

3.3-4 Pricing When Per

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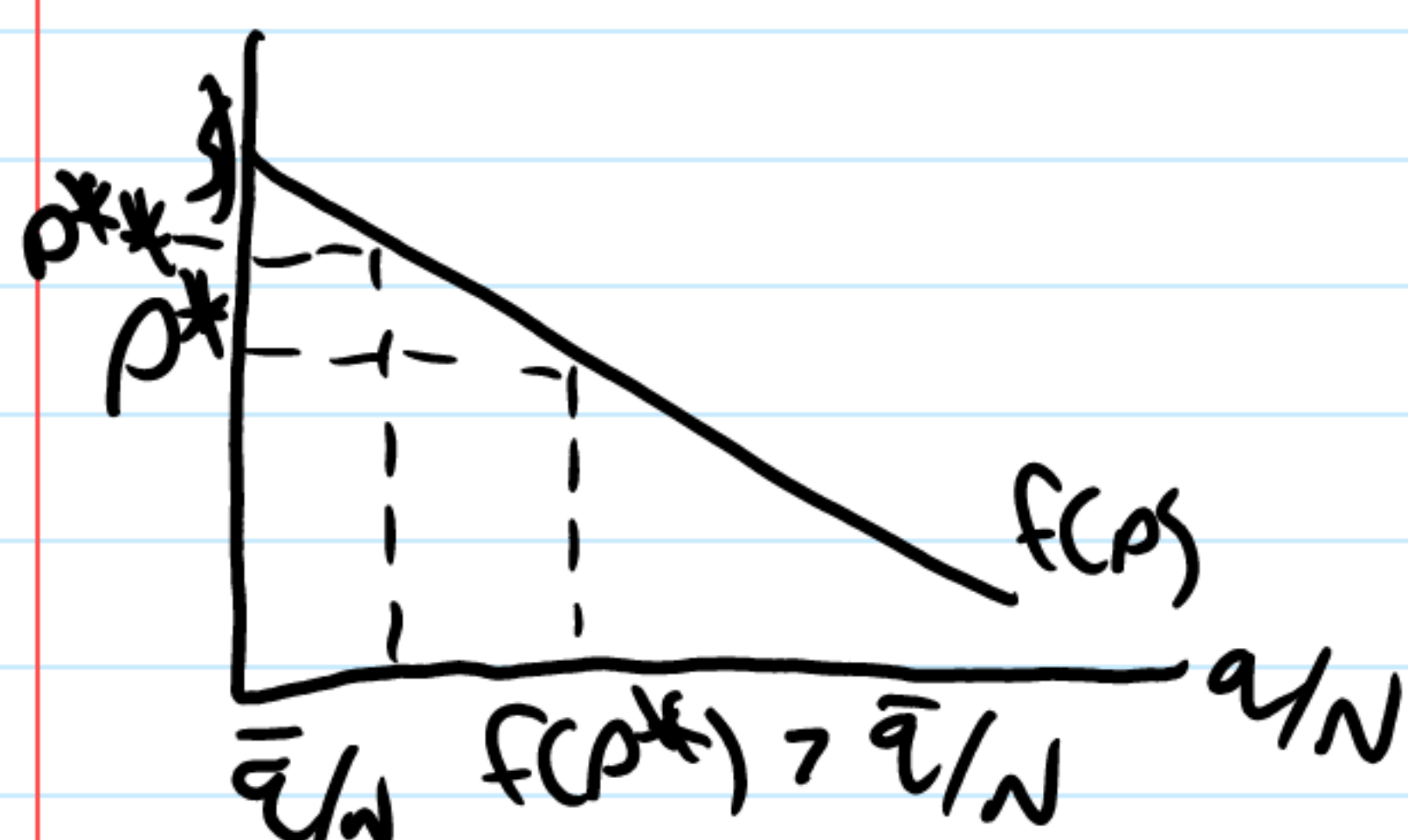
$$q = N(\beta_0 + \beta_1 p) \rightarrow q/N = \underset{\uparrow}{a} + b p$$

all else fn a

$$q = N F(p) \quad f = q^d / N$$

$$\frac{dq}{dp} \cdot \frac{p}{q} = N \frac{dF}{dp} \cdot \frac{p}{N F(p)} \rightarrow \} = \frac{dF}{dp} \cdot p / f \quad p^* = \left(\frac{3}{1+3} \right) MC$$

"law of one price"



Example:

$$N = 1000, \quad F(p) = 1 - .1p \quad MC = 2$$

$$\Pi = 1000 [p(1 - .1p) - 2(1 - .1p)]$$

$$= 1000 (p - 2)(1 - .1p)$$

$$\frac{d\Pi}{dp} = 1000 (-.1(p - 2) + 1(1 - .1p)) = 0$$

$$.2 + 1 - .2p = 0$$

$$.2p = 1.2$$

$$p = 6$$

$$q = 400$$

$$\Pi = (6 - 2) \cdot 400 - f$$

$$= 1600 - f$$

$$\bar{q} = 200$$

$$f = 200/1000 = .2$$

$$.2 = 1 - .1p$$

$$.1p = .8$$

$$p = 8$$

$$\Pi = (8 - 2) \cdot 200 - f$$

$$= 1200 - f$$