

Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

| Detached | November | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 25 | 25 | 0.0% | 432 | 522 | + 20.8% |
| Pending Sales | 16 | 21 | + 31.3% | 282 | 320 | + 13.5% |
| Closed Sales | 21 | 21 | 0.0% | 289 | 313 | + 8.3% |
| Median Sales Price* | \$800,000 | \$850,000 | + 6.3% | \$815,000 | \$840,000 | + 3.1% |
| Percent of Original List Price Received* | 99.7% | 95.8% | - 3.9% | 99.2% | 97.5% | - 1.7% |
| Days on Market Until Sale | 70 | 44 | - 37.1% | 33 | 42 | + 27.3% |
| Inventory of Homes for Sale | 92 | 80 | - 13.0% | -- | -- | -- |
| Months Supply of Inventory | 3.6 | 2.8 | - 22.2% | -- | -- | -- |

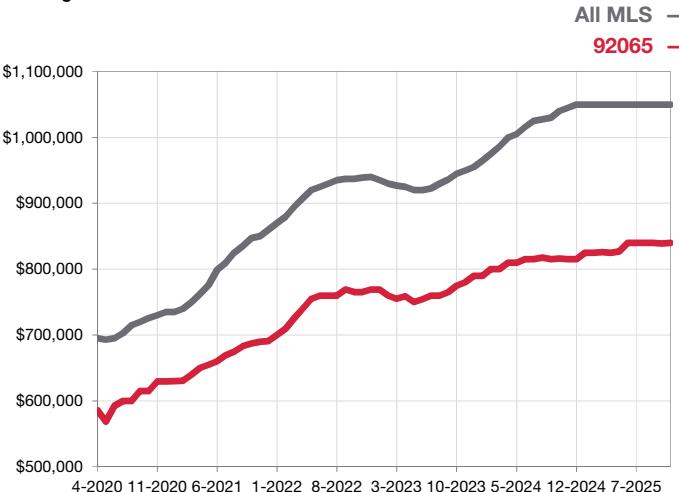
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 1 | 2 | + 100.0% | 50 | 63 | + 26.0% |
| Pending Sales | 1 | 2 | + 100.0% | 30 | 35 | + 16.7% |
| Closed Sales | 2 | 1 | - 50.0% | 33 | 33 | 0.0% |
| Median Sales Price* | \$482,500 | \$596,000 | + 23.5% | \$490,000 | \$500,000 | + 2.0% |
| Percent of Original List Price Received* | 99.8% | 99.3% | - 0.5% | 97.6% | 98.7% | + 1.1% |
| Days on Market Until Sale | 24 | 41 | + 70.8% | 38 | 52 | + 36.8% |
| Inventory of Homes for Sale | 11 | 11 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 4.1 | 3.3 | - 19.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

