

Timeline



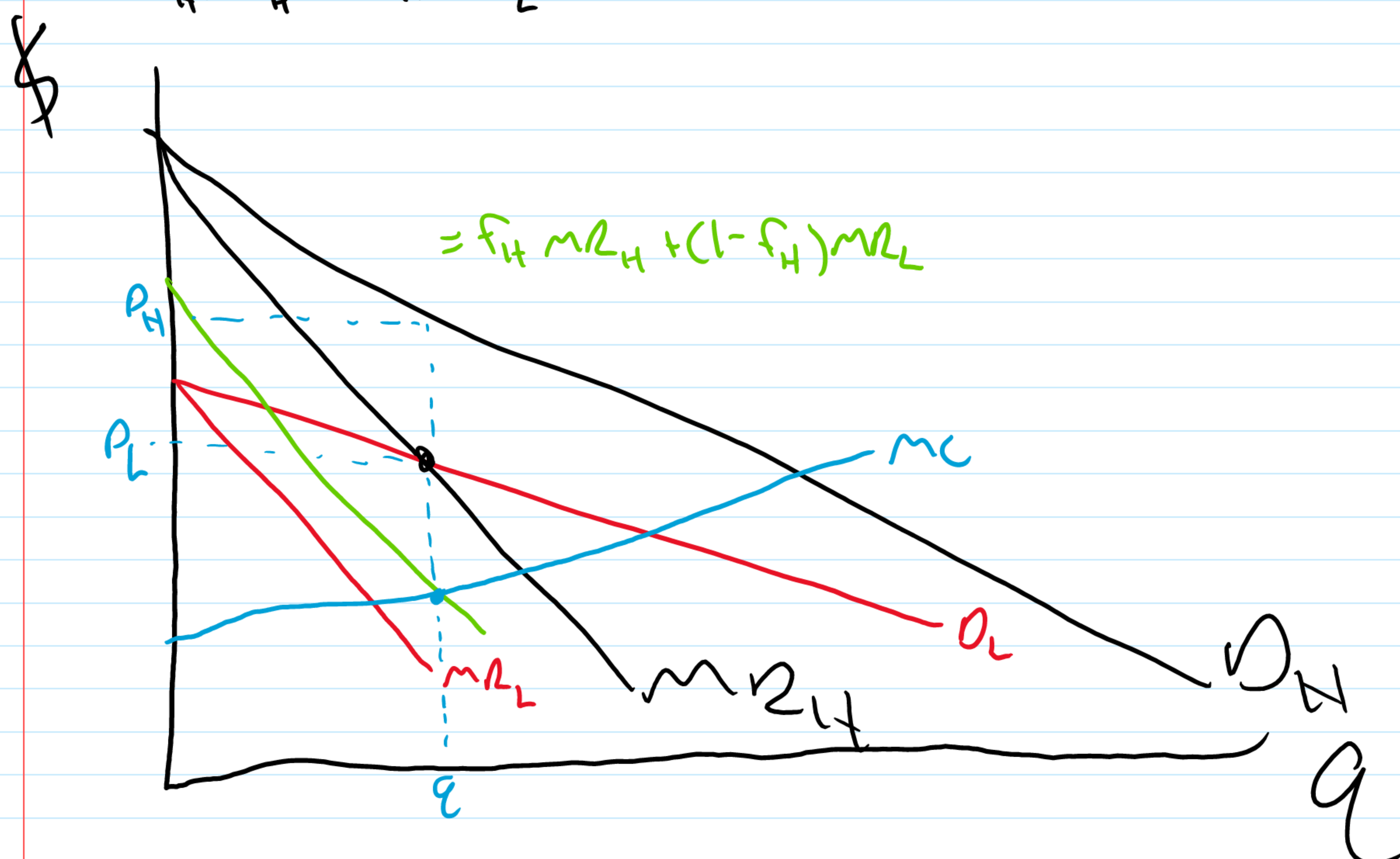
$P_r(H)$ = Probability of High demand
 $P_r(L)$ = Prob of Low demand

q_H p_H q_L p_L

$$E(\pi) = P_r(H) P_H(q) q + (1 - P_r(H)) P_L(q) q - C(q)$$

$$\frac{d\pi}{dq} = F_H MR_H + (1 - F_H) MR_L - MC = 0$$

$$F_H MR_H + (1 - F_H) MR_L = MC$$



"Free disposal"

$$E(\pi) = P_r(H) P_H(q_H) q_H + P_r(L) P_L(q_L) q_L$$

$$\text{s.t. } q_H \leq q, \quad q_L \leq q, \quad q_H = q$$

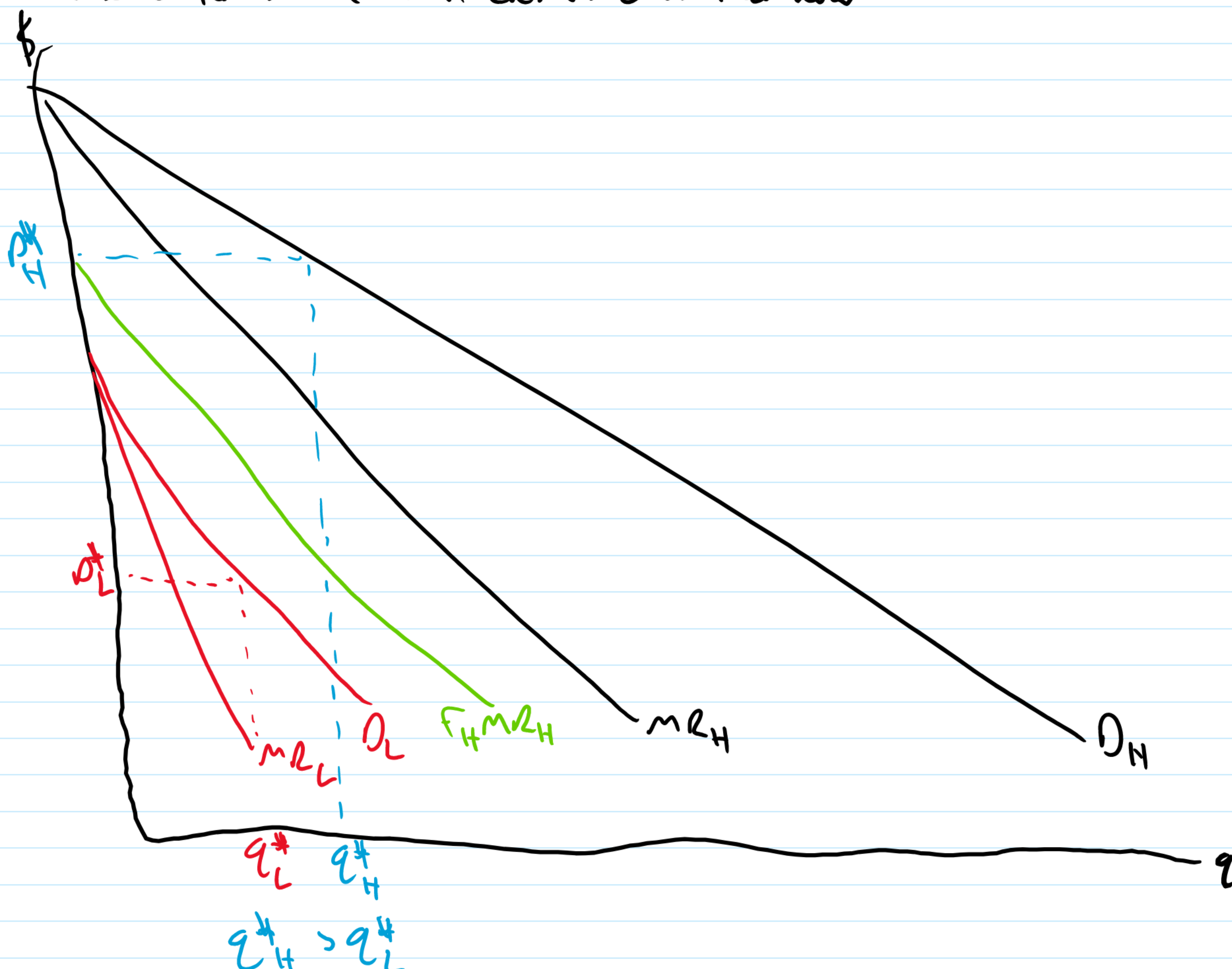
$$\max E(\pi) = P_r(H) P_H(q_H) + P_r(L) P_L(q_L) - C(q_H)$$

$$\text{s.t. } q_H \geq q_L$$

$$\frac{dE(\pi)}{dq_H} = P_r(H) \cdot MR_H - MC = 0$$

$$\frac{dE(\pi)}{dq_L} = MR_L = 0$$

Plan to max R if demand is too low



IF $q_H^* < q_L^*$, nonsense constraint violated!
 Go back to $q_H = q_L = q$