



MONDELEZ PHILIPPINES, INC.  
PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

|             |            |               |            |                 |              |
|-------------|------------|---------------|------------|-----------------|--------------|
| CRF/CV No : | CRF2110682 | CRF/CV Date : | 2021-10-25 | CRF/CV Amount : | P 880,645.12 |
|-------------|------------|---------------|------------|-----------------|--------------|

PROFORMA SUPPLIER INVOICE

| Proforma   | Item    | Description                                 | UOM | Qty | Net Price<br>(Net of VAT & Disc.) | Gross Price<br>(Gross of VAT & Disc.) | Net Amount<br>(Net of VAT & Disc.) | Gross Amount<br>(Gross of VAT & Disc.) |
|------------|---------|---|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373343958 | 4000302 | 4000302 CDM MILK 12X24X30                   | ZIN | 4   | 489.25                            | 589.20                                | 1,957.00                           | 2,356.82                               |
| 6373343958 | 4257100 | 4257100 CDM MILK 6X24X62                    | ZIN | 1   | 1,005.60                          | 1,211.05                              | 1,005.60                           | 1,211.05                               |
| 6373343958 | 4084899 | 4084899 TBN MLK 4/20/100                    | ZIN | 1   | 1,645.77                          | 1,982.00                              | 1,645.77                           | 1,982.00                               |
| 6373343958 | 4059615 | 4059615 TOBLERONE MILK 6X50G BO             | CSE | 1   | 3,531.91                          | 4,253.48                              | 3,531.91                           | 4,253.48                               |
| 6373343958 | 42300   | 42300 TOBLERONE MILK BUNDLE 11X6X100        | CSE | 1   | 5,362.53                          | 6,458.10                              | 5,362.53                           | 6,458.10                               |
| 6373343958 | 4023456 | 4023456 TONE 360G TBL MILK 2X10C            | ZIN | 1   | 2,962.14                          | 3,567.31                              | 2,962.14                           | 3,567.31                               |
| 6373343958 | 4257095 | 4257095 CDM CASHEW & COOKIES 6X24X62        | ZIN | 1   | 1,005.60                          | 1,211.05                              | 1,005.60                           | 1,211.05                               |
| 6373343958 | 4047978 | 4047978 30G CDM MULTIBUY PROMO PAC          | ZIN | 9   | 392.59                            | 472.80                                | 3,533.31                           | 4,255.17                               |
| 6373343958 | 4257096 | 4257096 CDM ROAST ALMOND 6X24X62G (CS       | ZIN | 1   | 1,083.52                          | 1,304.88                              | 1,083.52                           | 1,304.88                               |
| 6373343958 | 13783   | 13783 TOBLERONE WHITE 4X20X100              | ZIN | 1   | 1,645.77                          | 1,982.00                              | 1,645.77                           | 1,982.00                               |
| 6373343958 | 4000327 | 4000327 CDM CASHEW & COOKIES 6X12X165       | ZIN | 1   | 1,299.94                          | 1,565.52                              | 1,299.94                           | 1,565.52                               |
| 6373343958 | 4267077 | 4055268 CDM FRUIT & NUTS 6X12X90G (SEA      | ZIN | 2   | 797.14                            | 960.00                                | 1,594.28                           | 1,919.99                               |
| 6373343958 | 4031699 | 4031699 CDM HONEYCOMB & NUTS GM 6X12X165    | ZIN | 1   | 1,299.94                          | 0.00                                  | 1,299.94                           | 0.00                                   |
| 6373343958 | 4011316 | 4011316 TOBLERONE MINI DARK 20X200          | CSE | 1   | 3,329.07                          | 0.00                                  | 3,329.07                           | 0.00                                   |
| 6373343960 | 4036922 | 4036922 TIGER ENERGY CHOCOLATE 60X42        | CSE | 2   | 539.57                            | 649.80                                | 1,079.14                           | 1,299.61                               |
| 6373343960 | 4058952 | 4058952 CALUMET BAKING POWDER 12X1K         | CSE | 4   | 1,309.61                          | 1,577.16                              | 5,238.44                           | 6,308.66                               |
| 6373343960 | 4064832 | 4064832 EDEN LUP 144X45G                    | CSE | 60  | 1,514.97                          | 1,824.48                              | 90,898.20                          | 109,468.80                             |
| 6373343960 | 4258271 | 4258271 EDEN FILLED CHEESE ORIGINAL 24X430G | CSE | 10  | 2,457.99                          | 2,960.16                              | 24,579.90                          | 29,601.60                              |
| 6373343960 | 680685  | 680685 EDEN FILLED CHEESE ORIGINAL 165G     | CSE | 84  | 1,879.26                          | 2,263.19                              | 157,857.84                         | 190,108.37                             |
| 6373343960 | 4037178 | 4037178 CHIPS AHOY 24X142.5G RE             | CSE | 4   | 1,177.78                          | 1,418.40                              | 4,711.12                           | 5,673.61                               |
| 6373343960 | 4260501 | 4260501 TANG ORANGE 144X20G                 | CSE | 36  | 2,014.69                          | 2,400.48                              | 72,528.84                          | 86,417.34                              |
| 6373343960 | 4058898 | 4058898 TANG ORANGE 12X250                  | CSE | 3   | 1,673.87                          | 1,994.40                              | 5,021.61                           | 5,983.19                               |
| 6373343960 | 4256510 | 4256510 TANG 144X20G PINEAPPLE              | CSE | 21  | 2,014.69                          | 2,400.48                              | 42,308.49                          | 50,410.12                              |
| 6373343960 | 4059103 | 4059103 TANG PINEAPPLE 24X125               | CSE | 1   | 1,676.69                          | 1,997.76                              | 1,676.69                           | 1,997.76                               |
| 6373343960 | 4263118 | 4263118 TANG 144X20G POMEL                  | CSE | 2   | 2,014.69                          | 2,400.48                              | 4,029.38                           | 4,800.96                               |
| 6373343960 | 4258487 | 4258487 TANG 144X20G GRAPE                  | CSE | 30  | 2,014.69                          | 2,400.48                              | 60,440.70                          | 72,014.45                              |



|            |         |   |     |    |          |          |           |           |
|------------|---------|---|-----|----|----------|----------|-----------|-----------|
| 6373343960 | 4261463 | 4261463 TANG MANGO 144X20G                  | CSE | 36 | 2,014.69 | 2,400.48 | 72,528.84 | 86,417.34 |
| 6373343960 | 680692  | 680692 EDEN FILLED CHEESE MELTSARAP 165     | CSE | 5  | 3,086.14 | 3,716.64 | 15,430.70 | 18,583.21 |
| 6373343960 | 4258269 | 4258269 EDEN MELTSARAP 24X430               | CSE | 5  | 3,890.85 | 4,685.75 | 19,454.25 | 23,428.77 |
| 6373343960 | 646234  | 646234 CHEEZ WHIZ REG SUP 48X62             | CSE | 3  | 949.00   | 1,142.88 | 2,847.00  | 3,428.65  |
| 6373343960 | 4258278 | 4258278 CHEEZ WHIZ REG SUP 24X110           | CSE | 7  | 758.28   | 913.20   | 5,307.96  | 6,392.38  |
| 6373343960 | 4262727 | 4262727 TANG 144X20G APPL                   | CSE | 7  | 2,014.69 | 2,400.48 | 14,102.83 | 16,803.37 |
| 6373343960 | 4036919 | 4036919 TIGER ENERGY ORIGINAL 30X(10X25.2)G | CSE | 11 | 1,288.13 | 1,551.30 | 14,169.43 | 17,064.26 |
| 6373343960 | 4036918 | 4036918 TIGER ENERGY CHOCOLATE 30X(10X21)   | CSE | 3  | 1,288.13 | 1,551.30 | 3,864.39  | 4,653.89  |
| 6373343960 | 4258263 | 4258263 CHEEZ WHIZ PTO SUP 24X110           | CSE | 4  | 821.06   | 988.80   | 3,284.24  | 3,955.21  |
| 6373343960 | 4263117 | 4263117 TANG 144X20G FOUR SEASONS           | CSE | 23 | 2,014.69 | 2,400.48 | 46,337.87 | 55,211.08 |
| 6373343960 | 4258277 | 4258277 CHEEZ WHIZ REG SUP 24X210           | CSE | 6  | 1,366.70 | 1,645.92 | 8,200.20  | 9,875.51  |
| 6373343960 | 4253219 | 4253219 MINI OREO VANILLA 24X61.3 G         | CSE | 10 | 579.92   | 698.40   | 5,799.20  | 6,983.98  |
| 6373343960 | 680479  | 680479 EDEN SANDWICH SPREAD 80 M            | CSE | 4  | 1,594.48 | 1,920.23 | 6,377.92  | 7,680.94  |
| 6373343960 | 680481  | 680481 EDEN SANDWICH SPREAD 220 ML          | CSE | 20 | 1,328.64 | 1,600.08 | 26,572.80 | 32,001.65 |
| 6373343960 | 680483  | 680483 EDEN SANDWICH SPREAD 470 M           | CSE | 5  | 1,361.82 | 1,640.04 | 6,809.10  | 8,200.21  |
| 6373343960 | 4252625 | 4252625 OREO SAND STRAW 12X(9X28.5)G SE     | CSE | 3  | 625.06   | 752.76   | 1,875.18  | 2,258.28  |
| 6373343960 | 4260636 | 4260636 TANG 144X20G HONEY LEMO             | CSE | 2  | 2,014.69 | 2,400.48 | 4,029.38  | 4,800.96  |
| 6373343960 | 4258485 | 4258485 TANG 144X20G CALAMANSI              | CSE | 27 | 2,014.69 | 2,400.48 | 54,396.63 | 64,813.01 |
| 6373343960 | 4252624 | 4252624 OREO DARK & WHITE CHOC 12X9X28.5    | CSE | 6  | 625.06   | 752.76   | 3,750.36  | 4,516.56  |
| 6373343960 | 4059506 | 4059506 CHEEZ WHIZ MILD 48X62               | CSE | 1  | 977.70   | 1,177.45 | 977.70    | 1,177.45  |

PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL :

471

P 817,742.71

P 974,398.55

Total Item Count : 46

| Proforma            | Delivery Date | SO No      | Location | PO No        | Add'l & Deduction | Amount       |
|---------------------|---------------|------------|----------|--------------|-------------------|--------------|
| 6373343958          | 1970-01-01    | 6373343958 | CDC      | SMGM00401675 | 1 Percent %       | -312.56      |
|                     |               |            |          |              | 2 Percent %       | -618.88      |
|                     |               |            |          |              | VAT               | 3,638.99     |
| 6373343960          | 1970-01-01    | 6373343960 | CDC      | SMGM00401680 | 1 Percent %       | -7,864.86    |
|                     |               |            |          |              | 2 Percent %       | -15,572.43   |
|                     |               |            |          |              | VAT               | 91,565.88    |
| Total 1% Discount : |               |            |          |              |                   | P -8,177.42  |
| Total 2% Discount : |               |            |          |              |                   | P -16,191.31 |
| Total VAT :         |               |            |          |              |                   | P 95,204.87  |



TOTAL PSI - Add'l & Deduction :

P 70,836.14

| SOP No                | Date       | Deduction                    | Amount       |
|-----------------------|------------|------------------------------|--------------|
| SOP0000003            | 2021-10-22 | REG. DISC. - 6% (449,669.59) | -26,980.18   |
| SOP0000003            | 2021-10-22 | REG. DISC. - 7% (530,303.68) | -37,121.26   |
| SOP0000003            | 2021-10-22 | B.O ALLOW. - 1% (915,871.83) | -9,158.72    |
| SOP0000003            | 2021-10-22 | CWO DISC. - 2% (906,713.11)  | -18,134.26   |
| SOP0000003            | 2021-10-22 | WHT - 1% (888,578.85)        | -7,933.74    |
| TOTAL SOP Deduction : |            |                              | P -99,328.16 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) :  
Less: TOTAL SOP Deduction

P 974,398.55  
P -99,328.16  
P 875,070.39  
P 880,645.12  
P -5,574.73

TOTAL CRF/CV Amount :  
Variance :