

Estimating and Interpreting Approximations

It can be difficult to maximize profit w/ mult. curves

Fitting a Linear Demand Approximation w/ 2 Points

Example:

$$P = \$4 \text{ and } q = 60 \quad \text{OR} \quad P = \$3 \text{ and } q = 70$$

$$\text{Find } \frac{\Delta P}{\Delta q} = \frac{4-3}{60-70} = -.1 \rightarrow \Delta P = -.1 \Delta q$$

$$(P-4) = -.1(q-60)$$

$$P = 4 - .1(q-60)$$

$$P = 10 - .1q$$

$$C = 5 + 2q \rightarrow \pi = (10 - .1q)q - 5 - 2q$$

$$\frac{d\pi}{dq} = 8 - .2q = 0 \rightarrow q = 40$$

$$P = 10 - .1(40) = 6 \rightarrow \pi = 6(40) - 5 - 2(40) = 155$$

P may not be \$6 because we only know data from \$3-\$4

Fitting a Log-linear demand approximation w/ 2 Points

$$q = aP^b \rightarrow 3^d$$

Example \hookrightarrow scale coefficient of demand

$$P = \$3 \text{ and } q = 60 \quad \text{OR} \quad P = \$4 \text{ and } q = 70$$

$$60 = a4^n$$

$$70 = a3^n$$

$$\frac{60}{70} = \frac{a4^n}{a3^n} \rightarrow \frac{6}{7} = \left(\frac{4}{3}\right)^n \Rightarrow \ln\left(\frac{6}{7}\right) = n \ln\left(\frac{4}{3}\right) \rightarrow n = -.5358$$

$$60 = a4^{-.5358} \rightarrow a = 126.11$$

$$q = 126.11P^{-.5358}$$

$$P^H = \left(\frac{n}{1+n}\right)MC \rightarrow P^H = \left(\frac{-.536}{1-.536}\right)2 = -2.31$$

$|-0.5358| < 1$, raise price

Regression - Fitting the best approximation w/ many data points

\wedge = estimates

Lots of stuff about regression

Interactions

Interaction term is a new independent var that is the product of two or more other ind. vars.

Categorical or Dummy Variables

Remove data contamination

Flexibility of functional form - Log and other transformations