



PIZZA
STORE

THE PROJECT IS ABOUT THE SALES ANALYSIS OF A PIZZA STORE



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STORE

DATA SETS

- **TABLE1 - ORDER DETAILS** : ORDER IDS, ORDER DETAIL IDS, PIZZA IDS, QUANTITY
- **TABLE2 - ORDERS** : ORDER ID, DATE, TIME
- **TABLE3 - PIZZA TYPE** : PIZZA TYPE ID, NAME, CATEGORY, INGREDIENTS
- **TABLE4 - PIZZAS** : PIZZA IS, PIZZA TYPE ID, SIZE, PRICE



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TOOLS USED

- **SQL** - TO FIND THE ANSWERS TO THE QUESTIONS DIFFERENT STAKEHOLDERS ASKED
- **POWER BI** - TO HAVE A VISUAL REPRESENTATION OF THE DATA



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SQL BASIC QUESTIONS



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Q1. RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED.

```
SELECT DISTINCT count(order_id) AS total_orders  
FROM Pizza_Store.orders;
```

total_orders
21350



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Q2. CALCULATE THE TOTAL REVENUE GENERATED FROM PIZZA SALES.

```
SELECT round(sum(o.quantity*p.price),2) AS total_rev  
FROM order_details AS o  
LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id;
```

total_rev
817860.05



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Q3. IDENTIFY THE HIGHEST-PRICED PIZZA.

```
SELECT t.name,p.price  
  FROM pizzas AS p  
LEFT JOIN pizza_type2 AS t ON t.pizza_type_id = p.pizza_type_id  
ORDER BY price DESC  
LIMIT 1;
```

name	price
The Greek Pizza	35.95



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Q4. IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED

```
SELECT p.size , SUM(o.quantity) as orderss
FROM order_details AS o
LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id
GROUP BY 1
ORDER BY orderss DESC
LIMIT 1;
```

size	orderss
L	18956



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Q5. LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES

```
SELECT t.name, p.pizza_type_id , SUM(o.quantity) AS orderss
  FROM order_details AS o
 LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id
   LEFT JOIN pizza_type2 AS t ON t.pizza_type_id = p.pizza_type_id
 GROUP BY 1,2
 ORDER BY orderss DESC
  LIMIT 5;
```

name	pizza_type_id	orderss
The Classic Deluxe Pizza	classic_dlx	2453
The Barbecue Chicken Pizza	bbq_ckn	2432
The Hawaiian Pizza	hawaiian	2422

The Pepperoni Pizza	pepperoni	2418
The Thai Chicken Pizza	thai_ckn	2371



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SQL INTERMEDIATE QUESTIONS



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Q1. JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED.

```
SELECT t.category , SUM(o.quantity) AS orderss
FROM order_details AS o
LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id
    LEFT JOIN pizza_type2 AS t ON t.pizza_type_id = p.pizza_type_id
GROUP BY 1;
```

category	orderss
Veggie	11649
Supreme	11987
Chicken	11050
Classic	14888



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Q2. DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY.

```
SELECT DISTINCT HOUR(time) as hour,  
COUNT(order_id) AS orderss  
FROM orders  
GROUP BY 1  
ORDER BY orderss DESC;
```

hour	orderss
12	2520
13	2455
18	2399
17	2336

SO ON



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Q3. JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS.

```
SELECT category , COUNT(category) AS count  
FROM pizza_type2  
GROUP BY 1;
```

category	count
Veggie	9
Classic	8
Chicken	6
Supreme	9



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Q4. GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZAS ORDERED PER DAY.

```
WITH  
  cal AS (SELECT DISTINCT o.date, SUM(quantity) AS orderss  
FROM orders AS o  
  LEFT JOIN order_details AS d ON d.order_id = o.order_id  
GROUP BY 1)  
  
SELECT round(avg(orderss)) AS avg_order  
FROM cal;
```

avg_order
138



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Q5. DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE.

```
SELECT t.name,p.pizza_type_id,  
       round(SUM(o.quantity*p.price),2) AS total_rev  
FROM order_details AS o  
LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id  
LEFT JOIN pizza_type2 AS t ON t.pizza_type_id = p.pizza_type_id  
GROUP BY 1,2  
ORDER BY total_rev DESC  
LIMIT 3;
```

name	pizza_type_id	total_rev
The Thai Chicken Pizza	thai_ckn	43434.25
The Barbecue Chicken Pizza	bbq_ckn	42768
The California Chicken Pizza	cali_ckn	41409.5



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SQL ADVANCE QUESTIONS



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Q1. CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.

```
SELECT t.name,  
       round((SUM(o.quantity*p.price)/  
             (SELECT round(SUM(o.quantity*p.price),2) AS total_rev  
               FROM order_details AS o  
               LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id)  
             )*100,2) AS perc  
FROM order_details AS o  
LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id  
LEFT JOIN pizza_type2 AS t ON t.pizza_type_id = p.pizza_type_id  
GROUP BY 1;
```

name	perc
The Spinach Pesto Pizza	1.91
The Barbecue Chicken Pizza	5.23

SO ON



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Q2. ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME

```
WITH
  cal AS
  (SELECT o.date, SUM(d.quantity*p.price) AS rev
   FROM orders AS o
   LEFT JOIN order_details AS d ON d.order_id = o.order_id
   LEFT JOIN pizzas AS p ON p.pizza_id = d.pizza_id
   GROUP BY 1)
SELECT date,
       SUM(rev) OVER(order by date) as cum_rev
FROM cal;
```

date	cum_rev
2015-01-01	2713.850...
2015-01-02	5445.75

SO ON



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Q3. DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.

```
SELECT category,name, rev, ranks
FROM
(WITH
  cal AS (SELECT t.category, t.name, SUM(o.quantity*p.price) AS rev
    FROM order_details AS o
    LEFT JOIN pizzas AS p ON p.pizza_id = o.pizza_id
    LEFT JOIN pizza_type2 AS t ON t.pizza_type_id = p.pizza_type_id
    GROUP BY 1,2 )

  SELECT category,name,rev,
    rank() over(PARTITION BY category ORDER BY rev DESC) AS ranks
  FROM cal
) AS d
WHERE ranks <= 3
```

category	name	rev	ranks
Classic	The Classic Deluxe Pizza	38180.5	1
Classic	The Hawaiian Pizza	32273.25	2
Classic	The Pepperoni Pizza	30161.75	3
Chicken	The Thai Chicken Pizza	43434.25	1
Chicken	The Barbecue Chicken Pizza	42768	2
Chicken	The California Chicken Pizza	41409.5	3

PIZZA STORE DASHBOARD

Count of Orders

21.4K

Total Revenue

817.9K

Qtr 3

5.44K

Qtr 2

5.43K

Qtr 1

5.37K

Qtr 4

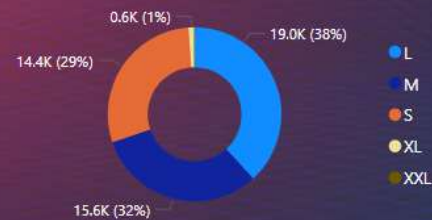
5.12K

Orders & Revenue

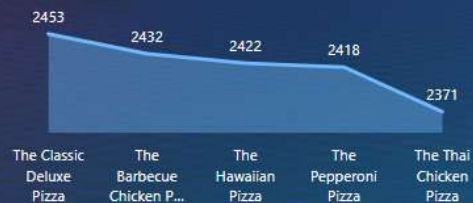


Date	Sum of Revenue	DoD_Revenue	Count of order_id	DoD_Orders
Thursday, December 31, 2015	2.9K	118.0%	73	128.1%
Wednesday, December 30, 2015	1.3K	-1.1%	32	18.5%
Tuesday, December 29, 2015	1.4K	-17.3%	27	-30.8%
Monday, December 28, 2015	1.6K	15.4%	39	11.4%
Sunday, December 27, 2015	1.4K	-13.6%	35	-7.9%

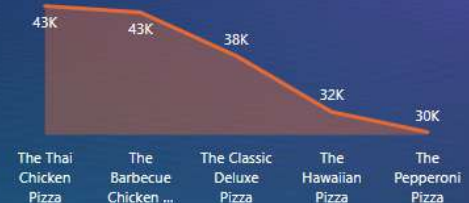
Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas



PIZZA STORE DASHBOARD



Count of Orders

5370

Total Revenue

205.4K

Qtr 3

5.44K

Qtr 2

5.43K

Qtr 1

5.37K

Qtr 4

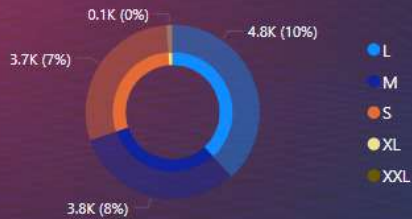
5.12K

Orders & Revenue

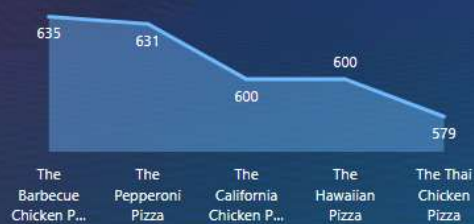


Date	Sum of Revenue	DoD_Revenue	Count of order_id	DoD_Orders
Tuesday, March 31, 2015	2.8K	22.2%	62	0.0%
Monday, March 30, 2015	2.3K	4.7%	62	14.8%
Sunday, March 29, 2015	2.2K	-4.3%	54	-10.0%
Saturday, March 28, 2015	2.3K	-18.0%	60	-15.5%
Friday, March 27, 2015	2.7K	23.9%	71	9.2%
Thursday, March 26, 2015	2.8K	11.8%	65	15.5%

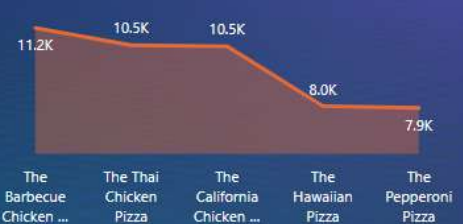
Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas



PIZZA STORE DASHBOARD



Count of Orders

5425

Total Revenue

208.4K

Qtr 3

5.44K

Qtr 2

5.43K

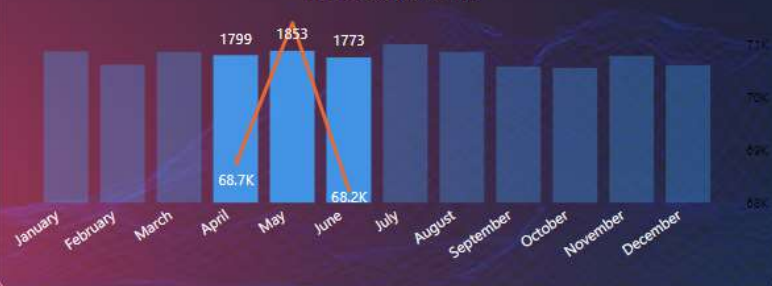
Qtr 1

5.37K

Qtr 4

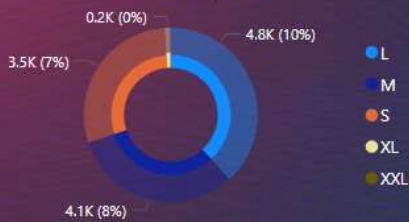
5.12K

Orders & Revenue

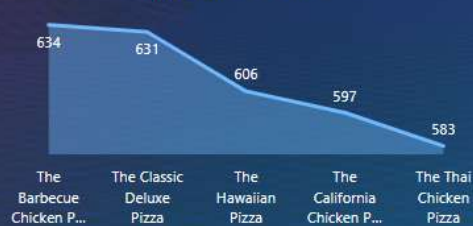


Date	Sum of Revenue	DoD_Revenue	Count of order_id	DoD_Orders
Tuesday, June 30, 2015	2.2K	18.0%	53	0.0%
Monday, June 29, 2015	1.9K	19.4%	53	17.8%
Sunday, June 28, 2015	1.6K	-44.2%	45	-36.6%
Saturday, June 27, 2015	2.8K	2.5%	71	10.9%
Friday, June 26, 2015	2.7K	14.4%	64	6.7%

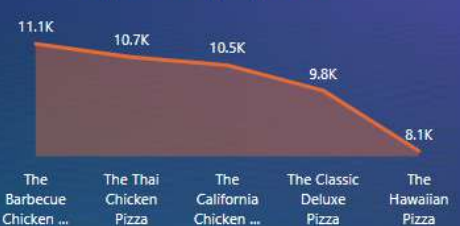
Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas



PIZZA STORE DASHBOARD

Count of Orders

5437

Total Revenue

205.0K

Qtr 3

5.44K

Qtr 2

5.43K

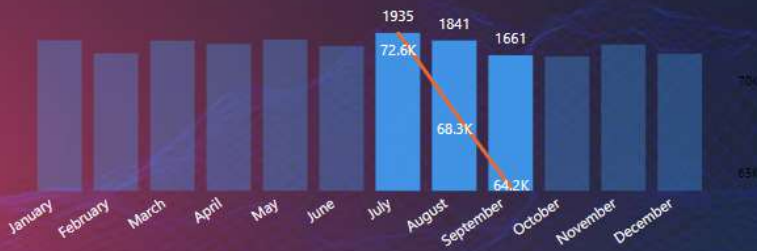
Qtr 1

5.37K

Qtr 4

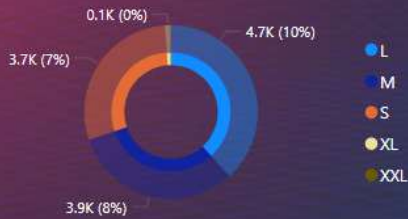
5.12K

Orders & Revenue



Date	Sum of Revenue	DoD_Revenue	Count of order_id	DoD_Orders
Wednesday, September 30, 2015	2.2K	-20.4%	62	3.3%
Tuesday, September 29, 2015	2.8K	35.7%	60	13.2%
Monday, September 28, 2015	2.0K	-12.1%	53	-13.1%
Sunday, September 27, 2015	2.3K	3.0%	61	8.9%
Saturday, September 26, 2015	2.2K		56	

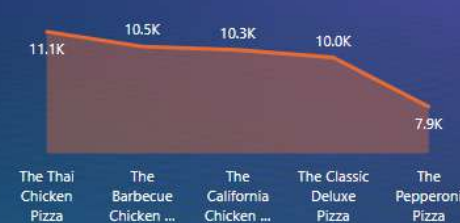
Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas



PIZZA STORE DASHBOARD



Count of Orders

5118

Total Revenue

199.1K

Qtr 3

5.44K

Qtr 2

5.43K

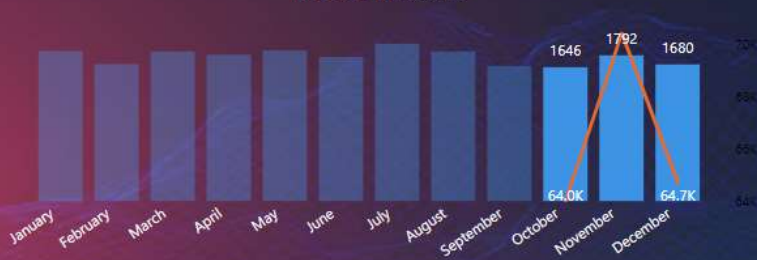
Qtr 1

5.37K

Qtr 4

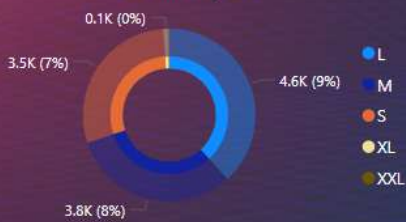
5.12K

Orders & Revenue

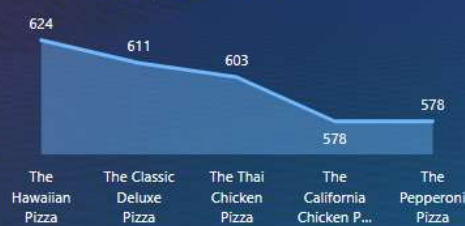


Date	Sum of Revenue	DoD_Revenue	Count of order_id	DoD_Orders
Thursday, December 31, 2015	2.9K	118.0%	73	128.1%
Wednesday, December 30, 2015	1.3K	-1.1%	32	18.5%
Tuesday, December 29, 2015	1.4K	-17.3%	27	-30.8%
Monday, December 28, 2015	1.6K	15.4%	39	11.4%
Sunday, December 27, 2015	1.4K	-13.6%	35	-7.9%

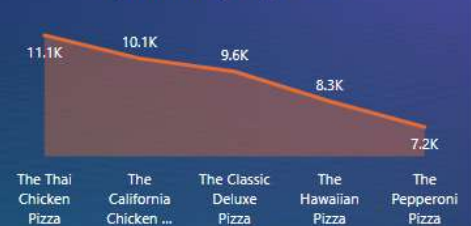
Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas



PIZZA STORE DASHBOARD



Count of Orders

1935

Total Revenue

72.6K

Qtr 3

1.94K

Qtr 2

0.00K

Qtr 1

0.00K

Qtr 4

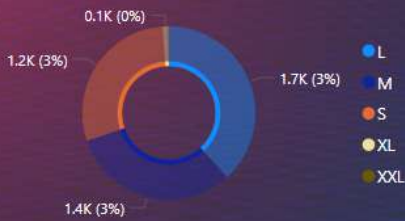
0.00K

Orders & Revenue

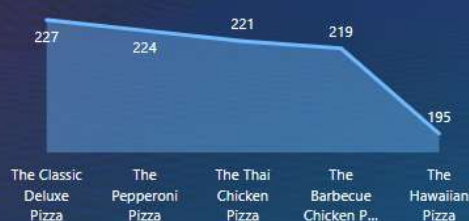


Date	Sum of Revenue	DoD_Revenue	Count of order_id	DoD_Orders
Friday, July 31, 2015	2.1K	-10.8%	68	1.5%
Thursday, July 30, 2015	2.3K	22.1%	67	36.7%
Wednesday, July 29, 2015	1.9K	-8.2%	49	-18.3%
Tuesday, July 28, 2015	2.1K	-3.6%	60	13.2%
Monday, July 27, 2015	2.2K	16.1%	53	-7.0%

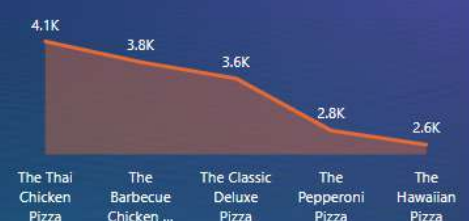
Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas



PIZZA STORE DASHBOARD



Count of Orders

1661

Total Revenue

64.2K

Qtr 3

1.66K

Qtr 2

0.00K

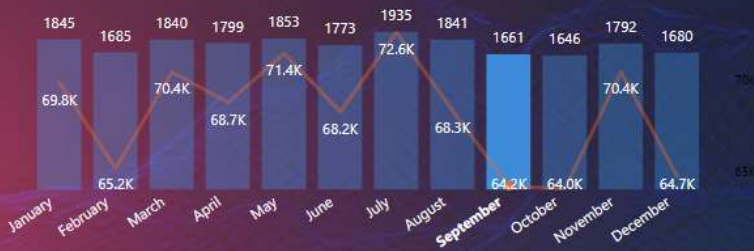
Qtr 1

0.00K

Qtr 4

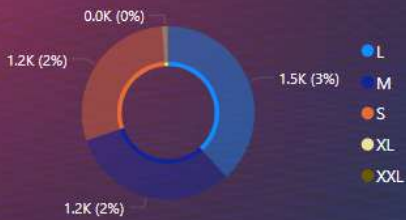
0.00K

Orders & Revenue

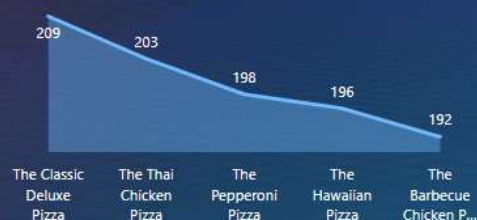


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Monday, September 28, 2015	2.0K	-12.1%	53	-13.1%
Sunday, September 27, 2015	2.3K	3.0%	61	8.9%
Saturday, September 26, 2015	2.2K		56	

Orders by Size



Top Ordered Pizzas



Top Revenue giving Pizzas

