

# Grant Stoltman

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## Experience

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**Microsoft via Artech Consulting, Redmond, WA**

**Jul 2015 – Present**

**Data Analyst – Risk Management**

**Aug 2019 – Present**

- Developed Power BI dashboards from MS SQL databases that were critical in monitoring for non-compliant sales and internal API failures. The goal of the role is to increase compliance.
  - Identified an API connection failure using a dashboard and was able to reduce API connection errors by 200% after leading collaboration with engineering teams.
- Implemented a data processing pipeline to merge sales data from 6 different tools. The business insights were used by leadership to increase sales and compliance in low volume countries associated with risk.
- Increased report efficiency by 97.5% by combining a Python script and Power Query automation to reduce development time per report from 40 hours per quarter to 1 hour per quarter.
  - This script was also provided and instructed to peers to implement on their own to increase efficiency and compliance metrics across the organization.

**Licensing Analyst Lead**

**Nov 2018 – Aug 2019**

- Directed team of analysts to consistent 1<sup>st</sup> place quantity/quality finishes within our company deal desk. Guidance was provided in the form of training, mentorship, and targeted learning for team members. Final placements of teams were a largely acclaimed achievement.
- Enabled that personal team of licensing analysts by teaching subject knowledge, encouraging growth, and providing quality assurance on 1200+ sales transactions per quarter.
- Delivered internal training to annually recurring new hire onboarding classes. These classes consisted of 10+ members each year.

**Senior Licensing Analyst**

**Jul 2015 – Nov 2018**

- Prepared 300+ pricing sheets per quarter that created Volume Licensing orders, frequently surpassing \$100M in deal value.
- Performed pricing analysis and review of proposals for the Volume Licensing division at Microsoft.
- Improved tools through User Acceptance Testing (UAT) with developers to identify problems and monitor development as part of change management.

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## Skills

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**Languages:** Python, SQL, DAX, HTML, CSS, Bash/CLIs

**Tools:** Power BI, Power Query, Power Apps, Excel, Git, Databricks, Docker, Terraform, Apache Spark/Airflow

**Platforms/Frameworks:** Azure, AWS, GCP, Flask/APIs, SQLite, SQLAlchemy

**Concepts:** Data Analytics, ETL, Data Normalization, Data Modeling, Data Visualization, Database Schemas

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## Certifications

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**Power BI Data Analyst (PL-300) – Dec 2022**

**Designing Licensing Solutions (MCP 74-678) – Aug 2017**

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## Education

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**Washington State University**

Bachelor of Arts (B.A.), Social Sciences

Pullman, Washington

2008 - 2012