Napat Ratanakul

Singapore | napat.rata@gmail.com | +65 9656 3639 | linkedin.com/in/napatrata

EDUCATION

NATIONAL UNIVERSITY OF SINGAPORE Singapore
Master of Business Administration Aug 2018 – May 2020
- Vice President of NUS MBA Technology Club

NEW YORK UNIVERSITY New York, USA
Bachelor of Science in Computer Science (Magna Cum Laude, GPA 3.67/4) Aug 2010 – May 2014

EXPERIENCE

MICROSOFT SINGAPORE Singapore
Customer Success Manager Feb 2020 – July 2020
- Drove effective adoption of Surface devices for strategic enterprise customers across 4 countries within APAC region, strengthening customers' competitiveness through active utilization of the products.
- Administered certification process of Surface LTE products for 14 different wireless providers across 5 different countries, frequently collaborating with regional teams and company's engineering team based in the U.S.A.
- Developed a gamification solution for Learning Day event using Azure cloud services while collaborating with larger event organizing team. Participants from 12 countries enjoyed more than 1500 accumulated hours of learning over the 3-day event.

Industry Executive (Intern, Part-time) Oct 2019 – Dec 2019
- Compiled data on enterprise business partners and created a Power BI dashboard, providing an at-a-glance visualization of partner related activities and allowing team to develop more efficient engagement plans in up to 50% less time.

MICROSOFT THAILAND Bangkok, Thailand
Account Technology Strategist (Intern) May 2019 – Aug 2019
- Designed key narratives for utilization of cloud services within financial services industry, with a focus on retail banking sectors and on 6 core business solution areas of banks in Southeast Asia.
- Taught digital skills such as coding and professional networking using LinkedIn to 25 teachers of underserved youths in Thailand as part of ASEAN Digital Innovation program.

PAYPAL Singapore & San Jose, California
MBA Consultant Jan 2019 – Apr 2019
- Devised a cloud migration strategy and delivered not only a comprehensive 19-page strategy manifesto but also a software package assisting PayPal leadership in planning finances of cloud adoption, potentially saving costs.

MAGIC CODE (Start-up software company) Bangkok, Thailand
Co-founder & Systems Analyst Jul 2015 – Jul 2018
- Co-founded a software house offering software solutions to customers from diverse industries, including consulting, entertainment, retail, and manufacturing. Products are tailor-made according to each specific business needs, delivering up to 5 projects annually.
- Trained and mentored a team of 6 junior developers, growing everyone's technical and teamworking skills.

UNILIFE INTERNATIONAL (One of Thailand's leading agrochemical company) Bangkok, Thailand
Software Engineer (Independent Contractor) Jan 2015 – Jun 2015
- Lead a project developing a software that analysed and visualized agricultural data from 76 provinces of Thailand, utilizing agile methodologies. Insights gained from data helped to create informed business strategies.

CERTIFICATIONS

- **IBM** Big Data Foundations – Level 1 (Jul 2020)
- **Microsoft Global Challenger** (May 2020)
- **Microsoft Azure** Developer Associate (Aug 2019)
- **Microsoft 365** Fundamentals (Aug 2019)
- **Microsoft Azure** Fundamentals (Jul 2019)
- **Microsoft Dynamics 365** Fundamentals (Jul 2019)

SKILLS AND ACTIVITIES

- **Software Skills:** Varied experience in desktop, mobile, and full-stack web application development. Familiar with cloud platforms, containerization technologies such as Docker, and major operating systems including Windows, Linux, macOS, iOS and Android. Proficient in C#, .NET platform, JavaScript, TypeScript, Objective-C, Swift, Python, and others.
- **Languages:** Thai (native), English (fluent), Japanese (basic)
- **Personal Interests:** Singing, playing bass guitar, learning new skills, and keeping up with the latest technologies