

Walker's Family Pharmacy

Livonia, LA | 2026 | Prepared for Wyatt Walker, PharmD



DIMENSION SCORES

Financial Fit (45%)	85/100
Operational Readiness (30%)	91/100
Market Urgency (25%)	86/100

FACTOR BREAKDOWN

Financial Fit

Monthly Prescription Volume 75

5,200 Rx/month (industry avg: 5,633)

GLP-1 Monthly Fills 85

380 fills/month (7.3% of volume)

Estimated Monthly GLP-1 Loss 90

\$15,200/month at \$40.00/fill

Government Payer Mix 90

60% Medicare + Medicaid (higher = more DIR/MFP exposure)

Operational Readiness

Pharmacy Management System 100

PioneerRx — Priority 1 integration target — documented APIs, Connected Vendors program

Staffing Capacity 100

2 pharmacist(s), 4 technician(s)

Owner Engagement 100

Owner actively manages pharmacy operations

Willing to Dedicate Tech 100

Will assign a technician to manage the platform

Routing Experience 40

No prior routing or mail-order experience

Market Urgency

MFP Drug Exposure 100

14 MFP transactions/week (\$10,116/week exposure)

DIR Fee Pressure 100

Severe DIR fee compression reported

Closure Risk 30

Not currently considering closure

Competitive Pressure 75

2 chain/big-box competitors nearby; has lost patients to mail-order

Problem Awareness 100

Aware of underwater prescription losses

Your Numbers vs. Industry Average

YOUR PHARMACY

Monthly Rx Volume	5,200
GLP-1 Fills/Month	380 (7.3% of volume)
Est. Monthly GLP-1 Loss	\$15,200
Est. Annual GLP-1 Loss	\$182,400
Gov. Payer Mix	60%
MFP Weekly Exposure	\$10,116

INDUSTRY AVERAGE

Monthly Rx Volume	5,633
GLP-1 Fills/Month	394
Monthly GLP-1 Loss	\$14,578–\$16,548
Losing on GLP-1s	95% of independents
Considering Closure	30.3%

Projected ROI at \$275/month

At your volume, routing just **7 GLP-1 fills per month** covers the \$275/month subscription — that's **1.8%** of your GLP-1 volume.

Scenario	Fills/Mo	Savings/Mo	Net/Mo	Annual Net	ROI
Conservative (2%)	8	\$320	+\$45	\$540	16%
Moderate (5%)	19	\$760	+\$485	\$5,820	176%
Aggressive (10%)	38	\$1,520	+\$1,245	\$14,940	453%

Recommendation

ASSESSMENT: STRONG FIT

Walker's Family Pharmacy is a **strong fit** for RetailMyMeds. With 380 GLP-1 fills per month generating an estimated \$15,200 in monthly losses, this pharmacy has the volume to justify the \$275/month subscription many times over. Running PioneerRx positions the pharmacy for future API integration, enabling automated identification of underwater prescriptions. Active owner engagement and willingness to dedicate staff indicate the operational readiness needed for successful implementation.

KEY STRENGTHS

- PioneerRx — Priority 1 integration target — documented APIs, Connected Vendors program
- 2 pharmacist(s), 4 technician(s)
- Owner actively manages pharmacy operations

AREAS TO ADDRESS

- No prior routing or mail-order experience
- Not currently considering closure

NEXT STEP

Schedule a 15-minute demo to see exactly which of your prescriptions are costing you money and how RetailMyMeds routes them to recover margin. At \$275/month with breakeven at just 7 fills, the math is straightforward.

This scorecard was generated using industry benchmarks from NCPA, CMS, and Three Axis Advisors.

Projected ROI is based on pharmacy-provided data and may vary. RetailMyMeds February 2026.