

# Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92007

Cardiff

### Detached

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	7	7	0.0%	68	87	+ 27.9%
Pending Sales	4	3	- 25.0%	56	55	- 1.8%
Closed Sales	1	4	+ 300.0%	54	55	+ 1.9%
Median Sales Price*	\$2,257,000	\$2,457,500	+ 8.9%	\$2,422,000	\$2,255,000	- 6.9%
Percent of Original List Price Received*	94.0%	103.5%	+ 10.1%	98.5%	95.6%	- 2.9%
Days on Market Until Sale	45	16	- 64.4%	46	34	- 26.1%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	2.1	2.1	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

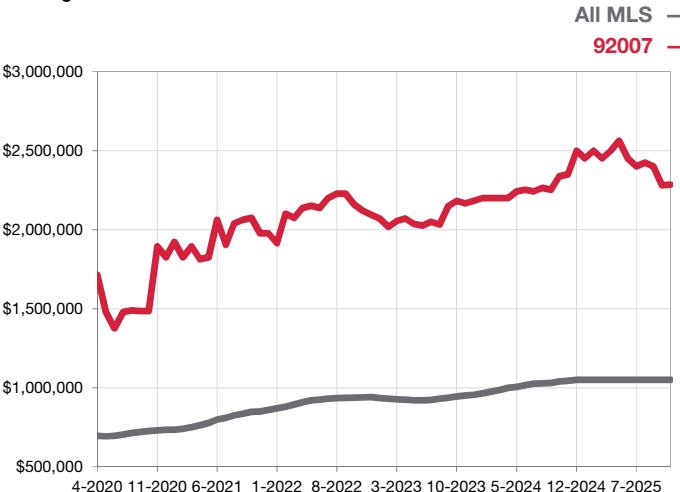
### Attached

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	5	3	- 40.0%	50	56	+ 12.0%
Pending Sales	4	3	- 25.0%	39	39	0.0%
Closed Sales	7	2	- 71.4%	39	40	+ 2.6%
Median Sales Price*	\$1,900,000	\$1,080,000	- 43.2%	\$1,425,000	\$1,687,000	+ 18.4%
Percent of Original List Price Received*	96.6%	88.2%	- 8.7%	98.4%	98.1%	- 0.3%
Days on Market Until Sale	30	107	+ 256.7%	36	43	+ 19.4%
Inventory of Homes for Sale	8	6	- 25.0%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

