

# Guillermo Lezama

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## SUMMARY

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Ph.D. candidate in Economics at the University of Pittsburgh, specializing in Political Economy. Actively seeking data science and analytical roles to apply and enhance expertise in data-driven research. Proficient in Python and Stata, with strong skills in text analysis, machine learning, and applied microeconomics. Experienced in teamwork, co-authorship, and advisory roles, with a proven ability to communicate complex data insights to diverse audiences.

## SKILLS AND TRAINING

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**Languages & Platforms:** Python, Stata, R, Julia, ArcGIS, Tableau, SQL (basic queries), Pyspark.

**Python Libraries:** OpenAI, Scikit-learn, Pandas, Matplotlib, Seaborn.

**Machine Learning:** Naïve Bayes, Regressions, K-means, Random Forests (applied to text).

**Quantitative:** Panel Data, Non-parametric econometrics, Causal Inference, Diff-in-diff, RDD, SGD, IV.

**Courses:** Summer Institute in Computational Social Sciences, and The Erdos Institute's [Data Science Boot Camp](#).

## EXPERIENCE

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**University of Pittsburgh:** Pittsburgh, PA

August 2021 - Now

*Instructor of Intro to International Economics and Research Assistant*

- Created an asynchronous introductory course, producing 80 videos and designing accompanying quizzes/tests.
- Leveraging OpenAI APIs and K-means to classify 15,000+ survey responses into economic strategies.

**Búsqueda** (newspaper): Montevideo, Uruguay

November 2024

*Freelance Data Analyst*

- Designed and implemented web applications for the 2024 elections to increase website traffic.
- Created interactive tools for visualizing electoral data, making election results comprehensible to the public.

**Universidad de la República:** Montevideo, Uruguay

August – September 2024

*Instructor of Exploratory Data Analysis* ([Github](#))

- Course Design: Taught graduate-level EDA, including dimensionality reduction, clustering, and bias identification.
- Big Data & SQL: Used PySpark for large-scale data analysis and taught SQL for relational databases.

**Amazon:** Seattle, WA

May - August 2024

*Economist Intern, Prime Economics*

- Fixed Effects Model & Data Analysis: Developed a PySpark-based model to estimate customer speed sensitivity and analyzed large datasets to uncover insights for key business decisions.
- Strategic Impact: Assessed the value of delivery speed changes, guiding strategic investment planning based on customer preferences.

**Legislator's Office:** Montevideo, Uruguay

Feb 2015 – Feb 2017

*Economics Advisor to a Member of the Parliament*

- Information Synthesis: Crafted presentations and briefs simplifying economic concepts for non-specialist politicians, utilizing macroeconomic and budget data for effective communication.

## SELECTED PROJECTS

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**Information about Corruption and Politicians' Proposals** ([Job Market Paper](#))

- Data Management: Processed 13K+ politicians' proposals, extracting and cleaning unstructured text for analysis.
- Machine Learning Classification: Categorized policy proposals into six areas using Machine Learning, and analyzed political manifestos' partisanship using WordScores and Naive Bayes Classification ([Github Repository](#)).

**Analysis of Politicians' Social Media** (co-authored) ([Dissertation Chapter Draft](#)) ([Published Paper 2](#))

- Used OpenAI's API to classify 14M tweets, finding human annotators superior in quality/cost.

**Uruguayan Elections Data Exploration** (2024) ([Github Repository](#))

- Designed a web application for accessing precinct-specific election results, attracting 1,000+ visits in the first week and being featured by a major Uruguayan newspaper to boost election coverage and engagement.

**Extreme Weather Events and Household Environmentally Friendly Consumption** (Spring 2022) (co-authored)

- Efficiently merged and cleaned over 15M Nielsen Consumer Panel data points to analyze eco-friendly consumption metrics and assess extreme weather impacts on consumption.

**Testing Qualitative Effects with Experimenter Demand** (Spring 2020) (co-authored) ([Working Paper](#))

- Experiment Design: Aided in designing lab and online experiments to measure experimenter demand effects.
- Computed Power Calculation using simulations in Python.

## EDUCATION

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**University of Pittsburgh, PhD Economics.** (Majors: Micro Theory, Applied Micro. Minor: Experimental Economics.) Spring 2025 (*expected*)

**Universidad de la República (Uruguay), MSc International Economics.**

2019

BA Economics

2013