

Guilherme França

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EDUCATION

Uniamérica Descomplica

Bachelor's in Software Development

Belo Horizonte, Brazil

Dec. 2024 – Ongoing

Bytes4Future

Junior Fullstack Developer Bootcamp

Porto, Portugal

Jul. 2025 – Nov. 2025

TECHNICAL SKILLS

Languages: JavaScript, TypeScript, HTML, CSS

Frameworks: React, Next.js, Node.js, TailwindCSS

Tools: Git, GitHub

Soft Skills: Teamwork, Proactivity, Communication, Adaptability, Time Management, Critical Thinking, Resilience, Continuous Learning, Focus, Determination

PROJECTS

Personal Portfolio

Individual Project

- Developed an interactive website to showcase skills and projects.
- Responsive layout using CSS Grid and media queries.
- Integrated external links to GitHub, LinkedIn, and WhatsApp.
- Technologies: HTML, CSS.
- Website: Portfolio — Repository: GitHub

Barber França Project

Web Application

- Web application for a barbershop with light/dark mode implemented via useState.
- Technologies: HTML, CSS, JavaScript.
- Repository: GitHub

Casinha do Café Project

Coffee Shop Website

- Website with attractive design, highlighting coffee details and location.
- Used Parallax and CSS positioning (relative/absolute) for element alignment.
- Technologies: HTML, CSS, JavaScript.
- Website: Site — Repository: GitHub

EXPERIENCE

Technical Sales Consultant

By Moto

Mar. 2022 – Aug. 2024

Belo Horizonte, Brazil

- Managed the complete sales cycle of premium motorcycles, from prospecting to delivery, ensuring high-quality customer experience.
- Presented technical specifications and tailored solutions for demanding clients.
- Developed communication, relationship-building, and problem-solving skills, aligned with Honda's quality standards.

Technical Sales Consultant

Orange BH

Jan. 2019 – Mar. 2022

Belo Horizonte, Brazil

- Specialized in selling high-performance motorcycles and powersports vehicles, including off-road models.
- Prospected, assessed client needs, and conducted product demonstrations for diverse customer profiles.
- Built long-term relationships and applied consultative sales, transferable to IT projects with a client focus.

LANGUAGES

Portuguese (Native proficiency), English (Advanced – C1), French (Intermediate – B1)