## MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

## PROFORMA SUPPLIER INVOICE

Proforma	Item	Description	UOM	Qty	Price	Amount
6373305385_chocs	25956	25956 TOBLERONE MULTIPACK 20X3X100	CSE	1	4,909.07	4,909.07
6373305388_chocs	4257096	4257096 CDM ROAST ALMOND 6X24X62G (CS	ZIN	1	1,083.52	1,083.52
6373305388_chocs	4084989	4084989 TOBLERONE MILK 8X24X50	ZIN	6	1,013.77	6,082.62
6373305388_chocs	630901	630901 TOBLERONE CRUNCHY ALMONDS 4X20X100	ZIN	1	1,645.77	1,645.77
6373305388_chocs	4059615	4059615 TOBLERONE MILK 6X50G BO	CSE	1	3,531.91	3,531.91
6373305388_chocs	42300	42300 TOBLERONE MILK BUNDLE 11X6X100	CSE	1	5,362.53	5,362.53
6373305388_chocs	4265594	616130 CDM ALMOND FLOW 12X24X37	ZIN	1	842.58	842.58
6373305389_	4260501	4260501 TANG ORANGE 144X20G	CSE	100	2,014.69	201,469.00
6373305389_	4256510	4256510 TANG 144X20G LITRO PINEAPPLE	CSE	50	2,014.69	100,734.50
6373305390_	4258276	4274523 CHEEZ WHIZ REGULAR 24X210G	CSE	25	1,504.21	37,605.25
6373305390_	4258274	4274549 CHEEZ WHIZ REGULAR 12X440G	CSE	27	1,480.49	39,973.23
6373305390_	4058898	4058898 TANG ORANGE 12X250	CSE	5	1,673.87	8,369.35
6373305390_	4059107	4059107 TANG PINEAPPLE 12X250	CSE	5	1,673.87	8,369.35
6373305390_	4037178	4037178 CHIPS AHOY 24X142.5G RE	CSE	5	1,177.78	5,888.90
6373305390_	4253214	4253214 MINI OREO CHOCOLATE 6X10X20.4G IP	CSE	1	453.37	453.37
6373305390_	4253215	4253215 MINI OREO ORIGINAL 6X10X20.4G IP	CSE	9	453.37	4,080.33
6373305390_	4252624	4252624 OREO DARK & WHITE CHOC 12X9X28.5	CSE	4	625.06	2,500.24
6373305390_	4036918	4036918 TIGER ENERGY CHOCOLATE 30X(10X21) G	CSE	12	1,288.13	15,457.56
6373305390_	4253219	4253219 MINI OREO VANILLA 24X61.3 G	CSE	17	579.92	9,858.64
6373305390_	4253220	4253220 MINI OREO CHOCO 24X61.3	CSE	2	579.92	1,159.84
6373305390_	4258488	4258488 TANG 144X20G LITRO DALANDAN	CSE	80	2,014.69	161,175.20
6373305390_	4260636	4260636 TANG 144X20G LITRO HONEY LEMON	CSE	12	2,014.69	24,176.28
6373305390_	4263166	4263166 HALLS SALTY WATERMELON 60X36	CSE	2	1,290.88	2,581.76
6373305390_	4260977	4260977 OREO C/S/C VANILLA 12X2X133GR SUMMER20	CSE	13	674.88	8,773.44
6373305390_	4056800	4056800 CLORETS CANDY OCEAN MINT 16X250	CSE	1	2,078.68	2,078.68



PROFORMA SUPPLIER INVOICE (PSI) GRO	SS TOTAL :			1522	·	P 2,636,097.45
6373305757_add	4252624	OREO DARK & WHITE CHOC 12X9X28.5	CSE	5	625.06	3,125.30
6373305757_add	4258488	TANG 144X20G LITRO DALANDAN	CSE	100	2,014.69	201,469.00
6373305757_add	4261463	TANG MANGO 144X20G	CSE	100	2,014.69	201,469.00
6373302014_add	4260501	TANG ORANGE 144X20G	CSE	600	2,014.69	1,208,814.00
6373305391_	4274403	OREO C/S/C CHOCOLATE 24X133G SIWO2.	CSE	7	724.80	5,073.60
6373305390_	4086892	EDEN LUP 45G 7+1	CSE	92	1,325.30	121,927.60
6373305390_	4008969	TIGER CHOCOLATE 30X(11X21G)	CSE	10	1,288.13	12,881.30
6373305390_	4056802	4056802 CLORETS CANDY OCEAN MINT 60X40	CSE	1	1,528.52	1,528.52
6373305390_	4261947	4261947 Oreo Vanilla Wafer Roll 20x54g HS	CSE	1	528.44	528.44
6373305390_	4259626	4259626 HALLS HL 8X450		1	1,834.09	1,834.09
6373305390_	4258263	4258263 CHEEZ WHIZ PTO SUP 24X110	CSE	1	821.06	821.06
6373305390_	4262727	4262727 TANG 144X20G LITRO APPLE	CSE	10	2,014.69	20,146.90
6373305390_	4258278	4258278 CHEEZ WHIZ REG SUP 24X110	CSE	7	758.28	5,307.96
6373305390_	4260978	4260978 OREO C/S/C VANILLA 12X9X28.5GR SUMMER20	CSE	118	625.06	73,757.08
6373305390_	4258269	4258269 EDEN MELTSARAP 24X430	CSE	1	3,890.85	3,890.85
6373305390_	4036922	4036922 TIGER ENERGY CHOCOLATE 60X42	CSE	4	539.57	2,158.28
6373305390_	646234	CHEEZ WHIZ REG SUP 48X62G 64623	CSE	1	949.00	949.00
6373305390	4072283	4072283 CHEEZ WHIZ PIMIENTO TWINPACK 72X24	CSE	1	569.76	569.76
6373305390_	4064832	4064832 EDEN LUP 144X45G	CSE	39	1,514.97	59,083.83
6373305390_	4256724	4256724 TIGER CRACKERS L FLAN 30X(10X25)G	CSE	29	1,132.44	32,840.76
6373305390_	4256720	4256720 TIGER CRACKERS PLAIN 30X(10X25)	CSE	6	1,132.44	6,794.64
6373305390_	4272994	659986 EDEN ORIGINAL 900	CSE	4	2,557.54	10,230.16
6373305390_	4258277	4258277 CHEEZ WHIZ REG SUP 24X210	CSE	2	1,366.70	2,733.40

Total Item Count : 48

Proforma	Delivery Date	SO No	Location	PO No	Add'l & Deduction	Amount
					1 Percent %	-49.09
6373305385_chocs	1970-01-01	6373305385	CDC	SMGM00398394	2 Percent %	-97.20
					VAT	571.53
					1 Percent %	-185.49
6373305388_chocs	1970-01-01	6373305388	CDC	SMGM00398394	2 Percent %	-367.27
					VAT	2,159.54

					1 Percent %	-3,022.03
6373305389_ 6373305390_	1970-01-01	6373305389 6373305390	CDC	SMGM00398406 SMGM00398406	2 Percent %	-5,983.63
					VAT	35,183.74
					1 Percent %	-6,904.85
	1970-01-01				2 Percent %	-13,671.60
					VAT	80,389.03
					1 Percent %	-50.74
6373305391_	1970-01-01	6373305391	CDC	SMGM00398406	2 Percent %	-100.46
					VAT	590.69
					1 Percent %	-12,088.14
6373302014_add	1970-01-01	6373302014	CDC	SMGM00398405	2 Percent %	-23,934.52
					VAT	140,734.96
					1 Percent %	-4,060.63
6373305757_add	1970-01-01	6373305757	CDC	SMGM00398405	2 Percent %	-8,040.05
					VAT	47,275.51
Total 1% Discount :						P -26,360.97
Total 2% Discount :						P -52,194.73
Total VAT :						P 306,905.00
TOTAL PSI - Add'l & Deduction :						P 228,349.30

SOP No	Date	Deduction	Amount
143136	2021-09-22	lacking ca#864/so#6373189693	-3,658.65
143136*	2021-09-22	1%(2,952,429.16)	-29,524.29
143136*	2021-09-22	2%(2,922,904.87)	-58,458.09
143136	2021-09-22	wht(2,864,446.76)	-25,575.41
143136	2021-09-22	cm#6396057055	-1,500.00
143136	2021-09-22	cm#1600015607/swaf#17889	-0.01
143136	2021-09-22	swaf#17631/17670	-11,586.68
143136	2021-09-22	cm#1600015372/swaf#16408	-142,107.96
143136	2021-09-22	lacking ca#935/so#6373202447	-12,641.67
143136	2021-09-22	lacking ca#971/so#6373209867	-0.01
143136	2021-09-22	so#6373211948	-298,736.56
143136	2021-09-22	lacking ca#853/so#6373185975	-0.01

TOTAL SOP Deduction : P -78					
143136	2021-09-22	6%(2,545,250.74)	-152,715.05		
143136	2021-09-22	7%(602,035.97)	-42,142.52		
143136	2021-09-22	lacking ca#863/so#6373189671	-8,323.30		
143136	2021-09-22	6373185978/6373185984	-85,831.56		

<sup>\*</sup>For information purposes only, amount not included in calculation.

PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : P 2,636,097.45

Add'l & Deduction: P 228,349.30

SOP Deduction : P -784,819.39

PROFORMA SUPPLIER INVOICE (PSI) NET TOTAL:
P 2,079,627.36

CRF/CV AMOUNT: P 2,274,484.94

VARIANCE: P -194,857.58