

Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92007

Cardiff

Detached

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	1	1	0.0%	76	84	+ 10.5%
Pending Sales	2	3	+ 50.0%	58	58	0.0%
Closed Sales	3	3	0.0%	57	58	+ 1.8%
Median Sales Price*	\$3,000,000	\$2,324,800	- 22.5%	\$2,500,000	\$2,275,000	- 9.0%
Percent of Original List Price Received*	85.3%	91.9%	+ 7.7%	97.8%	95.4%	- 2.5%
Days on Market Until Sale	63	59	- 6.3%	47	35	- 25.5%
Inventory of Homes for Sale	14	4	- 71.4%	--	--	--
Months Supply of Inventory	2.9	0.8	- 72.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

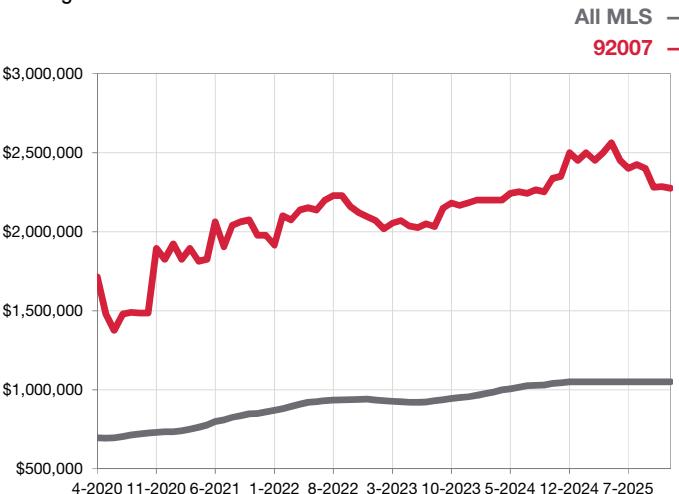
Attached

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	2	0	- 100.0%	52	55	+ 5.8%
Pending Sales	2	1	- 50.0%	41	39	- 4.9%
Closed Sales	1	1	0.0%	40	41	+ 2.5%
Median Sales Price*	\$2,800,000	\$4,275,000	+ 52.7%	\$1,437,500	\$1,749,000	+ 21.7%
Percent of Original List Price Received*	93.3%	85.5%	- 8.4%	98.3%	97.8%	- 0.5%
Days on Market Until Sale	68	77	+ 13.2%	37	43	+ 16.2%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

