MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disct.)	Gross Price (Gross of VAT & Disct.)	Net Amount (Net of VAT & Disct.)	Gross Amount (Gross of VAT & Disct.)
MONDELEZ-6373330912	4274403	OREO C/S/C CHOCOLATE 24X133G SIWO2.	CSE	3	724.80	872.88	2,174.40	2,618.63
MONDELEZ-6373330912	4058951	CALUMET BAKING POWDER 72X50	CSE	9	712.05	857.52	6,408.45	7,717.70
MONDELEZ-6373330912	4036922	TIGER ENERGY CHOCOLATE 60X42	CSE	2	539.57	649.80	1,079.14	1,299.61
MONDELEZ-6373330912	4058952	CALUMET BAKING POWDER 12X1K	CSE	8	1,309.61	1,577.16	10,476.88	12,617.32
MONDELEZ-6373330912	4274152	OREO CRUMBS 24X 454	CSE	3	2,626.98	3,163.67	7,880.94	9,491.02
MONDELEZ-6373330912	4064832	EDEN LUP 144X45G	CSE	195	1,514.97	1,824.48	295,419.15	355,773.60
MONDELEZ-6373330912	680455	EDEN MAYO 80 M	CSE	1	1,594.48	1,920.23	1,594.48	1,920.23
MONDELEZ-6373330912	4267613	OREO SAND DBL STUF 24X135.3	CSE	4	806.31	971.04	3,225.24	3,884.16
MONDELEZ-6373330912	4037071	CHIPS AHOY REG 6X12X38G SEA	CSE	17	1,087.50	1,309.68	18,487.50	22,264.52
MONDELEZ-6373330912	4260501	TANG ORANGE 144X20G	CSE	149	2,014.69	2,400.48	300,188.81	357,671.77
MONDELEZ-6373330912	4058900	TANG ORANGE 12X375	CSE	3	2,508.29	2,988.60	7,524.87	8,965.80
MONDELEZ-6373330912	4058898	TANG ORANGE 12X250	CSE	5	1,673.87	1,994.40	8,369.35	9,971.99
MONDELEZ-6373330912	4256510	TANG 144X20G PINEAPPLE	CSE	31	2,014.69	2,400.48	62,455.39	74,414.93
MONDELEZ-6373330912	4059107	TANG PINEAPPLE 12X250G	CSE	11	1,673.87	1,994.40	18,412.57	21,938.38
MONDELEZ-6373330912	4258487	TANG 144X20G GRAPE	CSE	21	2,014.69	2,400.48	42,308.49	50,410.12
MONDELEZ-6373330912	4274392	OREO C/S/C VANILLA 24X133GR SIWO 2.	CSE	1	724.80	872.88	724.80	872.88
MONDELEZ-6373330912	4080859	EDEN SLICES 4X(6X208)	CSE	1	1,518.56	1,828.80	1,518.56	1,828.80
MONDELEZ-6373330912	4072283	CHEEZ WHIZ PIMIENTO TWINPACK 72X24	CSE	1	569.76	686.16	569.76	686.16
MONDELEZ-6373330912	4065042	CHEEZ WHIZ REGULAR TWINPACK 72X24G	CSE	13	569.76	686.16	7,406.88	8,920.11
MONDELEZ-6373330912	4258269	EDEN MELTSARAP 24X430	CSE	3	3,890.85	4,685.75	11,672.55	14,057.26
MONDELEZ-6373330912	4258486	TANG 144X20G STRAWBERR	CSE	4	2,014.69	2,400.48	8,058.76	9,601.93
MONDELEZ-6373330912	4263166	HALLS SALTY WATERMELON 60X36		2	1,290.88	1,554.61	2,581.76	3,109.22
MONDELEZ-6373330912	646234	CHEEZ WHIZ REG SUP 48X62		3	949.00	1,142.88	2,847.00	3,428.65
MONDELEZ-6373330912	4258278	CHEEZ WHIZ REG SUP 24X110		7	758.28	913.20	5,307.96	6,392.38
MONDELEZ-6373330912	4272994	EDEN ORIGINAL 900	CSE	9	2,557.54	3,080.05	23,017.86	27,720.43
MONDELEZ-6373330912	4253219	MINI OREO VANILLA 24X61.3	CSE	1	579.92	698.40	579.92	698.40



PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL: 764						P 1,073,240.99	P 1,286,077.45	
	MONDELEZ-6373330913 4048729 OREO THINS VANILLA DELIGHT 95GX2 CSE 1 833.41				1,003.68	833.41	1,003.68	
MONDELEZ-6373330913	4258277	CHEEZ WHIZ REG SUP 24X210		6	1,366.70	1,645.92	8,200.20	9,875.51
MONDELEZ-6373330913	4263118	TANG 144X20G POMELO	CSE	14	2,014.69	2,400.48	28,205.66	33,606.74
MONDELEZ-6373330915	616105	CDM MOULDED 24X36X15G	ZIN	60	380.54	458.28	22,832.40	27,497.08
MONDELEZ-6373330915	4267077	CDM FRUIT & NUTS 6X12X90G (SEA	ZIN	2	797.14	960.00	1,594.28	1,919.99
MONDELEZ-6373330915	4257099	CDM FRUIT & NUT 6X24X62	ZIN	1	1,005.60	1,211.05	1,005.60	1,211.05
MONDELEZ-6373330915	4267078	CDM FRUIT & NUT 6X12X160G (SEA	ZIN	1	1,299.94	1,565.52	1,299.94	1,565.52
MONDELEZ-6373330915	4000327	CDM CASHEW & COOKIES 6X12X165	ZIN	1	1,299.94	1,565.52	1,299.94	1,565.52
MONDELEZ-6373330915	13783	TOBLERONE WHITE 4X20X100	ZIN	2	1,645.77	1,982.00	3,291.54	3,964.01
MONDELEZ-6373330915	4257096	CDM ROAST ALMOND 6X24X62G (CS	ZIN	1	1,083.52	1,304.88	1,083.52	1,304.88
MONDELEZ-6373330915	4265594	CDM ALMOND FLOW 12X24X37	ZIN	5	842.58	1,014.72	4,212.90	5,073.60
MONDELEZ-6373330915	630901	TOBLERONE CRUNCHY ALMONDS 4X20X100	ZIN	1	1,645.77	1,982.00	1,645.77	1,982.00
MONDELEZ-6373330915	4000304	CDM FRUIT & NUT 12X24X30	ZIN	2	489.25	589.20	978.50	1,178.41
MONDELEZ-6373330915	14609	TOBLERONE DARK 4X20X100	ZIN	2	1,645.77	1,982.00	3,291.54	3,964.01
MONDELEZ-6373330915	4084899	TBN MLK 4/20/100	ZIN	4	1,645.77	1,982.00	6,583.08	7,928.01
MONDELEZ-6373330915	4257100	CDM MILK 6X24X62	ZIN	2	1,005.60	1,211.05	2,011.20	2,422.09
MONDELEZ-6373330915	4267083	CDM MILK 6X12X160G	ZIN	13	1,299.94	1,565.52	16,899.22	20,351.75
MONDELEZ-6373330915	4000302	CDM MILK 12X24X30G	ZIN	15	489.25	589.20	7,338.75	8,838.06
MONDELEZ-6373330915	4047306	TOBLERONE MILK 8X24X35	ZIN	3	715.64	861.85	2,146.92	2,585.54
MONDELEZ-6373330912	4274391	OREO C/S/C VANILLA 24X66.5GR SIWO 2.	CSE	3	362.50	436.56	1,087.50	1,309.68
MONDELEZ-6373330912	4253036	OREO SDW CHO 12X(9X28.5)G FREE2 SEA	CSE	31	625.06	752.76	19,376.86	23,335.57
MONDELEZ-6373330912	4252363	OREO C/S/C CHOCOLATE 12X9X28.5GR	CSE	20	625.06	752.76	12,501.20	15,055.21
MONDELEZ-6373330912	4059506	CHEEZ WHIZ MILD 48X62	CSE	1	977.70	1,177.45	977.70	1,177.45
MONDELEZ-6373330912	4253215	MINI OREO ORIGINAL 6X10X20.4G IP	CSE	9	453.37	545.99	4,080.33	4,913.95
MONDELEZ-6373330912	4253214	MINI OREO CHOCOLATE 6X10X20.4G IP	CSE	3	453.37	545.99	1,360.11	1,637.98
MONDELEZ-6373330912	4260636	TANG 144X20G HONEY LEMON	CSE	13	2,014.69	2,400.48	26,190.97	31,206.26
MONDELEZ-6373330912	4252625	OREO SAND STRAW 12X(9X28.5)G SE	CSE	5	625.06	752.76	3,125.30	3,763.80
MONDELEZ-6373330912	324436	EDEN SANDWICH SPREAD SUP 24X220ML	CSE	10	1,167.42	1,405.93	11,674.20	14,059.25
MONDELEZ-6373330912	680483	EDEN SANDWICH SPREAD 470 ML	CSE	15	1,361.82	1,640.04	20,427.30	24,600.62
MONDELEZ-6373330912	680479	EDEN SANDWICH SPREAD 80 M	EDEN SANDWICH SPREAD 80 M CSE 1 1,594.48 1,920.23		1,594.48	1,920.23		
MONDELEZ-6373330912	4253220	MINI OREO CHOCO 24X61.3 G CSE 10 579.92 698.40 EDEN SANDWICH SPREAD 80 M CSE 1 1 594.48 1 920.23		5,799.20	6,98			

Total Item Count : 57



Proforma	Delivery Date	SO No	Location	PO No	Add'l & Deduction	Amount
MONDELEZ-6373330912		6373330912	CDC	SMGM00400588	1 Percent %	-9,584.87
	1970-01-01				2 Percent %	-18,978.04
					VAT	111,590.85
					2 Percent % VAT 1 Percent % 2 Percent % VAT 1 Percent %	-775.15
MONDELEZ-6373330915	1970-01-01	6373330915	CDC	SMGM00400579	2 Percent %	-1,534.80
					VAT	9,024.62
		6373330913	CDC	SMGM00400588	1 Percent %	-372.39
MONDELEZ-6373330913	1970-01-01				2 Percent %	-737.34
					VAT	4,335.54
Total 1% Discount :	•		•			P -10,732.41
Total 2% Discount :						P -21,250.18
Total VAT:						P 124,951.01
TOTAL PSI - Add'l & Deduction :						P 92,968.42

SOP No	Date	Deduction	Amount
SOP0000002	2022-02-22	REG. DISC 6% (597,787.93)	-35,867.28
SOP0000002	2022-02-22	REG. DISC 7% (688,289.53)	-48,180.27
SOP0000002	2022-02-22	B.O ALLOW 1% (1,202,029.90)	-12,020.30
SOP0000002	2022-02-22	CWO DISC 2% (1,190,009.60)	-23,800.19
SOP0000002	2022-02-22	WHT - 1% (1,166,209.41)	-10,412.58
TOTAL SOP Deduction :	•		P -130,280.62

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount):

Less: TOTAL SOP Deduction

P 1,286,077.45

P -130,280.62

P 1,155,796.83

P 1,155,796.84

P -0.01

TOTAL CRF/CV Amount:

Variance: