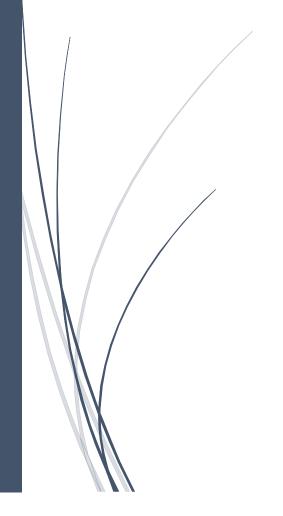
JULY 2024

OPERATION ANALYTICS AND INVESTIGATING METRIC SPIKE

REPORT



Gunisha Chopra

DATA ANALYST

PROJECT 3

OPERATION ANALYTICS AND INVESTIGATING METRIC SPIKE

Advanced SQL

CASE STUDY 1

Project description:

Operational analytics is a category of business analytics that enables continuous monitoring of data and discovery of insights to help teams make better decisions on the fly. it processes real-time signals from various parts of a business to offer instant feedback, this analysis is further used to predict a company's fortune's overall growth or decline. It means better automation, better understanding between cross-functional teams, and more effective workflows. Operation Analytics is the analysis done for a company's complete end-to-end operations.

the company then finds the areas in which it must improve.

SPIKE METRIC:

It is used by companies to analyse whether the user is engaged with our product or not. We also calculate its Lifetime value and see how many users are retained and how much is churn. Investigating metric spikes is also an important part of operation analytics as a Data Analyst you must be able to understand or make other teams understand questions like- Why is there a dip in daily engagement? Why have sales taken a dip? Etc. Questions like these must be answered daily and for that it is very important to investigate metric spike.

I am working as a Data Analyst Lead and am provided with different data sets, and tables from which I must derive certain insights. And answer the questions asked by different departments.

APPROACH:

I have been provided with two data sets. The first one is a customer-care centre database which includes job ID, actor ID, event, language etc. And the second one is regarding an online platform like WhatsApp where I must create its Investigating metric spike.

Now I will create separate databases for both cases and then perform SQL queries to get insights on problems that my team or certain departments of the company may be facing.

TECH-STACK USED:

INSIGHTS:

Case Study 1 (Job Data) job_data

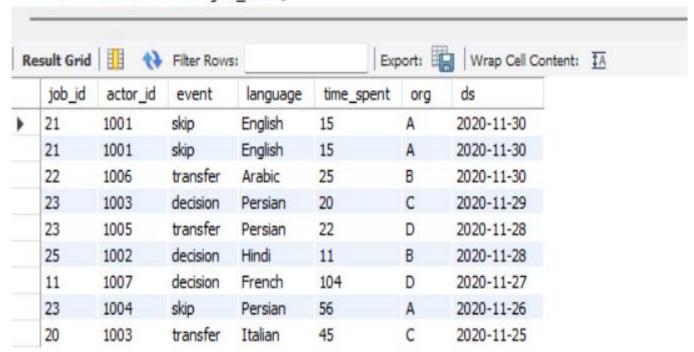
- 1. job_id: unique identifier of jobs
- 2. actor_id: unique identifier of actor
- 3. event: decision/skip/transfer

- 4. language: language of the content
- 5. time_spent: time spent to review the job in seconds
- 6. org: organisation of the actor
- 7. ds: date in the yyyy/mm/dd format.

It is stored in the form of text and we use Presto to run. No need for a date function

CREATING A DATA BASE:

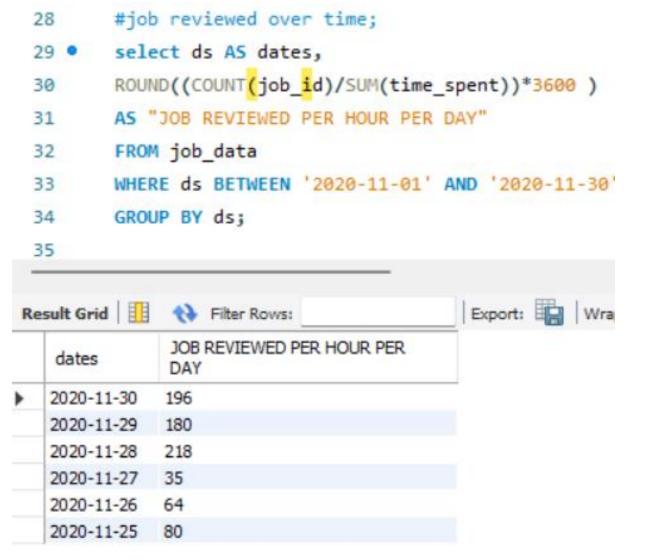
```
4 • ⊖ create table job data(
       job id int,
5
       actor id int,
       event varchar(255),
7
       language varchar (255),
      time spent int,
       org varchar(255),
10
       ds date
11
       );
12
13
14 • ⊖ insert into job data (
       ds, job id, actor id, event, language, time spent, org)
15
       values
16
```



TASKS

1.) JOBS REVIEWED OVER TIME: Number of jobs reviewed over time i.e. calculate the number of jobs reviewed per hour per day of November 2020.

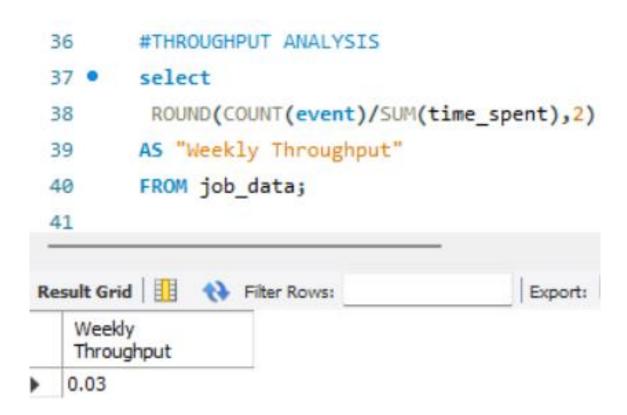
#jobs reviewed each day of November:

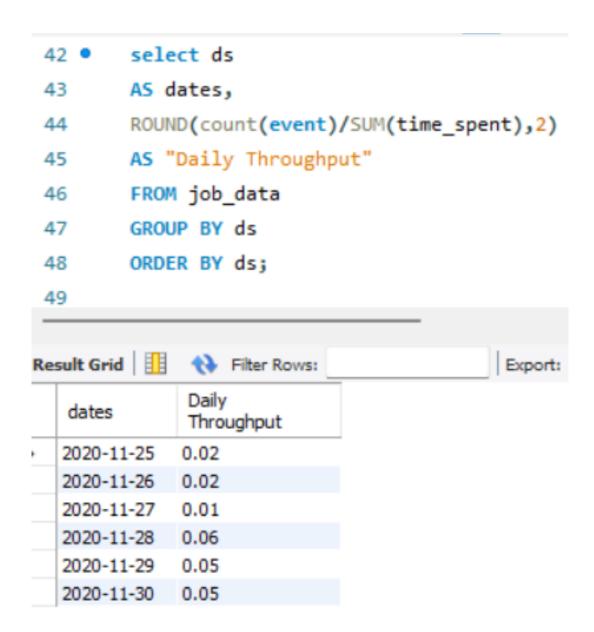


2.) THROUGHPUT ANALYSIS: Number of events happening per second.

#task is to calculate the 7-day rolling average of throughput.

For throughput, do you prefer daily metric or 7-day rolling and why?





#On the date 2020-11-28 the Throughput is highest i.e. **0.06**.

A 7-day moving average rolling average or throughput is a short-term trend indicator. It is quite simply the average closing prices of the last

seven trading days. It is used because it appears to be particularly more reactive to price changes. moving average to decide when to buy or sell. moving averages at their simplest are trend indicators and very useful in trending markets.

Metrics will always go up and down on a weekly and daily basis. You'll get numbers faster every day or minute if you want, As a result, rolling metrics are superb at showing that your metrics are trending up or down daily.

3.) Language Share Analysis: the percentage share of each language in the last 30 days.

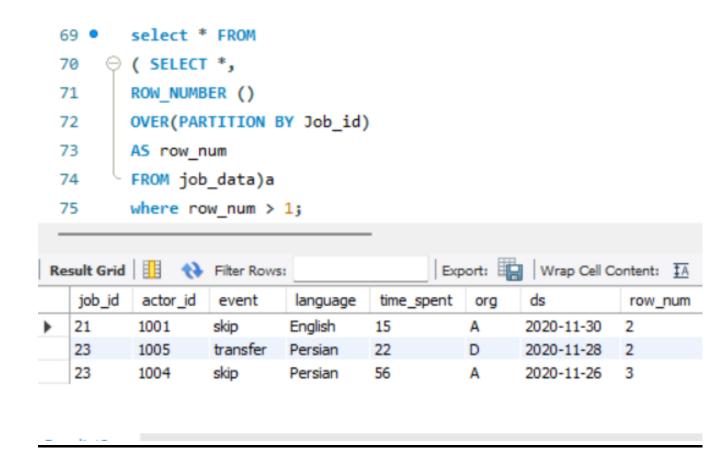
#Task: Write an SQL query to calculate the percentage share of each language over the last 30 days.

```
#language share analysis
 50
 51 •
        SELECT
 52
       LANGUAGE
        num jobs,
 53
        100* num_jobs/total_jobs
 54
        AS percentage jobs
 55
     ⊕ FROM (
 56
 57
        select language,
        count( distinct job_id)
 58
        AS num jobs
 59
        FROM job data
 60
        GROUP BY language)a
 61

⊖ CROSS JOIN(
 62
        select count(*)
 63
        AS total jobs
 64
      FROM job_Data)b;
 65
 66
num_jobs
           percentage_jobs
  Persian
           11.1111
  Arabic
           11.1111
  English
           11.1111
  French
           11.1111
  Hindi
           11.1111
  Italian
           11.1111
  Persian
           11.1111
```

4.) **DUPLICATE ROWS DETECTION:**

Identifying duplicate rows from the job_data table.



CASE STUDY 2

INVESTIGATING METRIC SPIKE

• TABLE-1: USERS

This table includes one row per user, with descriptive information about that user's account.

```
#table1 users
 5
 6 • ⊖ create table users(
      user id int,
7
     created at varchar(100),
8
     company id int,
     language varchar(50),
10
       activated at varchar(100),
11
     state varchar(50));
12
13
       SHOW VARIABLES LIKE 'secure file priv';
14 •
15
      load data infile "C:/ProgramData/MySQL/MySQL Server 8.0/Uploads/users.csv"
16 •
      into table users
17
      fields terminated by ','
18
   enclosed by ""'
19
       lines terminated by '\n'
20
       ignore 1 rows;
21
```

```
SHOW VARIABLES LIKE 'secure file priv';
14 •
15
        load data infile "C:/ProgramData/MySQL/MySQL Server 8.0/Uploads/users.csv"
16 •
        into table users
17
        fields terminated by ','
18
        enclosed by '"'
19
        lines terminated by '\n'
20
        ignore 1 rows;
21
22
23 •
        select * from users;
           select * from users;
  24
                                                  Export: Wrap Cell Content: 1A
Result Grid
                 Filter Rows:
    user id
             created_at
                                company_id
                                             language
                                                        activated_at
                                                                          state
             01-01-2013 20:59
                               5737
                                            english
                                                       01-01-2013 21:01
                                                                          active
   3
             01-01-2013 18:40
                               2800
                                            german
                                                       01-01-2013 18:42
                                                                          active
   4
                                            indian
             01-01-2013 14:37
                               5110
                                                       01-01-2013 14:39
                                                                          active
            01-01-2013 18:37 11699
                                            english
                                                       01-01-2013 18:38
                                                                         active
   7
            01-01-2013 16:19
                                            french
                                                       01-01-2013 16:20
                               4765
                                                                          active
users 16 ×
```

• TABLE-2: EVENTS

This table includes one row per event, where an event is an action that a user has taken. These events include login events, messaging events,

search events, events logged as users progress through a signup funnel, events around received emails.

```
27 ● ⊖ create table events(
28
       user id int,
      occurred at varchar(100),
29
      event type varchar(100),
30
      event name varchar(50),
31
      location varchar(100),
32
33
      device varchar(50),
     user type int);
34
35
       show variables like 'secure file priv';
36 •
37
       load data infile "C:/ProgramData/MySQL/MySQL Server 8.0/Uploads/events.csv"
38 •
       into table events
39
       fields terminated by ','
40
       enclosed by ""'
41
       lines terminated by '\n'
42
       ignore 1 rows;
43
```

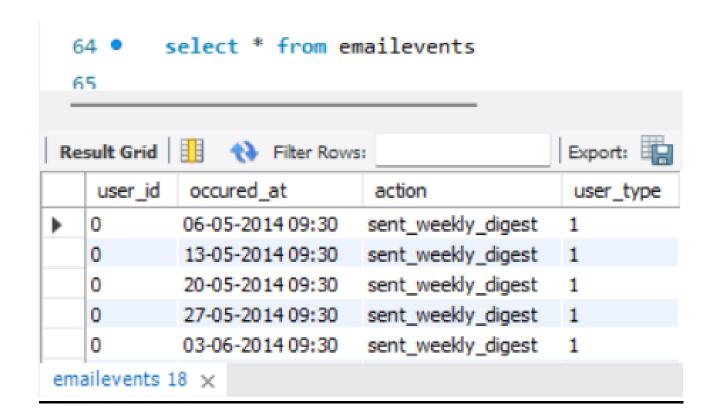
Re	sult Grid	Filter Rows	51	Export:	Wrap Cel	Content: 🚻 Fetch row	/s:
	user_id	occurred_at	event_type	event_name	location	device	user_type
•	10522	02-05-2014 11:02	engagement	login	Japan	dell inspiron notebook	3
	10522	02-05-2014 11:02	engagement	home_page	Japan	dell inspiron notebook	3
	10522	02-05-2014 11:03	engagement	like_message	Japan	dell inspiron notebook	3
	10522	02-05-2014 11:04	engagement	view_inbox	Japan	dell inspiron notebook	3
	10522	02-05-2014 11:03	engagement	search_run	Japan	dell inspiron notebook	3

• TABLE-3: EMAIL EVENTS

This table contains events specific to the sending of emails.

It is similar in structure to the events table above.

```
47
       #TABLE3 EAMILEVENTS
48
49 ● ⊖ create table EmailEvents(
       user id int,
50
       occured at varchar(100),
51
       action varchar (100),
52
     user type int);
53
54
55 •
       SHOW VARIABLES LIKE 'secure file priv';
56
       load data infile "C:/ProgramData/MySQL/MySQL Server 8.0/Uploads/email_events.csv"
57
       into table emailevents
58
       fields terminated by ','
59
       enclosed by '"'
60
       lines terminated by '\n'
61
       ignore 1 rows;
62
```



TASKS

1.) WEEKLY USER ENAGAGEMENT:

Measuring the activeness of the users every week.

```
#calculating weekly user engagement;
66
       select
67 •
       EXTRACT(WEEK FROM occurred at)
68
       AS "week numbers",
69
       COUNT(DISTINCT user id)
70
       AS "weekly active users"
71
72
       FROM events
       WHERE event type='engagement'
73
       GROUP BY 1;
74
75
```

	Week Numbers	Weekly Active Users				
•	17	663				
	18	1068				
	19	1113				
	20	1154				
	21	1121				
	22	1186				
	23	1232				
	24	1275				
	25	1264				
	26	1302				
	27	1372				
	28	1365				
	29	1376				
	30	1467				
	31	1299				
	32	1225				
	33	1225				
	34	1204				
	35	104				

2.) <u>USER GROWTH ANALYSIS:</u>

Analyse the growth of users over time for a product.

User growth = number of active users per week.

```
76 #user growth analysis
 77 • Select Months, Users,

→ ROUND(((users/LAG(users,1)))

 78
       OVER (ORDER BY Months) - 1)*100),2)
 79
      AS "Growth in %"
 80
        from
 81
    ⊖ (select extract(month from created_at)
 82
       as months,
 83
       count(activated at)
 84
      as users from users
 85
       where activated_at NOT IN ("")
 86
      GROUP BY 1
 87
      ORDER BY 1)SUB;
 88
89
```

	Months	Users	Growth in %
•	1	712	NULL
	2	685	-3.79
	3	765	11.68
	4	907	18.56
	5	993	9.48
	6	1086	9.37
	7	1281	17.96
	8	1347	5.15
	9	330	-75.50
	10	390	18.18
	11	399	2.31
	12	486	21.80

3.) WEEKLY RETENTION ANALYSIS:

```
SELECT first AS "Week Numbers".
        SUM(CASE WHEN week_number= 0 THEN 1 ELSE 0 END) AS "Week 0",
        SUM(CASE WHEN week_number= 1 THEN 1 ELSE 0 END) AS "Week 1",
93
        SUM(CASE WHEN week_number= 2 THEN 1 ELSE 0 END) AS "Week 2",
94
        SUM(CASE WHEN week number = 3 THEN 1 ELSE 0 END) AS "Week3",
95
96
        SUM(CASE WHEN week_number = 4 THEN 1 ELSE 0 END) AS "Week4",
        SUM(CASE WHEN week_number= 5 THEN 1 ELSE 0 END) AS "Week5",
97
        SUM(CASE WHEN week number = 6 THEN 1 ELSE 0 END) AS "Week 6",
        SUM(CASE WHEN week number = 7 THEN 1 ELSE 0 END) AS "Week 7".
99
        SUM(CASE WHEN week_number = 8 THEN 1 ELSE 0 END) AS "Week 8",
100
101
        SUM(CASE WHEN week_number = 9 THEN 1 ELSE 0 END) AS "Week 9",
102
        SUM(CASE WHEN week_number = 10 THEN 1 ELSE 0 END) AS "Week 10",
        SUM(CASE WHEN week number = 11 THEN 1 ELSE 0 END) AS "Week 11",
103
104
        SUM(CASE WHEN week_number = 12 THEN 1 ELSE 0 END) AS "Week 12",
        SUM(CASE WHEN week_number = 13 THEN 1 ELSE 0 END) AS "Week 13",
105
        SUM(CASE WHEN week number = 14 THEN 1 ELSE 0 END) AS "Week 14",
106
        SUM(CASE WHEN week_number = 15 THEN 1 ELSE 0 END) AS "Week 15",
107
        SUM(CASE WHEN week_number = 16 THEN 1 ELSE 0 END) AS "Week 16",
108
109
        SUM(CASE WHEN week_number= 17 THEN 1 ELSE 0 END) AS "Week 17",
        SUM(CASE WHEN week_number= 18 THEN 1 ELSE 0 END)AS "Week 18"
110
        FROM
111
112
        SELECT m.user_id, m.login_week, n.first, m.login_week- first as week_number
113
        FROM
114
     115
      GROUP BY 1, 2)m,
116
     117
      GROUP BY 1) n
118
        WHERE m.user id = n.user id
119
       - )sub
120
        GROUP BY first
121
        ORDER BY first;
122
```

	Week Numbers	Week 0	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12	Week 13	Week 14	Week 15	Week 16	Week 17	Week 18
Ī	17	740	472	324	251	205	187	167	146	145	145	136	131	132	143	116	91	82	77	5
Ì	18	788	362	261	203	168	147	144	127	113	122	106	118	127	110	97	85	67	4	0
į	19	601	284	173	153	114	95	91	81	95	82	68	65	63	42	51	49	2	0	0
1	20	555	223	165	121	91	72	63	67	63	65	67	41	40	33	40	0	0	0	0
	21	495	187	131	91	74	63	75	72	58	48	45	39	35	28	2	0	0	0	0
	22	521	224	150	107	87	73	63	60	5 55	48	41	39	31	1	0	0	0	0	0
	23	542	219	138	101	90	79	69	61	54	47	35	30	0	0	0	0	0	0	0
	24	535	205	143	102	81	63	65	61	38	39	29	0	0	0	0	0	0	0	0
	25	500	218	139	101	75	63	50	46	38	35	2	0	0	0	0	0	0	0	0
	26	495	181	114	83	73	55	47	43	29	0	0	0	0	0	0	0	0	0	0
	27	493	199	121	106	68	53	40	36	1	0	0	0	0	0	0	0	0	0	0
	28	486	194	114	69	46	30	28	3	0	0	0	0	0	0	0	0	0	0	0
	29	501	186	102	65	47	40	1	0	0	0	0	0	0	0	0	0	0	0	0
ļ	30	533	202	121	78	53	3	0	0	0	0	0	0	0	0	0	0	0	0	0
	31	430	145	76	57	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	32	496	188	94	8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	33	499	202	9	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	34	518	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1	35	32	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

4.) WEEKLY ENGAGEMENT PER DEVICE:

Measure the activeness of users weekly per device.

```
126 • select extract(week from occurred_at)AS "week numbers",
         count(distinct case when device IN('dell inspiron notebook') then user_id else null end) AS "dell inspiron notebook",
         count(distinct case when device IN('iphone 5')then user_id else null end) AS "iphone 5",
         count(distinct case when device IN('iphone4s')then user_id else null end) AS "iphone4s",
         count(distinct case when device IN('windows surface')then user_id else null end) AS "windows surface",
130
         count(distinct case when device IN('macbook air')then user_id else null end) AS "macbook air",
         count(distinct case when device IN('iphone5s')then user id else null end) AS "iphone5s",
133
         count(distinct case when device IN('macbook pro')then user_id else null end) AS "macbook pro",
         count(distinct case when device IN('kindle fire')then user_id else null end) AS "kindle fire",
134
         count(distinct case when device IN('ipad mini')then user_id else null end) AS "ipad mini",
         count(distinct case when device IN('nexus 7')then user_id else null end) AS "nexus 7",
         count(distinct case when device IN('nexus 5')then user_id else null end) AS "nexus 5",
         count(distinct case when device IN('samsung galaxy s4')then user_id else null end) AS "samsung galaxy s4",
138
139
         count(distinct case when device IN('lenovo thinkpad')then user_id else null end) AS "lenovo thinkpad",
         count(distinct case when device IN('samsung galaxy tablet')then user_id else null end) AS "samsung galaxy tablet",
         count(distinct case when device IN('acer aspire notebook') then user_id else null end) AS "acer aspire notebook",
         count(distinct case when device IN('mac mini')then user id else null end) AS "mac mini".
142
         count(distinct case when device IN('hp pavilion dekstop')then user_id else null end) AS "hp pavilion dekstop",
         count(distinct case when device IN('dell inspire dekstop')then user_id else null end) AS "dell inspire dekstop",
         count(distinct case when device IN('ipad air')then user_id else null end) AS "ipad air",
         count(distinct case when device IN('amazon fire phone') then user id else null end) AS "amazon fire phone",
         count(distinct case when device IN('nexus 10')then user_id else null end) AS "nexus 10"
         where event_type='engagement'
         group by 1
150
         order by 1;
151
```

Week Numbers	Dell Inspiron Notebook	iPhone 5	Phone 4S	Windows Surface	Macbook Air
17	46	65	21	10	54
18	77	113	46	10	121
19	83	115	44	16	112
20	84	125	55	21	119
21	80	137	45	17	110
22	92	125	45	15	145
23	103	152	53	14	124
24	99	142	53	22	152
25	105	137	40	22	121
26	89	152	50	21	134
27	89	163	67	33	142
28	103	151	61	33	148
29	113	144	60	28	148
30	127	152	65	19	159
31	113	135	56	19	147
32	104	119	34	10	125
33	110	110	35	15	133
34	105	101	50	18	136
35	9	2	6	3	10

Phone 55	Macbook Pro	Kindle Fire	iPad Mini	Nexus 7	Nexus 5	Samsung Galaxy S4	Lenovo Thinkpad	Samsumg Galaxy Tablet
42	143	6	19	18	40	52	86	8
73	252	27	30	30	73	82	153	11
79	266	21	36	41	87	91	178	6
79	256	23	32	32	103	93	173	9
74	247	30	23	29	91	84	167	6
71	251	21	34	45	96	105	176	10
79	266	25	33	36	88	99	176	14
79	255	25	39	49	87	101	165	11
78	275	24	30	51	89	99	197	12
94	269	26	43	46	87	112	192	12
83	302	25	35	40	84	116	202	15
93	295	31	35	39	85	122	220	9
90	295	37	34	45	77	123	209	13
103	322	25	35	62	84	103	206	9
71	321	14	27	38	69	100	207	8
67	307	12	30	25	67	82	179	6
65	312	14	28	30	70	80	191	12
70	292	13	25	33	70	90	193	14
3	17	3	2	2	4	6	16	0

Week Numbers	Acer Aspire Notebook	Asus Chromebook	HTC One	Nokia Lumia 635	Samsung Galaxy Note
17	20	21	16	17	7
18	33	42	19	33	15
19	41	27	30	23	11
20	40	41	29	22	18
21	47	38	21	25	20
22	41	52	24	25	19
23	43	49	20	31	14
24	40	43	20	35	20
25	47	38	21	37	14
26	35	49	23	42	9
27	49	52	27	31	15
28	49	50	26	35	10
29	53	49	31	43	16
30	60	56	31	34	15
31	55	56	13	28	14
32	55	62	18	28	12
33	46	49	19	27	13
34	63	47	25	17	13
35	3	6	2	2	1

Acer Aspire Desktop	Mac Mini	HP Pavilion Desktop	Dell Inspiron Desktop	iPad Air	Amazon Fire Phone	Nexus 10
9	6	14	18	27	4	16
26	13	37	58	52	9	30
23	18	40	36	55	12	25
23	26	30	52	59	11	22
29	18	44	41	51	5	25
25	25	38	52	58	5	27
22	18	54	53	41	16	45
24	29	56	59	57	11	38
28	21	52	52	57	13	29
29	11	46	60	56	13	29
29	15	56	53	55	10	37
30	28	56	56	54	6	26
28	31	58	54	52	12	25
33	23	42	54	70	12	36
31	24	51	44	55	14	24
35	20	51	57	48	12	30
39	32	38	37	40	14	23
30	30	36	49	39	11	25
1	2	1	1	0	0	2

5.) EMAIL ENGAGEMENT ANALYSIS:

Analysing how users are engaging with the email service.

```
153
         #WEEKLY EMAIL ENGAGEMENT
154
155 •
         SELECT Week,
         ROUND((weekly_digest/total*100),2) AS "weekly digest rate",
156
         ROUND((email_opens/total*100),2) AS "Email open rate",
157
         ROUND((email clickthroughs/total*100),2) AS "Email clickthrough rate",
158
159
         ROUND((reengagement_emails/total*100),2) AS "Reenagagement email rate"
         FROM
160
161
         SELECT EXTRACT(WEEK FROM occured at) AS WEEK,
162
         COUNT(CASE WHEN action = 'sent_weekly_digest' THEN user_id ELSE NULL END) AS
163
164
         weekly_digest,
         COUNT(CASE WHEN action = 'email open' THEN user id ELSE NULL END) AS
165
         email opens,
166
167
         COUNT(CASE WHEN action = 'email_clickthrough' THEN user_id ELSE NULL END) AS
         email clickthroughs,
168
169
         COUNT(CASE WHEN action = 'Sent_reenagagement_email' THEN user_id ELSE NULL END)
         AS reengagement emails,
170
         COUNT(user id) AS total
171
         FROM emailevents
172
         GROUP BY 1
173
       ) sub
174
         GROUP BY 1
175
176
         ORDER BY 1;
```

	Week	Weekly Digest Rate	Email Open Rate	Email Clickthrough Rate	Reengagement Email Rate
•	17	62.32	21.28	11.39	5.01
	18	63.45	22.24	10.49	3.83
	19	62.16	22.67	11.13	4.04
	20	61.62	22.64	11.43	4.31
	21	63.52	22.82	9.97	3.69
	22	63.59	21.56	10.66	4.19
	23	62.39	22.34	11.18	4.09
	24	61.61	22.92	10.99	4.48
	25	63.77	21.79	10.54	3.90
	26	62.99	22.22	10.61	4.18
	27	62.24	22.49	11.37	3.90
	28	62.92	22.48	10.77	3.83
	29	63.98	21.71	10.51	3.79
	30	62.29	23.24	10.59	3.88
	31	65.27	23.25	7.66	3.82
	32	66.59	22.85	7.14	3.42
	33	64.73	23.10	7.91	4.26
	34	64.33	23.91	7.67	4.08
	35	0.00	32.28	29.92	37.80

RESULTS:

How this project helped me: This project helps me to understand the importance of operation analytics. Through this project I am able to understand how the companies use metric spike as a secret weapon. With an informed and proactive approach, they can leverage insights to

make data-backed decisions that optimize their strategy and boost ROI.

Challenges that I faced in this project: The challenge here is that the data in case study 2 is very huge. And because of the huge amount of data, SQL Workbench is very slow to import it. To tackle this challenge, I used LOAD DATA statements. Now, another problem arises in the column user type in the events table that has database int which is stopping the import process. First, I need to change its datatype to text. Then restart the process of loading into the events table.

<u>Conclusion</u>: Operational Analytics tackles the problem by synchronising real-time data. Operational Analytics can aggregate data from multiple data sources into a cumulative, organised, actionable solution capable of delivering analytical models in real time to create individual customer profiles and a holistic view of operations for a company. This guarantees that your operational customers and systems are used efficiently. Whenever utilized correctly, operational analytics can achieve a significant positive effect on the general public and the world everywhere and increment the general efficiency of specific areas.

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