GABRIEL DE SOUZA TOMITSUKA

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EDUCATION

Technische Universität München   **Munich**
Bachelor of Science, Computer Science (Minor: Economics)   *Oct 2020 – today*

- Selected Courses: LinAlg, Databases, CompArch, Algorithms & Data Structures, IT Security, OSes
- Took a one-year leave of absence to work on Unconvo full-time

WORK EXPERIENCE

Unconvo (consumer social startup)   **Munich & New York**
Founder and Chief Executive Officer   *Jan 2021 – today*

- Raised $50,000 angel round (incl. BCG Digital Ventures, Kirkland & Ellis, ETH Zurich)
- Leveraged machine learning for book recommendation engine, shipped iOS app for digital bookmarking
- Lead product, iOS, strategy, marketing, admin and devops; manage 2 SWEs and 2 designers

Contrary Capital (technology venture capital fund w/ $100M AUM)   **Remote / New York**
Software Engineer (contract)   *Oct 2021 – Sep 2022*

- Implemented website redesign & codebase rewrite project, leading to 80% higher conversion rates
- Designed & implemented portal for searching/filtering tailored startups and job postings

Red Ink Review (consulting group for essay editing)   **Remote**
Chief Technology Officer   *Feb 2019 – Dec 2020*

- Reduced OpEx by 35%, cut avg. turnaround <12hrs through custom client-editor matching algorithm
- Designed & implemented new website & order management system, leading to 60% higher conversion rates

360 Trading Networks (Deutsche Börse Group)   **Frankfurt**
Intern, Strategy & Special Projects   *Oct 2020 – Nov 2020*

- Drafted blockchain technology assessment & stakeholder analysis for early concepts of 360X
- Worked closely with CEO & BCG team on 360X launch strategy & partner acquisition

DB1 Ventures (Deutsche Börse Group)   **Frankfurt**
Intern, Corporate Venture Capital (Div.: Group Strategy / M&A / Chief of Staff)   *Aug 2020 – Sep 2020*

- Conducted technology due diligence & supported deal execution on €15 million Series A of Clarity.AI
- Prepared regular executive board presentations on state of startup & fintech market

Eurex Clearing (Deutsche Börse Group)   **Frankfurt**
Intern, Default Management Trading (Div.: Risk Management)   *Jul 2019 – Aug 2019*

- Implemented internal app for traders to assess dollar duration of bond collaterals across $50bn+ portfolio

TREU media GmbH (digital marketing agency)   **Bad Salzuflen, DE**
Web Developer   *May 2016 – Dec 2017*

- Implemented redesign of 3 clients' websites & built Unity-based VR games for job fairs

ADDITIONAL INFORMATION

Hackathons:	2x Category Winner at **hackaTUM 2021** (Germany's largest student hackathon), Category Runner-Up at **Bankathon** 2018, Best Design at **jugendHackt West** 2016
Scholarships:	**Google Inside Look** Scholar 2020 (1 out of 35 in EMEA), e-fellows Scholar
Projects:	ML- & CV-driven smart fridge app, phone number input for React Native, gibberish classifier
Skills:	Proficient in **Go**, **JavaScript** (React/React Native, TypeScript, Node), **Python** (TensorFlow), **Java** Intermediate in C++, SQL, Figma, Assembly (x86, RISC-V)
Open Source:	Contributor to React Native
Languages:	Fluent in English (TOEFL: 107), German (Abitur: 1.2), and Portuguese (native speaker)
Interests:	Essay writing, political strategy, swimming, chess; formerly part of Windigo e-Sports' R6S team