., Varnum, M. E. W., Sng, O. & Grossmann, I. (2021, June). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. Paper presentation at 32<sup>nd</sup> *Annual Meeting of the Human Behavior & Evolution Society* (Virtual Conference).

+ finalist at the Post-doc Research Award Competition

- Grossmann, I.** (2021, June). Sound judgment: Folk beliefs and empirical evidence. Paper presentation in the symposium “Addressing cross- and intra-cultural differences in social science, neuroscience and psychology” chaired by Y. Alexandrov. *1<sup>st</sup> International Conference on Social Neuroscience in Ecologically Valid Conditions*, Moscow, Russia. (Virtual Conference).
- Grossmann, I.** (2021, June). Training for wisdom: The illeist diary method. Paper presentation in the symposium “Personal growth symposium” chaired by F. Lieder. *Life Improvement Science Conference*, Tübingen, Germany. (Virtual Conference)
- Turpin, M. H., Walker, A. C., Fugelsang, J. A. Sorokowski, P. **Grossmann, I.** & Białek, M. (2021, June). The search for predictable moral partners: Predictability and preferences in moral character. Paper presentation at *The International Conference on Thinking*, Paris, France (Virtual Conference).
- Dorfman, A., Oakes, H. & **Grossmann, I.** (2020, August). Rejection sensitivity hurts your open mind: Rejection sensitivity and wisdom in workplace conflicts. Paper presentation at the *Academy of Management annual meeting* (Virtual Conference).
- Dorfman, A., & **Grossmann, I.** (2020, May). Training wisdom in daily life – Evidence from diary-based interventions. Paper in the symposium “Brief interventions to cultivate wisdom, stronger relationships and school persistence” chaired by E. Auger. *81<sup>st</sup> Canadian Psychological Association Annual National Convention*, Montréal, Quebec, Canada. (Conference cancelled due to COVID-19)
- Dorfman, A., Oakes, H. & **Grossmann, I.** (2020, January). Wisdom in conflict: How rejection sensitivity and power positions influence wise reasoning. Paper presented at the *Annual Israeli Organization Behavior Conference*, Tel Aviv, Israel.
- Grossmann, I.** & Eibach, R.E. (2019, Oct). *Rationality vs. Reasonableness: System Exploration of Folk Theories about Sound Judgment*. Paper presented at the symposium “A social perspective on (ir)rationality: Antecedents and consequences” chaired by **I. Grossmann** at the 2019 conference of the Society for Experimental Social Psychology, Toronto, ON, Canada.
- Grossmann, I.** & Dorfman, A. (2019, August). *Wisdom, self-distance, and adversity*. Paper presented at the capstone conference of the Pathways to Character Initiative at Wake Forest University, Winston-Salem, North Carolina.
- Grossmann, I.**, Dorfman, A., Oakes, H., Santos, H. C. & Scholer, A. (2019, June). *Wisdom training: Self-distancing training promotes growth in wise reasoning and emotion diversity*. Paper presented in the symposium “A process view on wisdom: Antecedents, mechanisms, and consequences” chaired by A. Dorfman at the biennial conference of the Association for Research in Personality, Grand Rapids, Michigan.
- Dorfman, A., Oakes, H. & **Grossmann, I.** (2019, June). *Wisdom in conflict: How rejection sensitivity and power positions influence wise reasoning*. Paper presented in the symposium “A process

view on wisdom: Antecedents, mechanisms, and consequences” chaired by A. Dorfman at the biennial conference of the Association for Research in Personality, Grand Rapids, Michigan.

Turpin, M. H., Walker, A. C., Białek, M., Fugelsang, J. A., & **Grossmann, I.** (2019, June). *Why we hate utilitarians: The search for predictable moral partners*. Paper presented in the symposium “Decision Making” chaired by J. Fugelsang at the 29<sup>th</sup> Annual Meeting of the Society for Canadian Brain, Behaviour, and Cognitive Science, Waterloo, Ontario.

**Grossmann, I.** & Varnum, M. E.W. (2019, February). *Can we foresee the future? Challenges in explaining and predicting social cultural change*. Paper presented in the symposium “The promise and limits of long-term social change” chaired by T. Charlesworth at the 20<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Portland, Oregon.

Huynh, A. C. & **Grossmann, I.** (2019, February). *Explaining and discussing your political views to others: Does it encourage inclusive reasoning?* Paper presented in the symposium “Understanding civil discourse: Predictors, outcomes, and indicators of intellectual humility” chaired by B. Meagher (Chair) at the 20<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Portland, Oregon.

**Grossmann, I.** & Brienza, J. P. (2019, January). *Wisdom and social class*. Paper presented at the Jubilee Centre for Character and Virtues, Oriel College, Oxford, UK.

**Grossmann, I.** & Brienza, J. P. (2018, November). *Social class as an ecological framework for the development of wisdom*. Paper presented in the in the symposium “Wisdom in Social Context” chaired by N. M. Weststrate at the Annual Convention of the Gerontological Society of America, Boston, MS.

**Grossmann, I.** & Varnum, M.E.V. (2018, August). *Cultural change in collectivism around the world*. Paper presented in the in the symposium “The Changing Landscape of Asian Collectivism in the Globalizing Era” chaired by L. Sundararajan at the 126<sup>th</sup> Annual Convention of the American Psychological Association, San Francisco, CA.

**Grossmann, I.** & Brienza, J. P. (2018, July). *Wisdom, Balance and Bias: Towards a process-sensitive measurement of wisdom-related qualities*. Paper presented in the in the symposium “New Directions in Wisdom Research” chaired by E. Jayawickreme at the 19<sup>th</sup> European Conference on Personality, Zadar, Croatia.

**Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S. & Nisbett, R. E. (2018, July). *Social orientation and cognitive style across cultures, classes, and individuals: Divergent patterns, reliability, and isomorphisms*. Paper presented in the in the symposium “Cultural and Cross-cultural research traditions: Complementary or Incommensurable?” chaired by J. Fontaine (Chair) and **I. Grossmann** (Co-Chair) at the 24<sup>th</sup> Congress of the International Association for Cross-cultural Psychology, Guelph, Canada.

Santos, H.C., Varnum, M, E. W. & **Grossmann, I.** (2018, July). *Global shifts in climate, development, and individualism: Cultural change across 78 countries*. Paper presented in the in the symposium “Climato-economic Imprints on Culture” chaired by E. van de Vliert (Chair) at the 24<sup>th</sup> Congress of the International Association for Cross-cultural Psychology, Guelph, Canada.

- Santos, H.C., & Grossmann, I. (2018, March). *Cultivating the good life*. Paper presented in the Student/Early Career Data Blitz at the 19<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Atlanta, Georgia.
- Santos, H. C. & Grossmann, I. (2018, March). *Cultural Change in a Global Community: The How and the Why*. Paper presented in the symposium “Culture in a Globalizing World” chaired by K. Wu (Chair) at the 19<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Atlanta, Georgia.
- Grossmann, I.** (2017, Oct). *Wisdom as meta-cognition: Measurement, utility, and interventions*. Paper presented in the symposium “Advances in Meta-cognition: Implications for Thoughts, Motivation, Emotions, and Wisdom” chaired by **I. Grossmann** (Chair) and Abigail Scholer at the 2017 conference of the Society for Experimental Social Psychology, Boston, Massachusetts.
- Varnum, M.E.W, & **Grossmann, I.** (2017, Oct). *Using Ecology to Understand Patterns of Cultural Change*. Paper to be presented in the symposium “The Psychology of Ecology: Key Dimensions of the Physical and Social World” chaired by Oliver Sng and Josh Ackerman at the 2017 conference of the Society for Experimental Social Psychology, Boston, Massachusetts.
- Grossmann, I.** (2017, July). *The power of the situation for unveiling insights about daily wisdom*. Paper presented in the symposium “Situating Wisdom in the Context of Everyday Life: States, Traits, and Changes over Lifespan” chaired by **I. Grossmann** at the 2017 Congress of the International Association for Gerontology and Geriatrics, San Francisco, California.
- Huynh, A. C., Kung, F. Y. H, Grossmann, I., & Eibach, R. P. (2017, June). *Diversity and culture: The impact of diverse environments on cultural values, self-perceptions, and academic performance*. Data Blitz to be presented at the 78<sup>th</sup> Annual Convention of the Canadian Psychological Association, Toronto, Ontario, Canada.
- Huynh, A. C., Santos, H. C., Tse, C. & Grossmann, I. (2017, May). *Advice-Giving and Wise Reasoning: The Cognitive Benefits of Adopting an Advisory Mindset*. Paper presented in the symposium “Tell Me Something I Don’t Know: The Psychological Processes and Consequences of Expertise and Giving Advice” chaired by A. C. Huynh (Chair) and H. C. Santos (co-Chair) at the 29<sup>th</sup> Annual Convention of the Association for Psychological Science, Boston, MA
- Grossmann, I.** (2017, May). *Wise deliberation sustains cooperation*. Competitive paper presented at the 13<sup>th</sup> Southern Ontario Behavioural Decision Research Conference, Kingston, ON.
- Grossmann, I., Huynh, A. C. & Santos, H. C.** (2017, March). *Advice-giving, wisdom, and reasoning about intergroup conflicts*. Paper presented in the symposium “Group Flourishing Benefits from Hope, Wisdom, Blame, and Social Roles” chaired by K. Vohs (Chair) and **I. Grossmann (Co-chair)** at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria.
- Grossmann, I.** (2017, March). *Searching for wisdom: Personal quality or situation-contingent process*. Paper presented in the symposium “New Perspectives on Age-Old Questions” chaired by T. Talhelm (Chair) and **I. Grossmann (Co-chair)** at the second biennial International Convention of Psychological Science (ICPS), Vienna, Austria.



- Grossmann, I., Santos, H.C., & Varnum, M.E.W.** (2017, Jan). Social class and the rise of individualism. Paper presented in the symposium “How Social-Class Cultures Shape Human Functioning and Flourishing” chaired by P. Dietze and E. Knowles (Co-Chair) at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX.
- Santos, H.C., Huynh, A. C., Tse, C. & Grossmann, I. (2017, Jan). *Good advice pays back: The act of giving advice promotes wiser reasoning about politics and daily life*. Paper presented in the Student/Early Career Data Blitz at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX.
- Huynh, A. C., Santos, H.C., & Grossmann, I. (2017, Jan). *Understanding our cultural ecology: How ethnically diverse networks are shaping cultural values*. Paper presented at the Data Blitz at the Advances in Cultural Psychology Pre-conference at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX.
- Grossmann, I.** (2017, Jan). *Wisdom in context*. Talk presented at the “Character, Wisdom, and Virtue” conference of the Jubilee Centre for Character and Virtues, Oriel College, Oxford, UK.
- Grossmann, I.** (2016, August). *Wisdom-related reasoning: Experimental and diary evidence of malleability in daily life*. Talk presented in the symposium “Fresh looks at classic perspectives: Social dimensions of essentialism, reasoning, mental time travel, and consciousness” chaired by J. Knobe at The International Conference on Thinking, Providence, Rhode Island.
- Grossmann, I., Santos, H., Huynh, A.C. & Varnum, M.E.W.** (2016, August). *Rise of individualism: Determinants and moderators of cultural change*. Paper presented in the invited symposium “Social / cultural change: Determinants, moderators, and consequences” chaired by T. Hamamura at the 23<sup>rd</sup> International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.
- Grossmann, I.** (2016, August). *Cross-cultural developmental psychology of emotion*. Discussant in the symposium “Continuity and changes in emotion socialization with globalization” chaired by M. Karasawa at The 23<sup>rd</sup> International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.
- Kung, F., Eibach, R. & Grossmann, I. (2016, August). *Culture, fixed-world beliefs, and perceptions of identity change*. Rapid paper presented at the 23<sup>rd</sup> International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.
- Oakes, H. & Grossmann, I. (2016, July). *Promoting wise reasoning in interpersonal conflicts: The interactive roles of power and interpersonal expectations*. Paper presented at the conference of the International Association for Relationship Research, Toronto, Canada.
- Grossmann, I.** (2016, May). *Emotional complexity: Clarifying definitions and cultural correlates*. Paper presented in the symposium “Operationalizing affective complexity: Theory, measurement, and applications” chaired by R. Gonzalez (Chair) and J. Smith (Co-Chair) at The 28<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.

- Huynh, A. C., Santos, H. C., & Grossmann, I. (2016, May). *Bringing about cultural change: The role of ethnic and linguistic diversity in shifting cultural values and behavior*. Paper presented in the symposium “Cultural transmission and change: Mechanisms and psychological consequences” chaired by **I. Grossmann** (Chair) and H. C. Santos (Co-Chair) at The 28<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.
- Santos, H. C., Grossmann, I., & Vohs, K. D. (2016, May). *Making wise predictions about the future*. Paper presented in the symposium “Advances in prospection research: Making the future bright” chaired by B. A. Teachman at the 28<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.
- Grossmann, I.** (2016, March). *Emotional complexity: Clarifying definitions and cultural correlates*. Flash talk presented at the 4<sup>th</sup> annual conference of the Society for Affective Science in Chicago, IL.
- Grossmann, I. & Varnum, M. E. V.** (2016, January). *Unpacking the rise of individualism: Social structure, infectious diseases, disasters, secularism and cultural change in America*. Paper presented in the symposium “The times they have changed: Cultural change and reactions to generational differences” chaired by J. Grubbs (Chair) & J. Exline (Co-chair) at The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Brienza, J. & Grossmann, I. (2016, January). *Ego-decentered reasoning predicts cross-domain prosociality*. Paper presented in the symposium “The evolution and maintenance of human prosociality” chaired by J. Brienza (Chair) & **I. Grossmann** (Co-chair) at The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Grossmann, I.** (2015, November). *Beat of the wise heart: Self-distancing moderates the relationship between wise reasoning and cardiac vagal tone*. Paper presented in the symposium “Situational and long-term predictors of wisdom” chaired by U. M. Staudinger at the 68<sup>th</sup> Annual Scientific Meeting of the Gerontological Society of America, Orlando, FL.
- Santos, H.C. & Grossmann, I. (2015, August). *The rise of individualism: The universality and cultural specificity of cultural change in 42 countries*. Paper presented at the 11<sup>th</sup> Biennial Conference of the Asian Association of Social Psychology, Cebu City, Philippines.
- De Freitas, J., Sarkissian, H., Grossmann, I., De Brigard, F., Luco, A., Newman, G. E., Knobe, J. (2015, July). *Is there universal belief in a good true self?* Paper presented at the 23rd Annual Meeting of the European Society for Philosophy and Psychology, Tartu, Estonia.
- Grossmann, I., Karasawa, M., & Kitayama, S.** (2015, July). *A cultural perspective on emotional experiences across the life span*. Paper presented in the symposium “Emotions across adulthood: The role of cognition, motivation, and culture” chaired by **I. Grossmann** (Chair) and Alexandra M. Freund (Co-Chair) at the International Society for Research on Emotion conference at the University of Geneva, Geneva, Switzerland.
- De Freitas, J., Sarkissian, H., Grossmann, I., De Brigard, F., Luco, A., Newman, G. E., Knobe, J. (2015, June). *Is there universal belief in a good true self?* Paper presented at the 2015 Meeting of the Society for Philosophy and Psychology, Durham, North Carolina.

- Grossmann, I.** (2015, June). *Wise reasoning: Evidence of cultural variability and modifiability*. Paper presented in the President's New Researcher's Award Symposium at the convention of the Canadian Psychological Association in Ottawa, ON.
- Grossmann, I.** (2015, March). *Wisdom and prospection*. Paper presented in the symposium "Making sense of the future: Towards an integrative science of prospection" chaired by **I. Grossmann (Chair)** at the inaugural International Convention of Psychological Science (ICPS), Amsterdam, Netherlands.
- Grossmann, I.,** (2014, October). *Emotional complexity, culture and the self*. Paper presented in a symposium "The Cultural Shaping of Negative Emotion and Their Implications for Empathy and Sympathy" chaired by J. Tsai and B. Mesquita at the 50<sup>th</sup> Annual Meeting of the Society of Experimental Social Psychology in Columbus, Ohio.
- Grossmann, I.,** (2014, July). *Malleability of wisdom: Experimental and cross-cultural evidence*. Paper presented in a symposium "Understanding Wisdom in Later Life: Implications for Practice" chaired by B. Knight at the 28<sup>th</sup> International Congress of Applied Psychology in Paris, France.
- Grossmann, I.,** (2014, June). *Malleability of wisdom: Experimental and cross-cultural evidence*. Paper presented in a symposium "Wisdom: Characteristics, contexts, and consequences" chaired by S. Etezadi at the convention of the Canadian Psychological Association in Vancouver, BC.
- Grossmann, I.** (2013, November). *Smart, but not wise? Relationship between wise reasoning and intelligence*. Paper presented in the symposium "Toward a Clearer Conceptualization of the Relations of Wisdom to Other Constructs: Distinguishing Resources, Correlates, and Outcomes" chaired by J. Glueck at the 66<sup>th</sup> Annual Scientific Meeting of the Gerontological Society of America, New Orleans, LA.
- Schryer, E., Grossmann, I., Mock, S., & Eibach, E. (2013, October). *What does it mean to feel older or younger? A socio-communication account of perceived aging*. Paper presented at the 74th annual meeting of the Canadian Association on Gerontology – CAG2013: Aging...from Cells to Society, Halifax, New Brunswick.
- Grossmann, I.** (2013, August). *Emotional differentiation across eight cultures: Systematic evidence from written media and diary surveys*. Paper presented at the International Society for Research on Emotion conference at the University of California, Berkeley, CA.
- Grossmann, I. & Varnum, M.E.W.** (2013, June). *The rise of the middle-class individualism in America*. Paper presented in the symposium "Sociocultural approaches to values, academic engagement, and health" chaired by V. Kwan (Chair) at the regional conference of the International Association for Cross-Cultural Psychology, Los Angeles, CA.
- Grossmann, I.** (2013, June). *Emotional differentiation, culture, and perspective*. Paper presented in the symposium "A Process-oriented approach to emotion regulation in a cross-cultural context" chaired by **I. Grossmann (Chair)** at the regional conference of the International Association for Cross-Cultural Psychology, Los Angeles, CA.

- Huynh, A. C. & Grossmann, I. (2013, June). *When distancing goes bad: Reasoning from the future perspective undermines effective conflict resolution for entity theorists*. Paper presented in the symposium “Why Time Matters Interpersonally: Examining Relational Outcomes from a Temporal Perspective” Chaired by K. Cortes at the 74th annual convention of the Canadian Psychological Association, Québec City, QC.
- Grossmann, I.** & Varnum, M. E. W. (2013, May). *The rise of the middle-class individualism in America*. Paper presented in the symposium “When and How Social Class Makes a Differences” chaired by J. Na & **I. Grossmann** at the 25th APS convention, Washington, DC.
- Grossmann, I.** & Kross, E. (2013, May). *Solomon’s Paradox: Wisdom and distance in close Relations*. Paper presented in the symposium “So Close, So Far: Motivation, Metacognition, and Perceptions of Distance” chaired by M. Travers at the 25th APS convention, Washington, DC.
- Ellsworth, P. C. & **Grossmann, I.** (2013, May). *Linguistic and cultural differences in emotional complexity*. Paper presented in the symposium “The Emotion Lexicon: Underlying Dimensions and Cultural Differences” chaired by J. Fontaine at the 25th APS convention, Washington, DC.
- Grossmann, I.** (2012, November). *Boosting wisdom via psychological distance*. Paper presented in the symposium “Wisdom as an Integration of Affect and Cognition: Life-Span Developmental Perspectives” chaired by U. Kunzmann & S. Thomas at the 65<sup>th</sup> Annual Scientific Meeting of the Gerontological Society of America, San Diego, CA.
- Grossmann, I.** (2012, July). *Emotion regulation and culture*. Paper presented in the symposium “Unpacking emotion regulation: From brain through mind to social contexts” chaired by E. Kross & J. Moser at the 16<sup>th</sup> European Conference on Personality, Trieste, Italy
- Grossmann, I.** (2012, May). *Getting Wisdom: Aging, Culture and Perspective*. Paper presented at the 2012 Southern Ontario Behavioural Decision Research Conference, Waterloo, ON.
- Grossmann, I.**, Kross, E., & Nisbett, R.E. (2012, May). *On Wisdom*. Paper presented at the 2012 *Social Psychology-Economics Day*, Ann Arbor, MI.
- Grossmann, I.** & Ellsworth, P.C. (2012, January). *Mixed positive and negative emotions in Asians and Americans*. Paper presented in the symposium “There is no sweet without bitterness’: Cultural differences in the experience of mixed emotions” chaired by J. Larsen at the SPSP meeting, San Diego, CA.
- Grossmann, I.**, Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R.E. (2012, January). *Aging, Wisdom, and Well-being*. Paper presented in the symposium “Social Cognition across Adulthood: Gaze Preferences, Decisions, and Wisdom” chaired by A. Freund & **I. Grossmann** at the Social-Personality Gerontology Preconference, SPSP meeting, San Diego, CA.
- Grossmann, I.** (2011, July). *Wisdom, psychological distance, and well-being*. Paper presented at the 16<sup>th</sup> General Meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Grossmann, I.** & Kross, E. (2011, May). *Boosting wisdom: Psychological distance enhances wise reasoning and behavior*. Paper presented in the symposium “Creativity and wisdom: New

experimental and training developments” chaired by **I. Grossmann (Chair)** & O. Ybarra (Co-Chair) at the 23<sup>rd</sup> APS convention, Washington, DC.

**Grossmann, I.** & Varnum, M.E.W. (2011, January). *Culture, social class and cognition*. Paper presented in the symposium “Culture “within”: the impact of religion, social class, and political ideology on cognition” chaired by **I. Grossmann (Chair)** & M. Varnum (Co-Chair) at the SPSP meeting, San Antonio, TX.

**Grossmann, I.** & Kross, E. (2010, May). *The impact of culture and psychological distance on adaptive vs. maladaptive self- reflection*. Paper presented in the symposium “Psychological Distance, Embodiment, and Affect” chaired by J. I. Davis at the 22<sup>nd</sup> APS convention, Boston, MA.

**Grossmann, I.** & Kross, E. (2010, January). *The impact of culture on adaptive vs. maladaptive self- reflection*. Paper presented in the symposium “Culture and Emotion Regulation” chaired by **I. Grossmann (Chair)** & E. Kross (Co-Chair) at the SPSP meeting, Las Vegas, Nevada.

**Grossmann, I.**, Kitayama, S., & Nisbett, R.E. (2008, July). *Bridging between West and East: Holism, dialecticism, and prediction of change in Russia*. Paper presented at the 19th International Congress of the International Association for Cross-Cultural Psychology (IACCP), Bremen, Germany.

**Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2008, July). *Not smarter, but wiser: Dialectical reasoning and wisdom across the lifespan*. Paper presented at the 29th annual International Congress of Psychology, Berlin, Germany.

**Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2008, May). *Dialectical reasoning and wisdom across the lifespan*. Paper presented at the 20th APS convention, Chicago, IL.

**Grossmann, I.** (2008, April). *Bridging between West and East: Holism, dialecticism, and perception of change in Russia*. Paper presented at the Midwestern Cultural Psychology Conference 2008, Ann Arbor, MI.

### **Selected poster presentations**

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student co-authors are underlined

Diep, P., Matthews, M., Clark, C. C., Tetlock, P. E., & **Grossmann, I.** (2025, February). *Can we trust experts’ data in judgments of where we are heading? Evaluating indicators in experts’ judgments of social change*. Poster at the Judgment and Decision-Making Preconference of the 24<sup>rd</sup> Society for Personality and Social Psychology Conference, Denver, CO, USA.

Kachhiyapatel, N., Eibach, R. P., Meyers, E. & **Grossmann, I.** (2024, February). *The reasonable, the rational, and the good: Folk theories and flexible use of different concepts of good judgment*. Poster presentation at the Judgment and Decision-Making Preconference of the 23<sup>rd</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA, USA.

- Andor, M. A., **Grossmann, I.**, Hoenow, N. C., & Tomberg, L. (2022, December). *Wisdom and prosocial behavior*. Poster presentation at the 2022 Global Scientific Conference on Human Flourishing, online.
- Rotella, A., & **Grossmann, I.** (2020, December). *Judging others' wise reasoning: Wise writers are perceived more favorably and are more often chosen as partners*. Poster presentation at the 2020 Society for Judgement and Decision-Making conference. December 12, 2020, online.
- Dorfman, A., & **Grossmann, I.** (2019, November). Perceptions of wise decision making. Poster presented at the *Society for Judgment and Decision Making 40<sup>th</sup> Annual Conference*, Montréal, Québec, Canada.
- Dorfman, A., **Grossmann, I.**, Oakes, H., Vohs, K., Santos, H. C., & Scholer, A. (2019, November). Training for wisdom: The illeist diary method. Poster presented at the *Psychonomic Society 2019 Annual Meeting*, Montréal, Québec, Canada.
- Fischer, E., Sharpinskyi, K. & **Grossmann, I.** (2019, October). *Improving the prediction of subjective stress from physiology markers in virtual reality*. Poster presented at the 2019 Technology, Mind & Society conference. Washington, DC.
- Mostafapour, M., Meyer, S., **Grossmann, I.**, Corbett, K., & Chiarelli, A. (2017, Nov). *Investigating the role of emotions on breast cancer screening behavior*. Poster presented at the International Women's and Children's Health Conference 2017. Hamilton, Ontario.
- Santos, H. C., Varnum, M. E. W. & **Grossmann, I.** (2017, May). *Global Increases in Individualism*. Poster presented at the 29<sup>th</sup> Annual Convention of the Association for Psychological Science, Boston, MA
- Huynh, A. C., Santos, H. C., & **Grossmann, I.** (2017, May). *Uniquely Diverse? Understanding How Increasing Ethnic Diversity Is Shaping Cultural Values*. Poster presented at the 29<sup>th</sup> Annual Convention of the Association for Psychological Science, Boston, MA
- Huynh, A. C., Santos, H. C., & **Grossmann, I.** (2017, Jan). *Understanding our cultural ecology: Exploring ethnic diversity's impact on changing cultural values and behavior*. Poster presented at the 18<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Antonio, TX
- Kung, F., & **Grossmann, I.** (2016, August). *Lay theories of wisdom across cultures*. Poster presented at The 23rd International Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.
- Santos, H. C., Huynh, A. C. & **Grossmann, I.** (2016, March). *The social origins of emotional complexity*. Poster presented at the 4<sup>th</sup> annual conference of the Society for Affective Science in Chicago, IL.
- Oakes, H. & **Grossmann, I.** (2016, March). *Cultivating wisdom in the face of conflict: The role of self-distancing and emotional complexity*. Poster presented at the 4<sup>th</sup> annual conference of the Society for Affective Science in Chicago, IL.



- Oakes, H. & Grossmann, I. (2016, January). Rising Above and Sinking Below: Rejection Sensitivity Moderates the Impact of Power on Wise Reasoning. The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Huynh, A. C. & Grossmann, I. (2016, January). Please Advise: The Impact of Advice-Giving Roles on Psychological Construal and Reasoning over Social Issues. The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Santos, H. C. & Grossmann, I. (2016, January). The Rise of Individualism: The Universality and Cultural Specificity of Cultural Change. The 17<sup>th</sup> Annual Society for Personality and Social Psychology Conference, San Diego, CA.
- Grossmann, I.** (2015, June). Universality and Cultural Specificity of Aging-related Differences in Emotional Differentiation. The Aarhus Institute of Advanced Studies conference “The Hands of Time. Multiple Perspectives on Aging” in Aarhus, Denmark.
- Hughes, J., Grossmann, I., & Cohen, A. B. (2015, February). Tolerating the “Doubting Thomas”: How religious beliefs versus practices influence anti-atheist prejudice. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Huynh, A. C., Kung, F. Y. H., & Grossmann, I. (2015, February). *When Class Matters: Inter-Class Interactions and Prosocial Behavior in a Competitive Situation*. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Koyama, J. & Grossmann, I. (2015, February). *Wise Reasoning and Sustainability: Problem solving from a distance*. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Santos, H. C. & Grossmann, I. (2015, February). *The wisdom of the ironic observer*. The 16<sup>th</sup> Annual Society for Personality and Social Psychology Conference, Long Beach, CA.
- Huynh, A. C., & Grossmann, I. (2014, May). *Exploring the Roles of Social Class on Luck Beliefs and Class Essentialism*. The 26<sup>th</sup> Annual Association for Psychological Science Convention, San Francisco, CA.
- Santos, H. C. & Grossmann, I. (2014, May). *Irony and wise reasoning*. The Waterloo-Western Social Psychology Conference, London, ON, Canada.
- Koyama, J. & Grossmann, I. (2014, May). *Wise Reasoning and Sustainability: Problem solving from a distance*. The 44<sup>th</sup> Annual Undergraduate Thesis Conference, Kingston, ON.
- Huynh, A. C., & Grossmann, I. (2014, February). *The Company We Keep: The Transactive Effects of Wise Reasoning Across Individuals*. The 15<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.
- Grossmann, I. & Kross, E.** (2010, April). *The impact of culture on adaptive versus maladaptive self-reflection*. Conference on Cultural Neuroscience, Ann Arbor, MI

- Grossmann, I.**, Na, J., Varnum, M.E.W., Kitayama, S., & Nisbett, R.E. (2009, May). *Social class, aging, IQ and holistic vs. analytic cognitive style*. The 21<sup>st</sup> annual convention of the Association for Psychological Science, San Francisco, CA
- Varnum, M.E.W., **Grossmann, I.**, Na, J., Kitayama, S., & Nisbett, R.E. (2009, May). *Aging and interdependence*. The 21<sup>st</sup> annual convention of the Association for Psychological Science, San Francisco, CA.
- Grossmann, I.**, Enock, P., & Kross, E. (2009, Jan). *Rumination and distancing in Russia and the U.S.* The 14<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Grossmann, I.**, & Nisbett, R.E. (2008, Feb). *Russia. Mixed cultures, contradictions, and change*. The Cultural Psychology Preconference, SPSP annual meeting, Albuquerque, NM.
- Grossmann, I.**, Chao, M., Hong, Y-y. (2007, May). *Essentialism and exposure to foreign culture moderate intergroup perception*. The 19<sup>th</sup> annual convention of the Association for Psychological Science, Washington, DC.
- Varnum, M. E. W., **Grossmann, I.**, Nisbett, R.E., Kitayama, S., Katunar, D. (2007, April). *Differences in cognitive style between Central and East Europeans and Westerners*. The Cultural Psychology Preconference, SPSP annual meeting, Memphis, TN.
- Grossmann, I.** & Scornia, A. (2005, April). *Cultural differences: National identity and attitudes in Italy and Germany*. The European Congress of Psychology Students, Madrid, Spain.

### Teaching interests

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Cultural Psychology	Research & Statistical Methods
Emotions & Emotion Regulation	Judgment & Decision-making
Folk/lay theories	Wisdom and Moral Psychology

### Courses taught

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2024 - 2018/ 2012 - 2016 2023	<b>Research Methods in Social Psychology (Psych 395/389)</b> <i>Honors' course on research methods in social psychology.</i> <b>Research Design and Methods in Social-Personality Psychology (Psych 870)</b> <i>Graduate-level research methods seminar.</i>
2021/2019/ 2017/2014 - 2013	<b>Social Psychology (Psych 704)</b> <i>Graduate-level introductory course to the field of social psychology.</i>
2021/ 2018 2019 / 2013	<b>Applied Multi-level Modeling (Psych 804)</b> <b>Cultural Psychology (Psych 352)</b> <i>Advanced undergraduate lecture course in cultural psychology</i>
2018	<b>Basic Data Analysis (Psych 292)</b>
Fall 2017	<b>Wisdom and Leadership (Canadian Student Leadership Conference)</b>
Fall 2016	<b>Wisdom (Psych 690)</b>
Fall 2015	<b>Positive Psychology (Psych 690)</b>
Spring 2012 /	<b>Cultural Psychology (Psych 690)</b>

Fall 2013	<i>Graduate course exploring cultural influence on behavior, thought, and emotions.</i>
Fall 2010	<b>University of Michigan Graduate Teacher Certificate</b> <i>Facilitation and refinement of pedagogical skills for college-level instructors.</i>
Fall 2009 / Winter 2010	<b>Advanced Statistical Methods I&amp; II w/ Richard Gonzalez</b> <i>Graduate Student Instructor, University of Michigan. Created and graded problem sets and exams, hold office hours, consulted students on group projects, gave an introductory workshop and a guest lecture.</i>
Fall 2008 / Winter 2009	<b>Introduction to Psychology w/ Brian Malley &amp; Ann Phillips</b> <i>Graduate Student Instructor, University of Michigan. Hold two weekly 2h seminars, created assignments, exams and class activities, graded papers.</i>
Winter 2008	<b>Introduction to Social Psychology w/ Carla Grayson</b> <i>Graduate Student Instructor, University of Michigan. Hold two weekly 2h seminars, created assignments, exams and class activities, graded papers.</i>
2005 - 2010	<b>Individual Advising: UROP &amp; Honor's Thesis Supervision</b> <i>Supervised over 20 research assistants from the Undergraduate Research Opportunity Program (UROP), as well as two honors theses</i>

### Guest lectures

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Fall 2023	<i>Wisdom.</i> Seminar on Critical Writing, Pace University
Fall 2021	<i>Wisdom &amp; Sound judgment.</i> Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo
Winter 2021	<i>Rational and reasonable judgment.</i> Lecture for the Environment and Popular Media class (ERS 275), University of Waterloo, Canada
Fall 2019	<i>Wisdom and intelligence.</i> Lecture for the Introduction to Anthropology, Psychology and Sociology class, Sydenham High School, Ontario
Winter 2019	<i>Measuring wisdom.</i> Graduate seminar in psychological science, Department of Psychology, Ryerson University
Fall 2018	<i>Wise Reasoning.</i> Seminar in Judgment and decision-making, Department of Psychology, Ryerson University
Fall 2018	<i>Wisdom: Life's chief optimization problem.</i> Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo
Winter 2018	<i>Solomon's Paradox: Wisdom and how to get it.</i> Lecture at the 2018 Limmud Ottawa Jewish Festival, Ottawa, ON
Fall 2017	<i>Wisdom and Leadership.</i> Three workshops presented at the 2017 Canadian Student Leadership Conference, Waterloo, ON
Fall 2017	<i>Wisdom.</i> Seminar in Cognitive Science (CogSci 600), Department of Philosophy, Faculty of Arts, University of Waterloo
Winter 2017	<i>Affect and culture.</i> Affective Computing (CS 886), Cheriton School of Computer Science, Faculty of Mathematics, University of Waterloo.
Winter 2016	<i>Wisdom and how to get it.</i> Multidisciplinary Perspectives on Aging (HLTH/GERON 400/ HSG 620), Faculty of Applied Health Sciences, University of Waterloo
Winter 2016	<i>Culture and emotions.</i> Affective Computing (CS 886), Cheriton School of Computer Science, Faculty of Mathematics, University of Waterloo
Spring 2015	<i>Culture and emotion.</i> IES Abroad, Granada Center, Spain
Winter 2010	<i>Some notes on Russia: A cultural psychological perspective.</i> Marketing and Culture in Russia (BA 685), Ross School of Business, University of Michigan

Winter 2010	<i>Multidimensional scaling and cluster analysis</i> . PSYCH 614, University of Michigan
Winter 2010	<i>Aging, emotion regulation, and wisdom</i> . Culture, Self, and Brain (PSYCH 487), University of Michigan
Fall 2010	<i>Introduction to SPSS</i> . Advanced Statistical Methods I (PSYCH 613), University of Michigan
May 2006	<i>Culture &amp; Cognition</i> . 20th European Congress of Psychology Students, Spindleruv Mlyn, Czech Republic

## Supervision

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### *Graduate Students (Primary/Co- Supervisor)*

2024 – present	Maryam Ghorbansabagh
2024 – present	Peter Diep
2023 – present	Niyati Kachhiyapatel
2022 – 2023	Neil Wegenschimmel
2020 – 2023	Abdelrahman Elnakouri
2020 – 2022	Konstantyn Sharpinskyi
2012 – 2018	Alex Huynh
2013 – 2018	Henri Santos
2013 – 2017	Justin Brienza
2014 – 2016	Harrison Oakes

### *Undergraduate Honors Students*

2024 – now	Irsa Duka
2020 – 2024	Laura Thomson
2021 – 2023	Amanda Pileggi
2021 – 2023	Jennifer Xie
2021 – 2022	Katherine MacDonald
2020 – 2021	Sanghamithra Ramani
2019 – 2021	Oliver Twardus
2019 – 2020	Emil Harvey
2018 – 2019	Laura Jackson
2018 – 2019	Hanxiao Zhang
2018 – 2019	Ethan Fischer
2018 – 2019	Takuya Shibayama
2017 – 2018	Sonia Vintan
2017	Alex White
2016 – 2017	Chris Willms
2016 – 2017	Jessica Pelletier
2016 – 2017	Michelle Huh
2016 – 2017	Jennifer Loew
2016 – 2017	Madeline Stauffer
2015 – 2016	Ceara Khoramshani
2015 – 2016	Hilda Wong
2013 – 2014	Jacklyn Koyama
2013 – 2014	Fizza Jafry

2009 – 2010 Joshua Prasad

### ***Bachelor Thesis***

2012 Svenja Roch, Department of Psychology, Humboldt-University Berlin, Germany

### ***Masters Thesis***

2016 Harrison Oakes, University of Waterloo, Canada

2013 Alex Huynh, University of Waterloo, Canada

### ***Dissertation Thesis***

2018 Alex Huynh, University of Waterloo, Canada

2018 Henri Santos, University of Waterloo, Canada

2017 Justin Brienza, University of Waterloo, Canada

### ***Masters Committees***

2019 Ethan Meyers, Department of Psychology, University of Waterloo, Canada

2018 Abdo Elnakouri, Department of Psychology, University of Waterloo, Canada

2017 Christopher Lok, Department of Psychology, University of Waterloo, Canada

2016 Matthew Wilmot, Department of Psychology, University of Waterloo, Canada

2015 Danielle Nadeau, Department of Anthropology, University of Waterloo, Canada

### ***Dissertation Committees***

2019 Chris Wong, School of Accounting and Finance, University of Waterloo, Canada

2014 Genevieve Sansone, Department of Psychology, University of Waterloo, Canada

2014 Courtney Plante, Department of Psychology, University of Waterloo, Canada

### ***External Dissertation Committees***

2021 Ekaterina Osavoliuk, School of Psychology, Higher School of Economics, Russia

2020 Anna Adamyan, School of Psychology, Higher School of Economics, Russia

2020 Lindsay Tunbridge, Faculty of Health, Deakin University, Australia

2019 Emily Hong, Department of Psychology, Queen's University, Canada

2019 Dmitrij Dubov, School of Psychology, Higher School of Economics, Russia

2016 Ning Zhang, Department of Psychology, Queen's University, Canada

2013 Paul Conway, Department of Psychology, University of Western Ontario, Canada

### ***Awards of supervised students***

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2024 Joseph-Armand Bombardier Canadian Graduate Scholarship (for N. Kachhiyapatel)

2023 Joseph-Armand Bombardier Canadian Graduate Scholarship (for N. Wegenschimmel)

2023 Banting Scholarship (for Abdelrahman Elnakouri)

2021 finalist at the Post-doc Research Competition at the Human Behavior and Evolution Society Conference (for Amanda Rotella)

2020 PCH-SSHRC Initiative for Digital Citizen Research (for Abdelrahman Elnakouri)

2017 Honours Thesis Award (for Yoonjee Michelle Yeh)

2016 Diversity Fund Travel Award to attend the 2017 SPSP convention (for J. Brienza)

2016 Diversity Fund Travel Award to attend the 2017 SPSP convention (for H. Santos)

2016 Vanier Canada Graduate Scholarship (for H. Oakes)

2016	Graduate Student Travel Award, APS convention (for H. Oakes)
2016	Warren Ober Award for outstanding teaching at the UW (for H. Santos)
2015	Diversity Fund Travel Award to attend the 2016 SPSP convention (for H. Oakes)
2015	Joseph-Armand Bombardier Canadian Graduate Scholarship (for H. Oakes)
2015	Graduate Student Poster Award Finalist, SPSP convention (for H. C. Santos)
2014 - 2015	International Ontario Graduate Scholarship (CAD\$25,000; 1 of 5 allotted to University of Waterloo; for A. C. Huynh)
2014	Diversity Fund Travel Award to attend the 2015 SPSP convention (for H. Oakes)
2014	Diversity Fund Travel Award to attend the 2015 SPSP convention (for A. C. Huynh)
2014	Graduate Student Travel Award, APS convention (for A. C. Huynh)
2014	Graduate Student Poster Award Finalist, SPSP convention (for A. C. Huynh)
2013	Brendan Gail Rule Award for best student presentation, CPA (for A.C. Huynh)

## Leadership

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### Department

2012 – now	Founder and co-organizer of the Department of Psychology Colloquium Series
2019 – 2021	Department of Psychology Graduate Advisory Committee
2020 – 2021,	Organizer of the Social Area colloquium series
2023 – 2025	
2018 – 2019	Department of Psychology Executive Committee
2016; 2019	(Co-)Organizer of the Ziva Kunda Memorial Lecture
2015	Annual Performance Review Committee (APRC)
2013	Department of Psychology Website Overhaul Committee

### Faculty

2019	Presenter at the University of Waterloo Arts Faculty Interdisciplinary Mashup Event <i>New Ways of Learning</i>
2015	Presenter at the Dean's Panel at the UW Arts Reunion
2014	Presenter at the University of Waterloo Arts Faculty event <i>How to bring your research into the undergraduate classroom</i>

### University

2019 - 2022	Steering Committee and Core Member of Waterloo Institute for Complexity and Innovation (WICI)
2019	Organizer of a university-wide workshop on <i>Meaning of Rationality</i>
2019	Roundtable discussant at the <i>Nature of Experiment</i> conference
2016	Organizer of the <i>Cognitive Science Confessions</i> academic event (talk series, and evaluation of undergraduate prize submissions)
2016	Organizer of the Cognitive Science social program committee
2016	Presenter at the University of Waterloo Network on Aging Winter Event
2015	Presenter at the <i>This Idea Must Die Day</i> (Cognitive Science meeting)
2014	Organizer of the University of Waterloo speaker series on "Successful Aging"
2012	Presenter at the <i>Ignorance Day</i> (Cognitive Science)

### Professional

**Founder / organizer**

2024	Founder of the <a href="#">Wise Judgment Consortium</a>
2023	Organizer of the South Asian Wisdom Workshop in Colombo, Sri Lanka
2022 – 2024	Founder of the <a href="#">Futurescape Project</a>
2021	Founder and organizer of the 2021 <a href="#">International Wisdom Summit</a> .
2020	Founder and organizer <a href="#">Behavioral and Social Science Forecasting Collaborative</a>
2018 - 2021	Organizer of the <i>Cultural Psychology Pre-Conference</i> at the 20 <sup>th</sup> - 22 <sup>nd</sup> Annual Conferences of the Society for Personality and Social Psychology
2018 - 2020	Organizer of the <i>Pan-Asian Summit on Wisdom, Morality and Character in the Polarized World</i> , to take place in Colombo, Sri Lanka (cancelled)
2019	Organizer of the Toronto Wisdom Task Force Meeting <i>Small conference of leading empirical scholars to identify the core components of wisdom in empirical sciences</i>
2015 - 2018	Organizing Committee of the 24 <sup>th</sup> <i>International Congress of the International Association for Cross-cultural Psychology</i> in Guelph, Canada
2007 - 2008	Organizing Committee of the <i>Midwestern Cultural Psychology Conference</i>
2004	Organizing Committee of the 10th <i>German Psychology Students' Congress</i>

**Conference symposia organizer**

2024	Biennial Meeting of the European Association for Personality Psychology
2021	Biennial Meeting of the Asian Association of Social Psychology
2019	Biennial Meeting of the Society for Research in Personality
2017	The International Convention of Psychological Science
2016	Annual Convention of the Association for Psychological Science
2016	Annual Society for Personality and Social Psychology Conference
2015	The International Society for Research on Emotion Conference
2015	The Inaugural International Convention of Psychological Science
2013	Regional Conference of the International Association for Cross-Cultural Psychology Annual Convention of the Association for Psychological Science
2012	Social-Personality Gerontology Preconference and the Annual Society for Personality and Social Psychology Conference
2011	Annual Convention of the Association for Psychological Science
2011	Annual Society for Personality and Social Psychology Conference
2010	Annual Society for Personality and Social Psychology Conference

**Conference/ Proceedings referee**

2018 - 2019	24 <sup>th</sup> International Congress of the <i>International Association for Cross-cultural Psychology</i> , Guelph, ON
2018	44th Annual <i>Society for Philosophy &amp; Psychology Conference</i> , Ann Arbor, MI

**Editorial Services****Editor**

2022 – now	Editor-in-Chief at <i>Psychological Inquiry</i> (IF = 16.46)
2020 – 2022	Associate Editor at <i>Social Psychological and Personality Science</i> (IF = 4.39)
2020 – 2021	Guest Editor at <i>American Psychologist</i> (special issue on Cultural Change; IF = 16.36)
2019 – 2021	Guest Editor at <i>Journal of Personality and Social Psychology: ASC</i> (IF = 4.74)
2020 – 2021	Guest Editor at <i>Personality and Social Psychology Bulletin</i> (IF = 2.60)

- 2017 – 2020 Associate Editor at *Emotion* (IF = 3.08)  
 2016 – 2017 Associate Editor at *Frontiers in Personality and Social Psychology* (IF = 2.46)  
 2015 Guest Editor at *Emotion* (IF = 3.08)

### ***Editorial Board/Consulting Editor***

- 2019 – 2024 *Affective Science*  
 2017 – 2020 *Psychology & Aging* (IF = 2.81)  
 2019 *Social Psychological and Personality Science* (IF = 4.39)  
 2018 – 2024 *Journal of Personality and Social Psychology: Attitudes and Soc Cognition* (IF = 4.74)  
 2016 – 2022 *Frontiers in Theoretical and Philosophical Psychology* (IF = 2.46)  
 2015 – 2022 *Frontiers in Cultural Psychology* (IF = 2.46)  
 2014 – 2017 *Journal of Personality and Social Psychology: IRGP* (IF = 4.74)  
 2014 – 2016 *Frontiers in Personality and Social Psychology* (IF = 2.46)

### ***Ad-hoc Reviewer***

Age and Ageing; American Psychologist; Annals of the New York Academy of Sciences; Basic and Applied Social Psychology; Behavioral and Brain Sciences; British Journal of Psychology; Cognition and Emotion; Developmental Psychology; Developmental Review; Emotion; European Journal of Personality; Europe's Journal of Psychology; Journal of Cross-Cultural Psychology; Journal of Experimental & Theoretical Artificial Intelligence; Journal of Experimental Psychology: General; Journal of Experimental Social Psychology; Journal of Gerontology: Psychological Science; Journal of Intelligence; Journal of Personality and Social Psychology; Journal of Research in Personality; Journal of Theoretical and Philosophical Psychology; Innovation in Aging; Intelligence; International Journal of Psychology; Medical Decision Making; MIT Press; Motivation and Emotion; Nature Human Behaviour; Organizational Behavior and Human Decision Processes; Organizational Research Methods Personality and Social Psychology Bulletin; Personality and Social Psychology Review; PLOS ONE; PNAS Nexus; Proceedings of the National Academy of Sciences of the U.S.A.; Proceedings of the Royal Society: Biological Sciences; Psychological Science; Psychological Review; Psychology & Aging; Psychonomic Bulletin & Review; Review of General Psychology; Social Psychological and Personality Science; TESS (Time-sharing Experiments for Social Sciences); Transactions of Affective Computing

### **Grant Reviewing**

- 2025 External grant reviewer for the European Research Council  
 2025 Expert reviewer for the Psychological Science Accelerator (PSA)  
 2024 Review Committee of the Insight grants of the Social Sciences and Humanities Research Council of Canada  
 2024 External grant reviewer for the European Research Council  
 2023 External grant reviewer for the Netherlands Organisation for Scientific Research  
 2022 External grant reviewer for the U.S. National Science Foundation  
 2022 External grant reviewer for the Research and Higher Degrees Committee in the Faculty of Education and Human Development (FEHD) at The Education University of Hong Kong  
 2022 External grant reviewer for the Transforming the Field of Cultural Evolution and its Application to Global Human Futures initiative of the Cultural Evolution Society  
 2022 External grant reviewer for the Insight Program of the Social Sciences and



	Humanities Research Council of Canada
2021	External grant reviewer for the European Research Council
2021	External grant reviewer for the Mitacs Accelerate
2021	External grant reviewer for the Israel Science Foundation
2021	External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
2020	External grant reviewer for the John Templeton Foundation
2020	External grant reviewer for the Time-Sharing Experiments for the Social Sciences
2020	Expert Reviewer for Scientific Projects at the Scientific Leadership School of the Western-Siberian Research Center for Science and Education, Tyumen, Russia
2020	Review Committee of the COVID-19 Rapid Research – Social Policy and Public Health Responses of the Canadian Institute of Health Research
2019	External grant reviewer for the German National Science Foundation (DFG)
2019	<i>Chair</i> for the Psychology committee of the Insight Development Grants of the Social Sciences and Humanities Research Council of Canada
2019	External grant reviewer for the Mitacs Accelerate
2019	External grant reviewer for the United States-Israeli Binational Science Foundation
2018	Review Committee of the Insight Development grants of the Social Sciences and Humanities Research Council of Canada
2018	External grant reviewer for the Mitacs Accelerate
2018	External grant reviewer for the Alexander von Humboldt Foundation, Germany
2018	External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
2017	External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
2017	External grant reviewer for Netherlands Organization for Scientific Research
2017	External grant reviewer for The Research Grants Council (RGC) of Hong Kong
2016	External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
2016	External grant reviewer for Polish National Science Foundation, Poland
2016	External grant reviewer for National Science Foundation, U.S.A.
2016	External grant reviewer for the Research Grants Council (RGC) of Hong Kong
2016	External grant reviewer for the United States-Israeli Binational Science Foundation
2015	External grant reviewer for the Insight Program of the Social Sciences and Humanities Research Council of Canada
2015	Grant reviewer for The German-Israeli Foundation for Scientific Research and Development
2014	External grant reviewer for the Research Foundation – Flanders, Belgium

### Advisory Board

2021 – 2023	Forgiveness Scientific Advisory Board, Templeton World Charity Foundation
2018 – 2023	The <i>Geography of Philosophy</i> Project – an Exploration of Universality and Diversity in Fundamental Philosophical Concepts (PIs: E. Machery, S. Stich, H. C. Barrett)