MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

CRF/CV No : CRF2110682 CRF/CV Date : 2021-10-25 CRF/CV Amount : P 880,645.12

PROFORMA SUPPLIER INVOICE

| Proforma | Item | Description | | Qty | Net Price (Net of VAT & Disct.) | Gross Price (Gross of VAT & Disct.) | Net Amount (Net of VAT & Disct.) | Gross Amount (Gross of VAT & Disct.) |
|------------|---------|---|-----|-----|------------------------------------|--|----------------------------------|--------------------------------------|
| 6373343958 | 4000302 | 4000302 CDM MILK 12X24X30 | | 4 | 489.25 | 589.20 | 1,957.00 | 2,356.82 |
| 6373343958 | 4257100 | 4257100 CDM MILK 6X24X62 | ZIN | 1 | 1,005.60 | 1,211.05 | 1,005.60 | 1,211.05 |
| 6373343958 | 4084899 | 4084899 TBN MLK 4/20/100 | ZIN | 1 | 1,645.77 | 1,982.00 | 1,645.77 | 1,982.00 |
| 6373343958 | 4059615 | 4059615 TOBLERONE MILK 6X50G BO | CSE | 1 | 3,531.91 | 4,253.48 | 3,531.91 | 4,253.48 |
| 6373343958 | 42300 | 42300 TOBLERONE MILK BUNDLE 11X6X100 | CSE | 1 | 5,362.53 | 6,458.10 | 5,362.53 | 6,458.10 |
| 6373343958 | 4023456 | 4023456 TONE 360G TBL MILK 2X10C | ZIN | 1 | 2,962.14 | 3,567.31 | 2,962.14 | 3,567.31 |
| 6373343958 | 4257095 | 4257095 CDM CASHEW & COOKIES 6X24X62 | ZIN | 1 | 1,005.60 | 1,211.05 | 1,005.60 | 1,211.05 |
| 6373343958 | 4047978 | 4047978 30G CDM MULTIBUY PROMO PAC | ZIN | 9 | 392.59 | 472.80 | 3,533.31 | 4,255.17 |
| 6373343958 | 4257096 | 4257096 CDM ROAST ALMOND 6X24X62G (CS | ZIN | 1 | 1,083.52 | 1,304.88 | 1,083.52 | 1,304.88 |
| 6373343958 | 13783 | 13783 TOBLERONE WHITE 4X20X100 | ZIN | 1 | 1,645.77 | 1,982.00 | 1,645.77 | 1,982.00 |
| 6373343958 | 4000327 | 4000327 CDM CASHEW & COOKIES 6X12X165 | ZIN | 1 | 1,299.94 | 1,565.52 | 1,299.94 | 1,565.52 |
| 6373343958 | 4267077 | 4055268 CDM FRUIT & NUTS 6X12X90G (SEA | ZIN | 2 | 797.14 | 960.00 | 1,594.28 | 1,919.99 |
| 6373343958 | 4011316 | 4011316 TOBLERONE MINI DARK 20X200 | CSE | 1 | 3,329.07 | 4,009.20 | 3,329.07 | 4,009.20 |
| 6373343958 | 4031699 | 4031699 CDM HONEYCOMB & NUTS GM 6X12X165 | ZIN | 1 | 1,299.94 | 1,565.52 | 1,299.94 | 1,565.52 |
| 6373343960 | 4036922 | 4036922 TIGER ENERGY CHOCOLATE 60X42 | CSE | 2 | 539.57 | 649.80 | 1,079.14 | 1,299.61 |
| 6373343960 | 4058952 | 4058952 CALUMET BAKING POWDER 12X1K | CSE | 4 | 1,309.61 | 1,577.16 | 5,238.44 | 6,308.66 |
| 6373343960 | 4064832 | 4064832 EDEN LUP 144X45G | CSE | 60 | 1,514.97 | 1,824.48 | 90,898.20 | 109,468.80 |
| 6373343960 | 4258271 | 4258271 EDEN FILLED CHEESE ORIGINAL 24X430G | CSE | 10 | 2,457.99 | 2,960.16 | 24,579.90 | 29,601.60 |
| 6373343960 | 680685 | 680685 EDEN FILLED CHEESE ORIGINAL 165G | CSE | 84 | 1,879.26 | 2,263.19 | 157,857.84 | 190,108.37 |
| 6373343960 | 4037178 | 4037178 CHIPS AHOY 24X142.5G RE | CSE | 4 | 1,177.78 | 1,418.40 | 4,711.12 | 5,673.61 |
| 6373343960 | 4260501 | 4260501 TANG ORANGE 144X20G | CSE | 36 | 2,014.69 | 2,400.48 | 72,528.84 | 86,417.34 |
| 6373343960 | 4058898 | 4058898 TANG ORANGE 12X250 | CSE | 3 | 1,673.87 | 1,994.40 | 5,021.61 | 5,983.19 |
| 6373343960 | 4256510 | 4256510 TANG 144X20G PINEAPPLE | CSE | 21 | 2,014.69 | 2,400.48 | 42,308.49 | 50,410.12 |
| 6373343960 | 4059103 | 4059103 TANG PINEAPPLE 24X125 | CSE | 1 | 1,676.69 | 1,997.76 | 1,676.69 | 1,997.76 |



| PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL: 471 P 979,97 | | | | | | P 979,973.27 | | |
|---|---------|---|-----|----|----------|--------------|-----------|-----------|
| 6373343960 | 4059506 | 4059506 CHEEZ WHIZ MILD 48X62 | CSE | 1 | 977.70 | 1,177.45 | 977.70 | 1,177.45 |
| 6373343960 | 4252624 | 4252624 OREO DARK & WHITE CHOC 12X9X28.5 | CSE | 6 | 625.06 | 752.76 | 3,750.36 | 4,516.56 |
| 6373343960 | 4258485 | 4258485 TANG 144X20G CALAMANSI | CSE | 27 | 2,014.69 | 2,400.48 | 54,396.63 | 64,813.01 |
| 6373343960 | 4260636 | 4260636 TANG 144X20G HONEY LEMO | CSE | 2 | 2,014.69 | 2,400.48 | 4,029.38 | 4,800.96 |
| 6373343960 | 4252625 | 4252625 OREO SAND STRAW 12X(9X28.5)G SE | | 3 | 625.06 | 752.76 | 1,875.18 | 2,258.28 |
| 6373343960 | 680483 | 680483 EDEN SANDWICH SPREAD 470 M | CSE | 5 | 1,361.82 | 1,640.04 | 6,809.10 | 8,200.21 |
| 6373343960 | 680481 | 680481 EDEN SANDWICH SPREAD 220 ML | CSE | 20 | 1,328.64 | 1,600.08 | 26,572.80 | 32,001.65 |
| 6373343960 | 680479 | 680479 EDEN SANDWICH SPREAD 80 M | | 4 | 1,594.48 | 1,920.23 | 6,377.92 | 7,680.94 |
| 6373343960 | 4253219 | 4253219 MINI OREO VANILLA 24X61.3 G | | 10 | 579.92 | 698.40 | 5,799.20 | 6,983.98 |
| 6373343960 | 4258277 | 4258277 CHEEZ WHIZ REG SUP 24X210 | | 6 | 1,366.70 | 1,645.92 | 8,200.20 | 9,875.51 |
| 6373343960 | 4263117 | 4263117 TANG 144X20G FOUR SEASONS | | 23 | 2,014.69 | 2,400.48 | 46,337.87 | 55,211.08 |
| 6373343960 | 4258263 | 4258263 CHEEZ WHIZ PTO SUP 24X110 | | 4 | 821.06 | 988.80 | 3,284.24 | 3,955.21 |
| 6373343960 | 4036918 | 4036918 TIGER ENERGY CHOCOLATE 30X(10X21) | | 3 | 1,288.13 | 1,551.30 | 3,864.39 | 4,653.89 |
| 6373343960 | 4036919 | 4036919 TIGER ENERGY ORIGINAL 30X(10X25.2)G | | 11 | 1,288.13 | 1,551.30 | 14,169.43 | 17,064.26 |
| 6373343960 | 4262727 | 4262727 TANG 144X20G APPL | | 7 | 2,014.69 | 2,400.48 | 14,102.83 | 16,803.37 |
| 6373343960 | 4258278 | 4258278 CHEEZ WHIZ REG SUP 24X110 | CSE | 7 | 758.28 | 913.20 | 5,307.96 | 6,392.38 |
| 6373343960 | 646234 | 646234 CHEEZ WHIZ REG SUP 48X62 | CSE | 3 | 949.00 | 1,142.88 | 2,847.00 | 3,428.65 |
| 6373343960 | 4258269 | 4258269 EDEN MELTSARAP 24X430 | CSE | 5 | 3,890.85 | 4,685.75 | 19,454.25 | 23,428.77 |
| 6373343960 | 680692 | 680692 EDEN FILLED CHEESE MELTSARAP 165 | CSE | 5 | 3,086.14 | 3,716.64 | 15,430.70 | 18,583.21 |
| 6373343960 | 4261463 | 4261463 TANG MANGO 144X20G | | 36 | 2,014.69 | 2,400.48 | 72,528.84 | 86,417.34 |
| 6373343960 | 4258487 | 4258487 TANG 144X20G GRAPE | | 30 | 2,014.69 | 2,400.48 | 60,440.70 | 72,014.45 |
| 6373343960 | 4263118 | 4263118 TANG 144X20G POMEL | | 2 | 2,014.69 | 2,400.48 | 4,029.38 | 4,800.96 |

Total Item Count : 46

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|---------------------------------|---------------|------------|----------|--------------|-------------------|-------------|
| 6373343958 | | 6373343958 | CDC | SMGM00401675 | 1 Percent % | -312.56 |
| | 1970-01-01 | | | | 2 Percent % | -618.88 |
| | | | | | VAT | 3,638.99 |
| 6373343960 | | 6373343960 | CDC | SMGM00401680 | 1 Percent % | -7,864.86 |
| | 1970-01-01 | | | | 2 Percent % | -15,572.43 |
| | | | | | VAT | 91,565.88 |
| Total 1% Discount : P -8,177.42 | | | | | | P -8,177.42 |

| Total 2% Discount : | P -16,191.31 |
|---------------------------------|--------------|
| Total VAT : | P 95,204.87 |
| TOTAL PSI - Add'l & Deduction : | P 70,836.14 |

| SOP No | Date | Deduction | Amount |
|-----------------------|------------|---------------------------|--------------|
| SOP0000003 | 2021-10-22 | REG. DISC 6% (449,669.59) | -26,980.18 |
| SOP0000003 | 2021-10-22 | REG. DISC 7% (530,303.68) | -37,121.26 |
| SOP0000003 | 2021-10-22 | B.O ALLOW 1% (915,871.83) | -9,158.72 |
| SOP0000003 | 2021-10-22 | CWO DISC 2% (906,713.11) | -18,134.26 |
| SOP0000003 | 2021-10-22 | WHT - 1% (888,578.85) | -7,933.74 |
| TOTAL SOP Deduction : | • | | P -99,328.16 |

| TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) : | | | P 979,973.27 | |
|--|--|--|--------------|--|
| Less: TOTAL SOP Deduction | | | P -99,328.16 | |
| TOTAL CRF/CV Amount : | | | P 880,645.11 | |