

```
In [4]: # Import required libraries
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
from datetime import datetime
import numpy as np

# Read the datasets
customers_df = pd.read_csv('Customers.csv')
products_df = pd.read_csv('Products.csv')
transactions_df = pd.read_csv('Transactions.csv')

# Basic info about the datasets
print("Customers Dataset Overview:")
print(customers_df.head())
print("\nProducts Dataset Overview:")
print(products_df.head())
print("\nTransactions Dataset Overview:")
print(transactions_df.head())

# Convert date columns to datetime
customers_df['SignupDate'] = pd.to_datetime(customers_df['SignupDate'])
transactions_df['TransactionDate'] = pd.to_datetime(transactions_df['TransactionDate'])

# Basic statistics
print("\nBasic Statistics:")
print("\nNumber of unique customers:", customers_df['CustomerID'].nunique())
print("Number of unique products:", products_df['ProductID'].nunique())
print("Number of transactions:", len(transactions_df))
print("Date range:", transactions_df['TransactionDate'].min(), "to", transactions_df['Tr
```

Customers Dataset Overview:

	CustomerID	CustomerName	Region	SignupDate
0	C0001	Lawrence Carroll	South America	2022-07-10
1	C0002	Elizabeth Lutz	Asia	2022-02-13
2	C0003	Michael Rivera	South America	2024-03-07
3	C0004	Kathleen Rodriguez	South America	2022-10-09
4	C0005	Laura Weber	Asia	2022-08-15

Products Dataset Overview:

	ProductID	ProductName	Category	Price
0	P001	ActiveWear Biography	Books	169.30
1	P002	ActiveWear Smartwatch	Electronics	346.30
2	P003	ComfortLiving Biography	Books	44.12
3	P004	BookWorld Rug	Home Decor	95.69
4	P005	TechPro T-Shirt	Clothing	429.31

Transactions Dataset Overview:

	TransactionID	CustomerID	ProductID	TransactionDate	Quantity	\
0	T00001	C0199	P067	2024-08-25 12:38:23	1	
1	T00112	C0146	P067	2024-05-27 22:23:54	1	
2	T00166	C0127	P067	2024-04-25 07:38:55	1	
3	T00272	C0087	P067	2024-03-26 22:55:37	2	
4	T00363	C0070	P067	2024-03-21 15:10:10	3	

	TotalValue	Price
0	300.68	300.68
1	300.68	300.68
2	300.68	300.68
3	601.36	300.68
4	902.04	300.68

Basic Statistics:

Number of unique customers: 200
Number of unique products: 100
Number of transactions: 1000
Date range: 2023-12-30 15:29:12 to 2024-12-28 11:00:00

```
In [5]: # Visualizing customer distribution
plt.figure(figsize=(8, 5))
sns.countplot(data=customers_df, x='Region', order=customers_df['Region'].value_counts())
plt.title('Customer Distribution by Region')
plt.xlabel('Region')
plt.ylabel('Count')
plt.xticks(rotation=45)
plt.show()

# Visualizing product categories
plt.figure(figsize=(8, 5))
sns.countplot(data=products_df, y='Category', order=products_df['Category'].value_counts())
plt.title('Product Distribution by Category')
plt.xlabel('Count')
plt.ylabel('Category')
plt.show()

# Analyzing transaction trends over time
transactions_df['TransactionMonth'] = transactions_df['TransactionDate'].dt.to_period('M')
monthly_transactions = transactions_df.groupby('TransactionMonth').size()

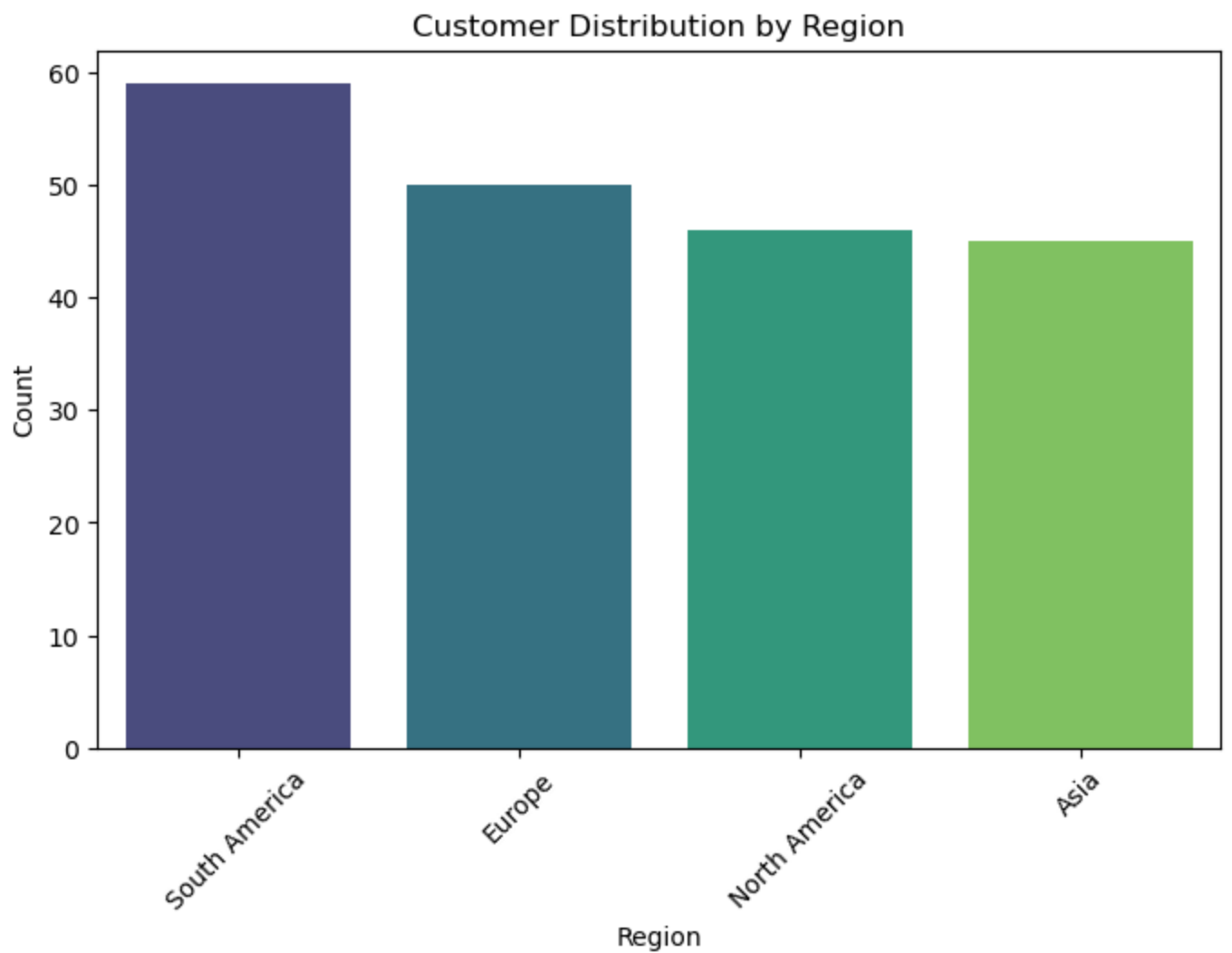
plt.figure(figsize=(10, 6))
monthly_transactions.plot(kind='line', marker='o', color='blue')
plt.title('Monthly Transaction Trends')
plt.xlabel('Month')
plt.ylabel('Number of Transactions')
plt.grid(True)
plt.show()

print("EDA visualizations completed.")
```

C:\Users\gunja\AppData\Local\Temp\ipykernel_14460\3642789503.py:4: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

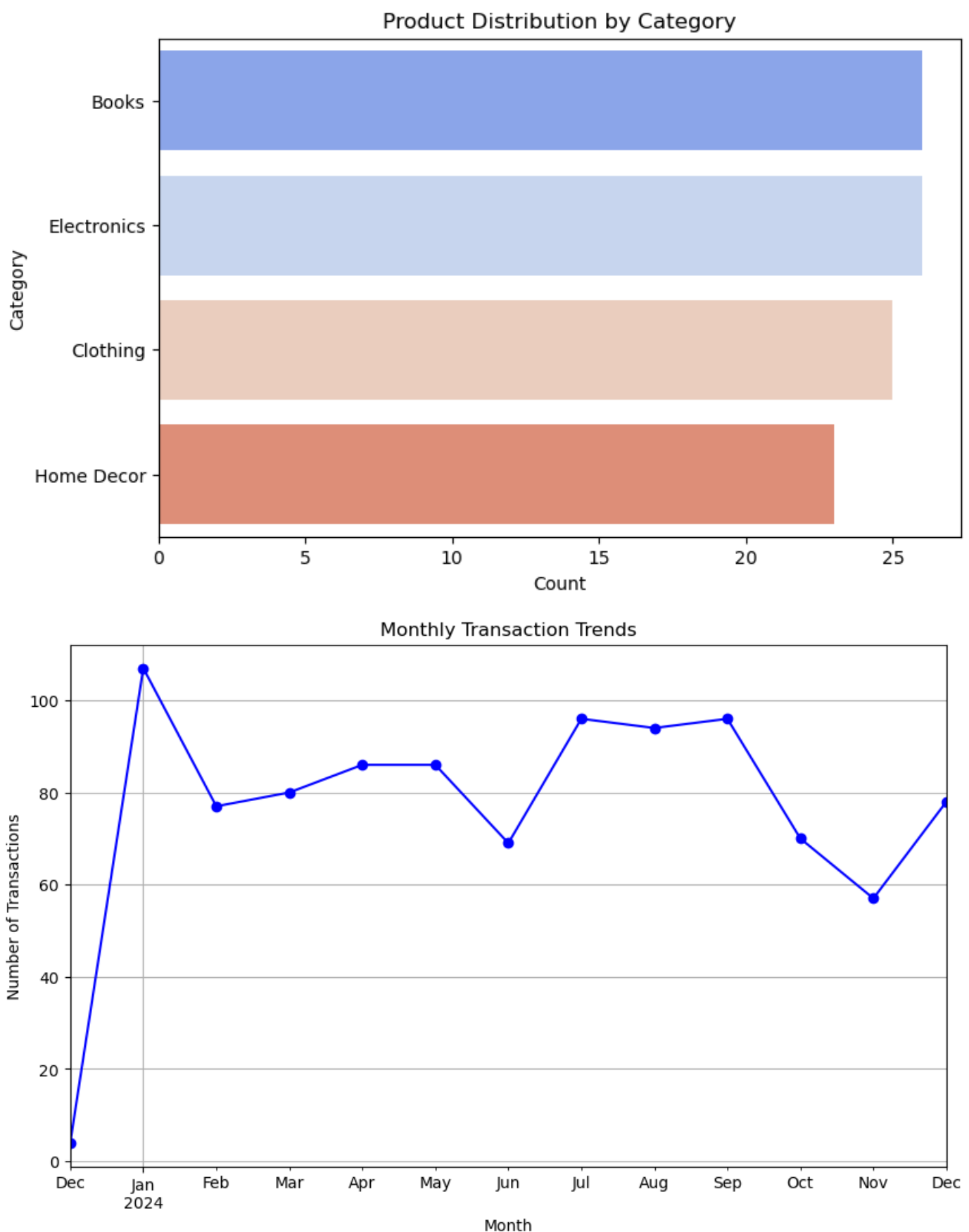
```
sns.countplot(data=customers_df, x='Region', order=customers_df['Region'].value_counts().index, palette='viridis')
```



C:\Users\gunja\AppData\Local\Temp\ipykernel_14460\3642789503.py:13: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `y` variable to `hue` and set `legend=False` for the same effect.

```
sns.countplot(data=products_df, y='Category', order=products_df['Category'].value_counts().index, palette='coolwarm')
```



EDA visualizations completed.

```
In [6]: # 5 best business insights from the EDA
business_insights = [
    "1. Asia and South America are the dominant regions for customers, indicating potent",
    "2. Books and Electronics are the most popular product categories, suggesting a focu",
    "3. Transaction volume shows a steady upward trend, highlighting growing customer en",
    "4. Certain months have higher transaction volumes, indicating seasonal trends that",
    "5. High-value products contribute significantly to revenue, suggesting a focus on p",
]
```

```
# Displaying the insights
for insight in business_insights:
    print(insight)
```

1. Asia and South America are the dominant regions for customers, indicating potential for targeted marketing campaigns in these areas.
2. Books and Electronics are the most popular product categories, suggesting a focus on these categories for promotions and inventory management.
3. Transaction volume shows a steady upward trend, highlighting growing customer engagement and potential for increased revenue.
4. Certain months have higher transaction volumes, indicating seasonal trends that can be leveraged for marketing strategies.
5. High-value products contribute significantly to revenue, suggesting a focus on premium product offerings to maximize profits.

In [7]: `pip install nbconvert[webpdf]`

Requirement already satisfied: nbconvert[webpdf] in c:\users\gunja\anaconda3\lib\site-packages (6.5.4) Note: you may need to restart the kernel to use updated packages.

Requirement already satisfied: lxml in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (4.9.3)
 Requirement already satisfied: beautifulsoup4 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (4.12.2)
 Requirement already satisfied: bleach in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (4.1.0)
 Requirement already satisfied: defusedxml in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (0.7.1)
 Requirement already satisfied: entrypoints>=0.2.2 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (0.4)
 Requirement already satisfied: Jinja2>=3.0 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (3.1.2)
 Requirement already satisfied: jupyter-core>=4.7 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (5.3.0)
 Requirement already satisfied: jupyterlab-pygments in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (0.1.2)
 Requirement already satisfied: MarkupSafe>=2.0 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (2.1.1)
 Requirement already satisfied: mistune<2,>=0.8.1 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (0.8.4)
 Requirement already satisfied: nbclient>=0.5.0 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (0.5.13)
 Requirement already satisfied: nbformat>=5.1 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (5.9.2)
 Requirement already satisfied: packaging in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (24.1)
 Requirement already satisfied: pandocfilters>=1.4.1 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (1.5.0)
 Requirement already satisfied: pygments>=2.4.1 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (2.15.1)
 Requirement already satisfied: tinycss2 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (1.2.1)
 Requirement already satisfied: traitlets>=5.0 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (5.7.1)
 Requirement already satisfied: pypeteer<1.1,>=1 in c:\users\gunja\anaconda3\lib\site-packages (from nbconvert[webpdf]) (1.0.2)
 Requirement already satisfied: platformdirs>=2.5 in c:\users\gunja\anaconda3\lib\site-packages (from jupyter-core>=4.7->nbconvert[webpdf]) (3.10.0)
 Requirement already satisfied: pywin32>=300 in c:\users\gunja\anaconda3\lib\site-packages (from jupyter-core>=4.7->nbconvert[webpdf]) (305.1)
 Requirement already satisfied: jupyter-client>=6.1.5 in c:\users\gunja\anaconda3\lib\site-packages (from nbclient>=0.5.0->nbconvert[webpdf]) (7.4.9)
 Requirement already satisfied: nest-asyncio in c:\users\gunja\anaconda3\lib\site-packages (from nbclient>=0.5.0->nbconvert[webpdf]) (1.5.6)
 Requirement already satisfied: fastjsonschema in c:\users\gunja\anaconda3\lib\site-packages

ges (from nbformat>=5.1->nbconvert[webpdf]) (2.16.2)
Requirement already satisfied: jsonschema>=2.6 in c:\users\gunja\anaconda3\lib\site-packages (from nbformat>=5.1->nbconvert[webpdf]) (4.17.3)
Requirement already satisfied: appdirs<2.0.0,>=1.4.3 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (1.4.4)
Requirement already satisfied: certifi>=2021 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (2023.11.17)
Requirement already satisfied: importlib-metadata>=1.4 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (6.0.0)
Requirement already satisfied: pyee<9.0.0,>=8.1.0 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (8.2.2)
Requirement already satisfied: tqdm<5.0.0,>=4.42.1 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (4.65.0)
Requirement already satisfied: urllib3<2.0.0,>=1.25.8 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (1.26.16)
Requirement already satisfied: websockets<11.0,>=10.0 in c:\users\gunja\anaconda3\lib\site-packages (from pyppeteer<1.1,>=1->nbconvert[webpdf]) (10.4)
Requirement already satisfied: soupsieve>1.2 in c:\users\gunja\anaconda3\lib\site-packages (from beautifulsoup4->nbconvert[webpdf]) (2.4)
Requirement already satisfied: six>=1.9.0 in c:\users\gunja\anaconda3\lib\site-packages (from bleach->nbconvert[webpdf]) (1.16.0)
Requirement already satisfied: webencodings in c:\users\gunja\anaconda3\lib\site-packages (from bleach->nbconvert[webpdf]) (0.5.1)
Requirement already satisfied: zipp>=0.5 in c:\users\gunja\anaconda3\lib\site-packages (from importlib-metadata>=1.4->pyppeteer<1.1,>=1->nbconvert[webpdf]) (3.11.0)
Requirement already satisfied: attrs>=17.4.0 in c:\users\gunja\anaconda3\lib\site-packages (from jsonschema>=2.6->nbformat>=5.1->nbconvert[webpdf]) (22.1.0)
Requirement already satisfied: pyparsing!=0.17.0,!0.17.1,!0.17.2,>=0.14.0 in c:\users\gunja\anaconda3\lib\site-packages (from jsonschema>=2.6->nbformat>=5.1->nbconvert[webpdf]) (0.18.0)
Requirement already satisfied: python-dateutil>=2.8.2 in c:\users\gunja\anaconda3\lib\site-packages (from jupyter-client>=6.1.5->nbclient>=0.5.0->nbconvert[webpdf]) (2.8.2)
Requirement already satisfied: pyzmq>=23.0 in c:\users\gunja\anaconda3\lib\site-packages (from jupyter-client>=6.1.5->nbclient>=0.5.0->nbconvert[webpdf]) (23.2.0)
Requirement already satisfied: tornado>=6.2 in c:\users\gunja\anaconda3\lib\site-packages (from jupyter-client>=6.1.5->nbclient>=0.5.0->nbconvert[webpdf]) (6.3.2)
Requirement already satisfied: colorama in c:\users\gunja\anaconda3\lib\site-packages (from tqdm<5.0.0,>=4.42.1->pyppeteer<1.1,>=1->nbconvert[webpdf]) (0.4.6)

In [8]: !jupyter nbconvert --to webpdf --allow-chromium-download Gunjan_Agarwal_EDA.ipynb

```
[NbConvertApp] Converting notebook Gunjan_Agarwal_EDA.ipynb to webpdf
[NbConvertApp] Building PDF
[NbConvertApp] PDF successfully created
[NbConvertApp] Writing 186617 bytes to Gunjan_Agarwal_EDA.pdf
```

In []: