

Deepak Arora

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Profile Summary

- 15.10 years of Consulting- Source to Pay, Implementation, Delivery & Management experience
- Proficient in Transformation, Consulting, Solution Design & Presale, SaaS-Implementation/AMS, Product Development, Estimation-Cost & effort, Fit-Gap, Client workshop, Stakeholder management
- Practice & team building, Accelerators and Rapid deployment strategy
- Source to Pay process expertise- On-prem & On-demand solution deployment & change management
 - SAP Ariba - Certified Hands-on Consultant, Upstream SME, Presales, Solution & Process consulting, Source to Pay implementation & AMS
 - Coupa - Certified Hands-on Consultant. Presales, Solution & Process consulting, Source to Pay implementation & AMS
 - SAP eSourcing/CLM- Presales, Solution & Process consulting, Source to Pay implementation & AMS

Education

Year	Educational Qualification	Institution	%
2005	MCA	CEC, Bilaspur	77%
2002	B.Sc. Computer Science	D.P.Vipra College, Bilaspur	67.05%
1998	Class XII (MP Board)	S.V.M., School, Bilaspur (M.P.)	74.44%
1996	Class X (MP Board)	S.V.M., School, Bilaspur (M.P.)	71.00%

Experience

Organization	Designation	Duration
Infosys Ltd	Principle Consultant	Jun'21- Till date
KPMG India Services LLP	Associate Director	Nov'20- May'21
Wipro	Principle/Managing Consultant	Jul'19- Nov'20
Accenture	Associate Manager	Nov'15- Jun'19
Infosys	Sr. Consultant	Feb'11 - Nov'15
Cognizant Technology Solution	Consultant-ERP	Jul'10 - Jan '11
IBM India Pvt. Ltd	System Engineer	Jun'09 - Jun '10
Satyam Computer Services Ltd	Software Engineer	Mar'06 - May'09

Achievements/Certification-

- SAP Ariba – Certified Associate Consultant- Contract & Procurement
- Coupa Business Platform certified Consultant

Key Projects in Infosys (Jun'2021 – till date)

Client	Role	Description	Contribution
Leading Automobile Company	Business Architect	Steer Architecture team & design Cloud-Micro service based Product & solution on “Vehicle Direct Sale” to “End Customer” - Pricing domain	<ul style="list-style-type: none">• Business Architect• Product Development• Product Cut & roadmap• Team and client management
Source to Pay	Principle Consultant	Lead global Source to Pay initiatives, Product Development, Presales	<ul style="list-style-type: none">• Product Development• Presales• Solution & design

Key Projects in KPMG, India (Nov'2020 – May'21)

Client	Role	Description	Contribution
S2P Practice	Associate Director	Leading SAP Ariba, Coupa practice	<ul style="list-style-type: none">• Presale, Implementation & AMS• Practice building and management• Loaned staffing
Construction Company	Senior Project Manager	SAP Ariba Source to Contract integration with SAP ERP and Commerce Automation implantation/rollout	<ul style="list-style-type: none">• Program Management• SME Upstream

Key Projects in Wipro (Jul'2019 – Nov'2020)

Client	Role	Description	Contribution
KSA based Smart City	Lead QA & SME	Help in plan & QA of end to end Source to Pay transformation	<ul style="list-style-type: none"> • Solution and design review • Change Management review
Wipro Source to Pay CoE	Managing/Principle Consultant	Managing CoE (initiatives & strategy), Pre-sales, Solution and Design, Accelerators & Innovation, Practice Building	<ul style="list-style-type: none"> • Presale-Implementation & AMS • SAP Ariba/Coupa-Implementation and AMS • CoE initiatives- innovations, ideation
ServiceNow/Coupa Automation	Project Manager/Solution Architect	Integration of Coupa with ServiceNow platform to automate BPM i.e. Approval, look-up, digital assistant via Bot(text and voice based)	<ul style="list-style-type: none"> • Senior Project Manager • Lead Solution Architect

Key Projects in Accenture (Nov'2015 – Jun'2019)

Client	Role	Description	Contribution
Open Source Company	Lead SME- Presale/Solution Architect	Lead SAP Ariba SNAP SME, Process Analysis & Design for the digital transformation journey	<ul style="list-style-type: none"> • Lead Solution Architect • Analysis and design • Fit-Gap & Client workshop
Beverage Alcohol Company	Project Manager/ Lead SME	Migrate SAP Ariba P2O On-Premise to On-Demand, Implement Contract Compliance, SIMP2, Sourcing	<ul style="list-style-type: none"> • Project Management & Delivery • Process & Integration design • Lead SME Upstream • Change Management
Accenture Internal Capability	Lead SME Presale/Solution Architect	Part of SAP Practice & Capability within Accenture Technology Growth Platform. Helping client to define transformation roadmap, Architecture definition (Micro-Services vs COTs), Gap Fitment Analysis (AS IS vs TO BE) and product evaluation, Comparison & selection	<ul style="list-style-type: none"> • SME-RFPs & workshops • Estimation and staffing • Solution design • Transformation program & branding
Leading Bank, London	Project Manager (Onsite)	Global Coupa Transformation program on Sourcing & Procurement Business/Technology/Operation, Organization re-structural & BAU support.	<ul style="list-style-type: none"> • Project Management & delivery • Resourcing, Cost & timeline • Architecture & Solution design • Business Process Transformation SME • Client workshops • Coupa configuration and Integration
Global FMCG Company	Lead SME/Solution Architect	Managed & delivered the complex project in Source to Pay domain for the global FMCG client, defined processes to manage Direct & Indirect spend. Integrated SAP Sourcing CLM with multiple ECCs, SAP SRM & Ariba.	<ul style="list-style-type: none"> • Lead SME • Delivery, Resourcing, Cost & timeline • Architecture & Solution design • Requirement gathering & Fit-Gap • Client workshops

Key Projects in Infosys (Feb'2011 - Nov'2015)

Client	Role	Description	Contribution
Manufacturing Company, Sweden	Lead SME/Solution Architect	Global program to Implement SAP Sourcing/CLM and its integration with SAP ECC/SRM	<ul style="list-style-type: none"> • RFP SME support & Blueprinting • Requirement gathering, High Level Architecture & Solution design • Resourcing, Cost & timeline
Aviation Company, USA	Lead SME/Solution Architect	Global program to implement SAP Sourcing/CLM and its	<ul style="list-style-type: none"> • Lead SME • High Level Architecture & Solution design

		integration with multiple SAP ECC	<ul style="list-style-type: none"> Requirement gathering Client demos, Workshop & training sessions Project Management
Leading Bank, Australia	Lead SME/Solution Architect	Hosted cloud solution to support Source to Settle business scenario. Implemented SAP Sourcing/CLM & Its integration with SAP ERP/SRM	<ul style="list-style-type: none"> Product road map & release plan Project Management & Delivery Requirement gathering, Architecture & Solution design Client demos, Workshop & BPO training sessions
Leading Bank Australia	Onsite Co-Coordinator /Lead SME	Hosted cloud solution to support Source to Settle business scenario. Implemented SAP Sourcing/CLM & Its integration with SAP ERP/SRM	<ul style="list-style-type: none"> Product road map & release plan Project Management & Delivery Requirement gathering, Architecture & Solution design Client demos, Workshop & BPO training sessions
Oil & Gas, USA	Lead Business Analyst	Hosted cloud solution to support Source to Contract business scenario. Implemented standalone SAP Sourcing/CLM.	<ul style="list-style-type: none"> Requirement gathering, Architecture & Solution design Delivery & Product release planning Client demos, Workshop & BPO training session

Key Projects in Cognizant (Jul'2010 - Jan'2011)

Client	Role	Description	Contribution
SAP Labs, Bangalore	Portal Consultant/ Functional Testing	Validate the new Portal functionality related to Security, bug and enhancement delivered as a part of future SP releases for portal 700,701,702 and above versions	<ul style="list-style-type: none"> Validate portal functionality based on the release Notes. Test script execution automated/manual. Report bug and work with Development team
Pharmaceutical Company, Switzerland	Senior Portal Consultant/Architect	Integrate & deploy SAP-MDM in SAP-EP, custom development via Web Dynpro Java	<ul style="list-style-type: none"> Portal MDM BP integration strategy. Blue printing, requirement gathering and finalizing architecture Effort estimation.

Key Projects in IBM (Jun'2009 - Jun'2010)

Client	Role	Description	Contribution
Manufacturing Company, USA	Team Lead	Global SAP-EP BAU support project, change request, minor enhancement. As a portal lead, responsible for portal content configuration, maintenance and upgrade.	<ul style="list-style-type: none"> Team management Development and enhancement. Effort and cost estimation Quality Procedure SLA management & reporting

Key Projects in Satyam (Mar'2006 - May'2009)

Client	Role	Description	Contribution
Textile Company, USA	Team Lead/ Portal Administrator	Portal implementation to support the Guided Procedure based approval functionality & its integration with MDM	<ul style="list-style-type: none"> Portal Administration Testing Solution Design & Effort estimation Conduct Workshop
Capability Project	Team Lead/ Developer	Internal project to maintain the resource details i.e. competency, projects, resource technical skills to streamline screening and	<ul style="list-style-type: none"> Development Portal Administration Testing Team Management

		allocation process	
Leading Bank, Doha	Portal Administrator/ Developer	SAP Portal implementation provides a centralized, restricted & secured access to business data/information. It involves development of three sites (extranet, internet and intranet) in multiple languages (Arabic, English, and French)	<ul style="list-style-type: none"> • Development • Portal Administration • Testing

Extra-curricular activities:

- Represented school's Kho Kho/Kabbadi team at the state level.
- Participated in Drama
- Singing, Dance & travel