

Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

Detached	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	29	29	0.0%	414	488	+ 17.9%
Pending Sales	26	21	- 19.2%	263	263	0.0%
Closed Sales	26	19	- 26.9%	249	256	+ 2.8%
Median Sales Price*	\$3,950,000	\$3,767,000	- 4.6%	\$3,300,000	\$3,635,000	+ 10.2%
Percent of Original List Price Received*	94.3%	95.8%	+ 1.6%	96.6%	96.1%	- 0.5%
Days on Market Until Sale	35	41	+ 17.1%	38	40	+ 5.3%
Inventory of Homes for Sale	87	95	+ 9.2%	--	--	--
Months Supply of Inventory	3.8	4.1	+ 7.9%	--	--	--

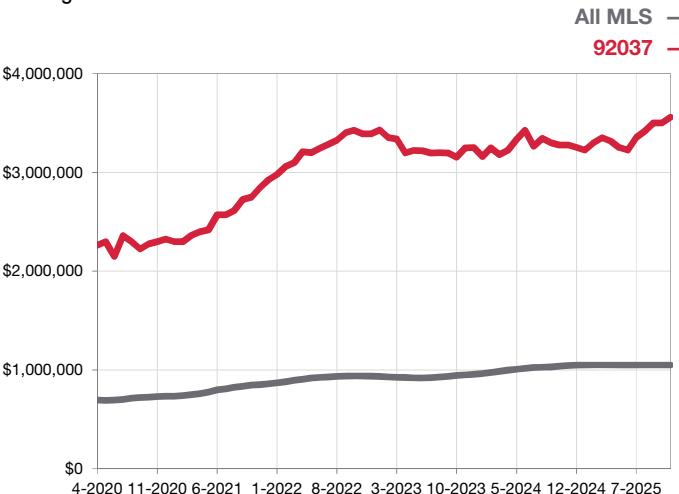
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	20	25	+ 25.0%	365	447	+ 22.5%
Pending Sales	16	13	- 18.8%	246	248	+ 0.8%
Closed Sales	23	18	- 21.7%	251	244	- 2.8%
Median Sales Price*	\$1,316,000	\$1,152,500	- 12.4%	\$1,225,000	\$1,233,375	+ 0.7%
Percent of Original List Price Received*	94.4%	94.9%	+ 0.5%	96.8%	96.4%	- 0.4%
Days on Market Until Sale	49	48	- 2.0%	36	42	+ 16.7%
Inventory of Homes for Sale	54	66	+ 22.2%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

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Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

