

# Local Market Update for January 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

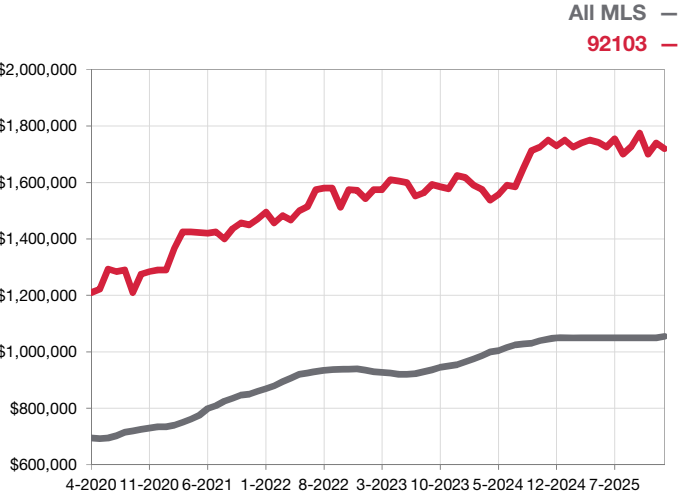
Detached	January			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	17	18	+ 5.9%	17	18	+ 5.9%
Pending Sales	16	12	- 25.0%	16	12	- 25.0%
Closed Sales	14	11	- 21.4%	14	11	- 21.4%
Median Sales Price*	\$1,822,500	\$1,642,500	- 9.9%	\$1,822,500	\$1,642,500	- 9.9%
Percent of Original List Price Received*	97.5%	97.6%	+ 0.1%	97.5%	97.6%	+ 0.1%
Days on Market Until Sale	34	51	+ 50.0%	34	51	+ 50.0%
Inventory of Homes for Sale	23	25	+ 8.7%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	January			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	35	31	- 11.4%	35	31	- 11.4%
Pending Sales	20	18	- 10.0%	20	18	- 10.0%
Closed Sales	19	12	- 36.8%	19	12	- 36.8%
Median Sales Price*	\$885,000	\$815,500	- 7.9%	\$885,000	\$815,500	- 7.9%
Percent of Original List Price Received*	98.5%	97.8%	- 0.7%	98.5%	97.8%	- 0.7%
Days on Market Until Sale	47	51	+ 8.5%	47	51	+ 8.5%
Inventory of Homes for Sale	51	36	- 29.4%	--	--	--
Months Supply of Inventory	2.8	2.1	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

