

Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

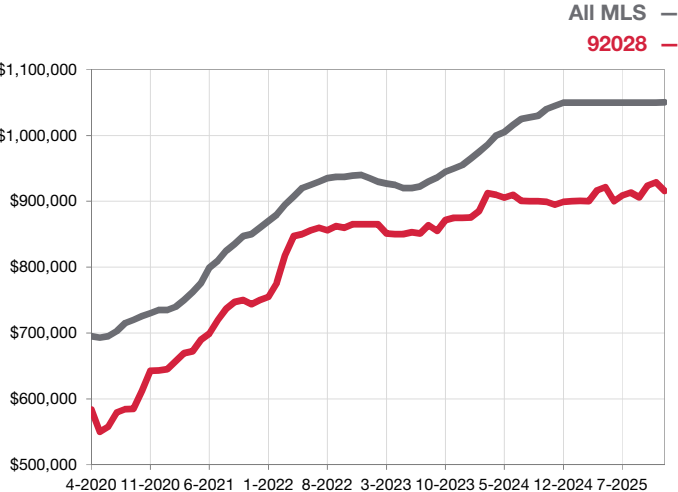
Detached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	8	8	0.0%	670	709	+ 5.8%
Pending Sales	41	28	- 31.7%	501	524	+ 4.6%
Closed Sales	37	44	+ 18.9%	491	527	+ 7.3%
Median Sales Price*	\$950,000	\$874,250	- 8.0%	\$899,000	\$915,615	+ 1.8%
Percent of Original List Price Received*	96.6%	98.2%	+ 1.7%	98.5%	96.8%	- 1.7%
Days on Market Until Sale	59	55	- 6.8%	45	53	+ 17.8%
Inventory of Homes for Sale	108	67	- 38.0%	--	--	--
Months Supply of Inventory	2.6	1.5	- 42.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	3	0	- 100.0%	88	103	+ 17.0%
Pending Sales	4	6	+ 50.0%	65	73	+ 12.3%
Closed Sales	8	6	- 25.0%	63	72	+ 14.3%
Median Sales Price*	\$611,750	\$597,250	- 2.4%	\$599,000	\$595,000	- 0.7%
Percent of Original List Price Received*	101.6%	97.4%	- 4.1%	100.5%	100.4%	- 0.1%
Days on Market Until Sale	23	79	+ 243.5%	31	45	+ 45.2%
Inventory of Homes for Sale	18	5	- 72.2%	--	--	--
Months Supply of Inventory	3.3	0.8	- 75.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

