

# Shan Gui

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## Education

Ph.D., Economics, George Mason University	2019 to 2024 (expc.)
M.S., Finance, Fudan University,	2017-2019
B.A., Economics, Shanghai University of Finance and Economics	2013-2017
B.S., Mathematics (minor), Shanghai University of Fiance and Economics	2014-2017

## Research

### Working Paper

1. Non-Clairvoyant Dynamic Mechanism Design: Experimental Evidence (with Daniel Houser)
2. Using (merit-based) default to reduce gender gaps in contribution of ideas: Evidence from an online experiment (with Jingnan Chen, Daniel Houser and Erte Xiao)

### Work in Progress

1. Can sellers discover the best dynamic mechanism? Evidence from a lab experiment (with Daniel Houser)
2. Mechanism comparison under non-clairvoyant environment (with Daniel Houser)

### Publication

1. Hui Xu, Jie Liang, Shan Gui. The Impacts of the Origins of Social Status on Deception: Evidence from a Lab Experiment, *South China Journal of Economics*, 2019, 28(2):86-107

## Teaching Experience

### Instructor

Econ 103: Microeconomics Principles (evaluation: 4.85/5) GMU, Summer 2022

### Co-instructor

Econ 838: Econometrics II (with Daniel Houser) GMU, Fall 2021, 2022  
Econ 445: Design and Analysis of Experiment (with Daniel Houser) GMU, Fall 2021, 2022

## Teaching Assistant

Econ 612: Microeconomics II  
 Econ 611: Microeconomics  
 Stochastic Calculus for Finance  
 Game Theory

GMU, Spring 2021, Summer 2021  
 GMU, Fall 2021  
 Fudan University, Fall 2018  
 Fudan University, Fall 2017

## Invited Talk

ESA Global, 2022  
 ICES Brownbag, 2021, 2022  
 APEE, 2021, 2022

## Grants and Fellowships

ICES Ph.D. Fellow, GMU	2019-Present
Outstanding Graduates Awards of Shanghai	2017
National Scholarship	2016
First Prize of the People's scholarship	2016

## Language

Native Chinese (Mandarin), Fluent English

## Reference

### Daniel Houser

Professor and Chair, Dept. of Economics, George Mason University  
 (1) 703-993-1130      dhouser@gmu.edu

### Cesar Martinelli

Professor of Economics, The Interdisciplinary Center for Economics Science, George Mason University  
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### Thomas Stratmann

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### Johanna Mollerstrom

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