

# Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91942

La Mesa, Grossmont

Detached		November			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings		13	13	0.0%	225	233	+ 3.6%
Pending Sales		14	7	- 50.0%	173	175	+ 1.2%
Closed Sales		11	13	+ 18.2%	170	179	+ 5.3%
Median Sales Price*		\$890,000	<b>\$950,000</b>	+ 6.7%	\$893,500	<b>\$875,000</b>	- 2.1%
Percent of Original List Price Received*		99.9%	<b>98.5%</b>	- 1.4%	100.1%	<b>99.5%</b>	- 0.6%
Days on Market Until Sale		20	<b>18</b>	- 10.0%	22	<b>26</b>	+ 18.2%
Inventory of Homes for Sale		30	<b>13</b>	- 56.7%	--	--	--
Months Supply of Inventory		2.0	<b>0.8</b>	- 60.0%	--	--	--

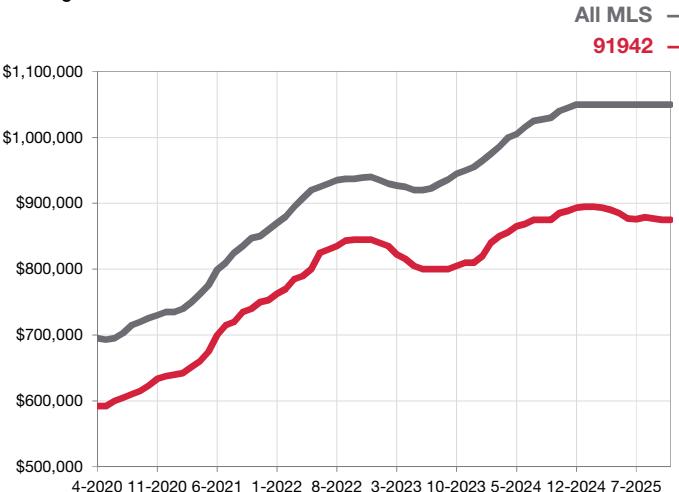
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		November			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings		9	7	- 22.2%	146	<b>171</b>	+ 17.1%
Pending Sales		10	<b>11</b>	+ 10.0%	115	<b>108</b>	- 6.1%
Closed Sales		11	<b>11</b>	0.0%	109	<b>106</b>	- 2.8%
Median Sales Price*		\$565,000	<b>\$515,000</b>	- 8.8%	\$595,100	<b>\$563,750</b>	- 5.3%
Percent of Original List Price Received*		99.0%	<b>94.8%</b>	- 4.2%	99.4%	<b>97.8%</b>	- 1.6%
Days on Market Until Sale		18	<b>55</b>	+ 205.6%	28	<b>35</b>	+ 25.0%
Inventory of Homes for Sale		18	<b>19</b>	+ 5.6%	--	--	--
Months Supply of Inventory		1.8	<b>1.9</b>	+ 5.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

