

Xiaoyi Guo

ADDRESS

Swiss Institute of Banking and Finance Phone: +41 765762682
University of St.Gallen Mail: xiaoyi.guo@unisg.ch
Unterer Graben 21 Citizenship: Chinese
9000 St.Gallen, Switzerland

EDUCATION

From Feb 2025 University of St.Gallen, PhD in Economics
From Feb 2025 University of Zurich, Mobility PhD Coursework in Economics
Aug 2024 Heidelberg University, MSc in Analytical Economics

RESEARCH EXPERIENCE

Swiss Institute of Banking and Finance (The University of St.Gallen) Nov 2024 - Present
PhD Researcher; Supervisor: Prof. Dr. Matthias Weber, Second supervisor: Prof. Dr. Stefan Trautmann
ZEW Mannheim Jun 2023 - Aug 2024
Research Assistant; Supervisor: Prof. Dr. Philipp Boeing

WORK IN PROGRESS/PROPOSED PROJECTS

The Evolution of Reference Points over Time
Political Support for Climate Change Mitigation

PRE-DOCTORAL WORKING PAPERS AND PROJECTS

Carrot or Stick? Reciprocity under Inequalities and Incentives Aug 2024
Master's Thesis; Advisor: Prof. Dr. Sebastian Ebert, Prof. Dr. Giovanni Burro, grade 1.0/1.0
China's Social Credit System and its Impact on Stock Market Reaction Jul 2024
ZEW Mannheim Working Paper
China's Credit System and Impact on Firm Behavior & Performance Aug 2023
ZEW Mannheim Working Paper

TEACHING AND TUTORING

Behavioral Finance (Master level, HSG) 24' Fall, 25' Spring
Behavioral and Experimental Economics (Bachelor level, HSG) 24' Fall, 25' Fall
Mathematics for Economists 25' Spring

AD-HOC REFEREEING

Journal of Economic Interaction and Coordination

PRESENTATIONS

2025: EER Summer School in Experimental and Behavioral Economics, Rome; HSG Behavioral Economics Seminar Series; HSG PhD Seminar for Early Research Ideas

COURSES AND SUMMER SCHOOLS

- Aug 2025 Empirical Household Finance
Study Center Gerzensee & Swiss Finance Institute, by Johannes Strebel and Teresa Kuchler
- Jun 2025 EER Summer School in Behavioral and Experimental Economics
LUISS University, Rome
- Apr 2025 PhD Course in Behavioral and Experimental Economics
University of Zurich, by Ernst Fehr
PhD Course in Decision Theory
University of Zurich, by Ernst Fehr and Todd A. Hare

PROGRAMMING SKILLS

Independent empirical research	Stata, Python
Data parsing and numerical simulation	Python
Experiment design and delivery	oTree, HTML, Heroku
Applied mathematical simulation	MATLAB
Document creation	L ^A T _E X, Microsoft Office Suite

LANGUAGE

English (Fluent) **German** (Fluent) **Chinese Mandarin** (Native)
German Sign Language (“Gebärdensprache”) (Intermediate)

EXTRACURRICULAR ACTIVITIES

Since 2021: Economic Policy Advisor, the China Politics System of Beijing Model United Nations Conference