

# SOLID.AI Framework

A Formal Specification for Strategic, Organized, Layered, Intelligent,  
Data-Driven Artificial Intelligence

Whitepaper v1.0 — Stable

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A comprehensive architectural specification for building AI-native organizations that scale human intelligence through structured collaboration between people and artificial intelligence. This whitepaper provides the complete technical specification, architectural patterns, and governance principles required to implement production-ready AI-native systems.

# Abstract

**Status:** Version: 1.0

## Citation

If you use SOLID.AI in your research or project, please cite:

```
@dataset{solidai_zenodo_2025,
  title      = {SOLID.AI Framework – Whitepaper v1.0},
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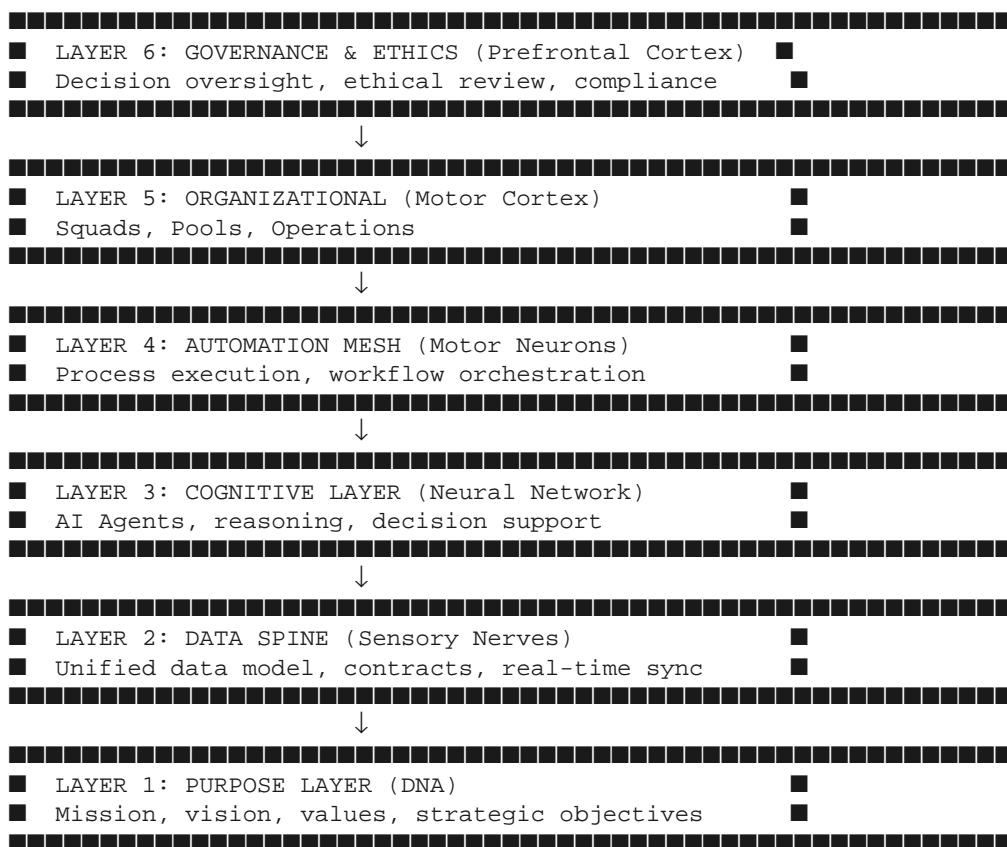
**Navigation:** [Architecture](#) →

# Architecture

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## Six-Layer Architecture

As shown in Figure 1 (see [Diagrams](#)), SOLID.AI employs a biological-inspired architecture analogous to an organizational nervous system:



*See: [Interactive Layer Model Diagram](#) for detailed visualization*

### Layer 1: Purpose Layer (DNA)

**Biological Analogy:** DNA encoding the organism's fundamental blueprint

**Function:** Defines the organization's immutable core identity and strategic direction

**Components:**

- Mission statement
- Vision and strategic goals
- Core values and principles
- Success metrics (OKRs)
- Ethical boundaries

**Key Characteristics:**

- Rarely changes (only through formal RFC process)
- Informs all decisions across layers
- Accessible to all humans and AI agents
- Machine-readable format (YAML/JSON)

## Layer 2: Data Spine (Sensory Nerves)

**Biological Analogy:** Sensory nervous system transmitting information to the brain

**Function:** Unified, real-time data infrastructure serving as single source of truth

As shown in Figure 3 (see [Diagrams](#)), the Data Spine is designed to provide <5 second latency with 99.9% uptime SLA (target specification).

**Components:**

- Canonical data models
- Data contracts between systems
- Event-driven synchronization
- Data quality monitoring
- Analytics and metrics dashboards

### **Key Characteristics:**

- Schema-first design with strict contracts
- Real-time propagation (<5 second latency)
- Immutable event logs (audit trail)
- Bi-directional sync across all systems

See: [Specification](#) → [Data Spine](#) | [Data Spine Topology Diagram](#)

## **Layer 3: Cognitive Layer (Neural Network)**

**Biological Analogy:** Brain processing information and generating insights

**Function:** AI agents providing reasoning, decision support, and autonomous actions

### **Components:**

- AI Agent definitions (capabilities, constraints, interfaces)
- Reasoning engines (LLM orchestration)
- Context management (memory, session state)
- Decision logs (transparency)

### **Agent Types:**

- **Analytical Agents:** Data analysis, pattern recognition, forecasting
- **Operational Agents:** Process execution, workflow orchestration
- **Advisory Agents:** Strategic recommendations, risk assessment
- **Collaborative Agents:** Team coordination, meeting facilitation

See: [Specification](#) → [Cognitive Layer](#)

## **Layer 4: Automation Mesh (Motor Neurons)**

**Biological Analogy:** Motor nervous system executing coordinated movements

**Function:** Process execution layer translating decisions into actions

## **Figure 2 — Automation Mesh Execution Model**

As shown in Figure 2 (see [Diagrams](#)), the Automation Mesh coordinates all AI-driven actions through event-driven orchestration connecting agents, business services, and external systems.

### **Components:**

- SIPOC process definitions
- Workflow orchestration (temporal.io, Airflow)
- Integration adapters (APIs, webhooks)
- Monitoring and observability

### **Key Patterns:**

- **SIPOC Automation:** Supplier → Input → Process → Output → Customer
- **Event-Driven Workflows:** Trigger → Validate → Execute → Verify
- **Human-in-the-Loop:** Approval gates for critical decisions

See: [Specification](#) → [Automation Mesh](#) | [Automation Mesh Diagram](#)

## **Layer 5: Organizational Layer (Motor Cortex)**

**Biological Analogy:** Motor cortex coordinating complex movements

**Function:** Human team structures optimized for AI-native collaboration

### **Organizational Patterns:**

#### **1. Squads**

- **Purpose:** Cross-functional product/feature teams
- **Size:** 5-9 people (Dunbar's limit for tight collaboration)
- **Structure:** Product Manager, Engineers, Designer, Data Analyst
- **AI Integration:** Embedded agents for specific squad functions
- **Ownership:** Business service accountability (P&L responsibility)

- **Lifecycle:** Persistent teams aligned to long-term product areas

## 2. Pools

- **Purpose:** Flexible specialist communities supporting multiple squads
- **Examples:** Data Science Pool, Security Pool, UX Research Pool
- **Model:** Pull-based engagement (squads request support)
- **AI Integration:** Pool-specific specialized agents
- **Governance:** Community lead coordinates allocation

## 3. Operations

- **Purpose:** Stable, repeatable business processes
- **Examples:** Payroll, Compliance, Customer Support
- **Model:** High automation (80%+ AI-driven)
- **Human Role:** Exception handling, oversight, continuous improvement
- **Metrics:** Throughput, error rate, cycle time

**See:** [Specification → Organizational Layer](#)

## Layer 6: Governance & Ethics (Prefrontal Cortex)

**Biological Analogy:** Prefrontal cortex providing judgment and ethical reasoning

**Function:** Decision oversight ensuring alignment with values and compliance

### Components:

- RFC (Request for Comments) process for major decisions
- ADR (Architecture Decision Records) documenting choices
- Ethical review board (human + AI advisors)
- Compliance monitoring (SOC2, GDPR, HIPAA, etc.)
- Incident response protocols

### Key Mechanisms:

- **Impact Analysis:** Assess risks before changes
- **Approval Workflows:** Tiered authorization based on risk
- **Audit Trails:** Complete decision lineage
- **Feedback Loops:** Retrospectives driving improvement

See: [Governance → Implementation](#)

## Organizational Scalability Model

*Implementation Note: The scalability projections below are based on the Midora business plan thesis, where SOLID.AI is being applied from founding to validate this organizational model. These are strategic projections, not measured results. Midora is building the company from absolute zero using this framework, and actual performance data will be published as the implementation matures.*

SOLID.AI targets exponential growth through AI multiplication:

Traditional Organization (Reference Model):

Revenue: \$10M → \$50M (+400%)  
 Headcount: 100 → 500 people (+400%)  
 Ratio: 1:1 scaling

AI-Native Organization (Projected SOLID.AI Model):

Revenue: \$10M → \$50M (+400%)  
 Headcount: 100 → 150 people (+50%)  
 AI Agents: 0 → 350 equivalent roles  
 Ratio: 1:0.5 scaling (humans), 1:3.5 (AI multiplication)

### Projected Economic Case:

- **Traditional \$50M Company:**  $500 \text{ employees} \times \$100K = \$50M \text{ payroll}$  (100% of revenue)
- **AI-Native \$50M Company (Target):**  $150 \text{ employees} \times \$100K = \$15M \text{ payroll}$  (30% of revenue)
- **Projected Savings:** \$35M/year reallocated to R&D, market expansion, or profit
- **Quality Targets:** Error rates <1% (vs. 5-10% traditional), faster time-to-market

## Scalability Comparison Table

| Metric | Traditional Org | SOLID.AI (Projected) | Difference |

<b>Revenue Growth</b>   \$10M → \$50M (+400%)   \$10M → \$50M (+400%)   Same growth target			
<b>Headcount Growth</b>   100 → 500 people (+400%)   100 → 150 people (+50%)   <b>-70% headcount</b>			
<b>AI Agent Roles</b>   0 agents   350 equivalent roles   <b>+350 AI roles</b>			
<b>Payroll Cost</b>   \$50M (100% of revenue)   \$15M (30% of revenue)   <b>-\$35M savings</b>			
<b>Cost Efficiency</b>   1:1 revenue-to-payroll   3.3:1 revenue-to-payroll   <b>3.3x improvement</b>			
<b>Error Rate</b>   5-10% (manual processes)   <1% (automated quality)   <b>5-10x improvement</b>			
<b>Time-to-Market</b>   Months (waterfall cycles)   Weeks (AI-accelerated)   <b>4-10x faster</b>			
<b>Scaling Ratio</b>   Linear (1:1)   Exponential (1:3.5 AI multiplication)   <b>Sublinear scaling</b>			

*Note:* These projections represent the Midora business plan thesis targets. Actual metrics will be published as the implementation matures in production.

**Navigation:** ← [Abstract](#) | [Specification](#) → | ■ [Diagrams](#)

# Specification

**Status:** Version: 1.0

## 1. Core Entities

### 1.1 Actor

**Definition:** A human participant with decision-making authority and accountability within the system.

**Attributes:**

- `actor_id`: Unique identifier (UUID)
- `role`: Organizational role (e.g., Product Manager, Compliance Officer)
- `authority_level`: Decision boundary scope (tactical, strategic, governance)
- `authentication_context`: Identity verification state
- `session_metadata`: Active context and preferences

**Constraints:**

- MUST have unique identity across all system boundaries
- MUST be traceable through audit logs
- MUST operate within defined authority boundaries
- MAY delegate execution to AI Agents but CANNOT delegate accountability

**Example:**

```
actor:  
  actor_id: "a7f3c8b1-4e5d-6f7a-8b9c-0d1e2f3a4b5c"  
  role: "Product Manager"  
  authority_level: "strategic"  
  authentication_context:  
    method: "SSO"  
    verified_at: "2025-11-29T14:30:00Z"  
  session_metadata:  
    workspace: "Q4-Planning"  
    active_context: ["sales-analysis", "budget-review"]
```

## 1.3 Event

**Definition:** A state change or occurrence within the system that triggers downstream processing.

### Attributes:

- event\_id: Unique identifier (UUID)
- event\_type: Classification (business, system, governance, audit)
- timestamp: ISO 8601 timestamp with timezone
- source: Originating entity (Actor, AI Agent, External System)
- payload: Event data conforming to schema
- correlation\_id: Parent event or transaction identifier
- causation\_chain: Full lineage of triggering events

### Constraints:

- MUST be immutable after creation
- MUST include complete causation chain
- MUST be persisted to event store
- MUST propagate through Automation Mesh
- MAY trigger zero or more downstream Actions

### Example:

```
event:  
  event_id: "evt-2025-11-29-14-30-001"  
  event_type: "business"  
  timestamp: "2025-11-29T14:30:15.234Z"  
  source:  
    type: "external_system"  
    system_id: "salesforce-prod"  
  payload:  
    event_name: "opportunity_closed_won"  
    opportunity_id: "opp-2025-Q4-1234"  
    amount: 250000  
    customer_id: "cust-enterprise-456"  
  correlation_id: "txn-2025-11-29-001"  
  causation_chain:  
    - "evt-2025-11-29-14-25-001" # opportunity_updated  
    - "evt-2025-11-29-14-28-003" # approval_granted
```

## 1.5 Policy

**Definition:** A declarative rule that governs system behavior, access control, and decision-making.

### Attributes:

- `policy_id`: Unique identifier (UUID)
- `policy_name`: Human-readable name
- `policy_type`: Classification (*accesscontrol*, *approvalworkflow*, *data\_governance*, *compliance*)
- `scope`: Applicability (global, domain-specific, agent-specific)
- `conditions`: Logical expressions for policy activation
- `enforcement_action`: Required behavior when policy triggers
- `priority`: Execution order when multiple policies apply

### Constraints:

- MUST be versioned
- MUST be auditable
- MUST support conflict resolution via priority
- MAY be overridden by governance layer
- MUST be evaluated before action execution

### Example:

```
policy:  
  policy_id: "pol-budget-approval-001"  
  policy_name: "Budget Allocation Approval Workflow"  
  policy_type: "approval_workflow"  
  scope:  
    domain: "finance"  
    applies_to: [ "budget-allocation", "cost-center-transfer" ]  
  conditions:  
    - "action.amount > 50000"  
    - "action.executor.type == 'ai_agent'"  
  enforcement_action:  
    type: "require_human_approval"  
    approver_roles: [ "CFO", "Finance Director" ]  
    timeout: "4h"  
  priority: 100
```

## 1.7 Data Domain

**Definition:** A logical grouping of related data entities with consistent governance, ownership, and quality standards.

### Attributes:

- domain\_id: Unique identifier (UUID)
- domain\_name: Human-readable name
- owner: Accountable Actor or team
- schema\_registry: Data structure definitions
- quality\_requirements: Validation rules and SLAs
- access\_control: Authorization policies
- lineage\_tracking: Data provenance metadata

### Constraints:

- MUST have designated owner
- MUST define schema contracts
- MUST enforce quality requirements
- MUST maintain lineage metadata
- MAY federate across multiple storage systems

### Example:

```
data_domain:  
  domain_id: "dom-sales-performance-001"  
  domain_name: "Sales Performance Analytics"  
  owner:  
    actor_id: "a7f3c8b1-4e5d-6f7a-8b9c-0d1e2f3a4b5c"  
    role: "VP Sales Operations"  
  schema_registry:  
    - entity: "opportunity"  
      version: "v2.1"  
      fields: ["id", "amount", "stage", "close_date", "probability"]  
    - entity: "sales_forecast"  
      version: "v1.3"  
      fields: ["period", "amount", "confidence", "updated_at"]  
  quality_requirements:  
    completeness: ">= 0.98"  
    freshness: "<= 60s"  
    accuracy: ">= 0.95"  
  access_control:
```

```
read: ["sales_team", "executive_team", "agent-sales-analyst-*"]
write: ["salesforce-prod", "sales_automation_agents"]
```

## 2. System Behaviors

### 2.1 Event Propagation

**Description:** The mechanism by which Events flow through the Automation Mesh, triggering downstream Actions and maintaining causation chains.

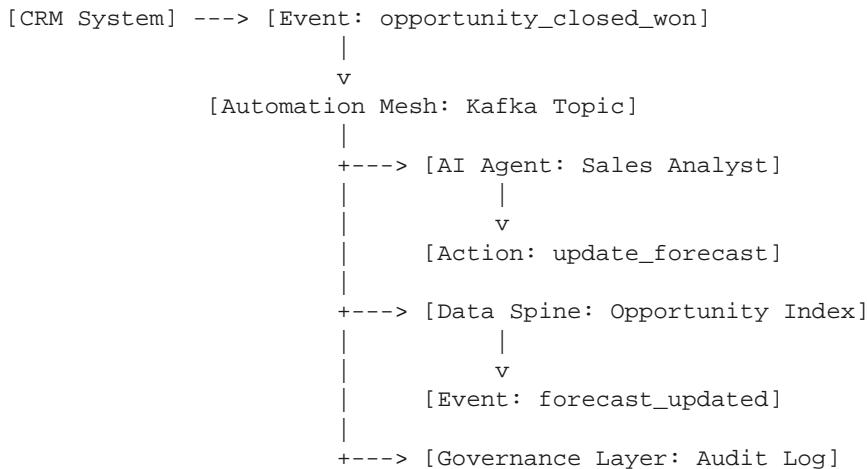
#### Behavior Specification:

- **Event Publication**
  - Event is created with immutable attributes
  - Event is published to Automation Mesh event bus (Kafka topic)
  - Event correlationid and causationchain are preserved
- **Event Routing**
  - Automation Mesh evaluates event\_type and payload
  - Subscribed AI Agents and services receive event notifications
  - Routing respects Boundary constraints
- **Event Processing**
  - Consumers process event within SLA targets (P95 < 5s)
  - Processing generates new Events and Actions
  - Causation chain is extended with new event IDs
- **Event Storage**
  - All events persisted to event store (immutable log)
  - Events retained per data retention policy
  - Events indexed for audit and replay

#### Guarantees:

- Events are delivered at-least-once
- Event ordering preserved within partition key (correlation\_id)
- No event is lost (durability via replication)
- Full causation chain always reconstructable

#### **Example Flow:**



## **2.3 Human Override**

**Description:** The capability for Actors to intervene in automated workflows, overriding AI Agent recommendations or halting in-progress Actions.

#### **Behavior Specification:**

- **Override Trigger**
  - Actor issues override\_request Event
  - Request specifies target Action or decision
  - Override reason and justification captured
- **Immediate Halt**
  - Target Action transitions to "suspended" status
  - Downstream Actions blocked
  - System state snapshot captured

- **Actor Decision**
- Actor reviews context, data, and AI recommendation
- Actor approves, modifies, or cancels Action
- Decision rationale recorded in audit log
- **Execution Resume**
- System applies Actor's decision
- Workflow continues with modified parameters
- Override Event propagated to audit and governance layers

**Guarantees:**

- Human override **ALWAYS** takes precedence over automation
- Override latency < 100ms (real-time responsiveness)
- Full context preserved for Actor decision-making
- Override logged with Actor identity and justification

**Example Override:**

```

override_event:
  event_id: "evt-override-2025-11-29-001"
  event_type: "governance"
  timestamp: "2025-11-29T15:45:00Z"
  source:
    type: "actor"
    actor_id: "a7f3c8b1-4e5d-6f7a-8b9c-0d1e2f3a4b5c"
  payload:
    override_type: "action_modification"
    target_action_id: "act-budget-allocation-789"
    original_parameters:
      amount: 250000
      allocation: "Q4-marketing-expansion"
    modified_parameters:
      amount: 200000
      allocation: "Q4-marketing-expansion"
    justification: "Market conditions shifted; reducing spend by 20% to preserve cash reserves"
  result:
    action_status: "resumed"
    modified_execution: true

```

## 2.5 Audit Trail Registration

**Description:** The comprehensive logging of all system activities, decisions, and state changes for compliance, debugging, and forensic analysis.

### **Behavior Specification:**

- **Event Capture**
  - All Events, Actions, Actor interactions logged
  - Logs include full context and causation chain
  - Logs signed with cryptographic integrity
- **Structured Storage**
  - Audit logs stored in immutable append-only log
  - Logs partitioned by domain and time
  - Logs replicated for durability (3x replication)
- **Retention Management**
  - Logs retained per regulatory requirements (e.g., 7 years for SOX)
  - Automated archival to cold storage after hot period
  - Legal hold capability for litigation
- **Query and Analysis**
  - Audit logs queryable via API
  - Full-text search and structured filters
  - Anomaly detection via ML models

### **Guarantees:**

- 100% of system activities logged (no gaps)
- Log integrity verifiable via cryptographic signatures
- Log retention meets all compliance requirements
- Logs never modified or deleted (immutable)

### **Example Audit Entry:**

```
audit_entry:  
  entry_id: "aud-2025-11-29-14-30-001"  
  timestamp: "2025-11-29T14:30:15.234Z"
```

```

entry_type: "action_executed"
actor_or_agent:
  type: "ai_agent"
  agent_id: "agent-sales-analyst-001"
action:
  action_id: "act-2025-11-29-14-30-002"
  action_type: "update_forecast"
  target: "revenue-forecasting-service"
context:
  triggering_event: "evt-opportunity-closed-won"
  correlation_id: "txn-2025-11-29-001"
  causation_chain: ["evt-2025-11-29-14-25-001", "evt-2025-11-29-14-28-003"]
result:
  status: "completed"
  outcome: "forecast_updated"
  duration_ms: 1234
integrity:
  signature: "sha256:a3f5d8c9b2e1f4a7..."
  previous_entry_hash: "sha256:9f2e4b7c8a3d1..."

```

## 3.2 Traceability

**Guarantee Statement:** Every system output, decision, and state change is traceable to its originating inputs, context, and reasoning chain.

**Specification:**

- **Full Lineage:** All Events and Actions linked via causation chains
- **Provenance Tracking:** Data transformations preserve origin metadata
- **Decision Explanation:** AI Agents provide reasoning for recommendations
- **Audit Completeness:** 100% of activities logged to immutable audit trail

**Implementation Requirements:**

- **Causation Chain Propagation:**
  - Every Event includes full ancestry
  - Actions reference triggering Events
  - Chains preserved across system boundaries
- **Explainability:**
  - AI Agents output reasoning alongside recommendations
  - Reasoning includes data sources, context factors, and logic

- Explanations human-readable and technically precise
- **Audit Coverage:**
- All Actor interactions logged
- All AI Agent decisions logged
- All system Events logged

#### **Example Trace:**

```

trace:
  query: "Why did the Q4 forecast increase to $2.45M?"
  trace_result:
    action_id: "act-2025-11-29-14-30-002"
    action_type: "update_forecast"
    executor: "agent-sales-analyst-001"
    triggering_event:
      event_id: "evt-opportunity-closed-won"
      payload:
        opportunity_id: "opp-2025-Q4-1234"
        amount: 250000
    reasoning:
      - "Opportunity opp-2025-Q4-1234 closed won for $250K"
      - "Current Q4 forecast: $2.2M"
      - "Adding $250K to forecast: $2.2M + $250K = $2.45M"
      - "New forecast within target range ($2.3M - $2.7M)"
    data_sources:
      - domain: "sales_performance"
        entity: "opportunities"
        freshness: "12s"
    causation_chain:
      - "evt-2025-11-29-14-25-001" # opportunity_updated
      - "evt-2025-11-29-14-28-003" # approval_granted
      - "evt-2025-11-29-14-30-001" # opportunity_closed_won

```

## **3.4 Observability Coverage**

**Guarantee Statement:** All system components, behaviors, and performance metrics are observable, measurable, and alertable in real-time.

#### **Specification:**

- **Metrics Collection:** Performance, latency, throughput, error rates
- **Logging:** Structured logs for all Events, Actions, and decisions
- **Tracing:** Distributed traces across service boundaries
- **Alerting:** Real-time alerts for SLA violations and anomalies

## **Implementation Requirements:**

- **Metrics Instrumentation:**
  - Prometheus metrics for all services
  - Custom metrics for AI Agent performance (accuracy, latency)
  - SLA tracking (P50, P95, P99 latencies)
- **Distributed Tracing:**
  - OpenTelemetry spans for all operations
  - Trace IDs propagated across system boundaries
  - Trace visualization via Jaeger or Tempo
- **Dashboards:**
  - Real-time system health dashboard
  - AI Agent performance dashboard
  - Compliance and governance dashboard
- **Alerting:**
  - SLA breach alerts (e.g., P95 latency > 5s)
  - Policy violation alerts
  - Anomaly detection via ML models

## **Key Metrics:**

Metric	Target	Alert Threshold
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Event Processing Latency (P95)	< 5s	> 10s
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Data Spine Freshness	< 60s	> 120s
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AI Agent Accuracy	$\geq 0.95$	< 0.90
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System Availability	$\geq 99.9\%$	< 99.5%
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Audit Log Completeness	100%	< 99.9%
------------------------	------	---------

| Policy Evaluation Latency (P95) | < 100ms | > 500ms |

### Example Observability Stack:

```
observability:
  metrics:
    collector: "Prometheus"
    retention: "90d"
    scrape_interval: "15s"

  logging:
    system: "ELK Stack (Elasticsearch, Logstash, Kibana)"
    structured_format: "JSON"
    retention: "7y" # SOX compliance

  tracing:
    system: "OpenTelemetry + Jaeger"
    sampling_rate: "100%" # Full trace coverage
    retention: "30d"

  dashboards:
    - name: "System Health"
      url: "/dashboards/system-health"
    - name: "AI Agent Performance"
      url: "/dashboards/ai-agents"
    - name: "Compliance Status"
      url: "/dashboards/compliance"

  alerting:
    system: "PagerDuty"
    channels: ["email", "slack", "sms"]
    escalation_policy: "on-call-rotation"
```

## 5. References

### 5.1 Related Specifications

- **Architecture** — Six-layer system design
- **Technical Specification** — Component implementation details
- **Governance** — Implementation roadmap and compliance
- **Diagrams** — Visual architecture references

### 5.2 External Standards

- **GDPR:** General Data Protection Regulation (EU 2016/679)
- **SOX:** Sarbanes-Oxley Act (2002)
- **HIPAA:** Health Insurance Portability and Accountability Act (1996)
- **ISO 27001:** Information Security Management (2013)
- **FedRAMP:** Federal Risk and Authorization Management Program
- **OpenTelemetry:** Cloud-native observability framework

## 7. License

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### Navigation:

- [← Back to Whitepaper Index](#)
- [View Architecture →](#)
- [View Technical Specification →](#)

# Implementation Guide

**Status:** Version: 1.0

This section provides detailed technical specifications for each layer of the SOLID.AI architecture.

## Cognitive Layer (Layer 3)

### Overview

As shown in Figure 4 (see [Diagrams](#)), AI agents operate as organizational members with defined roles, capabilities, and accountability through a continuous collaboration loop with humans.

*See: [Human-AI Collaboration Loop Diagram](#) for complete interaction flow*

### Agent Definition Schema

```
agent:  
  id: sales_analyst_001  
  name: Sales Performance Analyzer  
  type: analytical  
  version: 2.1.0  
  
  purpose: |  
    Analyze sales pipeline data, identify trends, and provide  
    actionable recommendations to sales leadership.  
  
  capabilities:  
    - pipeline_forecasting  
    - deal_risk_assessment  
    - win_loss_analysis  
    - competitor_intelligence  
  
  data_access:  
    read:  
      - customers (all)  
      - opportunities (all)  
      - contracts (all)  
      - interactions (type="sales_call")  
    write:
```

```

    - forecasts (own)
    - recommendations (own)

interfaces:
  input:
    - slack_channel: "#sales-analytics"
    - api_endpoint: "/agents/sales_analyst"
    - scheduled_triggers: ["daily 8am", "weekly monday"]
  output:
    - slack_notifications: true
    - dashboard_updates: "sales_dashboard"
    - email_reports: sales_leadership@company.com

constraints:
  execution_time: <60 seconds
  cost_per_run: <$0.50
  accuracy_threshold: >95%

human_oversight:
  approval_required: false
  audit_frequency: weekly
  escalation_conditions:
    - forecast_deviation >20%
    - deal_risk_score >8/10

ethical_boundaries:
  - no_customer_discrimination
  - transparent_scoring_methodology
  - human_review_for_contract_termination

```

## Agent Lifecycle

- **Definition:** RFC process for new agents
- **Development:** Build and test in sandbox
- **Validation:** Human review + test cases
- **Deployment:** Gradual rollout with monitoring
- **Operation:** Continuous execution + logging
- **Evolution:** Feedback-driven improvements
- **Retirement:** Deprecation with migration plan

## Reasoning Patterns

### Chain-of-Thought:

User Query: "Why is Q4 forecast down 15%?"

Agent Reasoning:

1. Retrieve Q4 pipeline data
2. Compare to Q3 pipeline at same point
3. Identify closed-lost deals (reasons)
4. Analyze new deal velocity (slower)
5. Assess stage progression rates (delayed)
6. Synthesize findings into explanation

Output: "Q4 forecast is down 15% due to: (1) 3 large enterprise deals slipped to Q1 (\$450K total), (2) new pipeline generation 20% below target, and (3) slower progression from Discovery → Proposal (avg 14 days vs. 9 days in Q3). Recommendation: Focus on accelerating mid-stage deals and launching Q1 demand gen campaign."

### **Human-AI Collaboration Model:**

- AI performs analysis (speed, scale)
- Human validates conclusions (judgment)
- AI implements decisions (execution)
- Human monitors outcomes (oversight)

## **Organizational Layer (Layer 5)**

### **Squad Specification**

#### **Charter Template:**

```
squad:  
  name: Checkout Experience Squad  
  mission: Optimize conversion and revenue at checkout  
  
  business_service:  
    name: E-Commerce Checkout  
    metrics:  
      - conversion_rate (current: 68%, target: 75%)  
      - cart_abandonment (current: 32%, target: 25%)  
      - revenue_per_session (current: $45, target: $55)  
  
  team:  
    product_manager: alice_johnson  
    tech_lead: bob_chen  
    engineers: [carol_lopez, dave_kumar, eve_taylor]  
    designer: frank_williams  
    data_analyst: grace_martinez
```

```
ai_agents:
  - checkout_optimizer (A/B test orchestration)
  - fraud_detector (transaction risk scoring)
  - personalization_engine (offer recommendations)

dependencies:
  upstream:
    - Product Catalog Squad (inventory data)
    - Pricing Squad (promotional rules)
  downstream:
    - Order Fulfillment Squad (order handoff)
    - Customer Support Squad (checkout issues)

ceremonies:
  sprint_length: 2 weeks
  planning: Monday 9am
  daily_standup: Daily 10am (15 min)
  review: Friday 2pm
  retrospective: Friday 3pm

decision_authority:
  autonomous: [UI changes, A/B tests, bug fixes]
  requires_approval: [pricing strategy, payment provider]
  forbidden: [PCI compliance changes without Security]
```

**Navigation:** [← Architecture](#) | [Governance →](#) | [Diagrams](#)

# Governance

**Status:** Version: 1.0

## Implementation Methodology

SOLID.AI transformation follows a phased approach balancing speed with organizational change management. As shown in Figure 1 (see [Diagrams](#)), the complete architecture is built incrementally, starting with the Data Spine (Figure 3) and Cognitive Layer (Figure 4), then scaling the Automation Mesh (Figure 2) across the organization.

## Three-Phase Roadmap

### Phase 1: Foundation (Months 1-3)

#### Objectives:

- Establish Data Spine infrastructure
- Define Purpose Layer (mission, values, OKRs)
- Select pilot business service
- Form first AI-native squad

#### Deliverables:

- [ ] Canonical data models documented
- [ ] Data contracts between 3+ systems
- [ ] First AI agent deployed (low-risk use case)
- [ ] RFC/ADR governance process established
- [ ] Ethical review board formed

#### Success Metrics:

- Data Spine operational (99% uptime)

- <5 second data propagation latency
- First agent achieving >90% accuracy
- Zero ethical violations

#### **Pilot Candidates:**

- Sales pipeline analysis (low risk, high value)
- Customer support ticket routing
- Invoice processing automation
- Marketing campaign performance analysis

### **Phase 2: Pilot & Learn (Months 4-9)**

#### **Objectives:**

- Scale to 3-5 squads across functions
- Deploy 10-15 production AI agents
- Validate organizational patterns
- Refine governance processes

#### **Deliverables:**

- [ ] 3 business services AI-native
- [ ] Cross-functional squad coordination proven
- [ ] Agent marketplace established (reusable agents)
- [ ] Observability dashboards operational
- [ ] First retrospective-driven improvements

#### **Success Metrics:**

- 50% reduction in cycle time (pilot services)
- 80% automation rate for operational tasks
- Employee satisfaction >4.0/5.0
- Zero compliance incidents

#### **Common Challenges:**

- Resistance to change (address with training)
- Data quality issues (invest in cleanup)
- Integration complexity (prioritize key systems)
- Unclear roles (define RACI matrices)

## **Phase 3: Scale (Months 10-24)**

### **Objectives:**

- Whole-organization transformation
- 50+ AI agents in production
- All functions operating AI-native
- Self-sustaining continuous improvement

### **Deliverables:**

- [ ] 100% business services AI-enabled
- [ ] Agent autonomy increasing (80%+ decisions)
- [ ] Organizational scalability demonstrated
- [ ] Documented playbooks for new entrants
- [ ] Open-source contributions to framework

### **Success Metrics:**

- 10x improvement in time-to-market
- Revenue growth without linear headcount scaling
- <1% error rates across processes
- Industry recognition (case studies, awards)

## **Compliance Management**

### **Regulatory Frameworks**

SOLID.AI supports compliance with:

| Framework | Scope | Key Requirements |

|-----|-----|-----|

| **GDPR** | EU data protection | Consent, data minimization, right to erasure |

| **CCPA** | California privacy | Disclosure, opt-out, non-discrimination |

| **SOC 2** | Security controls | Access control, encryption, audit logs |

| **HIPAA** | Healthcare data | PHI protection, access logging, encryption |

| **ISO 27001** | Information security | Risk assessment, incident response |

| **FedRAMP** | US government cloud | Enhanced security controls, continuous monitoring |

## Compliance Architecture

### Data Classification:

```
data_classification:  
  public:  
    examples: [marketing_content, blog_posts]  
    encryption: optional  
    access: all  
  
  internal:  
    examples: [roadmaps, financial_models]  
    encryption: required  
    access: employees_only  
  
  confidential:  
    examples: [customer_contracts, employee_salaries]  
    encryption: required (AES-256)  
    access: role_based  
    audit: all_access_logged  
  
  restricted:  
    examples: [PHI, PII, financial_transactions]  
    encryption: required (AES-256 + tokenization)  
    access: explicit_approval  
    audit: all_access_logged + reviewed  
    retention: auto_delete_after_90_days
```

### Agent Compliance Controls:

```
agent: customer_support_assistant
```

```
compliance:
  data_access:
    - customer_name (public)
    - email (confidential, masked: j***@example.com)
    - order_history (confidential)
    - payment_info (FORBIDDEN - restricted)

  retention:
    conversation_logs: 90_days
    sensitive_data: 30_days
    audit_trail: 7_years

  encryption:
    in_transit: TLS 1.3
    at_rest: AES-256

  monitoring:
    access_logging: enabled
    anomaly_detection: enabled
    compliance_alerts: pii_exposure, unauthorized_access
```

## Continuous Improvement

### Feedback Loops

#### Agent Performance Review (Weekly):

- Accuracy metrics vs. baseline
- Cost per execution
- User satisfaction ratings
- Error analysis

#### Squad Retrospective (Biweekly):

- What went well?
- What needs improvement?
- Action items (captured as RFC/ADR)

#### Organizational Health Check (Quarterly):

- Employee engagement survey
- AI trust metrics

- Ethical incident review
- Scalability assessment

#### **Annual Framework Audit:**

- Purpose Layer relevance
- Architecture evolution needs
- Governance effectiveness
- Industry benchmark comparison

## **Conclusion**

SOLID.AI provides the architectural blueprint for building **Intelligent Hybrid Organizations**—enterprises where humans and AI collaborate as peers under ethical governance. The framework is:

- **Comprehensive:** Six layers covering purpose → execution
- **Practical:** Battle-tested patterns and templates
- **Flexible:** Technology-agnostic, adaptable to any industry
- **Ethical:** Governance and compliance built-in
- **Open Source:** MIT license, community-driven evolution

#### **The Transformation Imperative:**

*You cannot compete in the AI-native era with a bipolar organization. Whole-organization transformation is not optional—it's existential.*

#### **Next Steps:**

- Read the [Quick Start Guide](#)
- Assess your AI maturity using the [Maturity Model](#)
- Join the community on [GitHub](#)
- Start your pilot (Month 1-3)

# License

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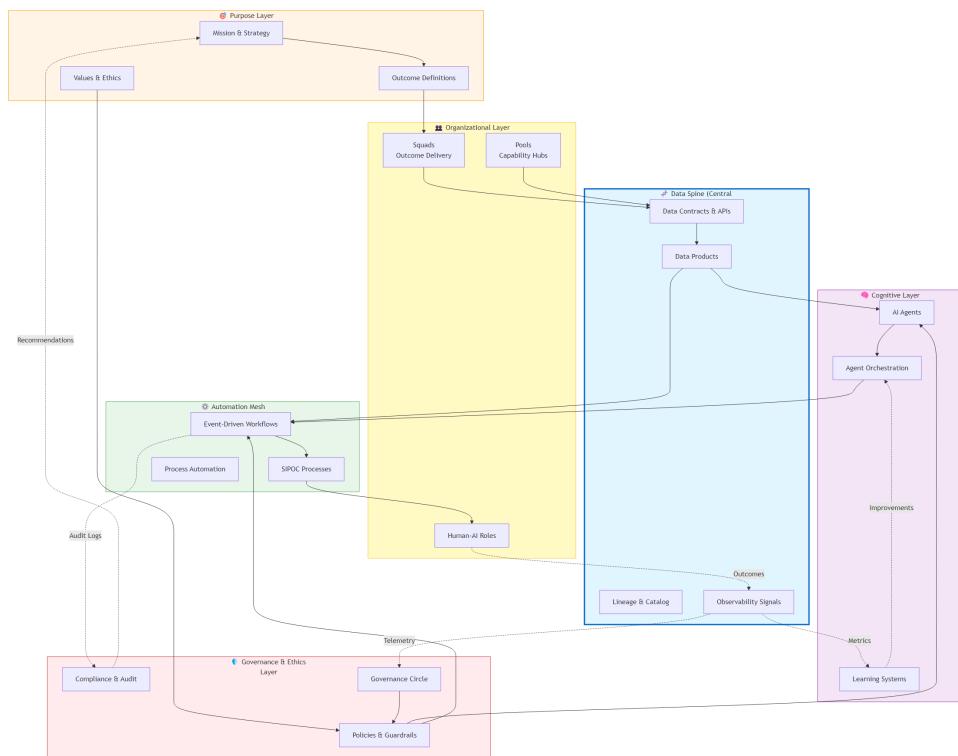
## Plain Language Summary:

- **Commercial Use Allowed:** Use SOLID.AI in for-profit organizations
- **Modification Allowed:** Adapt to your specific needs
- **Distribution Allowed:** Share with colleagues, clients, partners
- **Private Use Allowed:** Internal implementation without disclosure
- **Attribution Required:** Credit original authors in derivative works
- **No Warranty:** Use at your own risk; authors not liable for outcomes

# Whitepaper Diagrams

Status: Version: 1.0

## 1. SOLID.AI Architecture Layer Model



<figure markdown>

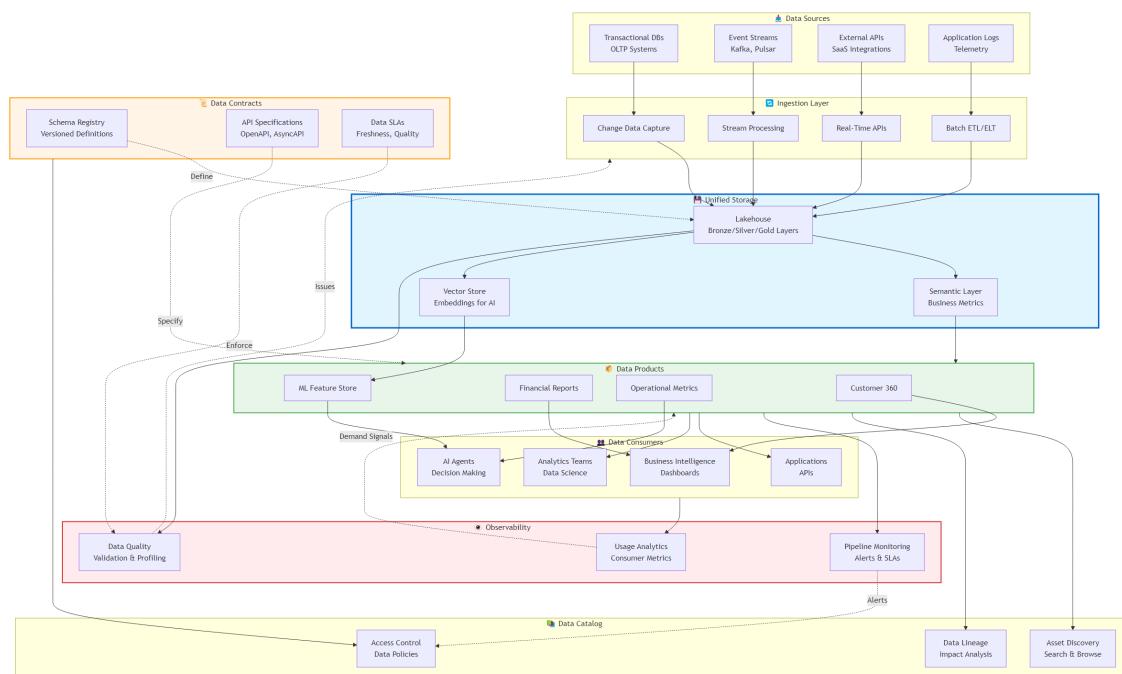
<figcaption><strong>Figure 1 — SOLID.AI Six-Layer Architecture</strong><br/>

Overview of the structural layers from alignment to governance, establishing the foundation for hybrid intelligent organizations. The six-layer architecture creates an organizational nervous system where the Purpose Layer (DNA) defines immutable identity, the Data Spine (sensory nerves) provides real-time information, the Cognitive Layer (brain) generates insights, the Automation Mesh (motor neurons) executes processes, the Organizational Layer (motor cortex) coordinates human teams, and the Governance Layer (prefrontal cortex) ensures ethical oversight.</figcaption>

</figure>

**Reference Implementation:** See [Midora Topology \(ADR-0003\)](#) for a concrete mapping of this diagram into a real AI-native education platform.

### 3. SOLID.AI Data Spine Topology



<figure markdown>

<figcaption><strong>Figure 3 — Data Spine Domain Model</strong><br/>

Unified data backbone enabling clean, derived, and real-time data flows across the organization. The Data Spine ingests data from multiple sources (CRM, ERP, Support, Product, HR) via CDC/APIs/webhooks, streams events through Kafka, maps to canonical entity models, validates quality, stores in PostgreSQL (transactional) and Data Warehouse (analytics), and serves all consumers with  $\leq 5$  second latency and 99.9% uptime SLA. **Target SLO:** P95 latency  $\leq 5$ s, availability  $\geq 99.9\%$ , data freshness  $\leq 60$ s for real-time entities.</figcaption>

</figure>

**Reference Implementation:** See [Midora Topology \(ADR-0003\)](#) for a concrete mapping of this diagram into a real AI-native education platform.

# Diagram Usage Guidelines

## In Academic Citations

When referencing these diagrams in papers:

*"Figure 1 shows the SOLID.AI six-layer architecture (Freitas, 2025), where each layer serves a distinct biological function in the organizational nervous system."*

## In Implementation

These diagrams should be used during:

- **Executive presentations** - Use Layer Model to explain transformation scope
- **Technical architecture reviews** - Reference Data Spine and Automation Mesh for infrastructure design
- **Team onboarding** - Show Human-AI Collaboration Loop to clarify roles
- **Vendor evaluations** - Map vendor capabilities to specific layers

## Diagram Formats

All diagrams are available in multiple formats:

- **Mermaid (source)** - Editable, version-controlled .mmd files
- **SVG (web)** - Rendered automatically in browser, scalable for presentations
- **PNG (print)** - High-resolution exports for documentation and papers
- **PDF (publication)** - Vector format for academic submissions

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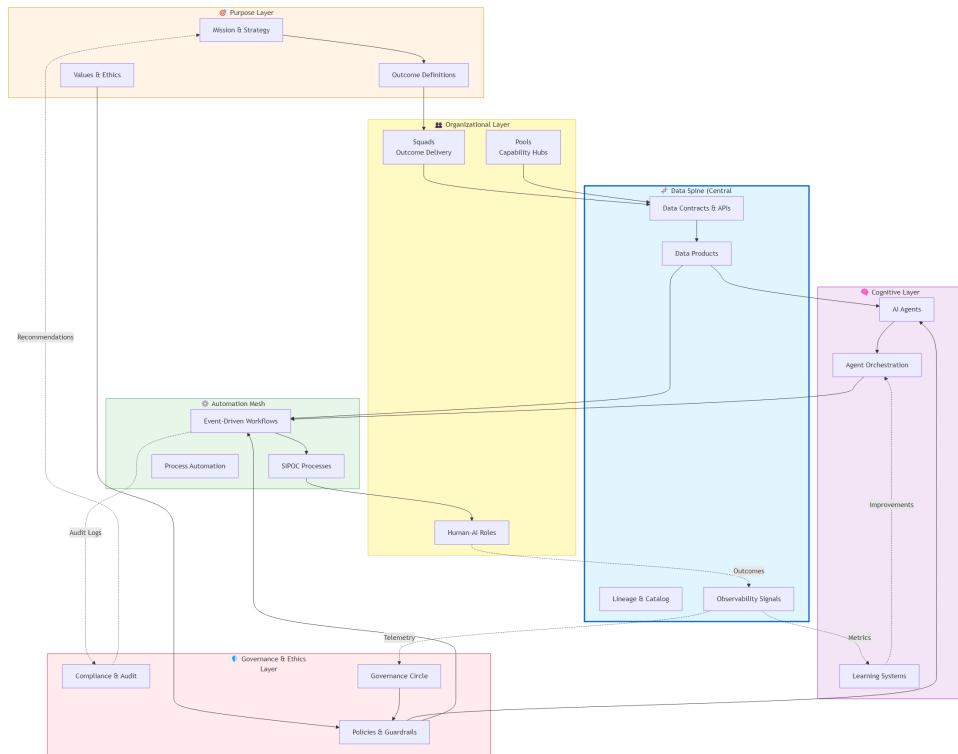
**Navigation:** [← Governance](#) | [Abstract →](#)

# Architecture Overview

Status: Version: 1.0

## Figure 1 — SOLID.AI Six-Layer Architecture

Overview of the structural layers from alignment to governance, establishing the foundation for hybrid intelligent organizations.



<figure markdown>

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The six-layer architecture creates an organizational nervous system where the Purpose Layer (DNA) defines immutable identity, the Data Spine (sensory nerves) provides real-time information, the Cognitive Layer (brain) generates insights, the Automation Mesh (motor neurons) executes processes, the Organizational Layer (motor cortex) coordinates human teams, and the Governance Layer (prefrontal cortex) ensures ethical

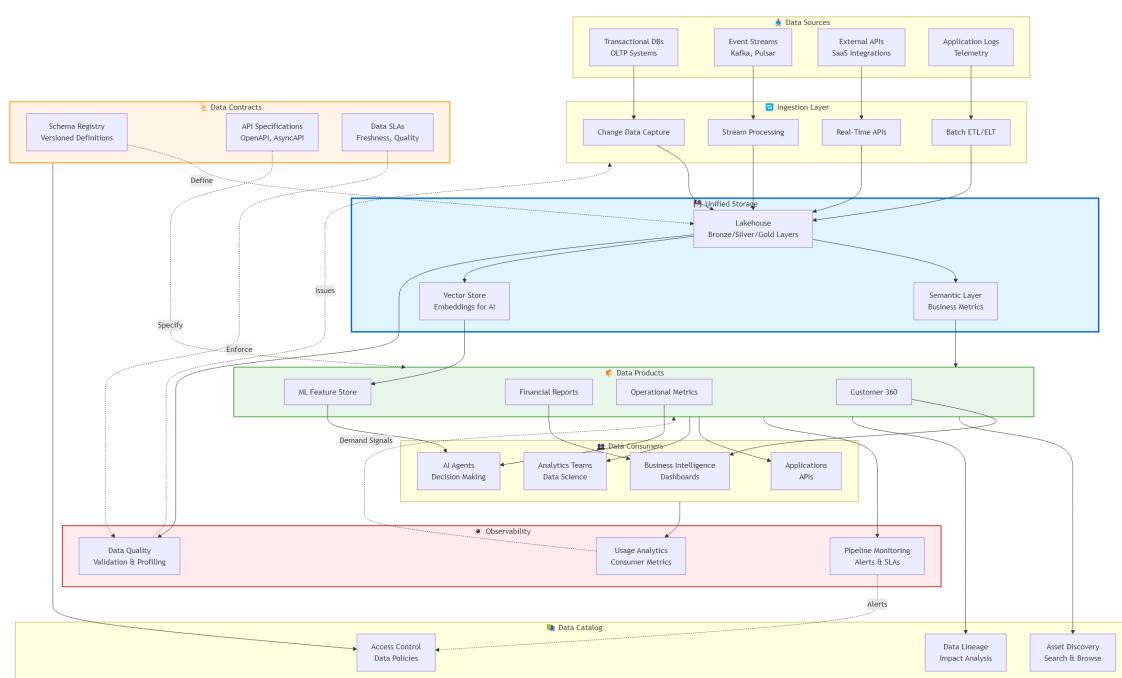
oversight.</figcaption>

</figure>

**Key Insight:** Each layer serves a distinct biological function, creating a self-regulating system where strategy flows downward (command) and information flows upward (feedback).

## Figure 3 — Data Spine Domain Model

Unified data backbone enabling clean, derived, and real-time data flows across the organization.



<figure markdown>

<figcaption><strong>Figure 3 — Data Spine Domain Model</strong><br/></figcaption>

The Data Spine ingests data from multiple sources (CRM, ERP, Support, Product, HR) via CDC/APIs/webhooks, streams events through Kafka, maps to canonical entity models, validates quality, stores in PostgreSQL (transactional) and Data Warehouse (analytics), and serves all consumers with  $\leq 5$  second latency and 99.9% uptime SLA. **Target SLO:** P95 latency  $\leq 5$  s, availability  $\geq 99.9\%$ , data freshness  $\leq 60$  s for real-time entities.</figcaption>

</figure>

**Key Insight:** The Data Spine eliminates data silos by providing a single, real-time, canonical view of organizational truth, accessible to both humans and AI agents through unified interfaces.

## System Integration

These four figures form an integrated architectural view:

- **Figure 1** establishes the **structural foundation** — six layers creating an organizational nervous system
- **Figure 2** details the **execution layer** — how workflows orchestrate across systems
- **Figure 3** reveals the **information backbone** — canonical data flowing in real-time
- **Figure 4** demonstrates the **operational cycle** — humans and AI collaborating through defined control modes

Together, they specify a complete AI-native organization where:

- **Strategy flows down** (Purpose → Data → Cognitive → Automation → Organization → Governance)
- **Feedback flows up** (Execution results inform strategic adjustments)
- **Humans and AI collaborate** at appropriate control points (in-the-loop, on-the-loop, outside-the-loop)
- **All actions are auditable** through immutable event logs and decision trails

## Use Cases

This architecture overview is designed for:

| Audience | Use Case | Focus Figures |

|-----|-----|-----|

| **Executives** | Business transformation roadmap | Figure 1, 4 |

| **Architects** | System design and integration | Figure 2, 3 |

| **Data Engineers** | Data infrastructure planning | Figure 3 |

| **AI Engineers** | Agent deployment and orchestration | Figure 2, 4 |

| **Product Managers** | Feature prioritization and workflows | Figure 1, 2, 4 |

| **Compliance Officers** | Governance and audit requirements | Figure 1, 4 |

**Navigation:** [← Diagrams](#) | [Abstract](#) [→](#) | [Index](#)