



PEDRO ESTEBAN SANCHEZ

VP Market Analysis/ Real Estate Consultant

Newmark Grubb Central America
Oficentro Madrid
Suite 3-1
San Jose, Costa Rica
Pozos de Santa Ana
crobles@ngcentralamerica.com
Tel / Fax +(506)2203-5171
Mobile +(506)8915-3342

Years of Experience

6 Years

Areas of Specialization

- Tenant / Buyer Representation
- Landlord / Seller Representation
- Industrial
- Office
- Hotels & Resorts
- Market Analysis
- Consultancy Services
- Investment

Pedro Esteban Sanchez is currently involved as the leading contributor and Director to Newmark Grubb Central America's Market Analysis Department. He has been in charge of numerous important consulting services directed to important national and international clients such as: High and Best uses, Feasibility Analysis, Site Selections, and Tenant Representations, among others.

His market analysis has been highly recognized in the market and he has been featured in the region's major financial newspapers such as El Financiero, Central American Data and La República, among others.

Apart from his market analysis labors, he is constantly working as a Real Estate Consultant and Real Estate Agent for individual investors, Investment funds, and major International Corporations with operations in Costa Rica and Central America.

Pedro Esteban Sanchez participa actualmente como el principal contribuyente y Director de Estudios de Mercado para Newmark Grubb Central America. Ha sido responsable de numerosos e importantes servicios de consultoría dirigidos a importantes clientes nacionales e internacionales tales como: Mejor y Mayor Uso, Análisis de factibilidad, selección de sitio, y representaciones de clientes, entre otros.

Su análisis de mercado ha sido altamente reconocido en el mercado y ha aparecido en la región en los principales periódicos financieros tales como El Financiero, Central American Data, y la República, entre otros.

Aparte de sus labores de análisis de mercado, él está trabajando constantemente como consultor inmobiliario y Agente de Bienes Raíces para los inversionistas individuales, fondos de inversión y grandes corporaciones internacionales con operaciones en Costa Rica y América Central.