# Who Gets Politicized? The Architecture of Political Appointments in a Closed Bureaucracy

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## A one-dimensional view of bureaucratic politics

#### **Patronage bureaucracies**

- Recruitment based on personal and/or partisan loyalty and connections
- No job security; bureaucratic turnover follows political turnover
- Promotions and careers follow informal accountability
- Large influence of politics on the bureaucracy

#### Weberian bureaucracies

- Recruitment based on merit (typically through written exams)
- Once recruited, bureaucrats have tenure
- Promotions and careers are rule-based
- Bureaucrats and their work are insulated from politics

## A two-dimensional view of bureaucratic politics

	Open bureaucracy	Closed bureaucracy
Integrated careers	Patronage	Corporatist
	(e.g., party machines	(e.g., France, Japan,
	in 19th c. Europe, less	Italy, Spain)
	developed settings)	
Separated careers	Managerial	Autonomous
	(e.g., Australia, Canada, Sweden)	(e.g., Germany, South Korea)

Adapted from Dahlström & Lapuente (2017, 38)

# Our focus on this paper

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  - A macro-level phenomenon
  - A pathology

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- Instead of focusing on macro-level politicization, we focus on individual careers as embedded in politically meaningful civil service corps
- We remain agnostic about the effects for governance cognizant of the costs of integration, but also open to considering its benefits.

## This paper, in a nutshell

#### A two-part argument on politicization:

- Politicization is a feature, not a bug, of corporatist civil services systems
   formal and informal institutions matter
- Variation within the civil service is key not all corps and not all civil servants are politicized equally

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  - Variation within the civil service is key not all corps and not all civil servants are politicized equally
- An original dataset on the selection and careers of all civil servants in 6 elite corps in Spain
- A set of **descriptive results** demonstrating that:
  - Many but not all elite civil servants reach political appointments
  - Politicization varies systematically across corps and time
  - Both individuals and corps varying levels of intensity and partisanship of their politicization
  - Political appointments are meritocratic in some corps but not in others

## Plan of the Talk

- 1. Motivation
- 2. Theoretical argument
- 3. Institutional setting
- 4. Research design
- 5. Findings
- 6. Implications and next steps
- 7. The broader project

#### Plan of the Talk

- 1. Motivation
- 2. Theoretical argument
  - Politicization a feature, not a bug
  - The subjects of politicization
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  - Reproduced by the formal and informal practices of both political and bureaucratic actors → politicization is not just driven from above
  - Varies significantly across bureaucrats and across corps, in intensity and partisan direction → politicization is not just a macro-level variable

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- Regarding variation across corps:
  - Corps vary in the intensity and partisan direction of their politicization
  - Politicization can afford the corps, as a within-government interest group, certain advantages (e.g., salaries, privileges, access)
  - Politicization can however also come with costs (e.g., more exposure to cabinet turnover)

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- 1. Motivation
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- 3. Institutional setting
  - Spain's political and bureaucratic system
  - Spain's Napoleonic civil service system
- 4. Research design
- 5. Findings
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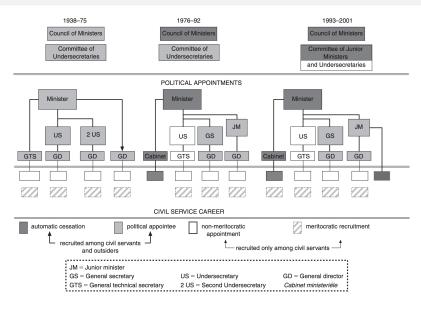
## Spain's political and bureaucratic system

- We cover an 85-year period covering:
  - Franco's dictatorship (1940-1977) first a fascist dictatorship, and since the late 50s increasingly a case of "bureaucratic authoritarianism"
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  - Democratic era (1978 today) parliamentary system with a largely bipolar party system and, until 2019, single-party cabinets
- Either the cabinet or a Minister select political appointees, including:
  - Junior ministers ("Secretarios de Estado")
  - General secretaries ("Secretarios generales")
  - Undersecretaries ("Subsecretarios")
  - General directors ("Directores generales")

## The formal politization of the civil service



Source: Parrado Díez (2004, 237)

## Spain's Napoleonic civil service system

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- Access to the civil service is through formal exams
- Civil service jobs are highly valued, prestigious, and relatively well paid
- The civil service is organized in corps and there is hierarchy across and within them
- Most corps are attached to one ministry

## Plan of the Talk

- 1. Motivation
- 2. Theoretical argument
- 3. Institutional setting
- 4. Research design
  - Cases
  - Data
  - Methods
- 5. Findings
- 6. Implications and next steps
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## Cases: Members of 6 elite civil service corps in Spain

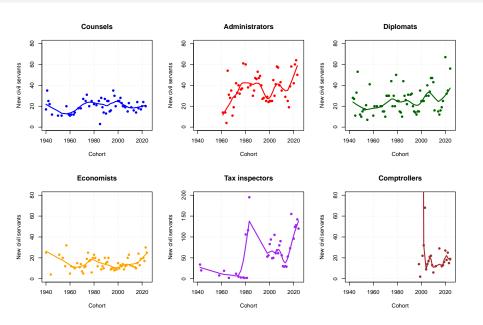
- Counsels: state counsels or lawyers, corps created in 1881
- Administrators: generalist senior managers, corps created in 1964
- **Diplomats**: foreign service; corps created in 1852
- Economists: state economists, corps created in 1984 after the merger of two corps created in 1930 and 1956
- Tax inspectors: state tax agency, corps created in 1871
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- Entry to all corps requires a university degree & citizenship
- Selection process managed by each corps but typically combines written and oral exams
- The examining board typically includes members of other corps
- Successful candidates often spend 3-5 years preparing full time

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#### Data sources and variables



- Main source: Spain's official gazette
- Time Period: 1940 2024
- What we observe for all civil servants who enter in the 1940-2024 period:
  - Name
  - Date of entry
  - Rank in the exam
  - Political appointments
  - Candidacy for elected office
- What we observe for some corps / years:
  - All candidates taking the exam
  - Deployment upon entry
  - Promotions to higher echelons of the corps
  - Status and deployment of all civil servants at given years

#### Methods

**Institutional analysis** to demonstrate formal institutions are a key driver of the politicization of the civil service

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#### **Descriptive inference** for a largely descriptive argument:

 Univariate analyses of administrative data to document variation across time, corps, and individuals in politicization

 Regression analyses to uncover correlates of political appointments at the individual level

#### Plan of the Talk

- 1. Motivation
- 2. Theoretical argument
- 3. Institutional setting
- 4. Research design
- 5. Findings
  - How formal institutions fuel politicization
  - How politicization varies across time and corps
  - How politicization varies across civil servants
- 6. Implications and next steps
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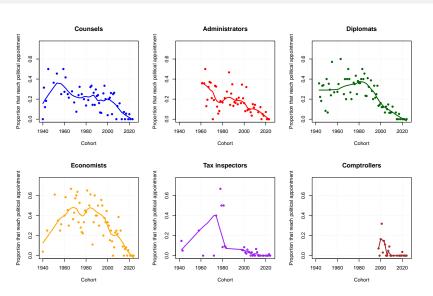
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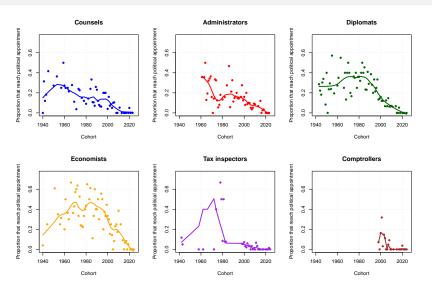
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- Civil servants who serve at least 2 years in a given level will consolidate the grade corresponding to that post even if they go to a regular post – article 70.2 of Royal Decree 364/1995 with Personnel Rules
- Formal incentives exist at the level of the corps as well at least in the diplomatic corps, promotion to the highest echelon in the bureaucratic ladder requires, and access to an ambassador post is facilitated by, experience in a top-level political post

# Many elite civil servants reach political appointment, but that varies by corps

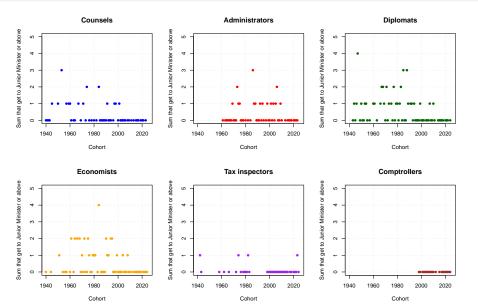


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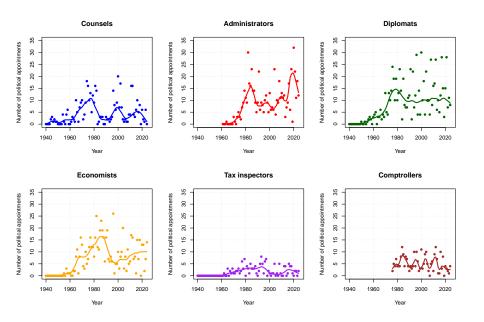


... even excluding posts reserved to civil servants

# A non-trivial number of these elite civil servants get to junior minister or minister

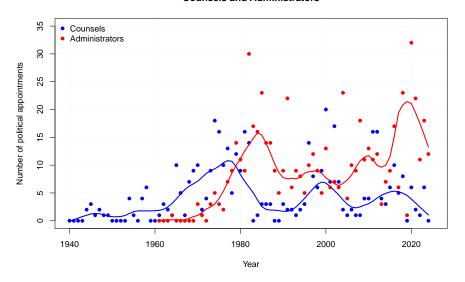


## Corps vary in the intensity and timing of politicization



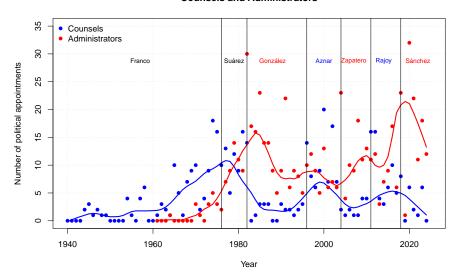
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#### **Counsels and Administrators**

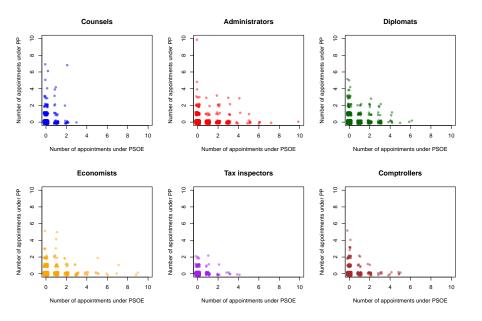


## Politicization of the corps of Counsels vs Administrators

#### Counsels and Administrators



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#### Correlation with the number of political appointments under PSOE, by corps

	Counsels	Administrators	Diplomats	Economists	Tax inspectors	Comptrollers
Appointments under PP	-0.083	-0.862***	-0.610***	-0.488**	-0.534*	-0.756***
	(0.061)	(0.049)	(0.097)	(0.166)	(0.199)	(0.045)
Total appointments	0.145**	0.843***	0.580***	0.614***	0.601**	0.756***
	(0.045)	(0.058)	(0.095)	(0.088)	(0.178)	(0.042)
Number of civil servants	1086	1948	1747	914	2442	1109
Number of appointments	411	595	768	624	145	253
R <sup>2</sup>	0.215	0.868	0.636	0.683	0.628	0.810

<sup>+</sup> p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001. All models include cohort fixed effects and cohort-clustered standard errors.

## Political appointments reward best performers only in some corps

## Correlation with reaching political appointment, by corps (extensive margin)

	Counsels	Administrators	Diplomats	Economists	Tax inspectors	Comptrollers
Top 3 of cohort	-0.013	0.001	0.118***	0.097*	-0.030*	-0.033+
	(0.035)	(0.035)	(0.033)	(0.036)	(0.011)	(0.016)
Female	-0.018	-0.042*	-0.017	-0.048	-0.006	-0.008
	(0.030)	(0.018)	(0.026)	(0.033)	(0.007)	(0.017)
Composed last name	0.023	-0.108***	-0.056*	0.066	0.007	0.029
	(0.030)	(0.029)	(0.028)	(0.040)	(0.014)	(0.048)
Num.Obs.	1076	1253	1717	902	2350	443
R2	0.095	0.116	0.146	0.202	0.132	0.137
R2 Adj.	0.045	0.090	0.110	0.141	0.117	0.086

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## Correlation with number of political appointments, by corps (intensive margin)

	Counsels	Administrators	Diplomats	Economists	Tax inspectors	Comptrollers
Top 3 of cohort	0.088	-0.005	0.260***	0.284**	-0.061	-0.054+
	(0.107)	(0.073)	(0.074)	(0.095)	(0.036)	(0.028)
Female	0.037	-0.113*	-0.051	-0.081	-0.009	-0.057+
	(0.095)	(0.051)	(0.051)	(0.073)	(0.010)	(0.029)
Composed last name	0.051	-0.213**	-0.057	0.014	0.025	0.088
	(0.098)	(0.069)	(0.072)	(0.079)	(0.030)	(0.098)
Num.Obs.	1076	1253	1717	902	2350	443
R2	0.089	0.111	0.127	0.165	0.279	0.143
R2 Adj.	0.039	0.086	0.090	0.102	0.267	0.092

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#### **Implications**

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- Politicization is not just driven from above in corporatist civil systems, politicians are not the only ones driving politicization; civil servants' ambitions and proactive behaviors contribute too
- Politicization is best understood when considered at the level of the civil servant as well as the corps – this perspective raises unexplored questions about the implications of politicization for state capacity and democracy

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Exploring how civil servants use publications for signaling

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 Measuring peer effects to demonstrate civil servants are central players in politicization

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 Obtaining yearly deployment data (likely only for one or two corps) to measure the effects of cabinet and minister turnover

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  - Data sources
  - Key theoretical insights
  - Papers under production

## The broader project: Data

#### 3 types of data

- Administrative micro-level data on the selection and career of civil servants in 9 elite corps during the period 1940 - 2024
  - Counsels
  - Administrators
  - Counsels
  - Economists
  - Tax inspectors
  - Comptrollers
  - Judges
  - Prosecutors
  - Labor inspectors

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- In-depth interviews with civil servants and politicians
- Surveys of candidates and civil servants

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- The civil service is a site of fundamental political and societal contestation
- Closed, corporatist bureaucracies are permeated by politics often through formal as well as informal institutions
- Going beyond macro-level arguments through a focus on individual careers and administrative corps
- The politics of the civil service cut across a number of phenomena at the core of comparative politics and political economy:
  - Political selection
  - Party competition
  - State capacity
  - Regime change

#### 5 papers

• Politicization: A feature, not a bug, of corporatist civil service systems

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- Under-representative bureaucracy: How barriers to entry produce countervailing biases in recruitment and promotion