

# Shan Gui

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## Education

Ph.D., Economics, George Mason University	2019 to 2024 (expc.)
M.S., Finance, Fudan University,	2017-2019
B.A., Economics, Shanghai University of Finance and Economics	2013-2017
B.S., Mathematics (minor), Shanghai University of Fiance and Economics	2014-2017

## Research

### Working Paper

1. Non-Clairvoyant Dynamic Mechanism Design: Experimental Evidence (with Daniel Houser)
2. How Sellers Decide on Dynamic Mechanism: Information Matters (with Daniel Houser)
3. Trust, Lies, and Inequality (with Ninghua Du and Daniel Houser)

### Work in Progress

1. Using (merit-based) default to reduce gender gaps in contribution of ideas: Evidence from an online experiment (with Jingnan Chen, Daniel Houser and Erte Xiao)
2. Mechanism comparison under non-clairvoyant environment (with Daniel Houser)
3. Incompetence trap (with Cesar Martinelli)

### Publication

1. Hui Xu, Jie Liang, Shan Gui. The Impacts of the Origins of Social Status on Deception: Evidence from a Lab Experiment, *South China Journal of Economics*, 2019, 28(2):86-107

## Teaching Experience

### Instructor

Econ 103: Microeconomics Principles (evaluation: 4.85/5)	GMU, Summer 2022
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### Co-instructor

Econ 838: Econometrics II (with Daniel Houser)	GMU, Fall 2021, 2022
Econ 445: Design and Analysis of Experiment (with Daniel Houser)	GMU, Fall 2021, 2022
Econ 445 (Online): Design and Analysis of Experiment (with Daniel Houser)	GMU, Summer 2023

## Teaching Assistant

Econ 612 (Online): Microeconomics II	GMU, Spring 2021, Summer 2021
Econ 611 (Online): Microeconomics	GMU, Fall 2021
Stochastic Calculus for Finance	Fudan University, Fall 2018
Game Theory	Fudan University, Fall 2017

## Academic Presentations

2023: ASSA, AMES, APEE  
 2022: ESA Global, APEE, ICES Brownbag  
 2021: APEE, ICES Brownbag

## Grants and Fellowships

ICES Ph.D. Fellow, GMU	2019-Present
Asian Meeting of the Econometric Society (AMES) Young Scholar Award (\$400)	2023
Osher Lifelong Learning Institute (OLLI) scholarship (\$500)	2023
Outstanding Graduates Awards of Shanghai	2017
National Scholarship, First Prize of the People's scholarship	2016

## Language

Native Chinese (Mandarin), Fluent English

## Reference

### Daniel Houser

Professor and Chair, Dept. of Economics, George Mason University  
 (1) 703-993-1130      dhouser@gmu.edu

### Cesar Martinelli

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 (1) 703-993-4853      cmarti33@gmu.edu

### Johanna Mollerstrom

Associate Professor of Economics, The Interdisciplinary Center for Economics Science, George Mason University  
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### Thomas Stratmann

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