## SUYEN CORPORATION

PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE Fully-Served Item(s):

PURCHASE INVOICE Fully-Received Item(s):

					5	n :															
Proforma	Item Description	UOM	Otv	Net Price f VAT & Disct.) (	Discounted Price Gross (Net of Disct. incl. VAT) (Gross of V.	s Price /AT & Disct.)	ount Discou	unted Amount G	Gross Amount	PI No	Date	Item	Description	UOM	Otv	ounted Price Net F Disct. incl. VAT) (Net of VA	G	ross Amount Dis	counted Amount	Net Amount Variand (Qty)	
PROFORMA - SMG-CPO-0382565	TCR1080P CLAY DOH 360 MOLDING CLAY 8	PCS	96	122.28	136.95	165.00	11,738.57	13,147.20	15,840.00	CDC-P4162911	2021-12-02	111424	BENCH FIX CLAY DOH 360 24x80G	PCS	96 165.00	136.95	122.28	15,840.00	13,147.20	11,738.57 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2025A HAPPY HOUR 25 ML DAILY SCEN	PCS	360	12.60	14.11	17.00	4,535.36	5,079.60	6,120.00	CDC-P4162911	2021-12-02	194587	BENCH DLY SCNT HAPPY HOUR PINK 24x25ML	PCS	360 17.00	14.11	12.60	6,120.00	5,079.60	4,535.36 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050A HAPPY HOUR 50 ML DAILY SCEN	PCS	72	20.01	22.41	27.00	1,440.64	1,613.52	1,944.00	CDC-P4162911	2021-12-02	194588	BENCH DLY SCNT HAPPY HOUR PINK 24x50ML	PCS	72 27.00	22.41	20.01	1,944.00	1,613.52	1,440.64 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2125A HAPPY HOUR 125 ML DAILY SCE	PCS	72	40.02	44.82	54.00	2,881.29	3,227.04	3,888.00	CDC-P4162911	2021-12-02	194589	BENCH DLY SCNT HAPPY HOUR PINK 24x125ML	PCS	72 54.00	44.82	40.02	3,888.00	3,227.04	2,881.29 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2025B INDIAN SUMMER 25 ML DAILY S	PCS	120	12.60	14.11	17.00	1,511.79	1,693.20	2,040.00	CDC-P4162911	2021-12-02	194590	BENCH DLY SCNT INDIAN SUMR YEL 24x25ML	PCS	120 17.00	14.11	12.60	2,040.00	1,693.20	1,511.79 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050B INDIAN SUMMER 50 ML DAILY S	PCS	240	20.01	22.41	27.00	4,802.14	5,378.40	6,480.00	CDC-P4162911	2021-12-02	194591	BENCH DLY SCNT INDIAN SUMR YEL 24x50ML	PCS	240 27.00	22.41	20.01	6,480.00	5,378.40	4,802.14 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2025C LAZY AFTERNOON 25 ML DAILY	PCS	120	12.60	14.11	17.00	1,511.79	1,693.20	2,040.00	CDC-P4162911	2021-12-02	194593	BENCH DLY SCNT LAZY AFTRNN ORGE 24x25ML	PCS	120 17.00	14.11	12.60	2,040.00	1,693.20	1,511.79 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050C LAZY AFTERNOON 50 ML DAILY	PCS	192	20.01	22.41	27.00	3,841.71	4,302.72	5,184.00	CDC-P4162911	2021-12-02	194594	BENCH DLY SCNT LAZY AFTRNN ORGE 24x50ML	PCS	192 27.00	22.41	20.01	5,184.00	4,302.72	3,841.71 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2125C LAZY AFTERNOON 125 ML DAILY	PCS	120	40.02	44.82	54.00	4,802.14	5,378.40	6,480.00	CDC-P4162911	2021-12-02	194595	BENCH DLY SCNT LAZY AFTRNN ORGE 24x125ML	PCS	120 54.00	44.82	40.02	6,480.00	5,378.40	4,802.14 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2025D NINE TO MINE 25 ML DAILY SC	PCS	120	12.60	14.11	17.00	1,511.79	1,693.20	2,040.00	CDC-P4162911	2021-12-02	194596	BENCH DLY SCNT NINE TO MINE PRPL 24x25ML	PCS	120 17.00	14.11	12.60	2,040.00	1,693.20	1,511.79 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050D NINE TO MINE 50 ML DAILY SC	PCS	120	20.01	22.41	27.00	2,401.07	2,689.20	3,240.00	CDC-P4162911	2021-12-02	194597	BENCH DLY SCNT NINE TO MINE PRPL 24x50ML	PCS	120 27.00	22.41	20.01	3,240.00	2,689.20	2,401.07 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2025E SPRING BREAK 25 ML DAILY SC	PCS	240	12.60	14.11	17.00	3,023.57	3,386.40	4,080.00	CDC-P4162911	2021-12-02	194599	BENCH DLY SCNT SPRING BREAK GRN 24x25ML	PCS	240 17.00	14.11	12.60	4,080.00	3,386.40	3,023.57 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050E SPRING BREAK 50 ML DAILY SC	PCS	192	20.01	22.41	27.00	3,841.71	4,302.72	5,184.00	CDC-P4162911	2021-12-02	194600	BENCH DLY SCNT SPRING BREAK GRN 24x50ML	PCS	192 27.00	22.41	20.01	5,184.00	4,302.72	3,841.71 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2125E SPRING BREAK 125 ML DAILY S	PCS	192	40.02	44.82	54.00	7,683.43	8,605.44	10,368.00	CDC-P4162911	2021-12-02	194601	BENCH DLY SCNT SPRING BREAK GRN 24x125ML	PCS	192 54.00	44.82	40.02	10,368.00	8,605.44	7,683.43 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2025F SUNDAY MORNING 25 ML DAILY	PCS	192	12.60	14.11	17.00	2,418.86	2,709.12	3,264.00	CDC-P4162911	2021-12-02	194602	BENCH DLY SCNT SNDAY MRNNG BLUE 24x25ML	PCS	192 17.00	14.11	12.60	3,264.00	2,709.12	2,418.86 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050F SUNDAY MORNING 50 ML DAILY	PCS	240	20.01	22.41	27.00	4,802.14	5,378.40	6,480.00	CDC-P4162911	2021-12-02	194603	BENCH DLY SCNT SNDAY MRNING BLUE 24x50ML	PCS	240 27.00	22.41	20.01	6,480.00	5,378.40	4,802.14 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2125F SUNDAY MORNING 125 ML DAILY	PCS	192	40.02	44.82	54.00	7,683.43	8,605.44	10,368.00	CDC-P4162911	2021-12-02	194604	BENCH DLY SCNT SNDAY MRNNG BLUE 24x125ML	PCS	192 54.00	44.82	40.02	10,368.00	8,605.44	7,683.43 0	0.00
PROFORMA - SMG-CPO-0382565	CPC3070A CLEAN FUN 70 ML DAILY SPELL	PCS	192	36.31	40.67	49.00	6,972.00	7,808.64	9,408.00	CDC-P4162911	2021-12-02		BENCH DS BDY MIST CLEAN FUN PINK 24x70ML	PCS	192 49.00	40.67	36.31	9,408.00	7,808.64	6,972.00 0	0.00
PROFORMA - SMG-CPO-0382565		PCS	192	36.31	40.67	49.00	6,972.00	,	,	CDC-P4162911	2021-12-02	194628	BENCH DS BDY MIST FRSH START GR 24x70ML  BENCH DS BDY MIST FRSH START GR 24x70ML	PCS	192 49.00	40.67	36.31	9,408.00	7,808.64	·	0.00
			72	30.31	40.67	49.00	,	7,808.64	9,408.00			194629		PCS		40.67	36.31	.,		6,972.00 0	0.00
PROFORMA - SMG-CPO-0382565	CPC3070E PARTY TIME 70 ML DAILY SPEL	PCS	200	33.35	37.35	45.00	2,614.50	2,928.24	3,528.00	CDC-P4162911	2021-12-02	194632	BENCH DS BDY MIST PARTY TIME VIO 24x70ML		72 49.00	40.07	30.31	3,528.00	2,928.24	2,614.50 0	0.00
PROFORMA - SMG-CPO-0382565	TCR1025E CLAY DOH 25G BENCH FIX	PCS	288	33.35	37.35		9,604.29	10,756.80	12,960.00	CDC-P4162911	2021-12-02	194636	BENCH FIX CLAY DOH MOLDING CLAY 36x25G	PCS	288 45.00	37.35	33.35	12,960.00	10,756.80	9,604.29 0	0.00
PROFORMA - SMG-CPO-0382565	TCR1025J SHAPE SHIFTER 25G BENCH FIX	PCS	122			45.00	2,401.07	2,689.20	3,240.00	CDC-P4162911	2021-12-02	194637	BENCH FIX SHP SHFTR SHPNG FBR CRM 36x25G	PCS	72 45.00	37.35		3,240.00	2,689.20	2,401.07 0	0.00
PROFORMA - SMG-CPO-0382565	TCD30500 SO IN LOVE 50 ML BENCH DEO	PCS	1800	55.58	62.25	75.00	100,044.64	112,050.00	135,000.00	CDC-P4162911	2021-12-02	197827	BENCH BODY SPRAY SO IN LOVE 36x50ML	PCS	75.00	62.25	55.58	135,000.00	112,050.00	100,044.64 0	0.00
PROFORMA - SMG-CPO-0382565	TCR1080D AGENT BOND 80G BENCH FIX	PCS	72	73.37	82.17	99.00	5,282.36	5,916.24	7,128.00	CDC-P4162911	2021-12-02	614398	BENCH FIX AGENT BOND 24x80G	PCS	72 99.00	82.17	73.37	7,128.00	5,916.24	5,282.36 0	0.00
PROFORMA - SMG-CPO-0382565	TCR1080C SOOO POLISHED 80G BENCH FIX	PCS	72	103.01	115.37	139.00	7,416.64	8,306.64	10,008.00	CDC-P4162911	2021-12-02	614400	BENCH FIX SOOO POLISHED 24x80G	PCS	72 139.00	115.37	103.01	10,008.00	8,306.64	7,416.64 0	0.00
PROFORMA - SMG-CPO-0382565	TCR1080E CLAY DOH 80G BENCH FIX	PCS	240	73.37	82.17	99.00	17,607.86	19,720.80	23,760.00	CDC-P4162911	2021-12-02	614401	BENCH FIX CLAY DOH 24x80G	PCS	240 99.00	82.17	73.37	23,760.00	19,720.80	17,607.86 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2050I EYE CANDY 50 ML DAILY SCENT	PCS	120	20.01	22.41	27.00	2,401.07	2,689.20	3,240.00	CDC-P4162911	2021-12-02	614903	BENCH DS SPLASH COL WMN EYECANDY 24x50ML	PCS	120 27.00	22.41	20.01	3,240.00	2,689.20	2,401.07 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2125I EYE CANDY 125 ML DAILY SCEN	PCS	192	40.02	44.82	54.00	7,683.43	8,605.44	10,368.00	CDC-P4162911	2021-12-02	614905	BENCH DS SPLASH COL WMN EYECANDY 24x125ML	PCS	192 54.00	44.82	40.02	10,368.00	8,605.44	7,683.43 0	0.00
PROFORMA - SMG-CPO-0382565	TCR1080I CLAY DOH LITE 80G BENCH FIX	PCS	96	103.01	115.37	139.00	9,888.86	11,075.52	13,344.00	CDC-P4162911	2021-12-02	633190	BENCH FIX CLAY DOH LITE 24x80G	PCS	96 139.00	115.37	103.01	13,344.00	11,075.52	9,888.86 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2075A HAPPY HOUR 75 ML DAILY SCEN	PCS	120	27.42	30.71	37.00	3,290.36	3,685.20	4,440.00	CDC-P4162911	2021-12-02	651001	BENCH DS SPLASH COL HAPPY HOUR PINK 24x75ML	PCS	120 37.00	30.71	27.42	4,440.00	3,685.20	3,290.36 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2075C LAZY AFTERNOON 75 ML DAILY	PCS	192	27.42	30.71	37.00	5,264.57	5,896.32	7,104.00	CDC-P4162911	2021-12-02	651003	BENCH DS SPLASH COL LAZY AFTRN ORG 24x75ML	PCS	192 37.00	30.71	27.42	7,104.00	5,896.32	5,264.57 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2075D NINE TO MINE 75 ML DAILY SC	PCS	240	27.42	30.71	37.00	6,580.71	7,370.40	8,880.00	CDC-P4162911	2021-12-02	651004	BENCH DS SPLASH COL NINE 2 MINE PUR 24x75ML	PCS	240 37.00	30.71	27.42	8,880.00	7,370.40	6,580.71 0	0.00
PROFORMA - SMG-CPO-0382565	CPC2075E SPRING BREAK 75 ML DAILY SC	PCS	120	27.42	30.71	37.00	3,290.36	3,685.20	4,440.00	CDC-P4162911	2021-12-02	651005	BENCH DS SPLASH COL SPRING BRK GRN 24x75ML	PCS	120 37.00	30.71	27.42	4,440.00	3,685.20	3,290.36 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6100V RED SERIES 100 ML BENCH BOD	PCS	144	94.86	106.24	128.00	13,659.43	15,298.56	18,432.00	CDC-P4162911	2021-12-02	808653	BENCH BODY SPRAY RED SERIES 24x100ML	PCS	144 128.00	106.24	94.86	18,432.00	15,298.56	13,659.43 0	0.00
PROFORMA - SMG-CPO-0382565	TCG1135A EXTRA SHINE 135 ML BENCH HA	PCS	96	51.13	57.27	69.00	4,908.86	5,497.92	6,624.00	CDC-P4162911	2021-12-02	900202	BENCH FIX HAIR GEL EXTRA SHINE 24/135G	PCS	96 69.00	57.27	51.13	6,624.00	5,497.92	4,908.86 0	0.00
PROFORMA - SMG-CPO-0382565	TCG1075C STRONG HOLD 75 ML BENCH HAI	PCS	72	38.54	43.16	52.00	2,774.57	3,107.52	3,744.00	CDC-P4162911	2021-12-02	900206	BENCH FIX HAIR GEL STRONG HOLD 24/75G	PCS	72 52.00	43.16	38.54	3,744.00	3,107.52	2,774.57 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6100S I SPORT 100 ML I SERIES BOD	PCS	144	88.93	99.60	120.00	12,805.71	14,342.40	17,280.00	CDC-P4162911	2021-12-02	900218	BENCH I SPORT 24/100ML	PCS	144 120.00	99.60	88.93	17,280.00	14,342.40	12,805.71 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6100R I ROCK 100 ML I SERIES BODY	PCS	192	88.93	99.60	120.00	17,074.29	19,123.20	23,040.00	CDC-P4162911	2021-12-02	900219	BENCH I ROCK 24x100ML	PCS	192 120.00	99.60	88.93	23,040.00	19,123.20	17,074.29 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6100E EIGHT 100 ML BENCH BODY SPR	PCS	960	85.22	95.45	115.00	81,814.29	91,632.00	110,400.00	CDC-P4162911	2021-12-02	900221	BENCH EIGHT 24x100ML	PCS	960 115.00	95.45	85.22	110,400.00	91,632.00	81,814.29 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6075E EIGHT 75 ML BENCH BODY SPRA	PCS	720	65.21	73.04	88.00	46,954.29	52,588.80	63,360.00	CDC-P4162911	2021-12-02	900222	BENCH BODY SPRAY EIGHT 24x75ML	PCS	720 88.00	73.04	65.21	63,360.00	52,588.80	46,954.29 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6075C B2O 75 ML BENCH BODY SPRAY	PCS	480	65.21	73.04	88.00	31,302.86	35,059.20	42,240.00	CDC-P4162911	2021-12-02	900224	BENCH BODY SPRAY B2O 24x75ML	PCS	480 88.00	73.04	65.21	42,240.00	35,059.20	31,302.86 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6100F ATLANTIS 100 ML BENCH BODY	PCS	600	85.22	95.45	115.00	51,133.93	57,270.00	69,000.00	CDC-P4162911	2021-12-02	900225	BENCH ATLANTIS 24x100ML	PCS	600 115.00	95.45	85.22	69,000.00	57,270.00	51,133.93	0.00
PROFORMA - SMG-CPO-0382565	TCB6075F ATLANTIS 75 ML BENCH BODY S	PCS	240	65.21	73.04	88.00	15,651.43	17,529.60	21,120.00	CDC-P4162911	2021-12-02	900226	BENCH BODY SPRAY ATLANTIS 24x75ML	PCS	240 88.00	73.04	65.21	21,120.00	17,529.60	15,651.43 0	0.00
PROFORMA - SMG-CPO-0382565	TCB1075J B/BARE 75 ML HERBENCH BODY	PCS	192	65.21	73.04	88.00	12,521.14	14,023.68	16,896.00	CDC-P4162911	2021-12-02	900244	BENCH B/BARE 24/75ML	PCS	192 88.00	73.04	65.21	16,896.00	14,023.68	12,521.14 0	0.00
PROFORMA - SMG-CPO-0382565	TCB6100H C 100 ML CAPTURE BODY SPRAY	PCS	72	88.93	99.60	120.00	6,402.86	7,171.20	8,640.00	CDC-P4162911	2021-12-02	900258	BENCH BODY SPRAY CAPTURED 24x100ML	PCS	72 120.00	99.60	88.93	8,640.00	7,171.20	6,402.86 0	0.00
	TCD31000 SO IN LOVE 100 ML BENCH DEO	PCS	1080	88.93	99.60	120.00	96,042.86	107,568.00	129,600.00	CDC-P4162911	2021-12-02	900264	BENCH BODY SPRAY SO n LOVE 36x100ML	PCS	1080 120.00	99.60	88.93	129,600.00	107,568.00	96,042.86 0	0.00
PROFORMA - SMG-CPO-0382565	Tebs1000 So IV Eo VE 100 ME BENCIT BEO	1 65	1000	00.72			,	,.	.,	CDC 1 4102711	2021 12 02	700201		1 05				.,	,	· ·	

FULLY-SERVED TOTAL :
Fully-Served/Received Item Count : 46

Variance (Net Amount):

Fully-Unserved Item(s) :																							
Proforma	Item	Description	UOM	Qty (Net of \	Net Price Diservant & Diservant & Diservant (Net of	counted Price ( f Disct. incl. VAT) (Gross	Gross Price s of VAT & Disct.)	Net Amount	Discounted Amount	Gross Amount	PI No	Date	Item	Description	UOI	M Qty Unit Price Discounted F (Gross) (Net of Disct. inc	rice Net Price . VAT) (Net of VAT & D	Gross Amount	Discounted Amount	nt Net Amou	nt Uns	served Qty) (Dis	Variance iscounted Amount)
PROFORMA - SMG-CPO-0382565	TCR2048B HAIRLAST	TIC 12PC BENCH FIX	PCS	12	36.31	40.67	49.00	435.75	488.04	588.00							40.67	36.31	88.00 48f	04	435.75	12	488.04
PROFORMA - SMG-CPO-0382565	CPC2025I EYE CAND	DY 25 ML DAILY SCENT	PCS :	240	12.60	14.11	17.00	3,023.57	3,386.40	4,080.00							14.11	12.60 4,0	3,386	.40	3,023.57	.40	3,386.40
PROFORMA - SMG-CPO-0382565	TCB1100J B/BARE 10	00 ML HERBENCH BODY	PCS	92	88.93	99.60	120.00	17,074.29	19,123.20	23,040.00			,				99.60	88.93 23,0	40.00 19,127	.20	7,074.29	.92	19,123.20
FULLY-UNSERVED TOTAL:				444	'	,		P 20,533.61	P 22,997.64	P 27,708.00						•		P 27,70	B.00 P 22,997.6	δ <mark>4 P 20,</mark>	533.61 4	44	P 22,997.64
Fully-Unserved Item Count : 3									,										,				

11952

P 891,672.00 P 740,087.76 P 660,792.64 444

P 22,997.64

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count: 49 TOTAL PROFORMA SUPPLIER INVOICE (PSI):

12396

PURCHASE INVOICE Total Item Count: 46 P 681,326.25 P 763,085.40 P 919,380.00 TOTAL PURCHASE INVOICE (PI) :

Add'l & Deduction Proforma Delivery Date SO No Location PO No Amount PROFORMA - SMG-CPO-0382565 2021-11-16 SMG-CPO-0382565 CDC SMGM00403065 VAT 81,759.15 Total VAT: P 81,759.15 TOTAL PSI - Add'I & Deduction : P 81,759.15

SOP No	Date	Deduction	Amount
SOP000016	2022-03-17	DIST. DISC 17% (919,380.00)	-156,294.60
SOP000016	2022-03-17	WHT - 1% (763,085.40)	-6,813.26
FOTAL SOP Deduction :			P -163,107.86
TOTAL PROFORMA SUPPLIER INV	OICE (PSI) (Gross Amount) :		P 919,380.00
Les	ss: TOTAL SOP Deduction		P -163,107.86
TOTAL CRF/CV Amount :			P 756,272.14
TOTAL PURCHASE INVOICE (PI) (0	Gross Amount) :		P 891,672.00
Le	ess: TOTAL SOP Deduction		P -163,107.86
NET PURCHASE INVOICE (PI) Amo	ount :		P -728,564.14
ΓΟΤΑL CRF/CV Amount :			P 756,272.14
NET PURCHASE INVOICE (PI) Amo	ount :		P -728,564.14
/ariance (Total) :			P 27,708.00
/ariance (Total) :			P 27,708.00
/ariance (Item) :			P -27,708.00
			P 0.00
TOTAL PROFORMA SUPPLIER INV	/OICE (PSI) (Discounted Amount)		P 763,085.40
TOTAL PURCHASE INVOICE (PI) (E	Discounted Amount) :		<u>P -740,087.76</u>
/ariance (Discounted Amount) :			P 22,997.64
TOTAL PROFORMA SUPPLIER INV	OICE (PSI) (Net Amount) :		P 681,326.25
TOTAL PURCHASE INVOICE (PI) (N	Net Amount) :		P -660,792.64
/ariance (Net Amount) :			P 20,533.61