

Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

Detached

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	30	30	0.0%	638	772	+ 21.0%
Pending Sales	38	36	- 5.3%	460	496	+ 7.8%
Closed Sales	38	35	- 7.9%	454	483	+ 6.4%
Median Sales Price*	\$797,500	\$899,000	+ 12.7%	\$897,155	\$927,378	+ 3.4%
Percent of Original List Price Received*	98.6%	98.4%	- 0.2%	98.7%	96.7%	- 2.0%
Days on Market Until Sale	44	45	+ 2.3%	43	53	+ 23.3%
Inventory of Homes for Sale	153	135	- 11.8%	--	--	--
Months Supply of Inventory	3.8	3.0	- 21.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

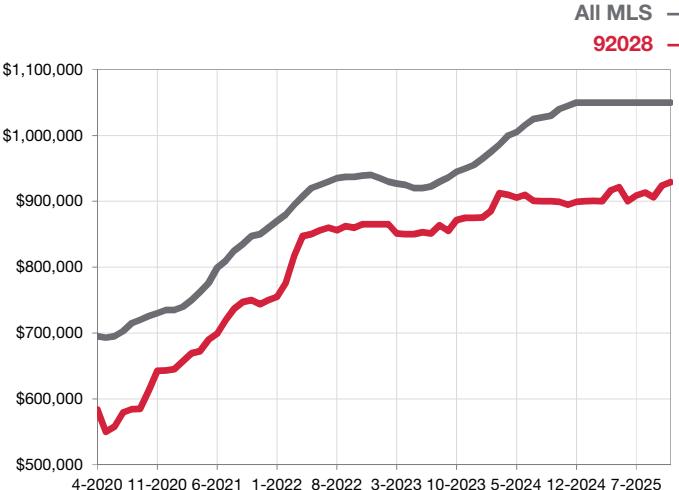
Attached

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	12	7	- 41.7%	86	115	+ 33.7%
Pending Sales	9	5	- 44.4%	61	68	+ 11.5%
Closed Sales	5	3	- 40.0%	55	66	+ 20.0%
Median Sales Price*	\$595,000	\$525,000	- 11.8%	\$599,000	\$595,000	- 0.7%
Percent of Original List Price Received*	100.1%	92.6%	- 7.5%	100.3%	100.6%	+ 0.3%
Days on Market Until Sale	43	38	- 11.6%	32	42	+ 31.3%
Inventory of Homes for Sale	21	20	- 4.8%	--	--	--
Months Supply of Inventory	3.9	3.3	- 15.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

