

# Giulio Schinaia

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## Academic Appointments

Postdoctoral Scholar	University of Chicago, US	2023-
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## Education

DPhil (PhD) in Economics	University of Oxford, UK	2019-2023
MPhil in Economics	University of Oxford, UK	2014-2016
BSc in Economics (1st Class Honours)	University of York, UK	2010-2013
Undergraduate Exchange Student	University of Sydney, Australia	2011-2012

## Research interests

Development, Behavioral, Labor, and Organizational Economics

## Job Market Paper

[Information Frictions and Bargaining: Experimental Evidence From Rural Guinea-Bissau](#)  
(with Brais Álvarez Pereira, Adewusi Mendonça, Dayvikson Raiss Laval Tavares)

## Working papers

[The Future in Mind: Aspirations and Long-term Outcomes in Rural Ethiopia](#)  
(with Tanguy Bernard, Stefan Dercon, Kate Orkin, Alemayehu Seyoum Taffesse)  
*Conditionally accepted, Quarterly Journal of Economics*

[Individual Demand for Building State Effectiveness](#)  
(with Yetsedaw Emagne Bekele, Harry Dienes, Dan Rogger)

## Selected Work in Progress

[Long-run Effects of Increased Access to Asset-collateralized Loans](#)  
(with Joshua Deutschmann, Alex Lehner, Michael Kremer)

[Shifting Management for Performance in the Ethiopian Civil Service](#)  
(with Yetsedaw Emagne Bekele, Stefan Dercon, Harry Dienes, Dan Rogger)

[Direct and Indirect Communication Strategies to Deliver Market Information](#)  
(with Brais Álvarez Pereira, Aliu Bá, Nério Cá, Aida Embaló, Mattia Fracchia, Matilde Graçio, Adewusi Mendonça, Dayvikson Raiss Laval Tavares)

[Labour Market Effects of Ethiopia's Social Safety Net](#)

## Grants and Awards

IGC Large Research Grant	GBP 60,000	2024
UK Department for Science, Innovation, and Technology	GBP 57,135	2024
IGC Early Career Research Grant	GBP 19,987	2022
Economics Department Doctoral Bursary	GBP 6,754	2022
World Bank Group Knowledge for Change Program	USD 74,065	2021
Economics Department Doctoral Bursary	GBP 8,419	2021
Standing Panel on Impact Assessments Small Grant	USD 5,000	2021
Luca D'Agliano Scholarship	EUR 10,000	2019

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Last updated: October 26, 2025

## Academic Presentations

2025: UChicago, ESWC (Seoul), MWIEDC (UIUC), CSAE,  
2024: Illinois Urbana-Champaign, AFE (LSE), PacDev (Stanford),  
IGC Ethiopia Sustainable Growth (Addis Ababa),  
2023: EWMES (Manchester), IGIER Reading Group (Bocconi),  
NOVAFRICA-BELAB (Bissau), AYEWS workshop (Warwick/Monash),  
2018-2022: CEPR/IFS/UCL/BREAD/TCD Workshop, AFE (UChicago),  
EDWRG seminar (UofJohannesburg), ICDE (CERDI), IFAD, NOVAFRICA (x2),  
PEP Convening (UC Berkeley), PacDev (USF), NEUDC (BU), CSAE (x2),  
Africa MES (ENSEA-Abidjan), CSAE Workshop (Addis Ababa), EEA

## Teaching Experience

*University of Oxford (undergraduate)*  
Teaching Assistant: Development Economics 2023  
Teaching Assistant: Econometrics 2022-2023  
Stipendiary Lecturer: Econometrics; Microeconomics; Intro. to Stats. 2022  
*University of Oxford (graduate)*  
Seminar Leader: Evidence in Public Policy (MPP) 2021

## Refereeing

American Journal of Agricultural Economics, Journal of African Economies (x2)

## Policy Reports

[Catalyzing Innovation: Scaling Solutions for Resilient Agriculture](#), with IFC Impact Evaluation Team and Innovation Commission Secretariat. 2025. International Finance Corporation.  
[Measuring the Impacts of The Ethiopian Management Institute Training and Consulting Services](#), with Y.E. Bekele, H. Dienes, D. Rogger. 2023. World Bank.  
[Investing in Human Capital and Foundational Skills](#), with E. Gardner in Guinea-Bissau Country Economic Memorandum. 2020. World Bank, pp. 47-73.  
[Guinea-Bissau Malaria Indicator Survey 2017 Report](#), with A. Rodrigues, C. Martins, R. da Silva, B. da Silva, A. Balde, and T. Hall. 2018. Bissau Health Project.

## Other Professional Experience

Research Assistant for Stefan Dercon, Rob Garlick, and Kate Orkin 2018-2021  
*Centre for The Study of African Economies, University of Oxford*  
Short Term Consultant 2018, 2020  
*World Bank (MTI & SPJ Global Practices), Guinea-Bissau*  
Research Consultant for Amabélia Rodrigues 2018  
*Bandim Health Project, Guinea-Bissau*  
Economic Advisor, Overseas Development Institute Fellow 2016-2018  
*Ministry of Education, Guinea-Bissau*  
Research Assistant for Girum Abebe, Stefano Caria, and Simon Franklin 2015  
*Ethiopian Development Research Institute & CSAE*  
Assistant Economist, International and EU Directorate 2013-2014  
*Department for Environment, Food and Rural Affairs, UK*

*Languages* English, French, Italian, Portuguese  
*Software* Matlab, Python, QGIS, R, SQL, Stata