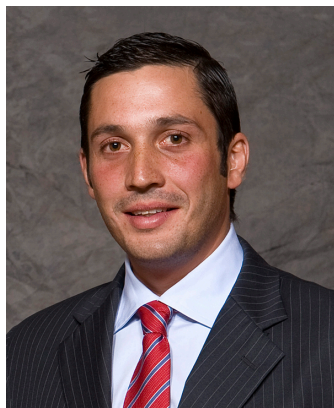




CARLOS R. ROBLES, SIOR

President



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Years of Experience

14 Years

Areas of Specialization

- Tenant / Buyer Representation
- Landlord / Seller Representation
- Industrial
- Office
- Hotels & Resorts
- Market Analysis
- Consultancy Services
- Investment

Carlos R. Robles is the President / Owner of Newmark Grubb Central America, exclusive member of Newmark Grubb Knight Frank (ngkf.com), a global leader in commercial Real Estate services company, founded in 1929, with more than 370 offices across 6 continents.

He has a background of more than 14 years in the Real Estate market, specializing in the area of market analysis, investments and brokerage. His career as a Real Estate consultant began when he founded the company MerKapro S.A. in the year 2002, a consulting and private real estate fund. Prior joining NGKF in November 2015, Carlos was the representative in Costa Rica for NAI Global, where he received in 2010 the Best Office Award and in 2012 the President's award.

Throughout his career he has been involved in transactions (selling, purchasing, leasing and Investment structures) with over 30,000,000 (Thirty million) square meters (+322 million square feet) in the different markets, such as Office, Retail, Industrial, Multi Family, Hotel & Resort. He has also been involved in various and very important consulting services on the different Real Estate markets with companies such as Scotiabank, RIU Hotels, Citibank, Bticino, Dolphin Capital, among others.

Carlos is also the first and only SIOR designee in Central America: The SIOR designation is a professional achievement for highly qualified commercial real estate practitioners with a strong transactional history in brokerage, fee-based services, or executive management.

Member of the Board of Directors of Yamaha Motors in Costa Rica.

Newmark Grubb Central America represents NGKF in the countries of Costa Rica, Panama, Nicaragua, Honduras, El Salvador and Guatemala.