

Homogeneous Product Markets

for a monopoly, MC must cross at $MR(AC)$
 $\max(\pi)$ at $MR=MC$

Bertrand (Price) Competition with Homogeneous Products

Players A and B are selling homogeneous products

$$Cost = c$$

If B sets price P_B , as long as $P_B > c + \epsilon$, $P_A = P_B - \epsilon$

Simultaneous Homogeneous Product Price Competition w/ Capacity choice

$$Q = q_A + q_B$$

$$\bar{q} = \text{capacity}$$

$$P = P(\bar{q}_A + \bar{q}_B)$$

$$\pi_A = P q_A - C(q_A) \rightarrow \pi_A = P(\bar{q}_A + \bar{q}_B) \bar{q}_A - k \bar{q}_A - C \bar{q}_A$$

Simultaneous Quantity (Cournot) Competition

$$\pi_A = P(q_A + q_B) q_A - C(q_A)$$

Example:

Cost/unit = \$5 demand: $P(Q) = 20 - .25Q$

monopoly:

$$\pi_{\text{mon}} = (20 - .25Q)Q - 5Q$$

derivative

$$MR = 20 - \frac{Q}{2} = 5 = MC$$

$$\frac{Q}{2} = 15 \rightarrow Q = 30$$

$$P = 20 - .25(30) = 12.5$$

$$\pi_{\text{mon}} = 30(12.5 - 5) = 225$$

duopoly:

$$\pi_A = (20 - .25(q_A + q_B))q_A - 5q_A$$

$$\frac{d\pi_A}{dq_A} = 20 - .25q_A - .25q_B - .25q_A - 5 = 0$$

$$20 - .25q_B - .5q_A = 5$$

$$15 - .25q_B = .5q_A$$

$$q_A = R_A(q_B) = 30 - .5q_B$$

b, FOP for q_B

R_A is the reaction function

First mover (Stackelberg) Quantity Competition

Since A moves first, $q_B = R_B(q_A)$

$$\pi_A = P(q_A + R_B(q_A))q_A - C(q_A)$$

Long-Run Equilibrium