

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Ramona

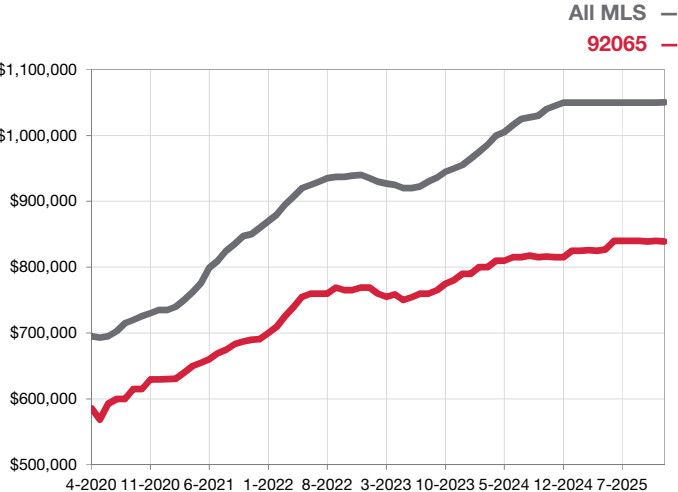
Detached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	8	8	0.0%	444	473	+ 6.5%
Pending Sales	27	18	- 33.3%	309	335	+ 8.4%
Closed Sales	26	18	- 30.8%	315	331	+ 5.1%
Median Sales Price*	\$839,500	\$797,492	- 5.0%	\$815,000	\$839,000	+ 2.9%
Percent of Original List Price Received*	97.9%	99.6%	+ 1.7%	99.1%	97.6%	- 1.5%
Days on Market Until Sale	37	44	+ 18.9%	33	42	+ 27.3%
Inventory of Homes for Sale	54	27	- 50.0%	--	--	--
Months Supply of Inventory	2.1	1.0	- 52.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	1	0	- 100.0%	51	57	+ 11.8%
Pending Sales	2	2	0.0%	32	37	+ 15.6%
Closed Sales	2	2	0.0%	35	35	0.0%
Median Sales Price*	\$497,500	\$320,000	- 35.7%	\$490,000	\$487,500	- 0.5%
Percent of Original List Price Received*	93.5%	82.2%	- 12.1%	97.4%	97.7%	+ 0.3%
Days on Market Until Sale	101	134	+ 32.7%	41	57	+ 39.0%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	3.4	2.1	- 38.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

