

Local Market Update for January 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached		January			Year to Date		
Key Metrics		2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings		43	19	- 55.8%	43	19	- 55.8%
Pending Sales		14	5	- 64.3%	14	5	- 64.3%
Closed Sales		16	10	- 37.5%	16	10	- 37.5%
Median Sales Price*		\$5,087,500	\$4,437,500	- 12.8%	\$5,087,500	\$4,437,500	- 12.8%
Percent of Original List Price Received*		89.2%	90.0%	+ 0.9%	89.2%	90.0%	+ 0.9%
Days on Market Until Sale		116	87	- 25.0%	116	87	- 25.0%
Inventory of Homes for Sale		86	60	- 30.2%	--	--	--
Months Supply of Inventory		6.9	4.4	- 36.2%	--	--	--

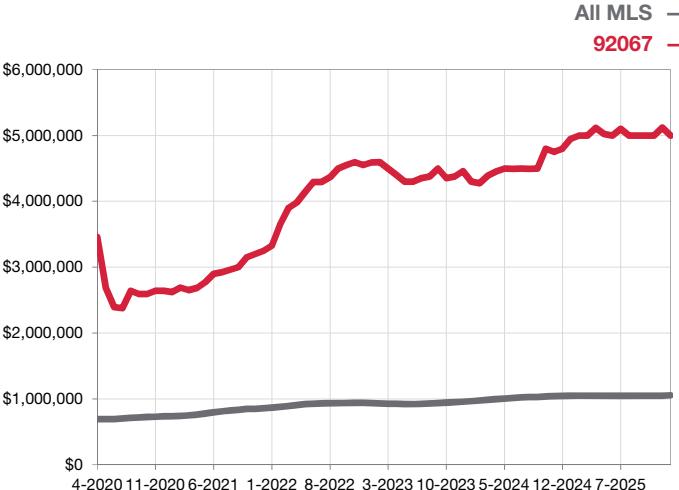
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		January			Year to Date		
Key Metrics		2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings		1	1	0.0%	1	1	0.0%
Pending Sales		0	0	--	0	0	--
Closed Sales		0	0	--	0	0	--
Median Sales Price*		\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*		0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale		0	0	--	0	0	--
Inventory of Homes for Sale		2	6	+ 200.0%	--	--	--
Months Supply of Inventory		2.0	4.0	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

