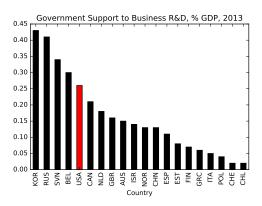
# Growth and Welfare Implications of Sector-Specific Innovations

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## U.S. Government Support to R&D

Total US government support to business R&D (tax relief and direct funding) was .26% of GDP (OECD, 2011)



## Research Question

How much should governments subsidize business R&D?

## Agenda

- Develop an endogenous growth model with firm dynamics implications.
- · Link firm dynamics with externalities.
- Identify magnitudes of externalities using observed US firm dynamics.
- Show sectors (consumption-goods, investment-goods) have different firm dynamics and hence externalities
- Characterize a sector dependent subsidy system that corrects these externalities
- Show short and long-run implications of these subsidies

#### Model

- Based on Klette and Kortum (2004)
- Time is continuous
- Two sectors: consumption goods producers, and investment goods producers
- Households own firms and capital.

#### Sectors

#### Consumption-goods:

$$C = \exp \int_0^1 \ln(q_i c_i) di$$

$$1 = P_c = \exp \int_0^1 \ln \frac{p_i}{q_i} di$$

#### Investment-sectors

$$X = \exp \int_0^1 \ln(q_j x_j) dj$$

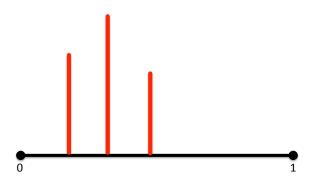
$$P_x = \exp \int_0^1 \ln \frac{p_j}{q_i} dj$$

#### Households

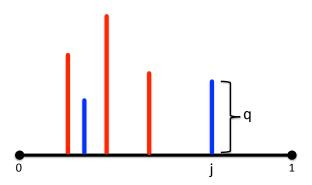
$$\max \int_0^\infty \exp(-\rho t) \ln C(t) dt \qquad \text{s.t.}$$

$$\dot{K} = X - \delta K,$$

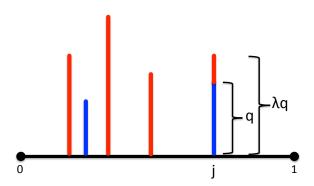
$$C + (1 - s_{in})P_x X + \dot{A} = RA + wL + rK - T$$



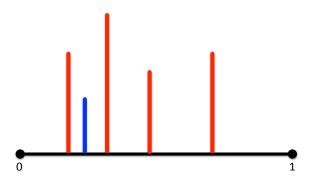
- A firm is defined by the set of goods it produces
- Hiring  $\phi(b)$  researchers leads to b Poisson innovation arrival rate per good



• Innovated good is chosen randomly.



- Increase quality by  $\lambda > 1$ , innovative step.
- Innovative step is sector dependent.



• Red firm expanded, blue firm shrank.

#### Product Line Profit

- Bertrand competition ⇒
   (Price) = (Innovative Step) × (Marginal Cost) ⇒
   Same price across goods
- Symmetric equilibrium ⇒ Same demand
- Same profit across goods in a sector

#### Incumbents

 $b_j$ : innovation intensity a firm chooses  $au_j$ : equilibrium innovation rate in the market  $s_j^i$ : rate of subsidy to incumbents

$$\underbrace{RV(n,E_j)}_{\text{Return on the firm}} = \max_{b_j \geq 0} \ \left\{ \underbrace{n\pi(E_j) - \underbrace{(1-s_j^i)n\phi_j(b_j)w}}_{\text{R\&D cost}} + \underbrace{nb_j[V(n+1,E_j) - V(n,E_j)]}_{\Delta V \text{ by successful innovation}} + \underbrace{n\tau_j[V(n-1,E_j) - V(n,E_j)]}_{\Delta V \text{ by innovation by others}} + \underbrace{\frac{\partial V(n,E_j)}{\partial E_j}\dot{E}_j}_{\Delta V \text{ by economic growth}} \right\},$$

where  $\phi_j(b_j)=\chi_j b_j^{\gamma}$  is the research labor, i=c,x,  $E_j=C,P_xX$ .

#### **Entrants**

$$\underbrace{RV_E}_{\text{Return on entry}} = \max_{z_j \geq 0} \{ -\underbrace{(1-s_j^e)wz_jf_j(\tilde{z}_j)}_{\text{Cost of Entry}} + \underbrace{z_j[V(1,E_j)-V_E]}_{\Delta V \text{ by entry}} \},$$

where 
$$f_j(\tilde{z}_j) = \psi_j \chi_j \tilde{z}_j^{\gamma-1}$$
.

Free entry 
$$\Rightarrow V_E = 0$$

#### **Parametrization**

A length one unit of time corresponds to a year.

 $\alpha$  ,  $\delta$  ,  $\rho$  ,  $\gamma$  ,  $s_c^i$  and  $s_x^i$  are calibrated to match

- .33 elasticity of output w.r.t. capital  $(\alpha)$
- .05 annual depreciation rate [KLEMS, US]  $(\delta)$ ,
- .97 annual discount factor  $(\rho)$ ,
- .675 elasticity of R&D with respect to user cost [Bloom et al. (2002)]  $(\gamma)$ ,
- 20% R&D subsidy rate [Bloom et al. (2002)]  $(s_c^i, s_x^i)$ .

## Targets

| Model                 | Variable                       | Data                            |
|-----------------------|--------------------------------|---------------------------------|
| Entrant               | $z_c$ and $z_x$                | Job creation rate               |
| innovation rates      | $ z_c $ and $z_x$              | by entering establishments      |
| Incumbent             | $b_c$ and $b_x$                | Job creation rate               |
| innovation rates      | $\mid v_c \mid$ and $v_x \mid$ | by expanding establishments     |
| Consumption           | Q =:                           | Average annual                  |
| growth rate           | $g_C$                          | consumption growth rate         |
| Growth rate of        | a-                             | Average annual growth rate of   |
| investment good price | $g_{P_x}$                      | relative investment good prices |

## Calibration

|                                            | Parameter   | Value |
|--------------------------------------------|-------------|-------|
| Quality ladder step size, investment       | $\lambda_x$ | 1.23  |
| Quality ladder step size, consumption      | $\lambda_c$ | 1.04  |
| R&D cost function parameter, investment    | $\chi_x$    | 10.93 |
| R&D cost function parameter, consumption   | $\chi_c$    | 5.73  |
| Entry cost function parameter, investment  | $\psi_x$    | 6.75  |
| Entry cost function parameter, consumption | $\psi_c$    | 4.30  |

## Calibration

|                                        | Variable  | Data | Model |
|----------------------------------------|-----------|------|-------|
| Entrant innovation rate, consumption   | $z_c$     | .06  | .06   |
| Entrant innovation rate, investment    | $z_x$     | .04  | .04   |
| Incumbent innovation rate, consumption | $b_c$     | .10  | .10   |
| Incumbent innovation rate, investment  | $b_x$     | .09  | .09   |
| Consumption growth rate                | $g_C$     | .02  | .02   |
| Investment good price growth rate      | $g_{P_x}$ | 02   | 02    |

#### Social Planner

Maximizes discounted sum of household utility, by choosing production, factor demands, and innovation rates of incumbents and entrants in each sector subject to technology constraints (including innovation functions) and resource constrains.

Competitive equilibrium is not socially optimal because of firms

 cannot appropriate all the consumer surplus they created (appropriability, –),

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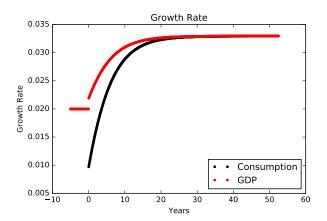
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- monopoly pricing distortion in the capital Euler equation (Under accumulation of capital), related to innovative step of investment sector
- externality in entry (Higher than optimal entry).



#### Social Planner



15% welfare gain in consumption equivalent terms.

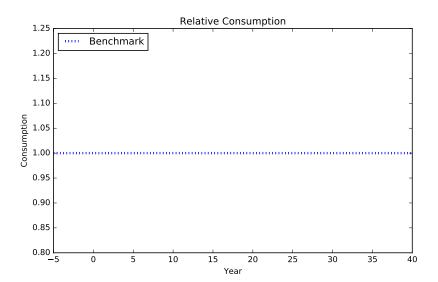
#### Decentralization

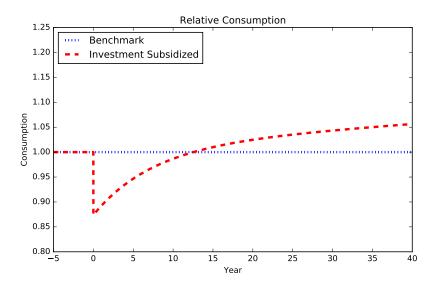
Social planner can be closely approximated by constant subsidies:

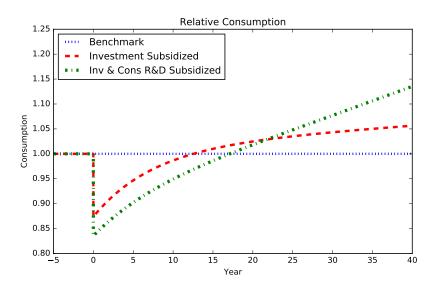
- incumbent R&D subsidy to consumption sector = 82%
- incumbent R&D subsidy to investment sector = 78%
- entry subsidy to consumption sector = 55%
- entry subsidy to investment sector = 45%
- capital investment subsidy (or output subsidy) = 19%

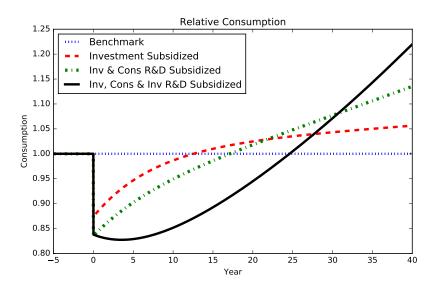
15% welfare gain, slightly less than social planner.

Details

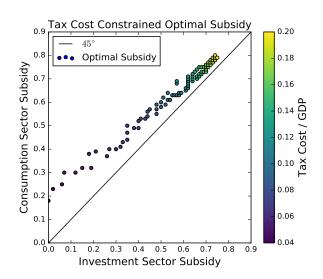




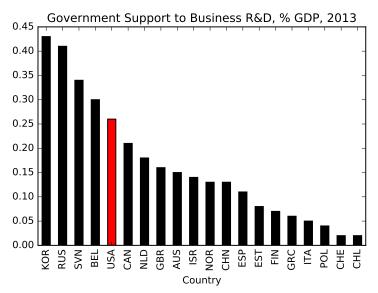




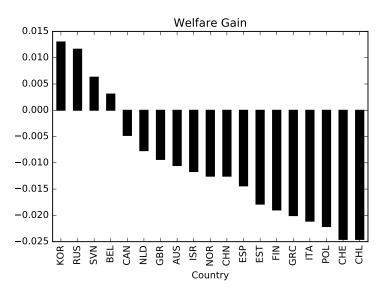
## Subsidy Cost



#### Counterfactuals



#### Counterfactuals



#### Conclusion

- Roughly 80 percent subsidy to R&D
- High entry implies high inter-temporal spillover
- Subsidy increases inter-temporal spillover
- Not easily implementable: high tax cost, reduction in consumption in the short and medium run.

Thank You!

#### Related Literature

- Endogenous firm dynamics [Klette and Kortum (2004), Aghion and Howitt (1992), Grossman Helpman (1991), Lentz and Mortensen (2008, 2015), Akcigit and Kerr (2015), Acemoglu et al. (2013), Atkeson and Burstein (2015), Garcia-Marcea et al. (2015)]: add capital stock and investment specific innovation
- Investment specific technological change [Krusell (1998), Sakellaris and Wilson (2004)]:
   add firm dynamics, link the model to data directly

## Contribution to Growth

$$\begin{split} g_C &= \tau_c \ln \lambda_c + \frac{\alpha}{1-\alpha} \tau_x \ln \lambda_x \\ g_C &= \left(z_c + b_c\right) \ln \lambda_c + \frac{\alpha}{1-\alpha} (z_x + b_x) \ln \lambda_x \\ g_C &= \underbrace{z_c \ln \lambda_c}_{\text{Consumption}} + \underbrace{b_c \ln \lambda_c}_{\text{Consumption}} + \underbrace{\frac{\alpha}{1-\alpha} z_x \ln \lambda_x}_{\text{Investment}} + \underbrace{\frac{\alpha}{1-\alpha} b_x \ln \lambda_x}_{\text{Investment}} \end{split}$$

|           | Consumption | Investment | Total |
|-----------|-------------|------------|-------|
| Entrant   | 13%         | 20%        | 33%   |
| Incumbent | 21%         | 46%        | 67%   |
| Total     | 34%         | 66%        |       |

## Under Investment in Innovation

|          | Market Economy | Social Planner |
|----------|----------------|----------------|
| $g_C$    | 0.020          | 0.033          |
| $	au_c$  | 0.160          | 0.252          |
| $\tau_x$ | 0.130          | 0.219          |

- Under investment in innovation
- Social planner growth rate is higher than market economy rate

## Subsidy System

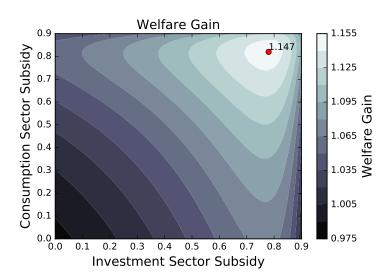
• Capital investment subsidy,  $s_{in} = 1 - 1/\lambda_x$ :

$$\frac{1}{\lambda_x} \alpha K_x^{\alpha - 1} L_x^{1 - \alpha} Q_x = (1 - s_{in}) \left( \frac{1}{1 - \alpha} \tau_x \ln \lambda_x + \delta + \rho \right)$$

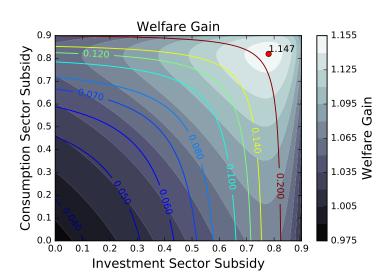
 $\bullet \ \ {\rm Entry \ subsidy/tax}, \ s^e_j = 1 - \gamma (1 - s^i_j), \quad j = c, x :$ 

$$(1 - s_j^e)\psi z^{\gamma - 1} = (1 - s_j^i)\gamma b^{\gamma - 1}$$

## **R&D** Subsidies



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# **Technology Indices**

$$C = \exp\left(\int_0^1 \ln k_c^{\alpha} l_c^{1-\alpha} q_i d_i\right)$$

$$C = k_c^{\alpha} l_c^{1-\alpha} \exp\left(\int_0^1 \ln q_i d_i\right)$$

$$C = k_c^{\alpha} l_c^{1-\alpha} Q_c,$$

where  $Q_c$  is the average quality in consumption sector.

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$$C = k_c^{\alpha} l_c^{1-\alpha} Q_c,$$

where  $Q_c$  is the average quality in consumption sector.

Similarly,  $X=k_x^\alpha l_x^{1-\alpha}Q_x$ , where  $Q_x$  is the average quality in investment sector.

## Growth Rate

Poisson innovation arrival rate + Law of large numbers  $\Rightarrow$ 

$$\frac{\dot{Q}_c}{Q_c} = \tau_c \ln \lambda_c$$

$$\frac{\dot{Q}_x}{Q_x} = \tau_x \ln \lambda_x$$

Technological progress is the source of macroeconomic growth.

#### Identification

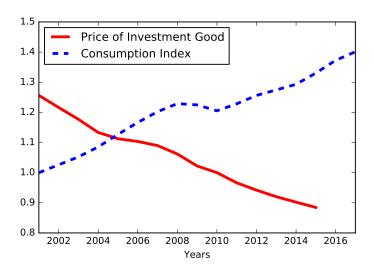
• Innovative steps,  $\lambda_c$  and  $\lambda_x$ , are identified by

$$\begin{array}{lcl} g_C & = & \tau_c \ln \lambda_c + \frac{\alpha}{1-\alpha} \tau_x \ln \lambda_x, \text{ and} \\ g_{P_x} & = & \tau_c \ln \lambda_c - \tau_x \ln \lambda_x, \end{array}$$

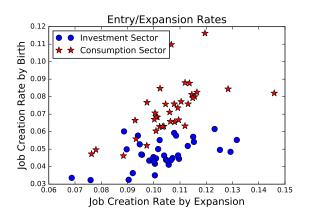
where  $\tau_c, \tau_x$  are innovation rates in consumption-goods and investment-goods sectors.

 $\tau_c \ln \lambda_c$ : growth rate of average quality of consumption goods.  $\tau_x \ln \lambda_x$ : growth rate of average quality of investment goods.

## Identification



## Entry/Expansion Rates



• Relative costs of entry,  $\psi_c$  and  $\psi_x$ , are identified by entry, incumbent innovation ratio.

Industry Classification

# **Industry Classification**

#### Consumption-type:

- Retail trade, except of motor vehicles and motorcycles; repair of household goods
- Hotels and restaurants
- Finance, insurance, real estate and business services
- Community social and personal services
- Investment-type:
  - Mining and quarrying
  - Manufacturing
  - Electricity, gas and water supply
  - Construction
  - Wholesale trade and commission trade, except of motor vehicles and motorcycles
  - Transport and storage and communication





- Maximizes sum of discounted utility
- by choosing entrant and incumbent innovation rates over time  $\{z_{c,t},z_{x,t},b_{c,t},b_{x,t}\}$
- consumption, investment, capital and labor allocation over time  $\{C_t, X_t, K_{c.t}, K_{x.t}, L_{c.t}, L_{x.t}\}$
- subject to resource constraints and technological constraints:  $\dot{Q}_j/Q_j= au_j\ln\lambda_j,\ j=c,x$
- Notation:  $F(K_j, L_j, Q_j) = K_j^{\alpha} L_j^{1-\alpha} Q_j, j = c, x$

Using the terminology of Aghion and Howitt (1992):

## Market Economy

$$\phi'(b)w = \frac{1(\pi - \phi(b)w)}{\rho + \tau - b}, \quad \phi'(b)F_L(K, L, Q) = \frac{\ln(\lambda)F(K, L, Q)}{\rho}$$

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- Appropriability
- Business stealing
- Intertemporal spillover
- Monopoly distortion

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# Optimality (Ctn'd)

#### Social Planner:

$$\alpha K_x^{\alpha - 1} L_x^{1 - \alpha} Q_x = \frac{1}{1 - \alpha} \tau_x \ln \lambda_x + \delta + \rho$$

#### Market Economy:

$$\frac{1}{\lambda_x} \alpha K_x^{\alpha - 1} L_x^{1 - \alpha} Q_x = \frac{1}{1 - \alpha} \tau_x \ln \lambda_x + \delta + \rho$$

# Optimality (Ctn'd)

**Social Planner:** 

$$\gamma \psi z^{\gamma - 1} = \gamma b^{\gamma - 1}$$

Market Economy:

$$\psi z^{\gamma - 1} = \gamma b^{\gamma - 1}$$

Back

# Consumption Equivalent Welfare Change

Sum of the discounted utility flows at the balanced growth path:

$$W(C_0, g_C) \equiv \frac{1}{\rho} \left( \ln C_0 + \frac{g_C}{\rho} \right)$$

Consumption path after a permanent change in subsidy system:

$$\{C_t^s\}$$

Consumption equivalent welfare change,  $\xi$ :

$$W(\xi C_0, g_C) = \int_0^\infty \exp(-\rho t) \ln(C_t^s) dt.$$



$$\begin{split} &\frac{\ln \lambda_c}{\rho} = \frac{c'(\tau_c)(1-\alpha)}{L_c} \\ &\frac{\ln \lambda_x}{\rho} = \frac{c'(\tau_x)(1-\alpha)}{L_x} \\ &-\delta + \alpha K_x^{\alpha-1} L_x^{1-\alpha} Q_x = \rho + \frac{1}{1-\alpha} \tau_x \ln \lambda_x \\ &\frac{1-\alpha}{\alpha} \frac{K_x}{L_x} = \frac{1-\alpha}{\alpha} \frac{K_c}{L_c} \\ &1 = L_c + L_x + c(\tau_c) + c(\tau_x) \\ &\frac{K_x^{\alpha} L_x^{1-\alpha} Q_x}{K_c + K_x} - \delta = \frac{1}{1-\alpha} \tau_x \ln \lambda_x \end{split}$$

## Differentials

$$\begin{split} \dot{C} &= C \left( R - \rho - \tau_N \log \lambda_N - \frac{\alpha}{1 - \alpha} \tau_D \log \lambda_D \right) \\ \dot{K} &= D - K \left( \delta + \frac{1}{1 - \alpha} \tau_D \log \lambda_D \right) \\ \dot{A} &= w + rK + RA - P_D D - C - T - A \left( \tau_N \log \lambda_N + \frac{\alpha}{1 - \alpha} \tau_D \log \lambda_D \right) \\ \dot{V}_N &= \left( R - \tau_N \log \lambda_N - \frac{\alpha}{1 - \alpha} \tau_D \log \lambda_D + z_N \right) V_N \\ &- w L_N \left( \frac{\lambda_N - 1}{1 - \alpha} \right) + w (1 - s_N^i) \chi_N b_N^{1/1 - \gamma} \\ \dot{V}_D &= \left( R - \tau_N \log \lambda_N - \frac{\alpha}{1 - \alpha} \tau_D \log \lambda_D + z_D \right) V_D \\ &- w L_D \left( \frac{\lambda_D - 1}{1 - \alpha} \right) + w (1 - s_N^i) \chi_D b_D^{1/1 - \gamma} \end{split}$$

## Controls

$$C = \frac{wL_N}{1-\alpha}$$

$$D = \frac{wL_D}{1-\alpha}$$

$$1 = \frac{\lambda_N r^{\alpha} w^{1-\alpha}}{\alpha}$$

$$\frac{r}{1-s_x} = \left(R + \delta - (z_N + b_N) \log \lambda_N + \frac{1-\alpha}{1-\alpha} (z_D + b_D) \log \lambda_D\right) \frac{\lambda_D}{\lambda_N}$$

$$rK = w\frac{\alpha}{1-\alpha} (L_N + L_D)$$

$$L_N + L_D + \gamma_D b_D^{1/1-\gamma} + \gamma_N b_N^{1/1-\gamma} + \gamma_D \psi_D z_D^{1/1-\gamma} + \gamma_N \psi_N z_N^{1/1-\gamma} = 1$$

## **Controls**

$$(1 - s_N^e)\psi_N z_N^{\gamma/1 - \gamma} = (1 - s_N^i) \frac{1}{1 - \gamma} b_N^{\gamma/1 - \gamma}$$

$$(1 - s_D^e)\psi_D z_D^{\gamma/1 - \gamma} = (1 - s_D^i) \frac{1}{1 - \gamma} b_D^{\gamma/1 - \gamma}$$

$$V_N = w(1 - s_N^e)\psi_N \chi_N z_N^{\gamma/1 - \gamma}$$

$$V_D = w(1 - s_D^e)\psi_D \chi_D z_D^{\gamma/1 - \gamma}$$

$$T = w \left( s_N^i \frac{1}{1 - \gamma} \chi_N b_N^{\gamma/1 - \gamma} + s_D^i \frac{1}{1 - \gamma} \chi_D b_D^{\gamma/1 - \gamma} \right)$$

$$+ w \left( s_N^e \psi_N \chi_N Z_N^{\gamma/1 - \gamma} + s_D^e \psi_D \chi_D Z_D^{\gamma/1 - \gamma} \right)$$

## Social Planner

$$\min_{z,b} \psi \chi z^{1/1-\gamma} + \chi b^{1/1-\gamma}$$

subject to

$$z + b = \tau$$

Resulting cost function is

$$\tilde{c}(\tau) = \frac{\psi \chi \tau^{1/1-\gamma}}{\left(1 + \psi^{1-\gamma/\gamma}\right)^{\gamma/1-\gamma}}$$

$$c(\tau_c, \tau_x) = \frac{\psi_c \chi_c \tau_c^{1/1-\gamma}}{\left(1 + \psi_c^{1-\gamma/\gamma}\right)^{\gamma/1-\gamma}} + \frac{\psi_x \chi_x \tau_x^{1/1-\gamma}}{\left(1 + \psi_x^{1-\gamma/\gamma}\right)^{\gamma/1-\gamma}}$$

# Social Planner (Ctn'd)

$$\max \int_0^\infty e^{-\rho t} K_{c,t}^\alpha L_{c,t}^{1-\alpha} Q_{c,t} dt$$

subject to

$$\begin{split} \dot{K}_t &= K_{x,t}^{\alpha} L_{x,t}^{1-\alpha} Q_{x,t} - \delta K \\ L_{c,t} &+ L_{x,t} + c(\tau_{c,t}, \tau_{x,t}) \leq 1 \\ \frac{\dot{Q}_{c,t}}{Q_{c,t}} &= \tau_{c,t} \log \lambda_c \\ \frac{\dot{Q}_{x,t}}{Q_{x,t}} &= \tau_{x,t} \log \lambda_x \end{split}$$

# R&D Subsidies (Incumbents Only)

