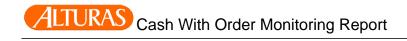
MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

 CRF/CV No :
 CRF2110263
 CRF/CV Date :
 2021-10-11
 CRF/CV Amount :
 P 693,340.99

PROFORMA SUPPLIER INVOICE

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disct.) | Gross Price (Gross of VAT & Disct.) | Net Amount (Net of VAT & Disct.) | Gross Amount (Gross of VAT & Disct.) |
|-------------------------|---------|------------------------------------|-----|-----|------------------------------------|--|-------------------------------------|--------------------------------------|
| 6373321380 SMGM00399628 | 4058951 | CALUMET BAKING POWDER 72X50G | CSE | 100 | 712.05 | 857.52 | 71,205.00 | 85,752.26 |
| 6373321380 SMGM00399628 | 4058952 | CALUMET BAKING POWDER 12X1KG | CSE | 100 | 1,309.61 | 1,577.16 | 130,961.00 | 157,716.47 |
| 6373321380 SMGM00399628 | 4258273 | CHEEZ WHIZ PIMIENTO 12X440 | CSE | 3 | 1,504.21 | 1,811.52 | 4,512.63 | 5,434.57 |
| 6373321380 SMGM00399628 | 4058900 | TANG ORANGE 12X375 | CSE | 2 | 2,508.29 | 2,988.60 | 5,016.58 | 5,977.20 |
| 6373326737 SMGM00400132 | 4058951 | CALUMET BAKING POWDER 72X50G | CSE | 44 | 712.05 | 857.52 | 31,330.20 | 37,730.99 |
| 6373326737 SMGM00400132 | 4051452 | TIGER CHOCO SAND MP 12X9X27G | CSE | 13 | 625.06 | 752.76 | 8,125.78 | 9,785.89 |
| 6373326737 SMGM00400132 | 4258276 | CHEEZ WHIZ REGULAR 24X210 | CSE | 4 | 1,504.21 | 1,811.52 | 6,016.84 | 7,246.09 |
| 6373326737 SMGM00400132 | 4058952 | CALUMET BAKING POWDER 12X1KG | CSE | 27 | 1,309.61 | 1,577.16 | 35,359.47 | 42,583.45 |
| 6373326737 SMGM00400132 | 4274152 | OREO CRUMBS 24X 454 | CSE | 1 | 2,626.98 | 3,163.67 | 2,626.98 | 3,163.67 |
| 6373326737 SMGM00400132 | 4263118 | TANG 144X20G POMEL | CSE | 1 | 2,014.69 | 2,400.48 | 2,014.69 | 2,400.48 |
| 6373326737 SMGM00400132 | 4258487 | TANG 144X20G GRAP | CSE | 6 | 2,014.69 | 2,400.48 | 12,088.14 | 14,402.89 |
| 6373326737 SMGM00400132 | 4072283 | CHEEZ WHIZ PIMIENTO TWINPACK 72X24 | CSE | 1 | 569.76 | 686.16 | 569.76 | 686.16 |
| 6373326737 SMGM00400132 | 4036920 | TIGER ENERGY ORIGINAL 60X50.4 | CSE | 1 | 539.57 | 649.80 | 539.57 | 649.80 |
| 6373326737 SMGM00400132 | 4258263 | CHEEZ WHIZ PTO SUP 24X110 | CSE | 1 | 821.06 | 988.80 | 821.06 | 988.80 |
| 6373326737 SMGM00400132 | 4253220 | MINI OREO CHOCO 24X61.3 | CSE | 4 | 579.92 | 698.40 | 2,319.68 | 2,793.59 |
| 6373326737 SMGM00400132 | 680483 | EDEN SANDWICH SPREAD 470 M | CSE | 2 | 1,361.82 | 1,640.04 | 2,723.64 | 3,280.08 |
| 6373326737 SMGM00400132 | 324438 | EDEN MAYO SUP 24X220M | CSE | 3 | 1,414.13 | 1,703.04 | 4,242.39 | 5,109.11 |
| 6373326737 SMGM00400132 | 4048729 | OREO THINS VANILLA DELIGHT 95GX2 | CSE | 3 | 833.41 | 1,003.68 | 2,500.23 | 3,011.03 |
| 6373326737 SMGM00400132 | 4252363 | OREO C/S/C CHOCOLATE 12X9X28.5GR | CSE | 20 | 625.06 | 752.76 | 12,501.20 | 15,055.21 |
| 6373326739 SMGM00400132 | 4262725 | TANG 144X20G ORANGE MANGO | CSE | 43 | 2,014.69 | 2,400.48 | 86,631.67 | 103,220.71 |
| 6373326739 SMGM00400132 | 4258485 | TANG 144X20G CALAMANS | CSE | 4 | 2,014.69 | 2,400.48 | 8,058.76 | 9,601.93 |
| 6373326800 SMGM00400132 | 4258486 | TANG 144X20G STRAWBERRY | CSE | 32 | 2,014.69 | 2,400.48 | 64,470.08 | 76,815.41 |
| 6373326803 SMGM00400288 | 4047306 | TOBLERONE MILK 8X24X35G | ZIN | 20 | 715.64 | 861.85 | 14,312.80 | 17,236.92 |
| 6373326803 SMGM00400288 | 4078445 | CDM Oreo Enrobe 12x20x34 | ZIN | 2 | 528.44 | 636.40 | 1,056.88 | 1,272.80 |
| 6373326803 SMGM00400288 | 4000302 | CDM MILK 12X24X30G | ZIN | 38 | 489.25 | 589.20 | 18,591.50 | 22,389.76 |
| 6373326803 SMGM00400288 | 4084989 | TOBLERONE MILK 8X24X50G | ZIN | 58 | 1,013.77 | 1,220.88 | 58,798.66 | 70,811.29 |



| PROFORMA SUPPLIER INVOICE (PSI) GROSS | DFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL: 618 P 643,817.27 | | | | | | P 773,065.76 | |
|---------------------------------------|---|--|-----|-----------|-----------|----------|--------------|-----------|
| 6373326804 SMGM00400288 | 4051087 | CDM PLAIN 6 X 12 X 100G | ZIN | 17 | 797.14 | 960.00 | 13,551.38 | 16,319.94 |
| 6373326803 SMGM00400288 | 4055268 | CDM FRUIT & NUTS 6X12X100G (SEA | ZIN | 1 | 797.14 | 960.00 | 797.14 | 960.00 |
| 6373326803 SMGM00400288 | 616105 | CDM MOULDED 24X36X15G | ZIN | 50 | 380.54 | 458.28 | 19,027.00 | 22,914.24 |
| 6373326803 SMGM00400288 | 4257096 | CDM ROAST ALMOND 6X24X62G (CS | ZIN | 1 | 1,083.52 | 1,304.88 | 1,083.52 | 1,304.88 |
| 6373326803 SMGM00400288 | 4265594 | CDM ALMOND FLOW 12X24X37 | ZIN | 4 | 842.58 | 1,014.72 | 3,370.32 | 4,058.88 |
| 6373326803 SMGM00400288 | 630901 | TOBLERONE CRUNCHY ALMONDS 4X20X100 | ZIN | 1 | 1,645.77 | 1,982.00 | 1,645.77 | 1,982.00 |
| 6373326803 SMGM00400288 | 4000304 | CDM FRUIT & NUT 12X24X30 | ZIN | 1 | 489.25 | 589.20 | 489.25 | 589.20 |
| 6373326803 SMGM00400288 | 14609 | TOBLERONE DARK 4X20X100 | ZIN | 2 | 1,645.77 | 1,982.00 | 3,291.54 | 3,964.01 |
| 6373326803 SMGM00400288 | 4084899 | TBN MLK 4/20/100 ZIN 8 1,645.77 1,982.00 | | 13,166.16 | 15,856.02 | | | |

Total Item Count: 35

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|-------------------------|---------------|---|----------------------------------|--------------|-------------------|-----------|
| 6373321380 SMGM00399628 | | | | |).01 | -2,116.95 |
| | 1970-01-01 | 6373321380 | 73321380 CDC SMGM00399628 0.02 | 0.02 | -4,191.57 | |
| | | | | | VAT | 24,646.40 |
| | | | | | 0.01 | -1,237.80 |
| 6373326737 SMGM00400132 | 1970-01-01 | 6373326737 | CDC | SMGM00400132 | 0.02 | -2,450.84 |
| | | | | | VAT | 14,410.92 |
| | | | | | 0.01 | -946.90 |
| 6373326739 SMGM00400132 | 1970-01-01 | 6373326739 | CDC | SMGM00400132 | 0.02 | -1,874.87 |
| | | | | | VAT | 11,024.24 |
| | | 0.01 01 6373326800 CDC SMGM00400132 0.02 | 0.01 | -644.70 | | |
| 6373326800 SMGM00400132 | 1970-01-01 | | CDC | SMGM00400132 | 0.02 | -1,276.51 |
| | | | | | VAT | 7,505.86 |
| | | | | | 0.01 | -1,356.31 |
| 6373326803 SMGM00400288 | 1970-01-01 | 6373326803 | 6373326803 CDC SMGM00400288 0.02 | 0.02 | -2,685.48 | |
| | | | | | VAT | 15,790.65 |
| | | | | | 0.01 | -135.51 |
| 6373326804 SMGM00400288 | 1970-01-01 | 6373326804 CDC SMGM00400288 0.02 VAT | 0.02 | -268.32 | | |
| | | | | | VAT | 1,577.71 |
| Total 1% Discount : | | | | | | P 0.00 |
| Total 2% Discount : | | | | | | P 0.00 |



| Total VAT : | P 74,955.78 |
|---------------------------------|-------------|
| TOTAL PSI - Add'l & Deduction : | P 55,770.02 |

| SOP No | Date | Deduction | Amount |
|-----------------------|------------|---------------------------|--------------|
| SOP0000005 | 2022-02-24 | REG. DISC 6% (212,418.62) | -12,745.12 |
| SOP0000005 | 2022-02-24 | REG. DISC 7% (560,647.14) | -39,245.30 |
| SOP0000005 | 2022-02-24 | B.O ALLOW 1% (721,075.34) | -7,210.75 |
| SOP0000005 | 2022-02-24 | CWO DISC 2% (713,864.59) | -14,277.29 |
| SOP0000005 | 2022-02-24 | WHT - 1% (699,587.30) | -6,246.32 |
| TOTAL SOP Deduction : | • | | P -79,724.78 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) :

Less: TOTAL SOP Deduction P -79,724.78

P 693,340.98

P 773,065.76

TOTAL CRF/CV Amount : P 693,340.99

Variance : P -0.01