## MONDELEZ PHILIPPINES, INC.

PROFORMA SUPPLIER INVOICE vs CRF - VARIANCE REPORT

CRF/CV No : CRF2110682 CRF/CV Date : 2021-10-25 CRF/CV Amount : P 880,645.12

## PROFORMA SUPPLIER INVOICE

| Proforma   | Item Description | UOM   | Qty         | Net Price | Gross Price           | Net Amount              | Gross Amount          |                         |
|------------|------------------|---|-------------|-----------|-----------------------|-------------------------|-----------------------|-------------------------|
| FIUIUIIIA  | item             | Description                                 | (Net of VAT |           | (Net of VAT & Disct.) | (Gross of VAT & Disct.) | (Net of VAT & Disct.) | (Gross of VAT & Disct.) |
| 6373343958 | 4000302          | 4000302 CDM MILK 12X24X30                   | ZIN         | 4         | 489.25                | 589.20                  | 1,957.00              | 2,356.82                |
| 6373343958 | 4257100          | 4257100 CDM MILK 6X24X62                    | ZIN         | 1         | 1,005.60              | 1,211.05                | 1,005.60              | 1,211.05                |
| 6373343958 | 4084899          | 4084899 TBN MLK 4/20/100                    | ZIN         | 1         | 1,645.77              | 1,982.00                | 1,645.77              | 1,982.00                |
| 6373343958 | 4059615          | 4059615 TOBLERONE MILK 6X50G BO             | CSE         | 1         | 3,531.91              | 4,253.48                | 3,531.91              | 4,253.48                |
| 6373343958 | 42300            | 42300 TOBLERONE MILK BUNDLE 11X6X100        | CSE         | 1         | 5,362.53              | 6,458.10                | 5,362.53              | 6,458.10                |
| 6373343958 | 4023456          | 4023456 TONE 360G TBL MILK 2X10C            | ZIN         | 1         | 2,962.14              | 3,567.31                | 2,962.14              | 3,567.31                |
| 6373343958 | 4257095          | 4257095 CDM CASHEW & COOKIES 6X24X62        | ZIN         | 1         | 1,005.60              | 1,211.05                | 1,005.60              | 1,211.05                |
| 6373343958 | 4047978          | 4047978 30G CDM MULTIBUY PROMO PAC          | ZIN         | 9         | 392.59                | 472.80                  | 3,533.31              | 4,255.17                |
| 6373343958 | 4257096          | 4257096 CDM ROAST ALMOND 6X24X62G (CS       | ZIN         | 1         | 1,083.52              | 1,304.88                | 1,083.52              | 1,304.88                |
| 6373343958 | 13783            | 13783 TOBLERONE WHITE 4X20X100              | ZIN         | 1         | 1,645.77              | 1,982.00                | 1,645.77              | 1,982.00                |
| 6373343958 | 4000327          | 4000327 CDM CASHEW & COOKIES 6X12X165       | ZIN         | 1         | 1,299.94              | 1,565.52                | 1,299.94              | 1,565.52                |
| 6373343958 | 4267077          | 4055268 CDM FRUIT & NUTS 6X12X90G (SEA      | ZIN         | 2         | 797.14                | 960.00                  | 1,594.28              | 1,919.99                |
| 6373343958 | 4011316          | 4011316 TOBLERONE MINI DARK 20X200          | CSE         | 1         | 3,329.07              | 4,009.20                | 3,329.07              | 4,009.20                |
| 6373343958 | 4031699          | 4031699 CDM HONEYCOMB & NUTS GM 6X12X165    | ZIN         | 1         | 1,299.94              | 1,565.52                | 1,299.94              | 1,565.52                |
| 6373343960 | 4036922          | 4036922 TIGER ENERGY CHOCOLATE 60X42        | CSE         | 2         | 539.57                | 649.80                  | 1,079.14              | 1,299.61                |
| 6373343960 | 4058952          | 4058952 CALUMET BAKING POWDER 12X1K         | CSE         | 4         | 1,309.61              | 1,577.16                | 5,238.44              | 6,308.66                |
| 6373343960 | 4064832          | 4064832 EDEN LUP 144X45G                    | CSE         | 60        | 1,514.97              | 1,824.48                | 90,898.20             | 109,468.80              |
| 6373343960 | 4258271          | 4258271 EDEN FILLED CHEESE ORIGINAL 24X430G | CSE         | 10        | 2,457.99              | 2,960.16                | 24,579.90             | 29,601.60               |
| 6373343960 | 680685           | 680685 EDEN FILLED CHEESE ORIGINAL 165G     | CSE         | 84        | 1,879.26              | 2,263.19                | 157,857.84            | 190,108.37              |
| 6373343960 | 4037178          | 4037178 CHIPS AHOY 24X142.5G RE             | CSE         | 4         | 1,177.78              | 1,418.40                | 4,711.12              | 5,673.61                |
| 6373343960 | 4260501          | 4260501 TANG ORANGE 144X20G                 | CSE         | 36        | 2,014.69              | 2,400.48                | 72,528.84             | 86,417.34               |
| 6373343960 | 4058898          | 4058898 TANG ORANGE 12X250                  | CSE         | 3         | 1,673.87              | 1,994.40                | 5,021.61              | 5,983.19                |
| 6373343960 | 4256510          | 4256510 TANG 144X20G PINEAPPLE              | CSE         | 21        | 2,014.69              | 2,400.48                | 42,308.49             | 50,410.12               |
| 6373343960 | 4059103          | 4059103 TANG PINEAPPLE 24X125               | CSE         | 1         | 1,676.69              | 1,997.76                | 1,676.69              | 1,997.76                |
| 6373343960 | 4263118          | 4263118 TANG 144X20G POMEL                  | CSE         | 2         | 2,014.69              | 2,400.48                | 4,029.38              | 4,800.96                |
| 6373343960 | 4258487          | 4258487 TANG 144X20G GRAPE                  | CSE         | 30        | 2,014.69              | 2,400.48                | 60,440.70             | 72,014.45               |



| PROFORMA SUPPLIER INVOICE (PSI) GROSS TOTAL : |         |  |   | 471       |           |           | P 817,742.71 | P 979,973.27 |
|---|---------|--|---|-----------|-----------|-----------|--------------|--------------|
| 6373343960                                    | 4059506 | 4059506 CHEEZ WHIZ MILD 48X62                              | CSE   | 1         | 977.70    | 1,177.45  | 977.70       | 1,177.45     |
| 6373343960                                    | 4252624 | 4252624 OREO DARK & WHITE CHOC 12X9X28.5 CSE               |   | 6         | 625.06    | 752.76    | 3,750.36     | 4,516.56     |
| 6373343960                                    | 4258485 | 4258485 TANG 144X20G CALAMANSI CSE 27                      |   | 2,014.69  | 2,400.48  | 54,396.63 | 64,813.01    |              |
| 6373343960                                    | 4260636 | 4260636 TANG 144X20G HONEY LEMO CSE                        |   | 2         | 2,014.69  | 2,400.48  | 4,029.38     | 4,800.96     |
| 6373343960                                    | 4252625 | 4252625 OREO SAND STRAW 12X(9X28.5)G SE                    | 4252625 OREO SAND STRAW 12X(9X28.5)G SE CSE 3         |           | 625.06    | 752.76    | 1,875.18     | 2,258.28     |
| 6373343960                                    | 680483  | 680483 EDEN SANDWICH SPREAD 470 M                          | CSE   | 5         | 1,361.82  | 1,640.04  | 6,809.10     | 8,200.21     |
| 6373343960                                    | 680481  | 680481 EDEN SANDWICH SPREAD 220 ML                         | CSE   | 20        | 1,328.64  | 1,600.08  | 26,572.80    | 32,001.65    |
| 6373343960                                    | 680479  | 680479 EDEN SANDWICH SPREAD 80 M                           | CSE   | 4         | 1,594.48  | 1,920.23  | 6,377.92     | 7,680.94     |
| 6373343960                                    | 4253219 | 4253219 MINI OREO VANILLA 24X61.3 G                        |   | 10        | 579.92    | 698.40    | 5,799.20     | 6,983.98     |
| 6373343960                                    | 4258277 | 4258277 CHEEZ WHIZ REG SUP 24X210                          |   | 6         | 1,366.70  | 1,645.92  | 8,200.20     | 9,875.51     |
| 6373343960                                    | 4263117 | 4263117 TANG 144X20G FOUR SEASONS CSE 23 2,014.69 2,400.48 |   | 46,337.87 | 55,211.08 |           |              |              |
| 6373343960                                    | 4258263 | 4258263 CHEEZ WHIZ PTO SUP 24X110                          | CSE   | 4         | 821.06    | 988.80    | 3,284.24     | 3,955.21     |
| 6373343960                                    | 4036918 | 4036918 TIGER ENERGY CHOCOLATE 30X(10X21)                  | CSE   | 3         | 1,288.13  | 1,551.30  | 3,864.39     | 4,653.89     |
| 6373343960                                    | 4036919 | 4036919 TIGER ENERGY ORIGINAL 30X(10X25.2)G                | CSE   | 11        | 1,288.13  | 1,551.30  | 14,169.43    | 17,064.26    |
| 6373343960                                    | 4262727 | 4262727 TANG 144X20G APPL                                  | CSE   | 7         | 2,014.69  | 2,400.48  | 14,102.83    | 16,803.37    |
| 6373343960                                    | 4258278 | 4258278 CHEEZ WHIZ REG SUP 24X110                          | 4258278 CHEEZ WHIZ REG SUP 24X110 CSE 7 758.28 913.20 |           | 5,307.96  | 6,392.38  |              |              |
| 6373343960                                    | 646234  | 646234 CHEEZ WHIZ REG SUP 48X62 CSE 3 949.00 1,142.88      |   | 2,847.00  | 3,428.65  |           |              |              |
| 6373343960                                    | 4258269 | 4258269 EDEN MELTSARAP 24X430 CSE 5 3,890.85 4,685.75      |   | 19,454.25 | 23,428.77 |           |              |              |
| 6373343960                                    | 680692  | 680692 EDEN FILLED CHEESE MELTSARAP 165                    | CSE   | 5         | 3,086.14  | 3,716.64  | 15,430.70    | 18,583.21    |
| 6373343960                                    | 4261463 | 4261463 TANG MANGO 144X20G                                 | CSE   | 36        | 2,014.69  | 2,400.48  | 72,528.84    | 86,417.34    |

**Total Item Count: 46** 

| Proforma                         | Delivery Date | SO No      | Location | PO No        | Add'l & Deduction | Amount      |  |
|----------------------------------|---------------|------------|----------|--------------|-------------------|-------------|--|
| 6373343958                       | 1970-01-01    | 6373343958 | S CDC    |              | 1 Percent %       | -312.56     |  |
|                                  |               |            |          | SMGM00401675 | 2 Percent %       | -618.88     |  |
|                                  |               |            |          |              | VAT               | 3,638.99    |  |
|                                  | 1970-01-01    | 6373343960 | CDC      | SMGM00401680 | 1 Percent %       | -7,864.86   |  |
| 6373343960                       |               |            |          |              | 2 Percent %       | -15,572.43  |  |
|                                  |               |            |          |              | VAT               | 91,565.88   |  |
| Total 1 Percent %:               |               |            |          |              |                   |             |  |
| Total 2 Percent % : P -16,191.31 |               |            |          |              |                   |             |  |
| Total VAT :                      |               |            |          |              |                   | P 95,204.87 |  |

P 979,973.27

P -99,328.16 P 880,645.11

P 880,645.12

P -0.01

## P 70,836.14 TOTAL PSI - Add'l & Deduction:

| SOP No                | Date       | Deduction                 | Amount       |
|-----------------------|------------|---------------------------|--------------|
| SOP0000003            | 2021-10-22 | REG. DISC 6% (449,669.59) | -26,980.18   |
| SOP0000003            | 2021-10-22 | REG. DISC 7% (530,303.68) | -37,121.26   |
| SOP0000003            | 2021-10-22 | B.O ALLOW 1% (915,871.83) | -9,158.72    |
| SOP0000003            | 2021-10-22 | CWO DISC 2% (906,713.11)  | -18,134.26   |
| SOP0000003            | 2021-10-22 | WHT - 1% (888,578.85)     | -7,933.74    |
| TOTAL SOP Deduction : | •          |                           | P -99,328.16 |

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount): **Less: TOTAL SOP Deduction** 

**TOTAL CRF/CV Amount:** Variance:

Page 3