

MONDELEZ PHILIPPINES, INC.
PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Fully-Served Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|---------------------------------------|---------|------------------------------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373326737 SMGM00400132 | 4051452 | TIGER CHOCO SAND MP 12X9X27G | CSE | 13 | 625.06 | 0.00 | 8,125.78 | 0.00 |
| 6373326737 SMGM00400132 | 4274152 | OREO CRUMBS 24X 454 | CSE | 1 | 2,626.98 | 0.00 | 2,626.98 | 0.00 |
| 6373326737 SMGM00400132 | 4263118 | TANG 144X20G POMEL | CSE | 1 | 2,014.69 | 0.00 | 2,014.69 | 0.00 |
| 6373326737 SMGM00400132 | 4258487 | TANG 144X20G GRAP | CSE | 6 | 2,014.69 | 0.00 | 12,088.14 | 0.00 |
| 6373326737 SMGM00400132 | 4072283 | CHEEZ WHIZ PMIENTO TWINPACK 72X24 | CSE | 1 | 569.76 | 0.00 | 569.76 | 0.00 |
| 6373326737 SMGM00400132 | 4036920 | TIGER ENERGY ORIGINAL 60X50.4 | CSE | 1 | 539.57 | 0.00 | 539.57 | 0.00 |
| 6373326737 SMGM00400132 | 4253220 | MINI OREO CHOCO 24X61.3 | CSE | 4 | 579.92 | 0.00 | 2,319.68 | 0.00 |
| 6373326737 SMGM00400132 | 680483 | EDEN SANDWICH SPREAD 470 M | CSE | 2 | 1,361.82 | 0.00 | 2,723.64 | 0.00 |
| 6373326737 SMGM00400132 | 4048729 | OREO THINS VANILLA DELIGHT 95GX2 | CSE | 3 | 833.41 | 0.00 | 2,500.23 | 0.00 |
| 6373326739 SMGM00400132 | 4258485 | TANG 144X20G CALAMANS | CSE | 4 | 2,014.69 | 0.00 | 8,058.76 | 0.00 |
| 6373326800 SMGM00400132 | 4258486 | TANG 144X20G STRAWBERRY | CSE | 32 | 2,014.69 | 0.00 | 64,470.08 | 0.00 |
| 6373326803 SMGM00400288 | 4047306 | TOBLERONE MILK 8X24X35G | ZIN | 20 | 715.64 | 0.00 | 14,312.80 | 0.00 |
| 6373326803 SMGM00400288 | 4078445 | CDM Oreo Emolbe 12x20x34 | ZIN | 2 | 528.44 | 0.00 | 1,056.88 | 0.00 |
| 6373326803 SMGM00400288 | 4000302 | CDM MILK 12X24X30G | ZIN | 38 | 489.25 | 0.00 | 18,591.50 | 0.00 |
| 6373326803 SMGM00400288 | 4084989 | TOBLERONE MILK 8X24X35G | ZIN | 58 | 1,013.77 | 0.00 | 58,798.66 | 0.00 |
| 6373326803 SMGM00400288 | 4084899 | TBN MLK 4-20/100 | ZIN | 8 | 1,645.77 | 0.00 | 13,166.16 | 0.00 |
| 6373326803 SMGM00400288 | 14609 | TOBLERONE DARK 4X20X100 | ZIN | 2 | 1,645.77 | 0.00 | 3,291.54 | 0.00 |
| 6373326803 SMGM00400288 | 4000304 | CDM FRUIT & NUT 12X24X30 | ZIN | 1 | 489.25 | 0.00 | 489.25 | 0.00 |
| 6373326803 SMGM00400288 | 630901 | TOBLERONE CRUNCHY ALMONDS 4X20X100 | ZIN | 1 | 1,645.77 | 0.00 | 1,645.77 | 0.00 |
| 6373326803 SMGM00400288 | 4265594 | CDM ALMOND FLOW 12X24X37 | ZIN | 4 | 842.58 | 0.00 | 3,370.32 | 0.00 |
| 6373326803 SMGM00400288 | 4257096 | CDM ROAST ALMOND 6X24X63G (CS | ZIN | 1 | 1,083.52 | 0.00 | 1,083.52 | 0.00 |
| 6373326804 SMGM00400288 | 4051087 | CDM PLAIN 6 X 12 X 100G | ZIN | 17 | 797.14 | 0.00 | 13,551.38 | 0.00 |
| 6373321380 SMGM00399628 | 4258273 | CHEEZ WHIZ PMIENTO 12X440 | CSE | 3 | 1,504.21 | 0.00 | 4,512.63 | 0.00 |
| 6373321380 SMGM00399628 | 4058900 | TANG ORANGE 12X375 | CSE | 2 | 2,508.29 | 0.00 | 5,016.58 | 0.00 |
| FULLY-SERVED TOTAL : | | | | 225 | | P 244,924.30 | P 0.00 | |
| Fully-Served/Received Item Count : 24 | | | | | | | | |

Underserved Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|---|---------|------------------------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373326737 SMGM00400132 | 4058951 | CALUMET BAKING POWDER 72X59G | CSE | 144 | 712.05 | 0.00 | 102,535.20 | 0.00 |
| 6373326737 SMGM00400132 | 4258276 | CHEEZ WHIZ REGULAR 24X210 | CSE | 4 | 1,504.21 | 0.00 | 6,016.84 | 0.00 |
| 6373326737 SMGM00400132 | 4058952 | CALUMET BAKING POWDER 12X1KG | CSE | 127 | 1,309.61 | 0.00 | 166,320.47 | 0.00 |
| 6373326737 SMGM00400132 | 324438 | EDEN MAYO SUP 24X220MM | CSE | 3 | 1,414.13 | 0.00 | 4,242.39 | 0.00 |
| 6373326739 SMGM00400132 | 4262725 | TANG 144X20G ORANGE MANGO | CSE | 43 | 2,014.69 | 0.00 | 86,631.67 | 0.00 |
| UNDERSERVED TOTAL : | | | | 321 | | P 365,746.57 | P 0.00 | |
| Underserved/Partially-Received Item Count : 5 | | | | | | | | |

Fully-Unserved Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|-------------------------------|---------|----------------------------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373326737 SMGM00400132 | 4258263 | CHEEZ WHIZ PTO SUP 24X110 | CSE | 1 | 821.06 | 0.00 | 821.06 | 0.00 |
| 6373326737 SMGM00400132 | 4252363 | OREO C/S/C CHOCOLATE 12X9X28.5GR | CSE | 20 | 625.06 | 0.00 | 12,501.20 | 0.00 |
| 6373326803 SMGM00400288 | 616105 | CDM MOULDED 24X36X15G | ZIN | 50 | 380.54 | 0.00 | 19,027.00 | 0.00 |
| 6373326803 SMGM00400288 | 4055268 | CDM FRUIT & NUTS 6X12X100G (SEA | ZIN | 1 | 797.14 | 0.00 | 797.14 | 0.00 |
| FULLY-UNSERVED TOTAL : | | | | 72 | | P 33,146.40 | P 0.00 | |
| Fully-Unserved Item Count : 4 | | | | | | | | |

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|----------|------|-------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| | | | | | | | | 15,055.20 |
| | | | | | | | | 22,914.00 |
| | | | | | | | | 960.00 |
| | | | | | | | P -38,929.20 | |

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count : 33

TOTAL PROFORMA SUPPLIER INVOICE (PSI) :

618

P 643,817.27

P 0.00

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|---------------------------------|---------------|------------|----------|--------------|-------------------|--------------|
| 6373326737 SMGM00400132 | 1970-01-01 | 6373326737 | CDC | SMGM00400132 | 1 Percent % | -1,237.80 |
| | | | | | 2 Percent % | -2,450.84 |
| | | | | | VAT | 14,410.92 |
| 6373326739 SMGM00400132 | 1970-01-01 | 6373326739 | CDC | SMGM00400132 | 1 Percent % | -946.90 |
| | | | | | 2 Percent % | -1,874.87 |
| | | | | | VAT | 11,024.24 |
| 6373326800 SMGM00400132 | 1970-01-01 | 6373326800 | CDC | SMGM00400132 | 1 Percent % | -644.70 |
| | | | | | 2 Percent % | -1,276.51 |
| | | | | | VAT | 7,505.86 |
| 6373326803 SMGM00400288 | 1970-01-01 | 6373326803 | CDC | SMGM00400288 | 1 Percent % | -1,356.31 |
| | | | | | 2 Percent % | -2,685.48 |
| | | | | | VAT | 15,790.65 |
| 6373326804 SMGM00400288 | 1970-01-01 | 6373326804 | CDC | SMGM00400288 | 1 Percent % | -135.51 |
| | | | | | 2 Percent % | -268.32 |
| | | | | | VAT | 1,577.71 |
| 6373321380 SMGM00399628 | 1970-01-01 | 6373321380 | CDC | SMGM00399628 | 1 Percent % | -2,116.95 |
| | | | | | 2 Percent % | -4,191.57 |
| | | | | | VAT | 24,646.40 |
| Total 1 Percent % : | | | | | | P -6,438.17 |
| Total 2 Percent % : | | | | | | P -12,747.59 |
| Total VAT : | | | | | | P 74,955.78 |
| TOTAL PSI - Add'l & Deduction : | | | | | | P 55,770.02 |

| SOP No | Date | Deduction | Amount |
|-----------------------|------------|------------------------------|--------------|
| SOP0000005 | 2022-02-24 | REG. DISC. - 6% (212,418.62) | -12,745.12 |
| SOP0000005 | 2022-02-24 | REG. DISC. - 7% (560,647.14) | -39,245.30 |
| SOP0000005 | 2022-02-24 | B.O ALLOW. - 1% (721,075.34) | -7,210.75 |
| SOP0000005 | 2022-02-24 | CWO DISC. - 2% (713,864.59) | -14,277.29 |
| SOP0000005 | 2022-02-24 | WHT - 1% (699,587.30) | -6,246.32 |
| TOTAL SOP Deduction : | | | P -79,724.78 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) :

P 0.00

Less: TOTAL SOP Deduction

P -79,724.78

TOTAL CRF/CV Amount :

P -79,724.78

TOTAL PURCHASE INVOICE (PI) (Gross Amount) :

P 520,291.75

Less: TOTAL SOP Deduction

P -79,724.78

PURCHASE INVOICE

Fully-Received Item(s) :

| PI No | Date | Item | Description | UOM | Qty | Unit Price (Gross) | Gross Amount | Variance (Qty) | Variance (Gross Amount) |
|------------------------|------------|--------|---|-------|-----|-----------------------|--------------|-------------------|----------------------------|
| CDC-P4157350 | 2021-10-18 | 735114 | TIGER ENERGY BISCUIT CHOCO SW 12x9/27G | CS12 | 13 | 752.76 | 9,785.88 | 0 | -9,785.88 |
| CDC-P4157350 | 2021-10-18 | 197022 | OREO SMALL CRUSHED COOKIE PCS 24x454G | CS24 | 1 | 3,163.67 | 3,163.67 | 0 | -3,163.67 |
| CDC-P4157350 | 2021-10-18 | 105177 | TANG POMELO LITRO PACK 144x25G | CASE | 1 | 2,400.48 | 2,400.48 | 0 | -2,400.48 |
| CDC-P4157350 | 2021-10-18 | 108901 | TANG GRAPES LITRO PACK 144x25G | CASE | 6 | 2,400.48 | 14,402.88 | 0 | -14,402.88 |
| CDC-P4157350 | 2021-10-18 | 159722 | KRAFT CHEEZ WHIZ PMIENTO TP 72x24G | CS72 | 1 | 686.16 | 686.16 | 0 | -686.16 |
| CDC-P4157350 | 2021-10-18 | 173954 | TIGER ENERGY BIS ORIGINAL 60x50.4G | CS60 | 1 | 649.80 | 649.80 | 0 | -649.80 |
| CDC-P4157350 | 2021-10-18 | 621064 | OREO MINI CHOCOLATE 24x67G | CS24 | 4 | 698.40 | 2,793.60 | 0 | -2,793.60 |
| CDC-P4157350 | 2021-10-18 | 621954 | EDEN SANDWICH SPREAD 12x470ML | CS12 | 2 | 1,640.04 | 3,280.08 | 0 | -3,280.08 |
| CDC-P4157350 | 2021-10-18 | 660326 | OREO THINS VANILLA DELIGHT 24x95G | CS24 | 3 | 1,003.68 | 3,011.04 | 0 | -3,011.04 |
| CDC-P4157352 | 2021-10-18 | 630159 | TANG CALAMANSI 144x25G | CS144 | 4 | 2,400.48 | 9,601.92 | 0 | -9,601.92 |
| CDC-P4157353 | 2021-10-18 | 180053 | TANG STRAWBERRY 144x25G | CS144 | 32 | 2,400.48 | 76,815.36 | 0 | -76,815.36 |
| ISM-P4274941 | 2021-10-18 | 198446 | TOBLERONE MILK 35G | BX24 | 20 | 861.85 | 17,237.00 | 0 | -17,237.00 |
| ISM-P4274941 | 2021-10-18 | 173514 | OREO CHOCO CB 34G | BX20 | 2 | 636.40 | 1,272.80 | 0 | -1,272.80 |
| ISM-P4274941 | 2021-10-18 | 601260 | CAD DAIRY MILK 30G | BX24 | 38 | 589.20 | 22,389.60 | 0 | -22,389.60 |
| ISM-P4274941 | 2021-10-18 | 106138 | TOBLERONE 1 MILK 50G | BX24 | 58 | 1,220.88 | 70,811.04 | 0 | -70,811.04 |
| ISM-P4274941 | 2021-10-18 | 111012 | TOBLERONE MILK 100G | BOX | 8 | 1,982.00 | 15,856.00 | 0 | -15,856.00 |
| ISM-P4274941 | 2021-10-18 | 106139 | TOBLERONE DARK 100G | BX20 | 2 | 1,982.00 | 3,964.00 | 0 | -3,964.00 |
| ISM-P4274941 | 2021-10-18 | 613069 | CAD FRT a NUT 30G | BX24 | 1 | 589.20 | 589.20 | 0 | -589.20 |
| ISM-P4274941 | 2021-10-18 | 619771 | TOBLERONE C ALMOND 100G | BX20 | 1 | 1,982.00 | 1,982.00 | 0 | -1,982.00 |
| ISM-P4274941 | 2021-10-18 | 118498 | CAD ROAST ALMOND 37G | BOX | 4 | 1,014.72 | 4,058.88 | 0 | -4,058.88 |
| ISM-P4274941 | 2021-10-18 | 634896 | CAD ROAST ALMD 62G | BX24 | 1 | 1,304.88 | 1,304.88 | 0 | -1,304.88 |
| ISM-P4274939 | 2021-10-18 | 103381 | CDM PLAIN 100G | BX12 | 17 | 960.00 | 16,320.00 | 0 | -16,320.00 |
| CDC-P4157365 | 2021-10-18 | 102829 | KRAFT CHEEZ WHIZ W/PMIENTO 12x450G 440G | CASE | 3 | 1,811.52 | 5,434.56 | 0 | -5,434.56 |
| CDC-P4157365 | 2021-10-18 | 105151 | TANG ORANGE REFILL 12x375G | CASE | 2 | 2,988.60 | 5,977.20 | 0 | -5,977.20 |
| FULLY-RECEIVED TOTAL : | | | | | 225 | | P 293,788.03 | 0 | P -293,788.03 |

Partially-Received Item(s) :

| PI No | Date | Item | Description | UOM | Qty | Unit Price (Gross) | Gross Amount | Underserved (Qty) | Variance (Gross Amount) |
|----------------------------|------------|--------|-------------------------------------|------|-----|-----------------------|--------------|----------------------|----------------------------|
| CDC-P4157350 | 2021-10-18 | 108829 | CALUMET BAKING POWDER 72-59G | CASE | 44 | 857.52 | 37,730.88 | 100 | -37,730.88 |
| CDC-P4157350 | 2021-10-18 | 102827 | KRAFT CHEEZ WHIZ PLAIN 24x220G/210G | CASE | 3 | 1,811.52 | 5,434.56 | 1 | -5,434.56 |
| CDC-P4157350 | 2021-10-18 | 123663 | CALUMET BAKING POWDER 12/1KL | CASE | 27 | 1,577.16 | 42,583.32 | 100 | -42,583.32 |
| CDC-P4157350 | 2021-10-18 | 626618 | EDEN MAYO SUP 24x220ML | CS24 | 2 | 1,703.04 | 3,406.08 | 1 | -3,406.08 |
| CDC-P4157352 | 2021-10-18 | 154821 | TANG ORANGE MANGGA 144x25G | CASE | 41 | 2,400.48 | 98,419.68 | 2 | -98,419.68 |
| PARTIALLY-RECEIVED TOTAL : | | | | | 117 | | P 187,574.52 | 204 | P -187,574.52 |

| | |
|------------------------------------|----------------------|
| NET PURCHASE INVOICE (PI) Amount : | P -440,566.97 |
| TOTAL CRF/CV Amount : | P -79,724.78 |
| NET PURCHASE INVOICE (PI) Amount : | <u>P -440,566.97</u> |
| Variance (Total) : | P -520,291.75 |
| Variance (Total) : | P -520,291.75 |
| Variance (Item) : | <u>P 520,291.75</u> |
| | P -0.00 |