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**oilquip inc**



## Quick Intro...

Since 1960, we have been quietly solving some of the industries' most complicated fluid power problems. The secret is that we're not in the fluid power business, we're in the getting stuff done, no excuses, just rolling up our sleeves and saying, "It's my job" business. Maybe it's the Cajun spirit that drives us to see what others can't or won't see and tackle those problems head-on.

We are a family business. Always have been, always will be. It's the family culture that expects everyone on our team to humbly execute, start early and earn the work our customers give us. We understand we are owed nothing, and our customers are the reason we exist.

Yes, technology has evolved over the past six decades, and we've been at the forefront of embracing these changes to better serve our clients. But amidst all the advancements, one thing remains constant: our values and an unwavering dedication to those who rely on us.



# CORE VALUES



## TRUST IS A MUST



***"Trust is a Must"*** is our unwavering commitment to you. We believe that trust is earned through honesty, transparency, and consistent reliability. We're dedicated to keeping our promises and always having your back, no matter what. Trust is the bedrock of our relationship, and we're fiercely committed to making you feel secure and confident in choosing us. With Oilquip, you know you can always count on us.

## ITS MY JOB



***"It's my job"*** means taking personal responsibility and pride in everything we do for you. It's about owning our tasks and going above and beyond to meet your needs. Each of us is dedicated to ensuring your success, treating your challenges as our own, and being proactive in finding solutions. With Oilquip, you're working with a team that sees your goals as our mission with full ownership.

## WORK SHOULD BE ENJOYABLE



***"Work Should Be Enjoyable"*** means loving what you do and who you do it with. We create a workplace where passion and camaraderie are at the heart of everything. We believe that when our team enjoys their work and supports each other, it shines through in the exceptional service we provide to you. We cultivate a positive, collaborative environment where creativity and innovation can thrive. With Oilquip, you're partnering with people who love their jobs and are dedicated to making a positive impact together every day.



## CUSTOMER FOCUSED

Being ***customer-focused*** means putting you first, always. We're dedicated to understanding what you need and going the extra mile to deliver. It's about being there for you, listening, and making sure our solutions fit perfectly. Your success is our success, and we're passionate about building a relationship based on old-school trust with unwavering support. It's not about us, never has been, never will be. We are grateful for the work you give us and hope to continue to earn that work."



## COMPETENCY IS KING

***"Competency is King"*** means excellence in everything we do. We are obsessed with improvement, innovation, and the endless pursuit of genuine mastery within our fields. This means seeing what others can't see, or refuse to see, then solving those issues against all challenges. Being good is not good enough.



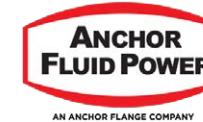
## FLEXIBLE

***"Flexibility"*** means being adaptable and responsive to your unique needs and challenges. We embrace change and are always ready to pivot to find the best solutions for you. Our commitment to flexibility ensures that we can provide personalized service, innovative approaches, and swift adjustments to meet your evolving needs. With Oilquip, you get a partner who is always ready to tailor our expertise to help you achieve your goals, no matter how complex or dynamic the situation. We bend so you don't break.

# WE DON'T JUST MOVE BOXES....

Our team is factory trained to help you size, select, or even cross components to ensure it's a perfect fit for your specific application. It's because of our expertise that flagship companies such as Moog, HyPro, Atos, Oilgear, MTS/Temposonics, and many more choose us to represent their brands.

If it has hydraulic fluid or lube oil in it, we probably have the parts.



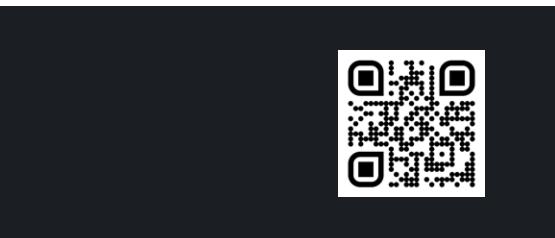
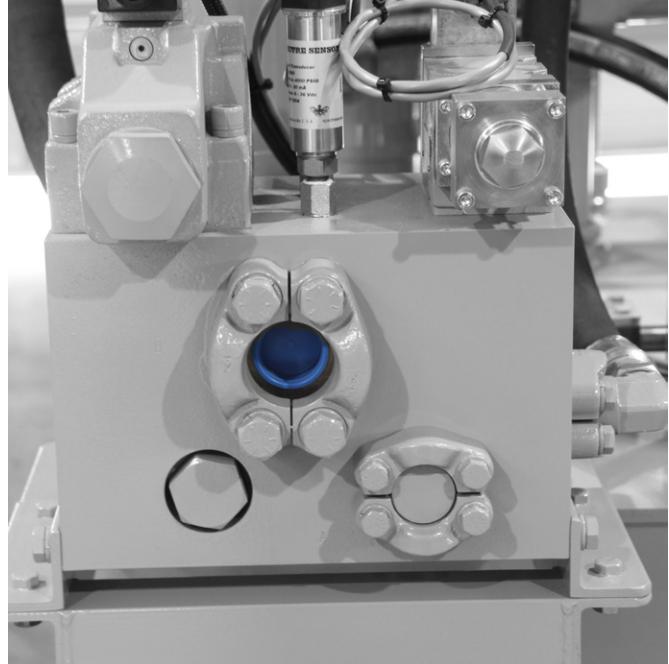
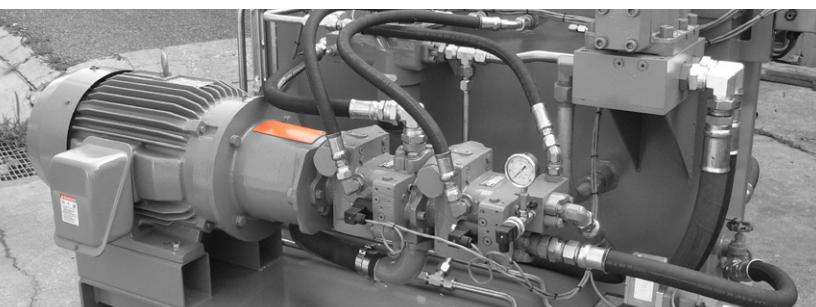
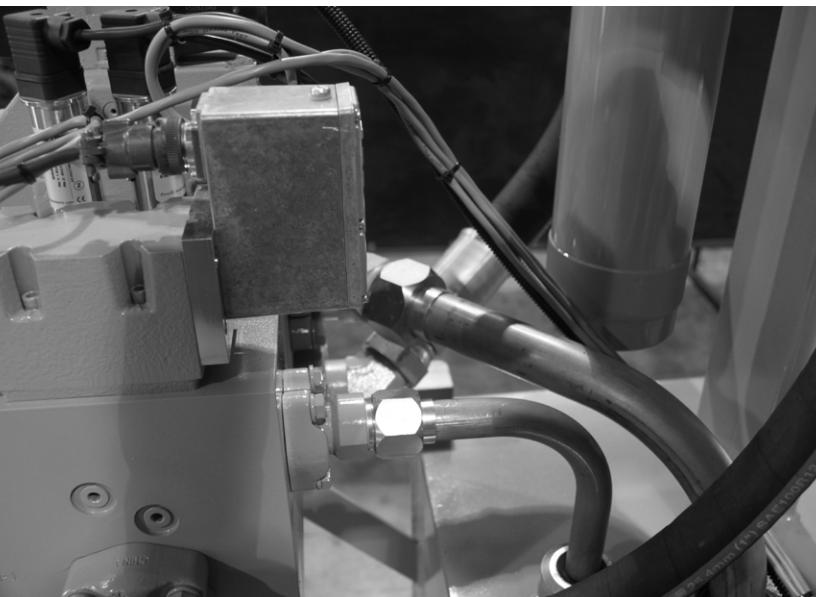
# IS THERE AN ENGINEER IN THE HOUSE?

Ever felt like you're stuck flipping through catalogs, trying to find the right solution but coming up empty-handed? That's where we come in. We're not about one-size-fits-all answers; we're about crafting tailor-made solutions just for you. This includes automation integration, PLC's, HMI's and custom panels.

You dream it, you need it to work a certain way – we're the ones to bring your vision to life. But here's the kicker: we don't just dive in blindly. We start by diving deep into the nitty-gritty of your real-world needs, understanding every detail from the operational tempo to the environment it's going to work in.

Our team? They're the wizards behind the scenes, crunching numbers, modeling scenarios, and ensuring every aspect is fine-tuned to perfection – from initial concept all the way to the final launch.

And here's something you can count on: nothing – and we mean nothing – leaves our shops without undergoing rigorous testing. We're not just about meeting deadlines; we're about exceeding expectations, delivering on time and within budget, every single time.



# "BLOODWORK" FLUID CONDITION MONITORING

"The world's first and only optical sensor", using shape recognition with ML (machine learning) to allow you to finally see what is happening inside your systems. Hydraulic fluids, gear oils, fuels, exotic fluids, and even coolant.

## Oil Wear Sensors

- Particle counting according to ISO standard > 4 microns
- Classifies particles in 6 ranges (>4, >6, >14, >21, >32, >70)
- Oil degradation
- (OilWear C120 & S120)
- Shape analysis
- (OilWear S100 & S120)
- Discrimination and counting of air bubbles
- Fluid image storage

## Oil Health Probes

- Measurement of degradation
- Humidity PPM
- Fluid temperature
- Humidity percentage



OilHealth Max Probe



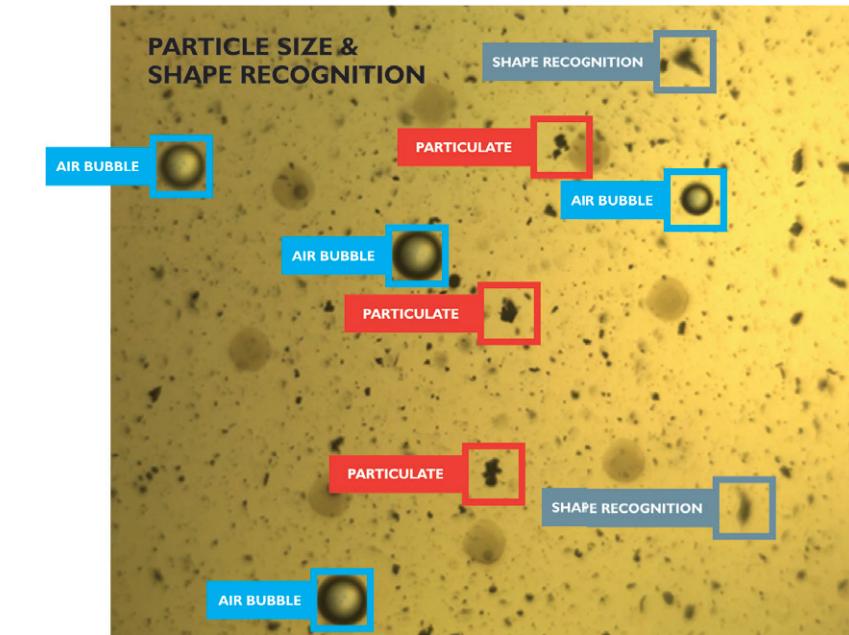
OilWear



RSMK



SMKP



The image above is 4mm x 3mm and shows particulate that the human eye can't see. Images of the oil are not displayed on the screen.

# THE ENEMY WITHIN

## *If Your Oil's Dirty, Your Uptime's on Borrowed Time*

**Hydraulics don't die of old age — they get cooked alive by grit, water, and heat.** In the forest products game, filthy oil and boiling temps don't just wear out pumps and valves — **they take down production and burn cash by the hour.**

At Oilquip, we don't sell filters. We sell insurance against downtime. From HyPro and Jonell filtration to vacuum dehydrators, filter carts, and cooling skids — we build fluid conditioning systems that fight back. Systems that keep your oil so clean and dry, you'll forget what a stuck valve even looks like.

We track what matters — water, particle count, and heat — and give you the gear to fix it before it turns into a wrecked cylinder or a 4AM breakdown.

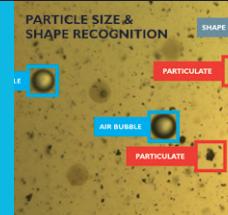
*Because in this business, if your fluids are trash, your reliability is next..*



*Because in this business, if your fluids are trash, your reliability is next.*



FLUID POWER AND MOTION CONTROL SPECIALIST



### Monitoring Systems

- Real-time particle counting
- Water content analysis
- Temperature monitoring
- Pressure differential tracking
- Alarm systems

### Cooling Systems

- Heat exchangers
- Cooling skids
- Temperature controls
- Thermal management
- Energy-efficient cooling



**Atten[2]**

Deep monitoring solutions



Oilquip. Built for the beatdown.  
Ready for your reality.

### Cleanliness Solutions

- High-efficiency filtration
- Vacuum dehydrators
- Kidney loop systems
- Filter carts
- Contamination control

### Fuel Conditioning

- Diesel fuel polishing
- Water removal
- Fuel testing
- Storage tank cleaning
- Fuel quality management



# REPAIRS & UPGRADES

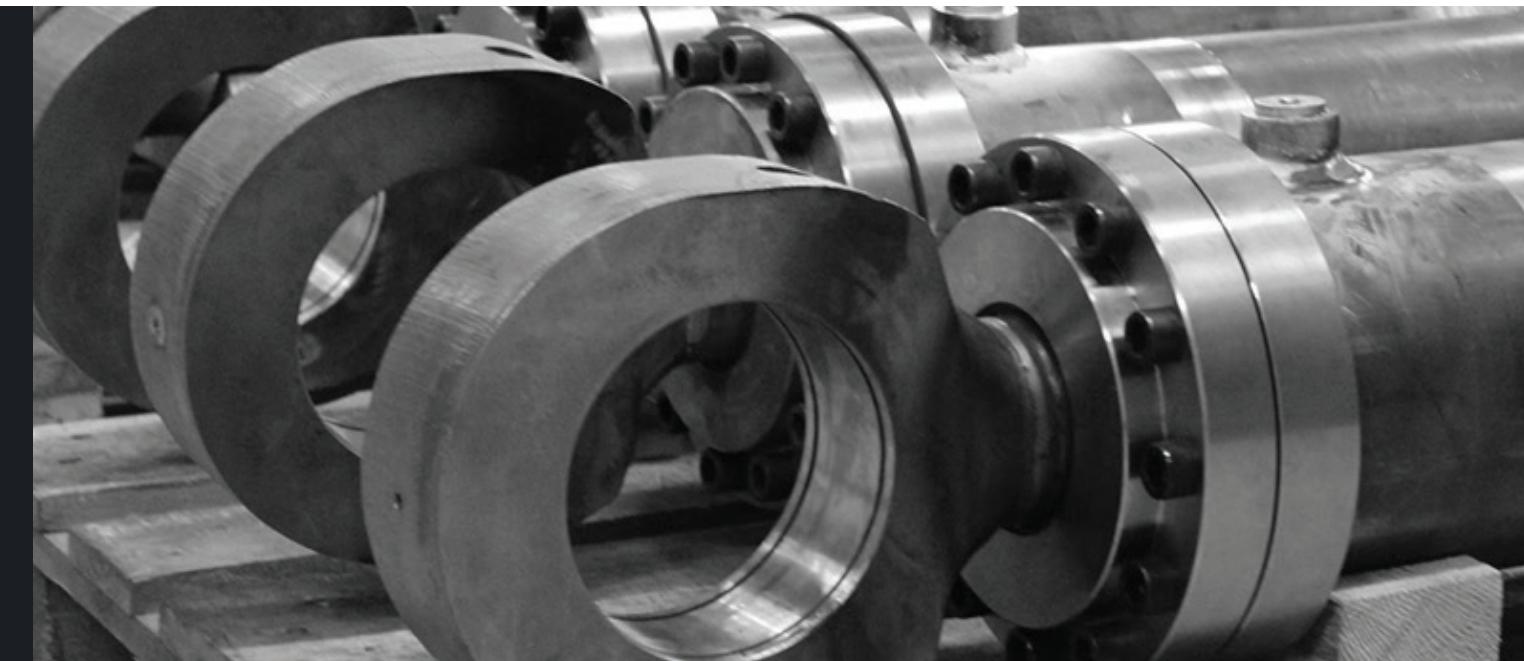
**We Don't Just Re-Seal It —  
We Rebuild It Like It's Ours**



At Oilquip, repair isn't a side hustle — ***it's a core discipline.*** We don't just swap seals and call it good. We machine new rods, cut fresh pistons, and rebuild cylinders, pumps, motors, and HPUs to factory-spec or better.

If your cylinder's leaking or your HPU sounds like it's chewing gravel, you need someone who ***speaks fluid power fluently*** and knows how to get your system back in the fight.

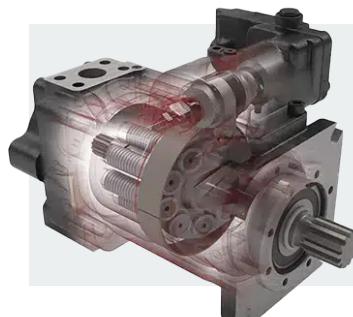
We rebuild the heavy hitters that get hammered every shift. We overhaul tired HPUs, retrofit them with modern PLCs, and hand back systems that run smoother, smarter, and stronger than before.



Heavy-Duty Repairs. Factory-Spec Finish. Zero Shortcuts.

## Cylinder Rebuilds

- Complete cylinder reconstruction including new rods, pistons, seals, and precision honing to restore like-new performance.



## Our Repair Capabilities Include:

- Complete machining services
- Precision welding and fabrication
- Hydraulic testing and validation
- Emergency field service
- Component remanufacturing
- System diagnostics
- Performance upgrades
- Preventive maintenance programs

## Pump/Motor Overhauls

- Full teardown and rebuild of hydraulic pumps and motors with genuine parts and factory specifications.

## HPU Modernization

- Complete system retrofits with modern PLCs, improved logic, and enhanced safety systems for better performance.

***We provide full service, warrantied, rebuilds and repairs for:***

- Cylinders
- Actuators
- Pumps
- Motors
- Servo and Proportional Valves
- Accumulators
- Hydraulic Power Units and Electrical Panel Refurbishment



Downtime doesn't wait — and neither do we. Built to last. Ready to run.

# POWER GENERATION

Being one of only 3 MOOG's authorized integrators has its advantages. We can expedite your Moog gas valve actuator needs through our Exchange Program or facilitate a direct factory repair.

No Moog, no problem. We provide turnkey manufacturer-spec level valve an actuator overhauls.

■ Woodward

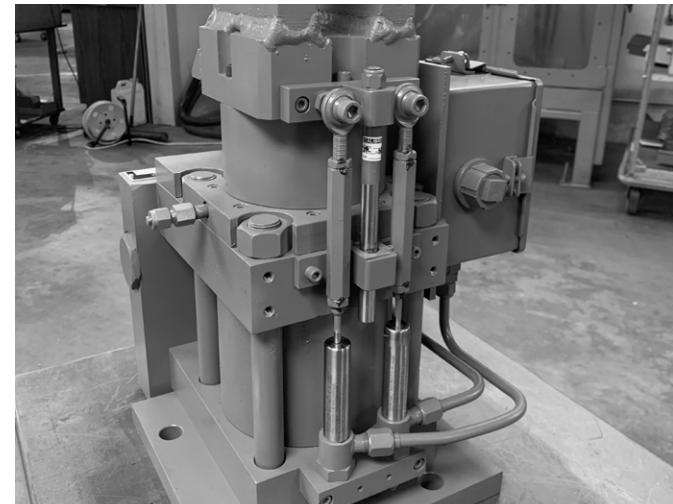
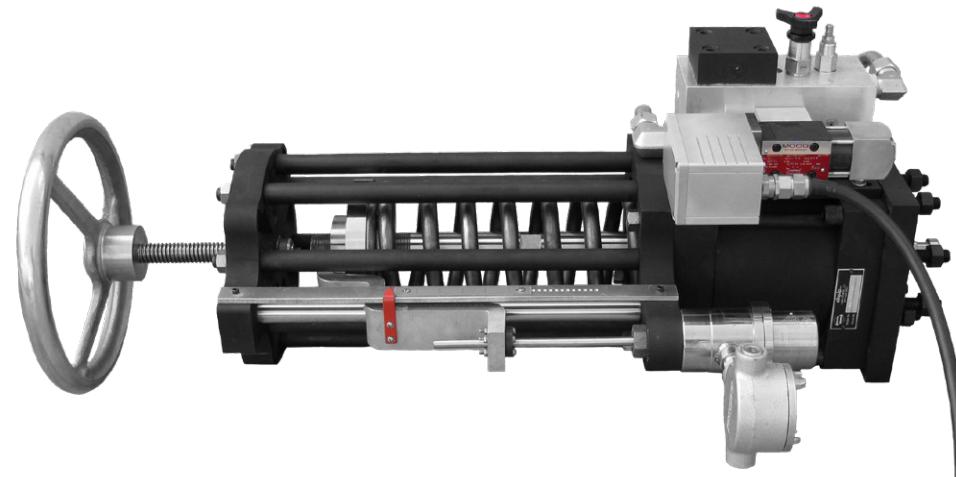
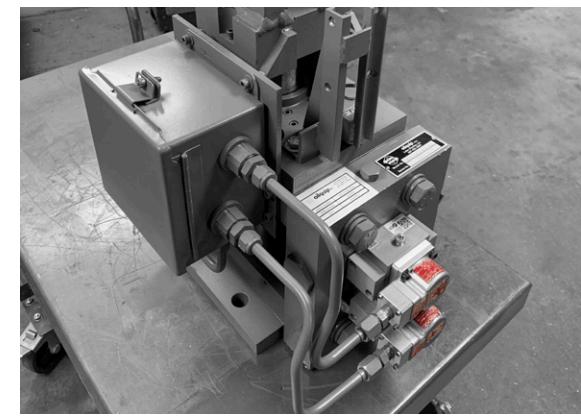
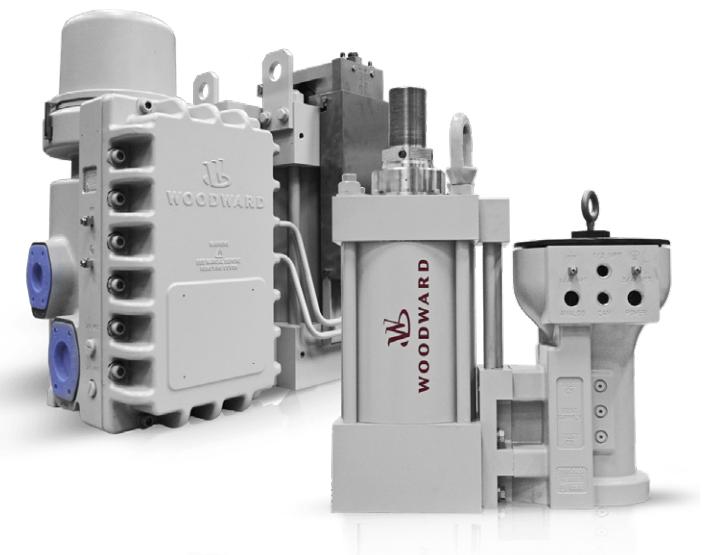
■ Rexroth

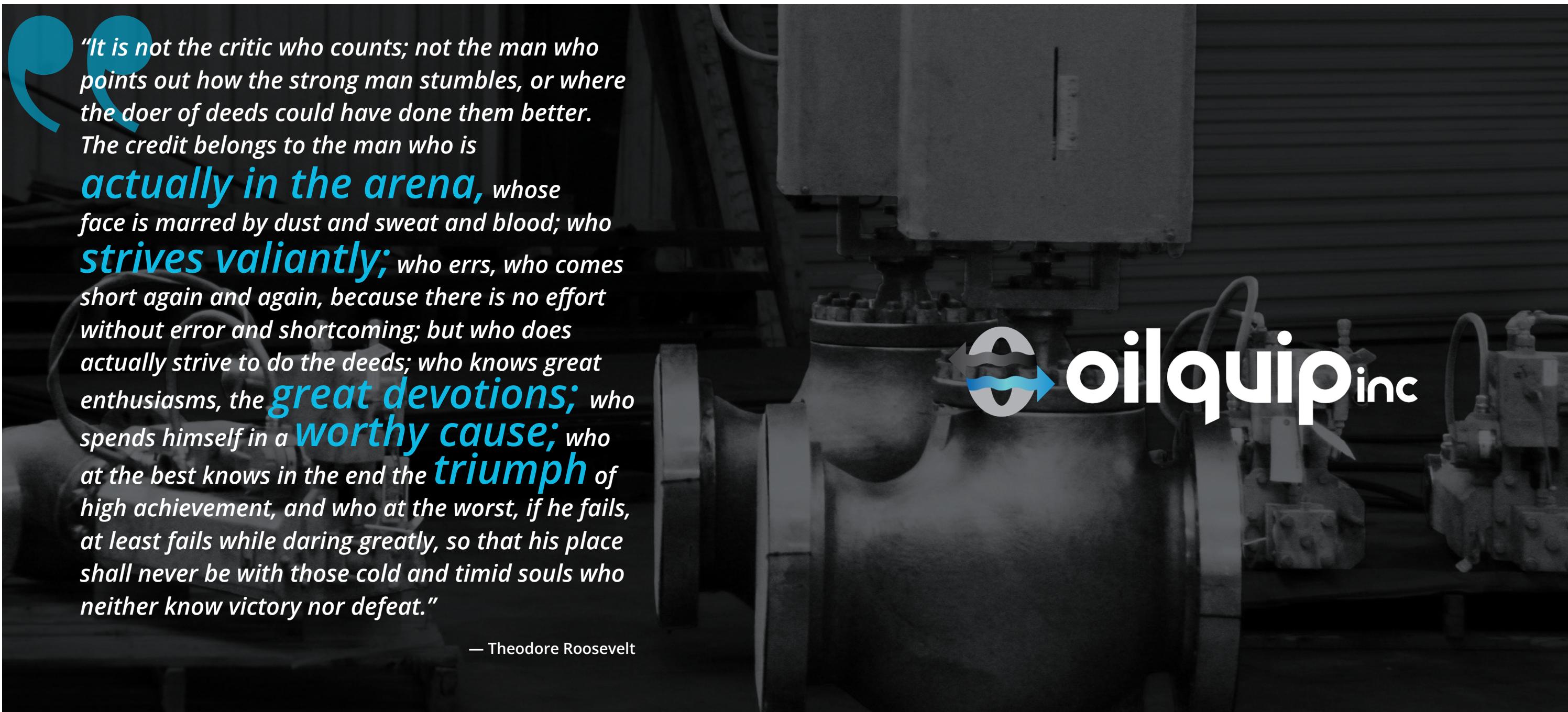
■ Miller

■ Young & Franklin

■ Biffi

Want to move beyond what the conventional market offers? We manufacture our own proven actuator upgrades for steam extraction control valves, governing control valves, and fly-ball governors. The same holds true for all the lube oil and hydraulic components such as pumps and manifold that are many times an afterthought.





*“It is not the critic who counts; not the man who points out how the strong man stumbles, or where the doer of deeds could have done them better. The credit belongs to the man who is **actually in the arena**, whose face is marred by dust and sweat and blood; who **strives valiantly**; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually strive to do the deeds; who knows great enthusiasms, the **great devotions**; who spends himself in a **worthy cause**; who at the best knows in the end the **triumph** of high achievement, and who at the worst, if he fails, at least fails while daring greatly, so that his place shall never be with those cold and timid souls who neither know victory nor defeat.”*

— Theodore Roosevelt

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