

Dairy Audit

2,351.5bn

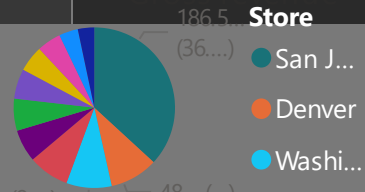
Net revenue

350.09bn

Gross margin

2.40T

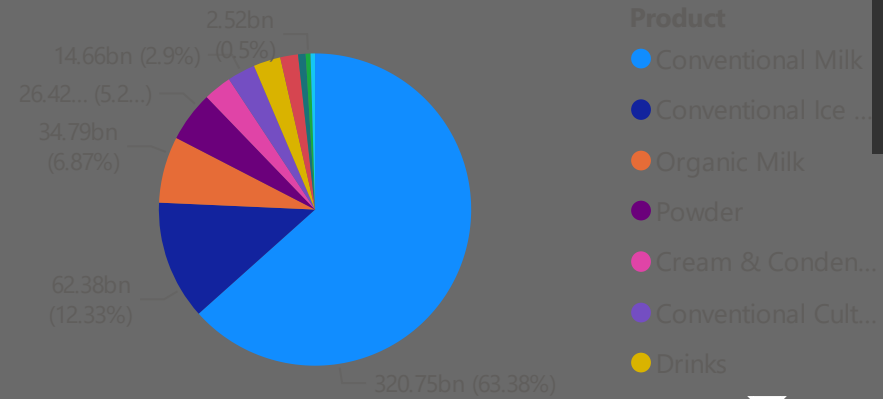
Gallons by Store



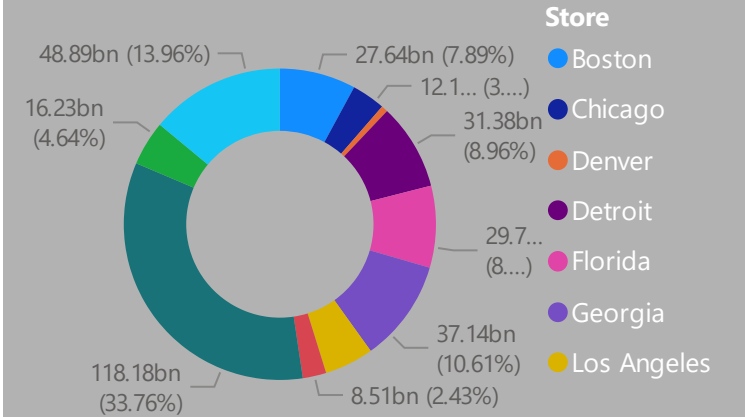
Year, Quarter, ...

- ☒ 2015
- ☒ 2016
- ☒ 2017
- ☒ 2018
- ☒ 2019

Gallons by Product



Gross margin by Store



Average of Latitude and Average of Longitude by Store

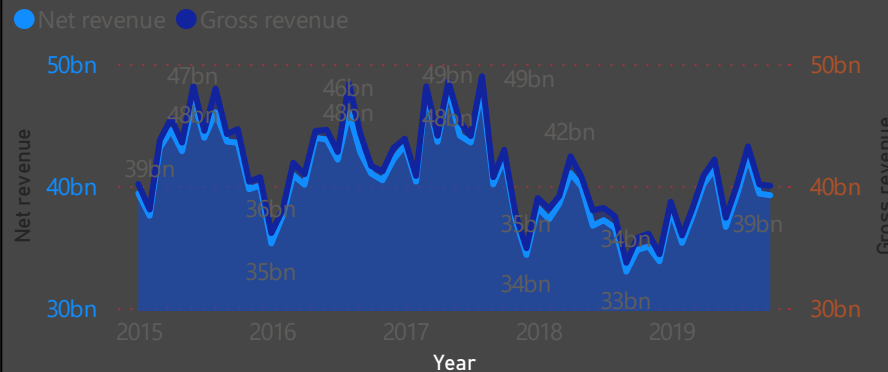
Store: Boston, Chicago, Denver, Detroit, Florida, Georgia, Los Angeles, New York, San Jose, Seattle, Washington D.C.

Store, Latitude and Longitude

Store: Boston, Chicago, Denver, Detroit, Florida, Georgia, Los Angeles, New York, San Jose, Seattle, Washington D.C.



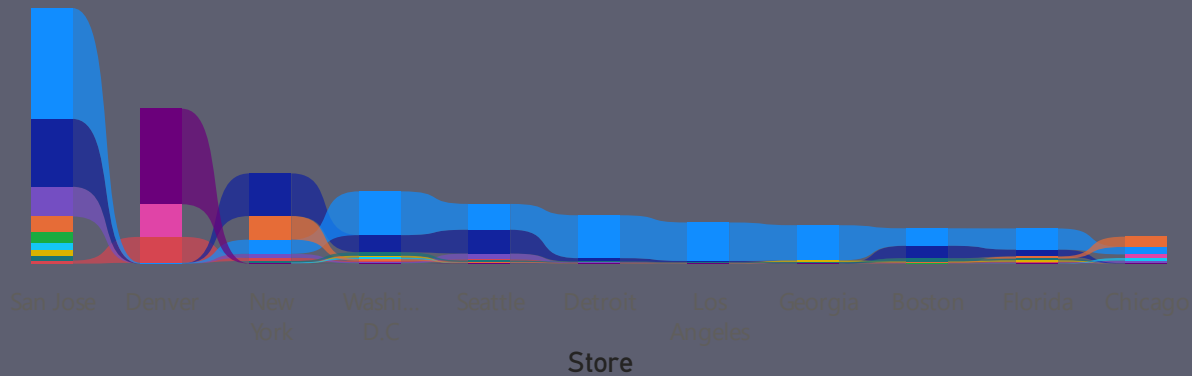
Net revenue and Gross revenue by Year, Quarter and Month



REVENUE

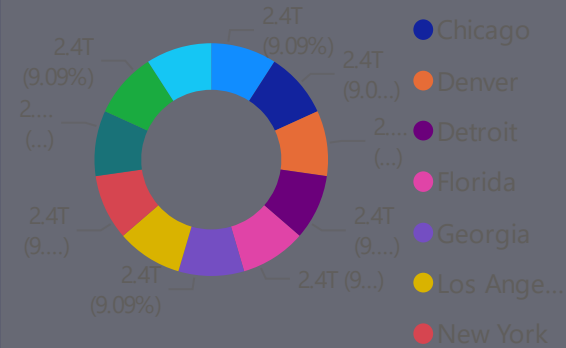
Net revenue by Store and Product

Product Butter Conventio... Conventio... Conventio... Cream ... Drinks Organic C...



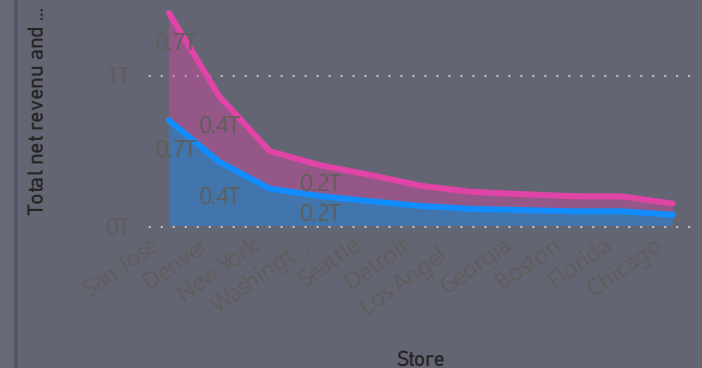
Total Gross revenue by Store

Store



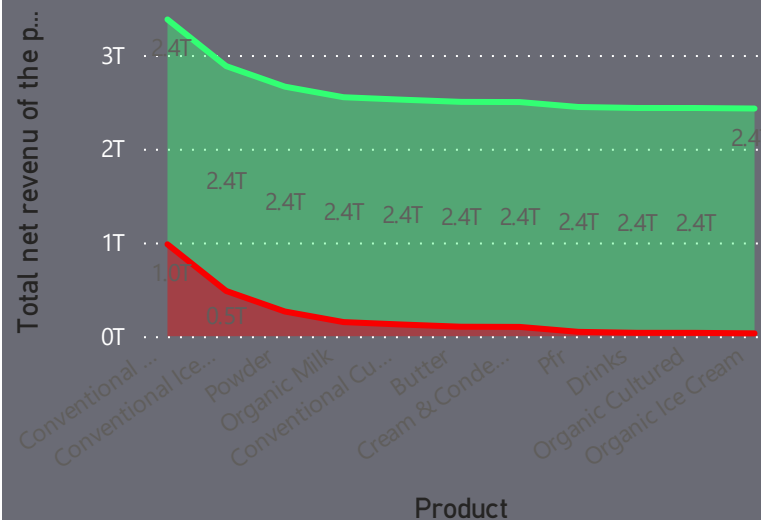
Total net revenue and Total Gross revenue by Store

Total net revenue **Total Gross revenue**

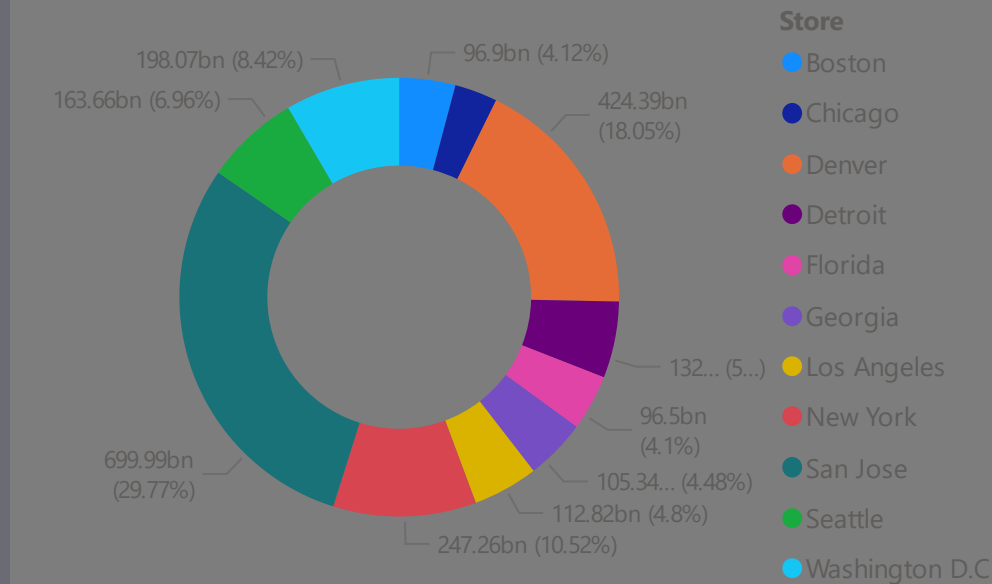


Total net revenue of the product and Total Gross revenue of product by Product

Total net revenue of the product **Total Gross revenue of pro...**



Net revenue by Store



2.35T
Net revenue

Year, Qu...

- ☒ 2015
- ☒ 2016
- ☒ 2017
- ☒ 2018
- ☒ 2019

Butter

9,318,698,047.40
Gallons

101,177,429,536.58
Net revenue

Conventional Cultured

14,655,117,250.00
Gallons

124,590,234,029.20
Net revenue

Year, Quarter, Month, Day

- ✓ ☐ 2015
- ✓ ☐ 2016
- ✓ ☐ 2017
- ✓ ☐ 2018
- ✓ ☐ 2019

Summarize

Product	Gallons	Gross margin	Gross revenue	Net revenue
Conventional Milk	320,753,979,175.70	207,653,938,342.17	1,005,194,061,190.00	980,703,158,564.70
Conventional Ice Cream	62,379,116,926.00	54,785,715,757.68	487,612,999,570.00	482,756,067,683.20
Powder	26,415,784,097.00	1,947,925,794.75	266,868,505,780.00	263,644,617,360.00
Organic Milk	34,786,416,940.30	12,549,356,423.55	151,438,768,330.00	150,645,398,463.53
Conventional Cultured	14,655,117,250.00	33,556,757,954.19	126,217,620,789.20	124,590,234,029.20
Butter	9,318,698,047.40	3,230,414,824.79	108,993,515,890.00	101,177,429,536.58
Cream & Condensed	14,727,366,690.90	1,543,881,419.94	99,180,425,920.00	99,180,425,920.00
Pfr	3,942,188,669.70	12,349,893,088.33	47,901,657,450.00	46,496,581,840.00
Drinks	14,227,120,392.20	10,467,331,104.80	36,733,852,550.00	36,191,634,861.50
Organic Cultured	2,333,988,250.00	6,657,991,414.06	35,845,123,040.00	35,732,554,725.29
Organic Ice Cream	2,524,678,187.50	5,350,619,322.26	33,113,470,580.00	30,378,784,900.00
Total	506,064,454,626.70	350,093,825,446.53	2,399,100,001,089.20	2,351,496,887,884.00