

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92037

La Jolla

Detached	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	9	9	0.0%	432	453	+ 4.9%
Pending Sales	13	20	+ 53.8%	276	282	+ 2.2%
Closed Sales	24	18	- 25.0%	273	274	+ 0.4%
Median Sales Price*	\$3,005,000	<b>\$3,255,000</b>	+ 8.3%	\$3,250,000	<b>\$3,615,000</b>	+ 11.2%
Percent of Original List Price Received*	95.1%	<b>95.1%</b>	0.0%	96.5%	<b>96.0%</b>	- 0.5%
Days on Market Until Sale	49	<b>38</b>	- 22.4%	39	<b>40</b>	+ 2.6%
Inventory of Homes for Sale	67	<b>44</b>	- 34.3%	--	--	--
Months Supply of Inventory	2.9	<b>1.9</b>	- 34.5%	--	--	--

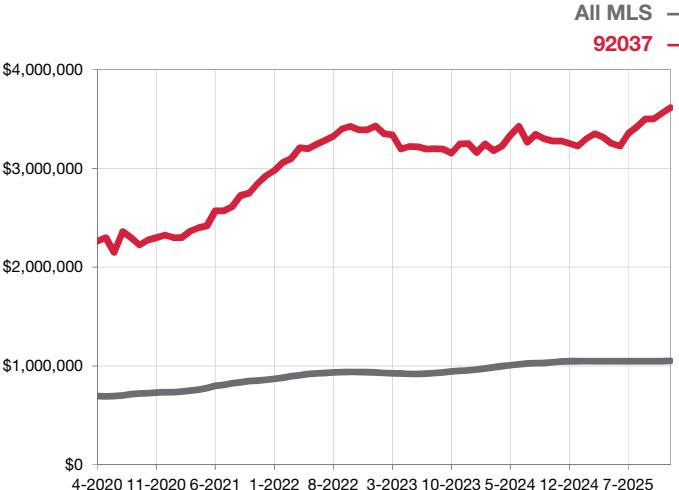
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	20	<b>9</b>	- 55.0%	385	<b>418</b>	+ 8.6%
Pending Sales	8	<b>12</b>	+ 50.0%	254	<b>259</b>	+ 2.0%
Closed Sales	13	<b>11</b>	- 15.4%	264	<b>255</b>	- 3.4%
Median Sales Price*	\$1,075,000	<b>\$1,305,000</b>	+ 21.4%	\$1,222,500	<b>\$1,241,688</b>	+ 1.6%
Percent of Original List Price Received*	96.6%	<b>94.6%</b>	- 2.1%	96.8%	<b>96.3%</b>	- 0.5%
Days on Market Until Sale	58	<b>40</b>	- 31.0%	37	<b>42</b>	+ 13.5%
Inventory of Homes for Sale	52	<b>30</b>	- 42.3%	--	--	--
Months Supply of Inventory	2.5	<b>1.4</b>	- 44.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

