

MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Fully served Item(s) :

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disc.)	Net Amount (Net of VAT & Disc.)
MONDELEZ-6373330915	4047306	TOBLERONE MILK 8X24X35	ZIN	3	715.64	2,146.92
MONDELEZ-6373330915	4000302	CDM MILK 12X24X30G	ZIN	15	489.25	7,338.75
MONDELEZ-6373330915	4267083	CDM MILK 6X12X160G	ZIN	13	1,299.94	16,899.22
MONDELEZ-6373330915	4257100	CDM MILK 6X24X62	ZIN	2	1,005.60	2,011.20
MONDELEZ-6373330915	4084899	TBN MLK 4/20 100	ZIN	4	1,645.77	6,583.08
MONDELEZ-6373330915	14609	TOBLERONE DARK 4X20X100	ZIN	2	1,645.77	3,291.54
MONDELEZ-6373330915	4000304	CDM FRUIT & NUT 12X24X30	ZIN	2	489.25	978.50
MONDELEZ-6373330915	630901	TOBLERONE CRUNCHY ALMONDS 4X20X100	ZIN	1	1,645.77	1,645.77
MONDELEZ-6373330915	4265994	CDM ALMOND FLOW 12X24X37	ZIN	5	842.58	4,212.90
MONDELEZ-6373330915	4257096	CDM ROAST ALMOND 6X24X62G (CS	ZIN	1	1,083.52	1,083.52
MONDELEZ-6373330915	13783	TOBLERONE WHITE 4X20X100	ZIN	2	1,645.77	3,291.54
MONDELEZ-6373330915	4000327	CDM CASHEW & COOKIES 6X12X165	ZIN	1	1,299.94	1,299.94
MONDELEZ-6373330915	4267078	CDM FRUIT & NUT 6X12X160G (SEA	ZIN	1	1,299.94	1,299.94
MONDELEZ-6373330915	4257099	CDM FRUIT & NUT 6X24X62	ZIN	1	1,005.60	1,005.60
MONDELEZ-6373330915	4267077	CDM FRUIT & NUTS 6X12X90G (SEA	ZIN	2	797.14	1,594.28
MONDELEZ-6373330912	4274403	OREO C/S/C CHOCOLATE 24X133G SIWO2.	CSE	3	724.80	2,174.40
MONDELEZ-6373330912	4058951	CALUMET BAKING POWDER 72X50	CSE	9	712.05	6,408.45
MONDELEZ-6373330912	4036922	TIGER ENERGY CHOCOLATE 60X42	CSE	2	539.57	1,079.14
MONDELEZ-6373330912	4058952	CALUMET BAKING POWDER 12X1K	CSE	8	1,309.61	10,476.88
MONDELEZ-6373330912	4274152	OREO CRUMBS 24X 454	CSE	3	2,626.98	7,880.94
MONDELEZ-6373330912	6800357	EDEN MAYO 80 M	CSE	1	1,594.48	1,594.48
MONDELEZ-6373330912	4267613	OREO SAND DBL STUF 24X135.3	CSE	4	806.31	3,225.24
MONDELEZ-6373330912	4037071	CHIPS AHOY REG 6X12X38G SEA	CSE	17	1,087.50	18,487.50
MONDELEZ-6373330912	4260501	TANG ORANGE 144X20G	CSE	149	2,014.69	300,188.81
MONDELEZ-6373330912	4058900	TANG ORANGE 12X375	CSE	3	2,508.29	7,524.87
MONDELEZ-6373330912	4058988	TANG ORANGE 12X250	CSE	5	1,673.87	8,369.35
MONDELEZ-6373330912	4256510	TANG 144X20G PINEAPPLE	CSE	31	2,014.69	62,455.39
MONDELEZ-6373330912	4059107	TANG PINEAPPLE 12X250G	CSE	11	1,673.87	18,412.57
MONDELEZ-6373330912	4258487	TANG 144X20G GRAPE	CSE	21	2,014.69	42,308.49
MONDELEZ-6373330912	4274392	OREO C/S/C VANILLA 24X133GR SIWO 2.	CSE	1	724.80	724.80
MONDELEZ-6373330912	4080859	EDEN SLICES 4X(6X208)	CSE	1	1,518.56	1,518.56
MONDELEZ-6373330912	4065042	CHEEZ WHIZ REGULAR TWINPACK 72X24G	CSE	13	569.76	7,406.88
MONDELEZ-6373330912	4258269	EDEN MELTSARAP 24X430	CSE	3	3,890.85	11,672.55
MONDELEZ-6373330912	4258486	TANG 144X20G STRAWBERR	CSE	4	2,014.69	8,058.76
MONDELEZ-6373330912	4263166	HALLS SALTY WATERMELON 60X36	CSE	2	1,290.88	2,581.76
MONDELEZ-6373330912	646234	CHEEZ WHIZ REG SUP 48X62	CSE	3	949.00	2,847.00
MONDELEZ-6373330912	4258278	CHEEZ WHIZ REG SUP 24X110	CSE	7	758.28	5,307.96
MONDELEZ-6373330912	4272994	EDEN ORIGINAL 900	CSE	9	2,557.54	23,017.86
MONDELEZ-6373330912	4253219	MINI OREO VANILLA 24X61.3	CSE	1	579.92	579.92
MONDELEZ-6373330912	4253220	MINI OREO CHOCO 24X61.3 G	CSE	10	579.92	5,799.20
MONDELEZ-6373330912	680479	EDEN SANDWICH SPREAD 80 M	CSE	1	1,594.48	1,594.48
MONDELEZ-6373330912	680483	EDEN SANDWICH SPREAD 470 ML	CSE	15	1,361.82	20,427.30
MONDELEZ-6373330912	324436	EDEN SANDWICH SPREAD SUP 24X220ML	CSE	10	1,167.42	11,674.20
MONDELEZ-6373330912	4252625	OREO SAND STRAW 12X(9X28.5)G SE	CSE	5	625.06	3,125.30
MONDELEZ-6373330912	4260366	TANG 144X20G HONEY LEMON	CSE	13	2,014.69	26,190.97
MONDELEZ-6373330912	4253214	MINI OREO CHOCOLATE 6X10X20.4G IP	CSE	3	453.37	1,360.11
MONDELEZ-6373330912	4253215	MINI OREO ORIGINAL 6X10X20.4G IP	CSE	9	453.37	4,080.33
MONDELEZ-6373330912	4059506	CHEEZ WHIZ MILD 48X62	CSE	1	977.70	977.70
MONDELEZ-6373330913	4263118	TANG 144X20G POMELO	CSE	14	2,014.69	28,205.66
MONDELEZ-6373330913	4258277	CHEEZ WHIZ REG SUP 24X210	CSE	6	1,366.70	8,200.20
MONDELEZ-6373330913	4048729	OREO THINS VANILLA DELIGHT 95GX2	CSE	1	833.41	833.41

FULLY SERVED TOTAL :454P 721,454.12

Fully Served/Received Item Count : 51

Underserved Item(s) :

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disc.)	Net Amount (Net of VAT & Disc.)
MONDELEZ-6373330912	4064832	EDEN LUP 144X45G	CSE	195	1,514.97	295,419.15
UNDERSERVED TOTAL :					195	P 295,419.15

Underserved/Partially Received Item Count : 1

Fully Unserved Item(s) :

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disc.)	Net Amount (Net of VAT & Disc.)
MONDELEZ-6373330915	616105	CDM MOULDED 24X36X15G	ZIN	60	380.54	22,832.40
MONDELEZ-6373330912	4072283	CHEEZ WHIZ PIMIENTO TWINPACK 72X24	CSE	1	569.76	569.76
MONDELEZ-6373330912	4252363	OREO C/S/C CHOCOLATE 12X9X28.5GR	CSE	20	625.06	12,501.20
MONDELEZ-6373330912	4274391	OREO C/S/C VANILLA 24X66.5GR SIWO 2.	CSE	3	362.50	1,087.50
MONDELEZ-6373330912	4253036	OREO SDW CHO 12X(9X28.5)G FREE2 SEA	CSE	31	625.06	19,376.86

FULLY UNSERVED TOTAL :115P 56,367.72

Fully Unserved Item Count : 5

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disc.)	Net Amount (Net of VAT & Disc.)

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count : 57

TOTAL PROFORMA SUPPLIER INVOICE (PSI) :764P 1,073,240.99P 1,286,077.45

Proforma	Delivery Date	SO No	Location	PO No	Add'l & Deduction	Amount	Amount w/ VAT
MONDELEZ-6373330915	1970-01-01	6373330915	CDC	SMGM00400579	1 Percent %	-775.15	
					2 Percent %	-1,534.80	
					VAT	9,024.62	

PURCHASE INVOICE

Fully received Item(s) :

Pi No	Date	Item	Description	UOM	Qty	Unit Price (Gross)	Discounted Price (Net of Disc. incl. VAT)	Net Price (Net of VAT & Disc.)	Regular Disc. Rate	Regular Allow. Rate	Total Disc. Rate	Gross Amount	Discounted Amount	Net Amount	Variance (Net Amount)
ISM-P4284680	2021-10-25	198446	TOBLERONE MILK 35G	BX24	3	861.85	777.64	715.64	7%	1% - 2%	7%	2,585.55	2,332.90	2,146.93	-0.01
ISM-P4284680	2021-10-25	601260	CAD DAIRY MILK 30G	BX24	15	589.20	531.63	489.25	7%	1% - 2%	7%	8,838.00	7,974.46	7,338.70	0.05
ISM-P4284680	2021-10-25	607606	CAD DAIRY MILK 160G	BX12	13	1,565.52	1,412.55	1,299.94	7%	1% - 2%	7%	20,351.76	18,363.10	16,899.23	-0.01
ISM-P4284680	2021-10-25	607605	CAD DAIRY MILK 62G	BX24	2	1,211.05	1,092.71	1,005.60	7%	1% - 2%	7%	2,422.10	2,185.41	2,011.21	-0.01
ISM-P4284680	2021-10-25	111012	TOBLERONE MILK 100G	BOX	4	1,982.00	1,788.33	1,645.77	7%	1% - 2%	7%	7,928.00	7,153.33	6,583.07	0.01
ISM-P4284680	2021-10-25	106139	TOBLERONE DARK 100G	BX20	2	1,982.00	1,788.33	1,645.77	7%	1% - 2%	7%	3,964.00	3,576.67	3,291.54	0.00
ISM-P4284680	2021-10-25	613069	CAD FRT n NUT 30G	BX24	2	589.20	531.63	489.25	7%	1% - 2%	7%	1,178.40	1,063.26	978.49	0.01
ISM-P4284680	2021-10-25	619771	TOBLERONE CALMOND 100G	BX20	1	1,982.00	1,788.33	1,645.77	7%	1% - 2%	7%	1,982.00	1,788.33	1,645.77	0.00
ISM-P4284680	2021-10-25	118498	CAD ROAST ALMOND 37G	BOX	5	1,014.72	915.57	842.58	7%	1% - 2%	7%	5,073.60	4,577.84	4,212.90	0.00
ISM-P4284680	2021-10-25	634896	CAD ROAST ALMD 62G	BX24	1	1,304.88	1,177.37	1,083.52	7%	1% - 2%	7%	1,304.88	1,177.38	1,083.52	0.00
ISM-P4284680	2021-10-25	106140	TOBLERONE WHITE 100G	BOX	2	1,982.00	1,788.33	1,645.77	7%	1% - 2%	7%	3,964.00	3,576.67	3,291.54	0.00
ISM-P4284680	2021-10-25	611990	CAD CASHEW CKIE 165G	BX12	1	1,565.52	1,412.55	1,299.94	7%	1% - 2%	7%	1,565.52	1,412.54	1,299.94	-0.00
ISM-P4284680	2021-10-25	613071	CAD FRT n NUT 165G	BX12	1	1,565.52	1,412.55	1,299.94	7%	1% - 2%	7%	1,565.52	1,412.54	1,299.94	-0.00
ISM-P4284680	2021-10-25	613070	CAD FRT n NUT 62G	BX24	1	1,211.05	1,092.71	1,005.60	7%	1% - 2%	7%	1,211.05	1,092.72	1,005.60	-0.00
ISM-P4284680	2021-10-25	108993	CAD FRUIT NUT 90G	BX12	2	960.00	866.19	797.14	7%	1% - 2%	7%	1,920.00	1,732.58	1,594.29	-0.01
CDC-P4158280	2021-10-25	102810	OREO CHOCO CREAM COOKIES 24/137G	CS24	3	872.88	787.59	724.80	7%	1% - 2%	9.7714%	2,618.64	2,362.75	2,174.41	-0.01
CDC-P4158280	2021-10-25	108829	CALUMET BAKING POWDER 72/50G	CASE	9	857.52	773.73	712.05	7%	1% - 2%	9.7714%	7,717.68	6,963.57	6,408.43	0.02
CDC-P4158280	2021-10-25	173055	TIGER ENERGY BIS CHOCO 60/50.4G/42G	CS60	2	649.80	586.31	539.57	7%	1% - 2%	9.7714%	1,299.60	1,172.62	1,079.13	0.01
CDC-P4158280	2021-10-25	123663	CALUMET BAKING POWDER 12/1KL	CASE	8	1,577.16	1,423.05	1,309.61	7%	1% - 2%	9.7714%	12,617.28	11,384.43	10,476.85	0.03
CDC-P4158280	2021-10-25	197022	OREO SMALL CRUSHED COOKIE PCS 24x454G	CS24	3	3,163.67	2,854.54	2,626.98	7%	1% - 2%	9.7714%	9,491.01	8,563.61	7,880.93	0.01
CDC-P4158280	2021-10-25	621948	EDEN MAYO 72x80ML	CS72	1	1,920.23	1,732.60	1,594.48	7%	1% - 2%	9.7714%	1,920.23	1,732.60	1,594.48	0.00
CDC-P4158280	2021-10-25	102814	OREO COOKIES DOUBLE STUFF 24/152.4G	CASE	4	971.04	876.16	806.31	7%	1% - 2%	9.7714%	3,884.16	3,504.62	3,225.24	0.00
CDC-P4158280	2021-10-25	102818	CHIPS AHOY SNACK PACK 72/38G	CASE	17	1,309.68	1,181.71	1,087.50	7%	1% - 2%	9.7714%	22,264.56	20,088.96	18,487.54	-0.04
CDC-P4158280	2021-10-25	105146	TANG ORANGE LITRO PACK 144x25G	CASE	149	2,400.48	2,189.21	2,014.69	6%	1% - 2%	8.8012%	357,671.52	326,192.36	300,188.60	0.21
CDC-P4158280	2021-10-25	105151	TANG ORANGE REFILL 12x375G	CASE	3	2,988.60	2,725.57	2,508.29	6%	1% - 2%	8.8012%	8,965.80	8,176.70	7,524.87	0.00
CDC-P4158280	2021-10-25	105150	TANG ORANGE REFILL 12x250G	CASE	5	1,994.40	1,818.87	1,673.87	6%	1% - 2%	8.8012%	9,972.00	9,094.34	8,369.36	-0.01
CDC-P4158280	2021-10-25	105162	TANG PINEAPPLE LITRO PACK 144x20G	CASE	31	2,400.48	2,189.21	2,014.69	6%	1% - 2%	8.8012%	74,414.88	67,865.52	62,455.35	0.04
CDC-P4158280	2021-10-25	105165	TANG PINEAPPLE 12x250G	CASE	11	1,994.40	1,818.87	1,673.87	6%	1% - 2%	8.8012%	21,938.40	20,007.54	18,412.59	-0.02
CDC-P4158280	2021-10-25	108901	TANG GRAPES LITRO PACK 144x25G	CASE	21	2,400.48	2,189.21	2,014.69	6%	1% - 2%	8.8012%	50,410.08	45,973.42	42,308.46	-0.03
CDC-P4158280	2021-10-25	111480	OREO VANILLA 24/157G	CASE	1	872.88	787.59	724.80	7%	1% - 2%	9.7714%	872.88	787.59	724.80	0.00
CDC-P4158280	2021-10-25	155802	EDEN SINGLES 16x 24x208G	CS24	1	1,828.80	1,650.10	1,518.56	7%	1% - 2%	9.7714%	1,828.80	1,650.10	1,518.56	-0.05
CDC-P4158280	2021-10-25	159724	KRAFT CHEEZ WHIZ REGULAR TP 72x24G	CS72	13	686.16	619.11	569.76	7%	1% - 2%	9.7714%	8,920.08	8,048.49	7,406.85	0.03
CDC-P4158280	2021-10-25	177307	KRAFT EDEN MELT SARAP 24x40G/430G	CS24	3	4,685.75	4,227.89	3,890.85	7%	1% - 2%	9.7714%	14,057.25	12,683.67	11,672.54	0.01
CDC-P4158280	2021-10-25	180053	TANG STRAWBERRY 144x25G	CS144	4	2,400.48	2,189.21	2,014.69	6%	1% - 2%	8.8012%	9,601.92	8,756.85	8,058.75	0.01
CDC-P4158280	2021-10-25	181811	HALLS SALTY WATERMELON 60x36x	CS60	2	1,554.61	1,402.70	1,290.88	7%	1% - 2%	9.7714%	3,109.22	2,805.41	2,581.76	-0.00
CDC-P4158280	2021-10-25	189452	KRAFT CHEEZ WHIZ EASY SQUEEZE 48x62G	CS48	3	1,142.88	1,031.20	949.00	7%	1% - 2%	9.7714%	3,428.64	3,093.62	2,847.00	0.00
CDC-P4158280	2021-10-25	189453	KRAFT CHEEZ WHIZ EASY SQUEEZE SUP 115G/110G	CS24	7	913.20	823.97	758.28	7%	1% - 2%	9.7714%	6,392.40	5,767.77	5,307.98	-0.02
CDC-P4158280	2021-10-25	616795	KRAFT EDEN ORIGINAL 12x950G	CS12	9	3,080.05	2,779.09	2,557.54	7%	1% - 2%	9.7714%	27,720.45	25,011.76	23,017.87	-0.01
CDC-P4158280	2021-10-25	621063	OREO MINI VANILLA 24x67G	CS24	1	698.40	630.16	579.92	7%	1% - 2%	9.7714%	698.40	630.16	579.92	-0.00
CDC-P4158280	2021-10-25	621064	OREO MINI CHOCOLATE 24x67G	CS24	10	698.40	630.16	579.92	7%	1% - 2%	9.7714%	6,984.00	6,301.55	5,799.21	-0.01
CDC-P4158280	2021-10-25	621952	EDEN SANDWICH SPREAD 72x80ML	CS72	1	1,920.23	1,732.60	1,594.48	7%	1% - 2%	9.7714%	1,920.23	1,732.60	1,594.48	0.00
CDC-P4158280	2021-10-25	621954	EDEN SANDWICH SPREAD 12x470ML	CS12	15	1,640.04	1,479.79	1,361.82	7%	1% - 2%	9.7714%	24,600.60	22,196.80	20,427.28	0.02
CDC-P4158280	2021-10-25	626627	EDEN SANDWICH SPREAD SUP 24x220ML	CS24	10	1,405.92	1,268.54	1,167.42	7%	1% - 2%	9.7714%	14,059.20	12,685.46	11,674.16	0.04
CDC-P4158280	2021-10-25	629787	OREO STRAWBERRY SANDWICH 12x6x29.4G	CS12	5	752.76	679.20	625.06	7%	1% - 2%	9.7714%	3,763.80	3,396.02	3,125.30	0.00
CDC-P4158280	2021-10-25	630158	TANG HONEY LEMON 144x25G	CS144	13	2,400.48	2,189.21	2,014.69	6%	1% - 2%	8.8012%	31,206.24	28,459.73	26,190.95	0.02
CDC-P4158280	2021-10-25	656872	OREO MINI CHOCOLATE 60x23G	CS60	3	545.99	492.64	453.37	7%	1% - 2%	9.7714%	1,637.97	1,477.93	1,360.10	0.01
CDC-P4158280	2021-10-25	656873	OREO MINI ORIGINAL 60x23G	CS60	9	545.99	492.64	453.37	7%	1% - 2%	9.7714%	4,913.91	4,433.79	4,080.30	0.03
CDC-P4158280	2021-10-25	735146	KRAFT CHEEZ WHIZ MILD SUP 48x62G	CS48	1	1,177.45	1,062.40	977.70	7%	1% - 2%	9.7714%	1,177.45	1,062.40	977.70	-0.00
CDC-P4158281	2021-10-25	105177	TANG POMELO LITRO PACK 144x25G	CASE	14	2,400.48	2,189.21	2,014.69	6%	1% - 2%	8.8012%	33,606.72	30,648.96	28,205.64	-0.02
CDC-P4158281	2021-10-25	610997	KRAFT CHEEZ WHIZ REG SUP 24x210G	CS24	6	1,645.92	1,485.09	1,366.70	7%	1% - 2%	9.7714%	9,875.52	8,910.53	8,200.21	-0.01
CDC-P4158281	2021-10-25	660326	OREO THINS VANILLA DELIGHT 24x95G	CS24	1	1,003.68	905.61	833.41	7%	1% - 2%	9.7714%	1,003.68	905.61	833.41	-0.01

MONDELEZ-6373330912	1970-01-01	6373330912	CDC	SMGM00400588	1 % BO Allowance (%)	-9,584.87	
					2 % PaymentTermsDisc(%)	-18,978.04	
					VAT	111,590.85	
MONDELEZ-6373330913	1970-01-01	6373330913	CDC	SMGM00400588	1 % BO Allowance (%)	-372.39	
					2 % PaymentTermsDisc(%)	-737.34	
					VAT	4,335.54	
Total 1% Discount :						P -775.15	P -12,020.30
Total 2% Discount :						P -1,534.80	P -23,800.19
Total VAT :						P 124,951.01	
TOTAL PSI - Add'l & Deduction :						P 92,968.42	

SOP No	Date	Deduction	Total Amount	Total Amount**
144157	2021-10-14	wht(1,166,209.42)	-10,412.58	-10,412.58
144157	2021-10-14	2%(1,190,009.57) *	-23,800.18	0
144157	2021-10-14	1%(1,202,029.86) *	-12,020.28	0
144157	2021-10-14	7%(688,289.47)	-48,180.25	-48,180.25
144157	2021-10-14	6%(597,787.92)	-35,867.26	-35,867.26
TOTAL SOP Deduction :			P -130,280.55	P -94,460.09**

\*Regular deduction.

\*\*Total amount not including regular deduction.

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Net Amount) :	P 1,073,240.99
Add: VAT	P 128,788.92
	P 1,202,029.91
Less: TOTAL SOP Deduction	P -130,280.55
TOTAL CRF/CV Amount :	P 1,071,749.36
TOTAL PURCHASE INVOICE (PI) (Discounted Amount) :	P 1,075,048.89
Less: TOTAL SOP Deduction (Net Reg. Deduction)	P -94,460.09
NET PURCHASE INVOICE (PI) Amount :	P 980,588.80
TOTAL CRF/CV Amount :	P 1,071,749.36
NET PURCHASE INVOICE (PI) Amount :	P 980,588.80
Variance :	P 91,160.56