

**Apps Name:** Exovisit

**Description:** A tour guide app for adventurous people who like to visit exotic natural features on earth.

A good example would be Erta Ale, molten lava lake in north-eastern Ethiopia. Some pictures

[http://www.tboeckel.de/EFSF/efsf\\_wv/erta\\_ale\\_11/Erta%20Ale%202011%20e.htm](http://www.tboeckel.de/EFSF/efsf_wv/erta_ale_11/Erta%20Ale%202011%20e.htm)

The app for example in these case, would provide information on:

- Pre-caution and preparation
  - Brief documentation of the site
  - Medical Alert for people who might not easily adjust to the environment
- Security and legal matters
  - Law Enforcement issues (police,military.....)
  - Duty and responsibilities
  - Access to telephone and other services
- Transportation and Travel guidance
  - Travel guide to Ethiopia
  - Possible routes to ertaale
- Hotel and travel agencies guide
  - Hotel and facility
  - Route schedule
- Forex and financial guide
  - Bank info and location
  - Exchange
- Ratings and reviews of earlier users
- Destination customs and basic phrases

The app also suggests next visit places based on various factors like your likes on facebook, your friends' visited places in addition to being a tour guide during your stay in the destination.

**Functionality:**

tour places:

- preview of the visit sites in videos and 3d panorama
- emergency
- transportation
- offline maps
- budget scheduler
- rough idea about the place
- transport expense
- connection to service providers like hotels and travel agents
- recommendations from earlier users
- possibilities to make friends before, during and after the trip

Kari

has a hobby of photography



ads

panadol..... *emergency health service?*



taken from: [efyra.wordpress.com](http://efyra.wordpress.com)

## Touchpoint mapping:

customer life cycle

awareness: it makes the tourists aware of the attraction sites and tour company

consideration: the tourist considers the tour company to go to that site

purchase: if the tourist likes the site they are directed to the tour company

after sales: share wonderful experience to friends.

| Discover   | Compare  | Consider   | Commit  | Retain   |
|--|--|--|---|--|
| -relevant name branding<br>-blogs<br>-social media | -unique features to stand out from similar<br><br>-include detailed services<br><br>-price is free | -Social media<br><br>-in app chat feature to tours agent | -links to the travel agent<br><br>-easy to register forms | -Individualized connection<br><br>-support<br><br>-updates |
|  |  |  |   |  |

Awareness:

- Create awareness to different target groups such like
  - Tourists for their next attraction sites
  - Scientific journalist for their landscape expedition and research option

Consideration:

- All travellers will consider means of transportation such as
- Airlines
- Travel and tour agencies
- A place to stay and entertainment options
  - Hotels and Guest houses
  - Recreational places like club and restaurants

Decision:

- After making the decision and planning to travel
  - Choose an Airline and purchase the ticket
  - Choose travel agency and plan your trip
  - Arrange your stay and facilitate you trip

Finalize:

- Up on finishing your journey
- Share the experience
- Rate and review the service and your stay
- Warn and recommend your friends.

**Target group:**

- Adventurers, Geologists
- Tourists
- Journalists

Age:

- 18-60

Gender:

- All

Strong and healthy

**Short Scenario**

Tuula is a Finnish lady, who likes to visit unique places. Found the exovisit app from a social media link. After playing with the app found out the interesting features bundled with the like gallery of special places interesting to visit with an offline map and all necessary information. She tried to compare it with other similar apps but liked the details. Got discounts from the travel company offering the app for using some bonus tricks. The individualized check in and continuous updates keep make here like the app and the company for reconsideration.

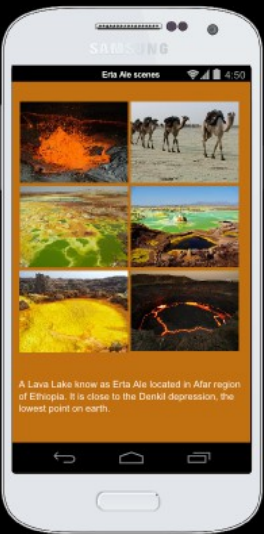
The Ankelba Tour travel company will be providing the app for free and color themes and logo of the travel agent used in the app.



Screen-shots:



Landing Page with menu of exotic places



Details of One site after selection



Maps and other specs



panoramic views of places