

# ZHIXUAN GUO

zhixuan\_guo@outlook.com ◇ MY PERSONAL HOMEPAGE

## EDUCATION

---

<b>Hong Kong University of Science and Technology (Guangzhou)</b> M.Phil. in Urban Governance and Design (GPA: 4.1/4.3) <i>Research Area: Environmental Economics and Strategic Management</i>	Guangzhou, China Expected 2024
<b>University of Aberdeen</b> M.A. <sup>1</sup> in Economics and Finance (GPA: 18.9/22.0) <i>with First Class Honours</i>	Aberdeen, U.K. 2022
<b>Shandong Normal University</b> Bachelor of Economics in Finance (GPA: 3.76/5.00)	Jinan, China 2022

## RESEARCH INTERESTS

---

Environmental Economics, Urban Economics, Business Economics, Climate Change, Organizational Adaptation, Corporate Social Responsibility and Sustainability, Corporate ESG Strategy

## WORK IN PROGRESS

---

### Extreme Heat, Corporate Investment and Adaptation Strategy

- Using 2011-2020 data from meteorological sources, Thomson Refinitiv, and Compustat, this study employs a staggered DiD method to reveal that extreme heat significantly steers firms' M&A strategies towards 'green' capabilities. Our findings underscore strategic adaptations to climate challenges, providing key insights for stakeholders.

### Greenwashing by Association: The Spillover Effects of Perceived Greenwashing on Peer Firms and the Moderating Role of Green Innovation

- Drawing from the Chinese Industrial Enterprise Database (1998-2014), this study examines the ripple effects of a firm's perceived greenwashing on its peers, termed 'greenwashing by association'. We further explore how Green Patents can buffer these peers from negative environmental outcomes. Our research offers a nuanced understanding of greenwashing perceptions within corporate networks.

### Revisiting Technological and Principal-Agent Dynamics in China's Air Pollution War

- I replicate the study on automated pollution monitoring in China, examining the original findings of a 35% increase in reported PM10 post-automation. This amplifies awareness, evidenced by a rise in online searches for defensive air quality products, underscoring technology's role in mitigating informational asymmetry.

### Revisiting Institutional Complexity: CSR Reporting Under Conflicting Government Pressures

- We reexamine the dynamics of institutional complexity in China, referencing "Whose Call to Answer: Institutional Complexity and Firms' CSR Reporting." Our replication aims to validate the original findings in a fresh context, emphasizing the evolving challenges of CSR disclosure amidst conflicting governmental directives. (*with Wen WEN*)

---

<sup>1</sup>Scottish MA is the nomenclature for bachelor's equivalent in Scotland's four ancient universities including Aberdeen.

## RESEARCH EXPERIENCE

---

### Research in Climate Change and Sustainable Development

2022 - 2023

- Urban Solutions for Climate Change: Built Environment and Adaptive Behaviors. An interdisciplinary group project involving urban planning, sociology, economics, and sustainable energy management working together to propose integrated urban solutions to climate change.
- Sustainable Design Thinking Certificate Program 2023. Introduced 'Sol-brella', a transformative solar-panel umbrella, highlighting design thinking for an energy-efficient and sustainable campus.
- EQUA: Empowering Elderly Independence. Interdisciplinary project using modular aquaponics to promote elderly safety, mental health, and environmental sustainability.

### Research in Business Strategy and Management

2019 - 2021

- Exploring the Future of Oil Industry in the IoT Market: Entry Strategy for Shaanxi Yanchang Petroleum Group. Competed in Oliver Wyman Case Competition, March-May 2021.
- Risk Management and Control of Cold Chain Logistics of Fresh Food E-commerce in Post-epidemic Era. Funded by entrepreneurship program and published in JGEBF, Oct. 2019 - Oct. 2020.
- Innovation is A Double-edged Sword: A Study Based on the Survival Perspective of Technology-based SMEs. Field research conducted, June-September 2019.

### Research in Social Science and Practice

2019 - 2021

- The 11th Winter School in Applied Social Science Research Methods, held by HKUST Center for Applied Social and Economic Research, January 2023. Passed with distinction in *STATA and Applied Regression Analysis* focusing on multiple linear regression techniques, and *Categorical Data Analysis* for estimating various categorical outcomes.
- Hand in Hand: Block-chain Credit Score Cloud Platform, Piloted in Zhejiang Province. Competed in Internet Plus Innovation and Entrepreneurship Competition, June 2021 - October 2021.
- Study on China's cultural tourism industry based on SCP paradigm. Funded by entrepreneurship program and published in the Journal of Chinese Industry and Economy, July-October 2020.
- A drone-based system to detect traffic violations, offering automation in dynamic flight path planning, takeoff and landing, in collaboration with SDU. Competed in IoT and iCAN Contest, Jan.-Oct. 2020
- Research on the problem and countermeasures of parking transformation in old residential area of Jinan city, Shandong Province. Competed in Challenge Cup Competition, January-June 2019.

## TEACHING EXPERIENCE

---

**Fall 2023** UCUG1000 Cognitive Foundations of University Education: Critical Thinking and Data Literacy in Entrepreneurship (TA for Prof. Yun Hou, *HKUST*)

**Summer 2023** Redbird MPhil Early Admission Camp (TA for an interdisciplinary project, *HKUST*)

**Spring 2021** EC3529 Econometrics (Class Representative for Prof. Alexandros Zangelidis, *UoA*)

**Fall 2019** Management (TA for Prof. Qiang Liu and Dr. Anne Muchemi, *SDNU*)

## INDUSTRY EXPERIENCE

---

### **Zhejiang Geely Holding Group**

*April 2021 - September 2021*

#### *Industry Research Intern*

- Executed due diligence and researched LiDAR (e.g. RoboSense and Innovusion) and new energy battery (e.g. RuiPu Energy and SES solid-state batteries) investments;
- Participated in ODI filings and prepared proposals for capital investment projects (e.g. Lotus Fund);
- Monitored macro economy, auto news and stock prices, supported for financial reporting analysis and roadshows for Daimler Group and Volvo Group, and contributed to weekly reports and meetings.

### **Shandong Xinjia Equity Investment Management Company**

*October 2020 - February 2021*

#### *Assistant Investment Analyst*

- Collected policy and industry information and conducted on-site due diligence;
- Wrote investment analysis reports based on industry research and stock valuation methodologies;
- Prepared the investment proposal for the Qingdao CoEC Luxin Cross-border Venture Capital fund.

### **China Bohai Bank, Jinan Branch**

*July 2020 - August 2020*

#### *Assistant Account Manager*

- Assisted account director with client acquisition, maintenance, and market development;
- Engaged in field marketing, boosting market share and promoting business growth;
- Managed daily financial information updates, file organization, and data statistics.

## FELLOWSHIP & AWARDS

---

Postgraduate Studentship Award, HKUST(GZ)

*September 2022*

Scholarship for Outstanding Students Studying Abroad, SDNU

*November 2020*

2nd Runner Up, Global Sustainable ESG Investing Contest, University of Chicago

*December 2021*

Provincial 2nd Prize, National College Students' Mathematical Modeling Competition

*October 2021*

Provincial 3rd Prize, iCAN International Innovation and Entrepreneurship Competition

*October 2020*

Provincial 3rd Prize, Shandong Internet of Things Creativity Competition

*October 2020*

Provincial 1st Prize, *Challenge Cup* College Students' Academic Works Contest

*June 2019*

Outstanding Graduate, Outstanding Class President, Outstanding Volunteer, SDNU

*May 2022*

Outstanding CSSA-ABDN Member, UoA

*September 2021*

## SKILLS

---

### **Computer Skills**

STATA, R, Python, EViews, MS Office, ArcGIS (studying)

### **Languages**

English (fluent), Mandarin (native)