

MONDELEZ PHILIPPINES, INC.
PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Fully-Served Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Discounted Price (Net of Disc. incl. VAT) | Gross Price (Gross of VAT & Disc.) | Net Amount | Discounted Amount | Gross Amount |
|----------------------|---------|-------------------------------------|-----|-----|-----------------------------------|--|---------------------------------------|--------------|-------------------|--------------|
| 6373328333 | 4274403 | OREO C/S/C CHOCOLATE 24X133G SIWO2 | CSE | 5 | 724.80 | 811.78 | 872.88 | 3,624.00 | 4,058.88 | 4,364.39 |
| 6373328333 | 4058951 | CALUMET BAKING POWDER 72X50G | CSE | 100 | 712.05 | 797.50 | 857.52 | 71,205.00 | 79,749.60 | 85,752.26 |
| 6373328333 | 4051452 | TIGER CHOCO SAND MP 12X9X27 | CSE | 5 | 625.06 | 700.07 | 752.76 | 3,125.30 | 3,500.34 | 3,763.80 |
| 6373328333 | 4058952 | CALUMET BAKING POWDER 12X1KG | CSE | 95 | 1,309.61 | 1,466.76 | 1,577.16 | 124,412.95 | 139,342.50 | 149,830.65 |
| 6373328333 | 4258275 | CHEEZ WHIZ PIMIENTO 24X210 | CSE | 2 | 1,613.42 | 1,807.03 | 1,943.04 | 3,226.84 | 3,614.06 | 3,886.09 |
| 6373328333 | 4037055 | CHIPS AHoy 12X266G REG SE | CSE | 5 | 1,087.10 | 1,217.55 | 1,309.20 | 5,435.50 | 6,087.76 | 6,545.98 |
| 6373328333 | 4267613 | OREO SAND DBL STUF 24X135.3 G | CSE | 15 | 806.31 | 903.07 | 971.04 | 12,094.65 | 13,546.01 | 14,565.60 |
| 6373328333 | 4058896 | TANG ORANGE 24X125G | CSE | 10 | 1,676.69 | 1,877.89 | 1,997.76 | 16,766.90 | 18,778.93 | 19,977.58 |
| 6373328333 | 4058900 | TANG ORANGE 12X375 | CSE | 5 | 2,508.29 | 2,809.28 | 2,988.60 | 12,541.45 | 14,046.42 | 14,943.00 |
| 6373328333 | 4058898 | TANG ORANGE 12X250G | CSE | 10 | 1,673.87 | 1,874.73 | 1,994.40 | 16,738.70 | 18,747.34 | 19,943.98 |
| 6373328333 | 4256510 | TANG 144X20G PINEAPPLE | CSE | 100 | 2,014.69 | 2,256.45 | 2,400.48 | 201,469.00 | 225,645.28 | 240,048.17 |
| 6373328333 | 4059103 | TANG PINEAPPLE 24X125 | CSE | 4 | 1,676.69 | 1,877.89 | 1,997.76 | 6,706.76 | 7,511.57 | 7,991.03 |
| 6373328333 | 4263119 | TANG ICED TEA 144X20G APPLE ICED TE | CSE | 1 | 2,014.69 | 2,256.45 | 2,400.48 | 2,014.69 | 2,256.45 | 2,400.48 |
| 6373328333 | 4080852 | EDEN SLICES 4X(12X104) | CSE | 4 | 1,670.41 | 1,870.76 | 2,011.68 | 6,681.64 | 7,483.44 | 8,046.71 |
| 6373328333 | 4080859 | EDEN SLICES 4X(6X208) | CSE | 4 | 1,518.56 | 1,700.79 | 1,828.80 | 6,074.24 | 6,803.15 | 7,315.21 |
| 6373328333 | 646234 | CHEEZ WHIZ REG SUP 48X62 | CSE | 5 | 949.00 | 1,062.88 | 1,142.88 | 4,745.00 | 5,314.40 | 5,714.41 |
| 6373328333 | 4253220 | MINI OREO CHOCO 24X61.3 | CSE | 5 | 579.92 | 649.51 | 698.40 | 2,899.60 | 3,247.55 | 3,491.99 |
| FULLY-SERVED TOTAL : | | | | 375 | | | | P 499,762.22 | P 559,733.69 | P 598,581.34 |

Fully-Served/Received Item Count : 17

Fully-Unserved Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Discounted Price (Net of Disc. incl. VAT) | Gross Price (Gross of VAT & Disc.) | Net Amount | Discounted Amount | Gross Amount |
|------------------------|---------|---------------------------------------|-----|-----|-----------------------------------|--|---------------------------------------|-------------|-------------------|--------------|
| 6373328333 | 4252363 | OREO C/S/C CHOCOLATE 12X9X28.5GR | CSE | 26 | 625.06 | 700.07 | 752.76 | 16,251.56 | 18,201.75 | 19,571.77 |
| 6373328333 | 4274391 | OREO C/S/C VANILLA 24X66.5GR SIWO 2.0 | CSE | 30 | 362.50 | 406.00 | 436.56 | 10,875.00 | 12,180.00 | 13,096.77 |
| FULLY-UNSERVED TOTAL : | | | | 56 | | | | P 27,126.56 | P 30,381.75 | P 32,668.55 |

Fully-Unserved Item Count : 2

PURCHASE INVOICE

Fully-Received Item(s) :

| PI No | Date | Item | Description | UOM | Qty | Unit Price (Gross) | Discounted Price (Net of Disc. incl. VAT) | Net Price (Net of VAT & Disc.) | Gross Amount | Discounted Amount | Net Amount | Variance (Qty) | Variance (Discounted Amount) |
|------------------------|------------|--------|---|------|-----|-----------------------|--|-----------------------------------|--------------|-------------------|--------------|-------------------|---------------------------------|
| CDC-P4157347 | 2021-10-18 | 102810 | OREO CHOCO CREAM COOKIES 24x137G | CS24 | 5 | 872.88 | 811.78 | 724.80 | 4,364.40 | 4,058.89 | 3,624.01 | 0 | -0.01 |
| CDC-P4157347 | 2021-10-18 | 108829 | CALUMET BAKING POWDER 72x50G | CASE | 100 | 857.52 | 797.49 | 712.05 | 85,752.00 | 79,749.36 | 71,204.79 | 0 | 0.24 |
| CDC-P4157347 | 2021-10-18 | 735114 | TIGER ENERGY BISCUIT CHOCO SW 12x9/27G | CS12 | 5 | 752.76 | 700.07 | 625.06 | 3,763.80 | 3,500.33 | 3,125.30 | 0 | 0.00 |
| CDC-P4157347 | 2021-10-18 | 123663 | CALUMET BAKING POWDER 12/1KL | CASE | 95 | 1,577.16 | 1,466.76 | 1,309.61 | 149,830.20 | 139,342.09 | 124,412.58 | 0 | 0.42 |
| CDC-P4157347 | 2021-10-18 | 102828 | KRAFT CHEEZ WHIZ WITH PIMIENTO 24x220G/210G | CASE | 2 | 1,943.04 | 1,807.03 | 1,613.42 | 3,886.08 | 3,614.05 | 3,226.83 | 0 | 0.01 |
| CDC-P4157347 | 2021-10-18 | 102807 | CHIPS AHoy GROCERY 12/266G | CASE | 5 | 1,309.20 | 1,217.56 | 1,087.10 | 6,546.00 | 6,087.78 | 5,435.52 | 0 | -0.02 |
| CDC-P4157347 | 2021-10-18 | 102814 | OREO COOKIES DOUBLE STUFF 24/152.4G | CASE | 15 | 971.04 | 903.07 | 806.31 | 14,565.60 | 13,546.01 | 12,094.65 | 0 | 0.00 |
| CDC-P4157347 | 2021-10-18 | 105148 | TANG ORANGE REFILL 24x125G | CASE | 10 | 1,997.76 | 1,877.89 | 1,676.69 | 19,977.60 | 18,778.94 | 16,766.91 | 0 | -0.02 |
| CDC-P4157347 | 2021-10-18 | 105151 | TANG ORANGE REFILL 12x375G | CASE | 5 | 2,988.60 | 2,809.28 | 2,508.29 | 14,943.00 | 14,046.42 | 12,541.45 | 0 | 0.00 |
| CDC-P4157347 | 2021-10-18 | 105150 | TANG ORANGE REFILL 12x250G | CASE | 10 | 1,994.40 | 1,874.74 | 1,673.87 | 19,944.00 | 18,747.36 | 16,738.71 | 0 | -0.02 |
| CDC-P4157347 | 2021-10-18 | 105162 | TANG PINEAPPLE LITRO PACK 144x20G | CASE | 100 | 2,400.48 | 2,256.45 | 2,014.69 | 240,048.00 | 225,645.12 | 201,468.86 | 0 | 0.16 |
| CDC-P4157347 | 2021-10-18 | 105164 | TANG PINEAPPLE REFILL 24x125G | CASE | 4 | 1,997.76 | 1,877.89 | 1,676.69 | 7,991.04 | 7,511.58 | 6,706.77 | 0 | -0.01 |
| CDC-P4157347 | 2021-10-18 | 150494 | TANG FT/ICED TEA APPLE 144x25G | CASE | 1 | 2,400.48 | 2,256.45 | 2,014.69 | 2,400.48 | 2,256.45 | 2,014.69 | 0 | 0.00 |
| CDC-P4157347 | 2021-10-18 | 155801 | EDEN SINGLES 5x 48x104G | CS48 | 4 | 2,011.68 | 1,870.86 | 1,670.41 | 8,046.72 | 7,483.45 | 6,681.65 | 0 | -0.01 |
| CDC-P4157347 | 2021-10-18 | 155802 | EDEN SINGLES 10x 24x208G | CS24 | 4 | 1,828.80 | 1,700.78 | 1,518.56 | 7,315.20 | 6,803.14 | 6,074.23 | 0 | 0.01 |
| CDC-P4157347 | 2021-10-18 | 189452 | KRAFT CHEEZ WHIZ EASY SQUEEZE 48/62G | CS48 | 5 | 1,142.88 | 1,062.88 | 949.00 | 5,714.40 | 5,314.39 | 4,744.99 | 0 | 0.01 |
| CDC-P4157347 | 2021-10-18 | 621064 | OREO MINI CHOCOLATE 24x67G | CS24 | 5 | 698.40 | 649.51 | 579.92 | 3,492.00 | 3,247.56 | 2,899.61 | 0 | -0.01 |
| FULLY-RECEIVED TOTAL : | | | | 375 | | | | | P 598,580.52 | P 559,732.92 | P 499,761.54 | 0 | P 0.76 |

| PI No | Date | Item | Description | UOM | Qty | Unit Price (Gross) | Discounted Price (Net of Disc. incl. VAT) | Net Price (Net of VAT & Disc.) | Gross Amount | Discounted Amount | Net Amount | Unservd (Qty) | Variance (Discounted Amount) |
|-------|------|------|-------------|-----|-----|-----------------------|--|-----------------------------------|--------------|-------------------|-------------|------------------|---------------------------------|
| | | | | | | | 700.07 | 625.06 | 19,571.77 | 18,201.75 | 16,251.56 | 26 | 18,201.75 |
| | | | | | | | 406.00 | 362.50 | 13,096.77 | 12,180.00 | 10,875.00 | 30 | 12,180.00 |
| | | | | | | | | | P 32,668.55 | P 30,381.75 | P 27,126.56 | 56 | P 30,381.75 |

Fully-Overserved Item(s) :

| PI No | Date | Item | Description | UOM | Qty | Unit Price (Gross) | Discounted Price (Net of Disc. incl. VAT) | Net Price (Net of VAT & Disc.) | Gross Amount | Discounted Amount | Net Amount | Overserved (Qty) | Variance (Discounted Amount) |
|------------------------|------------|--------|--|------|-----|-----------------------|--|-----------------------------------|--------------|-------------------|-------------|---------------------|---------------------------------|
| CDC-P4157347 | 2021-10-18 | 102811 | OREO VANILLA 24x88.5G | CASE | 30 | 436.56 | 406.00 | 362.50 | 13,096.80 | 12,180.02 | 10,875.02 | -30 | -12,180.02 |
| CDC-P4157347 | 2021-10-18 | 615565 | OREO CHOCO SANDWICH COOKIES 12x9x28.5G | CS12 | 26 | 752.76 | 700.07 | 625.06 | 19,571.76 | 18,201.74 | 18,751.79 | -26 | -18,201.74 |
| FULLY-OVERSERVED TOTAL | | | | | 56 | | | | P 32,668.56 | P 30,381.76 | P 27,126.57 | -56 | P -30,381.76 |

Fully-Overserved Item Count : 2

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count : 19

TOTAL PROFORMA SUPPLIER INVOICE (PSI) : 431 P 526,888.78 P 590,115.43 P 631,249.88

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|---------------------------------|---------------|------------|----------|--------------|-------------------|--------------|
| 6373328333 | 1970-01-01 | 6373328333 | CDC | SMGM00400131 | 1 Percent % | -5,268.89 |
| | | | | | 2 Percent % | -10,432.40 |
| | | | | | VAT | 61,342.50 |
| Total 1 Percent % : | | | | | | P -5,268.89 |
| Total 2 Percent % : | | | | | | P -10,432.40 |
| Total VAT : | | | | | | P 61,342.50 |
| TOTAL PSI - Add'l & Deduction : | | | | | | P 45,641.21 |

| SOP No | Date | Deduction | Amount |
|-----------------------|------------|------------------------------|--------------|
| SOP0000004 | 2022-02-22 | REG. DISC. - 6% (305,304.26) | -18,318.26 |
| SOP0000004 | 2022-02-22 | REG. DISC. - 7% (325,945.63) | -22,816.19 |
| SOP0000004 | 2022-02-22 | B.O ALLOW. - 1% (590,115.43) | -5,901.15 |
| SOP0000004 | 2022-02-22 | CWO DISC. - 2% (584,214.28) | -11,684.29 |
| SOP0000004 | 2022-02-22 | WHT - 1% (572,529.99) | -5,111.87 |
| TOTAL SOP Deduction : | | | P -63,831.76 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) : P 631,249.88
Less: TOTAL SOP Deduction P -63,831.76

TOTAL CRF/CV Amount : P 567,418.12

TOTAL PURCHASE INVOICE (PI) (Gross Amount) : P 631,249.08
Less: TOTAL SOP Deduction P -63,831.76
NET PURCHASE INVOICE (PI) Amount : P -567,417.32

TOTAL CRF/CV Amount : P 567,418.12
NET PURCHASE INVOICE (PI) Amount : P -567,417.32
Variance (Total) : P 0.80

Variance (Total) : P 0.80
Variance (Item) : P -0.80
P 0.00

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Discounted Amount) : P 590,115.43
TOTAL PURCHASE INVOICE (PI) (Discounted Amount) : P -590,114.69
Variance (Discounted Amount) : P 0.75

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Net Amount) : P 526,888.78
TOTAL PURCHASE INVOICE (PI) (Net Amount) : P -526,888.11
Variance (Net Amount) : P 0.67

PURCHASE INVOICE Total Item Count : 19

TOTAL PURCHASE INVOICE (PI) : 431 P 631,249.08 P 590,114.69 P 526,888.11 0 P 0.75