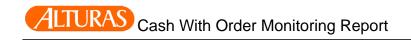
## MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

| Proforma            | Item    | Description                         | UOM | Qty | Net Price<br>(Net of VAT & Disct.) | Gross Price<br>(Gross of VAT & Disct.) | Net Amount (Net of VAT & Disct.) | Gross Amount (Gross of VAT & Disct.) |
|---------------------|---------|-------------------------------------|-----|-----|------------------------------------|--|----------------------------------|--------------------------------------|
| MONDELEZ-6373330912 | 4274403 | OREO C/S/C CHOCOLATE 24X133G SIWO2. |     | 3   | 724.80                             | 872.88                                 | 2,174.40                         | 2,618.63                             |
| MONDELEZ-6373330912 | 4058951 | CALUMET BAKING POWDER 72X50         |     | 9   | 712.05                             | 857.52                                 | 6,408.45                         | 7,717.70                             |
| MONDELEZ-6373330912 | 4036922 | TIGER ENERGY CHOCOLATE 60X42        | CSE | 2   | 539.57                             | 649.80                                 | 1,079.14                         | 1,299.61                             |
| MONDELEZ-6373330912 | 4058952 | CALUMET BAKING POWDER 12X1K         | CSE | 8   | 1,309.61                           | 1,577.16                               | 10,476.88                        | 12,617.32                            |
| MONDELEZ-6373330912 | 4274152 | OREO CRUMBS 24X 454                 | CSE | 3   | 2,626.98                           | 3,163.67                               | 7,880.94                         | 9,491.02                             |
| MONDELEZ-6373330912 | 4064832 | EDEN LUP 144X45G                    | CSE | 195 | 1,514.97                           | 1,824.48                               | 295,419.15                       | 355,773.60                           |
| MONDELEZ-6373330912 | 680455  | EDEN MAYO 80 M                      | CSE | 1   | 1,594.48                           | 1,920.23                               | 1,594.48                         | 1,920.23                             |
| MONDELEZ-6373330912 | 4267613 | OREO SAND DBL STUF 24X135.3         | CSE | 4   | 806.31                             | 971.04                                 | 3,225.24                         | 3,884.16                             |
| MONDELEZ-6373330912 | 4037071 | CHIPS AHOY REG 6X12X38G SEA         | CSE | 17  | 1,087.50                           | 1,309.68                               | 18,487.50                        | 22,264.52                            |
| MONDELEZ-6373330912 | 4260501 | TANG ORANGE 144X20G                 | CSE | 149 | 2,014.69                           | 2,400.48                               | 300,188.81                       | 357,671.77                           |
| MONDELEZ-6373330912 | 4058900 | TANG ORANGE 12X375                  | CSE | 3   | 2,508.29                           | 2,988.60                               | 7,524.87                         | 8,965.80                             |
| MONDELEZ-6373330912 | 4058898 | TANG ORANGE 12X250                  | CSE | 5   | 1,673.87                           | 1,994.40                               | 8,369.35                         | 9,971.99                             |
| MONDELEZ-6373330912 | 4256510 | TANG 144X20G PINEAPPLE              |     | 31  | 2,014.69                           | 2,400.48                               | 62,455.39                        | 74,414.93                            |
| MONDELEZ-6373330912 | 4059107 | TANG PINEAPPLE 12X250G              |     | 11  | 1,673.87                           | 1,994.40                               | 18,412.57                        | 21,938.38                            |
| MONDELEZ-6373330912 | 4258487 | TANG 144X20G GRAPE                  | CSE | 21  | 2,014.69                           | 2,400.48                               | 42,308.49                        | 50,410.12                            |
| MONDELEZ-6373330912 | 4274392 | OREO C/S/C VANILLA 24X133GR SIWO 2. |     | 1   | 724.80                             | 872.88                                 | 724.80                           | 872.88                               |
| MONDELEZ-6373330912 | 4080859 | EDEN SLICES 4X(6X208)               |     | 1   | 1,518.56                           | 1,828.80                               | 1,518.56                         | 1,828.80                             |
| MONDELEZ-6373330912 | 4072283 | CHEEZ WHIZ PIMIENTO TWINPACK 72X24  | CSE | 1   | 569.76                             | 686.16                                 | 569.76                           | 686.16                               |
| MONDELEZ-6373330912 | 4065042 | CHEEZ WHIZ REGULAR TWINPACK 72X24G  | CSE | 13  | 569.76                             | 686.16                                 | 7,406.88                         | 8,920.11                             |
| MONDELEZ-6373330912 | 4258269 | EDEN MELTSARAP 24X430               | CSE | 3   | 3,890.85                           | 4,685.75                               | 11,672.55                        | 14,057.26                            |
| MONDELEZ-6373330912 | 4258486 | TANG 144X20G STRAWBERR              |     | 4   | 2,014.69                           | 2,400.48                               | 8,058.76                         | 9,601.93                             |
| MONDELEZ-6373330912 | 4263166 | HALLS SALTY WATERMELON 60X36        |     | 2   | 1,290.88                           | 1,554.61                               | 2,581.76                         | 3,109.22                             |
| MONDELEZ-6373330912 | 646234  | CHEEZ WHIZ REG SUP 48X62            |     | 3   | 949.00                             | 1,142.88                               | 2,847.00                         | 3,428.65                             |
| MONDELEZ-6373330912 | 4258278 | CHEEZ WHIZ REG SUP 24X110           |     | 7   | 758.28                             | 913.20                                 | 5,307.96                         | 6,392.38                             |
| MONDELEZ-6373330912 | 4272994 | EDEN ORIGINAL 900                   | CSE | 9   | 2,557.54                           | 3,080.05                               | 23,017.86                        | 27,720.43                            |
| MONDELEZ-6373330912 | 4253219 | MINI OREO VANILLA 24X61.3           | CSE | 1   | 579.92                             | 698.40                                 | 579.92                           | 698.40                               |



| MONDELEZ-6373330912         | 4253220  | MINI OREO CHOCO 24X61.3 G            |     | 10 | 579.92   | 698.40   | 5,799.20       | 6,983.98       |
|-----------------------------|--|--------------------------------------|-----|----|----------|----------|----------------|----------------|
| MONDELEZ-6373330912         | 680479   | EDEN SANDWICH SPREAD 80 M            |     | 1  | 1,594.48 | 1,920.23 | 1,594.48       | 1,920.23       |
| MONDELEZ-6373330912         | 680483   | EDEN SANDWICH SPREAD 470 ML          |     | 15 | 1,361.82 | 1,640.04 | 20,427.30      | 24,600.62      |
| MONDELEZ-6373330912         | 324436   | EDEN SANDWICH SPREAD SUP 24X220ML    |     | 10 | 1,167.42 | 1,405.93 | 11,674.20      | 14,059.25      |
| MONDELEZ-6373330912         | 4252625  | OREO SAND STRAW 12X(9X28.5)G SE      | CSE | 5  | 625.06   | 752.76   | 3,125.30       | 3,763.80       |
| MONDELEZ-6373330912         | 4260636  | TANG 144X20G HONEY LEMON             | CSE | 13 | 2,014.69 | 2,400.48 | 26,190.97      | 31,206.26      |
| MONDELEZ-6373330912         | 4253214  | MINI OREO CHOCOLATE 6X10X20.4G IP    | CSE | 3  | 453.37   | 545.99   | 1,360.11       | 1,637.98       |
| MONDELEZ-6373330912         | 4253215  | MINI OREO ORIGINAL 6X10X20.4G IP     | CSE | 9  | 453.37   | 545.99   | 4,080.33       | 4,913.95       |
| MONDELEZ-6373330912         | 4059506  | CHEEZ WHIZ MILD 48X62                | CSE | 1  | 977.70   | 1,177.45 | 977.70         | 1,177.45       |
| MONDELEZ-6373330912         | 4252363  | OREO C/S/C CHOCOLATE 12X9X28.5GR     | CSE | 20 | 625.06   | 752.76   | 12,501.20      | 15,055.21      |
| MONDELEZ-6373330912         | 4253036  | OREO SDW CHO 12X(9X28.5)G FREE2 SEA  | CSE | 31 | 625.06   | 752.76   | 19,376.86      | 23,335.57      |
| MONDELEZ-6373330912         | 4274391  | OREO C/S/C VANILLA 24X66.5GR SIWO 2. | CSE | 3  | 362.50   | 436.56   | 1,087.50       | 1,309.68       |
| MONDELEZ-6373330915         | 4047306  | TOBLERONE MILK 8X24X35               | ZIN | 3  | 715.64   | 861.85   | 2,146.92       | 2,585.54       |
| MONDELEZ-6373330915         | 4000302  | CDM MILK 12X24X30G                   | ZIN | 15 | 489.25   | 589.20   | 7,338.75       | 8,838.06       |
| MONDELEZ-6373330915         | 4267083  | CDM MILK 6X12X160G                   | ZIN | 13 | 1,299.94 | 1,565.52 | 16,899.22      | 20,351.75      |
| MONDELEZ-6373330915         | 4257100  | CDM MILK 6X24X62                     | ZIN | 2  | 1,005.60 | 1,211.05 | 2,011.20       | 2,422.09       |
| MONDELEZ-6373330915         | 4084899  | TBN MLK 4/20/100                     | ZIN | 4  | 1,645.77 | 1,982.00 | 6,583.08       | 7,928.01       |
| MONDELEZ-6373330915         | 14609  | TOBLERONE DARK 4X20X100              | ZIN | 2  | 1,645.77 | 1,982.00 | 3,291.54       | 3,964.01       |
| MONDELEZ-6373330915         | 4000304  | CDM FRUIT & NUT 12X24X30             | ZIN | 2  | 489.25   | 589.20   | 978.50         | 1,178.41       |
| MONDELEZ-6373330915         | 630901   | TOBLERONE CRUNCHY ALMONDS 4X20X100   | ZIN | 1  | 1,645.77 | 1,982.00 | 1,645.77       | 1,982.00       |
| MONDELEZ-6373330915         | 4265594  | CDM ALMOND FLOW 12X24X37             | ZIN | 5  | 842.58   | 1,014.72 | 4,212.90       | 5,073.60       |
| MONDELEZ-6373330915         | 4257096  | CDM ROAST ALMOND 6X24X62G (CS        | ZIN | 1  | 1,083.52 | 1,304.88 | 1,083.52       | 1,304.88       |
| MONDELEZ-6373330915         | 13783  | TOBLERONE WHITE 4X20X100             | ZIN | 2  | 1,645.77 | 1,982.00 | 3,291.54       | 3,964.01       |
| MONDELEZ-6373330915         | 4000327  | CDM CASHEW & COOKIES 6X12X165        | ZIN | 1  | 1,299.94 | 1,565.52 | 1,299.94       | 1,565.52       |
| MONDELEZ-6373330915         | 4267078  | CDM FRUIT & NUT 6X12X160G (SEA       | ZIN | 1  | 1,299.94 | 1,565.52 | 1,299.94       | 1,565.52       |
| MONDELEZ-6373330915         | 4257099  | CDM FRUIT & NUT 6X24X62              | ZIN | 1  | 1,005.60 | 1,211.05 | 1,005.60       | 1,211.05       |
| MONDELEZ-6373330915         | 4267077  | CDM FRUIT & NUTS 6X12X90G (SEA       | ZIN | 2  | 797.14   | 960.00   | 1,594.28       | 1,919.99       |
| MONDELEZ-6373330915         | 616105   | CDM MOULDED 24X36X15G                |     | 60 | 380.54   | 458.28   | 22,832.40      | 27,497.08      |
| MONDELEZ-6373330913         | 4263118  | TANG 144X20G POMELO                  | CSE | 14 | 2,014.69 | 2,400.48 | 28,205.66      | 33,606.74      |
| MONDELEZ-6373330913         | 4258277  | CHEEZ WHIZ REG SUP 24X210            | CSE | 6  | 1,366.70 | 1,645.92 | 8,200.20       | 9,875.51       |
| MONDELEZ-6373330913         | MONDELEZ-6373330913 4048729 OREO THINS VANILLA DELIGHT 95GX2 |                                      | CSE | 1  | 833.41   | 1,003.68 | 833.41         | 1,003.68       |
| PROFORMA SUPPLIER INVOICE ( | PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL :                |                                      |     |    |          |          | P 1,073,240.99 | P 1,286,077.45 |

Total Item Count : 57



| Proforma                        | Delivery Date | SO No      | Location | PO No        | Add'l & Deduction   | Amount       |
|---------------------------------|---------------|------------|----------|--------------|---|--------------|
| MONDELEZ-6373330912             |               | 6373330912 | CDC      | SMGM00400588 | 1 Percent %   | -9,584.87    |
|                                 | 1970-01-01    |            |          |              | 2 Percent %   | -18,978.04   |
|                                 |               |            |          |              | VAT   | 111,590.85   |
|                                 |               |            |          |              | 1 Percent % 2 Percent % VAT 1 Percent % 2 Percent % VAT 1 Percent % | -775.15      |
| MONDELEZ-6373330915             | 1970-01-01    | 6373330915 | CDC      | SMGM00400579 | 2 Percent %   | -1,534.80    |
|                                 |               |            |          |              | VAT   | 9,024.62     |
|                                 |               | 6373330913 | CDC      | SMGM00400588 | 1 Percent %   | -372.39      |
| MONDELEZ-6373330913             | 1970-01-01    |            |          |              | 2 Percent %   | -737.34      |
|                                 |               |            |          |              | VAT   | 4,335.54     |
| Total 1 Percent % :             |               |            | •        |              |   | P -10,732.41 |
| Total 2 Percent %:              |               |            |          |              |   | P -21,250.18 |
| Total VAT :                     |               |            |          |              |   | P 124,951.01 |
| TOTAL PSI - Add'l & Deduction : |               |            |          |              |   | P 92,968.42  |

| SOP No                | Date       | Deduction                   | Amount        |
|-----------------------|------------|-----------------------------|---------------|
| SOP0000002            | 2022-02-22 | REG. DISC 6% (597,787.93)   | -35,867.28    |
| SOP0000002            | 2022-02-22 | REG. DISC 7% (688,289.53)   | -48,180.27    |
| SOP0000002            | 2022-02-22 | B.O ALLOW 1% (1,202,029.90) | -12,020.30    |
| SOP0000002            | 2022-02-22 | CWO DISC 2% (1,190,009.60)  | -23,800.19    |
| SOP0000002            | 2022-02-22 | WHT - 1% (1,166,209.41)     | -10,412.58    |
| TOTAL SOP Deduction : | •          |                             | P -130,280.62 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount):

P 1,286,077.45

**Less: TOTAL SOP Deduction** 

P -130,280.62

**TOTAL CRF/CV Amount:** 

P 1,155,796.83

Variance :

P 1,155,796.84

P -0.01