



MONDELEZ PHILIPPINES, INC.  
PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

|             |            |               |            |                 |              |
|-------------|------------|---------------|------------|-----------------|--------------|
| CRF/CV No : | CRF2110263 | CRF/CV Date : | 2021-10-11 | CRF/CV Amount : | P 693,340.99 |
|-------------|------------|---------------|------------|-----------------|--------------|

PROFORMA SUPPLIER INVOICE

| Proforma                | Item    | Description                        | UOM | Qty | Net Price<br>(Net of VAT & Disc.) | Gross Price<br>(Gross of VAT & Disc.) | Net Amount<br>(Net of VAT & Disc.) | Gross Amount<br>(Gross of VAT & Disc.) |
|-------------------------|---------|------------------------------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373321380 SMGM00399628 | 4058951 | CALUMET BAKING POWDER 72X50G       | CSE | 100 | 712.05                            | 857.52                                | 71,205.00                          | 85,752.26                              |
| 6373321380 SMGM00399628 | 4058952 | CALUMET BAKING POWDER 12X1KG       | CSE | 100 | 1,309.61                          | 1,577.16                              | 130,961.00                         | 157,716.47                             |
| 6373321380 SMGM00399628 | 4258273 | CHEEZ WHIZ PIMIENTO 12X440         | CSE | 3   | 1,504.21                          | 1,811.52                              | 4,512.63                           | 5,434.57                               |
| 6373321380 SMGM00399628 | 4058900 | TANG ORANGE 12X375                 | CSE | 2   | 2,508.29                          | 2,988.60                              | 5,016.58                           | 5,977.20                               |
| 6373326737 SMGM00400132 | 4058951 | CALUMET BAKING POWDER 72X50G       | CSE | 44  | 712.05                            | 857.52                                | 31,330.20                          | 37,730.99                              |
| 6373326737 SMGM00400132 | 4051452 | TIGER CHOCO SAND MP 12X9X27G       | CSE | 13  | 625.06                            | 752.76                                | 8,125.78                           | 9,785.89                               |
| 6373326737 SMGM00400132 | 4258276 | CHEEZ WHIZ REGULAR 24X210          | CSE | 4   | 1,504.21                          | 1,811.52                              | 6,016.84                           | 7,246.09                               |
| 6373326737 SMGM00400132 | 4058952 | CALUMET BAKING POWDER 12X1KG       | CSE | 27  | 1,309.61                          | 1,577.16                              | 35,359.47                          | 42,583.45                              |
| 6373326737 SMGM00400132 | 4274152 | OREO CRUMBS 24X 454                | CSE | 1   | 2,626.98                          | 3,163.67                              | 2,626.98                           | 3,163.67                               |
| 6373326737 SMGM00400132 | 4263118 | TANG 144X20G POMEL                 | CSE | 1   | 2,014.69                          | 2,400.48                              | 2,014.69                           | 2,400.48                               |
| 6373326737 SMGM00400132 | 4258487 | TANG 144X20G GRAP                  | CSE | 6   | 2,014.69                          | 2,400.48                              | 12,088.14                          | 14,402.89                              |
| 6373326737 SMGM00400132 | 4072283 | CHEEZ WHIZ PIMIENTO TWINPACK 72X24 | CSE | 1   | 569.76                            | 686.16                                | 569.76                             | 686.16                                 |
| 6373326737 SMGM00400132 | 4036920 | TIGER ENERGY ORIGINAL 60X50.4      | CSE | 1   | 539.57                            | 649.80                                | 539.57                             | 649.80                                 |
| 6373326737 SMGM00400132 | 4258263 | CHEEZ WHIZ PTO SUP 24X110          | CSE | 1   | 821.06                            | 988.80                                | 821.06                             | 988.80                                 |
| 6373326737 SMGM00400132 | 4253220 | MINI OREO CHOCO 24X61.3            | CSE | 4   | 579.92                            | 698.40                                | 2,319.68                           | 2,793.59                               |
| 6373326737 SMGM00400132 | 680483  | EDEN SANDWICH SPREAD 470 M         | CSE | 2   | 1,361.82                          | 1,640.04                              | 2,723.64                           | 3,280.08                               |
| 6373326737 SMGM00400132 | 324438  | EDEN MAYO SUP 24X220M              | CSE | 3   | 1,414.13                          | 1,703.04                              | 4,242.39                           | 5,109.11                               |
| 6373326737 SMGM00400132 | 4048729 | OREO THINS VANILLA DELIGHT 95GX2   | CSE | 3   | 833.41                            | 1,003.68                              | 2,500.23                           | 3,011.03                               |
| 6373326737 SMGM00400132 | 4252363 | OREO C/S/C CHOCOLATE 12X9X28.5GR   | CSE | 20  | 625.06                            | 752.76                                | 12,501.20                          | 15,055.21                              |
| 6373326739 SMGM00400132 | 4262725 | TANG 144X20G ORANGE MANGO          | CSE | 43  | 2,014.69                          | 2,400.48                              | 86,631.67                          | 103,220.71                             |
| 6373326739 SMGM00400132 | 4258485 | TANG 144X20G CALAMANS              | CSE | 4   | 2,014.69                          | 2,400.48                              | 8,058.76                           | 9,601.93                               |
| 6373326800 SMGM00400132 | 4258486 | TANG 144X20G STRAWBERRY            | CSE | 32  | 2,014.69                          | 2,400.48                              | 64,470.08                          | 76,815.41                              |
| 6373326803 SMGM00400288 | 4047306 | TOBLERONE MILK 8X24X35G            | ZIN | 20  | 715.64                            | 861.85                                | 14,312.80                          | 17,236.92                              |
| 6373326803 SMGM00400288 | 4078445 | CDM Oreo Enrobe 12x20x34           | ZIN | 2   | 528.44                            | 636.40                                | 1,056.88                           | 1,272.80                               |
| 6373326803 SMGM00400288 | 4000302 | CDM MILK 12X24X30G                 | ZIN | 38  | 489.25                            | 589.20                                | 18,591.50                          | 22,389.76                              |
| 6373326803 SMGM00400288 | 4084989 | TOBLERONE MILK 8X24X50G            | ZIN | 58  | 1,013.77                          | 1,220.88                              | 58,798.66                          | 70,811.29                              |



|   |         |                                    |     |    |          |          |              |              |
|---|---------|------------------------------------|-----|----|----------|----------|--------------|--------------|
| 6373326803 SMGM00400288                       | 4084899 | TBN MLK 4/20/100                   | ZIN | 8  | 1,645.77 | 1,982.00 | 13,166.16    | 15,856.02    |
| 6373326803 SMGM00400288                       | 14609   | TOBLERONE DARK 4X20X100            | ZIN | 2  | 1,645.77 | 1,982.00 | 3,291.54     | 3,964.01     |
| 6373326803 SMGM00400288                       | 4000304 | CDM FRUIT & NUT 12X24X30           | ZIN | 1  | 489.25   | 589.20   | 489.25       | 589.20       |
| 6373326803 SMGM00400288                       | 630901  | TOBLERONE CRUNCHY ALMONDS 4X20X100 | ZIN | 1  | 1,645.77 | 1,982.00 | 1,645.77     | 1,982.00     |
| 6373326803 SMGM00400288                       | 4265594 | CDM ALMOND FLOW 12X24X37           | ZIN | 4  | 842.58   | 1,014.72 | 3,370.32     | 4,058.88     |
| 6373326803 SMGM00400288                       | 4257096 | CDM ROAST ALMOND 6X24X62G (CS      | ZIN | 1  | 1,083.52 | 1,304.88 | 1,083.52     | 1,304.88     |
| 6373326803 SMGM00400288                       | 616105  | CDM MOULDED 24X36X15G              | ZIN | 50 | 380.54   | 458.28   | 19,027.00    | 22,914.24    |
| 6373326803 SMGM00400288                       | 4055268 | CDM FRUIT & NUTS 6X12X100G (SEA    | ZIN | 1  | 797.14   | 960.00   | 797.14       | 960.00       |
| 6373326804 SMGM00400288                       | 4051087 | CDM PLAIN 6 X 12 X 100G            | ZIN | 17 | 797.14   | 960.00   | 13,551.38    | 16,319.94    |
| PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : |         |                                    |     |    | 618      |          | P 643,817.27 | P 773,065.76 |

Total Item Count : 35

| Proforma                | Delivery Date | SO No      | Location | PO No        | Add'l & Deduction | Amount       |
|-------------------------|---------------|------------|----------|--------------|-------------------|--------------|
| 6373321380 SMGM00399628 | 1970-01-01    | 6373321380 | CDC      | SMGM00399628 | 1 Percent %       | -2,116.95    |
|                         |               |            |          |              | 2 Percent %       | -4,191.57    |
|                         |               |            |          |              | VAT               | 24,646.40    |
| 6373326737 SMGM00400132 | 1970-01-01    | 6373326737 | CDC      | SMGM00400132 | 1 Percent %       | -1,237.80    |
|                         |               |            |          |              | 2 Percent %       | -2,450.84    |
|                         |               |            |          |              | VAT               | 14,410.92    |
| 6373326739 SMGM00400132 | 1970-01-01    | 6373326739 | CDC      | SMGM00400132 | 1 Percent %       | -946.90      |
|                         |               |            |          |              | 2 Percent %       | -1,874.87    |
|                         |               |            |          |              | VAT               | 11,024.24    |
| 6373326800 SMGM00400132 | 1970-01-01    | 6373326800 | CDC      | SMGM00400132 | 1 Percent %       | -644.70      |
|                         |               |            |          |              | 2 Percent %       | -1,276.51    |
|                         |               |            |          |              | VAT               | 7,505.86     |
| 6373326803 SMGM00400288 | 1970-01-01    | 6373326803 | CDC      | SMGM00400288 | 1 Percent %       | -1,356.31    |
|                         |               |            |          |              | 2 Percent %       | -2,685.48    |
|                         |               |            |          |              | VAT               | 15,790.65    |
| 6373326804 SMGM00400288 | 1970-01-01    | 6373326804 | CDC      | SMGM00400288 | 1 Percent %       | -135.51      |
|                         |               |            |          |              | 2 Percent %       | -268.32      |
|                         |               |            |          |              | VAT               | 1,577.71     |
| Total 1% Discount :     |               |            |          |              |                   | P -6,438.17  |
| Total 2% Discount :     |               |            |          |              |                   | P -12,747.59 |



|                                 |             |
|---------------------------------|-------------|
| Total VAT :                     | P 74,955.78 |
| TOTAL PSI - Add'l & Deduction : | P 55,770.02 |

| SOP No                | Date       | Deduction                    | Amount       |
|-----------------------|------------|------------------------------|--------------|
| SOP0000005            | 2022-02-24 | REG. DISC. - 6% (212,418.62) | -12,745.12   |
| SOP0000005            | 2022-02-24 | REG. DISC. - 7% (560,647.14) | -39,245.30   |
| SOP0000005            | 2022-02-24 | B.O ALLOW. - 1% (721,075.34) | -7,210.75    |
| SOP0000005            | 2022-02-24 | CWO DISC. - 2% (713,864.59)  | -14,277.29   |
| SOP0000005            | 2022-02-24 | WHT - 1% (699,587.30)        | -6,246.32    |
| TOTAL SOP Deduction : |            |                              | P -79,724.78 |

|  |                     |
|--|---------------------|
| TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) : | P 773,065.76        |
| Less: TOTAL SOP Deduction                              | <u>P -79,724.78</u> |
|  | P 693,340.98        |
| TOTAL CRF/CV Amount :                                  | <u>P 693,340.99</u> |
| Variance :   | P -0.01             |