

MONDELEZ PHILIPPINES, INC.
PROFORMA SUPPLIER INVOICE vs PURCHASE INVOICE - VARIANCE REPORT

PROFORMA SUPPLIER INVOICE

Fully-Served Item(s) :

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disc.)	Discounted Price (Net of Disc. incl. VAT)	Gross Price (Gross of VAT & Disc.)	Net Amount	Discounted Amount	Gross Amount
6373343958	4000302	4000302 CDM MILK 12X24X30	ZIN	4	489.25	547.96	589.20	1,957.00	2,191.84	2,356.82
6373343958	4257100	4257100 CDM MILK 6X24X62	ZIN	1	1,005.60	1,126.27	1,211.05	1,005.60	1,126.27	1,211.05
6373343958	4084899	4084899 TBN MLK 4/20/100	ZIN	1	1,645.77	1,843.26	1,982.00	1,645.77	1,843.26	1,982.00
6373343958	4059615	4059615 TOBLERONE MILK 6X50G BO	CSE	1	3,531.91	3,955.74	4,253.48	3,531.91	3,955.74	4,253.48
6373343958	42300	42300 TOBLERONE MILK BUNDLE 11X6X100	CSE	1	5,362.53	6,006.03	6,458.10	5,362.53	6,006.03	6,458.10
6373343958	4023456	4023456 TONE 360G TBL MILK 2X10C	ZIN	1	2,962.14	3,317.60	3,567.31	2,962.14	3,317.60	3,567.31
6373343958	4257095	4257095 CDM CASHEW & COOKIES 6X24X62	ZIN	1	1,005.60	1,126.27	1,211.05	1,005.60	1,126.27	1,211.05
6373343958	4047978	4047978 30G CDM MULTIBUY PROMO PAC	ZIN	9	392.59	439.70	472.80	3,533.31	3,957.31	4,255.17
6373343958	4257096	4257096 CDM ROAST ALMOND 6X24X62G (CS	ZIN	1	1,083.52	1,213.54	1,304.88	1,083.52	1,213.54	1,304.88
6373343958	13783	13783 TOBLERONE WHITE 4X20X100	ZIN	1	1,645.77	1,843.26	1,982.00	1,645.77	1,843.26	1,982.00
6373343958	4000327	4000327 CDM CASHEW & COOKIES 6X12X165	ZIN	1	1,299.94	1,455.93	1,565.52	1,299.94	1,455.93	1,565.52
6373343958	4267077	4267077 CDM FRUIT & NUTS 6X12X390G (SEA	ZIN	2	797.14	892.80	960.00	1,594.28	1,785.59	1,919.99
6373343960	4036922	4036922 TIGER ENERGY CHOCOLATE 60X42	CSE	2	539.57	604.32	649.80	1,079.14	1,208.64	1,299.61
6373343958	4058952	4058952 CALUMET BAKING POWDER 12X1K	CSE	4	1,309.61	1,466.76	1,577.16	5,238.44	5,867.05	6,308.66
6373343960	4064832	4064832 EDEN LUP 144X45G	CSE	60	1,514.97	1,696.77	1,824.48	90,898.20	101,805.98	109,468.80
6373343960	4258271	4258271 EDEN FILLED CHEESE ORIGINAL 24X430G	CSE	10	2,457.99	2,752.95	2,960.16	24,579.90	27,529.49	29,601.60
6373343960	680685	680685 EDEN FILLED CHEESE ORIGINAL 165G	CSE	84	1,879.26	2,104.77	2,263.19	157,857.84	176,800.78	190,108.37
6373343960	4037178	4037178 CHIPS AHJOY 24X142.5G RE	CSE	4	1,177.78	1,319.11	1,418.40	4,711.12	5,276.45	5,673.61
6373343960	4260501	4260501 TANG ORANGE 144X20G	CSE	36	2,014.69	2,256.45	2,400.48	72,528.84	81,232.30	86,417.34
6373343960	4058898	4058898 TANG ORANGE 12X250	CSE	3	1,673.87	1,874.73	1,994.40	5,021.61	5,624.20	5,983.19
6373343960	4256510	4256510 TANG 144X20G PINEAPPLE	CSE	21	2,014.69	2,256.45	2,400.48	42,308.49	47,385.51	50,410.12
6373343960	4059103	4059103 TANG PINEAPPLE 24X125	CSE	1	1,676.69	1,877.89	1,997.76	1,676.69	1,877.89	1,997.76
6373343960	4263118	4263118 TANG 144X20G POMEL	CSE	2	2,014.69	2,256.45	2,400.48	4,029.38	4,512.91	4,800.96
6373343960	4258487	4258487 TANG 144X20G GRAPE	CSE	30	2,014.69	2,256.45	2,400.48	60,440.70	67,693.58	72,014.45
6373343960	4261463	4261463 TANG MANGO 144X20G	CSE	36	2,014.69	2,256.45	2,400.48	72,528.84	81,232.30	86,417.34
6373343960	680692	680692 EDEN FILLED CHEESE MELTSARAP 165	CSE	5	3,086.14	3,456.48	3,716.64	15,430.70	17,282.38	18,583.21
6373343960	4258269	4258269 EDEN MELTSARAP 24X430	CSE	5	3,890.85	4,357.75	4,685.75	19,454.25	21,788.76	23,428.77
6373343960	646234	646234 CHEEZ WHIZ REG SUP 48X62	CSE	3	949.00	1,062.88	1,142.88	2,847.00	3,188.64	3,428.65
6373343960	4258278	4258278 CHEEZ WHIZ REG SUP 24X110	CSE	7	758.28	849.27	913.20	5,307.96	5,944.92	6,392.38
6373343960	4262727	4262727 TANG 144X20G APPL	CSE	7	2,014.69	2,256.45	2,400.48	14,102.83	15,795.17	16,803.37
6373343960	4036919	4036919 TIGER ENERGY ORIGINAL 30X110X25 2JG	CSE	11	1,288.13	1,442.71	1,551.30	14,169.43	15,869.76	17,064.26
6373343960	4036918	4036918 TIGER ENERGY CHOCOLATE 30X110X21	CSE	3	1,288.13	1,442.71	1,551.30	3,864.39	4,328.12	4,653.89
6373343960	4258263	4258263 CHEEZ WHIZ PTO SUP 24X110	CSE	4	821.06	919.59	988.80	3,284.24	3,678.35	3,955.21
6373343960	4263117	4263117 TANG 144X20G FOUR SEASONS	CSE	23	2,014.69	2,256.45	2,400.48	46,337.87	51,898.41	55,211.08
6373343960	4258277	4258277 CHEEZ WHIZ REG SUP 24X210	CSE	6	1,366.70	1,530.70	1,645.92	8,200.20	9,184.22	9,875.51
6373343960	4253219	4253219 MINI OREO VANILLA 24X61.3 G	CSE	10	579.92	649.51	698.40	5,799.20	6,495.10	6,983.98
6373343960	680479	680479 EDEN SANDWICH SPREAD 80 M	CSE	4	1,594.48	1,785.82	1,920.23	6,377.92	7,143.27	7,680.94
6373343960	680481	680481 EDEN SANDWICH SPREAD 220 ML	CSE	20	1,328.64	1,488.08	1,600.08	26,572.80	29,761.54	32,001.65
6373343960	680483	680483 EDEN SANDWICH SPREAD 470 M	CSE	5	1,361.82	1,525.24	1,640.04	6,809.10	7,626.19	8,200.21
6373343960	4252625	4252625 OREO SAND STRAW 12X10X28.5G SE	CSE	3	625.06	700.07	752.76	1,875.18	2,100.20	2,258.28
6373343960	4260636	4260636 TANG 144X20G HONEY LEMO	CSE	2	2,014.69	2,256.45	2,400.48	4,029.38	4,512.91	4,800.96
6373343960	4258485	4258485 TANG 144X20G CALAMANSI	CSE	27	2,014.69	2,256.45	2,400.48	54,396.63	60,924.23	64,813.01
6373343960	4252624	4252624 OREO DARK & WHITE CHOC 12X10X28.5	CSE	6	625.06	700.07	752.76	3,750.36	4,200.40	4,516.56
6373343960	4059506	4059506 CHEEZ WHIZ MILD 48X62	CSE	1	977.70	1,095.02	1,177.45	977.70	1,095.02	1,177.45

FULLY-SERVED TOTAL : 469 P 813,113.70 P 910,687.34 P 974,398.55

Fully-Served/Received Item Count : 44

Fully-Unserved Item(s) :

Proforma	Item	Description	UOM	Qty	Net Price (Net of VAT & Disc.)	Discounted Price (Net of Disc. incl. VAT)	Gross Price (Gross of VAT & Disc.)	Net Amount	Discounted Amount	Gross Amount
6373343958	4011316	4011316 TOBLERONE MINI DARK 20X200	CSE	1	3,329.07	3,728.56	4,009.20	3,329.07	3,728.56	4,009.20
6373343958	4031699	4031699 CDM HONEYCOMB & NUTS GM 6X12X165	ZIN	1	1,299.94	1,455.93	1,565.52	1,299.94	1,455.93	1,565.52

FULLY-UNSERVED TOTAL : 2 P 4,629.01 P 5,184.49 P 5,574.72

Fully-Unserved Item Count : 2

PROFORMA SUPPLIER INVOICE (PSI) Total Item Count : 46

TOTAL PROFORMA SUPPLIER INVOICE (PSI) :

Proforma	Delivery Date	SO No	Location	PO No	Add'l & Deduction	Amount
6373343958	1970-01-01	6373343958	CDC	SMGM00401675	1 Percent %	-312.56
					2 Percent %	-618.88
					VAT	3,638.99
6373343960	1970-01-01	6373343960	CDC	SMGM00401680	1 Percent %	-7,864.86
					2 Percent %	-15,572.43
					VAT	91,565.88
Total 1 Percent % :						P -8,177.42
Total 2 Percent % :						P -16,191.31
Total VAT :						P 95,204.87
TOTAL PSI - Add'l & Deduction :						P 70,836.14

SOP No	Date	Deduction	Amount
SOP0000017	2022-03-21	REG. DISC. - 6% (449,669.59)	-26,980.18
SOP0000017	2022-03-21	REG. DISC. - 7% (530,303.68)	-37,121.26
SOP0000017	2022-03-21	B.O ALLOW. - 1% (915,871.83)	-9,158.72
SOP0000017	2022-03-21	CWO DISC. - 2% (906,713.11)	-18,134.26
SOP0000017	2022-03-21	WHT - 1% (888,578.85)	-7,933.74
TOTAL SOP Deduction :			P -99,328.16

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Gross Amount) : P 979,973.27

Less: TOTAL SOP Deduction P -99,328.16

TOTAL CRF/CV Amount : P 880,645.11

TOTAL PURCHASE INVOICE (PI) (Gross Amount) : P 974,397.79

Less: TOTAL SOP Deduction P -99,328.16

NET PURCHASE INVOICE (PI) Amount : P -875,069.63

TOTAL CRF/CV Amount : P 880,645.11

NET PURCHASE INVOICE (PI) Amount : P -875,069.63

Variance (Total) : P 5,575.48

Variance (Total) : P 5,575.48

Variance (Item) : P -5,575.48

P -0.00

PURCHASE INVOICE

Fully-Received Item(s) :

PI No	Date	Item	Description	UOM	Qty	Unit Price (Gross)	Discounted Price (Net of Disc. incl. VAT)	Net Price (Net of VAT & Disc.)	Gross Amount	Discounted Amount	Net Amount	Variance (Qty)	Variance (Discounted Amount)
ISM-P4277544	2021-10-29	601260	CAD DAIRY MILK 30G	BOX24	4	589.20	547.96	489.25	2,356.80	2,191.82	1,956.99	0	0.02
ISM-P4277544	2021-10-29	607605	CAD DAIRY MILK 62G	BOX24	1	1,211.05	1,126.28	1,005.60	1,211.05	1,126.28	1,005.60	0	-0.00
ISM-P4277544	2021-10-29	111012	TOBLERONE MILK 4x20x100G	BOX	1	1,982.00	1,843.26	1,645.77	1,982.00	1,843.26	1,645.77	0	0.00
ISM-P4277544	2021-10-29	106134	TOBLERONE MILK 6x50G	CASE	1	4,253.48	3,955.74	3,531.91	4,253.48	3,955.74	3,531.91	0	0.00
ISM-P4277544	2021-10-29	115525	TOBLERONE MILK BUNDLE 11/6/100G	CS11	1	6,458.10	6,006.03	5,362.53	6,458.10	6,006.03	5,362.53	0	0.00
ISM-P4277544	2021-10-29	144582	TOBLRN MILK 400G/360G	BOX	1	3,567.31	3,317.60	2,962.14	3,567.31	3,317.60	2,962.14	0	-0.00
ISM-P4277544	2021-10-29	611989	CAD CASHEW CKIE 62G	BOX24	1	1,211.05	1,126.28	1,005.60	1,211.05	1,126.28	1,005.60	0	-0.00
ISM-P4277544	2021-10-29	656315	CDM MB PP 3/30G	BOX8	9	472.80	439.70	392.59	4,255.20	3,957.34	3,533.34	0	-0.03
ISM-P4277544	2021-10-29	634896	CAD ROAST ALMD 62G	BOX24	1	1,304.88	1,213.54	1,083.52	1,304.88	1,213.54	1,083.52	0	0.00
ISM-P4277544	2021-10-29	106140	TOBLERONE WHITE 100G	BOX	1	1,982.00	1,843.26	1,645.77	1,982.00	1,843.26	1,645.77	0	0.00
ISM-P4277544	2021-10-29	611990	CAD CASHEW CKIE 165G	BOX12	1	1,565.52	1,455.93	1,299.94	1,565.52	1,455.93	1,299.94	0	-0.00
ISM-P4277544	2021-10-29	108993	CAD FRUIT NUT 90G	BOX12	2	960.00	892.80	797.14	1,920.00	1,785.60	1,594.29	0	-0.01
CDC-P4158278	2021-10-30	173055	TIGER ENERGY BIS CHOCO 60/50/4G/42G	CS60	2	649.80	604.31	539.57	1,299.60	1,208.63	1,079.13	0	0.01
CDC-P4158278	2021-10-30	123663	CALUMET BAKING POWDER 12/1KL	CASE	4	1,577.16	1,466.76	1,309.61	6,308.64	5,867.04	5,238.42	0	0.02
CDC-P4158278	2021-10-30	735131	KRAFT EDEN SULTI PACK 8x18x45G	CS144	60	1,824.48	1,696.77	1,514.97	109,468.80	101,805.98	90,898.20	0	0.00
CDC-P4158278	2021-10-30	102823	KRAFT EDEN CHEESE 24x430G	CASE	10	2,960.16	2,752.95	2,457.99	29,601.60	27,529.49	24,579.90	0	0.00
CDC-P4158278	2021-10-30	102832	KRAFT EDEN CHEESE 165G	CASE	84	2,263.19	2,104.77	1,879.26	190,107.96	176,800.40	157,857.50	0	0.38
CDC-P4158278	2021-10-30	102819	CHIPS AJOY CONVENIENCE 2x14/2.5G	CASE	4	1,418.40	1,319.11	1,177.78	5,673.60	5,276.45	4,711.11	0	0.01
CDC-P4158278	2021-10-30	105146	TANG ORANGE LITRO PACK 144x25G	CASE	36	2,400.48	2,256.45	2,014.69	86,417.28	81,232.24	72,528.79	0	0.06
CDC-P4158278	2021-10-30	105150	TANG ORANGE REFILL 12x20G	CASE	3	1,994.40	1,874.74	1,673.87	5,983.20	5,624.21	5,021.61	0	-0.00
CDC-P4158278	2021-10-30	105162	TANG PINEAPPLE LITRO PACK 144x20G	CASE	21	2,400.48	2,256.45	2,014.69	50,410.08	47,385.48	42,308.46	0	0.03
CDC-P4158278	2021-10-30	105164	TANG PINEAPPLE REFILL 24x125G	CASE	1	1,997.76	1,877.89	1,676.69	1,997.76	1,877.89	1,676.69	0	-0.00
CDC-P4158278	2021-10-30	105177	TANG POMELO LITRO PACK 144x25G	CASE	2	2,400.48	2,256.45	2,014.69	4,800.96	4,512.90	4,029.38	0	-0.00
CDC-P4158278	2021-10-30	108901	TANG GRAPES LITRO PACK 144x25G	CASE	30	2,400.48	2,256.45	2,014.69	72,014.40	67,693.54	60,440.66	0	0.05
CDC-P4158278	2021-10-30	117529	TANG MANGGA LITRO PACK 144x25G	CASE	36	2,400.48	2,256.45	2,014.69	86,417.28	81,232.24	72,528.79	0	0.06
CDC-P4158278	2021-10-30	146768	KRAFT EDEN MELT SARAP 48x165G	CS48	5	3,716.64	3,354.48	3,086.14	18,583.20	17,282.38	15,430.69	0	0.01
CDC-P4158278	2021-10-30	177307	KRAFT EDEN MELT SARAP 24x440G/430G	CS24	5	4,685.75	4,357.75	3,880.85	23,428.75	21,788.74	19,454.23	0	0.02
CDC-P4158278	2021-10-30	189452	KRAFT CHEEZ WHIZ EASY SQUEEZE 48x62G	CS48	3	1,142.88	1,062.88	949.00	3,428.64	3,188.64	2,847.00	0	0.00
CDC-P4158278	2021-10-30	189453	KRAFT CHEEZ WHIZ EASY SQUEEZE SUP 115G/110G	CS24	7	913.20	849.28	758.24	6,392.40	5,944.93	5,307.98	0	-0.02
CDC-P4158278	2021-10-30	197607	TANG APPLE 144x25G	CS144	7	2,400.48	2,256.45	2,014.69	16,803.36	15,795.16	14,102.82	0	0.01
CDC-P4158278	2021-10-30	198677	TIGER ENERGY ORIGINAL 30x11/25.2G	CS30	11	1,551.30	1,442.71	1,288.13	17,064.30	15,869.80	14,169.46	0	-0.04
CDC-P4158278	2021-10-30	198678	TIGER ENERGY CHOCOLATE 30x11/21G	CS30	3	1,551.30	1,442.71	1,288.13	4,653.90	4,328.13	3,864.40	0	-0.01
CDC-P4158278	2021-10-30	601317	KRAFT CHEEZ WHIZ PMTO EASY SQZ 24x115G/110G	CS24	4	988.80	919.58	821.06	3,955.20	3,678.34	3,284.23	0	0.01
CDC-P4158278	2021-10-30	60891	TANG SEASON DELIGHT FOUR SEASON 144x25G	CS144	23	2,400.48	2,256.45	2,014.69	55,211.04	51,898.38	46,337.84	0	0.04
CDC-P4158278	2021-10-30	610997	KRAFT CHEEZ WHIZ REG SUP 24x120G	CS24	6	1,645.92	1,530.71	1,364.70	9,875.52	9,184.23	8,200.21	0	-0.01
CDC-P4158278	2021-10-30	621063	OREO MINI VANILLA 24x67G	CS24	10	698.40	649.51	579.92	6,984.00	6,495.12	5,799.21	0	-0.02
CDC-P4158278	2021-10-30	621952	EDEN SANDWICH SPREAD 72x80ML	CS72	4	1,920.23	1,785.81	1,594.48	7,680.92	7,143.26	6,377.91	0	0.01
CDC-P4158278	2021-10-30	621953	EDEN SANDWICH SPREAD 24x220ML	CS24	20	1,600.08	1,488.07	1,328.64	32,001.60	29,761.49	26,572.76	0	0.05
CDC-P4158278	2021-10-30	621954	EDEN SANDWICH SPREAD 12x470ML	CS12	5	1,640.04	1,523.24	1,361.82	8,200.20	7,626.49	6,809.09	0	0.01
CDC-P4158278	2021-10-30	629787	OREO STRAWBERRY SANDWICH 12x9x29.4G	CS12	3	752.76	700.07	625.06	2,258.28	2,100.20	1,875.18	0	0.00
CDC-P4158278	2021-10-30	630158	TANG HONEY LEMON 144x25G	CS144	2	2,400.48	2,256.45	2,014.69	4,800.96	4,512.90	4,029.38	0	-0.00
CDC-P4158278	2021-10-30	630159	TANG CALAMANSI 144x25G	CS144	27	2,400.48	2,256.45	2,014.69	64,812.96	60,924.18	54,396.59	0	0.04
CDC-P4158278	2021-10-30	659986	OREO DARK + WHITE CHOCOLATE 12x9x28.5G	CS12	6	752.76	700.07	625.06	4,516.56	4,200.40	3,750.36	0	0.00
CDC-P4158278	2021-10-30	735146	KRAFT CHEEZ WHIZ MILD SUP 48x62G	CS48	1	1,177.45	1,095.03	972.70	1,177.45	1,095.03	977.70	0	-0.00

TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Discounted Amount) :	P 915,871.84
TOTAL PURCHASE INVOICE (PI) (Discounted Amount) :	<u>P -910,686.64</u>
Variance (Discounted Amount) :	P 5,185.20
TOTAL PROFORMA SUPPLIER INVOICE (PSI) (Net Amount) :	P 817,742.71
TOTAL PURCHASE INVOICE (PI) (Net Amount) :	<u>P -813,113.07</u>
Variance (Net Amount) :	P 4,629.64