

Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91932

Imperial Beach

Detached	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	7	7	0.0%	171	153	- 10.5%
Pending Sales	7	8	+ 14.3%	95	91	- 4.2%
Closed Sales	10	5	- 50.0%	90	86	- 4.4%
Median Sales Price*	\$832,500	\$830,000	- 0.3%	\$902,500	\$852,500	- 5.5%
Percent of Original List Price Received*	98.2%	98.1%	- 0.1%	96.7%	96.3%	- 0.4%
Days on Market Until Sale	40	51	+ 27.5%	35	49	+ 40.0%
Inventory of Homes for Sale	30	17	- 43.3%	--	--	--
Months Supply of Inventory	3.6	2.0	- 44.4%	--	--	--

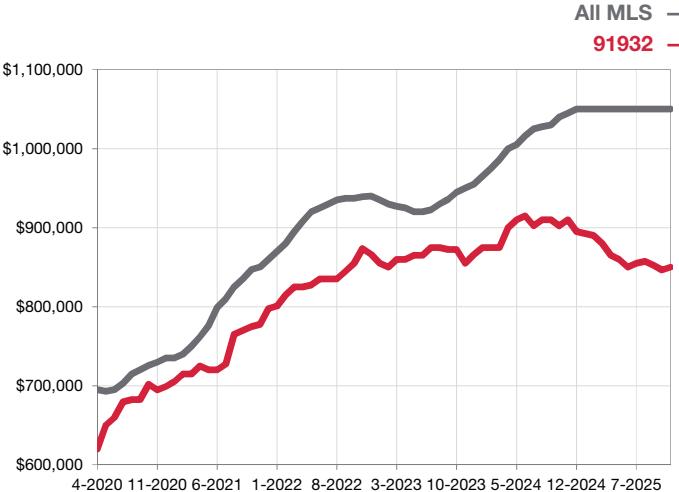
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	11	7	- 36.4%	133	135	+ 1.5%
Pending Sales	3	3	0.0%	62	53	- 14.5%
Closed Sales	5	7	+ 40.0%	61	55	- 9.8%
Median Sales Price*	\$543,000	\$660,000	+ 21.5%	\$760,000	\$645,000	- 15.1%
Percent of Original List Price Received*	100.2%	95.4%	- 4.8%	95.6%	96.5%	+ 0.9%
Days on Market Until Sale	36	45	+ 25.0%	49	48	- 2.0%
Inventory of Homes for Sale	33	25	- 24.2%	--	--	--
Months Supply of Inventory	6.0	5.4	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

