DWIGHT K. SCHRUTE

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EDUCATION

Bachelor of Science in Agribusiness

Brigham Young University-Idaho

Graduation: April 2016 Rexburg, ID

- Minor: Supply Chain Management
- Related Courses: Business Analytics, Advanced Professional Writing, Sales and Negotiations, Organizational Effectiveness, Supply Chain Analysis
- BYU-Idaho Outdoor Activities Director
 - Planned the logistics and budget for over 20 trips put on by the university
 - Trained 30+ student volunteers to lead many diverse activities all over Eastern Idaho

WORK EXPERIENCE

Owner and Operator

Schrute Farms

December 2007 - Present

Honesdale, PA

- Attained a 4 star rating from 1000+ reviews on Trip Advisor for a unique bed and breakfast experience through exceptional customer service and traditional farming activities
 - Introduced new sources of revenue by hosting weddings and garden parties, which increased profits by 15%
- Built a licensed and insured crossbow range and paintball course for the local youth and survival enthusiasts
- Expanded the product selection and hired additional employees to handle the acquisition of a 1600 acre farm in addition to the 16 acre beet farm

Sales Associate

June 2009 - August 2013

Staples

Scranton, PA

- Addressed customers' needs and requests swiftly and accurately which increased overall customer satisfaction and retention
- Presented with the Employee of the Month every month since July 2009 for high sales results and dedication to all rules and procedures in every aspect of the job
- Assisted the Loss Prevention Department in the apprehension of 4 shoplifters by recognizing criminal behavior and utilizing military level observational skills

VOLUNTEER EXPERIENCE

Volunteer Sheriff's Deputy

February 2011 - Present

Lackawanna County Sheriff's Department

Scranton, PA

- Ensured the safety and well-being of the county's residents through diligent note taking and investigating suspicious persons
- Co-founded and trained a group of neighborhood watch volunteers called Knights of the Night
- Assessed the security measures at several local businesses and wrote reports suggesting how to update their program and improve safety on their premises
- Shadowed on-duty deputies to stay up to date on new methods and techniques used by current law enforcement
 officers

Senpai (Assistant to the Sensei)

September 2005 - Present

Goju Ryu Karate

Scranton, PA

- Reduced injuries 75% by replacing worn out equipment and checking for safety hazards
- Assumed general maintenance responsibilities which allowed the sensei to hold additional classes for more profit

Full-time Volunteer Representative

November 2008 - November 2010

The Church of Jesus Christ of Latter-day Saints

Frankfurt, Germany

- Devised lesson plans and strategies to help hundreds of people reach their personal goals
- Prepared and taught weekly training meetings for fellow volunteers in order to promote efficiency within the group
- Obtained fluency in religious and ceremonial German within 6 months
- Adapted to an entirely different culture and connected with the local people through strong interpersonal skills