

Company : Evonik India Private Limited
Company Name : Evonik India Private Limited
Nature Of Business : Specialty Chemicals
Designation : Management Trainee - Sales & Marketing
Tentative Job Location : Mumbai

The Evonik Management Traineeship Program (Sales & Marketing) seeks to accelerate the development of high potential ME / M.Tech Chemical Engineering graduates with less than 12 months of work experience through a dynamic working environment as they develop their careers. The program supports trainees towards becoming well-rounded professionals through a combination of on-job-training, rotational program with different on the job assignments over a period of 24 months, working across Business line’s and functions that will help them build excellent foundations under the guidance of dedicated mentors. Thereafter the trainees will be assigned a permanent position within Evonik at the end of the Program depending upon the performance.

Job Description
Position Title : Management Trainee (Sales & Marketing)
Working Location : Mumbai
GeographicalCoverage : India
Program Structure :

- Management trainees will rotate for the first 2 years across BL’s in 3 different functions –
 - “ Technical Service,
 - “ Sales & marketing and,
 - “ Supply Chain & Customer service.

Expectations :

- Understand functions of each assigned department.
- Support analysis and development of business data (like CRM reports, MIS, market data analysis, market segmentation etc).
- Research and propose innovative business models.
 - Create and give presentations.

REQUIREMENTS

- ME / M.Tech in Chemical Engineering with strong interest and capacity in business.
 - Added advantage for candidates having prior experience in Sales & Marketing
 - Quick learner, self-starter, eager to develop
 - Mature, adaptable, analytical and capable of working well with others
 - Strong verbal and oral communication skills
 - Comprehensive knowledge of MS Office
 - Readiness to travel across boundaries

	Program	AE	BS	BE	CE	CHE	CSE	EE	ES	ME	MSE	PHY	CHM	MTH	ECO	DES	IME	CGS	HSS	EEM	MSP	NET	PSE	Stats
Eligibility :	BT	No	No		No	No	No	No	--	No	No	--	--	--	--	--	--	--	--	--	--	--	--	--
	BS	--	--		--	--	--	--	No	--	--	No	No	No	No	--	--	--	--	--	--	--	--	--
	MT	No	No		No	Yes	No	No	No	No	No	--	--	--	--	--	No	--	--	No	No	No	No	--
	DoubleMajor	No	No		No	No	No	No	--	No	No	No	No	No	No	--	--	--	--	--	--	--	--	--
	dual	No	No		No	No	No	No	No	No	No	No	No	No	No	--	--	--	--	--	--	--	--	--
	dualB	No	No		No	No	No	No	--	No	No	No	No	No	No	--	No	--	--	No	--	No	No	--
	dualC	No	No		No	No	No	No	No	No	No	No	No	No	No	No	No	--	--	--	--	--	--	--
	Mdes	--	--		--	--	--	--	--	--	--	--	--	--	--	No	--	--	--	--	--	--	--	--
	MBA	--	--		--	--	--	--	--	--	--	--	--	--	--	--	No	--	--	--	--	--	--	--
	Phd	No	No		No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No
	MSc	--	--		--	--	--	--	--	--	No	No	No	No	--	--	--	--	--	--	--	--	--	No
	MSR	No	No		No	Yes	No	No	--	No	No	--	--	--	--	--	--	No	--	--	--	--	No	--

Cost to Company : Costs to the Company - Rs. 18 lacs
Package Details : Fixed Costs - Rs. 14 lacs / Retirals - 1.50 lacs / Performance bonus - 2.50 lacs
Bond : True
CPI CutOff : 0.0
Bond Details : 48 months including traineeship period of 2 years
Medical Requirments :
Resume Shortlist : True
Resume Shortlist Criteria: N/A
Aptitude Test: True
Aptitude Test Duration: 1 hour
Group False

Discussion:	
Technical Test:	False
Technical Interview:	True
Technical Interview Duration:	30 minutes
Number of Techincal Interview Rounds:	1
HR Interview:	True
HR Interview Duration:	30 minutes
Additional Information:	2 interview rounds on Microsoft Teams