

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

Detached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		4	4	0.0%	209	215	+ 2.9%
Pending Sales		4	11	+ 175.0%	126	146	+ 15.9%
Closed Sales		9	9	0.0%	121	143	+ 18.2%
Median Sales Price*		\$1,550,000	\$1,816,000	+ 17.2%	\$1,730,000	\$1,740,000	+ 0.6%
Percent of Original List Price Received*		91.9%	99.0%	+ 7.7%	96.5%	95.1%	- 1.5%
Days on Market Until Sale		58	18	- 69.0%	33	40	+ 21.2%
Inventory of Homes for Sale		26	12	- 53.8%	--	--	--
Months Supply of Inventory		2.5	1.0	- 60.0%	--	--	--

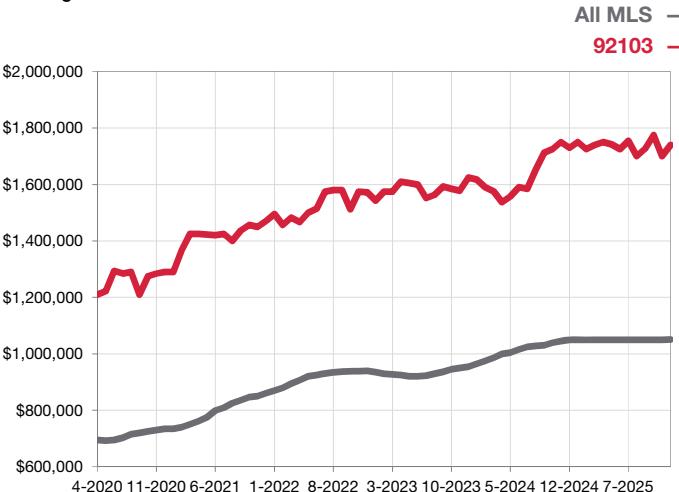
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		19	4	- 78.9%	346	304	- 12.1%
Pending Sales		15	10	- 33.3%	212	205	- 3.3%
Closed Sales		18	9	- 50.0%	213	203	- 4.7%
Median Sales Price*		\$832,500	\$995,000	+ 19.5%	\$770,000	\$800,000	+ 3.9%
Percent of Original List Price Received*		96.5%	96.0%	- 0.5%	97.6%	96.8%	- 0.8%
Days on Market Until Sale		56	75	+ 33.9%	29	44	+ 51.7%
Inventory of Homes for Sale		49	12	- 75.5%	--	--	--
Months Supply of Inventory		2.8	0.7	- 75.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

