

MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

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|-------------|------------|---------------|------------|-----------------|----------------|
| CRF/CV No : | CRF2110435 | CRF/CV Date : | 2021-10-15 | CRF/CV Amount : | P 1,155,796.84 |
|-------------|------------|---------------|------------|-----------------|----------------|

PROFORMA SUPPLIER INVOICE

| Proforma | Item | Description | UOM | Qty | Price | Amount |
|---------------------|---------|------------------------------------|-----|-----|----------|------------|
| MONDELEZ-6373330915 | 4084899 | TBN MLK 4/20/100 | ZIN | 4 | 1,645.77 | 6,583.08 |
| MONDELEZ-6373330915 | 4047306 | TOBLERONE MILK 8X24X35 | ZIN | 3 | 715.64 | 2,146.92 |
| MONDELEZ-6373330915 | 616105 | CDM MOULDED 24X36X15G | ZIN | 60 | 380.54 | 22,832.40 |
| MONDELEZ-6373330915 | 4000302 | CDM MILK 12X24X30G | ZIN | 15 | 489.25 | 7,338.75 |
| MONDELEZ-6373330915 | 4257100 | CDM MILK 6X24X62 | ZIN | 2 | 1,005.60 | 2,011.20 |
| MONDELEZ-6373330915 | 4267083 | CDM MILK 6X12X160G | ZIN | 13 | 1,299.94 | 16,899.22 |
| MONDELEZ-6373330915 | 4265594 | CDM ALMOND FLOW 12X24X37 | ZIN | 5 | 842.58 | 4,212.90 |
| MONDELEZ-6373330915 | 630901 | TOBLERONE CRUNCHY ALMONDS 4X20X100 | ZIN | 1 | 1,645.77 | 1,645.77 |
| MONDELEZ-6373330915 | 13783 | TOBLERONE WHITE 4X20X100 | ZIN | 2 | 1,645.77 | 3,291.54 |
| MONDELEZ-6373330915 | 14609 | TOBLERONE DARK 4X20X100 | ZIN | 2 | 1,645.77 | 3,291.54 |
| MONDELEZ-6373330915 | 4257096 | CDM ROAST ALMOND 6X24X62G (CS | ZIN | 1 | 1,083.52 | 1,083.52 |
| MONDELEZ-6373330915 | 4000327 | CDM CASHEW & COOKIES 6X12X165 | ZIN | 1 | 1,299.94 | 1,299.94 |
| MONDELEZ-6373330915 | 4000304 | CDM FRUIT & NUT 12X24X30 | ZIN | 2 | 489.25 | 978.50 |
| MONDELEZ-6373330915 | 4257099 | CDM FRUIT & NUT 6X24X62 | ZIN | 1 | 1,005.60 | 1,005.60 |
| MONDELEZ-6373330915 | 4267077 | CDM FRUIT & NUTS 6X12X90G (SEA | ZIN | 2 | 797.14 | 1,594.28 |
| MONDELEZ-6373330915 | 4267078 | CDM FRUIT & NUT 6X12X160G (SEA | ZIN | 1 | 1,299.94 | 1,299.94 |
| MONDELEZ-6373330912 | 680479 | EDEN SANDWICH SPREAD 80 M | CSE | 1 | 1,594.48 | 1,594.48 |
| MONDELEZ-6373330912 | 680483 | EDEN SANDWICH SPREAD 470 ML | CSE | 15 | 1,361.82 | 20,427.30 |
| MONDELEZ-6373330912 | 324436 | EDEN SANDWICH SPREAD SUP 24X220ML | CSE | 10 | 1,167.42 | 11,674.20 |
| MONDELEZ-6373330912 | 4037071 | CHIPS AHOY REG 6X12X38G SEA | CSE | 17 | 1,087.50 | 18,487.50 |
| MONDELEZ-6373330912 | 4036922 | TIGER ENERGY CHOCOLATE 60X42 | CSE | 2 | 539.57 | 1,079.14 |
| MONDELEZ-6373330912 | 4274152 | OREO CRUMBS 24X 454 | CSE | 3 | 2,626.98 | 7,880.94 |
| MONDELEZ-6373330912 | 4080859 | EDEN SLICES 4X(6X208) | CSE | 1 | 1,518.56 | 1,518.56 |
| MONDELEZ-6373330912 | 4263166 | HALLS SALTY WATERMELON 60X36 | CSE | 2 | 1,290.88 | 2,581.76 |
| MONDELEZ-6373330912 | 4260501 | TANG ORANGE 144X20G | CSE | 149 | 2,014.69 | 300,188.81 |

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| MONDELEZ-6373330912 | 4256510 | TANG 144X20G PINEAPPLE | CSE | 31 | 2,014.69 | 62,455.39 |
| MONDELEZ-6373330912 | 4258487 | TANG 144X20G GRAPE | CSE | 21 | 2,014.69 | 42,308.49 |
| MONDELEZ-6373330912 | 4064832 | EDEN LUP 144X45G | CSE | 195 | 1,514.97 | 295,419.15 |
| MONDELEZ-6373330912 | 4065042 | CHEEZ WHIZ REGULAR TWINPACK 72X24G | CSE | 13 | 569.76 | 7,406.88 |
| MONDELEZ-6373330912 | 4258278 | CHEEZ WHIZ REG SUP 24X110 | CSE | 7 | 758.28 | 5,307.96 |
| MONDELEZ-6373330912 | 4253036 | OREO SDW CHO 12X(9X28.5)G FREE2 SEA | CSE | 31 | 625.06 | 19,376.86 |
| MONDELEZ-6373330912 | 4252363 | OREO C/S/C CHOCOLATE 12X9X28.5GR | CSE | 20 | 625.06 | 12,501.20 |
| MONDELEZ-6373330912 | 4274391 | OREO C/S/C VANILLA 24X66.5GR SIWO 2. | CSE | 3 | 362.50 | 1,087.50 |
| MONDELEZ-6373330912 | 4252625 | OREO SAND STRAW 12X(9X28.5)G SE | CSE | 5 | 625.06 | 3,125.30 |
| MONDELEZ-6373330912 | 4253219 | MINI OREO VANILLA 24X61.3 | CSE | 1 | 579.92 | 579.92 |
| MONDELEZ-6373330912 | 4253220 | MINI OREO CHOCO 24X61.3 G | CSE | 10 | 579.92 | 5,799.20 |
| MONDELEZ-6373330912 | 4253215 | MINI OREO ORIGINAL 6X10X20.4G IP | CSE | 9 | 453.37 | 4,080.33 |
| MONDELEZ-6373330912 | 4253214 | MINI OREO CHOCOLATE 6X10X20.4G IP | CSE | 3 | 453.37 | 1,360.11 |
| MONDELEZ-6373330912 | 4274392 | OREO C/S/C VANILLA 24X133GR SIWO 2. | CSE | 1 | 724.80 | 724.80 |
| MONDELEZ-6373330912 | 4274403 | OREO C/S/C CHOCOLATE 24X133G SIWO2. | CSE | 3 | 724.80 | 2,174.40 |
| MONDELEZ-6373330912 | 4267613 | OREO SAND DBL STUF 24X135.3 | CSE | 4 | 806.31 | 3,225.24 |
| MONDELEZ-6373330912 | 4258486 | TANG 144X20G STRAWBERR | CSE | 4 | 2,014.69 | 8,058.76 |
| MONDELEZ-6373330912 | 4260636 | TANG 144X20G HONEY LEMON | CSE | 13 | 2,014.69 | 26,190.97 |
| MONDELEZ-6373330912 | 4058898 | TANG ORANGE 12X250 | CSE | 5 | 1,673.87 | 8,369.35 |
| MONDELEZ-6373330912 | 4059107 | TANG PINEAPPLE 12X250G | CSE | 11 | 1,673.87 | 18,412.57 |
| MONDELEZ-6373330912 | 4058900 | TANG ORANGE 12X375 | CSE | 3 | 2,508.29 | 7,524.87 |
| MONDELEZ-6373330912 | 4058952 | CALUMET BAKING POWDER 12X1K | CSE | 8 | 1,309.61 | 10,476.88 |
| MONDELEZ-6373330912 | 4058951 | CALUMET BAKING POWDER 72X50 | CSE | 9 | 712.05 | 6,408.45 |
| MONDELEZ-6373330912 | 4258269 | EDEN MELTSARAP 24X430 | CSE | 3 | 3,890.85 | 11,672.55 |
| MONDELEZ-6373330912 | 4272994 | EDEN ORIGINAL 900 | CSE | 9 | 2,557.54 | 23,017.86 |
| MONDELEZ-6373330912 | 4072283 | CHEEZ WHIZ PIMIENTO TWINPACK 72X24 | CSE | 1 | 569.76 | 569.76 |
| MONDELEZ-6373330912 | 646234 | CHEEZ WHIZ REG SUP 48X62 | CSE | 3 | 949.00 | 2,847.00 |
| MONDELEZ-6373330912 | 4059506 | CHEEZ WHIZ MILD 48X62 | CSE | 1 | 977.70 | 977.70 |
| MONDELEZ-6373330912 | 680455 | EDEN MAYO 80 M | CSE | 1 | 1,594.48 | 1,594.48 |
| MONDELEZ-6373330913 | 4263118 | TANG 144X20G POMELO | CSE | 14 | 2,014.69 | 28,205.66 |
| MONDELEZ-6373330913 | 4258277 | CHEEZ WHIZ REG SUP 24X210 | CSE | 6 | 1,366.70 | 8,200.20 |
| MONDELEZ-6373330913 | 4048729 | OREO THINS VANILLA DELIGHT 95GX2 | CSE | 1 | 833.41 | 833.41 |

PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL :

764

P 1,073,240.99

Total Item Count : 57

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|---------------------------------|---------------|------------|----------|--------------|-------------------------|--------------|
| MONDELEZ-6373330915 | 1970-01-01 | 6373330915 | CDC | SMGM00400579 | 1 Percent % | -775.15 |
| | | | | | 2 Percent % | -1,534.80 |
| | | | | | VAT | 9,024.62 |
| MONDELEZ-6373330912 | 1970-01-01 | 6373330912 | CDC | SMGM00400588 | 1 % BO Allowance (%) | -9,584.87 |
| | | | | | 2 % PaymentTermsDisc(%) | -18,978.04 |
| | | | | | VAT | 111,590.85 |
| MONDELEZ-6373330913 | 1970-01-01 | 6373330913 | CDC | SMGM00400588 | 1 % BO Allowance (%) | -372.39 |
| | | | | | 2 % PaymentTermsDisc(%) | -737.34 |
| | | | | | VAT | 4,335.54 |
| Total 1% Discount : | | | | | | P -775.15 |
| Total 2% Discount : | | | | | | P -1,534.80 |
| Total VAT : | | | | | | P 124,951.01 |
| TOTAL PSI - Add'l & Deduction : | | | | | | P 92,968.42 |

| SOP No | Date | Deduction | Amount |
|-----------------------|------------|-------------------|--------------|
| 144157 | 2021-10-14 | wht(1,166,209.42) | -10,412.58 |
| 144157 | 2021-10-14 | 2%(1,190,009.57) | -23,800.18 |
| 144157 | 2021-10-14 | 1%(1,202,029.86) | -12,020.28 |
| 144157* | 2021-10-14 | 7%(688,289.47) | -48,180.25 |
| 144157* | 2021-10-14 | 6%(597,787.92) | -35,867.26 |
| TOTAL SOP Deduction : | | | P -46,233.04 |

*For information purposes only, amount not included in calculation.

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| PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : | P 1,073,240.99 |
| Add'l & Deduction : | P 92,968.42 |
| SOP Deduction : | P -46,233.04 |
| PROFORMA SUPPLIER INVOICE (PSI) NET TOTAL : | P 1,119,976.37 |
| CRF/CV AMOUNT : | P 1,155,796.84 |
| VARIANCE : | P -35,820.47 |