



MONDELEZ PHILIPPINES, INC.
PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

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|-------------|------------|---------------|------------|-----------------|--------------|
| CRF/CV No : | CRF2110682 | CRF/CV Date : | 2021-10-25 | CRF/CV Amount : | P 880,645.12 |
|-------------|------------|---------------|------------|-----------------|--------------|

PROFORMA SUPPLIER INVOICE

| Proforma | Item | Description | UOM | Qty | Price | Amount |
|------------|---------|---|-----|-----|----------|-----------|
| 6373343958 | 4257100 | 4257100 CDM MILK 6X24X62 | ZIN | 1 | 1,005.60 | 1,005.60 |
| 6373343958 | 4257095 | 4257095 CDM CASHEW & COOKIES 6X24X62 | ZIN | 1 | 1,005.60 | 1,005.60 |
| 6373343958 | 4257096 | 4257096 CDM ROAST ALMOND 6X24X62G (CS | ZIN | 1 | 1,083.52 | 1,083.52 |
| 6373343958 | 4031699 | 4031699 CDM HONEYCOMB & NUTS GM 6X12X165 | ZIN | 1 | 1,299.94 | 1,299.94 |
| 6373343958 | 4267077 | 4055268 CDM FRUIT & NUTS 6X12X90G (SEA | ZIN | 2 | 797.14 | 1,594.28 |
| 6373343958 | 4084899 | 4084899 TBN MLK 4/20/100 | ZIN | 1 | 1,645.77 | 1,645.77 |
| 6373343958 | 13783 | 13783 TOBLERONE WHITE 4X20X100 | ZIN | 1 | 1,645.77 | 1,645.77 |
| 6373343958 | 4059615 | 4059615 TOBLERONE MILK 6X50G BO | CSE | 1 | 3,531.91 | 3,531.91 |
| 6373343958 | 42300 | 42300 TOBLERONE MILK BUNDLE 11X6X100 | CSE | 1 | 5,362.53 | 5,362.53 |
| 6373343958 | 4047978 | 4047978 30G CDM MULTIBUY PROMO PAC | ZIN | 9 | 392.59 | 3,533.31 |
| 6373343958 | 4023456 | 4023456 TONE 360G TBL MILK 2X10C | ZIN | 1 | 2,962.14 | 2,962.14 |
| 6373343958 | 4011316 | 4011316 TOBLERONE MINI DARK 20X200 | CSE | 1 | 3,329.07 | 3,329.07 |
| 6373343958 | 4000302 | 4000302 CDM MILK 12X24X30 | ZIN | 4 | 489.25 | 1,957.00 |
| 6373343958 | 4000327 | 4000327 CDM CASHEW & COOKIES 6X12X165 | ZIN | 1 | 1,299.94 | 1,299.94 |
| 6373343960 | 4036918 | 4036918 TIGER ENERGY CHOCOLATE 30X(10X21) | CSE | 3 | 1,288.13 | 3,864.39 |
| 6373343960 | 4036919 | 4036919 TIGER ENERGY ORIGINAL 30X(10X25.2)G | CSE | 11 | 1,288.13 | 14,169.43 |
| 6373343960 | 4036922 | 4036922 TIGER ENERGY CHOCOLATE 60X42 | CSE | 2 | 539.57 | 1,079.14 |
| 6373343960 | 4037178 | 4037178 CHIPS AHOY 24X142.5G RE | CSE | 4 | 1,177.78 | 4,711.12 |
| 6373343960 | 4058898 | 4058898 TANG ORANGE 12X250 | CSE | 3 | 1,673.87 | 5,021.61 |
| 6373343960 | 4058952 | 4058952 CALUMET BAKING POWDER 12X1K | CSE | 4 | 1,309.61 | 5,238.44 |
| 6373343960 | 4059103 | 4059103 TANG PINEAPPLE 24X125 | CSE | 1 | 1,676.69 | 1,676.69 |
| 6373343960 | 4059506 | 4059506 CHEEZ WHIZ MILD 48X62 | CSE | 1 | 977.70 | 977.70 |
| 6373343960 | 4064832 | 4064832 EDEN LUP 144X45G | CSE | 60 | 1,514.97 | 90,898.20 |
| 6373343960 | 4252624 | 4252624 OREO DARK & WHITE CHOC 12X9X28.5 | CSE | 6 | 625.06 | 3,750.36 |
| 6373343960 | 4252625 | 4252625 OREO SAND STRAW 12X(9X28.5)G SE | CSE | 3 | 625.06 | 1,875.18 |



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| 6373343960 | 4253219 | 4253219 MINI OREO VANILLA 24X61.3 G | CSE | 10 | 579.92 | 5,799.20 |
| 6373343960 | 4256510 | 4256510 TANG 144X20G PINEAPPLE | CSE | 21 | 2,014.69 | 42,308.49 |
| 6373343960 | 4258263 | 4258263 CHEEZ WHIZ PTO SUP 24X110 | CSE | 4 | 821.06 | 3,284.24 |
| 6373343960 | 4258269 | 4258269 EDENELTSARAP 24X430 | CSE | 5 | 3,890.85 | 19,454.25 |
| 6373343960 | 4258271 | 4258271 EDEN FILLED CHEESE ORIGINAL 24X430G | CSE | 10 | 2,457.99 | 24,579.90 |
| 6373343960 | 4258277 | 4258277 CHEEZ WHIZ REG SUP 24X210 | CSE | 6 | 1,366.70 | 8,200.20 |
| 6373343960 | 4258278 | 4258278 CHEEZ WHIZ REG SUP 24X110 | CSE | 7 | 758.28 | 5,307.96 |
| 6373343960 | 4258485 | 4258485 TANG 144X20G CALAMANSI | CSE | 27 | 2,014.69 | 54,396.63 |
| 6373343960 | 4258487 | 4258487 TANG 144X20G GRAPE | CSE | 30 | 2,014.69 | 60,440.70 |
| 6373343960 | 4260501 | 4260501 TANG ORANGE 144X20G | CSE | 36 | 2,014.69 | 72,528.84 |
| 6373343960 | 4260636 | 4260636 TANG 144X20G HONEY LEMO | CSE | 2 | 2,014.69 | 4,029.38 |
| 6373343960 | 4261463 | 4261463 TANG MANGO 144X20G | CSE | 36 | 2,014.69 | 72,528.84 |
| 6373343960 | 4262727 | 4262727 TANG 144X20G APPL | CSE | 7 | 2,014.69 | 14,102.83 |
| 6373343960 | 4263117 | 4263117 TANG 144X20G FOUR SEASONS | CSE | 23 | 2,014.69 | 46,337.87 |
| 6373343960 | 4263118 | 4263118 TANG 144X20G POMEL | CSE | 2 | 2,014.69 | 4,029.38 |
| 6373343960 | 646234 | 646234 CHEEZ WHIZ REG SUP 48X62 | CSE | 3 | 949.00 | 2,847.00 |
| 6373343960 | 680479 | 680479 EDEN SANDWICH SPREAD 80 M | CSE | 4 | 1,594.48 | 6,377.92 |
| 6373343960 | 680481 | 680481 EDEN SANDWICH SPREAD 220 ML | CSE | 20 | 1,328.64 | 26,572.80 |
| 6373343960 | 680483 | 680483 EDEN SANDWICH SPREAD 470 M | CSE | 5 | 1,361.82 | 6,809.10 |
| 6373343960 | 680685 | 680685 EDEN FILLED CHEESE ORIGINAL 165G | CSE | 84 | 1,879.26 | 157,857.84 |
| 6373343960 | 680692 | 680692 EDEN FILLED CHEESEELTSARAP 165 | CSE | 5 | 3,086.14 | 15,430.70 |
| PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : | | | | 471 | P 817,742.71 | |

Total Item Count : 46

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|---------------------|---------------|------------|----------|--------------|-------------------|--------------|
| 6373343958 | 1970-01-01 | 6373343958 | CDC | SMGM00401675 | 1 Percent % | -312.56 |
| | | | | | 2 Percent % | -618.88 |
| | | | | | VAT | 3,638.99 |
| 6373343960 | 1970-01-01 | 6373343960 | CDC | SMGM00401680 | 1 Percent % | -7,864.86 |
| | | | | | 2 Percent % | -15,572.43 |
| | | | | | VAT | 91,565.88 |
| Total 1% Discount : | | | | | | P -8,177.42 |
| Total 2% Discount : | | | | | | P -16,191.31 |



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| Total VAT : | P 95,204.87 |
| TOTAL PSI - Add'I & Deduction : | P 70,836.14 |

| SOP No | Date | Deduction | Amount |
|-----------------------|------------|------------------------------|-------------|
| SOP0000003 | 2021-10-22 | REG. DISC. - 6% (449,669.59) | -26,980.18 |
| SOP0000003 | 2021-10-22 | REG. DISC. - 7% (530,303.68) | -37,121.26 |
| SOP0000003 | 2021-10-22 | B.O ALLOW. - 1% (915,871.83) | -9,158.72 |
| SOP0000003 | 2021-10-22 | CWO DISC. - 2% (906,713.11) | -18,134.26 |
| SOP0000003 | 2021-10-22 | WHT - 1% (888,578.85) | -7,933.74 |
| TOTAL SOP Deduction : | | | P 99,328.16 |

*For information purposes only, amount not included in calculation.

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| PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : | P 817,742.71 |
| Add'I & Deduction : | P 70,836.14 |
| SOP Deduction : | P 99,328.16 |
| PROFORMA SUPPLIER INVOICE (PSI) NET TOTAL : | P 987,907.01 |
| CRF/CV AMOUNT : | P 880,645.12 |
| VARIANCE : | P 107,261.89 |