

# Introduction to the Data Warehouse

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## ABSTRACT

This technical report explores the main concepts and components of business intelligence and decision support systems that gather, generate, and present information for business decision makers, focusing especially on the use of *data warehouses*. Data are crucial raw material in this information age, and data storage and management have become the focus of database design and implementation. The data warehouse extracts or obtains its data from operational databases as well as from external sources, providing a more comprehensive data pool.

## 1. INTRODUCTION

Organizations tend to grow and prosper as they gain a better understanding of their environment. Most managers want to be able to track daily transactions to evaluate how the business is performing. By tapping into the operational database, management can develop strategies to meet organizational goals. In addition, data analysis can provide information about short-term tactical evaluations and strategies such as these: Are our sales promotions working? What market percentage are we controlling? Are we attracting new customers? Tactical and strategic decisions are also shaped by constant pressure from external and internal forces, including globalization, the cultural and legal environment, and (perhaps most importantly) technology.

Given the many and varied competitive pressures, managers are always looking for a competitive advantage through product development and maintenance, service, market positioning, sales promotion, and so on. Managers understand that the business climate is dynamic, and thus, mandates their prompt reaction to change in order to remain competitive. In addition, the modern business climate requires managers to approach increasingly complex problems that involve a rapidly growing number of internal and external variables. It should also come as no surprise that interest is growing in creating support systems dedicated to facilitating quick decision making in a complex environment.

Different managerial levels require different decision support needs. For example, transaction-processing systems, based on operational databases, are tailored to serve the information needs of people

who deal with short-term inventory, accounts payable, and purchasing. Middle-level managers, general managers, vice presidents, and presidents focus on strategic and tactical decision making. Those managers require detailed information designed to help them make decisions in a complex data and analysis environment.

Companies and software vendors addressed these multilevel decision support needs by creating independent applications to fit the needs of particular areas (finance, customer management, human resources, product support, etc.). Applications were also tailored to different industry sectors such as education, retail, health care, or financial. This approach worked well for some time, but changes in the business world (globalization, expanding markets, mergers and acquisitions, increased regulation, and more) called for new ways of integrating and managing data across levels, sectors, and geographic locations. This more comprehensive and integrated decision support framework within organizations became known as business intelligence [1].

## 2. THE DATA WAREHOUSE

Large companies have presences in many places, each of which may generate a large volume of data. For instance, large retail chains have hundreds or thousands of stores, whereas insurance companies may have data from thousands of local branches. Further, large organizations have a complex internal organization structure, and therefore different data may be present in different locations, or on different operational systems, or under different schemas. For instance, manufacturing-problem data and customer-complaint data may be stored on different database systems. Organizations often purchase data from external sources, such as mailing lists that are used for product promotions, or credit scores of customers that are provided by credit bureaus, to decide on credit-worthiness of customers.

Corporate decision makers require access to information from multiple such sources. Setting up queries on individual sources is both cumbersome and inefficient. Moreover, the sources of data may store only current data, whereas decision makers may need access to past data as well; for instance, information about how purchase patterns have changed in the past year could be of great importance. Data warehouses provide a solution to these problems.

A *data warehouse* is a repository (or archive) of information gathered from multiple sources, stored under a unified schema, at a single site [3]. Once gathered, the data are stored for a long time, permitting access to historical data. Thus, data warehouses provide the user a single consolidated interface to data, making decision-support queries easier to write. Moreover, by accessing information for decision support from a data warehouse, the decision maker ensures that online transaction-processing systems are not affected by the decision-support workload.

CHARACTERISTIC	OPERATIONAL DATABASE DATA	DATA WAREHOUSE DATA
Integrated	Similar data can have different representations or meanings. For example, Social Security numbers may be stored as ###-##-#### or as #####, and a given condition may be labeled as T/F or 0/1 or Y/N. A sales value may be shown in thousands or in millions.	Provide a unified view of all data elements with a common definition and representation for all business units.
Subject-oriented	Data are stored with a functional, or process, orientation. For example, data may be stored for invoices, payments, and credit amounts.	Data are stored with a subject orientation that facilitates multiple views of the data and facilitates decision making. For example, sales may be recorded by product, by division, by manager, or by region.
Time-variant	Data are recorded as current transactions. For example, the sales data may be the sale of a product on a given date, such as \$342.78 on 12-MAY-2010.	Data are recorded with a historical perspective in mind. Therefore, a time dimension is added to facilitate data analysis and various time comparisons.
Nonvolatile	Data updates are frequent and common. For example, an inventory amount changes with each sale. Therefore, the data environment is fluid.	Data cannot be changed. Data are added only periodically from historical systems. Once the data are properly stored, no changes are allowed. Therefore, the data environment is relatively static.

**Figure 1: Characteristics of Data Warehouse Data and Operational Database Data**

Bill Inmon, the acknowledged father of the data warehouse, defines the term as an integrated, subject-oriented, time-variant, non-volatile collection of data (*italics added for emphasis*) that provides support for decision making.

To understand that definition, let's take a more detailed look at its components.

- **Integrated.** The data warehouse is a centralized, consolidated database that integrates data derived from the entire organization and from multiple sources with diverse formats. Data integration implies that all business entities, data elements, data characteristics, and business metrics are described in the same way throughout the enterprise. Although this requirement sounds logical, you would be amazed to discover how many different measurements for sales performance can exist within an organization; the same scenario holds true for any other business element. For instance, the status of an order might be indicated with text labels such as open, received, canceled, and closed in one department and as 1, 2, 3, and 4 in another department. A student's status might be defined as freshman, sophomore, junior, or senior in the accounting department and as FR, SO, JR, or SR in the computer information systems department. To avoid the potential format tangle, the data in the data warehouse must conform to a common format acceptable throughout the organization. This integration can be time-consuming, but once accomplished, it enhances decision making and helps managers better understand the company's operations. This understanding can be translated into recognition of strategic business opportunities.
- **Subject-oriented.** Data warehouse data are arranged and optimized to provide answers to questions coming from diverse functional areas within a company. Data warehouse data are organized and summarized by topic, such as sales, marketing, finance, distribution, and transportation. For each topic, the data warehouse contains specific subjects of interest: products, customers, departments, regions, promotions, and so on. This form of data organization is quite different from

the more functional or process-oriented organization of typical transaction systems. For example, an invoicing system designer concentrates on designing normalized data structures (relational tables) to support the business process by storing invoice components in two tables: INVOICE and INVLIN. In contrast, the data warehouse has a subject orientation. Data warehouse designers focus specifically on the data rather than on the processes that modify the data. (After all, data warehouse data are not subject to numerous real-time data updates!) Therefore, instead of storing an invoice, the data warehouse stores its sales by product and sales by customer components because decision support activities require the retrieval of sales summaries by product or customer.

- **Time-variant.** In contrast to operational data, which focus on current transactions, warehouse data represent the flow of data through time. The data warehouse can even contain projected data generated through statistical and other models. It is also time-variant in the sense that once data are periodically uploaded to the data warehouse, all time-dependent aggregations are recomputed. For example, when data for previous weekly sales are uploaded to the data warehouse, the weekly, monthly, yearly, and other time-dependent aggregates for products, customers, stores, and other variables are also updated. Because data in a data warehouse constitute a snapshot of the company history as measured by its variables, the time component is crucial. The data warehouse contains a time ID that is used to generate summaries and aggregations by week, month, quarter, year, and so on. Once the data enter the data warehouse, the time ID assigned to the data cannot be changed.
- **Nonvolatile.** Once data enter the data warehouse, they are never removed. Because the data in the warehouse represent the company's history, the operational data, representing the near-term history, are always added to it. Because data are never deleted and new data are continually added, the data warehouse is always growing. That's why the DBMS

must be able to support multigigabyte and even multiterabyte or greater databases, operating on multiprocessor hardware. Figure 1 summarizes the differences between data warehouses and operational databases.

In summary, the data warehouse is usually a read-only database optimized for data analysis and query processing. Typically, data are extracted from various sources and are then transformed and integrated in other words, passed through a data filter before being loaded into the data warehouse. As mentioned, this process of extracting, transforming, and loading the aggregated data into the data warehouse is known as ETL. Figure 2 illustrates the ETL process to create a data warehouse from operational data.

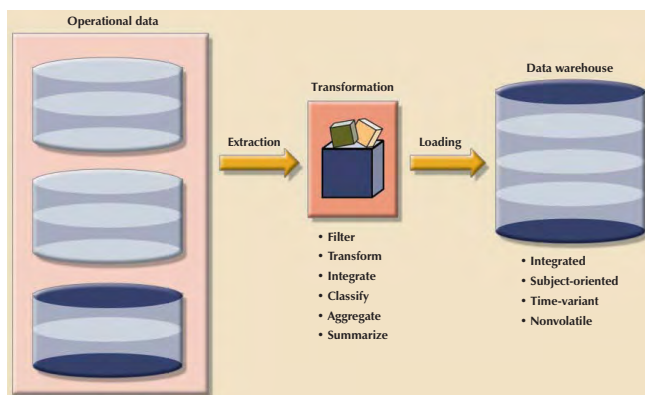


Figure 2: The ETL Process

Although the centralized and integrated data warehouse can be a very attractive proposition that yields many benefits, managers may be reluctant to embrace this strategy. Creating a data warehouse requires time, money, and considerable managerial effort. Therefore, it is not surprising that many companies begin their foray into data warehousing by focusing on more manageable data sets that are targeted to meet the special needs of small groups within the organization. These smaller data stores are called data marts. A *data mart* is a small, single-subject data warehouse subset that provides decision support to a small group of people. In addition, a data mart could also be created from data extracted from a larger data warehouse with the specific function to support faster data access to a target group or function. That is, data marts and data warehouses can coexist within a business intelligence environment.

Some organizations choose to implement data marts not only because of the lower cost and shorter implementation time but also because of the current technological advances and inevitable people issues that make data marts attractive. Powerful computers can provide a customized decision support system to small groups in ways that might not be possible with a centralized system. Also, a company's culture may predispose its employees to resist major changes, but they might quickly embrace relatively minor changes that lead to demonstrably improved decision support. In addition, people at different organizational levels are likely to require data with different summarization, aggregation, and presentation formats. Data marts can serve as a test vehicle for companies exploring the potential benefits of data warehouses. By gradually migrating from data marts to data warehouses, a specific department's decision support needs can be addressed within a reasonable time frame (six months to one year) as opposed to the longer time frame usually required to implement a data warehouse (one to three years). Information technology (IT) departments also benefit from this approach because their personnel have the opportunity to learn

the issues and develop the skills required to create a data warehouse.

The only difference between a data mart and a data warehouse is the size and scope of the problem being solved. Therefore, the problem definitions and data requirements are essentially the same for both. To be useful, the data warehouse must conform to uniform structures and formats to avoid data conflicts and to support decision making. In fact, before a decision support database can be considered a true data warehouse, it must conform to the rules described in the next section.

### 3. COMPONENTS OF DATA WAREHOUSE

Figure 3 shows the architecture of a typical data warehouse, and illustrates the gathering of data, the storage of data, and the querying and data analysis support.

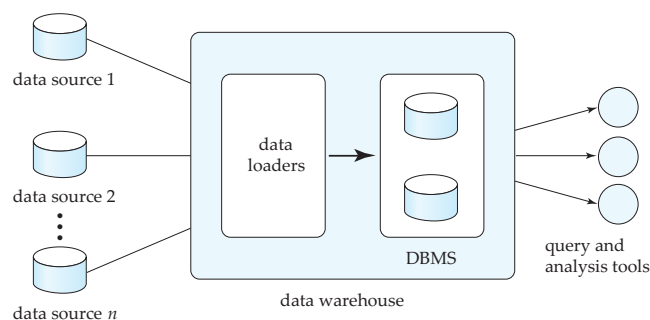


Figure 3: Data-Warehouse Architecture

Among the issues to be addressed in building a warehouse are the following:

- **When and how to gather data.** In a *source-driven architecture* for gathering data, the data sources transmit new information, either continually (as transaction processing takes place), or periodically (nightly, for example). In a *destination-driven architecture*, the data warehouse periodically sends requests for new data to the sources.

Unless updates at the sources are replicated at the warehouse via two-phase commit, the warehouse will never be quite up-to-date with the sources. Two-phase commit is usually far too expensive to be an option, so data warehouses typically have slightly out-of-date data. That, however, is usually not a problem for decision-support systems.

- **What schema to use.** Data sources that have been constructed independently are likely to have different schemas. In fact, they may even use different data models. Part of the task of a warehouse is to perform schema integration, and to convert data to the integrated schema before they are stored. As a result, the data stored in the warehouse are not just a copy of the data at the sources. Instead, they can be thought of as a materialized view of the data at the sources.
- **Data transformation and cleansing.** The task of correcting and preprocessing data is called *data cleansing*. Data sources often deliver data with numerous minor inconsistencies, which can be corrected. For example, names are often misspelled, and addresses may have street, area, or city names misspelled, or postal codes entered incorrectly. These can be corrected to a reasonable extent by consulting a database

of street names and postal codes in each city. The approximate matching of data required for this task is referred to as *fuzzy lookup*.

Address lists collected from multiple sources may have duplicates that need to be eliminated in a *mergepurge operation* (this operation is also referred to as *deduplication*). Records for multiple individuals in a house may be grouped together so only one mailing is sent to each house; this operation is called *householding*.

Data may be *transformed* in ways other than cleansing, such as changing the units of measure, or converting the data to a different schema by joining data from multiple source relations. Data warehouses typically have graphical tools to support data transformation. Such tools allow transformation to be specified as boxes, and edges can be created between boxes to indicate the flow of data. Conditional boxes can route data to an appropriate next step in transformation.

- **How to propagate updates.** Updates on relations at the data sources must be propagated to the data warehouse. If the relations at the data warehouse are exactly the same as those at the data source, the propagation is straightforward. If they are not, the problem of propagating updates is basically the *view-maintenance* problem.
- **What data to summarize.** The raw data generated by a transaction-processing system may be too large to store online. However, we can answer many queries by maintaining just summary data obtained by aggregation on a relation, rather than maintaining the entire relation. For example, instead of storing data about every sale of clothing, we can store total sales of clothing by item name and category.  
Suppose that a relation *r* has been replaced by a summary relation *s*. Users may still be permitted to pose queries as though the relation *r* were available online. If the query requires only summary data, it may be possible to transform it into an equivalent one using *s* instead.

The different steps involved in getting data into a data warehouse are called *extract*, *transform*, and *load* or ETL tasks as shown in Figure 2; extraction refers to getting data from the sources, while load refers to loading the data into the data warehouse.

### 3.1 Data Warehouse Manager

The data warehouse managers role represents the driving force behind the data warehouse environment from the IT organization. This individual is often given direct responsibility for the funds for the data warehouse project. This is the primary visionary for data warehousing in the organization, and the lead systems professional who is responsible for building and sustaining the data warehouse. The data warehouse manager continues to have responsibility for the data warehouse after a project is complete and oversees support, maintenance, and growth.

Data warehousing focuses on the management of five primary data flows, namely the *inflow*, *upflow*, *downflow*, *outflow*, and *metaflow* [2]. The data flows within a data warehouse are shown in Figure 4. The processes associated with each data flow include:

- **Inflow** Extraction, cleansing, and loading of the source data.
- **Upflow** Adding value to the data in the warehouse through summarizing, packaging, and distribution of the data.
- **Downflow** Archiving and backing-up the data in the warehouse.

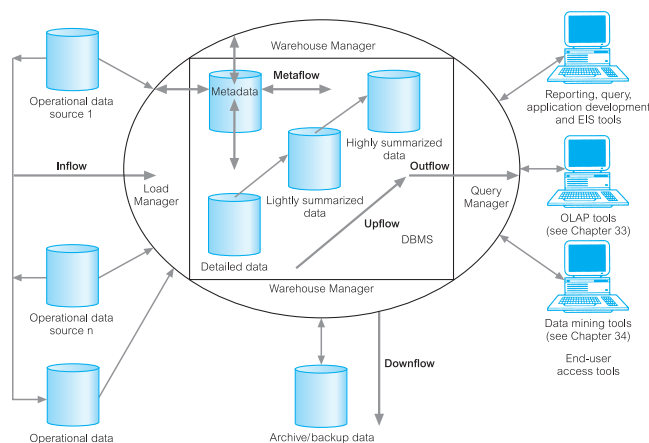


Figure 4: Information flows of a data warehouse

- **Outflow** Making the data available to end-users.
- **Metaflow** Managing the metadata.

The data warehouse manager must set the overall direction of the data warehouse. This is done in conjunction with key business management. This includes making sure that a sound technical and data architecture is developed. The data warehouse manager is the focal point for blending industry best practices with internal best practices to develop an overall methodology and techniques that will ensure the long-term success of data warehousing within the organization. This includes adapting *system development life cycle* (SDLC) practices and the definition of standard deliverables to meet the unique data warehousing needs.

If there are many data warehousing projects underway, the data warehouse manager would then be involved in coordinating and leveraging resources across the projects. These resources could include *people* as well as *technology*.

## 4. TWELVE RULES

In 1994, William H. Inmon and Chuck Kelley created 12 rules defining a data warehouse, which summarize many of the points made in this chapter about data warehouses.

1. The data warehouse and operational environments are *separated*.
2. The data warehouse data are *integrated*.
3. The data warehouse contains *historical* data over a long time.
4. The data warehouse data are *snapshot* data captured at a given point in time.
5. The data warehouse data are *subject oriented*.
6. The data warehouse data are *mainly read-only* with *periodic batch updates* from operational data. *No online updates* are allowed.
7. The data warehouse development life cycle differs from classical systems development. The data warehouse development is *data-driven*; the classical approach is *process-driven*.
8. The data warehouse contains data with several *levels of detail*: current detail data, old detail data, lightly summarized data, and highly summarized data.

9. The data warehouse environment is characterized by *read-only transactions* to very large data sets. The operational environment is characterized by numerous update transactions to a few data entities at a time.
10. The data warehouse environment has a system that traces data sources, transformations, and storage.
11. The data warehouses *metadata* are a critical component of this environment. The metadata identify and define all data elements. The metadata provide the source, transformation, integration, storage, usage, relationships, and history of each data element.
12. The data warehouse contains a *chargeback mechanism* for resource usage that enforces optimal use of the data by end users.

Note how those 12 rules capture the complete data warehouse life cycle from its introduction as an entity separate from the operational data store to its components, functionality, and management processes. The next section illustrates the historical progression of decision support architectural styles. This discussion will help you understand how the data store components evolved to produce the data warehouse.

## 5. WAREHOUSE SCHEMAS

Data warehouses typically have schemas that are designed for data analysis, using tools such as OLAP tools. Thus, the data are usually *multidimensional* data, with dimension attributes and measure attributes. Tables containing multidimensional data are called **fact tables** and are usually very large. A table recording *sales* information for a retail store, with one tuple for each item that is sold, is a typical example of a fact table. The dimensions of the sales table would include what the item is (usually an item identifier such as that used in bar codes), the date when the item is sold, which location (store) the item was sold from, which customer bought the item, and so on. The measure attributes may include the number of items sold and the price of the items.

To minimize storage requirements, dimension attributes are usually short identifiers that are foreign keys into other tables called **dimension tables**. For instance, a fact table *sales* would have attributes *item\_id*, *store\_id*, *customer\_id*, and *date*, and measure attributes *number* and *price*. The attribute *store\_id* is a foreign key into a dimension table *store*, which has other attributes such as *store location* (city, state, country). The *item\_id* attribute of the *sales* table would be a foreign key into a dimension table *item\_info*, which would contain information such as the name of the item, the category to which the item belongs, and other item details such as color and size. The *customer\_id* attribute would be a foreign key into a *customer* table containing attributes such as name and address of the customer. We can also view the *date* attribute as a foreign key into a *date\_info* table giving the month, quarter, and year of each date.

The resultant schema appears in Figure 5. Such a schema, with a fact table, multiple dimension tables, and foreign keys from the fact table to the dimension tables, is called a **star schema**. More complex data-warehouse designs may have multiple levels of dimension tables; for instance, the *item\_info* table may have an attribute *manufacturer\_id* that is a foreign key into another table giving details of the manufacturer. Such schemas are called **snowflake schemas**. Complex datawarehouse designs may also have more than one fact table.

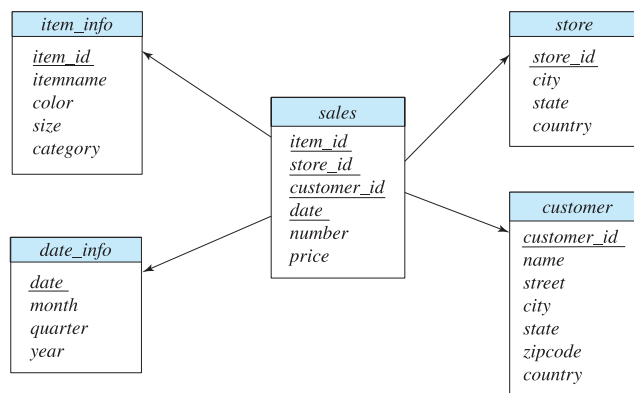


Figure 5: Star Schema for a Data Warehouse

## 6. SUMMARY

In this technical report, we have reviewed the main concepts of the data warehouse. Businesses have begun to exploit the burgeoning data online to make better decisions about their activities, such as what items to stock and how best to target customers to increase sales.

There are two aspects to exploiting such data. The first aspect is to gather data from multiple sources into a central repository, called a *data warehouse*. Issues involved in warehousing include techniques for dealing with dirty data, that is, data with some errors, and with techniques for efficient storage and indexing of large volumes of data. Data warehouses help gather and archive important operational data. Warehouses are used for decision support and analysis on historical data, for instance, to predict trends. Data cleansing from input data sources is often a major task in data warehousing. Warehouse schemas tend to be multidimensional, involving one or a few very large fact tables and several much smaller dimension tables.

The second aspect is to analyze the gathered data to find information or knowledge that can be the basis for business decisions. Some kinds of data analysis can be done by using SQL constructs for online analytical processing (OLAP).

Building a data warehouse is challenging, but it can also provide great rewards. This technical report offered a general overview of data warehousing and illustrated how it can serve as a potential foundation for realizing business value.

## 7. REFERENCES

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