

ACS MANUFACTURING CORPORATION

PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Fully-Served Item(s) :

| Proforma             | Item      | Description                          | UOM  | Qty | Net Price<br>(Net of VAT & Disct.) | Discounted Price<br>(Net of Disct. incl. VAT) | Gross Price<br>(Gross of VAT & Disct.) | Net Amount   | Discounted Amount | Gross Amount |
|----------------------|-----------|--------------------------------------|------|-----|------------------------------------|---|--|--------------|-------------------|--------------|
| CE0177802            | ACS100551 | STARWAX RED DYE 72X90GMS             | CASE | 30  | 755.69                             | 846.37  | 1,116.00                               | 22,670.74    | 25,391.23         | 33,480.00    |
| CE0177802            | ACS100553 | PRIDE LAUNDRY DET 12X1000GMS         | CASE | 10  | 743.50                             | 832.72  | 1,098.00                               | 7,435.03     | 8,327.23          | 10,980.00    |
| CE0177802            | ACS100554 | PRIDE LAUNDRY DET 6X200GMS           | CASE | 10  | 735.38                             | 823.62  | 1,086.00                               | 7,353.77     | 8,236.22          | 10,860.00    |
| CE0177802            | ACS100555 | PRIDE LAUNDRY DET 24X500GMS          | CASE | 10  | 759.75                             | 850.92  | 1,122.00                               | 7,597.54     | 8,509.25          | 11,220.00    |
| CE0177802            | ACS100556 | SMART D PASTE LEMON 36X400GMS        | CASE | 10  | 956.80                             | 1,071.62                                      | 1,413.00                               | 9,568.03     | 10,716.19         | 14,130.00    |
| CE0177802            | ACS100557 | PRIDE BAR KALAMANSI 36X400GMS        | CASE | 10  | 499.73                             | 559.70  | 738.00                                 | 4,997.31     | 5,596.99          | 7,380.00     |
| CE0177802            | ACS100558 | PRIDE BAR WHITE 1/4CUT 144X100GMS    | CASE | 10  | 511.92                             | 573.35  | 756.00                                 | 5,119.20     | 5,733.50          | 7,560.00     |
| CE0177802            | ACS108172 | PRIDE BAR WHITE 36X400GMS            | CASE | 20  | 499.73                             | 559.70  | 738.00                                 | 9,994.63     | 11,193.98         | 14,760.00    |
| CE0177802            | ACS108173 | PRIDE BAR BLUE 36X400GMS             | CASE | 100 | 499.73                             | 559.70  | 738.00                                 | 49,973.14    | 55,969.92         | 73,800.00    |
| CE0177802            | ACS113818 | SMART D PASTE LEMON 46X200GMS        | CASE | 70  | 715.06                             | 800.87  | 1,056.00                               | 50,054.40    | 56,060.93         | 73,920.00    |
| CE0177802            | ACS156673 | PRIDE LAUNDRY DET 300X40GMS          | CASE | 10  | 711.00                             | 796.32  | 1,050.00                               | 7,110.00     | 7,963.20          | 10,500.00    |
| CE0177802            | ACS157295 | PRIDE ALL PURPOSE DET 300X40GMS      | CASE | 10  | 711.00                             | 796.32  | 1,050.00                               | 7,110.00     | 7,963.20          | 10,500.00    |
| CE0177802            | ACS173008 | PRIDE BAR BLUE 1/4CUT 144X100GMS     | CASE | 30  | 511.92                             | 573.35  | 756.00                                 | 15,357.60    | 17,200.51         | 22,680.00    |
| CE0177802            | ACS180721 | SMART D PASTE KALAMANSI 48X200GMS    | CASE | 100 | 715.06                             | 800.87  | 1,056.00                               | 71,506.29    | 80,087.04         | 105,600.00   |
| CE0177802            | ACS182007 | SMART DET. LIQUID LEMON 48X200ML     | CASE | 10  | 784.94                             | 879.14  | 1,159.20                               | 7,849.44     | 8,791.37          | 11,592.00    |
| CE0177802            | ACS182010 | SMART DET. LIQUID KALAMANSI 48X200ML | CASE | 10  | 784.94                             | 879.14  | 1,159.20                               | 7,849.44     | 8,791.37          | 11,592.00    |
| CE0177802            | ACS182399 | PRIDE W/FABCON DET 200X40GMS         | CASE | 10  | 711.00                             | 796.32  | 1,050.00                               | 7,110.00     | 7,963.20          | 10,500.00    |
| CE0177802            | ACS182402 | PRIDE W/FABCON DET 6X2000GMS         | CASE | 10  | 792.26                             | 887.33  | 1,170.00                               | 7,922.57     | 8,873.28          | 11,700.00    |
| CE0177802            | ACS186749 | PRIDE KALAMANSI DET 300X40GMS        | CASE | 10  | 711.00                             | 796.32  | 1,050.00                               | 7,110.00     | 7,963.20          | 10,500.00    |
| CE0177802            | ACS186752 | PRIDE KALAMANSI DET 6X2000GMS        | CASE | 10  | 719.13                             | 805.42  | 1,062.00                               | 7,191.26     | 8,054.21          | 10,620.00    |
| CE0177802            | ACS613876 | PRIDE BAR FABCON 36X400GMS           | CASE | 10  | 511.92                             | 573.35  | 756.00                                 | 5,119.20     | 5,733.50          | 7,560.00     |
| FULLY-SERVED TOTAL : |           |                                      |      | 500 |                                    |   |  | P 325,999.59 | P 365,119.55      | P 481,434.00 |

Fully-Served/Received Item Count : 21

Underserved Item(s) :

| Proforma            | Item      | Description              | UOM  | Qty  | Net Price<br>(Net of VAT & Disct.) | Discounted Price<br>(Net of Disct. incl. VAT) | Gross Price<br>(Gross of VAT & Disct.) | Net Amount   | Discounted Amount | Gross Amount |
|---------------------|-----------|--------------------------|------|------|------------------------------------|---|--|--------------|-------------------|--------------|
| CE0177803           | ACS108173 | PRIDE BAR BLUE 36X400GMS | CASE | 1200 | 499.73                             | 559.70  | 738.00                                 | 599,677.71   | 671,639.04        | 885,600.00   |
| UNDERSERVED TOTAL : |           |                          |      | 1200 |                                    |   |  | P 599,677.71 | P 671,639.04      | P 885,600.00 |

Underserved/Partially-Received Item Count : 1

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count : 22

TOTAL PROFORMA SUPPLIER INVOICE (PSI) :

1700

| Proforma                        | Delivery Date | SO No           | Location | PO No        | Add'l & Deduction | Amount       |
|---------------------------------|---------------|-----------------|----------|--------------|-------------------|--------------|
| CE0177802                       | 2021-09-22    | SMG-CPO-0377189 | CDC      | SMGM00397818 | VAT               | 39,119.95    |
| CE0177803                       | 2021-09-22    | SMG-CPO-0377212 | CDC      | SMGM00397839 | VAT               | 71,961.33    |
| Total VAT :                     |               |                 |          |              |                   | P 111,081.28 |
| TOTAL PSI - Add'l & Deduction : |               |                 |          |              |                   | P 111,081.28 |

| SOP No                | Date       | Deduction                        | Amount        |
|-----------------------|------------|----------------------------------|---------------|
| SOP0000013            | 2022-03-16 | DIST. DISC. - 21% (1,367,034.00) | -287,077.14   |
| SOP0000013            | 2022-03-16 | CWO DISC. - 4% (1,079,956.86)    | -43,198.27    |
| SOP0000013            | 2022-03-16 | WHT - 1% (1,036,758.59)          | -9,256.77     |
| SOP0000013            | 2022-03-16 | CM - SWA 1,700 CASES x 25/CASE   | -42,500.00    |
| SOP0000013            | 2022-03-16 | LACKING CA#549/SI#172189/477/2   | -61,676.12    |
| SOP0000013            | 2022-03-16 | CM - RENTAL #4322/SEPT2021/ICM   | -23,545.53    |
| TOTAL SOP Deduction : |            |                                  | P -467,253.83 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) :

P 1,367,034.00

Less: TOTAL SOP Deduction

P -467,253.83

TOTAL CRF/CV Amount :

P 899,780.17

TOTAL PURCHASE INVOICE (PI) (Gross Amount) :

P 1,064,454.00

Less: TOTAL SOP Deduction

P -467,253.83

NET PURCHASE INVOICE (PI) Amount :

P -597,200.17

TOTAL CRF/CV Amount :

P 899,780.17

NET PURCHASE INVOICE (PI) Amount :

P -597,200.17

Variance (Total) :

P 302,580.00

Variance (Total) :

P 302,580.00

Variance (Item) :

P -302,580.00

P 0.00

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Discounted Amount) :

P 1,036,758.59

TOTAL PURCHASE INVOICE (PI) (Discounted Amount) :

P -807,281.91

Variance (Discounted Amount) :

P 229,476.67

PURCHASE INVOICE

Fully-Received Item(s) :

| PI No                  | Date       | Item   | Description                            | UOM   | Qty | Unit Price<br>(Gross) | Discounted Price<br>(Net of Disct. incl. VAT) | Net Price<br>(Net of VAT & Disct.) | Gross Amount | Discounted Amount | Net Amount   | Variance<br>(Qty) | Variance<br>(Discounted Amount) |
|------------------------|------------|--------|--|-------|-----|-----------------------|---|------------------------------------|--------------|-------------------|--------------|-------------------|---------------------------------|
| CDC-P41S8095           | 2021-09-29 | 100551 | STARWAX DYE WAX RED 7290G              | CASE  | 30  | 1,116.00              | 846.37  | 755.69                             | 33,480.00    | 25,391.23         | 22,670.74    | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 100553 | PRIDE DET POWDER POWER WASH 12x1000G   | CASE  | 10  | 1,098.00              | 832.72  | 743.50                             | 10,980.00    | 8,327.23          | 7,435.03     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 100554 | PRIDE DET POWDER POWER WASH 6x2000G    | CASE  | 10  | 1,086.00              | 823.62  | 735.38                             | 10,860.00    | 8,236.22          | 7,353.77     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 100555 | PRIDE DET POWDER POWER WASH 24x500G    | CASE  | 10  | 1,122.00              | 850.92  | 759.75                             | 11,220.00    | 8,509.25          | 7,597.54     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 100556 | SMART DW PASTE LEMON 36-400G           | CASE  | 10  | 1,413.00              | 1,071.62                                      | 956.80                             | 14,130.00    | 10,716.19         | 9,568.03     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 100557 | PRIDE BAR KALAMANSI 36-400G            | CASE  | 10  | 738.00                | 559.70  | 499.73                             | 7,380.00     | 5,596.99          | 4,997.31     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 100558 | PRIDE BAR WHITE 1/4 CUT 144-100G       | CASE  | 10  | 756.00                | 573.35  | 511.92                             | 7,560.00     | 5,733.50          | 5,119.20     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 108172 | PRIDE BAR WHITE 36-400G                | CASE  | 20  | 738.00                | 559.70  | 499.73                             | 14,760.00    | 11,193.98         | 9,994.63     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 108173 | PRIDE BAR BLUE 36x400G                 | CASE  | 100 | 738.00                | 559.70  | 499.73                             | 73,800.00    | 55,969.92         | 49,973.14    | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 113818 | SMART DW PASTE LEMON 48-200G           | CASE  | 70  | 1,056.00              | 800.87  | 715.06                             | 73,920.00    | 56,060.93         | 50,054.40    | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 156673 | PRIDE DET POWDER POWER WASH 300-40G    | CASE  | 10  | 1,050.00              | 796.32  | 711.00                             | 10,500.00    | 7,963.20          | 7,110.00     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 157295 | PRIDE DET POWDER ANTIBAC 300x40G       | CASE  | 10  | 1,050.00              | 796.32  | 711.00                             | 10,500.00    | 7,963.20          | 7,110.00     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 173008 | PRIDE BAR BLUE 144-100G                | C144  | 30  | 756.00                | 573.35  | 511.92                             | 22,680.00    | 17,200.51         | 15,357.60    | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 180721 | SMART DW PASTE KALAMANSI 48-200G       | CS48  | 100 | 1,056.00              | 800.87  | 715.06                             | 105,600.00   | 80,087.04         | 71,506.29    | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 182007 | SMART LIQUID DW DET LEMON 48-200ML     | CS48  | 10  | 1,159.20              | 879.14  | 784.94                             | 11,592.00    | 8,791.37          | 7,849.44     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 182010 | SMART LIQUID DW DET KALAMANSI 48-200ML | CS48  | 10  | 1,159.20              | 879.14  | 784.94                             | 11,592.00    | 8,791.37          | 7,849.44     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 182399 | PRIDE FABRIC COND DET POWDER 300x40G   | CS300 | 10  | 1,050.00              | 796.32  | 711.00                             | 10,500.00    | 7,963.20          | 7,110.00     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 182402 | PRIDE FABRIC COND DET POWDER 6-2KL     | CSE6  | 10  | 1,170.00              | 887.33  | 792.26                             | 11,700.00    | 8,873.28          | 7,922.57     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 186749 | PRIDE DET POWDER KALAMANSI 300-40G     | CS300 | 10  | 1,050.00              | 796.32  | 711.00                             | 10,500.00    | 7,963.20          | 7,110.00     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 186752 | PRIDE DET POWDER KALAMANSI 6-2000G     | CSE6  | 10  | 1,062.00              | 805.42  | 719.13                             | 10,620.00    | 8,054.21          | 7,191.26     | 0                 | 0.00                            |
| CDC-P41S8095           | 2021-09-29 | 613876 | PRIDE BAR FABCON 36x400G               | CS36  | 10  | 756.00                | 573.35  | 511.92                             | 7,560.00     | 5,733.50          | 5,119.20     | 0                 | 0.00                            |
| FULLY-RECEIVED TOTAL : |            |        |  | 500   |     |                       |   |                                    | P 481,434.00 | P 365,119.55      | P 325,999.59 | 0                 | P 0.00                          |

Partially-Received Item(s) :

| PI No                      | Date       | Item   | Description            | UOM  | Qty | Unit Price<br>(Gross) | Discounted Price<br>(Net of Disct. incl. VAT) | Net Price<br>(Net of VAT & Disct.) | Gross Amount | Discounted Amount | Net Amount | Underserved<br>(Qty) | Variance<br>(Discounted Amount) |
|----------------------------|------------|--------|------------------------|------|-----|-----------------------|---|------------------------------------|--------------|-------------------|------------|----------------------|---------------------------------|
| CDC-P4158093               | 2021-09-29 | 108173 | PRIDE BAR BLUE 36x400G | CASE | 790 | 738.00                | 559.70  | 499.73                             | 583,020.00   | 442,162.37        | 394,787.83 | 410                  | 229,476.67                      |
| PARTIALLY-RECEIVED TOTAL : |            |        |                        |      |     | 790                   |   | P 583,020.00                       | 410          | P 302,580.00      |            |                      |                                 |

PURCHASE INVOICE Total Item Count : 22

TOTAL PURCHASE INVOICE (PI) :

1290

P 1,064,454.00

P 807,281.91

P 325,999.59

410

P 229,476.67