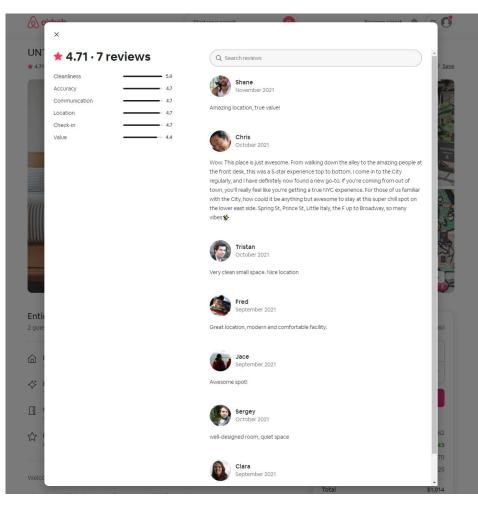


**Topic Modelling for Reviews, Sources Affecting Guests' Positive and Negative Experiences** 

## Why reviews matter?

Reviews help guests choose their travel plans wisely and enable hosts to open their homes with confidence and attract guests.



## Why reviews matter?

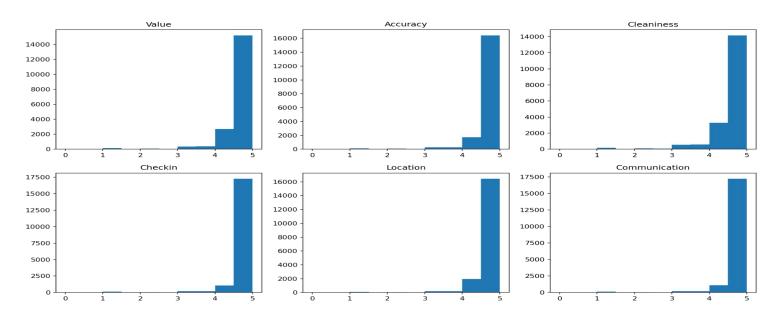
 The first thing to avoid when booking an Airbnb:

**Little or No Reviews** 



## What about ratings?

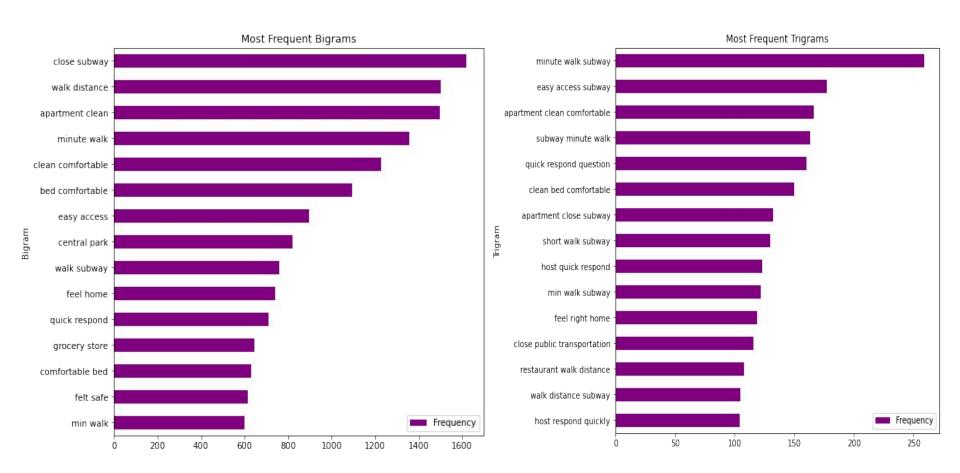
- Guests can provide star ratings with 1–5 stars on specific aspects of their experience.
- The problem:
  - All review scores are highly positive scores.
  - There is no scores less than 4.5 out of 5(see below graphs).



## Methodology

Final Model Data Data Cleaning & EDA **Topic Modeling** - TF-IDF Vectorizer NYC Listings Dataset, - Remove numbers, - Count Vectorizer - CountVectorizer InsideAirbnb capital letters and (ngram\_range=(1,2), - Models :  $max_df = 0.7$ , punctuations  $min_df = 10$ - NMF - More than 80K Reviews - LDA - SVD - Eliminate non-English - VaderSentimentAnalysis - LDA reviews - CorEx - Tools : sklearn, pyLDAvis - Lemmatize - Tools : sklearn, pyLDAvis - Tools: Pandas, Numpy, langdetect, NLTK, Matplotlib, Seaborn

### **Reviews: Most common words in reviews**



## **Topic Modelling**

- Vectorizer:
  - CountVectorizer
- Topic Modeler :
  - o LDA
- Number of Topic 15

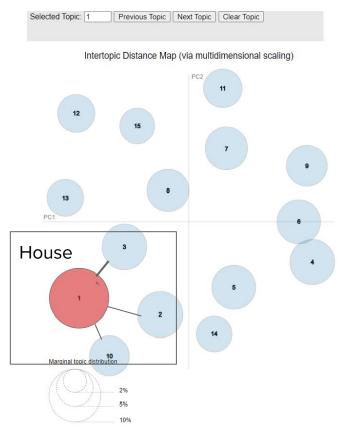
#### **Topics**

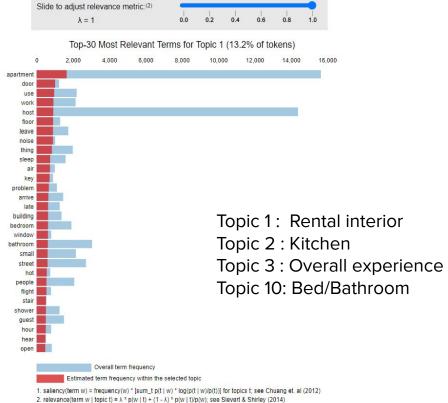
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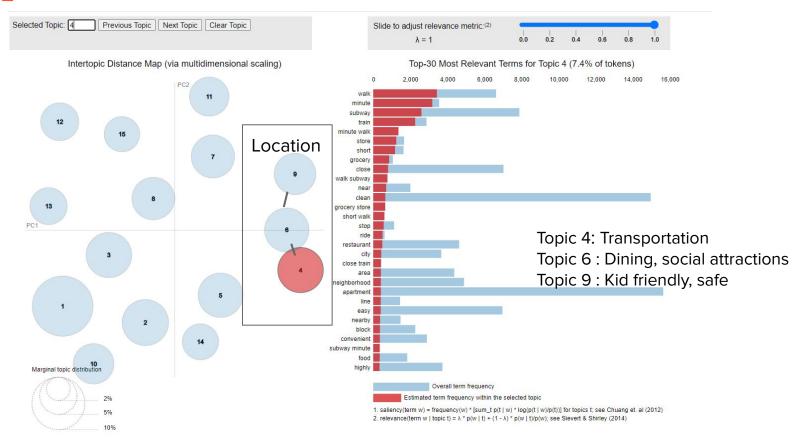
- Q Kitchen
- Overall Airbnb Experience
- Neighborhood- accessibility to transportation
- Home-like comfort/experience
  - Neighborhood/ accessibility to dining, social attractions
- Cleanliness
- Host-hospitality
- Location- safe/family friendly
- \_\_ 🛀 Bed/Bathroom
- Overall trip experience
- → Host-responsiveness
- Convenience (check in/out, comfort, hotel like)
- Comfort/Value
- 🏠 Listing Accuracy

## **Topic Visualization**

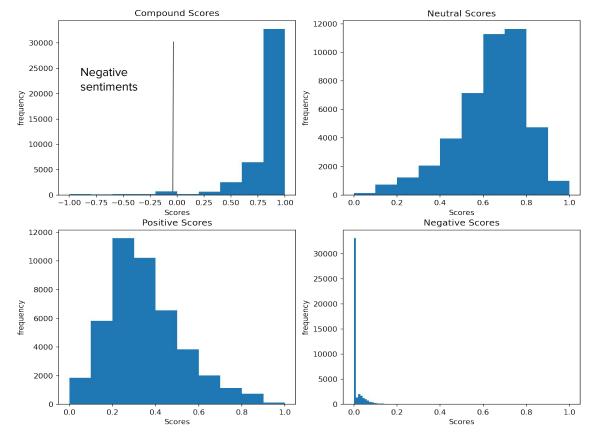




## **Topic Visualization**

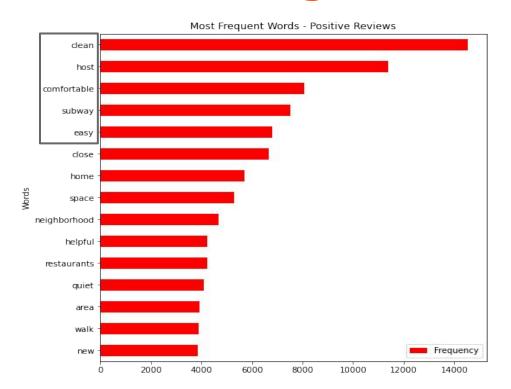


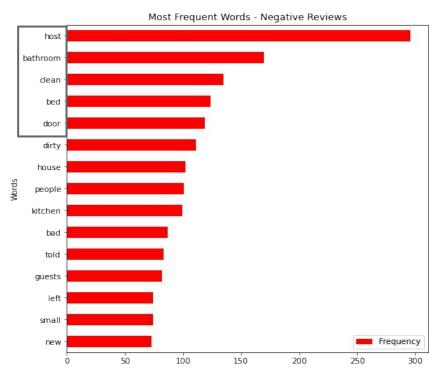
## Reviews: Sentiment Analysis/ VaderSentiment



 Most guest had pleasant experiences during their Airbnb stays.

## **Positive vs Negative Reviews**





Host interaction, Cleanliness → Overall experience

## **Insights for Hosts**

#### **Common topics in reviews**

- The condition of the house
  - Kitchen, bedrooms, and bathrooms
- Cleanliness
- Location
- Host responsiveness and hospitality

#### **Next Steps**

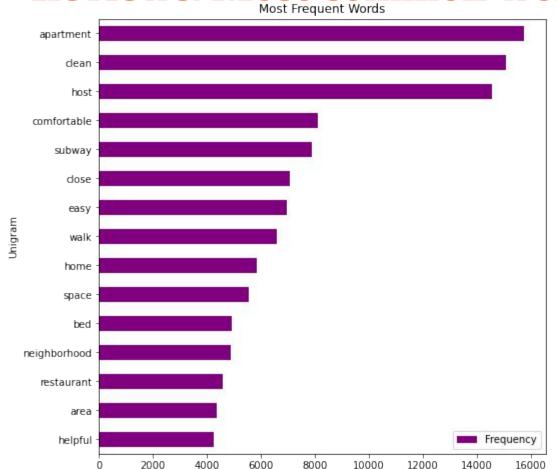
- Cluster analysis to group topics
- Use keywords as a filtering options for the search tool
- Incorporate reviews as a feature to predict occupancy rates

## Questions

Thank you!

# Appendix

## Reviews: Most common words in reviews



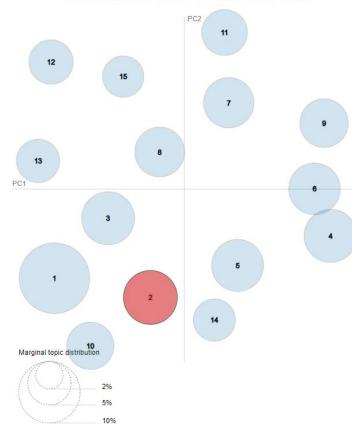


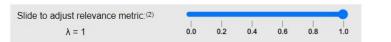
## **Review Topics**

- 1 Apartment interior issues
- 2 Kitchen Experience
- 3 Airbnb Experience
- 4 Neighborhood- accessibility to transportation
- 5 Home-like comfort/experience
- 6 Neighborhood/ accessibility to social attractions
- 7 Cleanliness
- 8 Host-hospitality
- 9 Location- safety/family friendly
- 10 Bed/Bathroom
- 11 Overall trip experience
- 12 Host-responsiveness
- 13 Convenience (check in/out, comfort, hotel like)
- 14 Comfort/Value
- 15 Listing Accuracy

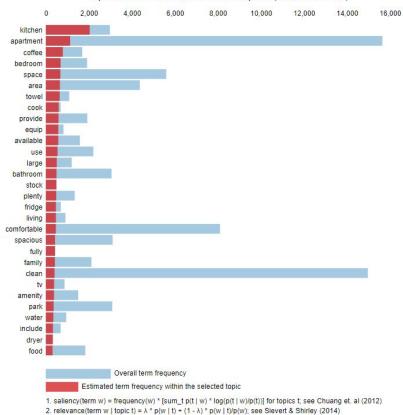


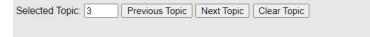
#### Intertopic Distance Map (via multidimensional scaling)



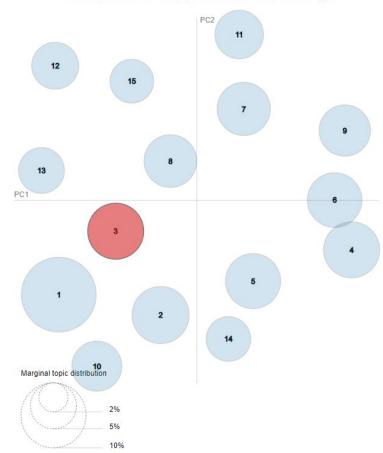


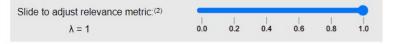
#### Top-30 Most Relevant Terms for Topic 2 (7.7% of tokens)



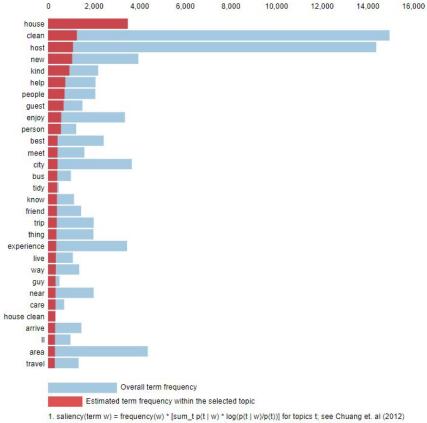


#### Intertopic Distance Map (via multidimensional scaling)



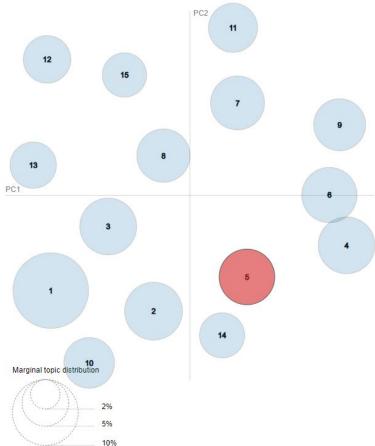


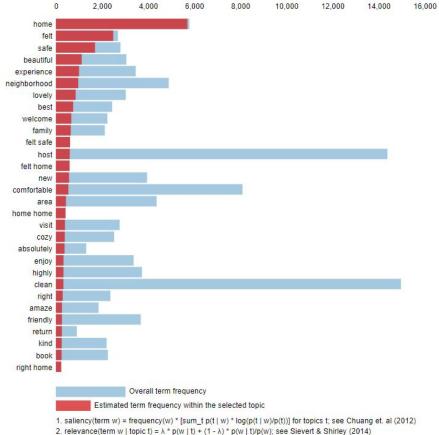
#### Top-30 Most Relevant Terms for Topic 3 (7.4% of tokens)

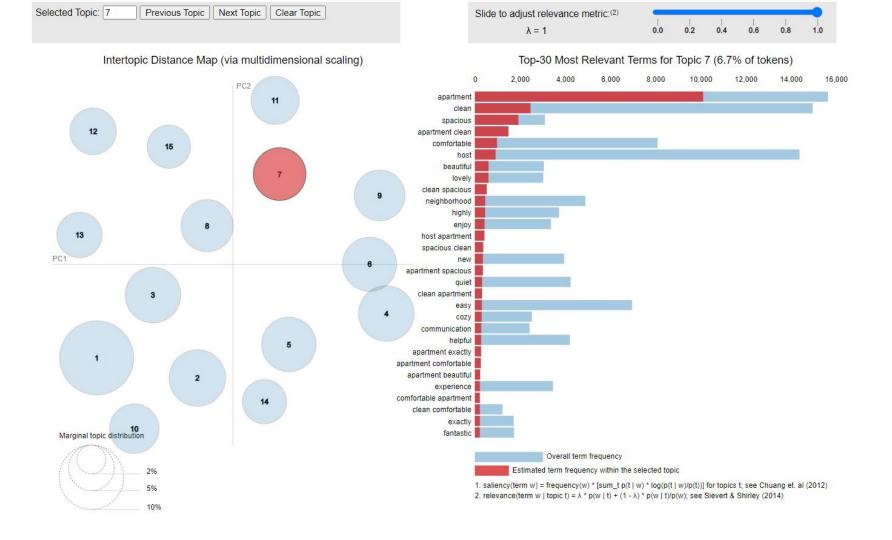


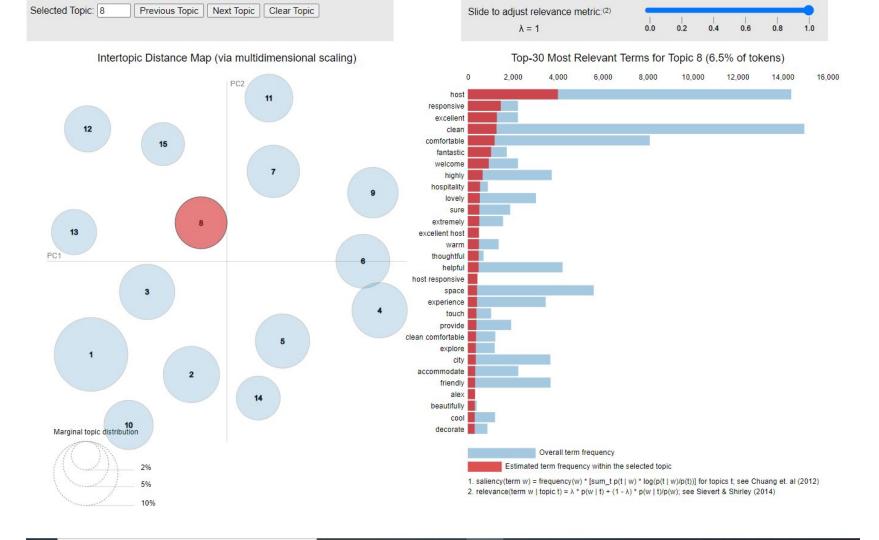
- 2. relevance(term w | topic t) = λ \* p(w | t) + (1 λ) \* p(w | t)/p(w); see Sievert & Shirley (2014)

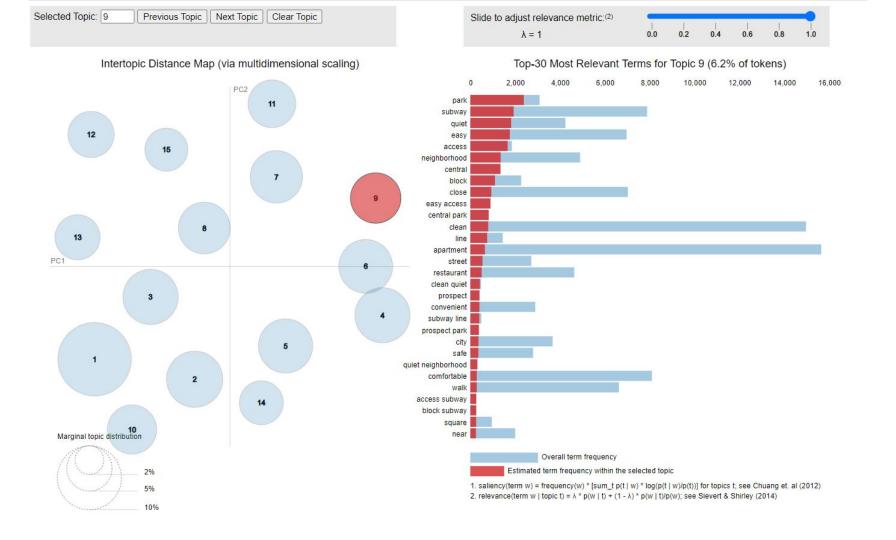


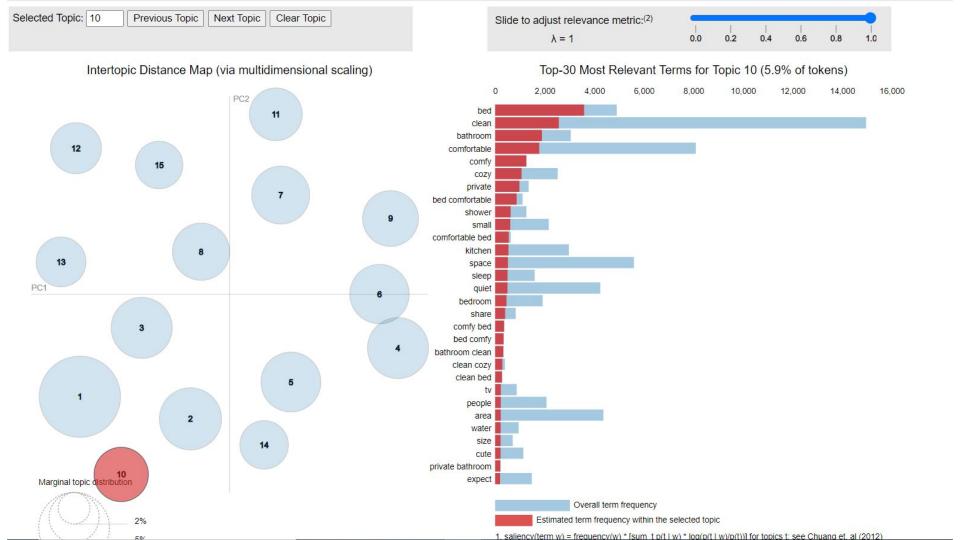


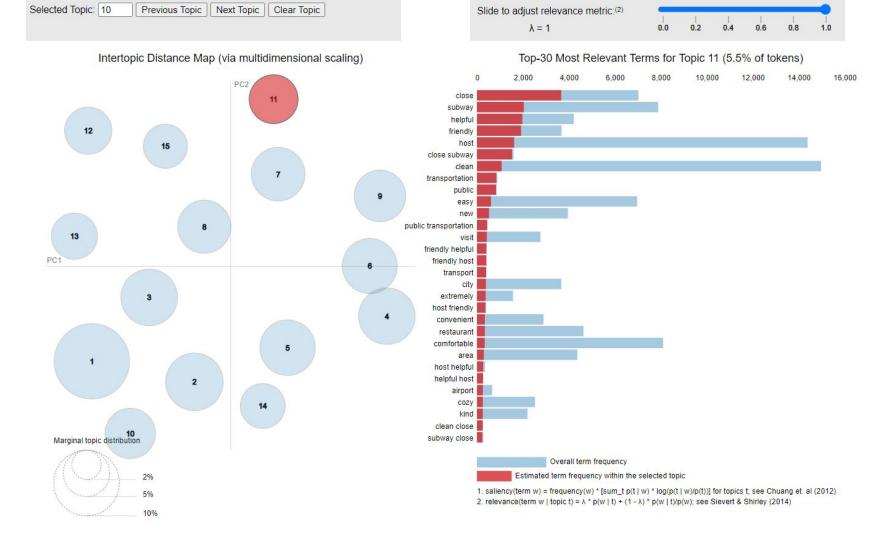


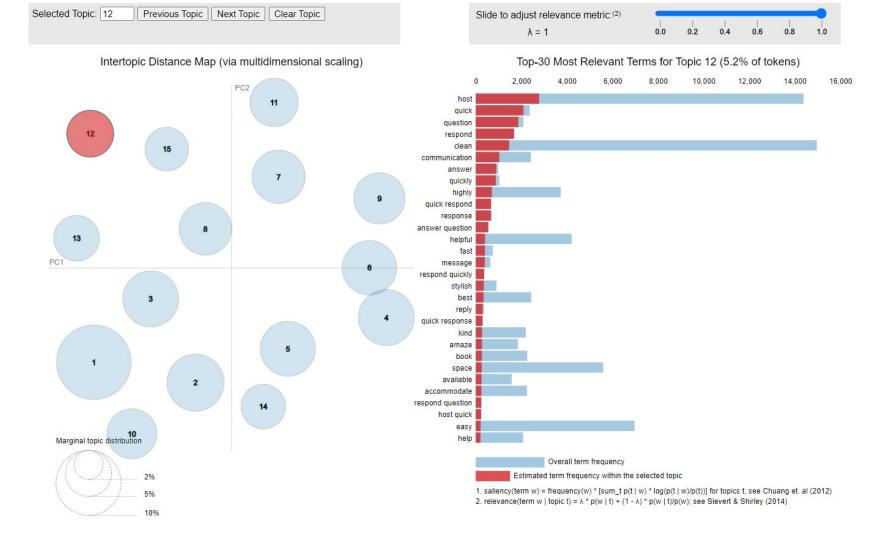


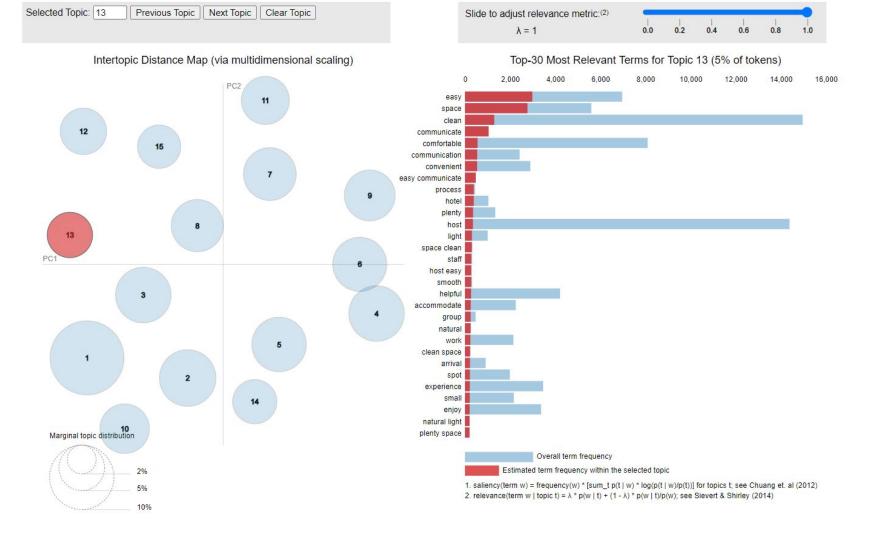


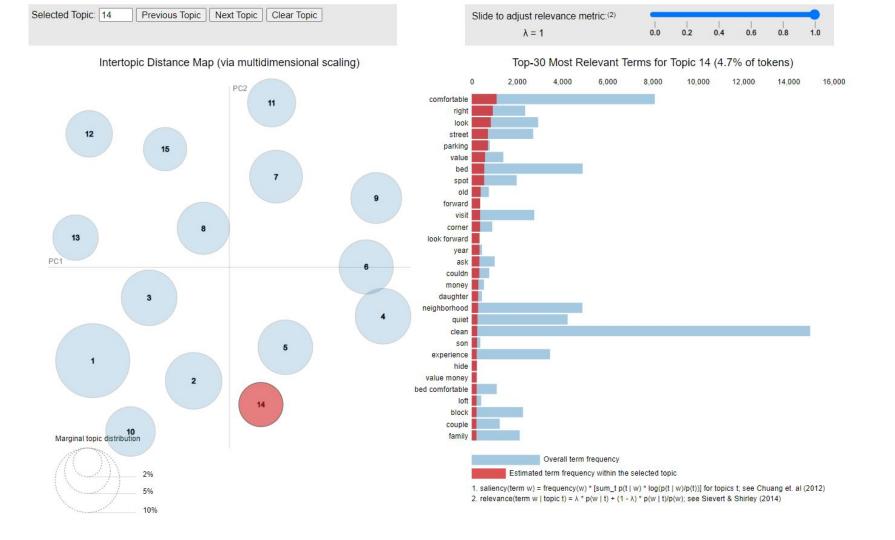


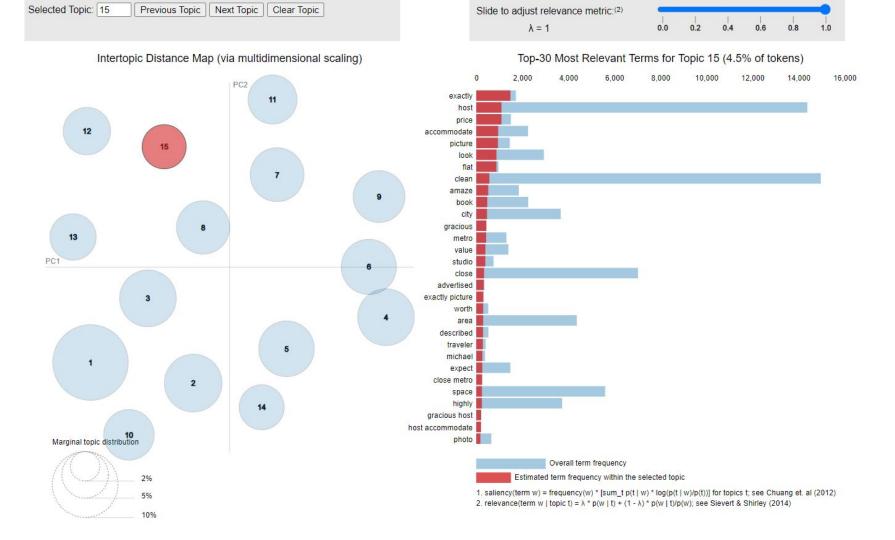












#### **Negative Topics:**

#### **Positive Topics Topics:**

Topic 1 - Inaccurate listings

Topic 2 - Check-in/out

Topic 3 - Bed/Bathroom

Topic 4 - Dirtiness and smell

Topic 5 - Uncomfortable sleep conditions

Topic 6 - Location

Topic 7 - Poor house maintenance

Topic 8 - Noise

Topic 9 - Hot Water/Heater

Topic 10 - Dirtiness

Topic 11 - Location

Topic 12 - Location general

Topic 13 - Value