

Giulio Schinaia

Development Innovation Lab, University of Chicago, 5736 S Woodlawn Av, 60637, Chicago, US
Email: gschinaia@uchicago.edu Website: gschinaia.github.io

Academic Appointments

Postdoctoral Scholar	University of Chicago, US	2023-
----------------------	---------------------------	-------

Education

DPhil (PhD) in Economics	University of Oxford, UK	2019-2023
MPhil in Economics	University of Oxford, UK	2014-2016
BSc in Economics (1st Class Honours)	University of York, UK	2010-2013
Undergraduate Exchange Student	University of Sydney, Australia	2011-2012

Research interests

Development, Behavioral, Labor, and Organizational Economics

Job Market Paper

Information Frictions and Bargaining: Experimental Evidence From Rural Guinea-Bissau
with Brais Álvarez Pereira, Adewusi Mendonça, Dayvikson Raiss Laval Tavares

Working papers

The Future in Mind: Aspirations and Long-term Outcomes in Rural Ethiopia
with Tanguy Bernard, Stefan Dercon, Kate Orkin, Alemayehu Seyoum Taffesse
Conditionally accepted, **Quarterly Journal of Economics**

Individual Demand for Building State Effectiveness
with Yetsedaw Emagne Bekele, Harry Dienes, Dan Rogger

Selected Work in Progress

Long-run Effects of Increased Access to Asset-collateralized Loans
with Joshua Deutschmann, Alex Lehner, Michael Kremer

Shifting Management for Performance in the Ethiopian Civil Service
with Yetsedaw Emagne Bekele, Stefan Dercon, Harry Dienes, Dan Rogger

Direct and Indirect Communication Strategies to Deliver Market Information
with Brais Álvarez Pereira, Aliu BĂ, Nério Cá, Aida Embaló, Mattia Fracchia, Matilde Graçio, Adewusi Mendonça, Dayvikson Raiss Laval Tavares

Labour Market Effects of Ethiopia's Social Safety Net

Grants and Awards

IGC Large Research Grant	GBP 60,000	2024
UK Department for Science, Innovation, and Technology	GBP 57,135	2024
IGC Early Career Research Grant	GBP 19,987	2022
Economics Department Doctoral Bursary	GBP 6,754	2022
World Bank Group Knowledge for Change Program	USD 74,065	2021
Economics Department Doctoral Bursary	GBP 8,419	2021
Standing Panel on Impact Assessments Small Grant	USD 5,000	2021
Luca D'Agliano Scholarship	EUR 10,000	2019

Last updated: October 26, 2025

Refereeing

American Journal of Agricultural Economics, Journal of African Economies (x2)

Academic Presentations

2025: UChicago, ESWC (Seoul), MWIEDC (UIUC), CSAE,
2024: Illinois Urbana-Champaign, AFE (LSE), PacDev (Stanford),
IGC Ethiopia Sustainable Growth (Addis Ababa),
2023: EWMES (Manchester), IGIER Reading Group (Bocconi),
NOVAFRICA-BELAB (Bissau), AYEWS workshop (Warwick/Monash),
2018-2022: CEPR/IFS/UCL/BREAD/TCD Workshop, AFE (UChicago),
EDWRG seminar (Johannesburg), ICDE (CERDI), IFAD, NOVAFRICA (x2),
PEP Convening (UC Berkeley), PacDev (USF), NEUDC (BU), CSAE (x2),
Africa MES (ENSAE-Abidjan), CSAE Workshop (Addis Ababa), EEA

Teaching Experience

Teaching Assistant, Econometrics and Development Economics	2022-2023
<i>Economics Dept., Exeter, Merton, Worcester Colleges, University of Oxford</i>	
Stipendiary Lecturer (Microeconomics, Econometrics, Statistics)	2022
<i>Merton College, University of Oxford</i>	
Seminar Leader, Evidence in Public Policy	2021
<i>Blavatnik School of Government, University of Oxford</i>	

Policy Reports

[Catalyzing Innovation: Scaling Solutions for Resilient Agriculture](#), with IFC Impact Evaluation Team and Innovation Commission Secretariat. 2025. International Finance Corporation.

[Measuring the Impacts of The Ethiopian Management Institute Training and Consulting Services](#), with Y.E. Bekele, H. Dienes, D. Rogger. 2023. World Bank.

[Investing in Human Capital and Foundational Skills](#), with E. Gardner in Guinea-Bissau Country Economic Memorandum. 2020. World Bank, pp. 47-73.

[Guinea-Bissau Malaria Indicator Survey 2017 Report](#), with A. Rodrigues, C. Martins, R. da Silva, B. da Silva, A. Balde, and T. Hall. 2018. Bissau Health Project.

Other Professional Experience

Research Assistant for Stefan Dercon, Rob Garlick, and Kate Orkin	2018-2021
<i>Centre for The Study of African Economies, University of Oxford</i>	
Short Term Consultant	2018, 2020
<i>World Bank (MTI & SPJ Global Practices), Guinea-Bissau</i>	
Research Consultant for Amabélia Rodrigues	2018
<i>Bandim Health Project, Guinea-Bissau</i>	
Economic Advisor, Overseas Development Institute Fellow	2016-2018
<i>Ministry of Education, Guinea-Bissau</i>	
Research Assistant for Girum Abebe, Stefano Caria, and Simon Franklin	2015
<i>Ethiopian Development Research Institute & CSAE</i>	
Assistant Economist, International and EU Directorate	2013-2014
<i>Department for Environment, Food and Rural Affairs, UK</i>	

Languages	English, French, Italian, Portuguese
Software	Matlab, Python, QGIS, R, SQL, Stata