

Company Name : **IMPACT GURU TECHNOLOGY VENTURES PRIVATE LIMITED**

Nature Of Business :	FINTECH
----------------------	---------

Designation	Business Development Trainee / Management Trainee
--------------------	--

Tentative Job Location : Pan India (all locations)

We are looking for driven Business Development who can on-board new Hospitals/Diagnostic Centres dealing with Cancer, Transplant, ICU, cardiac treatments in India and participate in efforts to increase new fundraisers for patients for funding critical illnesses.

Responsibilities:

- Play an active role to support the business development function to ensure the growth of the start-up
- Deal with Doctors and Hospital management to help them to create campaigns and identify attractive programs for fundraising
- Set up partnerships for online and offline events
- Participate in efforts to increase the number of campaign creators
- Organize and attend meetings with doctors or concern persons from the Hospitals to provide guidance and relevant details to create the campaign and to make the campaign successful for the patients.
- Handle external and internal communications and facilitate legal and licensing agreements with partners as needed

Description :

Required Skills:

- Excellent interpersonal and presentation skills
- Good communication skills, both oral and written
- Ability to multitask
- Must have excellent time management skills
- Must have the ability to work independently as well as in partnership with the team

Perquisites & Benefits:

- A competitive salary and performance bonus per month
- Opportunity to be part of a diverse working environment, valuable fintech / health-tech experience

Program		AE	BSBE	CE	CHE	CSE	EE	ES	ME	MSE	PHY	CHM	MTH	ECO	DES	IME	CGS	HSS	EEM	MSP	NET	PSE	Stats
Eligibility :	BT	Yes	Yes	Yes	Yes	Yes	--	Yes	Yes	--	--	--	--	--	--	--	--	--	--	--	--	--	--
	BS	--	--	--	--	--	--	Yes	--	--	Yes	Yes	Yes	Yes	--	--	--	--	--	--	--	--	--
	MT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--	--	--	Yes	--	--	Yes	Yes	Yes	Yes	--
	DoubleMajor	Yes	Yes	Yes	Yes	Yes	Yes	--	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--	--	--	--	--	--	--
	dual	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--	--	--	--	--	--	--
	dualB	Yes	Yes	Yes	Yes	Yes	Yes	--	Yes	Yes	Yes	Yes	Yes	Yes	--	Yes	--	--	Yes	--	Yes	Yes	--
	dualC	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--	--	--	--	--
	Mdes	--	--	--	--	--	--	--	--	--	--	--	--	--	Yes	--	--	--	--	--	--	--	--
	MBA	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	Yes	--	--	--	--	--	--
	Phd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	MSc	--	--	--	--	--	--	--	--	--	Yes	Yes	Yes	--	--	--	--	--	--	--	--	--	Yes
	MSR	Yes	Yes	Yes	Yes	Yes	Yes	--	Yes	Yes	--	--	--	--	--	--	Yes	--	--	--	--	Yes	--

Cost to Company : **Rs. 710000/- LPA**

Total CTC Offered: 7.10 LPA

Package Details : CTC offered: 4.20 LPA (Fixed) + Upto 60,000/- PA (Travel allowance) + 1,80,000/- LPA (Incentives - performance-based) + 50,000/- fixed bonus on completion of 1st year

Bond :	False
CPI CutOff :	0.0

Medical Requirments	NA
----------------------------	-----------

Resume Shortlist :	False
1. Mr. A : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
2. Mr. B : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
3. Mr. C : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
4. Mr. D : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
5. Mr. E : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
6. Mr. F : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
7. Mr. G : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
8. Mr. H : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
9. Mr. I : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	
10. Mr. J : 10 years experience in the field of sales and marketing. He has worked for 5 different companies in the last 10 years. He has a degree in Business Administration from a reputed university. He is a very hardworking and dedicated person. He is also a member of a professional association.	

Aptitude **False**

Group	True
-------	------

Group Discussion	10 mins
-------------------------	----------------

Group

**Discussion
Strength:
Technical
Test:
Technical
Interview:
HR
Interview:
HR
Interview
Duration:
Additional
Information:**

**N/A

False

False

True

10 mins

2 PI rounds**