

# Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

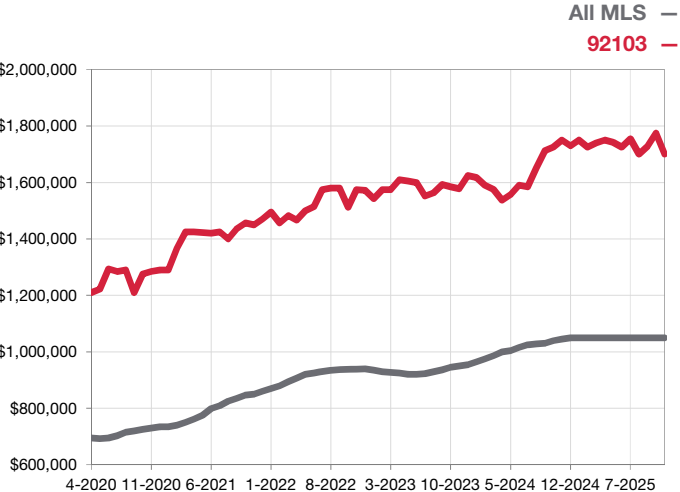
Detached	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	17	17	0.0%	200	232	+ 16.0%
Pending Sales	10	9	- 10.0%	122	137	+ 12.3%
Closed Sales	12	10	- 16.7%	112	134	+ 19.6%
Median Sales Price*	\$2,037,500	\$1,475,000	- 27.6%	\$1,750,000	\$1,720,000	- 1.7%
Percent of Original List Price Received*	95.5%	96.0%	+ 0.5%	96.9%	94.8%	- 2.2%
Days on Market Until Sale	35	47	+ 34.3%	31	41	+ 32.3%
Inventory of Homes for Sale	35	36	+ 2.9%	--	--	--
Months Supply of Inventory	3.2	3.1	- 3.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	25	16	- 36.0%	327	332	+ 1.5%
Pending Sales	17	13	- 23.5%	197	195	- 1.0%
Closed Sales	20	7	- 65.0%	195	193	- 1.0%
Median Sales Price*	\$623,500	\$700,000	+ 12.3%	\$763,325	\$797,000	+ 4.4%
Percent of Original List Price Received*	95.5%	96.3%	+ 0.8%	97.7%	96.9%	- 0.8%
Days on Market Until Sale	41	54	+ 31.7%	27	42	+ 55.6%
Inventory of Homes for Sale	55	41	- 25.5%	--	--	--
Months Supply of Inventory	3.1	2.3	- 25.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

