

# The *indifference* price: an adjustment to market maker's theoretical price

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This technical note expands the framework for determining indifference prices [AS08], a heuristic method used to optimize the trading behavior of a market maker (e.g., pricing and risk management), into the options market-making system. Additionally, we integrate margin costs into the utility function. First, we review the basic model presented in [AS08]. The mid-price of the asset (e.g. a stock),  $S$ , follows the geometric Brownian motion,

$$\frac{dS(t)}{S} = \sigma dW(t), \quad (1)$$

where  $\sigma$  is the constant volatility and  $W(t)$  is a standard Brownian motion, with initial state  $S(0) = s$ . We consider a market maker holds inventory  $q$ , cash  $x$ , the mean-variance utility function, evaluated at time  $t$ , can be written as,

$$\begin{aligned} V_t(x, s, q) &= \mathbf{E} \left[ \overbrace{(x + qS(t))}^{\text{terminal wealth}} - \frac{\gamma}{2} \overbrace{(qS(t) - qs)^2}^{\text{variance}} \right] \\ &= x + qs - \frac{\gamma}{2} q^2 s^2 \overbrace{(e^{\sigma^2 t} - 1)}^{\sim \sigma^2 t}, \end{aligned} \quad (2)$$

where  $x$  is the initial wealth in dollars, we can set it to zero. The *reservation bid price*  $r^b$  is solved by  $V_t(x - r^b, s, q + 1) = V_t(x, s, q)$ , the *reservation ask price*  $r^a$  is solved by  $V_t(x + r^a, s, q - 1) = V_t(x, s, q)$ . This yields reservation prices of the form,

$$\begin{aligned} r_t^a(s, q) &= s - \gamma s^2 \sigma^2 t q + \frac{1}{2} \gamma s^2 \sigma^2 t, \\ r_t^b(s, q) &= s - \gamma s^2 \sigma^2 t q - \frac{1}{2} \gamma s^2 \sigma^2 t. \end{aligned} \quad (3)$$

Note that  $s^2 \sigma^2 t$  is the spot dollar variance, the reservation price is the mid-price adjusted by risk management shift (linear in  $q$ ) and required spread (linear in variance).

We extend above approach to the options market-making system. We use black-scholes model, where option price is the function of spot price  $S$  and implied volatility  $\sigma$ . In general, we define option price,  $f(Z_1, Z_2, \dots, Z_m; k, \tau)$ , as a pricing function of multiple market variables,  $Z_1, \dots, Z_m$ , with strike  $k$  and time-to-maturity  $\tau$ . Suppose the terminal time  $t$  is small, the option price can be written in it's expansion form,

$$\begin{aligned} f(Z_1(t), \dots, Z_m(t)) &\sim f(Z_1(0), \dots, Z_m(0)) + \sum_i (Z_i(t) - Z_i(0)) \frac{\partial f}{\partial Z_i}(Z_1(0), \dots, Z_m(0)), \\ \text{in short, } f(t) &\sim f(0) + \sum_i \delta Z_i \frac{\partial f(0)}{\partial Z_i}. \end{aligned} \quad (4)$$

Furthermore, we take into account the margin cost of trading options (i.e., the financing cost). The margin might depend on the long/short position, for example, there is no margin for buying options (only need to pay option premiums), however, the margin of selling options is large. Thus, the **optionMargin** is a digital function of position. The margin cost of holding an option with inventory  $q$  is,

$$\overbrace{[-rt * \text{optionMargin} * \mathbb{1}_{\{q < 0\}}]}^{\text{cost form, } c} q. \quad (5)$$

The cost form,  $c$ , is a indicator function, which can be approximated by a smooth sigmoid function. The discontinuity issue (around  $q = 0$ ) is omitted in forming the utility function (see Eq. 6) by introducing an assumption on position variation range. We consider a portfolio of  $N$  options, the position vector

is denoted by  $\mathbf{q} \in \mathbb{R}^N$ . Note that the bold symbols correspond to vector forms. The utility function has form,

$$V_t(x, \mathbf{f}(0), \mathbf{q}) = \mathbf{E} \left[ \overbrace{(x + \mathbf{q}^T \mathbf{f}(t))}^{\text{terminal wealth}} - \frac{\gamma}{2} \overbrace{(\mathbf{q}^T \mathbf{f}(t) - \mathbf{q}^T \mathbf{f}(0))^2}^{\text{variance}} - \phi \overbrace{\mathbf{q}^T \mathbf{c}(0)}^{\text{margin cost}} \right], \quad (6)$$

where the margin cost vector  $\mathbf{c}(0) \in \mathbb{R}^N$  is a constant vector evaluated at initial state given position  $\mathbf{q}$  and market state  $\mathbf{Z}(0) \in \mathbb{R}^m$ , the element of  $\mathbf{c}(0)$  has form as Eq. 5. Substituting expansion form, Eq. 4, into the above utility function, we have closed form,

$$V_t(x, \mathbf{f}(0), \mathbf{q}) = x + \mathbf{q}^T \mathbf{f}(0) - \frac{\gamma}{2} \mathbf{q}^T \Omega \mathbf{q} - \phi \mathbf{q}^T \mathbf{c}(0), \quad (7)$$

where  $\Omega = \mathbf{E} \left[ \sum_i \sum_j \delta Z_i \delta Z_j \mathbf{g}_i \mathbf{g}_j^T \right],$

the risk sensitivity shape with respect to risk factor  $Z_i$ ,  $\partial \mathbf{f}(0) / \partial Z_i \in \mathbb{R}^N$ , is denoted by  $\mathbf{g}_i$ . We assume there is no correlation between any pair of market risk factors,  $\delta Z_i \perp \delta Z_j$  for any  $i \neq j$ , the covariance structure is simplified to

$$\Omega = \sum_i \lambda_i \mathbf{g}_i \mathbf{g}_i^T, \quad \Omega \in \mathbb{R}^{N \times N} \quad (8)$$

where  $\lambda_i = \mathbf{E}[\delta Z_i^2]$  is the variance of risk factor  $\delta Z_i$ , it depends on the trading horizon ( $t$ ), the variance gets larger for longer time. We find reservation bid price,  $\mathbf{f}_b$ , by solving the equation  $V_t(x - \mathbf{f}_b \mathbf{h}^T, \mathbf{f}(0), \mathbf{q} + \mathbf{h}) = V_t(x, \mathbf{f}(0), \mathbf{q})$ , where  $\mathbf{h}$  is a position incremental vector. The position incremental vector should be small, so that the margin cost remains same for all contracts after adding a small position change  $\mathbf{h}$ , e.g.  $\text{sign}(\mathbf{q}) = \text{sign}(\mathbf{q} + \mathbf{h})$ . We solve for  $\mathbf{f}_b$  as follows,

$$\begin{aligned} x - \mathbf{f}_b \mathbf{h}^T + (\mathbf{q} + \mathbf{h})^T \mathbf{f}(0) - \frac{\gamma}{2} (\mathbf{q} + \mathbf{h})^T \Omega (\mathbf{q} + \mathbf{h}) - \phi (\mathbf{q} + \mathbf{h})^T \mathbf{c}(0) &= x + \mathbf{q}^T \mathbf{f}(0) - \frac{\gamma}{2} \mathbf{q}^T \Omega \mathbf{q} - \phi \mathbf{q}^T \mathbf{c}(0), \\ -\mathbf{f}_b \mathbf{h}^T + \mathbf{h}^T \mathbf{f}(0) - \frac{\gamma}{2} (2\mathbf{h}^T \Omega \mathbf{q} + \mathbf{h}^T \Omega \mathbf{h}) - \phi \mathbf{h}^T \mathbf{c}(0) &= 0, \\ -\mathbf{h}^T \left( \gamma \Omega \mathbf{q} + \frac{\gamma}{2} \Omega \mathbf{h} + \phi \mathbf{c}(0) \right) &= \mathbf{h}^T (\mathbf{f}_b - \mathbf{f}(0)), \\ \mathbf{f}_b &= \mathbf{f}(0) - \gamma \Omega \mathbf{q} - \frac{\gamma}{2} \Omega \mathbf{h} - \phi \mathbf{c}(0). \end{aligned} \quad (9)$$

Similarly, we have form of  $\mathbf{f}_a$ ,

$$\mathbf{f}_a = \mathbf{f}(0) - \overbrace{\gamma \Omega \mathbf{q}}^{\text{lean on risk factors}} + \overbrace{\frac{\gamma}{2} \Omega \mathbf{h}}^{\text{risk spread}} - \overbrace{\phi \mathbf{c}(0)}^{\text{margin adjust}}. \quad (10)$$

Note that

$$\Omega \mathbf{q} = \sum_i \lambda_i \overbrace{(\mathbf{q}^T \mathbf{g}_i)}^{\text{factor } i\text{'s risk position}} \mathbf{g}_i, \quad (11)$$

this is equivalent to the risk management model in our market making system, we adjust the factor value  $Z_i$  proportional to its risk position. To see this, we write the adjustment on factor  $Z_i$  in terms of its risk position,  $\Delta Z_i = \beta_i \mathbf{q}^T \mathbf{g}_i$ , where  $\beta_i$  is a control parameter. Next, we calculate the option price change vector,  $\mathbf{f}(\mathbf{Z} + \Delta Z_i \mathbf{1}_i) - \mathbf{f}(\mathbf{Z}) \sim \Delta Z_i \mathbf{g}_i$ , where  $\mathbf{1}_i$  is the zero-one coded vector with value one at index  $i$ . This form recovers the *penalty* function in our system. For example, if we sell a million cash delta, we would increase the underlying price by one tick.

The second term, *risk spread*, is linear in trade size vector  $\mathbf{h}$ , we require more spread (per lot) for large trade, *i.e.*, size-edge relationship. The third term,  $\phi \mathbf{c}(0)$ , accounts for the margin cost adjustment, it's not depending on position.

## References

- [AS08] Marco Avellaneda and Sasha Stoikov. High-frequency trading in a limit order book. *Quantitative Finance*, 8(3):217–224, 2008.