

Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92011

Carlsbad SW

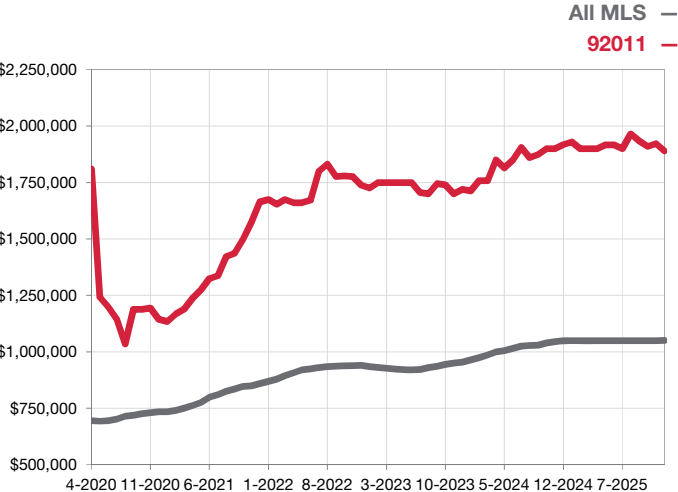
Detached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	0	0	--	160	149	- 6.9%
Pending Sales	9	3	- 66.7%	135	127	- 5.9%
Closed Sales	12	9	- 25.0%	134	134	0.0%
Median Sales Price*	\$2,037,750	\$2,000,000	- 1.9%	\$1,917,500	\$1,890,000	- 1.4%
Percent of Original List Price Received*	101.7%	98.0%	- 3.6%	98.2%	98.7%	+ 0.5%
Days on Market Until Sale	44	29	- 34.1%	37	33	- 10.8%
Inventory of Homes for Sale	10	1	- 90.0%	--	--	--
Months Supply of Inventory	0.9	0.1	- 88.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	1	2	+ 100.0%	97	89	- 8.2%
Pending Sales	2	2	0.0%	83	72	- 13.3%
Closed Sales	9	3	- 66.7%	84	72	- 14.3%
Median Sales Price*	\$1,400,000	\$1,710,000	+ 22.1%	\$1,080,750	\$1,000,000	- 7.5%
Percent of Original List Price Received*	94.5%	98.6%	+ 4.3%	98.2%	97.1%	- 1.1%
Days on Market Until Sale	41	55	+ 34.1%	27	39	+ 44.4%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	0.6	1.0	+ 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

