## MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

## PROFORMA SUPPLIER INVOICE

Proforma	Item	Description	UOM	Qty	Price	Amount
MONDELEZ-ADD-ALT-9_14-9_23-CH-6373299298	4054000	CDCM LICKABLES 20G	ZIN	99	430.36	42,605.64
MONDELEZ-ADD-ADD-ALT-9_14-CHO-6373300588	4257768	CDCM SHOTS SEA 12X48X18.0G	ZIN	600	318.86	191,316.00
MONDELEZ-ADD-ADD-ALT-9_14-CHO-6373300588	4255429	CDM SHOTS SEA 30X3.6G	ZIN	450	30.14	16,275.60
MONDELEZ-6373297519	4000304	4000304 CDM FRUIT & NUT 12X24X30	ZIN	1	489.25	489.25
MONDELEZ-6373297519	4257095	4257095 CDM CASHEW & COOKIES 6X24X62	ZIN	1	1,005.60	1,005.60
MONDELEZ-6373297519	630901	630901 TOBLERONE CRUNCHY ALMONDS 4X20X100	ZIN	1	1,645.77	1,645.77
MONDELEZ-6373297519	14609	14609 TOBLERONE DARK 4X20X100	ZIN	1	1,645.77	1,645.77
MONDELEZ-6373297519	25956	25956 TOBLERONE MULTIPACK 20X3X100	CSE	1	4,909.07	4,909.07
MONDELEZ-6373297519	4059615	4059615 TOBLERONE MILK 6X50G BO	CSE	1	3,531.91	3,531.91
MONDELEZ-6373297519	42300	42300 TOBLERONE MILK BUNDLE 11X6X100	CSE	1	5,362.53	5,362.53
MONDELEZ-6373297519	4047978	4047978 30G CDM MULTIBUY PROMO PAC	ZIN	5	392.59	1,962.95
MONDELEZ-6373297519	4023456	4023456 TONE 360G TBL MILK 2X10C	ZIN	1	2,962.14	2,962.14
MONDELEZ-6373297519	4067869	4067869 CDM OREO 6X12X130G (MY/PH/TH	ZIN	1	1,236.97	1,236.97
MONDELEZ-6373297519	4000302	4000302 CDM MILK 12X24X30	ZIN	1	489.25	489.25
MONDELEZ-6373297519	4265594	616130 CDM ALMOND FLOW 12X24X37	ZIN	1	842.58	842.58
MONDELEZ-6373299229	4274404	OREO CHOCOLATE 24X66.5G SIWO 2.0	CSE	15	362.50	5,437.50
MONDELEZ-6373299229	4261947	Oreo Vanilla Wafer Roll 20x54g HSV	CSE	10	528.44	5,284.40
MONDELEZ-6373299229	680685	EDEN FILLED CHEESE ORIGINAL 165G	CSE	500	1,879.26	939,630.00
MONDELEZ-6373299229	4258271	EDEN FILLED CHEESE ORIGINAL 24X430G	CSE	28	2,457.99	68,823.72
MONDELEZ-6373299229	680692	EDEN FILLED CHEESE MELTSARAP 165G	CSE	48	3,086.14	148,134.72
MONDELEZ-6373299229	4258269	EDEN MELTSARAP 24X430G	CSE	10	3,890.85	38,908.50
MONDELEZ-6373299229	4261463	TANG MANGO 144X20G	CSE	50	2,014.69	100,734.50
MONDELEZ-6373299229	4267017	OREO C/S/C VANILLA 24X66.5G	CSE	7	362.50	2,537.50
MONDELEZ-6373299229	4274152	OREO CRUMBS 24X 454G	CSE	10	2,626.98	26,269.80
MONDELEZ-6373299229	4252624	OREO DARK & WHITE CHOC 12X9X28.5G	CSE	20	625.06	12,501.20

MONDELEZ-6373297517	646234	646234 CHEEZ WHIZ REG SUP 48X62	CSE	4	949.00	3,796.00
MONDELEZ-6373297517	4036922	4036922 TIGER ENERGY CHOCOLATE 60X42	CSE	4	539.57	2,158.28
MONDELEZ-6373297517	4258269	^~4258269 EDEN MELTSARAP 24X430	CSE	1	3,890.85	3,890.85
MONDELEZ-6373297517	4260978	4260978 OREO C/S/C VANILLA 12X9X28.5GR SUMMEF	CSE	114	625.06	71,256.84
MONDELEZ-6373297517	4258278	4258278 CHEEZ WHIZ REG SUP 24X110	CSE	6	758.28	4,549.68
MONDELEZ-6373297517	4261463	4261463 TANG MANGO 144X20G	CSE	21	2,014.69	42,308.49
MONDELEZ-6373297517	4263120	4263120 TANG ICED TEA 144X20G LEMON ICED TEA	CSE	10	2,014.69	20,146.90
MONDELEZ-6373297517	4262727	4262727 TANG 144X20G LITRO APPL	CSE	9	2,014.69	18,132.21
MONDELEZ-6373297517	4259626	4259626 HALLS HL 8X450	CSE	1	1,834.09	1,834.09
MONDELEZ-6373297517	4261947	4261947 Oreo Vanilla Wafer Roll 20x54g HS	CSE	1	528.44	528.44
MONDELEZ-6373297517	4056802	4056802 CLORETS CANDY OCEAN MINT 60X40	CSE	1	1,528.52	1,528.52
MONDELEZ-6373297517	4258276	4274523 CHEEZ WHIZ REGULAR 24X210G	CSE	14	1,504.21	21,058.94
MONDELEZ-6373297517	4258274	4274549 CHEEZ WHIZ REGULAR 12X440G	CSE	27	1,480.49	39,973.23
MONDELEZ-6373297517	4258270	4258270 KRAFT CHEDDAR 24X430G	CSE	11	3,701.13	40,712.43
MONDELEZ-6373297517	4058896	4058896 TANG ORANGE 24X125	CSE	2	1,676.69	3,353.38
MONDELEZ-6373297517	4058898	4058898 TANG ORANGE 12X250G	CSE	15	1,673.87	25,108.05
MONDELEZ-6373297517	4059107	4059107 TANG PINEAPPLE 12X250	CSE	4	1,673.87	6,695.48
MONDELEZ-6373297517	4037178	4037178 CHIPS AHOY 24X142.5G RE	CSE	5	1,177.78	5,888.90
MONDELEZ-6373297517	4267613	4267613 OREO SAND DBL STUF 24X135.3	CSE	3	806.31	2,418.93
MONDELEZ-6373297517	4274152	847523 OREO CRUMBS 24X 454	CSE	1	2,626.98	2,626.98
MONDELEZ-6373297517	4037063	4037063 CHIPS AHOY REG 24X85.5G SEA	CSE	10	761.07	7,610.70
MONDELEZ-6373297517	4253214	4253214 MINI OREO CHOCOLATE 6X10X20.4G IPT	CSE	11	453.37	4,987.07
MONDELEZ-6373297517	4253215	4253215 MINI OREO ORIGINAL 6X10X20.4G IP	CSE	9	453.37	4,080.33
MONDELEZ-6373297517	4252624	4252624 OREO DARK & WHITE CHOC 12X9X28.5	CSE	4	625.06	2,500.24
MONDELEZ-6373297517	4036918	4036918 TIGER ENERGY CHOCOLATE 30X(10X21) G	CSE	22	1,288.13	28,338.86
MONDELEZ-6373297517	4253219	4253219 MINI OREO VANILLA 24X61.3 G	CSE	17	579.92	9,858.64
MONDELEZ-6373297517	4253220	4253220 MINI OREO CHOCO 24X61.3	CSE	2	579.92	1,159.84
MONDELEZ-6373297517	4258488	4258488 TANG 144X20G LITRO DALANDAN	CSE	170	2,014.69	342,497.30
MONDELEZ-6373297517	4260636	4260636 TANG 144X20G LITRO HONEY LEMON	CSE	17	2,014.69	34,249.73
MONDELEZ-6373297517	4262728	4262728 TANG 144X20G LITRO MIXED BERRIE	CSE	2	2,014.69	4,029.38
MONDELEZ-6373297517	4263166	4263166 HALLS SALTY WATERMELON 60X36	CSE	2	1,290.88	2,581.76
MONDELEZ-6373297517	4260977	4260977 OREO C/S/C VANILLA 12X2X133GR SUMMER	CSE	13	674.88	8,773.44
MONDELEZ-6373297517	680710	680710 KRAFT CHEDDAR 165	CSE	5	1,689.34	8,446.70
MONDELEZ-6373297517	680685	680685 EDEN FILLED CHEESE ORIGINAL 165G	CSE	183	1,879.26	343,904.58



PROFORMA SUPPLIER INVOICE (PSI) GROSS		2849		P 3,100,903.41		
MONDELEZ-PHALT037-6373297520	4274403	OREO C/S/C CHOCOLATE 24X133G SIW02.	CSE	7	724.80	5,073.60
MONDELEZ-PHALT035-6373297516	4260501	TANG ORANGE 144X20G	CSE	20	2,014.69	40,293.80
MONDELEZ-PHALT035-6373297516	4260637	TANG 144X20G LITRO GUYABAN	CSE	3	2,014.69	6,044.07
MONDELEZ-PHALT034-6373297518	4252625	OREO SAND STRAW 12X(9X28.5)G SEA	CSE	35	625.06	21,877.10
MONDELEZ-6373297517	4072283	4072283 CHEEZ WHIZ PIMIENTO TWINPACK 72X24	CSE	1	569.76	569.76
MONDELEZ-6373297517	4064832	4064832 EDEN LUP 144X45G	CSE	117	1,514.97	177,251.49
MONDELEZ-6373297517	4258267	4258267 CHEEZ WHIZ MILD 24X210	CSE	5	1,575.35	7,876.75
MONDELEZ-6373297517	4256720	4256720 TIGER CRACKERS PLAIN 30X( 10X25)	CSE	6	1,132.44	6,794.64
MONDELEZ-6373297517	680481	680481 EDEN SANDWICH SPREAD 220 M	CSE	5	1,328.64	6,643.20
MONDELEZ-6373297517	4272994	659986 EDEN ORIGINAL 900	CSE	4	2,557.54	10,230.16
MONDELEZ-6373297517	4258277	4258277 CHEEZ WHIZ REG SUP 24X210	CSE	1	1,366.70	1,366.70
MONDELEZ-6373297517	4056800	4056800 CLORETS CANDY OCEAN MINT 16X250	CSE	1	2,078.68	2,078.68
MONDELEZ-6373297517	4059108	4059108 CALUMET BAKING POWDER 1X14KG	CSE	60	1,154.59	69,275.40

Total Item Count: 72

Proforma	Delivery Date	SO No	Location	PO No	Add'l & Deduction	Amount
					1 Percent %	-426.06
MONDELEZ-ADD-ALT-9_14-9_23-CH-6373299298	1970-01-01	6373299298	CDC	SMGM00398000	2 Percent %	-843.59
					VAT	4,960.32
					1 Percent %	-2,075.92
MONDELEZ-ADD-ADD-ALT-9_14-CHO-6373300588	1970-01-01	6373300588	CDC	SMGM00398000	2 Percent %	-4,110.31
					VAT	24,168.64
MONDELEZ-6373297519	1970-01-01	6373297519	CDC	SMGM00397986	1 Percent %	-260.84
					2 Percent %	-516.46
					VAT	3,036.78
					1 Percent %	-13,482.62
MONDELEZ-6373299229	1970-01-01	6373299229	CDC	CDC SMGM00397986 2 Percent %	2 Percent %	-26,695.58
					VAT	156,970.04
MONDELEZ-6373297517					1 Percent %	-14,030.72
	1970-01-01	6373297517	CDC	SMGM00397994	2 Percent %	-27,780.83
					VAT	163,351.25

						1 Percent %	-218.77
MONDELEZ-I	PHALT034-6373297518	1970-01-01	6373297518	CDC	SMGM00397994	2 Percent %	-433.17
						VAT	2,547.02
						1 Percent %	-463.38
MONDELEZ-I	PHALT035-6373297516	1970-01-01	6373297516	CDC	SMGM00397994	2 Percent %	-917.49
						VAT	5,394.84
						1 Percent %	-50.74
MONDELEZ-I	PHALT037-6373297520	1970-01-01	6373297520	CDC	SMGM00397994	2 Percent %	-100.46
					VAT	590.69	
TOTAL PSI - Add'l & Deduction : P 268,612.6							P 268,612.64

SOP No	Date	Deduction	Amount
142898	2021-09-15	wht(3,369,516.06)	-30,084.96
142898*	2021-09-15	2%(3,438,281.69)	-68,765.63
142898	2021-09-15	cm#1600014523	-1,097.59
142898	2021-09-15	cm#6396056861	-185,541.46
142898	2021-09-15	cm#6396057344	-12,000.00
142898	2021-09-15	cm#6396057345	-22,000.00
142898*	2021-09-15	1%(3,473,011.80)	-34,730.11
TOTAL SOP Deduction :			P -250,724.01

<sup>\*</sup>For information purposes only, amount not included in calculation.

PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : P 3,100,903.41

Total 1% Discount : P -31,009.05

Total 2% Discount : P -61,397.89

Total VAT : P 361,019.58

SOP Deduction : P -250,724.01

PROFORMA SUPPLIER INVOICE (PSI) NET TOTAL : P 3,118,792.04

CRF/CV AMOUNT: P 3,118,792.05

VARIANCE: P-0.01