

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92028

Fallbrook

Detached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		8	8	0.0%	670	709	+ 5.8%
Pending Sales		41	28	- 31.7%	501	524	+ 4.6%
Closed Sales		37	44	+ 18.9%	491	527	+ 7.3%
Median Sales Price*		\$950,000	<b>\$874,250</b>	- 8.0%	\$899,000	<b>\$915,615</b>	+ 1.8%
Percent of Original List Price Received*		96.6%	<b>98.2%</b>	+ 1.7%	98.5%	<b>96.8%</b>	- 1.7%
Days on Market Until Sale		59	<b>55</b>	- 6.8%	45	<b>53</b>	+ 17.8%
Inventory of Homes for Sale		108	<b>67</b>	- 38.0%	--	--	--
Months Supply of Inventory		2.6	<b>1.5</b>	- 42.3%	--	--	--

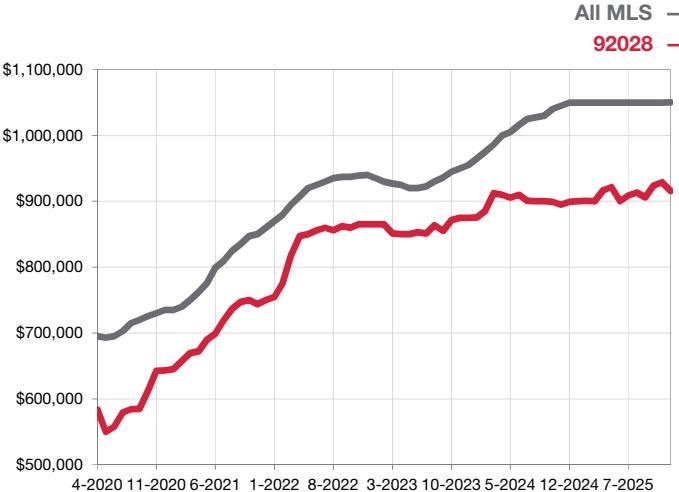
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		3	0	- 100.0%	88	<b>103</b>	+ 17.0%
Pending Sales		4	<b>6</b>	+ 50.0%	65	<b>73</b>	+ 12.3%
Closed Sales		8	<b>6</b>	- 25.0%	63	<b>72</b>	+ 14.3%
Median Sales Price*		\$611,750	<b>\$597,250</b>	- 2.4%	\$599,000	<b>\$595,000</b>	- 0.7%
Percent of Original List Price Received*		101.6%	<b>97.4%</b>	- 4.1%	100.5%	<b>100.4%</b>	- 0.1%
Days on Market Until Sale		23	<b>79</b>	+ 243.5%	31	<b>45</b>	+ 45.2%
Inventory of Homes for Sale		18	<b>5</b>	- 72.2%	--	--	--
Months Supply of Inventory		3.3	<b>0.8</b>	- 75.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

