

GABRIEL DE SOUZA TOMITSUKA

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EDUCATION

Technische Universität München

Bachelor of Science, Computer Science (Minor: Economics)

Munich

Oct 2020 – today

- Selected Courses: LinAlg, Databases, CompArch, Algorithms & Data Structures, IT Security, OSes, SWE
- Took a one-year leave of absence to work on Unconvo full-time

WORK EXPERIENCE

Unconvo (social reading startup)

Founder and Chief Executive Officer

Munich & New York

Jan 2021 – today

- Raised \$50,000 angel round (incl. BCG Digital Ventures, Kirkland & Ellis, ETH Zurich)
- Leveraged machine learning for book recommendation engine, shipped iOS app for digital bookmarking
- Lead product, iOS, strategy, marketing, admin and devops; manage 2 SWEs and 2 designers

Contrary Capital (technology venture capital fund w/ \$100M AUM)

Software Engineer (contract)

Remote / New York

Oct 2021 – Sep 2022

- Implemented website redesign & codebase rewrite project, leading to 80% higher conversion rates
- Designed & implemented portal for searching/filtering tailored startups and job postings

Red Ink Review (consulting group for essay editing)

Chief Operating Officer and Chief Technology Officer

Remote

Feb 2019 – Dec 2020

- Reduced OpEx by 35%, cut avg. turnaround <12hrs through custom client-editor matching algorithm
- Designed & implemented new website & order management system, leading to 60% higher conversion rates

360 Trading Networks (Deutsche Börse Group)

Intern, Strategy & Special Projects

Frankfurt

Oct 2020 – Nov 2020

- Drafted blockchain technology assessment & stakeholder analysis for early concepts of [360X](#)
- Worked closely with CEO on 360X launch strategy & partner acquisition

DB1 Ventures (Deutsche Börse Group)

Intern, Corporate Venture Capital (Div.: Group Strategy / M&A / Chief of Staff)

Frankfurt

Aug 2020 – Sep 2020

- Conducted technology due diligence & supported deal execution on €15 million Series A of Clarity.AI

Eurex Clearing (Deutsche Börse Group)

Intern, Default Management Trading (Div.: Risk Management)

Frankfurt

Jul 2019 – Aug 2019

- Implemented internal app for traders to assess dollar duration of bond collaterals across \$50bn+ portfolio

ADDITIONAL INFORMATION

Hackathons: 2x Category Winner at [hackaTUM 2021](#) (Germany's largest student hackathon), Category Runner-Up at **Bankathon** 2018, Best Design at **jugendHackt West** 2016

Scholarships: **Google Inside Look** Scholar 2020 (1 out of 35 in EMEA), e-fellows Scholar

Projects: [ML- & CV-driven smart fridge app](#), [phone number input for React Native](#), [gibberish classifier](#)

Skills: Proficient in **Go**, **JavaScript** (React/React Native, TypeScript, Node), **Python** (TensorFlow), **Java**
Intermediate in C++, SQL, Figma, Assembly (x86, RISC-V)

Open Source: Contributor to [React Native](#)

Languages: Fluent in English (TOEFL: 107), German (Abitur: 1.2), and Portuguese (native speaker)

Interests: Essay writing, political strategy, swimming, chess; formerly part of Windigo e-Sports' R6S team