

# Local Market Update for January 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92065

Ramona

| Detached                                 |  | January   |           |                | Year to Date |             |                |
|--|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics                              |  | 2025      | 2026      | Percent Change | Thru 1-2025  | Thru 1-2026 | Percent Change |
| New Listings                             |  | 47        | 37        | - 21.3%        | 47           | 37          | - 21.3%        |
| Pending Sales                            |  | 20        | 28        | + 40.0%        | 20           | 28          | + 40.0%        |
| Closed Sales                             |  | 23        | 25        | + 8.7%         | 23           | 25          | + 8.7%         |
| Median Sales Price*                      |  | \$849,000 | \$865,500 | + 1.9%         | \$849,000    | \$865,500   | + 1.9%         |
| Percent of Original List Price Received* |  | 95.2%     | 93.8%     | - 1.5%         | 95.2%        | 93.8%       | - 1.5%         |
| Days on Market Until Sale                |  | 58        | 71        | + 22.4%        | 58           | 71          | + 22.4%        |
| Inventory of Homes for Sale              |  | 67        | 64        | - 4.5%         | --           | --          | --             |
| Months Supply of Inventory               |  | 2.7       | 2.2       | - 18.5%        | --           | --          | --             |

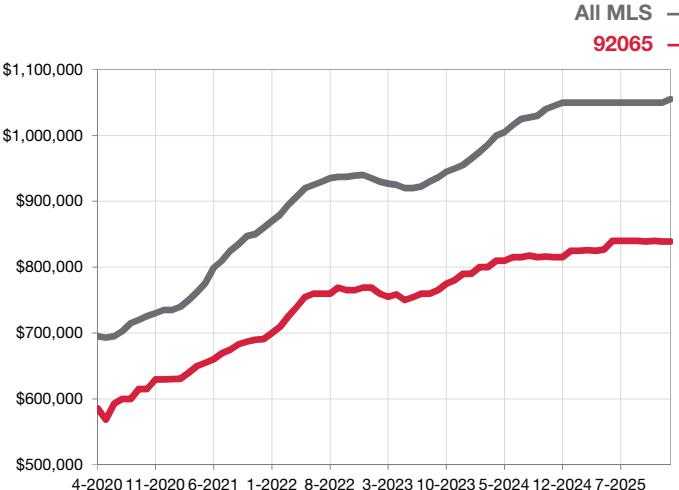
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached                                 |  | January   |      |                | Year to Date |             |                |
|--|--|-----------|------|----------------|--------------|-------------|----------------|
| Key Metrics                              |  | 2025      | 2026 | Percent Change | Thru 1-2025  | Thru 1-2026 | Percent Change |
| New Listings                             |  | 8         | 6    | - 25.0%        | 8            | 6           | - 25.0%        |
| Pending Sales                            |  | 6         | 2    | - 66.7%        | 6            | 2           | - 66.7%        |
| Closed Sales                             |  | 1         | 1    | 0.0%           | 1            | 1           | 0.0%           |
| Median Sales Price*                      |  | \$675,000 | \$0  | - 100.0%       | \$675,000    | \$0         | - 100.0%       |
| Percent of Original List Price Received* |  | 96.4%     | 0.0% | - 100.0%       | 96.4%        | 0.0%        | - 100.0%       |
| Days on Market Until Sale                |  | 133       | 100  | - 24.8%        | 133          | 100         | - 24.8%        |
| Inventory of Homes for Sale              |  | 8         | 12   | + 50.0%        | --           | --          | --             |
| Months Supply of Inventory               |  | 2.6       | 4.0  | + 53.8%        | --           | --          | --             |

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### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

