

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92065

Ramona

Detached	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	8	8	0.0%	444	473	+ 6.5%
Pending Sales	27	18	- 33.3%	309	335	+ 8.4%
Closed Sales	26	18	- 30.8%	315	331	+ 5.1%
Median Sales Price*	\$839,500	<b>\$797,492</b>	- 5.0%	\$815,000	<b>\$839,000</b>	+ 2.9%
Percent of Original List Price Received*	97.9%	<b>99.6%</b>	+ 1.7%	99.1%	<b>97.6%</b>	- 1.5%
Days on Market Until Sale	37	<b>44</b>	+ 18.9%	33	<b>42</b>	+ 27.3%
Inventory of Homes for Sale	54	<b>27</b>	- 50.0%	--	--	--
Months Supply of Inventory	2.1	<b>1.0</b>	- 52.4%	--	--	--

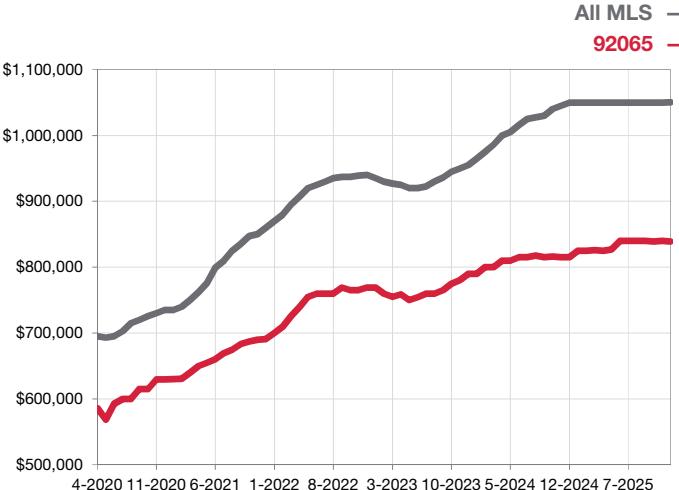
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	1	<b>0</b>	- 100.0%	51	<b>57</b>	+ 11.8%
Pending Sales	2	<b>2</b>	0.0%	32	<b>37</b>	+ 15.6%
Closed Sales	2	<b>2</b>	0.0%	35	<b>35</b>	0.0%
Median Sales Price*	\$497,500	<b>\$320,000</b>	- 35.7%	\$490,000	<b>\$487,500</b>	- 0.5%
Percent of Original List Price Received*	93.5%	<b>82.2%</b>	- 12.1%	97.4%	<b>97.7%</b>	+ 0.3%
Days on Market Until Sale	101	<b>134</b>	+ 32.7%	41	<b>57</b>	+ 39.0%
Inventory of Homes for Sale	9	<b>7</b>	- 22.2%	--	--	--
Months Supply of Inventory	3.4	<b>2.1</b>	- 38.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

