Welcome to crm jewel management

#### Introduction

- • Jewel industry needs precise management
- CRM helps track sales, inventory, and customers
- Enhances customer relationships and business efficiency

# **Objectives**

- Simplify jewel business operations
- Provide real-time inventory and billing
- • Strengthen customer engagement
- • Generate actionable reports

# **Billing System**

- Automated invoice generation
- • Secure transactions
- • Multiple payment options
- • GST/Tax compliance

## **Item Management**

- Categorize by gold, diamond, silver, platinum
- Track product details and pricing
- • Barcode integration for quick identification

## **Customer Management**

- • Maintain customer profiles
- Track purchase history
- • Loyalty & reward programs
- Personalized offers and services

## **Inventory System**

- Real-time stock updates
- • Track sales and purchases
- • Alerts for low stock items
- Reduce losses and pilferage

# **Reports & Analytics**

- • Sales reports
- • Customer insights
- Profit & loss analysis
- Forecasting and trends

#### **Dashboard**

- • User-friendly interface
- • Quick access to KPIs
- • Customizable widgets
- • Role-based access control

### **Conclusion**

- CRM for Jewel Management improves efficiency, strengthens customer relations, and drives profitability.
- Future scope: Al-based recommendations, blockchain for authenticity, mobile app integration.

# the end...