

Based on this likelihood table, we will calculate conditional probabilities as below

Frequency Table		Buy		
		Yes	No	
Day	Weekday	9	2	11
	Weekend	7	1	8
	Holiday	8	3	11
		24	6	30

Likelihood Table		Buy		
		Yes	No	
Day	Weekday	9/24	2/6	11/30
	Weekend	7/24	1/6	8/30
	Holiday	8/24	3/6	11/30
		24/30	6/30	

$$P(B) = P(\text{Weekday}) = 11/30 = 0.367$$

$$P(A) = P(\text{No Buy}) = 6/30 = 0.2$$

$$P(B|A) = P(\text{Weekday} | \text{No Buy}) = 2/6 = 0.33$$

$$\begin{aligned} P(A|B) &= P(\text{No Buy} | \text{Weekday}) \\ &= P(\text{Weekday} | \text{No Buy}) * P(\text{No Buy}) / P(\text{Weekday}) \\ &= (0.33 * 0.2) / 0.367 = 0.179 \end{aligned}$$



Based on this likelihood table, we will calculate conditional probabilities as below

Frequency Table		Buy		
		Yes	No	
Day	Weekday	9	2	11
	Weekend	7	1	8
	Holiday	8	3	11
		24	6	30

Likelihood Table		Buy		
		Yes	No	
Day	Weekday	9/24	2/6	11/30
	Weekend	7/24	1/6	8/30
	Holiday	8/24	3/6	11/30
		24/30	6/30	

$$P(B) = P(\text{Weekday}) = 11/30 = 0.367$$

$$P(A) = P(\text{Buy}) = 24/30 = 0.8$$

$$P(B|A) = P(\text{Weekday} | \text{Buy}) = 2/6 = 0.375$$

If A equals Buy, then

$$\begin{aligned}
 P(A|B) &= P(\text{Buy} | \text{Weekday}) \\
 &= P(\text{Weekday} | \text{Buy}) * P(\text{Buy}) / P(\text{Weekday}) \\
 &= (0.375 * 0.8) / 0.367 = 0.817
 \end{aligned}$$

As the Probability(Buy | Weekday) is more than Probability(No Buy | Weekday), we can conclude that a customer will most likely buy the product on a Weekday

Similarly, we can find the likelihood of occurrence of an event involving all three variables

WE HAVE THE FREQUENCY TABLES OF ALL THE THREE INDEPENDENT VARIABLES. WE WILL NOW CONSTRUCT LIKELIHOOD TABLES FOR ALL THE THREE

Frequency Table		Buy	
		Yes	No
Day	Weekday	3	7
	Weekend	8	2
	Holiday	9	1

Likelihood Table		Buy		
		Yes	No	
Day	Weekday	9/24	2/6	11/30
	Weekend	7/24	1/6	8/30
	Holiday	8/24	3/6	11/30
		24/30	6/30	



Likelihood Tables

Likelihood Table		Buy		
		Yes	No	
Day	Weekday	9/24	2/6	11/30
	Weekend	7/24	1/6	8/30
	Holiday	8/24	3/6	11/30
		24/30	6/30	

Frequency Table		Buy		
		Yes	No	
Discount	Yes	19/24	1/6	20/30
	No	5/24	5/6	10/30
		24/30	6/30	

Frequency Table		Buy		
		Yes	No	
Free Delivery	Yes	21/24	2/6	23/30
	No	3/24	4/6	7/30
		24/30	6/30	

Calculating Conditional Probability of purchase on the following combination of day, discount and free delivery:

Where B equals:

- Day = **Holiday**
- Discount = **Yes**
- Free Delivery = **Yes**

Let A = **No Buy**

$P(A|B) = P(\text{No Buy} \mid \text{Discount} = \text{Yes}, \text{Free Delivery} = \text{Yes}, \text{Day} = \text{Holiday})$

$$= \frac{P(\text{Discount} = \text{Yes} \mid \text{No}) * P(\text{Free Delivery} = \text{Yes} \mid \text{No}) * P(\text{Day} = \text{Holiday} \mid \text{No}) * P(\text{No Buy})}{P(\text{Discount} = \text{Yes}) * P(\text{Free Delivery} = \text{Yes}) * P(\text{Day} = \text{Holiday})}$$

$$= \frac{(1/6) * (2/6) * (3/6) * (6/30)}{(20/30) * (23/30) * (11/30)}$$

$$= 0.178$$

Likelihood Tables

Likelihood Table		Buy		
		Yes	No	
Day	Weekday	9/24	2/6	11/30
	Weekend	7/24	1/6	8/30
	Holiday	8/24	3/6	11/30
		24/30	6/30	

Frequency Table		Buy		
		Yes	No	
Discount	Yes	19/24	1/6	20/30
	No	5/24	5/6	10/30
		24/30	6/30	

Frequency Table		Buy		
		Yes	No	
Free Delivery	Yes	21/24	2/6	23/30
	No	3/24	4/6	7/30
		24/30	6/30	

Calculating Conditional Probability of purchase on the following combination of day, discount and free delivery:

Where B equals:

- Day = **Holiday**
- Discount = **Yes**
- Free Delivery = **Yes**

Let A = **Buy**

$P(A|B) = P(\text{Yes Buy} \mid \text{Discount} = \text{Yes}, \text{Free Delivery} = \text{Yes}, \text{Day} = \text{Holiday})$

$$\begin{aligned}
 &= \frac{P(\text{Discount} = \text{Yes} \mid \text{Yes}) * P(\text{Free Delivery} = \text{Yes} \mid \text{Yes}) * P(\text{Day} = \text{Holiday} \mid \text{Yes}) * P(\text{Yes Buy})}{P(\text{Discount} = \text{Yes}) * P(\text{Free Delivery} = \text{Yes}) * P(\text{Day} = \text{Holiday})} \\
 &= \frac{(19/24) * (21/24) * (8/24) * (24/30)}{(20/30) * (23/30) * (11/30)} \\
 &= 0.986
 \end{aligned}$$

PROBABILITY OF PURCHASE = 0.986
PROBABILITY OF NO PURCHASE = 0.178

FINALLY, WE HAVE CONDITIONAL
PROBABILITIES OF PURCHASE
ON THIS DAY!

LET US NOW NORMALIZE THESE
PROBABILITIES TO GET THE
LIKELIHOOD OF THE EVENTS

SUM OF PROBABILITIES
= $0.986 + 0.178 = 1.164$

LIKELIHOOD OF PURCHASE
= $0.986 / 1.164 = 84.71 \%$

LIKELIHOOD OF NO PURCHASE
= $0.178 / 1.164 = 15.29 \%$

PROBABILITY OF PURCHASE = 0.986
PROBABILITY OF NO PURCHASE = 0.178

AS **84.71%** IS GREATER THAN **15.29%**,
WE CAN CONCLUDE THAT AN AVERAGE
CUSTOMER WILL **BUY** ON A HOLIDAY
WITH **DISCOUNT** AND **FREE**
DELIVERY

Example 2

From the dataset we have obtained, we will populate frequency tables for each of the attribute

Frequency Table		Play	
		Yes	No
Sunny	Yes	3	4
	No	6	1

Frequency Table		Play	
		Yes	No
Windy	Yes	6	2
	No	3	3

Frequency Table		Play	
		Yes	No
Season	Summer	3	2
	Monsoon	4	0
	Winter	2	3

For each of the frequency tables, we will find the likelihoods for each of the cases

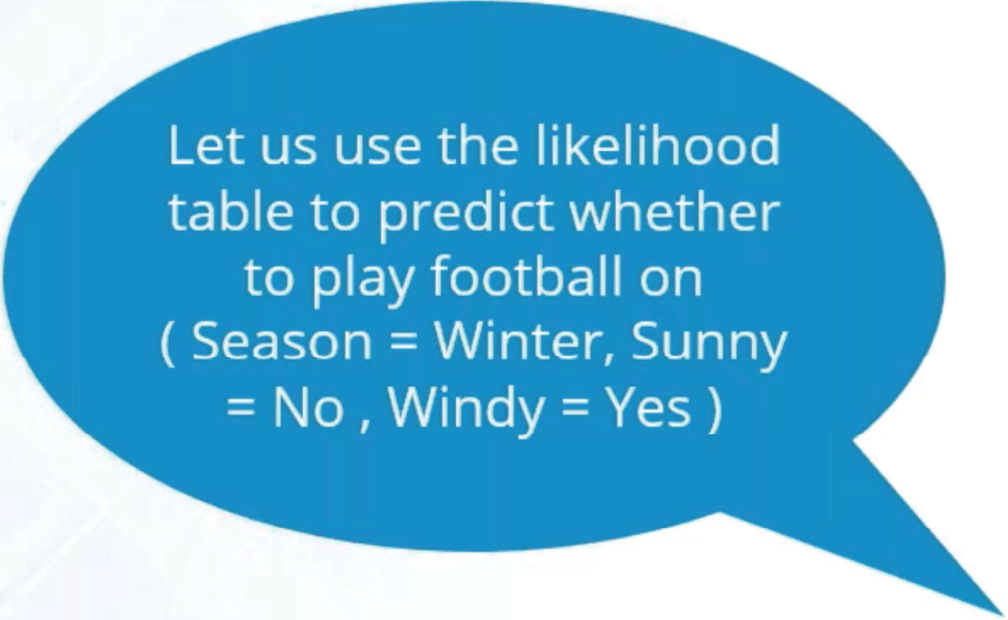
Here, $c = \text{Play}$ and $x = \text{Variables like Season, Sunny \& Windy}$.

Frequency Table		Play					
Season	Summer	3	2	Likelihood Table		Play	
	Monsoon	4	0	Season	Summer	3/9	2/5
	Winter	2	3		Monsoon	4/9	0/5
					Winter	2/9	3/5
						9/14	5/14

$P(x | c) = P(\text{Summer} | \text{Yes}) = 3/9 = 0.33$
 $P(x) = P(\text{Summer}) = 5/14 = 0.36$
 $P(c) = P(\text{Yes}) = 9/14 = 0.64$

Likelihood of 'Yes' given Summer is:

$$P(c | x) = P(\text{Yes} | \text{Summer}) = P(\text{Summer} | \text{Yes}) * P(\text{Yes}) / P(\text{Summer}) = (0.33 \times 0.64) / 0.36 = 0.60$$



Let us use the likelihood
table to predict whether
to play football on
(Season = Winter, Sunny
= No , Windy = Yes)

$$\begin{aligned} P(c \mid x) &= P(\text{Play} = \text{Yes} \mid \text{Winter}, \text{Sunny} = \text{No}, \text{Windy} = \text{Yes}) \\ &= \frac{P(\text{Winter} \mid \text{Yes}) * P(\text{Sunny} = \text{No} \mid \text{Yes}) * P(\text{Windy} = \text{Yes} \mid \text{Yes}) * P(\text{Yes})}{P(\text{Winter}) * P(\text{Sunny} = \text{No}) * P(\text{Windy} = \text{Yes})} \\ &= (2/9) * (6/9) * (6/9) * (9/14) / (5/14) * (7/14) * (8/14) = 0.6223 \end{aligned}$$

Since the probability is greater than 0.5, we should play football on that day.

Advantages of Naive Bayes Classifier

06

Not sensitive to irrelevant features

01

Very simple and easy to implement

02

Needs less training data

03

Handles both continuous and discrete data

04

Highly scalable with number of predictors and data points

05

As it is fast, it can be used in real time predictions

