MONDELEZ PHILIPPINES, INC.
PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

PURCHASE INVOICE

Fully-Served Item(s):							Fully-Received Item											
Proforma	Item Description	LIOM Oty	Price Discounted Price	Gross Price Net Amount	Discounted Amount	Gross Amount	PI No	Date	Item	Description	UOM Qty	Unit Price Discounted P	ice Net Price . VAT) (Net of VAT & Disct.)	Gross Amount	Discounted Amount	Net Amount	/ariance (Qtv) (Variance Discounted Amount)
6373326737 SMGM00400132	4058951 CALUMET BAKING POWDER 72X50G	CSE 44	712.05 797.50	857.52 31,33	0.20 35,089.82	37,730.99	CDC-P4157350	2021-10-18	108829	CALUMET BAKING POWDER 72/50G	CASE 44	857.52	797.49 712.05	37,730.88	35,089.72	31,330.11	0	0.11
6373326737 SMGM00400132	4051452 TIGER CHOCO SAND MP 12X9X27G	CSE 13	625.06 700.07	752.76 8,12	5.78 9,100.87	9,785.89	CDC-P4157350	2021-10-18	735114	TIGER ENERGY BISCUIT CHOCO SW 12x9/27G	CS12 13	752.76	700.07 625.06	9,785.88	9,100.87	8,125.78	0	0.01
6373326737 SMGM00400132	4058952 CALUMET BAKING POWDER 12X1KG	CSE 27	1,309.61 1,466.76	1,577.16 35,35	39,602.61	42,583.45	CDC-P4157350	2021-10-18	123663	CALUMET BAKING POWDER 12/1KL	CASE 27	1,577.16	,466.76 1,309.61	42,583.32	39,602.49	35,359.36	0	0.12
6373326737 SMGM00400132	4274152 OREO CRUMBS 24X 454	CSE 1	2,626.98 2,942.22	3,163.67 2,62	5.98 2,942.22	3,163.67	CDC-P4157350	2021-10-18	197022	OREO SMALL CRUSHED COOKIE PCS 24x454G	CS24 1	3,163.67	,942.21 2,626.98	3,163.67	2,942.21	2,626.98	0	0.00
6373326737 SMGM00400132	4263118 TANG 144X20G POMEL	CSE 1	2,014.69 2,256.45	2,400.48 2,01	2,256.45	2,400.48	CDC-P4157350	2021-10-18	105177	TANG POMELO LITRO PACK 144x25G	CASE 1	2,400.48	,256.45 2,014.69	2,400.48	2,256.45	2,014.69	0	0.00
6373326737 SMGM00400132	4258487 TANG 144X20G GRAP	CSE 6	2,014.69 2,256.45	2,400.48 12,08	3.14 13,538.72	14,402.89	CDC-P4157350	2021-10-18	108901	TANG GRAPES LITRO PACK 144x25G	CASE 6	2,400.48	2,014.69	14,402.88	13,538.71	12,088.13	0	0.01
6373326737 SMGM00400132	4072283 CHEEZ WHIZ PIMIENTO TWINPACK 72X24	CSE 1	569.76 638.13	686.16 56	0.76 638.13	686.16	CDC-P4157350	2021-10-18	159722	KRAFT CHEEZ WHIZ PIMIENTO TP 72x24G	CS72 1	686.16	638.13 569.76	686.16	638.13	569.76	0	0.00
6373326737 SMGM00400132	4036920 TIGER ENERGY ORIGINAL 60X50.4	CSE 1	539.57 604.32	649.80 53	0.57 604.32	649.80	CDC-P4157350	2021-10-18	173054	TIGER ENERGY BIS ORIGINAL 60x50.4G	CS60 1	649.80	604.31 539.57	649.80	604.31	539.57	0	0.00
6373326737 SMGM00400132	4253220 MINI OREO CHOCO 24X61.3	CSE 4	579.92 649.51	698.40 2,31	2,598.04	2,793.59	CDC-P4157350	2021-10-18	621064	OREO MINI CHOCOLATE 24x67G	CS24 4	698.40	649.51 579.92	2,793.60	2,598.05	2,319.69	0	-0.01
6373326737 SMGM00400132	680483 EDEN SANDWICH SPREAD 470 M	CSE 2	1,361.82 1,525.24	1,640.04 2,72	3,050.48	3,280.08	CDC-P4157350	2021-10-18	621954	EDEN SANDWICH SPREAD 12x470ML	CS12 2	1,640.04	,525.24 1,361.82	3,280.08	3,050.47	2,723.64	0	0.00
6373326737 SMGM00400132	4048729 OREO THINS VANILLA DELIGHT 95GX2	CSE 3	833.41 933.42	1,003.68 2,50	2,800.26	3,011.03	CDC-P4157350	2021-10-18	660326	OREO THINS VANILLA DELIGHT 24x95G	CS24 3	1,003.68	933.42 833.41	3,011.04	2,800.27	2,500.24	0	-0.01
6373326739 SMGM00400132	4258485 TANG 144X20G CALAMANS	CSE 4	2,014.69 2,256.45	2,400.48 8,05	9,025.81	9,601.93	CDC-P4157352	2021-10-18	630159	TANG CALAMANSI 144x25G	CS144 4	2,400.48	2,014.69	9,601.92	9,025.80	8,058.75	0	0.01
6373326800 SMGM00400132	4258486 TANG 144X20G STRAWBERRY	CSE 32	2,014.69 2,256.45	2,400.48 64,47	0.08 72,206.49	76,815.41	CDC-P4157353	2021-10-18	180053	TANG STRAWBERRY 144x25G	CS144 32	2,400.48	2,014.69	76,815.36	72,206.44	64,470.03	0	0.05
6373326803 SMGM00400288	4047306 TOBLERONE MILK 8X24X35G	ZIN 20	715.64 801.52	861.85	2.80 16,030.34	17,236.92	ISM-P4274941	2021-10-18	198446	TOBLERONE MILK 35G	BX24 20	861.85	801.52 715.64	17,237.00	16,030.41	14,312.87	0	-0.07
6373326803 SMGM00400288	4078445 CDM Oreo Enrobe 12x20x34	ZIN 2	528.44 591.85	636.40 1,05	5.88 1,183.71	1,272.80	ISM-P4274941	2021-10-18	173514	OREO CHOCO CB 34G	BX20 2	636.40	591.85 528.44	1,272.80	1,183.70	1,056.88	0	0.00
6373326803 SMGM00400288	4000302 CDM MILK 12X24X30G	ZIN 38	489.25 547.96	589.20 18,59	50 20,822.48	22,389.76	ISM-P4274941	2021-10-18	601260	CAD DAIRY MILK 30G	BX24 38	589.20	547.96 489.25	22,389.60	20,822.33	18,591.36	0	0.15
6373326803 SMGM00400288	4084989 TOBLERONE MILK 8X24X50G	ZIN 58	1,013.77 1,135.42	1,220.88 58,79	3.66 65,854.50	70,811.29	ISM-P4274941	2021-10-18	106138	TOBLERONE 1 MILK 50G	BX24 58	1,220.88	1,013.77	70,811.04	65,854.27	58,798.45	0	0.23
6373326803 SMGM00400288	4084899 TBN MLK 4/20/100	ZIN 8	1,645.77 1,843.26	1,982.00 13,16	5.16 14,746.10	15,856.02	ISM-P4274941	2021-10-18	111012	TOBLERONE MILK 100G	BOX 8	1,982.00	,843.26 1,645.77	15,856.00	14,746.08	13,166.14	0	0.02
6373326803 SMGM00400288	14609 TOBLERONE DARK 4X20X100	ZIN 2	1,645.77 1,843.26	1,982.00 3,29	54 3,686.52	3,964.01	ISM-P4274941	2021-10-18	106139	TOBLERONE DARK 100G	BX20 2	1,982.00	,843.26 1,645.77	3,964.00	3,686.52	3,291.54	0	0.00
6373326803 SMGM00400288	4000304 CDM FRUIT & NUT 12X24X30	ZIN 1	489.25 547.96	589.20 48	0.25 547.96	589.20	ISM-P4274941	2021-10-18	613069	CAD FRT n NUT 30G	BX24 1	589.20	547.96 489.25	589.20	547.96	489.25	0	0.00
6373326803 SMGM00400288	630901 TOBLERONE CRUNCHY ALMONDS 4X20X100	ZIN 1	1,645.77 1,843.26	1,982.00 1,64	5.77 1,843.26	1,982.00	ISM-P4274941	2021-10-18	619771	TOBLERONE C ALMOND 100G	BX20 1	1,982.00	.843.26 1,645.77	1,982.00	1,843.26	1,645.77	0	0.00
6373326803 SMGM00400288	4265594 CDM ALMOND FLOW 12X24X37	ZIN 4	842.58 943.69	1,014.72 3,37	0.32 3,774.76	4,058.88	ISM-P4274941	2021-10-18	118498	CAD ROAST ALMOND 37G	BOX 4	1,014.72	943.69 842.58	4,058.88	3,774.76	3,370.32	0	0.00
6373326803 SMGM00400288	4257096 CDM ROAST ALMOND 6X24X62G (CS	ZIN 1	1,083.52 1,213.54	1,304.88 1,08	3.52 1,213.54	1,304.88	ISM-P4274941	2021-10-18	634896	CAD ROAST ALMD 62G	BX24 1	1,304.88	,213.54 1,083.52	1,304.88	1,213.54	1,083.52	0	0.00
6373326804 SMGM00400288	4051087 CDM PLAIN 6 X 12 X 100G	ZIN 17	797.14 892.80	960.00 13,55	38 15,177.55	16,319.94	ISM-P4274939	2021-10-18	103381	CDM PLAIN 100G	BX12 17	960.00	892.80 797.14	16,320.00	15,177.60	13,551.43	0	-0.05
6373321380 SMGM00399628	4058951 CALUMET BAKING POWDER 72X50G	CSE 100	712.05 797.50	857.52 71,20	5.00 79,749.60	85,752.26	CDC-P4157365	2021-10-18	108829	CALUMET BAKING POWDER 72/50G	CASE 100	857.52	797.49 712.05	85,752.00	79,749.36	71,204.79	0	0.24
6373321380 SMGM00399628	4058952 CALUMET BAKING POWDER 12X1KG	CSE 100	1,309.61 1,466.76	1,577.16 130,96	.00 146,676.32	157,716.47	CDC-P4157365	2021-10-18	123663	CALUMET BAKING POWDER 12/1KL	CASE 100	1,577.16	1,309.61	157,716.00	146,675.88	130,960.61	0	0.44
6373321380 SMGM00399628	4258273 CHEEZ WHIZ PIMIENTO 12X440	CSE 3	1,504.21 1,684.72	1,811.52 4,51	2.63 5,054.15	5,434.57	CDC-P4157365	2021-10-18	102829	KRAFT CHEEZ WHIZ W/PIMIENTO 12x450G/440G	CASE 3	1,811.52	,684.71 1,504.21	5,434.56	5,054.14	4,512.63	0	0.00
6373321380 SMGM00399628	4058900 TANG ORANGE 12X375	CSE 2	2,508.29 2,809.28	2,988.60 5,01	,	5,977.20	CDC-P4157365	2021-10-18	105151	TANG ORANGE REFILL 12x375G	CASE 2		,809.28 2,508.29			5,016.58	0	0.00
FULLY-SERVED TOTAL :		496		P 513,779.	97 P 575,433.57	P 617,571.60	FULLY-RECEIVED	TOTAL :			496			P 617,570.23	P 575,432.29	P 513,778.83	0	P 1.27

Fully-Served/Received Item Count: 28

Underserved Item(s):										Partially-Received It	em(s) :												
Proforma	ltem	Description	UOM Qty	Net Price (Net of VAT & Disct.) (Discounted Price Net of Disct. incl. VAT) (Gr	Gross Price ross of VAT & Disct.)	Net Amount	Discounted Amount	Gross Amount	Pl No	Date	Item	Description	UOM	Qty	Unit Price Disco (Gross) (Net of D	ounted Price N Disct. incl. VAT) (Net of	let Price VAT & Disct.)	Gross Amount	Discounted Amount	Net Amount	Underserved (Qty)	d Variance (Discounted Amount)
6373326737 SMGM00400132	4258276 CHEEZ WH	HIZ REGULAR 24X210	CSE 4	1,504.21	1,684.72	1,811.52	6,016.84	6,738.86	7,246.09	CDC-P4157350	2021-10-18	102827	KRAFT CHEEZ WHIZ PLAIN 24x220G/210G	CASE	3	1,811.52	1,684.71	1,504.21	5,434.56	5,054.14	4,512.6	3	1,684.72
6373326737 SMGM00400132	324438 EDEN MAY	YO SUP 24X220M	CSE 3	1,414.13	1,583.83	1,703.04	4,242.39	4,751.48	5,109.11	CDC-P4157350	2021-10-18	626618	EDEN MAYO SUP 24x220ML	CS24	2	1,703.04	1,583.83	1,414.13	3,406.08	3,167.65	2,828.26	5 1	1,583.82
6373326739 SMGM00400132	4262725 TANG 144X	X20G ORANGE MANGO	CSE 43	2,014.69	2,256.45	2,400.48	86,631.67	97,027.47	103,220.71	CDC-P4157352	2021-10-18	154821	TANG ORANGE MANGGA 144x25G	CASE	41	2,400.48	2,256.45	2,014.69	98,419.68	92,514.50	82,602.2	3 2	4,512.97
UNDERSERVED TOTAL:			5	60			P 96,890.90	P 108,517.81	P 115,575.91	PARTIALLY-RECE	IVED TOTAL :			<u>'</u>	46			<u> </u>	P 107,260.32	P 100,736.29	P 89,943.12	<u>.</u> 4	P 7,781.51

Underserved/Partially-Received Item Count: 3

Fully-Unserved Item(s):

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Proforma	Item	Description	UOM	Qty (f	Net Price Net of VAT & Disct.)	Discounted Price (Net of Disct. incl. VAT) (Gross	Gross Price of VAT & Disct.)	Net Amount	Discounted Amount	Gross Amount	Pl No	Date	Item	Description	UOM	Qty Unit Price Discounted Price (Gross) (Net of Disct. incl. VAT) (Net Price Net of VAT & Disct.)	Gross Amount	Discounted Amount	Net Amount	Unserved (Qty)	Variance (Discounted Amount)
6373326737 SMGM00400132	4258263	CHEEZ WHIZ PTO SUP 24X110	CSE	1	821.06	919.59	988.80	821.06	919.59	988.80						919.59	821.06	988.80	919.59	821.06	1	919.59
6373326737 SMGM00400132	4252363	OREO C/S/C CHOCOLATE 12X9X28.5GR	CSE	20	625.06	700.07	752.76	12,501.20	14,001.34	15,055.21						700.07	625.06	15,055.21	14,001.34	12,501.20	20	14,001.34
6373326803 SMGM00400288	616105	CDM MOULDED 24X36X15G	ZIN	50	380.54	426.20	458.28	19,027.00	21,310.24	22,914.24						426.20	380.54	22,914.24	21,310.24	19,027.00	50	21,310.24
6373326803 SMGM00400288	4055268	CDM FRUIT & NUTS 6X12X100G (SEA	ZIN	1	797.14	892.80	960.00	797.14	892.80	960.00						892.80	797.14	960.00	892.80	797.14	1	892.80
FULLY-UNSERVED TOTAL:	•	•		72			•	P 33,146.40	P 37,123.97	P 39,918.25			,					P 39,918.25	P 37,123.97	P 33,146.40	72	P 37,123.97

Fully-Unserved Item Count: 4

										Fully-Overserved Ite	em(s):											
Proforma	Item	Description	UOM Qty	Net Price Disc (Net of VAT & Disct.) (Net of	counted Price Disct. incl. VAT) (Gross	Gross Price s of VAT & Disct.)	Net Amount	Discounted Amount	Gross Amount	PI No	Date	Item	Description	UOM	Qty Unit Price (Gross)	Discounted Price (Net of Disct. incl. VAT	Net Price) (Net of VAT & Disct.)	Gross Amount	Discounted Amount	Net Amount	Overserved (Qty)	(Dis
				625.06	700.07	752.76	12,501.19	14,001.34	15,055.20	CDC-P4157350	2021-10-18	615565	OREO CHOCO SANDWICH COOKIES 12x9x28.5G	CS12	20 752	76 700.03	625.06	15,055.20	14,001.34	625.06	-20	
				797.14	892.80	960.00	797.14	892.80	960.00	ISM-P4274941	2021-10-18	108993	CAD FRUIT NUT 90G	BX12	1 960	00 892.80	797.14	960.00	892.80	797.14	-1	
					•	•	P 13,298.34	P 14,894.14	P -16,015.20	FULLY-OVERSER	VED TOTAL				21	•		P 16,015.20	P 14,894.14	P 13,298.34	-21	
										Fully-Overserved I	tem Count : 2											

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count: 35 TOTAL PROFORMA SUPPLIER INVOICE (PSI):

PURCHASE INVOICE Total Item Count: 33 P 643,817.27 P 721,075.34 P 773,065.76 TOTAL PURCHASE INVOICE (PI): P 740,845.75 P 691,062.72 P 617,020.29 55 618 563 TOTAL PURCHASE INVOICE(PI) (Net of Credit Memo) : P 691,062.72 P 617,020.29 55 P 740,845.75

P -14,894.14

P 30,012.62

P 30,012.62

Proforma	Delivery Date	SO No	Location	PO No	Add'l & Deduction	Amount
					1 Percent %	-1,237.80
6373326737 SMGM00400132	1970-01-01	6373326737	CDC	SMGM00400132	2 Percent %	-2,450.84
					VAT	14,410.92
					1 Percent %	-946.90
6373326739 SMGM00400132	1970-01-01	6373326739	CDC	SMGM00400132	2 Percent %	-1,874.87
					VAT	11,024.24
					1 Percent %	-644.70
6373326800 SMGM00400132	1970-01-01	6373326800	CDC	SMGM00400132	2 Percent %	-1,276.51
					VAT	7,505.86
					1 Percent %	-1,356.31
6373326803 SMGM00400288	1970-01-01	6373326803	CDC	SMGM00400288	2 Percent %	-2,685.48
					VAT	15,790.65
					1 Percent %	-135.51
6373326804 SMGM00400288	1970-01-01	6373326804	CDC	SMGM00400288	2 Percent %	-268.32
					VAT	1,577.71
					1 Percent %	-2,116.95
6373321380 SMGM00399628	1970-01-01	6373321380	CDC	SMGM00399628	2 Percent %	-4,191.57
					VAT	24,646.40
Total 1 Percent % :						P -6,438.17
Total 2 Percent % :						P -12,747.59
Total VAT :						P 74,955.78
TOTAL PSI - Add'l & Deduction :			·		·	P 55,770.02

SOP No	Date	Deduction	Amount
		REG. DISC 6% (212,418.62)	-12,745.12
		REG. DISC 7% (560,647.14)	-39,245.30
SOP000005	2022-02-24	B.O ALLOW 1% (721,075.34)	-7,210.75
		CWO DISC 2% (713,864.59)	-14,277.29
		WHT - 1% (699,587.30)	-6,246.32
TOTAL SOP Deduction :	-		P -79.724.78

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount): Less: TOTAL SOP Deduction TOTAL CRF/CV Amount:

P 773,065.76 P -79,724.78 P 693,340.98 April 06, 2022 - 09:10:34 AM

TOTAL PURCHASE INVOICE (PI) (Gross Amount) :	P 740,845.75
Less: TOTAL SOP Deduction	<u>P -79,724.78</u>
NET PURCHASE INVOICE (PI) Amount :	P 661,120.97
TOTAL CRF/CV Amount :	P 693,340.98
NET PURCHASE INVOICE (PI) Amount :	<u>P -661,120.97</u>
Variance (Total) :	P 32,220.01
Variance (Total) :	P 32,220.01
Variance (Item) :	<u>P -32,220.01</u>
	P 0.00
TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Discounted Amount) :	P 721,075.34
TOTAL PURCHASE INVOICE (PI) (Discounted Amount) :	<u>P -691,062.72</u>
Variance (Discounted Amount) :	P 30,012.62
TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Net Amount) :	P 643,817.27
TOTAL PURCHASE INVOICE (PI) (Net Amount) :	<u>P -617,020.29</u>
Variance (Net Amount) :	P 26,796.98