

Date: 24 Aug, 2022

Kind Attn: Mr Adedayo Legend

Legend World Rent a Car

Mobile: +971 55 527 3494

Email: adedayo.ojo@legendinvestmemt.com

Industrial Area 2, Yard no 59, 22nd street, Al Quoz, Dubai

Dear Sir,

Thank you for this opportunity. It would be an absolute pleasure for us to work on this **Rent a Car Management with Mobile Application**. Our team has thoroughly reviewed the goals of this project and have would like to submit this budgetary proposal for you to review. Always feel free to get back to us if you require any further clarifications and we would be glad to furnish the same in no time.

Our company addresses the core needs of a business activity. **RiBS** believe in providing excellent and professional services in an efficient manner at the most reasonable price possible.

Our Aim: is to provide the superior quality of Innovative Solutions for Better Business available in the market and consult the client in the best possible way.

Thanks & Best regards,

Veerasekar C

Mob.: +971 52 6760468

Sales Director

Roshan Innovative Business Solutions FZE

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Car Rental Management

Website , Admin and Customer (Android and iOS App) High Level Scope

Web Modules for Development (Customer)

- Website and App
- Car Details and Fleet
- Booking Engine
- User Profile
- User Documents (Driving License , ID proof etc)
- Order History
- Online Payment
- Notifications
- About Us Page
- Testimonials
- Contact Us Page
- Language: English and Arabic

Third Party APIs Integration

- Live Chat
- WhatsApp Notification
- SMS Integration
- Payment Gateway Integration
- Email Gateway Integration

Integration of our Existing ERPs

Modules for Development (Admin Panel)

- Customer Management
- Payment and Transaction Management
- Category Management
- Location Management
- Fleet Management
- Vehicle Maintenance and Documents
- Multi User/Sub Admin Roles Management
- Amenities Management
- Promotion and Coupon Code Management
- Notification Management
- Other Charges or Fees Management
- Damage/Penalty Charges Management
- Reports

Technologies:

- PHP will be used for Server Side Code.
- MYSQL database will be used for Data.
- Bootstrap (HTML, CSS & jQuery) will be used for Frontend.

Costing Proposed

Description	Amount
Website Development Timeline: 15 Working Days after finalization of Interface	7,500 AED
Admin Panel Development Timeline: 25 Working Days after finalization of website Interface	12,500 AED
Mobile App Android and iOS Development Timeline : 35 Working Days after finalization of Interface	17,500 AED
Third Party API Integration Timeline : 4 Working Days	4000 AED
Website Interface Design Timeline : 6 Working Days	1200 AED
Mobile App Interface Design Timeline: 10 Working Days	1500 AED
VPS cloud server / 1 yearly VPS Linux KVM Hosting (1 Year @ \$45.49 /mo) Elite: 4.00 Cores , 8 GB RAM , 120 GB SSD Disk Space , 3 TB Transfer , CentOS 7 Addons: cPanel (\$18.99/mo), WHMCS (\$ 6.29/mo) Total cost in AED 3225 (for 2 projects)	3225 AED
Website security / Backup for 1 project Sitelock website Secuiry - PREMIUM - 1 Year @ \$3.66 /mo SSL Certificate - COMODO SSL - 1 Year @ \$3.33 /mo CodeGuard backup - PREMIUM(10 GB Disk Space) - 1 Year @ \$5.49 /mo	567 AED
Total Cost:	47,992 AED
Discount	(14,200) AED
Network Amount	33,792 AED

Some Reference API Needed

- <https://sendgrid.com> for Email Integration
- <https://msg91.com> for SMS Integration
- <https://www.ccavenue.ae> for Payment Gateway
- <https://www.cloudflare.com> for CDN and SSL

Timeline : 45 Working Days

Requirements from Client's End

- Required Existing Data which is related to the Project
- Logo (Ai/PSD File) of the Brand from which it will be launched
- Reference of any similar system if available
- Content (Tabs and Menus List, T&C and other related content)

- Domain and Server (For making the system live after Development)
- All required third Party Integration APIs
- Cost for the Third Party API, hardware and hosting is not included on the Proposal.

Language: English & Arabic

PAYMENT TERMS

Payment Schedules

- a. 40% Advance Payment to start the work.
- b. 30% after the 1st demo of the System.
- c. 30% after completion of the Project.
- Payment to be done in favor of **RIBS Technologies FZE**
- Online Payment Accepted

TERMS & CONDITIONS

1. Scope of work

- a. All the points mentioned in the proposal covers only the basic working to be done under them, any extended feature or high-level development under any particular heading will be done if stated beforehand.
- b. Any work beyond the agreed proposal will be called as out of scope and will be charged according to the extra work done, resources used, and time taken to complete the same.
- c. Any third-party cost if not mentioned in the proposal, will be treated as out of scope and the client needs to make it available or if company bears the expenses, it will be charged at actual and its integration charge will be as per the deployment requirement.

2. Review

For the smooth functioning and better understanding of the project we share the final product with the client for reviewing it, in which changes are allowed to be made once. Any extra Number of reviews will be charged accordingly, unless it is specifically mentioned in the proposal as a point "Number of reviews allowed".

3. Training

Any training/code walkthrough or other type of guidance will only be provided if mentioned in the proposal, else minimal charges will be levied for such activities and at actual expense will be applied on that particular resource by the company.

4. Timeline

RIBS Technologies is committed to provide all the deliverables and details of the project under the specified timeline given, unless the below mentioned instances happens:

- a. Project delay may occur in case of minor/major alteration, any unclear understanding related to the project and its related tasks/activities, this will add to extra days as required to the shared proposal timeline
- b. Any delay in the Project review from client-side will add extra days to the shared proposal timeline
- c. Any extra scope of work added in the proposal will add extra days to the shared proposal timeline
- d. Payment schedule terms if not followed as per the agreed proposal, will add extra days to the shared proposal timeline
- e. Timeline committed in the shared proposal is in working days, either mentioned in the form of days or months.
- f. If any specific date is committed in the shared proposal, it's the expected time of completion and not binding, it will change as per the work and any delay mentioned above.

6. Cancellation Policy

- a. Client can cancel the Project/ contract at any point of time by paying the amount based on resources and time invested for that particular Project and also has to pay 20% on top of that for the amount invested for marketing and other expenses as we are service based company and once resources are invested for the project they cannot be taken back.
- b. All the intangible assets developed till date of cancellation will be handed over to the client upon clearing of the dues as mentioned above.

7. Maintenance/Support

- 6 months**
- a. ~~Two (2)~~ months free maintenance will be provided from that date of Project being live for solving any practical issue or bugs for the developed code, unless stated any specific time period in the proposal finalized.
 - b. No extra development will be done during this tenure, if any extra work is done, it will be charged as per the work.
 - c. RIBS would keep a 20% buffer of the actual project cost [AED 32,000] from which future payments (after 6 months of going live) can be adjusted from.

8. RIBS Technologies is liable to put their authenticate design seals in its work.

9. RIBS Technologies will not misuse the intellectual property of clients knowingly in any manner.

10. **RIBS Technologies** will not be sharing any idea or thoughts shared by any client; it will be under the complete Non- Disclosure Agreement.

11. **RIBS Technologies** will keep all the details related to payment terms, exclusive offer and other details shared in the proposal discreet and expect the same from client's end.

12. All the source code, open file or any other intangible asset of the client will be handed over to the client upon the final payment receipt or clearing of the dues in case of project cancellation

13. In case of requirement of a high pixel image for any project, the client should fulfil the requirement and if it's not been provided by the client, we will fetch it from internet. Although **RIBS Technologies** will not be liable for its copyright-related issues. In case of any copyright or other internet image related issue, the client will be responsible for the whole.

14. The Client shall be obliged to inform **RIBS Technologies** immediately about the change in domain names, websites, technical setup and any other materialistic information regarding the technical infrastructure which may affect the Services delivered by **RIBS Technologies**.

15. It's the Client responsibility to ensure that they have the right to use any Intellectual Property Rights when they provide any text, image or representation ("Materials") to **RIBS Technologies** for its incorporation into the services and the Client hereby grants or agrees to procure an irrevocable license to RIBS Technologies, to use such Materials for the purposes of providing the Services for the duration of the Contract.

16. Client hereby irrevocably licenses **RIBS Technologies** to use and display the Client's name, figure, logo etc. as a reference on **RIBS Technologies's** website, other marketing materials and types of media whilst. Even after the termination of the contract, the Client agrees to send **RIBS Technologies** its most recent logo or figure as and when it is amended from time to time.

For Legend World Rent a Car

For **RIBS Technologies FZE.**

By (Signature): _____

By (Signature): _____

Name: _____

Name: _____

Title: _____

Title: _____