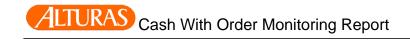
MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

CRF/CV No : CRF2109674 CRF/CV Date : 2021-09-22 CRF/CV Amount : P 2,274,484.94

PROFORMA SUPPLIER INVOICE

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disct.) | Gross Price (Gross of VAT & Disct.) | Net Amount (Net of VAT & Disct.) | Gross Amount (Gross of VAT & Disct.) |
|------------------|---------|---|-----|-----|------------------------------------|--|-------------------------------------|--------------------------------------|
| 6373305385_chocs | 25956 | 25956 TOBLERONE MULTIPACK 20X3X100 | | 1 | 4,909.07 | 5,912.00 | 4,909.07 | 5,912.00 |
| 6373305388_chocs | 4084989 | 4084989 TOBLERONE MILK 8X24X50 | | 6 | 1,013.77 | 1,220.88 | 6,082.62 | 7,325.31 |
| 6373305388_chocs | 4059615 | 4059615 TOBLERONE MILK 6X50G BO | CSE | 1 | 3,531.91 | 4,253.48 | 3,531.91 | 4,253.48 |
| 6373305388_chocs | 42300 | 42300 TOBLERONE MILK BUNDLE 11X6X100 | CSE | 1 | 5,362.53 | 6,458.10 | 5,362.53 | 6,458.10 |
| 6373305388_chocs | 630901 | 630901 TOBLERONE CRUNCHY ALMONDS 4X20X100 | ZIN | 1 | 1,645.77 | 1,982.00 | 1,645.77 | 1,982.00 |
| 6373305388_chocs | 4265594 | 616130 CDM ALMOND FLOW 12X24X37 | ZIN | 1 | 842.58 | 1,014.72 | 842.58 | 1,014.72 |
| 6373305388_chocs | 4257096 | 4257096 CDM ROAST ALMOND 6X24X62G (CS | ZIN | 1 | 1,083.52 | 1,304.88 | 1,083.52 | 1,304.88 |
| 6373305389_ | 4260501 | 4260501 TANG ORANGE 144X20G | CSE | 100 | 2,014.69 | 2,400.48 | 201,469.00 | 240,048.17 |
| 6373305389_ | 4256510 | 4256510 TANG 144X20G LITRO PINEAPPLE | CSE | 50 | 2,014.69 | 2,400.48 | 100,734.50 | 120,024.09 |
| 6373305390_ | 4258276 | 4274523 CHEEZ WHIZ REGULAR 24X210G | CSE | 25 | 1,504.21 | 1,811.52 | 37,605.25 | 45,288.04 |
| 6373305390_ | 4258274 | 4274549 CHEEZ WHIZ REGULAR 12X440G | | 27 | 1,480.49 | 1,782.96 | 39,973.23 | 48,139.80 |
| 6373305390_ | 4036922 | 4036922 TIGER ENERGY CHOCOLATE 60X42 | CSE | 4 | 539.57 | 649.80 | 2,158.28 | 2,599.22 |
| 6373305390_ | 4260978 | 4260978 OREO C/S/C VANILLA 12X9X28.5GR SUMMER20 | | 118 | 625.06 | 752.76 | 73,757.08 | 88,825.73 |
| 6373305390_ | 4064832 | 4064832 EDEN LUP 144X45G | | 39 | 1,514.97 | 1,824.48 | 59,083.83 | 71,154.72 |
| 6373305390_ | 4260977 | 4260977 OREO C/S/C VANILLA 12X2X133GR SUMMER20 | | 13 | 674.88 | 812.76 | 8,773.44 | 10,565.86 |
| 6373305390_ | 4037178 | 4037178 CHIPS AHOY 24X142.5G RE | | 5 | 1,177.78 | 1,418.40 | 5,888.90 | 7,092.01 |
| 6373305390_ | 4058898 | 4058898 TANG ORANGE 12X250 | CSE | 5 | 1,673.87 | 1,994.40 | 8,369.35 | 9,971.99 |
| 6373305390_ | 4059107 | 4059107 TANG PINEAPPLE 12X250 | CSE | 5 | 1,673.87 | 1,994.40 | 8,369.35 | 9,971.99 |
| 6373305390_ | 4072283 | 4072283 CHEEZ WHIZ PIMIENTO TWINPACK 72X24 | CSE | 1 | 569.76 | 686.16 | 569.76 | 686.16 |
| 6373305390_ | 4258269 | 4258269 EDEN MELTSARAP 24X430 | CSE | 1 | 3,890.85 | 4,685.75 | 3,890.85 | 4,685.75 |
| 6373305390_ | 4263166 | 4263166 HALLS SALTY WATERMELON 60X36 | | 2 | 1,290.88 | 1,554.61 | 2,581.76 | 3,109.22 |
| 6373305390_ | 646234 | CHEEZ WHIZ REG SUP 48X62G 64623 | | 1 | 949.00 | 1,142.88 | 949.00 | 1,142.88 |
| 6373305390_ | 4258278 | 4258278 CHEEZ WHIZ REG SUP 24X110 | | 7 | 758.28 | 913.20 | 5,307.96 | 6,392.38 |
| 6373305390_ | 4262727 | 4262727 TANG 144X20G LITRO APPLE | | 10 | 2,014.69 | 2,400.48 | 20,146.90 | 24,004.82 |
| 6373305390_ | 4036918 | 4036918 TIGER ENERGY CHOCOLATE 30X(10X21) G | | 12 | 1,288.13 | 1,551.30 | 15,457.56 | 18,615.56 |
| 6373305390_ | 4258263 | 4258263 CHEEZ WHIZ PTO SUP 24X110 | CSE | 1 | 821.06 | 988.80 | 821.06 | 988.80 |



| PROFORMA SUPI | PLIER INVOICE (PSI) GROSS | TOTAL : | | | 1430 | | | P 2,514,169.85 | P 3,000,449.17 |
|---------------|---------------------------|---------|---|-----|------|----------|----------|----------------|----------------|
| | 6373305757_add | 4252624 | OREO DARK & WHITE CHOC 12X9X28.5 | CSE | 5 | 625.06 | 752.76 | 3,125.30 | 3,763.80 |
| | 5373305757_add | 4258488 | TANG 144X20G LITRO DALANDAN | CSE | 100 | 2,014.69 | 2,400.48 | 201,469.00 | 240,048.17 |
| | 5373305757_add | 4261463 | TANG MANGO 144X20G | CSE | 100 | 2,014.69 | 2,400.48 | 201,469.00 | 240,048.17 |
| | 5373302014_add | 4260501 | TANG ORANGE 144X20G | CSE | 600 | 2,014.69 | 2,400.48 | 1,208,814.00 | 1,440,289.02 |
| | 6373305391_ | 4274403 | OREO C/S/C CHOCOLATE 24X133G SIWO2. | CSE | 7 | 724.80 | 872.88 | 5,073.60 | 6,110.14 |
| | 6373305390_ | 4008969 | TIGER CHOCOLATE 30X(11X21G) | CSE | 10 | 1,288.13 | 1,551.30 | 12,881.30 | 15,512.96 |
| | 6373305390_ | 4056802 | 4056802 CLORETS CANDY OCEAN MINT 60X40 | CSE | 1 | 1,528.52 | 1,840.80 | 1,528.52 | 1,840.80 |
| | 6373305390_ | 4056800 | 4056800 CLORETS CANDY OCEAN MINT 16X250 | CSE | 1 | 2,078.68 | 2,503.36 | 2,078.68 | 2,503.36 |
| | 6373305390_ | 4259626 | 4259626 HALLS HL 8X450 | | 1 | 1,834.09 | 2,208.80 | 1,834.09 | 2,208.80 |
| | 6373305390_ | 4261947 | 4261947 Oreo Vanilla Wafer Roll 20x54g HS | | 1 | 528.44 | 636.40 | 528.44 | 636.40 |
| | 6373305390_ | 4252624 | 4252624 OREO DARK & WHITE CHOC 12X9X28.5 | | 4 | 625.06 | 752.76 | 2,500.24 | 3,011.04 |
| | 6373305390_ | 4253215 | 4253215 MINI OREO ORIGINAL 6X10X20.4G IP | | 9 | 453.37 | 545.99 | 4,080.33 | 4,913.95 |
| | 6373305390_ | 4253214 | 4253214 MINI OREO CHOCOLATE 6X10X20.4G IP | CSE | 1 | 453.37 | 545.99 | 453.37 | 545.99 |
| | 6373305390_ | 4260636 | 4260636 TANG 144X20G LITRO HONEY LEMON | CSE | 12 | 2,014.69 | 2,400.48 | 24,176.28 | 28,805.78 |
| | 6373305390_ | 4258488 | 4258488 TANG 144X20G LITRO DALANDAN | CSE | 80 | 2,014.69 | 2,400.48 | 161,175.20 | 192,038.54 |
| | 6373305390_ | 4256720 | 4256720 TIGER CRACKERS PLAIN 30X(10X25) | CSE | 6 | 1,132.44 | 1,363.80 | 6,794.64 | 8,182.79 |
| | 6373305390_ | 4256724 | 4256724 TIGER CRACKERS L FLAN 30X(10X25)G | CSE | 29 | 1,132.44 | 1,363.80 | 32,840.76 | 39,550.16 |
| | 6373305390_ | 4253220 | 4253220 MINI OREO CHOCO 24X61.3 | CSE | 2 | 579.92 | 698.40 | 1,159.84 | 1,396.80 |
| | 6373305390_ | 4253219 | 4253219 MINI OREO VANILLA 24X61.3 G | CSE | 17 | 579.92 | 698.40 | 9,858.64 | 11,872.77 |
| | 6373305390_ | 4272994 | 659986 EDEN ORIGINAL 900 | | 4 | 2,557.54 | 3,080.05 | 10,230.16 | 12,320.19 |
| | 6373305390_ | 4258277 | 4258277 CHEEZ WHIZ REG SUP 24X210 | CSE | 2 | 1,366.70 | 1,645.92 | 2,733.40 | 3,291.84 |

Total Item Count : 47

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|------------------|---------------|------------|----------|--------------|-------------------|----------|
| 6373305385_chocs | 1970-01-01 | 6373305385 | CDC | | 1 Percent % | -49.09 |
| | | | | SMGM00398394 | 2 Percent % | -97.20 |
| | | | | | VAT | 571.53 |
| 6373305388_chocs | 1970-01-01 | 6373305388 | CDC | | 1 Percent % | -185.49 |
| | | | | SMGM00398394 | 2 Percent % | -367.27 |
| | | | | | VAT | 2,159.54 |



| | | | | | 1 Percent % | -3,022.03 |
|---------------------------------|------------|------------|-----|--------------|-------------|--------------|
| 6373305389_ | 1970-01-01 | 6373305389 | CDC | SMGM00398406 | 2 Percent % | -5,983.63 |
| | | | | | VAT | 35,183.74 |
| | | | | | 1 Percent % | -6,904.85 |
| 6373305390_ | 1970-01-01 | 6373305390 | CDC | SMGM00398406 | 2 Percent % | -13,671.60 |
| | | | | | VAT | 80,389.03 |
| | | | | | 1 Percent % | -50.74 |
| 6373305391_ | 1970-01-01 | 6373305391 | CDC | SMGM00398406 | 2 Percent % | -100.46 |
| | | | | | VAT | 590.69 |
| 6373302014_add | | 6373302014 | CDC | SMGM00398405 | 1 Percent % | -12,088.14 |
| | 1970-01-01 | | | | 2 Percent % | -23,934.52 |
| | | | | | VAT | 140,734.96 |
| | | 6373305757 | CDC | SMGM00398405 | 1 Percent % | -4,060.63 |
| 6373305757_add | 1970-01-01 | | | | 2 Percent % | -8,040.05 |
| | | | | | VAT | 47,275.51 |
| Total 1% Discount : | | • | - | • | • | P -26,360.97 |
| Total 2% Discount : | | | | | | P -52,194.73 |
| Total VAT : | | | | | | P 306,905.00 |
| TOTAL PSI - Add'l & Deduction : | | | | | | P 228,349.30 |
| | | | | | | |

| SOP No | Date | Deduction | Amount |
|------------|------------|------------------------------------|-------------|
| SOP000007 | 2022-02-24 | REG. DISC 7% (602,035.97) | -42,142.52 |
| SOP000007 | 2022-02-24 | REG. DISC 6% (2,545,250.74) | -152,715.04 |
| SOP000007 | 2022-02-24 | B.O ALLOW 1% (2,952,429.15) | -29,524.29 |
| SOP000007 | 2022-02-24 | CWO DISC 2% (2,922,904.86) | -58,458.10 |
| SOP000007 | 2022-02-24 | WHT - 1% (2,864,446.76) | -25,575.42 |
| SOP000007 | 2022-02-24 | CM # 6396057055 | -1,500.00 |
| SOP000007 | 2022-02-24 | CM # 1600015607 / swaf#17889 | -0.01 |
| SOP000007 | 2022-02-24 | CM # swaf#17631/17670 | -11,586.68 |
| SOP000007 | 2022-02-24 | CM # 1600015372/swaf#16408 | -142,107.96 |
| SOP0000007 | 2022-02-24 | CM - LACKING CA#935/SO #6373202447 | -12,641.67 |



| COD000007 | 2022 02 24 | CM - LACKING CA#971/SO#6373209867 | 0.04 |
|-----------------------|------------|---------------------------------------|---------------|
| SOP0000007 | 2022-02-24 | CIVI - LACKING CA#9/1/50#63/320986/ | -0.01 |
| SOP000007 | 2022-02-24 | CM - LACKING SO#6373211948 | -298,736.56 |
| SOP000007 | 2022-02-24 | CM - LACKING CA#853/SO#6373185975 | -0.01 |
| SOP000007 | 2022-02-24 | CM - LACKING SO#6373185978/6373185984 | -85,831.56 |
| SOP000007 | 2022-02-24 | CM - LACKING CA#863/SO#6373189671 | -8,323.30 |
| SOP0000007 | 2022-02-24 | CM - LACKING CA#864/SO#6373189693 | -3,658.65 |
| TOTAL SOP Deduction : | | | P -872,801.78 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) :

Less: TOTAL SOP Deduction P -872,801.78

P 2,127,647.39

P 3,000,449.17

TOTAL CRF/CV Amount : P 2,724,484.94

Variance : P -146,837.55