

## **Reconciliations of Non-GAAP Financial Measures**

March 31, 2021

(Unaudited)

## SABRA HEALTH CARE REIT, INC. 2Q 2021 OUTLOOK

The table below sets forth our 2Q 2021 guidance (per diluted common share):

	Lov	w	 High
Net income	\$	0.13	\$ 0.14
Add:			
Depreciation and amortization of real estate assets		0.21	0.21
Depreciation and amortization of real estate assets related to unconsolidated joint venture		0.03	0.03
Net loss on sales of real estate		0.01	0.01
FFO	\$	0.38	\$ 0.39
Stock-based compensation expense		0.01	0.01
Non-cash rental and related revenues		(0.03)	(0.03)
Non-cash interest expense		0.01	0.01
AFFO	\$	0.37	\$ 0.38

Except as otherwise noted above, the foregoing projections reflect management's view of current and future market conditions. There can be no assurance that the Company's actual results will not differ materially from the estimates set forth above. Except as otherwise required by law, the Company assumes no, and hereby disclaims any, obligation to update any of the foregoing projections as a result of new information or new or future developments.



## SABRA HEALTH CARE REIT, INC. RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

FFO, Normalized FFO, AFFO and Normalized AFFO (dollars in thousands, except per share data)

	TI	nree Months E	nded	March 31,
		2021		2020
Net income	\$	33,447	\$	35,217
Add:				
Depreciation and amortization of real estate assets		44,375		44,168
Depreciation and amortization of real estate assets related to unconsolidated joint venture		5,844		5,585
Net (gain) loss on sales of real estate		(1,313)		217
Net loss on sales of real estate related to unconsolidated joint venture		33		1,729
FFO	\$	82,386	\$	86,916
Write-offs of straight-line rental income receivable and lease intangibles		_		5,835
Loss on extinguishment of debt		793		_
Provision for doubtful accounts and loan losses, net		2,025		_
Other normalizing items (1)		344		(1,446)
Normalized FFO	\$	85,548	\$	91,305
FFO	\$	82,386	\$	86,916
Stock-based compensation expense		2,288		2,360
Non-cash rental and related revenues		(5,713)		(365)
Non-cash interest income		(412)		(561)
Non-cash interest expense		1,896		2,233
Non-cash portion of loss on extinguishment of debt		793		_
Provision for loan losses and other reserves		2,025		667
Other non-cash adjustments related to unconsolidated joint venture		(596)		539
Other non-cash adjustments		172		53
AFFO	\$	82,839	\$	91,842
Other normalizing items (1)		321		(2,135)
Normalized AFFO	\$	83,160	\$	89,707
Amounts per diluted common share:				
Net income	\$	0.16	\$	0.17
FFO	\$	0.39	\$	0.42
Normalized FFO	\$	0.40	\$	0.44
AFFO	\$	0.39	\$	0.44
Normalized AFFO	\$	0.39	\$	0.43
Weighted average number of common shares outstanding, diluted:	_			
Net income, FFO and Normalized FFO	21	2,624,305	20	06,006,285
AFFO and Normalized AFFO		3,270,122	20	06,509,513
	_			

<sup>(1)</sup> FFO and AFFO for the three months ended March 31, 2020 include \$2.1 million earned during the period related to legacy Care Capital Properties, Inc. investments. In addition, other normalizing items for FFO and AFFO include triple-net operating expenses, net of recoveries.



#### **RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

EBITDA, Adjusted EBITDA, Annualized Adjusted EBITDA, and Annualized Adjusted EBITDA, As Adjusted (in thousands)

	•	elve Months Ended ch 31, 2021	ear Ended mber 31, 2020
Net income	\$	136,647	\$ 138,417
Interest		99,163	100,424
Income tax expense		368	710
Depreciation and amortization		176,944	176,737
EBITDA	\$	413,122	\$ 416,288
Loss from unconsolidated joint venture		17,942	16,599
Distributions from unconsolidated joint venture		8,755	12,795
Stock-based compensation expense		7,835	7,907
Merger and acquisition costs		402	483
CCP transition costs		5	91
Provision for loan losses and other reserves		3,213	1,855
Impairment of real estate		4,003	4,003
Loss on extinguishment of debt		1,324	531
Other income		412	(2,433)
Lease termination income		(300)	(300)
Net gain on sales of real estate		(4,391)	(2,861)
Adjusted EBITDA (1)	\$	452,322	\$ 454,958
Annualizing adjustments (2)		15,567	21,530
Annualized Adjusted EBITDA (3)	\$	467,889	\$ 476,488
Adjustment for:			
Distributions from unconsolidated joint venture		(8,755)	(12,795)
EBITDA from unconsolidated joint venture (4)		22,257	27,635
Annualized Adjusted EBITDA, as adjusted (5)	\$	481,391	\$ 491,328

<sup>(5)</sup> Annualized Adjusted EBITDA - Including Unconsolidated Joint Venture.



<sup>(1)</sup> Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation and amortization ("EBITDA") excluding the impact of merger-related costs, stock-based compensation expense under the Company's long-term equity award program and loan loss reserves.

(2) Annualizing adjustments give effect to the acquisitions and dispositions completed during the twelve months ended for the respective period as though such acquisitions and

dispositions were completed as of the beginning of the period.

Annualized Adjusted EBITDA is calculated as Adjusted EBITDA as adjusted to give effect to the adjustments described in footnote 2 above.

Represents Sabra's pro rata share of unconsolidated joint venture EBITDA.

# SABRA HEALTH CARE REIT, INC. RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

## Condensed Consolidated Statements of Income Supplemental Information (in thousands)

	T	hree Months E	nded	March 31,
		2021		2020
Cash rental income	\$	102,915	\$	100,907
Straight-line rental income		4,077		4,859
Straight-line rental income receivable write-offs		_		(2,929)
Above/below market lease amortization		1,636		1,604
Above/below market lease intangible write-offs		_		(3,169)
Operating expense recoveries		4,755		5,240
Rental and related revenues	\$	113,383	\$	106,512



#### RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

Cash NOI by Facility Type (in thousands)

							Tillee Months Li	nuc	u March 31, 2	.021	•				
					Senio	r H	ousing								
	Nı Trai	killed ursing/ nsitional Care	Н	Senior ousing - Leased	Senior Housing - Managed (Wholly-Owned)		Senior Housing - Managed (Unconsolidated JV)	1	Fotal Senior Housing		Specialty ospitals and Other	terest and Other Income	Co	rporate	Total
Net income (loss)	\$	54,883	\$	7,683	\$ (584	1)	\$ (5,010)	\$	2,089	\$	9,606	\$ 2,941	\$	(36,072)	\$ 33,447
Adjustments:															
Depreciation and amortization		26,618		5,318	7,680	)	_		12,998		4,741	_		18	44,375
Interest		302		410	_	-	_		410		_	_		23,731	24,443
General and administrative		_		_	-	-	_		_		_	_		8,938	8,938
Provision for loan losses and other reserves		_		_	_	-	_		_		_	_		2,025	2,025
Loss on extinguishment of debt		_		_	-	-	_		_		_	_		793	793
Other income		_		_	_	-	_		_		_	_		(133)	(133)
Net gain on sales of real estate		(1,313)		_	-	-	_		_		-	_		_	(1,313)
Loss from unconsolidated JV		_		_	_		5,010		5,010		_	_		_	5,010
Income tax expense		_		_	-	-	_		_		-	_		700	700
Sabra's share of unconsolidated JV Net Operating Income		_		_	_	-	3,055		3,055		_	_		_	3,055
Net Operating Income (1)	\$	80,490	\$	13,411	\$ 7,090	5 :	\$ 3,055	\$	23,562	\$	14,347	\$ 2,941	\$		\$ 121,340
Non-cash revenue and expense adjustments		(4,295)		(870)	_	-	_		(870)		(521)	(412)		_	(6,098)
Cash Net Operating Income (1)	\$	76,195	\$	12,541	\$ 7,096	5 :	\$ 3,055	\$	22,692	\$	13,826	\$ 2,529	\$		\$ 115,242
Cash Net Operating Income not included in same store		(32)		_	(52	7)	_		(527)		(78)	_		_	 (637)
Same store Cash Net Operating Income (1)	\$	76,163	\$	12,541	\$ 6,569	) :	\$ 3,055	\$	22,165	\$	13,748				
Annualizing adjustments		244,956		38,185	26,80	5	16,502		81,492		41,356	7,586		_	375,390
Annualized Cash Net Operating Income	\$	321,119	\$	50,726	\$ 33,374	1 :	\$ 19,557	\$	103,657	\$	55,104	\$ 10,115	\$		\$ 489,995

<sup>(1)</sup> Includes \$0.9 million and \$1.8 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.



#### **RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

Cash NOI by Facility Type (in thousands)

Three Months Ended December 31, 2020

						'	THEE MONTHS LIN	ed December 31	., 20	720					
					Senior	Ho	using								
	Nı Trai	killed ursing/ nsitional Care	Н	Senior ousing - Leased	Senior Housing - Managed (Wholly-Owned)		Senior Housing - Managed Unconsolidated JV)	Total Senior Housing	Н	Specialty ospitals and Other	(	erest and Other ncome	Co	rporate	Total
Net income (loss)	\$	52,347	\$	6,267	\$ 2,292	\$	(3,562)	\$ 4,997	\$	9,199	\$	3,184	\$	(32,610)	\$ 37,117
Adjustments:															
Depreciation and amortization		26,408		5,345	7,858		_	13,203		4,529		_		18	44,158
Interest		304		409	_		_	409		_		_		23,811	24,524
General and administrative		_		_	_		_	_		_		_		8,105	8,105
Provision for loan losses and other reserves		_		_	_		_	_		_		_		1,149	1,149
Impairment of real estate		_		849	_		_	849		_		_		_	849
Other expense		_		_	_		_	_		_		_		154	154
Net gain on sales of real estate		(33)		_	_		_	_		_		_		_	(33)
Loss from unconsolidated JV		_		_	_		3,562	3,562		_		_		_	3,562
Income tax benefit		_		_	_		_	_		_		_		(627)	(627)
Sabra's share of unconsolidated JV Net Operating Income		_		_	_		5,054	5,054		_		_		_	5,054
Net Operating Income (1)	\$	79,026	\$	12,870	\$ 10,150	\$	5,054	\$ 28,074	\$	13,728	\$	3,184	\$		\$ 124,012
Non-cash revenue and expense adjustments		(4,455)		(904)	_		_	(904)		(411)		(607)		_	(6,377)
Foreign exchange rate adjustment		_		_	43		_	43		_		_		_	43
Cash Net Operating Income (1)	\$	74,571	\$	11,966	\$ 10,193	\$	5,054	\$ 27,213	\$	13,317	\$	2,577	\$	_	\$ 117,678
Cash Net Operating Income not included in same store		(211)		(190)	(284)		109	(365)		(48)					
Same store Cash Net Operating Income (1)	\$	74,360	\$	11,776	\$ 9,909	\$	5,163	\$ 26,848	\$	13,269					

<sup>(1)</sup> Includes (i) \$0.6 million and \$0.5 million of government grant income for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, and (ii) \$1.0 million and \$2.0 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.



#### **RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

Cash NOI by Facility Type (in thousands)

Three Months Ended September 30, 2020

						Senior	sing			•					
	Skilled Nursing Transitio Care	g/	H	Senior ousing - Leased	Man	lousing - aged -Owned)	enior Housing - Managed Inconsolidated JV)		Total Senior Housing		pecialty spitals and Other	erest and Other ncome	Co	rporate	Total
Net income (loss)	\$ 44	,845	\$	2,777	\$	3,708	\$ 2,766	\$	9,251	\$	10,179	\$ 3,299	\$	(31,114)	\$ 36,460
Adjustments:															
Depreciation and amortization	26	452		5,328		7,888	_		13,216		4,524	_		17	44,209
Interest		399		420		_	_		420		_	_		24,085	24,904
General and administrative		_		_		_	_		_		_	_		7,216	7,216
Recovery of loan losses and other reserves		_		_		_	_		_		_	_		(90)	(90)
Impairment of real estate		551		2,603		_	_		2,603		_	_		_	3,154
Loss on extinguishment of debt		_		_		_	_		_		_	_		139	139
Other income		-		_		_	_		-		_	_		(115)	(115)
Net gain on sales of real estate	(2	,715)		_		_	_		_		_	_		_	(2,715)
Income from unconsolidated JV		-		_		_	(2,766)	)	(2,766)		_	_		_	(2,766)
Income tax benefit		_		_		_	_		_		_	_		(138)	(138)
Sabra's share of unconsolidated JV Net Operating Income		_		_		_	9,034		9,034		_	_		-	9,034
Net Operating Income (1)	\$ 69	532	\$	11,128	\$	11,596	\$ 9,034	\$	31,758	\$	14,703	\$ 3,299	\$	_	\$ 119,292
Non-cash revenue and expense adjustments	8,	515		847		_	_		847		(1,426)	(608)		_	7,328
Foreign exchange rate adjustment		_		_		67	_		67		_	_		_	67
Cash Net Operating Income (1)	\$ 78	,047	\$	11,975	\$	11,663	\$ 9,034	\$	32,672	\$	13,277	\$ 2,691	\$		\$ 126,687
Cash Net Operating Income not included in same store						(559)	24								
Same store Cash Net Operating Income (2)					\$	11,104	\$ 9,058								

<sup>(2)</sup> Includes (i) \$1.1 million and \$3.0 million of government grant income for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, and (ii) \$1.2 million and \$1.3 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.



Includes (i) \$1.2 million and \$3.0 million of government grant income for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, and (ii) \$1.2 million and \$1.3 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.

#### **RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

Cash NOI by Facility Type (in thousands)

Three Months Ended June 30, 2020

						Tillee Months	inded June 30, 2	.020	'					
				Senior	Hou	ısing								
	Skilled Nursing/ Transitional Care		Senior lousing - Leased	Senior Housing - Managed (Wholly-Owned)		enior Housing - Managed Jnconsolidated JV)	Total Senior Housing	Н	Specialty lospitals and Other	(	erest and Other ncome	Corporate		Total
Net income (loss)	\$ 52,793	\$	7,673	\$ 2,841	\$	(12,136)	\$ (1,622)	\$	9,940	\$	2,606	\$ (34,094	1) \$	29,623
Adjustments:														
Depreciation and amortization	26,598		5,412	7,773		_	13,185		4,403		_	10	5	44,202
Interest	488		419	_		_	419		_		_	24,38	5	25,292
General and administrative	_		_	_		_	_		_		_	8,673	3	8,673
Provision for loan losses and other reserves	_		_	_		_	_		_		_	129	)	129
Loss on extinguishment of debt	_		_	_		_	_		_		_	392	<u> </u>	392
Other income	_		_	_		_	_		_		_	60	5	66
Net gain on sales of real estate	(330	)	_	_		_	_		_		_	_		(330)
Loss from unconsolidated JV	_		_	_		12,136	12,136		_		_	_	-	12,136
Income tax expense	_		_	_		_	_		_		_	433	3	433
Sabra's share of unconsolidated JV Net Operating Income	_		_	_		6,305	6,305		_		_	-	-	6,305
Net Operating Income (1)	\$ 79,549	\$	13,504	\$ 10,614	\$	6,305	\$ 30,423	\$	14,343	\$	2,606	\$ -	- \$	126,921
Non-cash revenue and expense adjustments	(4,538	)	(458)	_		_	(458)	)	(1,179)		(574)	_		(6,749)
Foreign exchange rate adjustment	_		_	131		_	131		_		_	-	-	131
Cash Net Operating Income (1)	\$ 75,011	\$	13,046	\$ 10,745	\$	6,305	\$ 30,096	\$	13,164	\$	2,032	\$ -	\$	120,303
Cash Net Operating Income not included in same store				(549)		292								
Same store Cash Net Operating Income (2)				\$ 10,196	\$	6,597								



<sup>11</sup> Includes \$1.7 million and \$2.3 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.
12 Includes \$1.6 million and \$2.2 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.

#### RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

Cash NOI by Facility Type (in thousands)

	-							,						
					Senior	Hous	sing							
	Skilled Nursing/ Transition Care	əl	Senic Housin Lease	ıg -	Senior Housing - Managed (Wholly-Owned)		nior Housing - Managed nconsolidated JV)	Total Senior Housing		Specialty ospitals and Other	(	erest and Other ncome	Corporate	Total
Net income (loss)	\$ 46,8	97	\$ 7	,120	\$ 4,971	\$	(3,667)	\$ 8,424	\$	9,887	\$	2,851	\$ (32,842)	\$ 35,217
Adjustments:														
Depreciation and amortization	26,9	16	5	,085	7,751		_	12,836		4,401		_	15	44,168
Interest	6	60		428	_		_	428		_		_	24,616	25,704
General and administrative		_		_	_		_	_		_		_	8,761	8,761
Provision for loan losses and other reserves		_		_	_		_	_		_		_	667	667
Other income		_		_	_		_	_		_		_	(2,259)	(2,259)
Net loss on sales of real estate	2	17		_	_		_	_		_		_	_	217
Loss from unconsolidated JV		_		_	_		3,667	3,667		_		_	_	3,667
Income tax expense		_		_	_		_	_		_		_	1,042	1,042
Sabra's share of unconsolidated JV Net Operating Income		_		_	_		8,370	8,370		_		_	_	8,370
Net Operating Income (1)	\$ 74,6	90	\$ 12	,633	\$ 12,722	\$	8,370	\$ 33,725	\$	14,288	\$	2,851	\$ —	\$ 125,554
Non-cash revenue and expense adjustments	1,5	46		(662)	-		_	(662)	)	(1,219)		(561)	_	(896)
Foreign exchange rate adjustment		-		_	135		_	135		_		_	_	135
Cash Net Operating Income (1)	\$ 76,2	36	\$ 11	,971	\$ 12,857	\$	8,370	\$ 33,198	\$	13,069	\$	2,290	\$ —	\$ 124,793
Cash Net Operating Income not included in same store					(594)		171							
Same store Cash Net Operating Income (1)					\$ 12,263	\$	8,541							

<sup>(1)</sup> Includes \$0.3 million and \$0.5 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.



#### RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

Annualized Cash NOI by Payor Type (in thousands)

					-,	
	F	Private Payors	Non-Private Payors	Interest and Other Income	Corporate	Total
Net income (loss)	\$	17,965	\$ 48,613	\$ 2,941	\$ (36,072)	\$ 33,447
Adjustments:						
Depreciation and amortization		20,875	23,482	_	18	44,375
Interest		442	270	_	23,731	24,443
General and administrative		_	_	_	8,938	8,938
Provision for loan losses and other reserves		_	_	_	2,025	2,025
Loss on extinguishment of debt		_	_	_	793	793
Other income		_	_	_	(133)	(133)
Net gain on sales of real estate		(195)	(1,118	) —	_	(1,313)
Loss from unconsolidated JV		5,010	_	_	_	5,010
Income tax expense		_	_	_	700	700
Sabra's share of unconsolidated JV Net Operating Income		3,055	_	_	_	3,055
Net Operating Income <sup>(1)</sup>	\$	47,152	\$ 71,247	\$ 2,941	\$ —	\$ 121,340
Non-cash revenue and expense adjustments		(2,242)	(3,444	) (412)	_	(6,098)
Cash Net Operating Income (1)	\$	44,910	\$ 67,803	\$ 2,529	\$ —	\$ 115,242
Annualizing adjustments		149,308	217,859	7,586		374,753
Annualized Cash Net Operating Income	\$	194,218	\$ 285,662	\$ 10,115	\$ —	\$ 489,995
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<sup>(1)</sup> Includes \$0.9 million and \$1.8 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.



#### **RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

Annualized Cash NOI by Relationship (in thousands)

								 	Ellaca iviai	0 0	,					
	Fa	vamere amily of mpanies	Α	North merican ealthcare	gnature althcare	Cadia althcare	nature navioral	Genesis althcare, Inc.	Enlivant		oliday AL Holdings LP	althmark Group	The McGuire Group	All Other lationships	Corporate	Total
Net income (loss)	\$	8,489	\$	7,360	\$ 5,900	\$ 2,538	\$ 5,947	\$ 4,884	\$ (6,065)	\$	202	\$ 1,535	\$ 3,454	\$ 35,275	\$ (36,072)	\$ 33,447
Adjustments:																
Depreciation and amortization		3,047		2,803	3,611	2,777	2,542	296	1,091		4,796	1,206	1,782	20,406	18	44,375
Interest		_		_	_	_	_	342	_		_	_	_	370	23,731	24,443
General and administrative		_		_	_	_	_	_	_		_	_	_	_	8,938	8,938
Provision for loan losses and other reserves		_		_	_	_	_	_	_		_	_	_	_	2,025	2,025
Loss on extinguishment of debt		_		_	_	_	_	_	_		_	_	_	_	793	793
Other income		_		_	_	_	_	_	_		_	_	_	_	(133)	(133)
Net loss (gain) on sales of rea estate	l	_		_	_	_	_	_	_		_	1,594	_	(2,907)	_	(1,313)
Loss from unconsolidated JV		_		_	_	_	_	_	5,010		_	_	_	_	_	5,010
Income tax expense		_		_	_	_	_	_	_		_	_	_	_	700	700
Sabra's share of unconsolidated JV Net Operating Income		_		_	_	_	_	_	3,055		_	_	_	_	_	3,055
Net Operating Income (1)	\$	11,536	\$	10,163	\$ 9,511	\$ 5,315	\$ 8,489	\$ 5,522	\$ 3,091	\$	4,998	\$ 4,335	\$ 5,236	\$ 53,144	\$ -	\$121,340
Non-cash revenue and expense adjustments		(672)		(622)	2	140	(104)					1	(1,233)	(3,610)		(6,098)
Cash Net Operating Income (1)	\$	10,864	\$	9,541	\$ 9,513	\$ 5,455	\$ 8,385	\$ 5,522	\$ 3,091	\$	4,998	\$ 4,336	\$ 4,003	\$ 49,534	\$ —	\$115,242
Annualizing adjustments		32,592		28,622	28,549	30,952	25,153	16,567	18,310		15,144	12,995	12,115	153,754	_	374,753
Annualized Cash Net Operating Income	\$	43,456	\$	38,163	\$ 38,062	\$ 36,407	\$ 33,538	\$ 22,089	\$ 21,401	\$	20,142	\$ 17,331	\$ 16,118	\$ 203,288	\$ –	\$489,995

<sup>(1)</sup> Includes \$0.9 million and \$1.8 million of expenses for the Senior Housing - Managed wholly-owned and unconsolidated JV properties, respectively, related to increased supplies and labor needs related to the COVID-19 pandemic.



## SABRA HEALTH CARE REIT, INC. REPORTING DEFINITIONS

Adjusted EBITDA. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation and amortization ("EBITDA") excluding the impact of merger-related costs, stock-based compensation expense under the Company's long-term equity award program, and loan loss reserves. Adjusted EBITDA is an important non-GAAP supplemental measure of operating performance.

Annualized Cash Net Operating Income ("Annualized Cash NOI"). The Company believes that net income as defined by GAAP is the most appropriate earnings measure. The Company considers Annualized Cash NOI an important supplemental measure because it allows investors, analysts and its management to evaluate the operating performance of its investments. The Company defines Annualized Cash NOI as Annualized Revenues less operating expenses, excluding expenses related to the COVID-19 pandemic, and non-cash revenues and expenses. Annualized Cash NOI excludes all other financial statement amounts included in net income.

**Annualized Revenues.** The annual contractual rental revenues under leases and interest and other income generated by the Company's loans receivable and other investments based on amounts invested and applicable terms as of the end of the period presented. Annualized Revenues do not include tenant recoveries, additional rents or government grant income and are net of repositioning reserves, if applicable.

**Cash Net Operating Income ("Cash NOI").** The Company believes that net income as defined by GAAP is the most appropriate earnings measure. The Company considers Cash NOI an important supplemental measure because it allows investors, analysts and its management to evaluate the operating performance of its investments. The Company defines Cash NOI as total revenues less operating expenses and non-cash revenues and expenses. Cash NOI excludes all other financial statement amounts included in net income.

Funds From Operations ("FFO") and Adjusted Funds from Operations ("AFFO"). The Company believes that net income as defined by GAAP is the most appropriate earnings measure. The Company also believes that funds from operations, or FFO, as defined in accordance with the definition used by the National Association of Real Estate Investment Trusts ("Nareit"), and adjusted funds from operations, or AFFO (and related per share amounts) are important non-GAAP supplemental measures of the Company's operating performance. Because the historical cost accounting convention used for real estate assets requires straight-line depreciation (except on land), such accounting presentation implies that the value of real estate assets diminishes predictably over time. However, since real estate values have historically risen or fallen with market and other conditions, presentations of operating results for a real estate investment trust that uses historical cost accounting for depreciation could be less informative. Thus, Nareit created FFO as a supplemental measure of operating performance for real estate investment trusts that excludes historical cost depreciation and amortization, among other items, from net income, as defined by GAAP. FFO is defined as net income, computed in accordance with GAAP, excluding gains or losses from real estate dispositions and the Company's share of gains or losses from real estate dispositions related to its unconsolidated joint venture, plus real estate depreciation and amortization, net of amounts related to noncontrolling interests, plus the Company's share of depreciation and amortization related to its unconsolidated joint venture, and real estate impairment charges. AFFO is defined as FFO excluding merger and acquisition costs, stock-based compensation expense, non-cash rental and related revenues, noncash interest income, non-cash interest expense, non-cash portion of loss on extinguishment of debt, provision for loan losses and other reserves, non-cash lease termination income and deferred income taxes, as well as other non-cash revenue and expense items (including ineffectiveness gain/loss on derivative instruments, and non-cash revenue and expense amounts related to noncontrolling interests) and the Company's share of non-cash adjustments related to its unconsolidated joint venture. The Company believes that the use of FFO and AFFO (and the related per share amounts), combined with the required GAAP presentations, improves the understanding of the Company's operating results among investors and makes comparisons of operating results among real estate investment trusts more meaningful. The Company considers FFO and AFFO to be useful measures for reviewing comparative operating and financial performance because, by excluding the applicable items listed above, FFO and AFFO can help investors compare the operating performance of the Company between periods or as compared to other companies. While FFO and AFFO are relevant and widely used measures of operating performance of real estate investment trusts, they do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating the Company's liquidity or operating performance. FFO and AFFO also do not consider the costs associated with capital expenditures related to the Company's real estate assets nor do they purport to be indicative of cash available to fund the Company's future cash requirements. Further, the Company's computation of FFO and AFFO may not be comparable to FFO and AFFO reported by other real estate investment trusts that do not define FFO in accordance with the current Nareit definition or that interpret the current Nareit definition or define AFFO differently than the Company does.

Net Operating Income ("NOI"). The Company believes that net income as defined by GAAP is the most appropriate earnings measure. The Company considers NOI an important supplemental measure because it allows investors, analysts and its management to evaluate the operating performance of its investments. The Company defines NOI as total revenues less operating expenses. NOI excludes all other financial statement amounts included in net income.

Normalized FFO and Normalized AFFO. Normalized AFFO and Normalized AFFO represent FFO and AFFO, respectively, adjusted for certain income and expense items that the Company does not believe are indicative of its ongoing operating results. The Company considers Normalized FFO and Normalized AFFO to be useful measures to evaluate the Company's operating results excluding these income and expense items to help investors compare the operating performance of the Company between periods or as compared to other companies. Normalized FFO and Normalized AFFO do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating the Company's liquidity or operating performance. Normalized FFO and Normalized AFFO also do not consider the costs associated with capital expenditures related to the Company's real estate assets nor do they purport to be indicative of cash available to fund the Company's future cash requirements. Further, the Company's computation of Normalized FFO and Normalized AFFO may not be comparable to Normalized FFO and Normalized AFFO reported by other real estate investment trusts that do not define FFO in accordance with the current Nareit definition or that interpret the current Nareit definition or define FFO and AFFO or Normalized AFFO differently than the Company does.



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