

# Grant Smith

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Full Stack Web Developer with a passion to build applications using experience in Ruby, Rails, Python, Javascript, ReactJS and Redux. I bring strong team-building skills and a passionate work ethic with extensive experience in client relations.

## TECHNICAL SKILLS

**Languages:** HTML5, CSS3, Ruby, Rails, Javascript, ReactJS, Redux and Python | **Version Control:** Git | **Database:** NoSQL

## TECHNICAL PROJECTS

Yelp Clone - [Github](#) | [Demo](#)

**Scarpes Yelp API gathering results for Restaurants, Reviews, and Events across the world.**

- + Utilized Yelp API backend endpoints which allows Users to search Businesses, their Reviews and Events in their area.
- + Outlined the Frontend of Rails App with React.js to create a quick and responsive User Experience to not lose client's interest.
- + Combined Redux and localStorage to create a global state that would deliver the Yelp API data and current user across the React Lifecycle in various Components.
- + Able to make POST request to local database to create users and reviews for businesses from Yelp right on my app.
- + Uses PostgreSQL and ActiveRecord to create and migrate Database.

Shop Zara - [Github](#) | [Demo](#)

**E-commerce website to purchase jeans from Zara.**

- + Built Frontend using React.js and Redux to manage state across the application.
- + Utilizes localStorage to maintain Cart even when page is refreshed.
- + Created internal API to connect to using json-server which provides the application with the data.
- + Sorts products by price, waist size or both.

## EMPLOYMENT HISTORY

**UPS Store**, The Woodlands, TX

**Sales Associate**, 06/2015 - 03/2019

- + Increased Shipping and Packaging Sales by 20% by using up-selling and suggestive techniques to interest customer in expediting products.
- + Increased Employee paychecks by 10% due to teaching them to sell high premium shipping and packaging rates due to employees commission attached to higher sales.

**American Income Life Insurance**, Houston, TX

**Supervising Agent**, 08/2016 - 03/2018

- + Met with 12-15 clients a week closing 33% of all clients which is the range that the Agency determined a high majority of agents successful sales to amount to.
- + Developed a team of 3 Agents within 6 months consisting of obtaining their license, memorizing their 5 page selling script verbatim, getting them in front of enough clients to build their confidence, build rapport, overcome objections, close sales and make sure the client was satisfied with the business/personal relationship.

## EDUCATION

**Flatiron School** - 2019

- + Full Stack Web Development Bootcamp

**University of Alabama** - 2015 to 2016

- + 1 year of completion