

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91978

Rancho San Diego

Detached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		0	0	--	64	57	- 10.9%
Pending Sales		2	5	+ 150.0%	49	48	- 2.0%
Closed Sales		4	3	- 25.0%	50	45	- 10.0%
Median Sales Price*		\$837,500	<b>\$1,046,000</b>	+ 24.9%	\$875,000	<b>\$907,250</b>	+ 3.7%
Percent of Original List Price Received*		99.5%	<b>88.9%</b>	- 10.7%	99.6%	<b>98.4%</b>	- 1.2%
Days on Market Until Sale		32	<b>92</b>	+ 187.5%	19	<b>35</b>	+ 84.2%
Inventory of Homes for Sale		5	<b>3</b>	- 40.0%	--	--	--
Months Supply of Inventory		1.2	<b>0.7</b>	- 41.7%	--	--	--

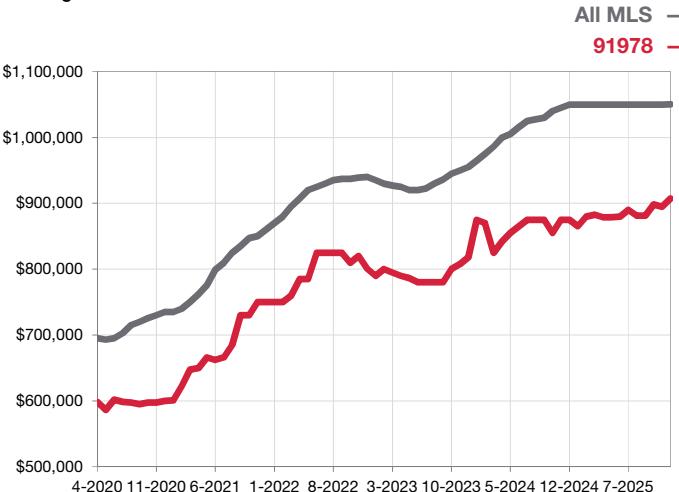
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		1	<b>2</b>	+ 100.0%	18	<b>24</b>	+ 33.3%
Pending Sales		1	<b>0</b>	- 100.0%	16	<b>14</b>	- 12.5%
Closed Sales		1	<b>4</b>	+ 300.0%	18	<b>15</b>	- 16.7%
Median Sales Price*		\$493,000	<b>\$485,000</b>	- 1.6%	\$494,000	<b>\$500,000</b>	+ 1.2%
Percent of Original List Price Received*		98.8%	<b>97.8%</b>	- 1.0%	98.2%	<b>99.9%</b>	+ 1.7%
Days on Market Until Sale		28	<b>84</b>	+ 200.0%	29	<b>38</b>	+ 31.0%
Inventory of Homes for Sale		1	<b>3</b>	+ 200.0%	--	--	--
Months Supply of Inventory		0.6	<b>1.7</b>	+ 183.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

