

MONDELEZ PHILIPPINES, INC.
PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Fully-Served Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|---------------------------------------|---------|---|-----|------|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373292611_ | 4054000 | CDM LICKABLES 20G | ZIN | 2 | 430.36 | 518.28 | 860.72 | 1,036.57 |
| 6373292611_ | 4255429 | CDM SHOTS SEA 30X3.6G | ZIN | 3 | 30.14 | 36.30 | 90.42 | 108.89 |
| 6373292613_ | 324438 | EDEN MAYO SUP 24X200ML | CSE | 3 | 1,414.13 | 1,703.04 | 4,242.39 | 5,109.11 |
| 6373292614_ | 4262725 | TANG 144X20G LITRO ORANGE MANGO | CSE | 6 | 2,014.69 | 2,400.48 | 12,088.14 | 14,402.89 |
| 6373292614_ | 4258488 | TANG 144X20G LITRO DALANDAN | CSE | 37 | 2,014.69 | 2,400.48 | 74,543.53 | 88,817.82 |
| 6373292615_f | 4058951 | CALUMET BAKING POWDER 72X50G | CSE | 116 | 712.05 | 857.52 | 82,597.80 | 99,472.62 |
| 6373292615_f | 4036922 | TIGER ENERGY CHOCOLATE 60X42 | CSE | 1 | 539.57 | 649.80 | 539.57 | 649.80 |
| 6373292615_f | 4260978 | OREO C/S/C VANILLA 12X9X28.5GR SUMMER20 | CSE | 163 | 625.06 | 752.76 | 101,884.78 | 122,699.95 |
| 6373292615_f | 4274404 | OREO CHOCOLATE 24X66.5G SIWO 2.0 | CSE | 14 | 362.50 | 436.56 | 5,075.00 | 6,111.83 |
| 6373292615_f | 4064832 | EDEN LUP 144X45G | CSE | 120 | 1,514.97 | 1,824.48 | 181,796.40 | 218,937.60 |
| 6373292615_f | 4258271 | EDEN FILLED CHEESE ORIGINAL 24X430 | CSE | 5 | 2,457.99 | 2,960.16 | 12,289.95 | 14,800.80 |
| 6373292615_f | 680685 | EDEN FILLED CHEESE ORIGINAL 165G | CSE | 396 | 1,879.26 | 2,263.19 | 744,186.96 | 896,225.16 |
| 6373292615_f | 4267613 | OREO SAND DBL STUF 24X135.3 | CSE | 3 | 806.31 | 971.04 | 2,418.93 | 2,913.12 |
| 6373292615_f | 4058898 | TANG ORANGE 12X250 | CSE | 5 | 1,673.87 | 1,994.40 | 8,369.35 | 9,971.99 |
| 6373292615_f | 4059107 | TANG PINEAPPLE 12X250 | CSE | 1 | 1,673.87 | 1,994.40 | 1,673.87 | 1,994.40 |
| 6373292615_f | 4260637 | TANG 144X20G LITRO GUYABANO | CSE | 10 | 2,014.69 | 2,400.48 | 20,146.90 | 24,004.82 |
| 6373292615_f | 4258487 | TANG 144X20G LITRO GRAP | CSE | 7 | 2,014.69 | 2,400.48 | 14,102.83 | 16,803.37 |
| 6373292615_f | 4261463 | TANG MANGO 144X20G | CSE | 30 | 2,014.69 | 2,400.48 | 60,440.70 | 72,014.45 |
| 6373292615_f | 680710 | KRAFT CHEDDAR 165 | CSE | 7 | 1,689.34 | 2,034.47 | 11,825.38 | 14,241.32 |
| 6373292615_f | 680692 | EDEN FILLED CHEESE MELTSARAP 165G | CSE | 12 | 3,086.14 | 3,716.64 | 37,033.68 | 44,599.70 |
| 6373292615_f | 4258269 | EDEN MELTSARAP 24X430 | CSE | 5 | 3,890.85 | 4,685.75 | 19,454.25 | 23,428.77 |
| 6373292615_f | 646234 | CHEEZ WHIZ REG SUP 48X62 | CSE | 2 | 949.00 | 1,142.88 | 1,898.00 | 2,285.76 |
| 6373292615_f | 4262727 | TANG 144X20G LITRO APPL | CSE | 9 | 2,014.69 | 2,400.48 | 18,132.21 | 21,604.34 |
| 6373292615_f | 4258277 | CHEEZ WHIZ REG SUP 24X210G | CSE | 12 | 1,366.70 | 1,645.92 | 16,400.40 | 19,751.02 |
| 6373292615_f | 4272994 | EDEN ORIGINAL 900 | CSE | 3 | 2,557.54 | 3,080.05 | 7,672.62 | 9,240.14 |
| 6373292615_f | 4257805 | TANG COCO-PANDAN 144X20G | CSE | 18 | 2,014.69 | 2,400.48 | 36,264.42 | 43,208.67 |
| 6373292615_f | 4253219 | MINI OREO VANILLA 24X61.3 | CSE | 8 | 579.92 | 698.40 | 4,639.36 | 5,587.19 |
| 6373292615_f | 4253220 | MINI OREO CHOCO 24X61.3 G | CSE | 11 | 579.92 | 698.40 | 6,379.12 | 7,682.38 |
| 6373292615_f | 680481 | EDEN SANDWICH SPREAD 220 ML | CSE | 16 | 1,328.64 | 1,600.08 | 21,258.24 | 25,601.32 |
| 6373292615_f | 680483 | EDEN SANDWICH SPREAD 470 M | CSE | 9 | 1,361.82 | 1,640.04 | 12,256.38 | 14,760.37 |
| 6373292615_f | 324436 | EDEN SANDWICH SPREAD SUP 24X220ML | CSE | 20 | 1,167.42 | 1,405.93 | 23,348.40 | 28,118.50 |
| 6373292615_f | 4256720 | TIGER CRACKERS PLAIN 30X10X25G | CSE | 12 | 1,132.44 | 1,363.80 | 13,589.28 | 16,365.58 |
| 6373292615_f | 4256265 | OREO SAND STRAW 12X9X28.5G SE | CSE | 5 | 625.06 | 752.76 | 3,125.30 | 3,763.80 |
| 6373292615_f | 4260636 | TANG 144X20G LITRO HONEY LEMO | CSE | 5 | 2,014.69 | 2,400.48 | 10,073.45 | 12,002.41 |
| 6373292615_f | 4253215 | MINI OREO ORIGINAL 6X10X20.4G IPT | CSE | 16 | 453.37 | 545.99 | 7,253.92 | 8,735.90 |
| 6373292615_f | 4256264 | OREO DARK & WHITE CHOC 12X9X28.5 | CSE | 1 | 625.06 | 752.76 | 625.06 | 752.76 |
| 6373292615_f | 4262728 | TANG 144X20G LITRO MIXED BERRIE | CSE | 8 | 2,014.69 | 2,400.48 | 16,117.52 | 19,203.85 |
| FULLY-SERVED TOTAL : | | | | 1101 | | P 1,594,695.23 | | P 1,917,009.00 |
| Fully-Served/Received Item Count : 37 | | | | | | | | |

Underserved Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|---|---------|---------------------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373292615_f | 4258278 | CHEEZ WHIZ REG SUP 24X110 | CSE | 5 | 758.28 | 913.20 | 3,791.40 | 4,565.99 |
| UNDERSERVED TOTAL : | | | | 5 | | | P 3,791.40 | P 4,565.99 |
| Underserved/Partially-Received Item Count : 1 | | | | | | | | |

Fully-Unserved Item(s) :

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|-------------------------------|---------|---------------------------------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| 6373292611_ | 4047978 | 30G CDM MULTIBUY PROMO PACK | ZIN | 5 | 392.59 | 472.80 | 1,962.95 | 2,363.98 |
| 6373292611_ | 4051087 | CDM PLAIN 6 X 12 X 100G | ZIN | 4 | 797.14 | 960.00 | 3,188.56 | 3,839.99 |
| 6373292613_f | 4258276 | CHEEZ WHIZ REGULAR 24X210G | CSE | 14 | 1,504.21 | 1,811.52 | 21,058.94 | 25,361.30 |
| 6373292613_f | 4274392 | OREO C/S/C VANILLA 24X133GR SIWO 2.0 | CSE | 36 | 724.80 | 872.88 | 26,092.80 | 31,423.59 |
| 6373292613_f | 4080852 | EDEN SLICES 4X(12X104) | CSE | 3 | 1,670.41 | 2,011.68 | 5,011.23 | 6,035.03 |
| 6373292613_f | 4080859 | EDEN SLICES 4X(6X208) | CSE | 1 | 1,518.56 | 1,828.80 | 1,518.56 | 1,828.80 |
| 6373292615_f | 4260868 | OREO C/S/C CHOC 12X9X28.5GR SUMMER20 | CSE | 143 | 625.06 | 752.76 | 89,383.58 | 107,644.74 |
| 6373292615_f | 4274523 | CHEEZ WHIZ REGULAR 24X210G WITH TIGE | CSE | 4 | 1,504.21 | 1,811.52 | 6,016.84 | 7,246.09 |
| 6373292615_f | 4274391 | OREO C/S/C VANILLA 24X66.5GR SIWO 2.0 | CSE | 28 | 362.50 | 436.56 | 10,150.00 | 12,223.66 |
| FULLY-UNSERVED TOTAL : | | | | 238 | | | P 164,383.46 | P 197,967.18 |
| Fully-Unserved Item Count : 9 | | | | | | | | |

| Proforma | Item | Description | UOM | Qty | Net Price (Net of VAT & Disc.) | Gross Price (Gross of VAT & Disc.) | Net Amount (Net of VAT & Disc.) | Gross Amount (Gross of VAT & Disc.) |
|----------|------|-------------|-----|-----|-----------------------------------|---------------------------------------|------------------------------------|--|
| | | | | | | | | 12,223.68 |
| | | | | | | | | 2,364.00 |
| | | | | | | | | 3,840.00 |
| | | | | | | | | P -18,427.68 |

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count : 47

TOTAL PROFORMA SUPPLIER INVOICE (PSI) : 1344 P 1,762,870.09 P 2,119,542.16

| Proforma | Delivery Date | SO No | Location | PO No | Add'l & Deduction | Amount |
|---------------------------------|---------------|------------|----------|--------------|-------------------|--------------|
| 6373292611_ | 2021-09-21 | 6373292533 | CDC | SMGM00397511 | 1 Percent % | -61.03 |
| | | | | | 2 Percent % | -120.83 |
| | | | | | VAT | 710.49 |
| 6373292613_ | 2021-09-21 | 6373292535 | CDC | SMGM00397511 | 1 Percent % | -42.42 |
| | | | | | 2 Percent % | -84.00 |
| | | | | | VAT | 493.92 |
| 6373292614_ | 2021-09-21 | 6373292536 | CDC | SMGM00397511 | 1 Percent % | -866.32 |
| | | | | | 2 Percent % | -1,715.31 |
| | | | | | VAT | 10,086.01 |
| 6373292615_f | 1970-01-01 | 6373292615 | CDC | SMGM00397511 | 1 Percent % | -16,658.93 |
| | | | | | 2 Percent % | -32,984.69 |
| | | | | | VAT | 193,949.97 |
| Total 1 Percent % : | | | | | | P -17,628.70 |
| Total 2 Percent % : | | | | | | P -34,904.83 |
| Total VAT : | | | | | | P 205,240.39 |
| TOTAL PSI - Add'l & Deduction : | | | | | | P 152,706.86 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) : P 2,119,542.16

Less: TOTAL SOP Deduction P 0.00

TOTAL CRF/CV Amount : P 2,119,542.16

PURCHASE INVOICE

Fully-Received Item(s) :

| PI No | Date | Item | Description | UOM | Qty | Unit Price (Gross) | Gross Amount | Variance (Qty) | Variance (Gross Amount) |
|------------------------|------------|--------|--|-------|------|--------------------|----------------|----------------|-------------------------|
| CDC-P4158180 | 2021-09-16 | 735147 | CADBURY DAIRY MILK LICKABLES 9x12x20G | BX12 | 2 | 518.28 | 1,036.56 | 0 | 0.01 |
| CDC-P4158180 | 2021-09-16 | 620323 | CADBURY DAIRY MILK SHOTS SEA 27x30x3.6G | PACK | 3 | 36.30 | 108.90 | 0 | -0.01 |
| CDC-P4158181 | 2021-09-16 | 626618 | EDEN MAYO SUP 24x220ML | CS24 | 3 | 1,703.04 | 5,109.12 | 0 | -0.01 |
| CDC-P4158182 | 2021-09-16 | 154821 | TANG ORANGE MANGGA 144x25G | CASE | 6 | 2,400.48 | 14,402.88 | 0 | 0.01 |
| CDC-P4158182 | 2021-09-16 | 630157 | TANG DALANDAN 144x25G | CS144 | 37 | 2,400.48 | 88,817.76 | 0 | 0.06 |
| CDC-P4158179 | 2021-09-16 | 108829 | CALUMET BAKING POWDER 72-50G | CASE | 116 | 857.52 | 99,472.32 | 0 | 0.30 |
| CDC-P4158179 | 2021-09-16 | 173055 | TIGER ENERGY BIS CHOCO 60-50-4Gx2G | CS60 | 1 | 649.80 | 649.80 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 615566 | OREO VANILLA SANDWICH COOKIES 12x9x28.5G | CS12 | 163 | 752.76 | 122,699.88 | 0 | 0.07 |
| CDC-P4158179 | 2021-09-16 | 190951 | OREO CHOCOLATE 24x66.5G | CS24 | 14 | 436.56 | 6,111.84 | 0 | -0.01 |
| CDC-P4158179 | 2021-09-16 | 735131 | KRAFT EDEN SULTI PACK 8x18x45G | CS144 | 120 | 1,824.48 | 218,937.60 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 102823 | KRAFT EDEN CHEESE 24x430G | CASE | 5 | 2,960.16 | 14,800.80 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 102822 | KRAFT EDEN CHEESE 155G | CASE | 396 | 2,263.19 | 896,223.24 | 0 | 1.92 |
| CDC-P4158179 | 2021-09-16 | 102814 | OREO COOKIES DOUBLE STUFF 24/152-4G | CASE | 3 | 971.04 | 2,913.12 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 105150 | TANG ORANGE REFILL 12x250G | CASE | 5 | 1,994.40 | 9,972.00 | 0 | -0.01 |
| CDC-P4158179 | 2021-09-16 | 105165 | TANG PINEAPPLE 12x250G | CASE | 1 | 1,994.40 | 1,994.40 | 0 | -0.00 |
| CDC-P4158179 | 2021-09-16 | 105171 | TANG GUYABANO LITRO PACK 14x25G | CASE | 10 | 2,400.48 | 24,004.80 | 0 | 0.02 |
| CDC-P4158179 | 2021-09-16 | 108901 | TANG GRAPES LITRO PACK 14x25G | CASE | 7 | 2,400.48 | 16,803.36 | 0 | 0.01 |
| CDC-P4158179 | 2021-09-16 | 117529 | TANG MANGGA LITRO PACK 14x25G | CASE | 30 | 2,400.48 | 72,014.40 | 0 | 0.05 |
| CDC-P4158179 | 2021-09-16 | 118963 | KRAFT CHEDDAR CHEESE 24/175G/165G | CASE | 7 | 2,034.47 | 14,241.29 | 0 | 0.03 |
| CDC-P4158179 | 2021-09-16 | 166768 | KRAFT EDEN MELT SARAP 48x165G | CS48 | 12 | 3,716.64 | 44,599.68 | 0 | 0.02 |
| CDC-P4158179 | 2021-09-16 | 177307 | KRAFT EDEN MELT SARAP 24x440G/430G | CS24 | 5 | 4,685.75 | 23,428.75 | 0 | 0.02 |
| CDC-P4158179 | 2021-09-16 | 189452 | KRAFT CHEEZ WHIZ EASY SQUEEZE 48x62G | CS48 | 2 | 1,142.88 | 2,285.76 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 197607 | TANG APPLE 144x25G | CS144 | 9 | 2,400.48 | 21,604.32 | 0 | 0.02 |
| CDC-P4158179 | 2021-09-16 | 610997 | KRAFT CHEEZ WHIZ REG SUP 24x210G | CS24 | 12 | 1,645.92 | 19,751.04 | 0 | -0.02 |
| CDC-P4158179 | 2021-09-16 | 616795 | KRAFT EDEN ORIGINAL 12x095G | CS12 | 3 | 3,080.05 | 9,240.15 | 0 | -0.01 |
| CDC-P4158179 | 2021-09-16 | 618046 | TANG COCO PANDAN 144x20G | CS144 | 18 | 2,400.48 | 43,208.64 | 0 | 0.03 |
| CDC-P4158179 | 2021-09-16 | 621063 | OREO MINI VANILLA 24x67G | CS24 | 8 | 698.40 | 5,587.20 | 0 | -0.01 |
| CDC-P4158179 | 2021-09-16 | 621064 | OREO MINI CHOCOLATE 24x67G | CS24 | 11 | 698.40 | 7,682.40 | 0 | -0.02 |
| CDC-P4158179 | 2021-09-16 | 621953 | EDEN SANDWICH SPREAD 24x220ML | CS24 | 16 | 1,600.08 | 25,601.28 | 0 | 0.04 |
| CDC-P4158179 | 2021-09-16 | 621954 | EDEN SANDWICH SPREAD 12x470ML | CS12 | 9 | 1,640.04 | 14,760.36 | 0 | 0.01 |
| CDC-P4158179 | 2021-09-16 | 626627 | EDEN SANDWICH SPREAD SUP 24x220ML | CS24 | 20 | 1,405.93 | 28,118.60 | 0 | -0.10 |
| CDC-P4158179 | 2021-09-16 | 628342 | TIGER CRACKERS PLAIN 30x10x25G | CS30 | 12 | 1,363.80 | 16,365.60 | 0 | -0.02 |
| CDC-P4158179 | 2021-09-16 | 629787 | OREO STRAWBERRY SANDWICH 12x9x29.4G | CS12 | 5 | 752.76 | 3,763.80 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 630158 | TANG HONEY LEMON 144x25G | CS144 | 5 | 2,400.48 | 12,002.40 | 0 | 0.01 |
| CDC-P4158179 | 2021-09-16 | 656873 | OREO MINI ORIGINAL 60x25G | CS60 | 16 | 545.99 | 8,735.84 | 0 | 0.06 |
| CDC-P4158179 | 2021-09-16 | 659086 | OREO DARK & WHITE CHOCOLATE 12x9x28.5G | CS12 | 1 | 752.76 | 752.76 | 0 | 0.00 |
| CDC-P4158179 | 2021-09-16 | 735113 | TANG MIXED BERRIES W/REAL FRUIT 144x20G | CS144 | 8 | 2,400.48 | 19,203.84 | 0 | 0.01 |
| FULLY-RECEIVED TOTAL : | | | | | 1101 | | P 1,917,006.49 | 0 | P 2.51 |

| | |
|--|------------------------|
| TOTAL PURCHASE INVOICE (PI) (Gross Amount) : | P 1,938,173.77 |
| Less: TOTAL SOP Deduction | P 0.00 |
| NET PURCHASE INVOICE (PI) Amount : | P -1,938,173.77 |
| TOTAL CRF/CV Amount : | P 2,119,542.16 |
| NET PURCHASE INVOICE (PI) Amount : | <u>P -1,938,173.77</u> |
| Variance (Total) : | P 181,368.39 |
| Variance (Total) : | P 181,368.39 |
| Variance (Item) : | <u>P -181,368.39</u> |
| | P -0.00 |