



MONDELEZ PHILIPPINES, INC. TO CENTRAL DISTRIBUTION CENTER

PO vs PROFORMA SUPPLIER INVOICE - VARRIANCE REPORT

SO Date : 1970-01-01

SO No : 6373292615

PO No : PHALT031/SMGM00397511/SMG-CPO-0376928

Proforma No : 6373292611\_, 6373292613\_, 6373292614\_, 6373292615\_f

Purchase Order Items

| PO Item No. | Description                                 | Qty | Price      | Amount       |
|-------------|---|-----|------------|--------------|
| 108829      | CALUMET BAKING POWDER 72/50G                | 116 | P 857.52   | P 99,472.32  |
| 102827      | KRAFT CHEEZ WHIZ PLAIN 24x220G/210G         | 18  | P 1,811.52 | P 32,607.36  |
| 173055      | TIGER ENERGY BIS CHOCO 60/50.4G/42G         | 1   | P 649.80   | P 649.80     |
| 735147      | CADBURY DAIRY MILK LICKABLES 9x12x20g       | 2   | P 518.28   | P 1,036.56   |
| 615566      | OREO VANILLA SANDWICH COOKIES 12x9x28.5G    | 163 | P 752.76   | P 122,699.88 |
| 190951      | OREO CHOCOLATE 24x66.5G                     | 14  | P 436.56   | P 6,111.84   |
| 735131      | KRAFT EDEN SULIT PACK 8x18x45G              | 120 | P 1,824.48 | P 218,937.60 |
| 102814      | OREO COOKIES DOUBLE STUFF 24/152.4G         | 3   | P 971.04   | P 2,913.12   |
| 102822      | KRAFT EDEN CHEESE 165G                      | 396 | P 2,263.20 | P 896,227.20 |
| 102823      | KRAFT EDEN CHEESE 24x430G                   | 5   | P 2,960.16 | P 14,800.80  |
| 105150      | TANG ORANGE REFILL 12x250G                  | 5   | P 1,994.40 | P 9,972.00   |
| 105165      | TANG PINEAPPLE 12x250G                      | 1   | P 1,994.40 | P 1,994.40   |
| 105171      | TANG GUYABANO LITRO PACK 144x25G            | 10  | P 2,400.48 | P 24,004.80  |
| 108901      | TANG GRAPES LITRO PACK 144x25G              | 7   | P 2,400.48 | P 16,803.36  |
| 117529      | TANG MANGGA LITRO PACK 144x25G              | 30  | P 2,400.48 | P 72,014.40  |
| 118963      | KRAFT CHEDDAR CHEESE 24/175G/165G           | 7   | P 2,034.48 | P 14,241.36  |
| 154821      | TANG ORANGE MANGGA 144x25G                  | 6   | P 2,400.48 | P 14,402.88  |
| 155801      | EDEN SINGLES 5s 48x104G                     | 3   | P 2,011.68 | P 6,035.04   |
| 155802      | EDEN SINGLES 10s 24x208G                    | 1   | P 1,828.80 | P 1,828.80   |
| 166768      | KRAFT EDEN MELT SARAP 48x165G               | 12  | P 3,716.64 | P 44,599.68  |
| 177307      | KRAFT EDEN MELT SARAP 24x440G/430G          | 5   | P 4,685.76 | P 23,428.80  |
| 189452      | KRAFT CHEEZ WHIZ EASY SQUEEZE 48/62G        | 2   | P 1,142.88 | P 2,285.76   |
| 189453      | KRAFT CHEEZ WHIZ EASY SQUEEZE SUP 115G/110G | 3   | P 913.20   | P 2,739.60   |
| 197607      | TANG APPLE 144x25G                          | 9   | P 2,400.48 | P 21,604.32  |

Proforma Items

| PSI Item No. | Description                           | Qty | Price      | VAT      | Amount       | Total VAT Per Item |
|--------------|---------------------------------------|-----|------------|----------|--------------|--------------------|
| 4058951      | CALUMET BAKING POWDER 72X50G          | 116 | P 712.05   | P 145.47 | P 82,597.80  | P 16,874.52        |
| 4258276      | CHEEZ WHIZ REGULAR 24X210G            | 14  | P 1,504.21 | P 307.31 | P 21,058.94  | P 11,548.42        |
| 4036922      | TIGER ENERGY CHOCOLATE 60X42          | 1   | P 539.57   | P 110.23 | P 539.57     | P 110.23           |
| 4054000      | CDM LICKABLES 20G                     | 2   | P 430.36   | P 87.92  | P 860.72     | P 175.84           |
| 4260978      | OREO C/S/C VANILLA 12X9X28.5GR SUMMER | 20  | P 625.06   | P 127.70 | P 101,884.78 | P 20,815.10        |
| 4274404      | OREO CHOCOLATE 24X66.5G SIWO 2.0      | 14  | P 362.50   | P 74.06  | P 5,075.00   | P 1,036.84         |
| 4064832      | EDEN LUP 144X45G                      | 120 | P 1,514.97 | P 309.51 | P 181,796.40 | P 37,141.20        |
| 4267613      | OREO SAND DBL STUF 24X135.3           | 3   | P 806.31   | P 164.73 | P 2,418.93   | P 494.19           |
| 680685       | EDEN FILLED CHEESE ORIGINAL 165G      | 396 | P 1,879.26 | P 383.94 | P 744,186.96 | P 152,040.24       |
| 4258271      | EDEN FILLED CHEESE ORIGINAL 24X430    | 5   | P 2,457.99 | P 502.17 | P 12,289.95  | P 2,510.85         |
| 4058898      | TANG ORANGE 12X250                    | 5   | P 1,673.87 | P 320.53 | P 8,369.35   | P 1,602.65         |
| 4059107      | TANG PINEAPPLE 12X250                 | 1   | P 1,673.87 | P 320.53 | P 1,673.87   | P 320.53           |
| 4260637      | TANG 144X20G LITRO GUYABANO           | 10  | P 2,014.69 | P 385.79 | P 20,146.90  | P 3,857.90         |
| 4258487      | TANG 144X20G LITRO GRAP               | 7   | P 2,014.69 | P 385.79 | P 14,102.83  | P 2,700.53         |
| 4261463      | TANG MANGO 144X20G                    | 30  | P 2,014.69 | P 385.79 | P 60,440.70  | P 11,573.70        |
| 680710       | KRAFT CHEDDAR 165                     | 7   | P 1,689.34 | P 345.14 | P 11,825.38  | P 2,415.98         |
| 4262725      | TANG 144X20G LITRO ORANGE MANGO       | 6   | P 2,014.69 | P 385.79 | P 12,088.14  | P 2,314.74         |
| 4080852      | EDEN SLICES 4X(12X104)                | 3   | P 1,670.41 | P 341.27 | P 5,011.23   | P 1,023.81         |
| 4080859      | EDEN SLICES 4X(6X208)                 | 1   | P 1,518.56 | P 310.24 | P 1,518.56   | P 310.24           |
| 680692       | EDEN FILLED CHEESE MELTSARAP 165G     | 12  | P 3,086.14 | P 630.50 | P 37,033.68  | P 7,566.00         |
| 4258269      | EDEN MELTSARAP 24X430                 | 5   | P 3,890.85 | P 794.91 | P 19,454.25  | P 3,974.55         |
| 646234       | CHEEZ WHIZ REG SUP 48X62              | 2   | P 949.00   | P 193.88 | P 1,898.00   | P 387.76           |
| 4258278      | CHEEZ WHIZ REG SUP 24X110             | 5   | P 758.28   | P 154.92 | P 3,791.40   | P -1,051.80        |
| 4262727      | TANG 144X20G LITRO APPL               | 9   | P 2,014.69 | P 385.79 | P 18,132.21  | P 3,472.11         |



|        |   |    |                |             |
|--------|---|----|----------------|-------------|
| 610997 | KRAFT CHEEZ WHIZ REG SUP 24x210G        | 12 | P 1,645.92     | P 19,751.04 |
| 616795 | KRAFT EDEN ORIGINAL 12x950G             | 3  | P 3,080.04     | P 9,240.12  |
| 618046 | TANG COCO PANDAN 144x20G                | 18 | P 2,400.48     | P 43,208.64 |
| 621063 | OREO MINI VANILLA 24x67G                | 8  | P 698.40       | P 5,587.20  |
| 621064 | OREO MINI CHOCOLATE 24x67G              | 11 | P 698.40       | P 7,682.40  |
| 621953 | EDEN SANDWICH SPREAD 24x220ML           | 16 | P 1,600.08     | P 25,601.28 |
| 621954 | EDEN SANDWICH SPREAD 12x470ML           | 9  | P 1,640.04     | P 14,760.36 |
| 626618 | EDEN MAYO SUP 24x220ML                  | 3  | P 1,703.04     | P 5,109.12  |
| 626627 | EDEN SANDWICH SPREAD SUP 24x220ML       | 20 | P 1,405.92     | P 28,118.40 |
| 628342 | TIGER CRACKERS PLAIN 30x10/25G          | 12 | P 1,363.80     | P 16,365.60 |
| 629787 | OREO STRAWBERRY SANDWICH 12x9x29.4G     | 5  | P 752.76       | P 3,763.80  |
| 630157 | TANG DALANDAN 144x25G                   | 37 | P 2,400.48     | P 88,817.76 |
| 630158 | TANG HONEY LEMON 144x25G                | 5  | P 2,400.48     | P 12,002.40 |
| 656873 | OREO MINI ORIGINAL 60x23G               | 16 | P 546.00       | P 8,736.00  |
| 659086 | OREO DARK n WHITE CHOCOLATE 12x9x28.5G  | 1  | P 834.60       | P 834.60    |
| 735113 | TANG MIXED BERRIES W/REAL FRUIT 144x20G | 8  | P 2,400.48     | P 19,203.84 |
| 620323 | 620323 CDM SHOTS SEA 30/3.6G            | 3  | P 1,243.00     | P 3,729.00  |
| TOTAL: |   |    | P 1,963,923.24 |             |

|         |                                   |    |                |            |             |              |
|---------|-----------------------------------|----|----------------|------------|-------------|--------------|
| 4258277 | CHEEZ WHIZ REG SUP 24X210G        | 12 | P 1,366.70     | P 279.22   | P 16,400.40 | P 3,350.64   |
| 4272994 | EDEN ORIGINAL 900                 | 3  | P 2,557.54     | P 522.50   | P 7,672.62  | P 1,567.50   |
| 4257805 | TANG COCO-PANDAN 144X20G          | 18 | P 2,014.69     | P 385.79   | P 36,264.42 | P 6,944.22   |
| 4253219 | MINI OREO VANILLA 24X61.3         | 8  | P 579.92       | P 118.48   | P 4,639.36  | P 947.84     |
| 4253220 | MINI OREO CHOCO 24X61.3 G         | 11 | P 579.92       | P 118.48   | P 6,379.12  | P 1,303.28   |
| 680481  | EDEN SANDWICH SPREAD 220 ML       | 16 | P 1,328.64     | P 271.44   | P 21,258.24 | P 4,343.04   |
| 680483  | EDEN SANDWICH SPREAD 470 M        | 9  | P 1,361.82     | P 278.22   | P 12,256.38 | P 2,503.98   |
| 324438  | EDEN MAYO SUP 24X220ML            | 3  | P 1,414.13     | P 288.91   | P 4,242.39  | P 866.73     |
| 324436  | EDEN SANDWICH SPREAD SUP 24X220ML | 20 | P 1,167.42     | P 238.50   | P 23,348.40 | P 4,770.00   |
| 4256720 | TIGER CRACKERS PLAIN 30X(10X25)G  | 12 | P 1,132.44     | P 231.36   | P 13,589.28 | P 2,776.32   |
| 4252625 | OREO SAND STRAW 12X(9X28.5)G SE   | 5  | P 625.06       | P 127.70   | P 3,125.30  | P 638.50     |
| 4258488 | TANG 144X20G LITRO DALANDAN       | 37 | P 2,014.69     | P 385.79   | P 74,543.53 | P 14,274.23  |
| 4260636 | TANG 144X20G LITRO HONEY LEMO     | 5  | P 2,014.69     | P 385.79   | P 10,073.45 | P 1,928.95   |
| 4253215 | MINI OREO ORIGINAL 6X10X20.4G IPT | 16 | P 453.37       | P 92.63    | P 7,253.92  | P 1,482.08   |
| 4252624 | OREO DARK & WHITE CHOC 12X9X28.5  | 1  | P 625.06       | P 209.54   | P 625.06    | P 209.54     |
| 4262728 | TANG 144X20G LITRO MIXED BERRIE   | 8  | P 2,014.69     | P 385.79   | P 16,117.52 | P 3,086.32   |
| 4255429 | CDM SHOTS SEA 30X3.6G             | 3  | P 30.14        | P 1,212.86 | P 90.42     | P 3,638.58   |
| TOTAL:  |                                   |    | P 1,626,075.36 |            |             | P 337,847.88 |

Total Match Count : 41    Total Match PO QTY : 1126Total Match Proforma QTY : 1124

PO Unserved Items

| PO Item No. | PO Description                          | Qty | Price      | Amount         |
|-------------|---|-----|------------|----------------|
| 735114      | TIGER ENERGY BISCUIT CHOCO SW 12x9/27G  | 10  | P 752.76   | P 7,527.60     |
| 197022      | OREO SMALL CRUSHED COOKIE PCS 24x454G   | 1   | P 3,163.68 | P 3,163.68     |
| 102811      | OREO VANILLA 24/68.5G                   | 10  | P 436.56   | P 4,365.60     |
| 102818      | CHIPS AHOY SNACK PACK 72/38G            | 13  | P 1,309.68 | P 17,025.84    |
| 105146      | TANG ORANGE LITRO PACK 144x25G          | 471 | P 2,400.48 | P 1,130,626.08 |
| 105162      | TANG PINEAPPLE LITRO PACK 144x20G       | 253 | P 2,400.48 | P 607,321.44   |
| 111480      | OREO VANILLA 24/137G                    | 36  | P 872.88   | P 31,423.68    |
| 150494      | TANG FT/ICED TEA APPLE 144x25G          | 6   | P 2,400.48 | P 14,402.88    |
| 180053      | TANG STRAWBERRY 144x25G                 | 33  | P 2,400.48 | P 79,215.84    |
| 606891      | TANG SEASON DELIGHT FOUR SEASON 144x25G | 67  | P 2,400.48 | P 160,832.16   |



|        |  |     |             |              |
|--------|--|-----|-------------|--------------|
| 615565 | OREO CHOCO SANDWICH COOKIES 12x9x28.5G | 150 | P 752.76    | P 112,914.00 |
| 628340 | TIGER CRACKERS LECHE FLAN 30x10/25G    | 29  | P 1,363.80  | P 39,550.20  |
| 628341 | TIGER CRACKERS ENSAYMADA 30x10/25G     | 17  | P 1,363.80  | P 23,184.60  |
| TOTAL: |  |     | P 22,018.32 |              |

PROFORMA Overserved Items

| PSI Item No. | PSI Description             | Qty | Price      | Amount     |
|--------------|-----------------------------|-----|------------|------------|
| 4047978      | 30G CDM MULTIBUY PROMO PACK | 5   | P 392.59   | P 1,962.95 |
| TOTAL:       |                             |     | P 1,962.95 |            |

6373292611\_

|               |         |
|---------------|---------|
| 1 Percent % : | -61.03  |
| 2 Percent % : | -120.83 |
| VAT :         | 710.49  |

**6373292613\_**

|                      |               |
|----------------------|---------------|
| <b>1 Percent % :</b> | <b>-42.42</b> |
| <b>2 Percent % :</b> | <b>-84.00</b> |
| <b>VAT :</b>         | <b>493.92</b> |

**6373292614\_**

|                      |                  |
|----------------------|------------------|
| <b>1 Percent % :</b> | <b>-866.32</b>   |
| <b>2 Percent % :</b> | <b>-1,715.31</b> |
| <b>VAT :</b>         | <b>10,086.01</b> |

**6373292615\_f**

|                      |                   |
|----------------------|-------------------|
| <b>1 Percent % :</b> | <b>-16,658.93</b> |
| <b>2 Percent % :</b> | <b>-32,984.69</b> |
| <b>VAT :</b>         | <b>193,949.97</b> |

|                     |                     |
|---------------------|---------------------|
| <b>Amount Due :</b> | <b>1,778,782.22</b> |
|---------------------|---------------------|