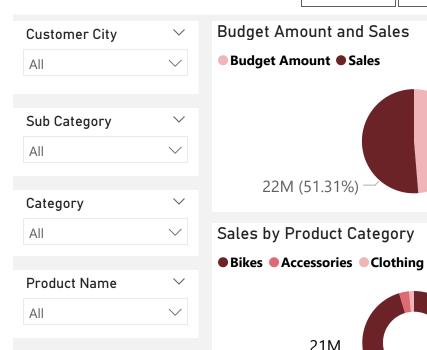
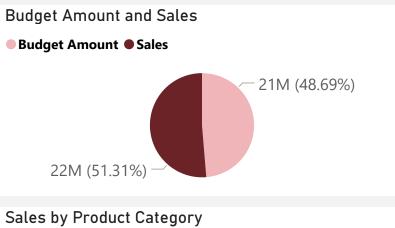
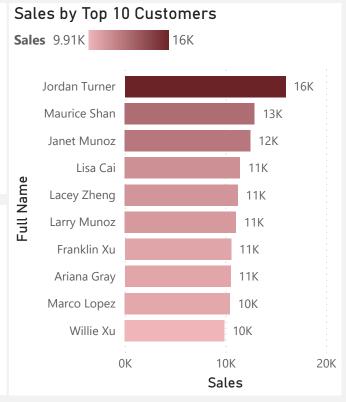
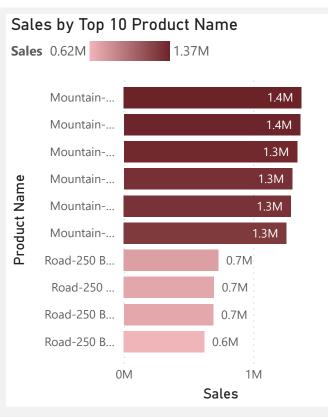
Sales Overview

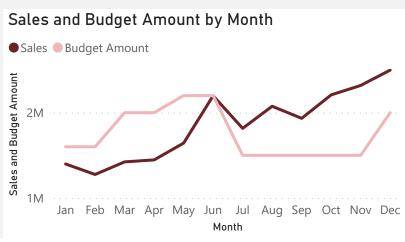
Year 2019 2020 2021 MonthShort Mar Apr May Aug Sep Oct Jan Feb Jun Jul Nov Dec











21M

(95.32%)

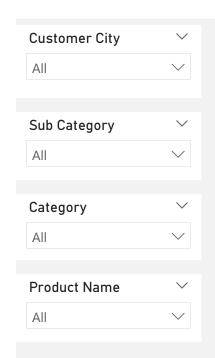


Customer Overview

2019 2020 2021

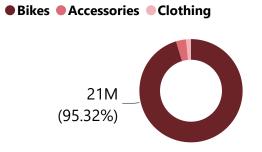
MonthShort

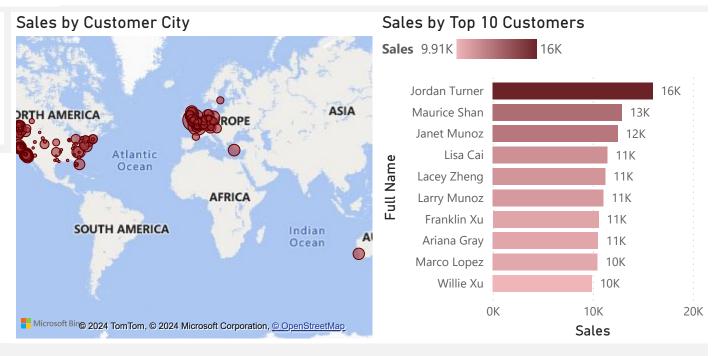
| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec



2,22,39,730 2,11,00,000
Sales Budget Amount

Sales by Product Category



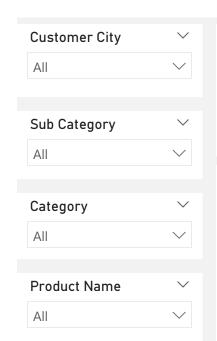


| Customer Name | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Tota |
|-----------------|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------|
| Aaron Adams | | | | | 118 | | | | | | | | | |
| Aaron Alexander | | | | | | | | | | | | | 70 | |
| Aaron Baker | | | | | | | | | | 1,751 | | | | |
| Aaron Bryant | | | | | 59 | | | 75 | | | | | | |
| Aaron Butler | | | | | | | | | | | | | 15 | |
| Aaron Campbell | | | | | | | | | | 1,155 | | | | |
| Aaron Carter | | | | | | | | | | | | | 40 | |
| Aaron Chen | | | | | | | | 40 | | | | | | |
| Aaron Coleman | | | | | | | | | | | | | 62 | |
| Aaron Collins | | | | | | | | | | | | 2,469 | | |
| Aaron Diaz | | | | 2,451 | | | | | | | | | | |
| Total | 2,854 | 13,98,749 | 12,75,489 | 14,23,390 | 14,46,358 | 16,43,471 | 21,98,338 | 18,16,234 | 20,74,983 | 19,33,673 | 22,08,453 | 23,18,876 | 24,98,862 | 2,22 |

Product Details

2019 2020 2021

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec



2,22,39,730

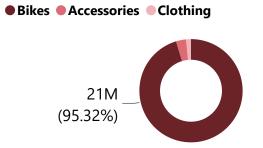
Sales

Year

2,11,00,000

Budget Amount

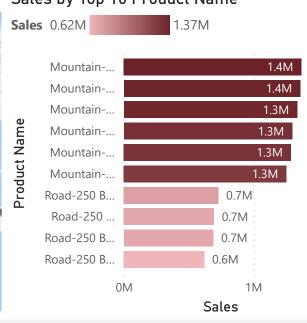
Sales by Product Category







Sales by Top 10 Product Name



| Product Name | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------------------------|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
| All-Purpose Bike Stand | | 3,021 | 2,544 | 3,180 | 4,134 | 3,816 | 3,816 | 2,703 | 2,862 | 2,862 | 4,929 | 3,657 | 2,0 |
| AWC Logo Cap | | 1,304 | 1,340 | 1,438 | 1,340 | 1,465 | 1,780 | 1,645 | 1,933 | 1,735 | 1,798 | 1,726 | 2, |
| Bike Wash - Dissolver | | 549 | 477 | 580 | 541 | 549 | 668 | 747 | 612 | 485 | 556 | 700 | - |
| Classic Vest, L | | 762 | 508 | 445 | 1,080 | 1,270 | 699 | 1,143 | 1,207 | 1,397 | 1,588 | 762 | 1,! |
| Classic Vest, M | | 1,461 | 635 | 635 | 1,016 | 699 | 1,016 | 1,334 | 1,397 | 1,270 | 1,207 | 953 | 1,0 |
| Classic Vest, S | | 889 | 572 | 826 | 762 | 826 | 826 | 826 | 762 | 699 | 1,270 | 1,588 | { |
| Fender Set - Mountain | | 3,495 | 2,967 | 3,319 | 3,715 | 3,737 | 4,220 | 4,418 | 3,583 | 3,649 | 4,242 | 4,616 | 4,0 |
| Half-Finger Gloves, L | | 612 | 735 | 980 | 661 | 735 | 808 | 955 | 1,127 | 637 | 1,053 | 1,347 | 1,7 |
| Half-Finger Gloves, M | | 759 | 735 | 955 | 955 | 931 | 1,004 | 882 | 1,151 | 1,151 | 1,298 | 1,225 | 1, |
| Half-Finger Gloves, S | | 1,053 | 686 | 882 | 1,053 | 1,004 | 1,176 | 1,102 | 1,029 | 563 | 1,127 | 955 | 1,3 |
| Hitch Rack - 4-Bike | | 3,960 | 2,520 | 4,200 | 2,160 | 3,000 | 3,120 | 2,400 | 3,120 | 3,240 | 3,360 | 4,560 | 3, |
| Total | 2,854 | 13,98,749 | 12,75,489 | 14,23,390 | 14,46,358 | 16,43,471 | 21,98,338 | 18,16,234 | 20,74,983 | 19,33,673 | 22,08,453 | 23,18,876 | 24,98,8 |